



Ohio

**Department of
Administrative Services**

Agency Procurement Officers Meeting

1

We'll begin promptly at 1:00

3

Please verify your computer's speakers are on

2

The meeting's audio is being broadcast through your computer

4

Questions submitted on-line will be answered after each presentation or during open discussion





Organizational Updates

Kelly Sanders
Chief Procurement Officer

Organizational Updates

Katherine Nickey, GSD Deputy Director

Greg Vergamini, Intergovernmental Liaison

IT

New Team Members

Mike Eshelman, Computer Acquisition Analyst (promotion)

New Pursuits

Eric Glenn is with ODJFS

Skye Rollings is with OIT

Maria Johnson has retired

Food, Clothing and Office Goods

New Team Members

Travis Ball, Standards Analyst

Lloyd Harmon, Standards Analyst

Organizational Updates

Medical

New Team Members

Dawn Batross, Procurement Analyst

Brian Browder, Standards Analyst

Kenzie Nickell, Procurement Analyst
(promotion)

Shaun Roderer, Procurement Analyst
(promotion)

New Pursuits

Ross Leider has retired

Karen Murphy has moved out of state

Transportation and Business Services

New Team Members

Shawn Carter, Procurement Analyst
(promotion)

Donna Davies, Standards Analyst

New Pursuits

Pat Means is with ODNR

Roger Holifield accepted a position
outside of state government

Organizational Updates

Training Academy

New Team Members

Carletta Hughes, Trainer

Policy

New Team Members

Liz Corrigan, Public Records
Coordinator

Questions?

Ohio

Buys

Connecting Buyers and Suppliers



APO Update

September 24, 2019

Ohio

Department of
Administrative Services

Ohio | Buys

Connecting Buyers and Suppliers

Ohio|Buys is the State of Ohio's online purchasing solution that empowers both government buyers and interested suppliers. **Ohio|Buys** leverages innovative technologies to increase efficiency, opportunities, and participation with businesses in Ohio.

Operated by the Ohio Department of Administrative Services, **Ohio|Buys** is currently available to a dozen State agencies as the pilot project called eProcurement. **Ohio|Buys** will continue to grow, expanding to include other State agencies, local governments, and higher education institutions.

The Journey

**NextGen
eProcurement**
RFP Project: 2016



Ohio | Buys

Connecting Buyers and Suppliers

 **AKS** | Ohio
Administrative
Knowledge System

Ohio | eProcurement
Ohio | eMarketplace
Pilot Launch 2018

Starting in 2016, the State of Ohio looked to secure a procurement-specific software solution to work with the OAKS Financial solution providing a comprehensive suite of tools for buyers and suppliers

Ohio | Buys

Ohio | Department of
Administrative Services

Features and Schedule At a Glance

Ohio Buys



Order-through-Pay functionality includes:

- Utilize quick quoting, guided buying and the addition of even more catalogs for shopping.
- Leverage automated workflows to route items for approval, as well as dashboard capabilities to track activity.
- Seamless linkage across order-through-pay transactions; increasing compliance while automating exception scenarios by routing to proper authority.

