



Price List

October 01, 2021

#800826

SI Technologies LLC
dba New Era Technology

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Manufacturer

State Discount off Manufacturer List

AC lighting	12.5%
AJA	6.3%
AKG	25.5%
Alcorn McBride	6.3%
Allen & Heath	10.7%
AMX	33.3%
Anchor Audio	25.0%
Apollo Design	6.7%
Applied Electronics	25.0%
Arri	6.0%
Ashly	27.5%
Atlas	27.5%
Audio Accessories	35.0%
Audio Technica	6.3%
Audix	12.5%
AVID	31.3%
Aviom	25.0%
Barco	12.9%
Belden	25.0%
Behringer	33.3%
Beyer Dynamic	25.0%
Biamp	33.0%
Black Magic	5.0%
Bosch (EV Telex)	30.0%
Bosch (Security)	12.5%
Bose	33.0%
BSS	30.0%
BTX	5.9%
C2G	10.0%
Cambridge	10.0%
CBI	25.0%
Chief	25.0%
Chauvet	25.0%
Christie	10.0%
Cisco	15.0%
Community	25.0%
Comprehensive	7.0%
Crestron	25.0%
City Theatrical SW	2.0%
Clearone	15.0%



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Clearcom	15.0%
Contemporary Research	15.0%
Countryman	27.0%
Crown	27.0%
Denon	20.0%
Da-Lite	30.0%
Danley	24.0%
DPA	10.0%
Draper	24.0%
EAW	24.0%
Ergotron	10.0%
ETC	10.0%
Extron	25.0%
Exact	25.0%
FSR	18.0%
FTR - Software and Services	5.0%
FTR - Equipment	15.0%
Furman	26.0%
Gator	27.0%
JBL	25.0%
LG	10.0%
Listen Technologies	16.0%
Lumens	15.0%
Middle Atlantic	30.0%
NEC	5.0%
Panasonic	12.0%
Peerless	19.0%
Planar	10.0%
Polycom	10.0%
QSC	21.0%
Radio Design Labs	22.0%
RCI Custom Products	15.0%
RCI - Kiosk Related Products	5.0%
Samsung	10.0%
Sennheiser	25.0%
Sharp	10.0%
Shure	25.0%
SurgeX	12.0%
SVSi	33.0%
Soundcraft	25.0%



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Spectrum	28.0%
Tightrope	10.0%
TOA	25.0%
Vaddio	15.0%
Whirlwind	15.0%
Williams AV	12.0%
Wolfvision	5.0%
Wyrestorm	15.0%
Yamaha	12.0%



Labor Price List

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<u>Job/Labor Title</u>	<u>Job Description</u>	<u>Standard Hourly Rates</u>
Shop technical prep and build out	In-house prep and testing of gear	\$93.00
Drawing	System Drawing	\$98.00
Design & Engineering	Consulting and Solution Design Architecture. Providing documentation and drawings for contractors and clients.	\$98.00
Project Management	Project coordination scheduling, and communication	\$97.00
Field Installation Technician	On site technical staff installing infrastructure of solution	\$93.00
Field Installation Technician OverTime	Overtime is defined as weekends and or beyond normal working hours of Monday - Friday, 9am - 5pm.	\$125.00
Prevailing Wage Field Installation Technician	Field and Installation Prevailing Wage Projects	\$103.00
Prevailing Wage Field Installation Technician OverTime	Overtime is defined as weekends and or beyond normal working hours of Monday - Friday, 9am - 5pm.	\$135.00
Service Labor	Service technician time for break/fix activities, maintenance or firmware updates	\$100.00
Service Labor OverTime	Overtime is defined as weekends and or beyond normal working hours of Monday - Friday, 9am - 5pm.	\$132.00
Training	Training clients as defined in scope on how to use technology	\$93.00
Training OverTime	Overtime is defined as weekends and or beyond normal working hours of Monday - Friday, 9am - 5pm.	\$128.00
AV Programming	Progammig - AV Processors and Devices	\$120.00
Crestron/Control System Programming	Programming - Control Systems (i.e. Crestron, AMX, Extron, Planar, & Bosch)	\$145.00
System Commissioning	Verification and Optimization of the systems as compared to industry standards	\$120.00