



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Medical Marijuana Dispensary Application and Scoring Consultant

CONTRACT NUMBER: CSP902918

EFFECTIVE DATES: 07/18/17 TO 02/28/21

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP902918 that opened on June 7, 2017. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Board of Pharmacy as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

COST SUMMARY FORM

RFP Title: Medical Marijuana Dispensary Application and Scoring Consultant

UNSPSC CATEGORY CODE: 80100000 and 85100000

MEDICAL MARIJUANA DISPENSARY GENERAL CONSULTING SERVICES DELIVERABLES	OFFEROR'S COST PER DELIVERABLE
Assist the Board in creating a medical marijuana dispensary RFA and application	\$ 155,000.00
Assist the Board in creating evaluation criteria, evaluation methodology, scoring criteria, and question weighting	\$ 75,000.00
Development of training materials and the execution of a training program for the RFA scoring team	\$ 78,000.00
Assist the Board in answering RFA applicant questions during the RFA Question and Answer period, including the development of informational materials and webinar	\$ 69,000.00
Assist the Board in applying the evaluation criteria, evaluation methodology, scoring criteria, and question weighting to the evaluation of applications received in response to the medical marijuana RFA	\$ 123,000.00
Assistance in the evaluation and scoring of applications received in response to the medical marijuana dispensary RFA	\$ 84,000.00
Prepare final reports confirming final dispensary selection(s), and if necessary, meet to review the final report with the Board and other relevant MMCP team members	\$ 123,000.00
Assistance in explaining selection to unsuccessful applicants or other interested parties and in responding to administrative or legal challenges by an unsuccessful applicant(s)	\$ 22,000.00
OFFEROR'S TOTAL NOT TO EXCEED PRICE	\$ 729,000.00

MISCELLANEOUS SERVICES	OFFEROR'S COST
Fee for each additional fifty (50) applications above 250	\$ 48,000.00
Deduction for five (5) unacceptable applications	\$ 4,800.00

ATTACHMENT NINE
COST SUMMARY FORM (Cont'd)

MISCELLANEOUS SERVICES	OFFEROR'S COST
Hourly Rates for Additional Work – Inclusive of All Costs	
Client Executive/Client Lead	\$ 248.00
Quality Assurances/Subject Matter Expert	\$ 223.00
Project Manager	\$ 223.00
Business Analyst	\$ 138.00
Administrative Assistant	\$ 83.00

All costs must be in U.S. Dollars.
The State will not be responsible for any costs not identified.
There will be no additional reimbursement for travel or other related expenses.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

BID/CONTRACT NO.: CSP902918-1

247491
The North Highland Company
3333 Piedmont Road NE, Ste. 1000
Atlanta, GA 30305

Remit to Address:

TERMS: Net 30 Days

The North Highland Company
P.O. Box 101353
Atlanta, GA 30392-1353

CONTRACTOR'S CONTACT: Ms. Anna Danegger

Phone: (571) 228-9401
Phone: (484) 654-2020
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Email:
anna.danegger@northhighland.com