Features and Schedule At a Glance

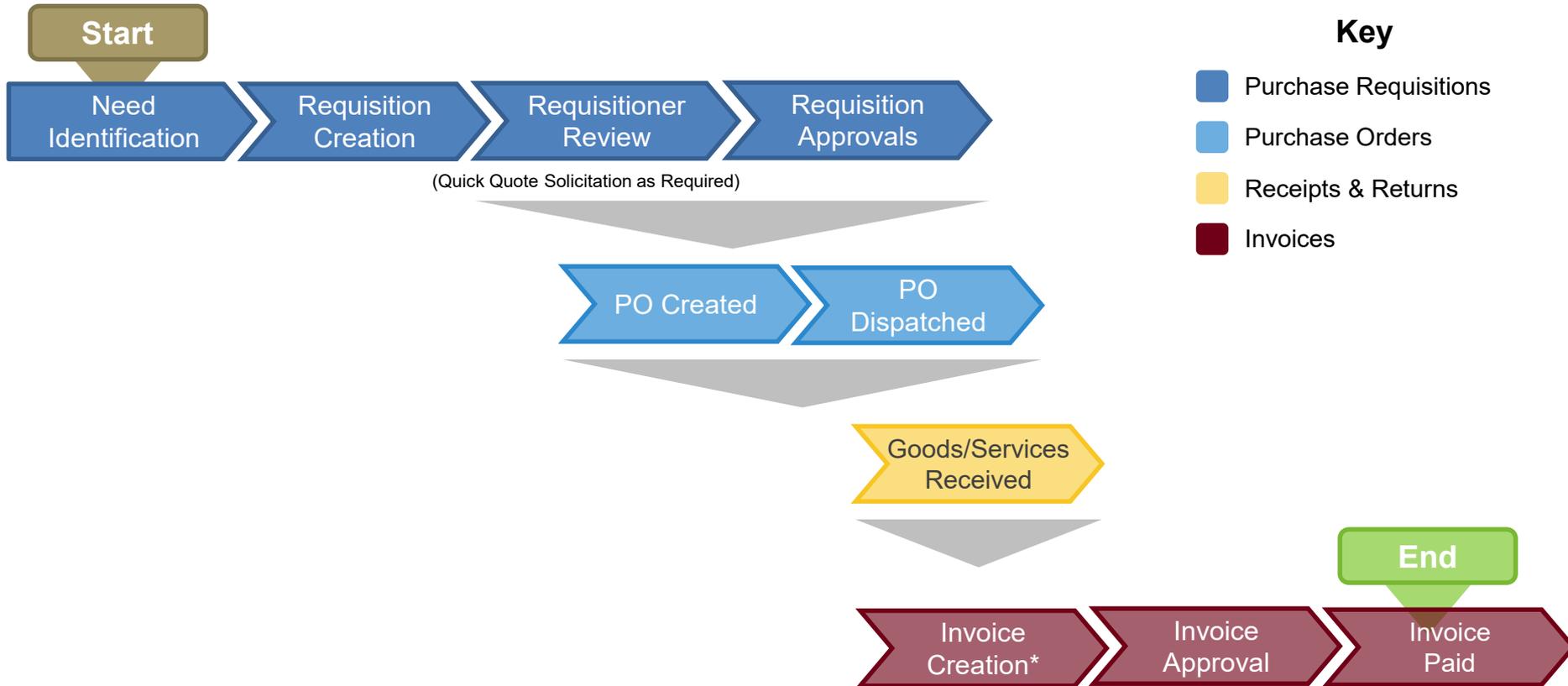
Ohio | Buys



Solicitation and Contract Management functionality includes:

- Create bid opportunities, award and manage contracts and measure spend, all in one place.
- Take advantage of data analytics and reporting to track spend across contracts, categories and suppliers. Reporting can be generated both at the agency and enterprise level.

Purchasing Workflow Lifecycle



*Additional invoicing option available utilizing PO Flip functionality

Purchasing Workflow Overview

Ohio Buys provides a **live Workflow view** to track a document's (i.e., requisition, order, receipt) progress from creation to completion.

Users can view workflow steps previously completed, currently pending action, and remaining to be completed.



Technology

Ohio Buys uses email notifications with hyperlinks to alerts and guide users to take action on their workflow items.



Process Improvement

The entire workflow for a document is managed within Ohio Buys.



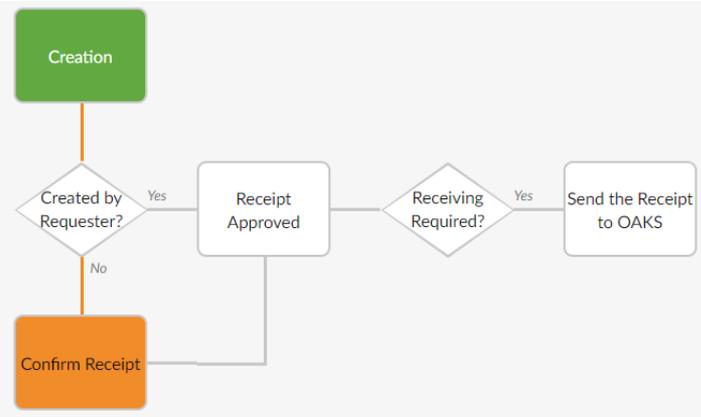
Transparency

Users are able to see exactly where a document is in the workflow at any time as well as history and email notifications.

