

STATE TERM CONTRACT

This CONTRACT ("Contract") is between the State of Ohio ("State"), through its Department of Administrative Services, Office of Information Technology, at 30 East Broad Street, 40th Floor, Columbus, Ohio, 43215 and ZED Digital ("Contractor"), with offices at 700 Taylor Rd, Suite 290, Columbus, OH, 43230.

BACKGROUND

The State recognizes that it is sometimes advantageous to do business with some manufacturers under a State term contract rather than through a competitive bidding or proposal process. In such cases, the State may enter into a contract with the manufacturer provided that the manufacturer offers its products and ancillary services at the same prices that the manufacturer offers those products and services to the US Government under the GSA's Multiple Award Schedule program or SmartBuy program. If the manufacturer has no GSA Multiple Award Schedule or SmartBuy contract, the State may accept the prices that the manufacturer offers to its most favored customers for each product or service.

The State also recognizes that some manufacturers work primarily through dealers for various reasons, including offering customers better support through dealers that have a local presence in a service area. Because of this, the State may sometimes agree to work directly with a manufacturer's dealers.

However, if the Contractor is not the manufacturer of the products or services under this Contract, the Contractor must submit a letter from the manufacturer that assures the State that the Contractor is an authorized dealer in the manufacturer's products or services. The letter also must assure the State that the Contractor will have sufficient quantities of the offered products for the duration of the Contract to meet the State's needs under the Contract during the initial term and any extensions. Further, the letter must identify each of the manufacturer's product and service that the Contractor will supply under this Contract. The letter also must contain an assurance of the availability through the dealer of repair services and spare parts for products covered by this Contract for five years from the date of purchase. It also must contain an assurance that software maintenance will be available under the terms of this Contract either from the dealer or the manufacturer for six years from the date of acceptance. (This assurance is not necessary for PC and PC-based server software with a perpetual license fee of less than \$10,000.00 per copy.) The dealer must submit the letter, signed by an authorized representative of the manufacturer, with the executed copies of this Contract.

This Contract establishes terms and conditions under which State agencies (including any board, instrumentality, commission, or other political body) and Ohio political subdivisions, such as counties, municipalities, and townships, may acquire the Contractor's products or services at the pricing identified below. This Contract, however, only permits such; it is not a requirements contract and does not obligate any State agency or political subdivision to acquire the Contractor's products or services.

TERMS AND CONDITIONS

1 - TERM

- 1.1 TERM.** This Contract is effective on the date the State's duly authorized representative executes it, as evidenced by the date appearing with the representative's signature, below. Unless this Contract is terminated or expires without renewal, it will remain in effect until June 30, 2017. Termination or expiration of this Contract will not limit the Contractor's continuing obligations with respect to Deliverables that the State paid for before termination or limit the State's rights in such.
- 1.2 CONTRACT RENEWAL.** In the State's sole discretion, it may renew this Contract for a period of one month at the end of each biennium during which this Contract remains in place. Any further renewals will be only by written agreement between the State and the Contractor. Such renewals may be for any number of times for any period not to exceed the time remaining in the State's then-current biennium.

2 - PRICING AND PAYMENT

- 2.1 CERTIFICATION OF ACCURACY.** By checking one of the following three items, the Contractor certifies that the Contractor's prices under this Contract are:

The prices at which the Contractor currently offers each product and service to the US Government under the GSA's Multiple Award Schedule program;
The prices at which the Contractor currently offers each product and service to the US Government under the GSA's SmartBuy program; or
The best prices at which the Contractor has offered each product and service to its most favored customers within one year before the date the Contractor executed this Contract or adds the product or service to this Contract, whichever is later.

If the Contractor is offering prices based on its most favored customer prices, the Contractor represents that it does not have a GSA Multiple Award Schedule or SmartBuy contract.

If the Contractor has submitted a manufacturer's letter to certify that the Contractor is an authorized dealer for the manufacturer, the Contractor represents that the information in the letter is accurate and that a duly authorized representative of the manufacturer signed the letter.

The Contractor further certifies that the above representations will apply and be true with respect to all future pricing information submitted to revise this Contract.

- 2.2 PRICE ADJUSTMENTS.** If the Contractor has relied on its GSA Multiple Award Schedule pricing or its GSA SmartBuy pricing, the State will be entitled to any price decreases that the Contractor offers to the GSA for any of its products and services during the term of this Contract. The Contractor must notify the State of any reduction in its GSA Multiple Award Schedule or SmartBuy pricing within 30 days of its occurrence and immediately reduce the price of the affected products or services to the State under this Contract.

If the Contractor has relied on its most favored customer pricing, the State will be entitled to a price decrease any time the Contractor or any of its dealers or distributors under this Contract sells a product or a service to any of its customers for less than the price agreed to between the State and the Contractor under this Contract. Any time the Contractor or any of its dealers or distributors under Section 3.1 of this Contract sells a product or provides a service to any customer for less than it is then available to the State under this Contract, the Contractor must notify the State of that event within 30 days of its occurrence and immediately reduce the price of the affected products or services to the State under this Contract.

The Contractor also must notify the State within 30 days of any general reduction in the price of any product or service covered by this Contract, even if the general reduction does not place the price of the product or service below the price available to the State under this Contract. The purpose of this notice of a general reduction in price is to allow the State to assess the value the State believes it is receiving under this Contract in light of the general reduction. If the State believes it is appropriate, the State may ask to renegotiate the Contract price for the products and services affected by the general reduction in price. If the Contractor and the State cannot agree on a renegotiated price, then on written notice to the Contractor, the State may immediately remove the affected products and services from this Contract.

- 2.3 PRICELIST.** The Contractor's pricelist for the products and services that the Contractor may provide to the State under this Contract is attached as Exhibit I. For convenience, those products and services are called "Deliverables" in this Contract. Any custom materials resulting from the Contractor's services also are called "Deliverables" in this Contract. The Contractor may not provide any other Deliverables under this Contract without a prior written amendment to this Contract that both the State and the Contractor have signed. Furthermore, the Contractor may not charge the State greater prices for these Deliverables than the prices on the Exhibit I. If Exhibit I contains or incorporates by reference any terms or conditions other than a description of the scope of license for software, a description of the Contractor's products and services, and the prices for those products and services, those terms or conditions are excluded from this Contract and are of no effect. Exhibit I is identified as the following pricelist:

[State term rate sheet CLS-2016 dated 4/26/2016](#)

The Contractor will not sell to the State any notebook computers with less than a 1.60 GHz internal clock speed. Additionally, the Contractor will not sell to the State any PCs or servers using CPUs with less than a 3.0 GHz internal clock speed. Additionally, the Contractor will not sell to the State any term software licenses. And except in the case of operating systems licensed in conjunction with desktop PCs, notebook computers, PDAs, and similar personal computing devices that the OEM does not distribute without an operating system, the Contractor will not sell or license any Microsoft software to the State. If any of the foregoing items are listed in the Contractor's pricelist, they are deleted for purposes of this Contract.

- 2.4 NOTIFICATION OF PRICE INCREASES.** If this Contract permits any price increases, the Contractor must notify the State and any affected State agencies of the increase at least 60 days before the effective date of the price increase. The Contractor must notify affected State agencies at their purchase order "bill to" address contained in the applicable purchase orders. This notification must specify, when applicable, the product serial number, location, current price, increased price, and applicable purchase order number.

