

# Deliverables Based Information Services (DBITS)

# What is the Concept?

**Pre-qualifying pools of vendors to help the State address 6 different Technology Categories for deliverable-based solutions.**

1. IT Assessment, Planning, and Solicitation Assistance
2. Project Management
3. Application Development and Maintenance Transition Planning
4. Independent Verification and Validation (IV&V) and Quality Assurance
5. Technology Upgrade/Migration and Transformation
6. Business Intelligence and Data Warehouse





# What do we want to accomplish?

- Create a process that delivers a quicker time to solicit proposals and award contracts for small and medium projects for both agencies and business partners.
- Eliminates requirements to have a STS to compete for deliverable based work, which may be a barrier for some Ohio-based, MBE, and EDGE Business Partners.
- Ensure all prequalified business partners see and compete for opportunities in each technical category they are qualified.
- Increase consistency of terms, conditions and expectations for deliverable based contracts.
- Support IT Optimization efforts by aligning planning and procurement interactions.

# How is this designed?



## Multiple Award Contract

- Two RFPs will be issued
  - MBE Set-aside
  - Open Market with sheltered MBE set-aside opportunity
- Both RFPs issued the same day.
- Business partners may be considered and prequalified for up to six categories.
- Co-op language will be included – DAS will not be directly involved with the solicitation and award related to co-op contract use.
- The initial term of the contract will be through the end of fiscal year 2015 with up to three additional two-year biennium terms – ending June 30, 2021.
- Periodically re-release for purposes of adding to DBITS contractors and/or technology categories.

## Contract Award Basics

- Cost will not be considered at the pre-qualification phase.
- Excessive cost will be addressed during the SOW solicitation process.
- Business partners may be prequalified in up to six categories.
- Cost will be evaluated/considered in the Statement of Work Solicitation process.

# How will the SOW solicitation process work?

- The Statement of Work (SOW) Solicitation process will provide a collaborative opportunity for OIT and Agency to review.
- Each SOW received will be reviewed by OIT SME areas such as:
  - Strategy and Investment Management (SIM)
  - Project Success Center (PSC)
  - Information System Division (ISD)
- Each SOW will include specific details pertaining to the project needs. Including but not limited to qualification and experience requirements and other agency-specific requirements.
- OIT will work with Agency to determine which pool(s) receives the SOW, and/or whether an RFP or alternative contracting method which is most appropriate.
- OIT will issue SOW solicitations to selected pools and Agencies will be responsible evaluating and recommending award. OIT will finalize award of the contract.

# Will DBITS Affect STS?

- There are many valuable STS contracts today, and there will continue to be STS contracts in the future.
- The type of process and approach described above is best fulfilled through a “built for purpose” set of contracts that opens up competition opportunity for both Business Partners with current STS contracts, and those without current contracts.
- DBITS is not intended to eliminate the STS Program.
- As current STS contracts are due for renewal, OIT will consider factors such as spend volume, agency needs and value to the State to determine whether to renew the contract. This is consistent with today’s practice.

# Anticipated Schedule

Date	Schedule
December 8 and 12, 2014	Vendor Information Sessions
December 15 -19, 2014	Open for Business Partner comments and recommendations
December, 2014	Release DRAFT RFP to Business Partners
January, 2015	OIT Review Comments and Update RFP
January, 2015	Release MBE DBITS and Open Market DBITS RFP
February, 2015	Proposed Responses Due
March , 2015	Evaluation
April 1, 2015	Award
July 1, 2015	Contract Renewal

# Next Steps

- Post Vendor Information Session comments and recommendation period.
  - On line access comments and recommendation will be available December 15 - 19, 2014.
- Releasing draft RFP for review, feedback and comments to Business Partners and state agencies.
  - Draft will be released in December, 2014.
- The draft RFP will be posted on the State Procurement Web site
  - Attendees will receive the notification via email.
- Do not contact EITC Representative directly, instructions to submit feedback and questions will be included in your notification cover page.



# QUESTIONS?

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