

No. 2 Inquiry #26782 Dental RFP responses

Page 4, Part I, Section D: states that the proposal is due at "3 PM" Eastern on the day of the deadline. Part II Section A says the RFP is due on November 20, 2012 by 11:00 AM Eastern. Which is it?

The correct time is 11:00 AM EST as set forth in Part II Section A and the cover page.

Addendum 1: sets forth the correct time and adds institution map (attached separate document).

Page 8, Part IV: Is the DYS population going to continue to decrease or do you expect it to increase?

That is not known at this time.

Page 12, Service Requirement 2: How can we plan and/or manage the firm fixed total price with fluctuating inmate numbers? Can we get some guidelines for growth and/or decline in inmate numbers?

The Offeror's proposal should be made based on current population numbers. Any future fluctuation of the current number is based on educated speculation.

Page 12, Service Requirement 2: Given the ratios presented, it is our estimation that we will have a backlog, and in order to meet Service Requirement 11 on page 14, numbers of dentists would have to increase. We want to be able to bid this fairly and meet the requirements of the contract. Please advise.

The staffing ratios in the RFP stand as given and should be sufficient to meet the policy and contractual requirements.

Page 13, Service Requirement 8: refers to ODRC policy regarding dentures. What is the policy?

Link provides access to ODRC and DYS dental policies.

http://www.drc.ohio.gov/web/rfp_policies.htm

Page 14, Service Requirement 10: If an inmate has an immediate emergency and requires transportation, who is financially responsible?

ODRC.

Page 14 and 15, Service Requirement 13: Will the contractor be responsible for IT equipment for the electronic health care record transfer?

No.

Page 14 and 15, Service Requirement 13: Does the EHR include digital X-Rays? If so, are digital sensors included? Digital pano?

Digital panoramic radiographs are currently utilized at the reception centers. Film-based intra-oral units may be converted to digital in the future, at the expense of ODRC.

Page 15, Service Requirement 18: Can we get a copy of Quality Improvement programs?

No. These documents are confidential. You may refer to the DRC Policy or protocol on Continuous Quality Improvement Program.

Page 16, Service Requirement 22: Can we get a copy of what the dentist peer review entails?

Peer review includes a review of numerous dental records, and examination of treated patients and denture work.

Page 16, Service Requirement 24: Is there a panograph machine available at DYS? Yes, at SJCF (the DYS reception center).

Page 17, Service Requirement 26: Outside of the 3 DA's for FMC, will there need to be additional staffing?
The 3 DA's are for the weekly oral surgery clinic; the general dental clinic needs to be staffed based on the FMC inmate population.

Page 17, Service Requirement 26: What are the clinic hours for FMC?
The oral surgery clinic is currently 4 hours per week.

Page 17, equipment evaluation in first 45 days of award: Will the state pay for a dental supply company to evaluate all equipment in facilities.
The Contractor is responsible for this evaluation.

Page 18, Supplies: Can we have a list of supplies per clinic? We would like to know in case we have to bill for new equipment in our proposal price.
All clinics are fully supplied and will be maintained as such through the current contract. Providing a complete listing of supplies is not feasible.

Page 18, Termination of contract: If offeror purchases digital equipment for every facility would it become the property of ODRC at the end of the contract? If so, would you expect the contractor to include the cost of the digital equipment in the proposal pricing? As a separate line item or include in the monthly pricing?
Part Five, V. A. Proposal for Equipment and Supplies-MUST BE INCLUDED IN TOTAL PRICE at page 17 presumes that existing equipment is adequate for the scope of work under the contract. After the first 45 days of the contract if the contractor deems existing equipment inadequate then the ODRC Dental Director must approve the purchase of any replacement equipment at ODRC's expense. It is stated at page 17 that if the contractor determines additional equipment is necessary then it is purchased at contractor's expense. If contractor purchases such equipment then at contract termination that equipment belongs to ODRC only if the depreciated value is below \$1,000.00.
If Offeror is proposing equipment then that cost "must be included in the total price" proposed. The cost of any equipment purchased by the Offeror/Contractor shall not be added as a separate line item or separately included in the monthly pricing.

Page 18, part C, #11: If you have a state wage determination, we would like to know the wage determination number and revision number.
No wage determination.

Page 33, Part 9: How many physical geographical locations are the 55 facilities in?
There are twenty-six ODRC facilities and four DYS facilities. Addendum #1 has ODRC Correctional Institution Map with a notation that the following institutions are "next door" to each other: WCI and LeCI, RCI and CCI, MaCI and LoCI, and PCI and CRC. See Addendum #1 for full name of each acronym.

Page 33, Part 9: When calculating the number of staff needed for the facility, should we take in the physical geographical count, NOT the facility count?
The staffing number is established by DRC as set forth in ATTACHMENT ONE-A: Staffing Plan Grid.

Page 33, Part 9: What is the average stay at each facility?
DRC does not maintain such information.

Page 33, Part 9: What percentage of the population has requested hygiene preventive services?
DRC does not maintain such information.
Hygiene services are only provided once per year and after one year of ODRC incarceration.

Page 38, Article 8: Do you expect the contractor to have records at their corporate facility. And what is the record retention policy (how long)?

Answer- Article 8 contemplates Contractor maintaining records relating to monthly billings or charges for the term of the contract and three (3) years after contract termination.

General Questions:

Who is the incumbent on this contract? **Mid America Health, Inc.**

How long have they had the contract? **Statewide since 2007.**

Is there any historical data of utilization of dental services by treatment code or by number of patients? **No.**

If we see an area the contractor can make improvements, is it acceptable for us to assume to include it in the proposal. **The Offeror is invited to propose an Alternate Staffing Model (page 19).**