- 2.5 Payment Due Date.** Payments will be due on the 30th day after the later of:

- (a) The date the State actually receives a proper invoice at the office designated in the applicable purchase order to receive it; or
- (b) The date the State accepts the Deliverable.

The date the State issues a warrant (the State's equivalent to a check) in payment of an invoice will be considered the date payment is made. Without diminishing the Contractor's right to timely payment, the payment will be overdue only if it is not received by the 30th day after the payment's due date. If the State has not issued payment by then, interest will begin to accrue under Ohio Revised Code (the "Code") § 126.30.

- 2.6 Invoice Requirements.** The Contractor must submit an original invoice to the office designated in the purchase order as the "bill to" address. To be a proper invoice, the invoice must include the following information:
- (a) Name and address of the Contractor as designated in this Contract;
 - (b) The Contractor's federal tax identification number as designated in this Contract;
 - (c) The Contractor's invoice remittance address as designated in this Contract;
 - (d) The purchase order number authorizing the delivery of the Deliverables;
 - (e) A description of the Deliverables, including, as applicable, the time period, serial number, unit price, quantity, and total price of the Deliverables;
 - (f) If the invoice is for a lease, the Contractor also must include the payment number (e.g., 1 of 36); and
 - (g) For time and material services, the invoice must reflect labor hours actually worked and if applicable supplies used;

If an authorized dealer has fulfilled the purchase order, then the dealer's information should be supplied in lieu of the Contractor's information. If an invoice does not meet this section's requirements, or if the Contractor fails to give proper notice of a price increase (see the next section), the State will send the Contractor written notice. The State will send the notice, along with the improper invoice, to the Contractor's address designated for receipt of purchase orders within 15 days. The notice will contain a description of the defect or impropriety and any additional information the Contractor needs to correct the invoice. If such notification has been sent, the payment due date will be 30 days after the State receives a proper invoice and has accepted the Contractor's Deliverable.

- 2.7 NON-APPROPRIATION OF FUNDS.** The State's funds are contingent on the availability of lawful appropriations by the Ohio General Assembly. If the Ohio General Assembly fails to continue funding for any payments due hereunder, the order or orders under this Contract that are affected by the lack of funding will terminate as of the date that the funding expires, and the State will have no further obligation to make any payments with respect to the affected order or orders.
- 2.8 OBM CERTIFICATION.** This Contract is subject to Code § 126.07. Any orders under this Contract are void until the Director of the OBM certifies that there is a balance in the appropriation available to pay for the order.
- 2.9 CONTROLLING BOARD AUTHORIZATION.** The State's obligations under this Contract are subject to the Ohio Controlling Board continuing to authorize the State's use of its term contracts program. If the Ohio Controlling Board fails to authorize or withdraws its authorization for this program, this Contract will terminate immediately, and the Contractor may not take any more orders under it.
- 2.10 TRAVEL EXPENSES.** Any travel that the Contractor requires to perform its obligations under this Contract will be at the Contractor's expense. The State will pay for any additional travel that it requests only with prior written approval. The State will pay for all additional travel expenses that it requests in accordance with OBM's travel policy in Rule 126-1-02 of the Ohio Administrative Code (the "Administrative Code").
- 2.11 TAXES.** The State is exempt from all sales, use, excise, and property taxes and will not pay any such taxes. To the extent sales, use, excise, or any similar taxes are imposed on the Contractor in connection with any Deliverable, the Contractor must pay those taxes together with any interest and penalties not successfully disputed with the taxing authority.
- 2.12 OFFSET.** The State may set off any amounts the Contractor owes to the State under this or other contracts against any payments due from the State to the Contractor under this or any other contracts with the State.

3 - CONTRACT ADMINISTRATION

- 3.1 DEALERS AND DISTRIBUTORS.** The State authorizes the Contractor to name one or more dealers to work with the State on behalf of the Contractor. But if the Contractor decides to use any dealers, the Contractor must submit the name, principal business address, addresses for purchase orders and for payments, telephone number, and its federal tax identification number. The Contractor also must submit a completed W9 form for each dealer it wishes to name under this section. The Contractor's submission must be on its official letterhead, signed by an authorized representative, and addressed to the Deputy State Chief Information Officer, Office of Information Technology.

In doing so, the Contractor warrants that:

- (a) The Contractor has provided the dealer with a copy of this Contract, and a duly authorized representative of the dealer has agreed, in writing, to be bound by the terms and conditions in this Contract.
- (b) Such agreement specifically provides that it is for the benefit of the State as well as the Contractor.
- (c) The Contractor will remain liable under this Contract for the services of any dealer and will remedy any breach of the dealer under this Contract.
- (d) Payments under this Contract for the services of any dealer may be made directly to that dealer, and the Contractor will look solely to the dealer for any payments due to the Contractor once the State has paid the dealer.
- (e) To the extent that there is any liability to the State arising from doing business with a dealer that has not signed the agreement required under this section with the Contractor, the Contractor will indemnify the State for such liability.

If the Contractor wants to designate a dealer that will not receive payments (a "distributor"), the Contractor may do so by identifying the person or organization as a distributor in the authorizing letter. In such cases, information regarding taxpayer identification and payment addressing may be omitted, as may the distributor's W9 form. All other requirements and obligations for designating a dealer apply to designating a distributor.

Section 125.081 of the Ohio Revised Code requires state agencies to set-aside purchases for MBE and Executive Order 2008-13S encourages use of EDGE businesses. Therefore the state encourages the Contractor to purchase goods and services from Ohio certified Minority Business Enterprises (MBE) and Encouraging Diversity, Growth and Equity (EDGE) vendors.

- 3.2 Audits.** During the term of this Contract and for three years after termination, on reasonable notice and during customary business hours, the State may audit the Contractor's records and other materials that relate to the Deliverables and to the pricing representations that the Contractor has made to acquire this Contract. This audit right also will apply to the State's duly authorized representatives and any organization providing funding for any Deliverable.

Unless it is impracticable to do so, all records related to this Contract must be kept in a single location, either at the Contractor's principle place of business or the facilities where the Contractor substantially performed under this Contract. If this is not practical, the Contractor must assume the cost of collecting, organizing, and relocating the records, along with any technology needed for accessing the records, to its office nearest Columbus, Ohio whenever the State or any entity with audit rights requests access to the records. The Contractor must do so within 15 days of receiving the State's written notice of its intent to audit the Contractor's records and must notify the State as soon as the records are ready for audit.

If any audit reveals any material misrepresentation or overcharge to the State, the State will be entitled to recover its damages, including the cost of the audit.

- 3.3 INSURANCE.** The Contractor must provide the following insurance coverage at its own expense throughout the term of this Contract:

- a. Workers' compensation insurance, as required by Ohio law, and if some work will be done outside Ohio, the laws of the appropriate states where work will be done. The Contractor also must maintain employer's liability insurance with at least a \$1,000,000.00 limit.
- b. Commercial General Liability insurance coverage for bodily injury, personal injury, wrongful death, and property damage. The defense cost must be outside of the policy limits. Such policy must designate the State of Ohio as an additional insured, as its interest may appear. The policy also must be endorsed to include a blanket waiver of subrogation. At a minimum, the limits of the insurance must be:

- \$ 2,000,000 General Aggregate
- \$ 2,000,000 Products/Completed Operations Aggregate
- \$ 1,000,000 Per Occurrence Limit
- \$ 1,000,000 Personal and Advertising Injury Limit
- \$ 100,000 Fire Legal Liability
- \$ 10,000 Medical Payments

The Contractor shall, for each policy required by this Contract, provide the State with 30-days prior written notice of cancellation, material change, or non-renewal, except a ten (10) day notice for non-payment of premium. And the Contractor's Commercial General Liability must be primary over any other insurance coverage.