Purchasing Workflow Overview

The Workflow tab contains several sections including a graphical representation of the document's progress through the workflow to date, as well as remaining workflow steps.

- Green boxes indicate completed steps
- Orange boxes indicates the current workflow step which is pending action



Scrolling down to the Approval history section, the user can see with whom the current workflow step is pending action, as well as when the workflow moved to that person.

Approval history

Activity	Name	Delegate to	Created on (UTC-4)	Validated on (UTC-4)	State	Initial performer
Confirm Receipt	FIORE Cassie		7/18/2019 9:27:24 AM		○●○	FIORE Cassie
Creation	REQUISITIONER Alex		7/18/2019 8:54:10 AM	7/18/2019 9:27:24 AM	○○●	REQUISITIONER Alex

Agency Readiness

We continue to work with our Early Adopter Agencies to help them prepare for their move into Ohio|Buys

1. Agency Change Guide Workshop

- Learn what is changing for agencies and requisites and see additional demos of Ohio|Buys

2. User Acceptance Testing (UAT)

- Agencies can be a part of testing the solution

3. Business Team Training (BTT) sessions

- Review training materials and learn how you can support the training effort in your agency

4. Support Readiness Workshop

- Learn what to expect at go-live and more about our “hypercare” support model

5. Agency Liaison Communication Channel

- Utilize your liaisons to help cascade Ohio|Buys messaging to your end-users.

For More Information visit our website:
www.das.ohio.gov/ohiobuys (Coming Soon!)

The screenshot shows a website header with navigation tabs: Home, Agency, Supplier, Training, and Helpful Hints. Below the tabs is the Ohio Buys logo. Underneath the logo are three circular icons connected by double-headed arrows. The first icon is labeled 'Best Value Focus' and contains a circular arrow icon with the text 'Streamlining the State's procurement process'. The second icon is labeled 'Empowered Procurement' and contains a computer monitor icon with the text 'Focus on research and analysis'. The third icon is labeled 'Business-Friendly Climate' and contains an icon of three people with the text 'Optimize doing business with the State of Ohio'.

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- Fact Sheets
 - Overviews
 - Demos
 - Job Aids
 - FAQs
- and more!

Questions?



Ohio Public Procurement Certification

James Yagodich
Manager, Training Academy

Procurement Team Updates

Randy Dublikar, Contracts Manager

Todd Gable, MRO/Security Team Manager

David Colopy, Fleet/Services Team Manager

Procurement Team Updates

- Third-Party Administrator for Facilities Maintenance and Repair Projects (GDC 160)
- Vehicle Bid Status
 - GDC 104 – Sedans and Passenger Vans (Bid Opening 9/30)
 - RS900720
 - RS900820 (MBE) – Midsize Sedan & 8, 12, 15 Passenger Vans
 - GDC093 – Trucks SUV's – Bids Posting Week of 9/16, Opening early October
 - RS901720
 - RS901820 (MBE) – Cargo Vans, ¾ Ton & 1 Ton Pickups
 - GDC038 – Light Transit Buses – Bid Opening 10/2
 - GDC039 – Wheelchair Vans – Opening 10/2
 - GDC041 – Box Trucks – Anticipated Bid Posting in November

Questions?



Vendor Debarment

Steve Meese

Project Manager, Policy

HB 166: Vendor Debarment

- New ORC 9.242 prohibits debarred vendors from responding to any solicitations and from being awarded any contracts
- ORC 125.25, (DAS), 153.02, (OFCC), and 5513.02, (ODOT), have been revised to include “...if the vendor is not otherwise debarred.”
- A consolidated debarment list will be established and posted on procure.ohio.gov.
- Ohio|Buys will include debarment status and have systematic controls to prevent awards during debarment.

Questions?



What's on Your Mind?

Agency Procurement Officers

NEXT MEETING

Date: December 11, 2019

Time: 1:00 PM – 4:00 PM

Location: Walnut - Willow Conference Room
4200 Surface Road

WebEx: Link will be forwarded prior to meeting