



State of Ohio Contract 800766

Dockside Delivery

Tier	Total Order at List	Systems & Pedestals	Vertical & Lateral Files, Storage	Tables, Desking, Casegoods	HON Branded Seating	Education
1	\$0 - \$124,999	73.55%	62.95%	60.95%	60.95%	60.95%
2	\$125,000 & Above	74.55%	71.55%	64.95%	64.95%	61.95%

Installed Delivery

Tier	Total Order at List	Systems & Pedestals	Vertical & Lateral Files, Storage	Tables, Desking, Casegoods	HON Branded Seating	Education
1	\$0 - \$124,999	67.0%	54.4%	52.0%	52.0%	52.0%
2	\$125,000 & Above	69.4%	65.8%	58.0%	58.0%	54.4%

Product Series:

Abode Systems
 Abound Systems
 Accelerate Systems
 Brigade Pedestals
 Flagship Pedestals
 Systems Accessories
 Empower
 Healthy Workplace Screens & Stackers
 PET Desktop Screens

Products Series:

210, 310, 320, 510 Series Vertical Files
 Brigade Laterals
 Brigade Steel Bookcase
 Brigade Storage Cabinets
 Contain
 Flagship Bookcases
 Flagship Desk Tower Worksurfaces
 Flagship End Towers
 Flagship Lateral Accessories
 Flagship Laterals
 Flagship Storage Cabinets
 FlameSafe Fire-Resistant Files
 Fuse
 Lateral File Accessories
 Vertical File Accessories
 Storage Islands

Product Series:

10500 Series
 10700 Series
 34000 Series
 38000 Series
 66000 Series
 94000 Series
 Arrange
 Between
 Birk Tables
 Build Tables
 Centerpiece
 Concinnity
 Coze
 Flock
 Gravitation
 Height Adjustable
 Hospitality
 HPWRMOB1
 Huddle
 Laminate Occasional Tables
 Mentor
 Metro
 Motivate
 Preside
 Scramble Occasional Tables
 Utility Tables
 Valido
 Voi Laminate

Product Series:

2400 Series
 6540 Series
 6550 Series
 7700 Series
 7800 Series
 Accommodate
 Adjustable Task/Lab Stools
 Astir Collaborative Work
 Boda
 Building Seating
 Cambia
 Ceres
 Cliq
 ComforTask
 Convergence
 Flock
 Gamut
 Grove
 GuestStacker
 High Density Olson Stacker
 Ignition
 Ignition 2.0
 Invitation
 Lota
 Mav Single Lounge
 Merit
 Motivate
 Nucleus
 Pagoda
 Park Avenue
 Perpetual
 Pillow-Soft
 Purpose
 Quotient
 Riley
 Ruck Wood Café
 Skip
 Solutions Seating
 Solve
 Soothe (exclucing High-Back Patient Chair)
 Versant
 Volt
 West Hill

Product Series:

Revel
 SmartLink