- c. Commercial Automobile Liability insurance with a combined single limit of \$500,000.

- d. Professional Liability Insurance covering all staff with a minimum limit of \$1,000,000 per incident and \$3,000,000 aggregate. If the Contractor's policy is written on a "claims made" basis, the Contractor must provide the State with proof of continuous coverage at the time the policy is renewed. If for any reason the policy expires, or coverage is terminated, the Contractor must purchase and maintain "tail" coverage through the applicable statute of limitations.

All certificates must be in a form that is reasonably satisfactory to the State as to the contents of the policies and the quality of the insurance carriers. All carriers must have at least an "A-" rating by A.M. Best.

- 3.4 **CONTRACT COMPLIANCE.** Any State agency that uses this Contract will be responsible for the administration of this Contract with respect to the orders that it places and may monitor the Contractor's performance and compliance with this Contract. If an agency becomes aware of any noncompliance with the terms of this Contract or the specifications of an order, the agency may document the noncompliance and give the Contractor written notice of the noncompliance for immediate correction. If the Contractor fails to cure the noncompliance, the agency may notify the State through the Department of Administrative Services, Office of State Purchasing, by executing a Complaint to Vendor form to help resolve the issue. Should the State determine that the form identifies an uncured breach of this Contract, the State may terminate this Contract and seek such other remedies as may be available to it.
- 3.5 **POLITICAL SUBDIVISIONS.** Ohio political subdivisions, such as Ohio cities, counties, and townships ("Political Subdivisions"), may rely on this Contract. Whenever a Political Subdivision relies on this Contract to issue a purchase order, the Political Subdivision will step into the shoes of the State under this Contract for purposes of its order, and, as to the Political Subdivision's order, this Contract will be between the Contractor and the Political Subdivision. The Contractor must look solely to the Political Subdivision for performance, including but not limited to payment, and must hold the State harmless with regard to such orders and the Political Subdivision's performance. But the State will have the right to terminate this Contract and seek such remedies on termination as this Contract provides should the Contractor fail to honor its obligations under an order from a Political Subdivision. Nothing in this Contract requires the Contractor to accept an order from a Political Subdivision, if the Contractor reasonably believes that the Political Subdivision is or will be unable to perform its obligations in relation to that order.
- 3.6 **RECALLS.** If a Deliverable is recalled, seized, or embargoed, or if the Contractor, a manufacturer, packer, processor, or regulatory body finds that a Deliverable has been misbranded, adulterated, or is unsafe, the Contractor must notify the State, through the Department of Administrative Services, Office of State Purchasing, as well as all agencies that have ordered the Deliverable, within ten business days after the Contractor learns of any of the above events. At the option of the State, the Contractor must either reimburse the State for the purchase price of each affected Deliverable or provide an equal or better replacement for each Deliverable at no additional cost to the State. The Contractor also must remove and replace all affected Deliverables within a reasonable time, as determined by the State. Further, at the option of the State, the Contractor may be required to reimburse the State for storage costs and handling fees, which the State may calculate from the time of delivery of each affected Deliverable to the Deliverable's actual removal. Furthermore, the Contractor must bear all costs associated with the removal and proper disposal of the affected Deliverables. The State will treat any failure to refund the purchase price or provide a suitable replacement within a reasonable time, not to exceed 30 days, as a default.
- 3.7 **TERMINATION.** The State may terminate this Contract or any order under this Contract if the Contractor defaults in meeting its obligations and fails to timely cure its default. The State also may terminate this Contract or any order under it if a petition in bankruptcy is filed by or against the Contractor and not dismissed within 60 days. And the State may terminate this Contract or any order under it if the Contractor violates any law or regulation while performing under this Contract or if it appears to the State that the Contractor's performance is substantially endangered through no fault of the State. In all of the foregoing cases, the termination will be for cause.

On written notice, the Contractor will have 30 days to cure any breach of its obligations under this Contract, provided the breach is curable. If the Contractor fails to cure the breach within 30 days after written notice or if the breach is not one that is curable, the State will have the right to terminate this Contract, the applicable orders, or both immediately upon written notice to the Contractor. Some provisions of this Contract may provide for a shorter cure period than 30 days or for no cure period at all. Those provisions will prevail over this one. If a particular section does not state what the cure period will be, this provision will govern.

The State also may terminate this Contract in the case of breaches that are cured within 30 days but are persistent. "Persistent" in this context means that the State has notified the Contractor in writing of the Contractor's failure to meet any of its obligations two times. After the second such notice, the State may terminate this Contract without a cure period if the Contractor again fails to meet any obligation. The three defaults do not have to relate to the same obligation or type of failure.

The State also may terminate this Contract or any order under this Contract for its convenience and without cause. And the State may terminate this Contract or any order under it if the Ohio General Assembly fails to appropriate funds for any order under this Contract. Further, if a third party is providing funding for an order, the

State also may terminate this Contract or any order under it should that third party fail to release any funds related to this Contract or an order under it.

Any notice of termination will be effective as soon as the Contractor receives it. On receipt of the notice of termination, the Contractor will immediately cease all work on any Deliverables affected by the termination and take all steps necessary to minimize any costs the Contractor will incur related to the affected orders. The Contractor also must immediately prepare a report and deliver it to the State. The report must detail all open orders at the time of termination.

If the State terminates this Contract or any order for cause, it will be entitled to cover for the affected orders by using another vendor or vendors on such commercially reasonable terms and conditions as it and the covering vendors may agree. The Contractor will be liable to the State for all costs related to covering for the affected orders to the extent that such costs exceed the costs that the State would have incurred under this Contract for those orders. The Contractor also will be liable for any other direct damages resulting from its breach of this Contract or other event leading to termination for cause.

If the termination is for the convenience of the State, the Contractor will be entitled to compensation for any Deliverable that the Contractor has delivered before the termination. Such compensation will be the Contractor's exclusive remedy in the case of termination for convenience and will be available to the Contractor only once the Contractor has submitted a proper invoice for such, with the invoice reflecting the amount the State determines that it owes the Contractor.

3.8 INDEPENDENT CONTRACTOR ACKNOWLEDGEMENT

3.8.1 It is fully understood and agreed that Contractor is an independent contractor and is not an agent, servant, or employee of the State of Ohio or the Ohio Department of Administrative Services. Contractor declares that it is engaged as an independent business and has complied with all applicable federal, state, and local laws regarding business permits and licenses of any kind, including but not limited to any insurance coverage, workers' compensation, or unemployment compensation that is required in the normal course of business and will assume all responsibility for any federal, state, municipal or other tax liabilities. Additionally, Contractor understands that as an independent contractor, it is not a public employee and is not entitled to contributions from DAS to any public employee retirement system.

