

**REQUEST FOR QUOTATION
AMENDMENT 1**

**RFQ NUMBER: ODM14001
DATE ISSUED: December 10, 2013**

The State of Ohio, the Ohio Department of Medicaid (ODM) is requesting quotations for:

CASE MANAGEMENT AND COMPREHENSIVE ASSESSMENT SYSTEM

INQUIRY PERIOD BEGINS: December 10, 2013
INQUIRY PERIOD ENDS: ~~December 24, 2013~~ * January 6, 2014*****
OPENING DATE: ~~January 7, 2014~~ * January 21, 2014*****
OPENING TIME: 11:00 a.m.
OPENING LOCATION: 30 E. Broad Street, 39th Floor Columbus, OH 43215

This RFQ consists of the following Parts and Attachments, totaling 60 consecutively numbered pages.
Please verify that you have a complete copy.

Ohio is in various stages of implementing the program changes that comprise this reform effort which include, increasing care coordination for individuals who are dually eligible for Medicare and Medicaid, beginning the process of harmonizing HCBS waivers serving individuals with a NF level of care, modernizing Medicaid eligibility, and implementing health homes for individuals with severe and persistent mental illness. These program reforms result from Ohio's efforts to identify specific "hot spots" within Medicaid that, over time, have proven inefficient and fragmented and result in high costs and poor outcomes for the individuals we serve.

For the past two years, Ohio's Money Follows the Person (MFP), also known as the HOME Choice program, has been working with a large group of stakeholders to revise and reform the State's current Medicaid level of care (LOC) determination process. Work has centered on making short-term LOC process changes and clarifying policy and procedures. The next phase of LOC work is long-term reform of the current fragmented, paper-based LOC determination process.

Another component of this work is the development of a new assessment tool (the Level 2 assessment) that will be used to determine eligibility for an array of Medicaid programs serving individuals with a NF LOC. This work affords Ohio the opportunity to integrate the Balancing Incentive Program (BIP) core data set into the new tool as well as to develop the Level 1 screening tool that will be used by the BIP No Wrong Door/Single Entry Point Agencies.

ODM also recently initiated a Medicaid Eligibility Modernization Project to simplify client eligibility, streamline State and local responsibility for eligibility determinations, and modernize eligibility system technology. This significant reform is scheduled for implementation in 2014.

Calendar of Events

The following is an outline of the planned sequence of events, timing, due dates and materials that will be provided to Offerors pertaining to this RFQ. The State reserves the right to modify or adjust this calendar as appropriate.

All times listed are Eastern Standard Time (EST).

Event	Date
1. RFQ Distribution to Offerors	December 10, 2013
2. Inquiry Period Begins	December 10, 2013
3. Inquiry Period Ends	December 24, 2013 *** January 6, 2014 ***
4. Proposal/Quotation Due Date	January 7, 2014 *** January 21, 2014 ***
5. Anticipated decision and selection of Offeror	January 28, 2014 *** February 11, 2014 ***
6. Anticipated commencement date of work	March 4, 2014 *** March 18, 2014 ***

There are references in this RFQ to the Quote due date. Unless it is clearly provided to the contrary in this RFQ, any such reference means the date and time (Columbus, Ohio local time) that the responses are due and not just the date.

PART THREE: GENERAL INSTRUCTIONS

The following sections provide details on how to get more information about this RFQ and how to respond to it. All responses must be complete and in the prescribed format.

Contacts.

The following person will represent the State during the RFQ process:

Procurement Representative:

Margaret Owens
Acquisition Analyst
30 E. Broad Street, 39th Floor
Columbus, OH 43215

During the performance of the Work, a State representative (the "Work Representative") will represent the Ohio Department of Medicaid and be the primary contact for the Work. The State will designate the Work Representative after the Contract award.

Inquiries.

Offerors may make inquiries regarding this RFQ any time during the inquiry period listed on the RFQ cover sheet. The State may not respond to any improperly formatted inquiries. The State will try to respond to all inquiries within 24 hours, excluding weekends and State holidays. The State will not respond to any inquiries received after 8:00 am on the inquiry period end date. The State may extend the proposal due date.

To make an inquiry, Offerors must use the process outlined below.

- Access the State Procurement Web site at <http://procure.ohio.gov/>.
- From the Navigation Bar on the left, select "Find It Fast".
- Select "Doc/Bid/Schedule #" as the Type.
- Enter the RFQ number found on the first page of this RFQ (the RFQ number begins with "ODM").
- Click the "Find It Fast" button.
- On the document information page, click the "Submit Inquiry" button.
- On the document inquiry page, complete the required "Personal Information" section by providing:
 - First and last name of the prospective Offeror's representative who is responsible for the inquiry
 - Name of the prospective Offeror
 - Representative's business phone number
 - Representative's e-mail address
- Type the inquiry in the space provided, including:
 - A reference to the relevant part of this RFQ
 - The heading for the provision under question
 - The page number of the RFQ where the provision can be found
 - Click the "Submit" button

An Offeror submitting an inquiry will receive an immediate acknowledgement that the State has received the inquiry as well as an e-mail acknowledging receipt. The Offeror will not receive a personalized response to the question nor notification when the State has answered the question.

Offerors may view inquiries and responses on the State's Procurement Web site by using the "Find It Fast" feature described above and by clicking the "View Q & A" button on the document information page.

All questions must be submitted by 8:00 am on ~~December 24, 2013~~ *****January 6, 2014*****. Questions submitted after this time will not receive a response from the State.

Quotation Submittal

On or before the due date, each offeror must submit a technical section and a cost section as part of its total quote. The offeror must submit the technical section as a separate package from the cost section, and each section must be submitted in its own separate envelope.