

**REQUEST FOR QUOTATION
AMENDMENT 2**

**RFQ NUMBER: ODM14001
DATE ISSUED: December 10, 2013**

The State of Ohio, the Ohio Department of Medicaid (ODM) is requesting quotations for:

CASE MANAGEMENT AND COMPREHENSIVE ASSESSMENT SYSTEM

INQUIRY PERIOD BEGINS: December 10, 2013
INQUIRY PERIOD ENDS: ~~December 24, 2013~~ * January 6, 2014*****
OPENING DATE: ~~January 7, 2014~~ * January 21, 2014*****
OPENING TIME: 11:00 a.m.
OPENING LOCATION: 30 E. Broad Street, 39th Floor Columbus, OH 43215

This RFQ consists of the following Parts and Attachments, totaling 60 consecutively numbered pages.
Please verify that you have a complete copy.

ATTACHMENT FOUR: COST SUMMARY

Offerors must propose a not to exceed fixed price for the implementation of the system.

The Work	Cost
1. Project Management	\$
2. Business Process/Workflow	\$
3. System Configuration and Test Plan	\$
4. Data and Interface Design	\$
5. Functional Design Requirements	\$
6. Overall Solution Description	\$
7. User Training	\$
8. Deployment / Go-live	\$
9. Implementation Project Closeout / Deployment Complete	\$
Total Not to Exceed Fixed Implementation Price	\$

Ongoing Maintenance and Operations

Offerors are to size their system and engagement based on the following key metrics:

*****Average** Monthly **Active** Cases ~~Opened/Closed~~ (Case Workload)***
 End-User Connections (informational)
 End-User Connections (Case Origination, Monitoring and Processing)
 Caseworkers (Typical Month)

In consideration of various pricing models that may be available from a variety of vendors in the marketplace, the State will analyze Offeror proposed monthly cloud costs (independent of Consulting and Training Costs) using the aforementioned metrics and proposed annual solution pricing to arrive at a common unit of measure pricing that is designed to allow the State to evaluate the proposed costs independent of vendor specific pricing models.

1. *****Average** Monthly **Active** Cases ~~Opened/Closed~~ (Case Workload): ~~240,000~~ **8,200*****
2. End-User Connections (informational): 8,200
3. End-User Connections (Case Origination, Monitoring and Processing): 850
4. Caseworkers (Typical Month): 220

Offeror must complete the table below by identifying the key metrics utilized to determine pricing, a unit price for the key metric and an annual price.

Key Metric (i.e. Monthly Cases, End User Connections, etc.)	Unit Cost	Annual Cost
	\$	\$