3.8.2 Contractor acknowledges and agrees any individual providing personal services under this agreement is not a public employee for purposes of Chapter 145 of the Ohio Revised Code. Unless Contractor is a "business entity" as that term is defined in ORC 145.037 ("an entity with five or more employees that is a corporation, association, firm, limited liability company, partnership, sole proprietorship, or other entity engaged in business") Contractor shall have any individual performing services under this agreement complete and submit to the ordering agency the Independent Contractor/Worker Acknowledgement found at the following link:

<https://www.opers.org/forms-archive/PEDACKN.pdf#zoom=80>

3.8.3 Contractor's failure to complete and submit the Independent/Worker Acknowledgement prior to commencement of the work, service or deliverable, provided under this agreement, shall serve as Contractor's certification that contractor is a "Business entity" as the term is defined in ORC Section 145.037.

3.9 **Excusable Delay.** Neither party will be liable for any delay in its performance that arises from causes beyond its control and without its negligence or fault. The delayed party must notify the other promptly of any material delay in performance and must specify in writing the proposed revised performance date as soon as practicable after notice of delay. In the event of any such excusable delay, the date of performance or of delivery will be extended for a period equal to the time lost by reason of the excusable delay. The delayed party also must describe the cause of the delay and what steps it is taking to remove the cause. The delayed party must not rely on a claim of excusable delay to avoid liability for a delay if the delayed party has not taken commercially reasonable steps to mitigate or avoid the delay. Things that are controllable by the Contractor's subcontractors will be considered controllable by the Contractor, except for third-party manufacturers supplying commercial items and over whom the Contractor has no legal control.

3.10 **LOCATION OF SERVICES AND DATA.** As part of this Contract, the Contractor must disclose the following:

- (a) All locations where any services will be performed;
- (b) All locations where any State data applicable to the Contract will be maintained or made available; and
- (c) The principal place of business for the Contractor and all its subcontractors.

The Contractor may not change any location where any services are performed to a location outside the country of the original location or change any location where the data is maintained or made available to any other location outside the country of the original location without prior written approval of the State, which the State will not be obligated to provide.

4 - DELIVERY AND ACCEPTANCE

- 4.1 **ACCEPTANCE.** The acceptance procedure for Deliverables will be an informal review by the agency acquiring the Deliverables to ensure that each Deliverable meets the warranties in this Contract. The State will have up to 30 days after installation to do this. The State will not issue a formal letter of acceptance, and passage of 30 days will imply acceptance, though the State will issue a notice of noncompliance if a Deliverables does not meet the warranties in this Contract.

If the State issues a noncompliance letter, the Contractor will have 30 days to correct the problems listed in the letter. If the Contractor fails to do so, the Contractor will be in default without a cure period. If the State has issued a noncompliance letter, the Deliverable will not be accepted until the State issues a letter of acceptance indicating that each problem noted in the noncompliance letter has been cured. If the problems have been fixed during the 30-day period, the State will issue the acceptance letter within 15 days after all defects have been fixed.

- 4.2 **TITLE.** Title to any Deliverable will pass to the State only on acceptance of the Deliverable, and all risk of loss will remain with the Contractor until title to the Deliverable passes to the State.
- 4.3 **DELIVERIES.** The Contractor must make all deliveries F.O.B. destination.

5 - INTELLECTUAL PROPERTY

- 5.1 **COMMERCIAL MATERIAL.** As used in this section, "Commercial Material" means anything that the Contractor or a third party has developed at private expense and that is commercially available in the marketplace, subject to intellectual property rights, and readily susceptible to copying through duplication on magnetic media, paper, or other media. Examples include the written reports, books, pictures, videos, movies, computer programs, source code, and documentation.

Any Commercial Material that the Contractor intends to deliver as a Deliverable must have the scope of the license granted in such material disclosed in an Exhibit to this Contract, if that scope of license is different than the scope of license contained in this section for Commercial Materials.

Except for Commercial Material that is software ("Commercial Software"), if the Commercial Material is copyrighted and published material, then the State will have the rights permitted under the federal copyright laws for each copy of the Commercial Material delivered to it by the Contractor.

Except for Commercial Software, if the Commercial Material is patented, then the State will have the rights permitted under the federal patent laws for each copy of the Commercial Material delivered to it by the Contractor.

For Commercial Software, the State will have the following, perpetual rights, subject to the next paragraph. The State may:

- (1) Use and copy the Commercial Software for use in or with the computer or computers for which it was acquired, including use at any State installation to which such computer or computers may be transferred;
- (2) Use or copy the Commercial Software for use with a backup computer for disaster recovery and disaster recovery testing purposes or if any computer for which it was acquired is inoperative;
- (3) Reproduce the Commercial Software for archival, image management, and backup purposes;
- (4) Modify, adapt, and combine the Commercial Software with other computer software, provided that the modified, combined, and adapted portions of the derivative software incorporating any of the Commercial Software will be subject to same restrictions on use;
- (5) Disclose to and reproduce the Commercial Software for use on behalf of the State by support service contractors or their subcontractors, subject to the same restrictions on use; and
- (6) Use or copy the Commercial Software for use with a replacement computer.

In the case of any other scope of license (e.g., MIPs, tier, concurrent users, enterprise, site, or otherwise), the foregoing will apply except as expressly modified by the applicable license description, which must be incorporated as part of Exhibit I. If the Contractor provides greater license rights in an item included in Exhibit I to its general customer base for the Software's list price, those additional license rights also will be provided to the State without additional cost or obligation. No license description may reduce the rights in items 1 through 6 above; it may only define the extent of use, if the use is other than a CPU license.

The State will treat any Commercial Software as Confidential Information, in accordance with the requirements of the Confidential Information section of this Contract, if the Commercial Software is clearly and conspicuously labeled as confidential or secret.

- 5.2 **CUSTOM DELIVERABLES.** All custom work done by the Contractor and covered by this Contract will belong to the State, with all rights, title, and interest in all intellectual property that comes into existence through the Contractor's work under this Contract being assigned to the State. Additionally, the Contractor waives any shop rights, author rights, and similar retained interests in any such custom developed materials. The Contractor must provide the State with all assistance reasonably needed to vest such rights of ownership in the State. However, the

Contractor will retain ownership of all tools, methods, techniques, standards, and other development procedures, as well as generic and preexisting shells, subroutines, and similar material incorporated in any custom Deliverable ("Pre-existing Materials").

The Contractor grants the State a worldwide, non-exclusive, royalty-free, perpetual license to use, modify, sell, and otherwise distribute all Pre-existing Materials that are incorporated in any custom-developed Deliverable. The Contractor may not include in any custom Deliverable any intellectual property unless such has been created under this Contract or qualifies as Pre-existing Material. If the Contractor wants to incorporate any Pre-existing materials in a custom Deliverable, the Contractor must disclose that desire to the State and obtain written approval from the State for doing so in advance. On the request of the Contractor, the State will incorporate any proprietary notice that Contractor may reasonably want for any Pre-existing Materials included in a custom Deliverable in all copies the State makes of that Deliverable.

Subject to the limitations and obligations of the State with respect to Pre-existing Materials, the State may make all custom Deliverables available to the general public without any proprietary notices of any kind.

5.3 CONFIDENTIALITY. The State may disclose to the Contractor written material or oral or other information that the State treats as confidential ("Confidential Information"). Title to the Confidential Information and all related materials and documentation the State delivers to the Contractor will remain with the State. The Contractor must treat such Confidential Information as secret if it is so marked, otherwise identified as such, or when, by its very nature, it deals with matters that, if generally known, would be damaging to the best interests of the public, other contractors or potential contractors with the State, or individuals or organizations about whom the State keeps information. The Contractor may not disclose any Confidential Information to third parties and must use it solely to perform under this Contract.

