



Ohio Contract 800117
Effective through March 31, 2013

Dockside Delivery

Tier	Total Order at List	Systems & Peds. 711-1	Vertical & Lateral Files/Storage 711-3	Tables 711-11, Metal Desking & Computer Support 711-2, Veneer & Laminate Casegoods 711-8 & 711-9	HON Branded Seating 711-16, 711-17, 711-18, 711-19	Tier	Total Order at List	Education 71-302
1	\$0 - \$124,999	72.3%	61.7%	59.7%	59.7%	1	\$0 - \$24,999	59.7%
2	\$125,000 and above	74.3%	71.3%	64.7%	64.7%	2	\$25,000 and above	61.7%

Installed Delivery

Tier	Total Order at List	Systems & Peds. 711-1	Vertical & Lateral Files/Storage 711-3	Tables 711-11, Metal Desking & Computer Support 711-2, Veneer & Laminate Casegoods 711-8 & 711-9	HON Branded Seating 711-16, 711-17, 711-18, 711-19	Tier	Total Order at List	Education 71-302
1	\$0 - \$124,999	67.0%	54.4%	52.0%	52.0%	1	\$0 - \$24,999	52.0%
2	\$125,000 and above	69.4%	65.8%	58.0%	58.0%	2	\$25,000 and above	54.4%

Tables, Metal Desking & Computer Support, Veneer/Laminated Casegoods:

10500 Series, 10700 Series, 94000 Series, Laminate Bookcases, Voi, Announce, Arrive, Veneer Bookcases, Park Avenue Veneer, Pennsylvania Avenue Activity Tables, Arrive Tables, Hospitality Tables, Huddle Tables, Occasional Tables (laminated and veneer), Park Avenue, Pennsylvania Avenue Tables Preside Tables, Attune, F23B, Park Avenue Laminate, Valido, Vicinity, 34000 Series, 38000 Series, Mentor, Metro, 66000 Series, Adjustable Height Training Tables Essential Foundations, Utility Tables, Motivate

Systems & Peds.:

Initiate System, Abound System, Simplicity II System, Brigade Pedestals, and Flagship Pedestals

HON Branded Seating:

Convera Lounge, Invitation Lounge, Perpetual, Riley, Versant, 7700 Series, 7800 Series, Boda, 4030 Series, 4040 Series, Olson, Stackaways, Ceres, ComfortTask, Convergence F3, Folding Chairs, Gamut, Ignition, Laurus, Mirus, Nucleus, Pagoda, Perpetual Nesting, Pillow-Soft, Proficiency, Pyramid, Resolution, Sensible Seating Solutions, Tiempo, Unanimous, Volt 5720, 2300 Series, 2400 Series, 2900 Series, 6540 Series, 6550 Series, Cambia, Meadowbrook, Park Avenue, Alaris, Allure

Vertical & Lateral Files/Storage:

F22, F23C, F24, Lateral Files, Metal Bookcases, Metal Overfiles, Shelf Files, Vertical Files, Audio Visual Carts, Desk Towers, End Tower with Bookcase, File Towers, Storage Cabinets, Personal Storage, Voi

Education:

Accomplish, Proficiency, SmartLink