If any Deliverables contain data, documentation, or other written information that is confidential in nature and properly labeled as such, then it also will be Confidential Information for purposes of this section. The State will keep all such Confidential Information in confidence and will not use it other than as authorized under this Contract. Nor will the State disclose any such Confidential Information to any third party without first obligating the third party to maintain the secrecy of the Confidential Information.

If one party discloses Confidential Information ("Disclosing Party") to the other party to this Contract ("Receiving Party"), the Receiving Party's obligation to maintain the confidentiality of the Confidential Information will not apply where such:

- (1) Was already in the possession of the Receiving Party without an obligation of confidence;
- (2) Is independently developed by the Receiving Party, provided documentary evidence exists to support the independent development;
- (3) Except as provided in the next paragraph, is or becomes publicly available without a breach of this Contract;
- (4) Is rightfully received by the Receiving Party from a third party without an obligation of confidence;
- (5) Is disclosed by the Receiving Party with the written consent of the Disclosing Party; or
- (6) Is released under a valid order of a court or governmental agency, provided that the Receiving Party:
 - (a) Notifies the Disclosing Party of the order immediately upon receipt of it; and
 - (b) Makes a reasonable effort to obtain a protective order from the issuing court or agency limiting the disclosure and use of the Confidential Information solely for the purposes intended to be served by the original order of production.

Information that may be available publicly through other sources about people that is personal in nature, such as medical records, addresses, phone numbers, social security numbers, and similar things are nevertheless sensitive in nature and may not be disclosed or used in any manner except as expressly authorized in this Contract. Therefore, item (3) in the preceding paragraph does not apply, and the Contractor must treat such information as Confidential Information whether it is available elsewhere or not.

Except for Confidential Information that the Contractor delivers to the State and that is part of a Deliverable or necessary for the proper use or maintenance of a Deliverable, the Receiving Party must return all originals of any Confidential Information and destroy any copies it has made on termination or expiration of this Contract.

The disclosure of the Confidential Information of the Disclosing Party in a manner inconsistent with the terms of this provision may cause the Disclosing Party irreparable damage for which remedies other than injunctive relief may be inadequate, and each Receiving Party agrees that in the event of a breach of the Receiving Party's obligations hereunder, the Disclosing Party will be entitled to temporary and permanent injunctive relief to enforce the provisions of this Contract without the necessity of proving actual damages. However, provision does not diminish or alter any right to claim and recover damages.

5.4 CONFIDENTIALITY AGREEMENTS.

When the Contractor performs services under this Contract that require the Contractor's and its subcontractors' personnel to access facilities, data, or systems that the State in its sole discretion deems sensitive, the State may require the Contractor's and its subcontractors' personnel with such access to sign an individual confidential agreement and policy acknowledgements, and have a background check performed before accessing those facilities, data, or systems. Each State agency, board, and commission may require a different confidentiality agreement or acknowledgment, and the Contractor's and its subcontractors' personnel may be required to sign a different confidentiality agreement or acknowledgment for each agency. The Contractor must immediately replace any of its or its subcontractors' personnel who refuse to sign a required confidentiality agreement or acknowledgment or have a background check performed.

- 5.5 **USE OF NAME.** The Contractor may not publicize that it is doing business with the State or use this Contract or the Contractor's relationship with the State as a marketing or sales tool, unless the State agrees otherwise in writing. The State has no obligation to agree to any such advertising, publicity, sales, or marketing activities.

6 -- TRANSACTION REPORTING

- 6.1 **Contractor's SALES REPORT.** The Contractor must report the quarterly dollar value (in US currency rounded to the nearest whole dollar) of the sales under this Contract each calendar quarter (i.e., January-March, April-June, July-September and October-December). The dollar value of the sales reported must equal the price paid by all State agencies and Political Subdivisions for Deliverables under this Contract during the reporting period.

The Contractor must report the quarterly dollar value of sales to the State via the Internet using the Web form at the Department of Administrative Services, OIT vendor portal, <https://cm.ohio.gov>. If no sales occur, the Contractor must show zero sales on the report. The report must be submitted 30 days after the completion of the reporting period.

The Contractor also must submit a closeout report within 120 days after the expiration of this Contract. The Contract expires on the physical completion of the last, outstanding task or delivery order of the Contract. The closeout report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all Contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero sales in the closeout report.

If the Contractor fails to submit any sales report in a timely manner or falsifies any sales report, the State may terminate this Contract for cause.

- 6.2 **Contractor's REVENUE SHARE.** The Contractor must pay the State a share of the sales transacted under this Contract. The Contractor must remit the revenue share in US dollars within 30 days after the end of the quarterly reporting period. The revenue share that the Contractor must pay equals .0075 of the total quarterly sales reported. The revenue share is included in the prices reflected on Exhibit I and reflected in the total amount charged to ordering activities, and the Contractor may not add a surcharge to orders under this Contract to cover the cost of the revenue share.

The Contractor must remit any amount due as the result of a quarterly or closeout report at the time the quarterly or closeout report is submitted to the Department of Administrative Services, Office of State Purchasing. The Contractor also must pay the revenue share by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the applicable State Term Contract Number, total report amount, and reporting period covered.

The Contractor must make each check payable to "Treasurer, State of Ohio", and forward it to the following address:

Department of Administrative Services
L-3686

Columbus, OH 43260-3686

If the full amount of the revenue share is not paid within 30 days after the end of the applicable reporting period, the non-payment will constitute a contract debt to the State. The State may setoff any unpaid revenue share from any amount owed to the Contractor under this Contract and employ all other remedies available to it under Ohio law for the non-payment of the revenue share. Additionally, if the Contractor fails to pay the revenue share in a timely manner, the failure will be a breach of this Contract, and the State may terminate this Contract for cause and seek damages for the breach.

7 - WARRANTIES AND LIABILITIES

- 7.1 **WARRANTIES.** The Contractor warrants that the recommendations, guidance, and performance of the Contractor and all Deliverables under this Contract will:

- (a) Be in accordance with the sound professional standards and the requirements of this Contract and without any material defects;
- (b) Not infringe on the intellectual property rights of any third party;
- (c) Be the work solely of the Contractor, unless otherwise provided in this Contract; and
- (d) Be merchantable and fit for the particular purpose for which the Deliverables were acquired.

Additionally, with respect to the Contractor's activities under this Contract, the Contractor warrants that:

- (a) The Contractor has the right to enter into this Contract;
- (b) The Contractor has not entered into any other contracts or employment relationships that restrict the Contractor's ability to perform under this Contract;
- (c) The Contractor will observe and abide by all applicable laws and regulations, including those of the State regarding conduct on any premises under the State's control;
- (d) The Contractor has good and marketable title to any products delivered under this Contract and in which title passes to the State; and
- (e) The Contractor has the right and ability to grant the license provided in any Deliverable in which title does not pass to the State.

If any work of the Contractor or any Deliverable fails to comply with these warranties, and the Contractor is so notified in writing, the Contractor must correct such failure with all due speed, not to exceed 30 days, or refund the amount of the compensation paid for the Deliverable. The Contractor also must indemnify the State for any direct damages and any claims by third parties based on any breach of these warranties.

7.2 SOFTWARE WARRANTY. If Exhibit I includes work to develop custom software as a Deliverable, then on delivery and for one year after the date of acceptance of any Deliverable that includes custom software, the Contractor warrants that:

- (a) The software will operate on the computer(s) for which the software is intended in the manner described in the relevant software documentation;
- (b) The software will be free of material defects;
- (c) The Contractor will deliver and maintain relevant and complete software documentation, commentary, and source code;
- (d) The source code language used to code the software is readily available in the commercial market, widely used and accepted for the type of programming involved, and support programming in the language is reasonably available in the open market; and
- (e) The software and all maintenance will be provided in a professional, timely, and efficient manner.

For Commercial Software developed by the Contractor or licensed from a third party, the Contractor represents and warrants that it either has the right or has obtained a binding commitment from the third party licensor to make the following warranties and commit to the following maintenance obligations. During the warranty period described in the next paragraph, the Contractor must:

- (a) Maintain or cause the third-party licensor to maintain the Commercial Software so that it operates in the manner described in its documentation;
- (b) Supply technical bulletins and updated user guides;
- (c) Supply the State with all updates, improvements, enhancements, and modifications to the Commercial Software and documentation and, if available, the commentary and the source code;
- (d) Correct or replace the software and remedy any material programming error that is attributable to the Contractor or the third-party licensor; and
- (e) Maintain or obtain a commitment from the third-party licensor to maintain the Commercial Software so that it will properly operate in conjunction with changes in the operating environment for which it was designed.

For Commercial Software designed for mainframe platforms and for Commercial Software designed for PC or PC-based servers and costing more than \$10,000.00 per license or per copy, the warranty period will be the longer of one year after acceptance or the licensor's standard warranty period. For Commercial Software designed for PC or PC-based servers and costing less than \$10,000.00 per license or per copy, the warranty period will be the longer of three months after acceptance or the licensor's standard warranty period. For PC and PC-based servers, the warranty will not include updates, improvements, enhancements, or modifications to the Commercial Software and documentation, if such are not provided as part of the licensor's standard warranty or license fee.

Software documentation means well written, readily understood, clear, and concise instructions for the software's users as well as a system administrator. The software documentation must provide the users of the software with meaningful instructions on how to take full advantage of all of the capabilities designed for end users. It also means installation and system administration documentation for a system administrator to allow proper control, configuration, and management of the software. Source code means the uncompiled operating instructions. The Contractor must provide the source code in the language in which it was written and must include such commentary or annotations as would allow a competent programmer proficient in the source language to readily

Interpret the source code and understand the purpose of all routines and subroutines contained within the source code.

- 7.3 EQUIPMENT WARRANTY.** If any computer hardware or other type of electrical equipment ("Equipment") will be a part of any Deliverable, the following warranties apply. The Contractor warrants that the Equipment fully complies with all government environmental and safety standards applicable to the Equipment. The Contractor also warrants for the warranty period described in the next paragraph that the Equipment will perform substantially in accordance with its user manuals, technical materials, and related writings published by the manufacturer with respect to such Equipment, and that such Equipment will achieve any function described in such writings. The foregoing warranty will not apply to Equipment that the State modifies or damages after title passes to it. The warranty period for all Equipment will be the longer of one year after the State accepts the Equipment or the Contractor's standard warranty period.

If any Equipment does not meet the above warranties during the applicable warranty period, the Contractor must fix the nonconforming Equipment so it performs substantially in accordance with its user manuals, technical materials, and related publications, replace the Equipment, or grant the State a refund equal to the amount it paid for the Equipment. The Contractor must either fix or replace the Equipment or refund the purchase price to the State with all due speed, not to exceed seven days in the case of a fix or a replacement or 30 days in the case of a refund. The Contractor will be responsible for all shipping costs associate with fixing, replacing, or returning any defective equipment.

- 7.4 INDEMNITY.** The Contractor must indemnify the State against all liability or expense resulting from bodily injury to any person (including injury resulting in death) or damage to property arising out of its performance under this Contract, provided such bodily injury or property damage is due to the negligence or other tortious conduct of the Contractor, its employees, agents, or subcontractors. The Contractor also must indemnify the State against any claim of infringement of a copyright, patent, trade secret, or other Intellectual property rights based on the State's proper use of any Deliverable under this Contract. This obligation of indemnification will not apply where the State has modified the Deliverable and the claim of infringement is based on the modification. The State will give the Contractor notice of any such claim as soon as reasonably practicable. If a successful claim of infringement is made, or if the Contractor reasonably believes that an infringement claim that is pending may actually succeed, the Contractor will do one of the following four things:

- (a) Modify the Deliverable so that it is no longer infringing;
- (b) Replace the Deliverable with an equivalent or better item;
- (c) Acquire the right for the State to use the Deliverable as it was intended for the State to use under this Contract; or
- (d) Remove the Deliverable and refund the fee the State paid for the Deliverable and the fee for any other Deliverable that required the availability of the infringing Deliverable for it to be useful to the State.

- 7.5 LIMITATION OF LIABILITY.** NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED IN THIS CONTRACT OR ANYTHING INCORPORATED BY REFERENCE INTO THIS CONTRACT, THE PARTIES AGREE AS FOLLOWS:

- (a) NEITHER PARTY WILL BE LIABLE FOR ANY INDIRECT, INCIDENTAL, OR CONSEQUENTIAL LOSS OR DAMAGE OF ANY KIND, INCLUDING BUT NOT LIMITED TO LOST PROFITS, EVEN IF THE PARTIES HAVE BEEN ADVISED, KNEW, OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES.
- (b) THE CONTRACTOR WILL BE LIABLE FOR ALL DIRECT DAMAGES DUE TO THE FAULT OR NEGLIGENCE OF THE CONTRACTOR OR ITS BREACH OF ANY PROVISION OF THIS CONTRACT.

8 - MAINTENANCE

- 8.1 SOFTWARE MAINTENANCE.** If this Contract involves any custom software as a Deliverable, then during the warranty period, the Contractor must correct any material programming errors that are attributable to the Contractor within a reasonable time, provided the State notifies the Contractor, either orally or in writing, of a problem with the software and provides sufficient information to identify the problem. The Contractor's response to a programming error will depend upon the severity of the problem. In the case of programming errors that slow the processing of data by a small degree, render minor and non-critical functions of the System inoperable or unstable, or require users or administrations to employ workarounds to fully use the software, the Contractor must respond to requests for resolution within four business hours and begin working on a proper solution within one business day, dedicating the resources of one qualified programmer full-time to fixing the problem. In the case of any defects with more significant consequences, including those that render key functions of the software inoperable or significantly slow data processing, the Contractor must respond within two business hours of notification and, if requested, provide on-site assistance and dedicate all available resources to resolving the problem.

For Commercial Software other than PC or PC-based server software costing less than \$10,000.00 per copy or license, the Contractor must provide maintenance during the warranty period at no cost to the State. At a minimum, that maintenance must be the standard maintenance program that the licensor, whether the Contractor

or a third party, normally provides to its client base. That maintenance program must include all new releases, updates, patches, and fixes to the Commercial Software. It also must include a commitment to keep the software current with the operating environment in which it is designed to function and a commitment to promptly correct all material defects in the software.

Additionally, the Contractor will make (or obtain a commitment from the third-party licensor to make) maintenance available for the software for at least five years after the warranty period. The Contractor will limit or obtain a commitment from the third-party licensor, if applicable, to limit increases in the annual fee for maintenance to no more than five percent annually. If the licensor, whether it is the Contractor or a third-party, is unable to provide maintenance during that period, then the licensor must do one of the following things: (a) give the State a *pro rata* refund of the license fee based on a five-year useful life; or (b) release the source code for the software to the State for use by the State solely for the purpose of maintaining any copies of the software for which the State has a proper license. The State will treat the source code as Confidential Information under the Confidentiality Section of this Contract. In the case of third-party Commercial Software, the Contractor warrants that it has legally bound the third-party licensor to the obligations of this Contract or that the Contractor has the right to make these commitments directly to the State.

For Commercial Software designed for PC or PC-based server platforms and costing less than \$10,000.00 per copy or license, the Contractor must provide the same maintenance and user assistance during the warranty period at no additional cost to the State as the Contractor or the third-party licensor makes generally available at no additional charge to its other customers.

8.2 SOFTWARE UPGRADES. After an initial acquisition of a license in Commercial Software, the State may want to acquire a broader license than the original. Or the State may later want to migrate to another platform for the Commercial Software. When the Contractor or third-party licensor makes the broader license generally available to its customer base or makes the version of the Commercial Software that runs on the new platform to which the State wants to migrate, then the State will have a right to upgrade any of its licenses to that broader license or to acquire the version of the Software that is appropriate for the new platform that the State intends to use. In these cases, the Contractor will provide the broader license or other version of the Commercial Software in exchange for a license fee that is based on the lesser of the following:

- (a) The Contractor's (or third party licensor's) standard upgrade or migration fee;
- (b) The upgrade or migration fee in Exhibit I; or
- (c) The difference between the license fee originally paid and the then-current license fee for the license or version of the Commercial Software that the State seeks to acquire.

The foregoing will not apply to Commercial Software for PCs and PC-based server software with a license fee of less than \$10,000.00, unless the Contractor or third-party licensor makes upgrade packages available for the Commercial Software to other customers. If PC or PC-based server software upgrades are available, the State will be entitled to the most favorable license fee on which such are made available to other most favored customers or dealers, as appropriate.

8.3 EQUIPMENT MAINTENANCE. If this Contract involves computer or telecommunications hardware or other mechanical or electrical equipment ("Equipment") as a Deliverable, then, during the warranty period and during any period covered by annual maintenance, the Contractor must provide maintenance to keep the Equipment in or restore the Equipment to good working order. This maintenance must include preventative and remedial maintenance, installation of safety changes, and installation of engineering changes based upon the specific needs of the individual item of Equipment. This maintenance also must include the repair, replacement, or exchange deemed necessary to keep the Equipment in good working order. For purposes of this Contract, Equipment restored to good working order means Equipment that performs in accordance with the manufacturer's published specifications. The Contractor must use its best efforts to perform all fault isolation and problem determination attributed to the Equipment. The following services are outside the scope of this Contract:

- (a) Maintenance to bring the Equipment into compliance with any law, rule, or regulation, if such law, rule, or regulation was not in effect on the acceptance date;
- (b) Repair and replacement work or increase in maintenance time as a result of damage or loss resulting from accident, casualty, neglect, misuse, or abuse, if such is the State's fault (and beyond normal wear and tear), damage resulting from improper packing or failure to follow prescribed shipping instruction (if such is done by the State), failure of electrical power, air conditioning or humidity control, use of supplies not approved by the original manufacturer of the Equipment as describe in the Equipment's documentation, or causes other than ordinary use of Equipment;
- (c) Furnishing pistens, supplies, or accessories, making specification changes, or adding or removing approved accessories, attachments, or other devices except as permitted in the Equipment's user documentation;
- (d) Maintenance or increased maintenance time resulting from any improper use, maintenance, or connection to other equipment (not done by the Contractor) that results in damage to the Equipment;

- (e) Repairs needed to restore the Equipment to good operating condition if the Equipment has been damaged by anyone other than the Contractor's authorized service personnel repairing, modifying, or performing maintenance on the Equipment.

8.4 EQUIPMENT MAINTENANCE STANDARDS. Except in the case of excusable delay, remedial Equipment maintenance by the Contractor will be completed within eight business hours after notification by the State that maintenance is required. In the case of preventative maintenance, the Contractor will perform such in accordance with the manufacturer's published schedule and specifications. If maintenance is not completed within eight hours after notification by the State, the Contractor will be in default. Failure of the Contractor to meet or maintain these requirements will provide the State with the same rights and remedies as specified elsewhere in this Contract for default, except that the Contractor will only have eight hours to remedy a default. The Contractor will provide adequate staff to provide the maintenance required by this Contract.

8.5 EQUIPMENT MAINTENANCE CONTINUITY. If the Contractor is unable to provide Equipment maintenance to meet the State's ongoing performance requirements and if, in the State's sole opinion, the Contractor is unlikely to resume providing warranty services that meets the State's ongoing performance requirement, the Contractor will be in default, and the State will be entitled to the remedies in the default section of this Contract. The State will also be entitled to the following items from the Contractor:

- (a) All information necessary for the State to perform the maintenance, including but not limited to logic diagrams, maintenance manuals, and system and unit schematics, with all changes noted;
- (b) A listing of suppliers capable of supplying necessary spare parts;
- (c) Adequate information to permit the State to have spare parts manufactured elsewhere; and
- (d) A listing of spare parts and their recommended replacement schedule to enable the State to create a centralized inventory of spare parts.

The State will treat as Confidential Information in accordance with the Confidentiality Section of this Contract any information in items (a) through (d) above that the Contractor rightfully identifies in writing as confidential. And when disclosure to a third-party is necessary for the State to continue the maintenance, the State will require any third-party to whom disclosure is made to agree to hold the Confidential Information in confidence and to make no further disclosure of it. Further, the State agrees that any such Confidential Information will be used solely to perform maintenance for the State and will be returned to the Contractor or destroyed when such use is no longer needed.

8.6 PRINCIPAL PERIOD OF MAINTENANCE (GENERAL). Software and Equipment maintenance must be available nine working hours per weekday, between 8:00 a.m. and 5:00 p.m. Eastern Standard Time. Travel time and expenses related to remedial and preventative maintenance will not be billable and must be included in the price of the maintenance.

8.7 MAINTENANCE ACCESS (GENERAL). For all Software and Equipment maintenance under this Contract, the State will provide the Contractor with reasonable access to the Deliverable to perform maintenance. All maintenance that requires a Deliverable to be inoperable must be performed outside the State's customary working hours, except when the Deliverable is already inoperable. Preventative or scheduled maintenance must be performed at mutually agreeable times, within the parameters of the manufacturer's published schedule.

9 - ASSIGNMENT AND SUBCONTRACTING

9.1 ASSIGNMENT. The Contractor may not assign this Contract without the written consent of the State, which the State will not be obligated to provide.

9.2 SUBCONTRACTING. The State recognizes that it may be necessary for the Contractor to use subcontractors to perform portions of the work under this Contract. In those circumstances, before the Contractor engages any such subcontractor, the Contractor must submit a list identifying its subcontractors or joint venture partners performing portions of the work under the Contract. If any changes to that list occur during the term of the Contract, the Contractor must immediately provide the State an updated list of subcontractors or joint venture business partners. In addition, all subcontractors and joint venture business partners must agree in writing to be bound by all of the terms and conditions of this Contract and any specifications of any order under this Contract for which they perform work. The State may reject any subcontractor submitted by the Contractor.

10 - CONSTRUCTION

10.1 HEADINGS. The headings used in this Contract are for convenience only and may not be used in interpreting this Contract.

10.2 ENTIRE DOCUMENT. This Contract, which includes the Contractor's pricelist attached as Exhibit I and all documents referred to in this Contract, constitutes the entire agreement between the parties with respect to the subject matter and supersedes any previous agreements, whether oral or written.

- 10.3 BINDING EFFECT.** This Contract will be binding on and benefit the respective successors and assigns of the State and the Contractor.
- 10.4 AMENDMENTS – WAIVER.** No amendment or modification of this Contract will be effective unless it is in writing and signed by both parties. The failure of either party at any time to demand strict performance by the other party of any of the terms or conditions of this Contract may not be construed as a waiver of any those terms or conditions, and either party may at any time demand strict and complete performance by the other party.
- 10.5 SEVERABILITY.** If a court of competent jurisdiction finds any provision of this Contract to be unenforceable, the remaining provisions of this Contract will remain in full force and affect.
- 10.6 CONSTRUCTION.** This Contract must be construed in accordance with the plain meaning of its language and neither for nor against the drafting party.
- 10.7 NOTICES.** For any notice under this Contract to be effective, the noticing party must make it in writing and sent it to the address of the other party first appearing above, unless that party has notified the other party, in writing and in accordance with the provisions of this section, of a new mailing address for the receipt of notices. This notice requirement will not apply to any notices that this Contract expressly authorizes to be made orally.
- 10.8 CONTINUING OBLIGATIONS.** Any terms, conditions, representations, or warranties contained in this Contract that must survive termination or expiration of this Contract to be fully effective will survive the termination or expiration of the Contract. Additionally, termination or expiration of this Contract will not affect the State's right to continue to use any Deliverable for which it has paid, including licensed material. And no termination or expiration of the Contract will affect the State's right to receive maintenance, warranty work, or other services for which the State has paid.
- 10.9 PRIORITY.** If there is any inconsistency or conflict between this document and any provision of anything incorporated by reference, this document will prevail.
- 10.10 DAYS.** When this Contract refers to days, it means calendar days, unless it expressly provides otherwise.

11 - LAW AND COURTS

- 11.1 EQUAL EMPLOYMENT OPPORTUNITY.** The Contractor will comply with all state and federal laws regarding equal employment opportunity and fair labor and employment practices, including Ohio Revised Code Section 125.111 and all related Executive Orders.
- Before a contract can be awarded or renewed, an Affirmative Action Program Verification Form must be submitted to the Department of Administrative Services Equal Opportunity Division to comply with the affirmative action requirements. Affirmative Action Verification Forms and approved Affirmative Action Plans can be found by going to the Ohio Business Gateway at: <http://business.ohio.gov/efiling/>
- 11.2 DRUG FREE WORKPLACE.** The Contractor must comply with all Ohio laws regarding maintaining a drug-free workplace and make a good faith effort to ensure that all its employees do not possess and are not under influence of illegal drugs or alcohol or abuse prescription drugs while working on State property.
- 11.3 OHIO ETHICS LAW AND LIMITS ON POLITICAL CONTRIBUTIONS.** The Contractor certifies that it is currently in compliance and will continue to adhere to the requirements of the Ohio ethics laws. The Contractor hereby certifies that all applicable parties listed in Ohio Revised Code Section 3517.13 are in full compliance with Ohio Revised Code Section 3517.13.
- 11.4 SECURITY & SAFETY RULES.** When using or possessing State data or accessing State networks and systems, the Contractor must comply with all applicable State rules, policies, and regulations regarding data security and integrity. And when on any property owned or controlled by the State, the Contractor must comply with all security and safety rules, regulations, and policies applicable to people on those premises.
- 11.5 LAW AND VENUE.** This Contract is governed by and will be construed under Ohio law, and venue for all disputes will lie exclusively with the appropriate court in Franklin County, Ohio.
- 11.6 UNRESOLVED FINDINGS.** The Contractor represents that it is not subject to an unresolved finding for recovery under Code § 9.24. If this warranty proves false when the parties sign this Contract, the Contract will be void. Additionally, if this representation proves false on the date of any renewal or extension of the Contract, the renewal or extension will be void.

11.7 ANTI-TRUST. The State and the Contractor recognize that, in actual economic practice, overcharges resulting from anti-trust violations are usually borne by the State. The Contractor therefore assigns to the State all state and federal anti-trust claims and causes of action that the Contractor has or acquires relating to the goods and services acquired under this Contract.

11.8 Governing the Expenditure of Public Funds on Offshore Services (EO 2011-12K). The Contractor affirms to have read and understands Executive Order 2011-12K and shall abide by those requirements in the performance of this Contract. Notwithstanding any other terms of this Contract, the State reserves the right to recover any funds paid for services the Contractor performs outside of the United States for which it did not receive a waiver. The State does not waive any other rights and remedies provided the State in this Contract.

The Contractor agrees to complete the attached Executive Order 2011-12K Affirmation and Disclosure Form, Exhibit III which is incorporated and becomes a part of this Agreement.

11.9 REGISTRATION WITH THE SECRETARY OF STATE. By providing a Charter Number and signature within the Certification Offer Letter, the Contractor attests that the Contractor is:

An Ohio corporation that is properly registered with the Ohio Secretary of State; or

A foreign corporation, not incorporated under the laws of the state of Ohio, but is registered with the Ohio Secretary of State pursuant to Ohio Revised Code Sections 1703.01 to 1703.31, as applicable.

Any foreign corporation required to be licensed under O.R.C. § 1703.01-1703.31, which transacts business in the state of Ohio, without being so licensed, or when its license has expired or been canceled, shall forfeit not less than \$250.00 nor more than ten thousand dollars. No officer of a foreign corporation (<http://codes.ohio.gov/orc/1703.01>) shall transact business in the state of Ohio, if such corporation is required by O.R.C. § 1703.01-1803.31 to procure and maintain a license, but has not done so. Whoever violates this is guilty of a misdemeanor of the fourth degree. Questions regarding registration should be directed to (614) 466-3910, or visit <http://www.sos.state.oh.us>

11.10 IRS 1075 REQUIREMENTS. In order to protect risk of loss, breach, or misuse of Federal Tax Information ("FTI") held by government agencies, the Internal Revenue Service issued Publication 1075 which includes specific language to include in any State contract in which FTI may be disclosed.

I. PERFORMANCE

In performance of this Contract, the Contractor agrees to comply with and assume responsibility for compliance by his or her employees with the following requirements:

- (1) All work will be done under the supervision of the Contractor or the Contractor's employees.
- (2) Any return or return information made available in any format shall be used only for the purpose of carrying out the provisions of this Contract. Information contained in such material will be treated as confidential and will not be divulged or made known in any manner to any person except as may be necessary in the performance of this Contract. Disclosure to anyone other than an officer or employee of the Contractor will be prohibited.
- (3) All returns and return information will be accounted for upon receipt and properly stored before, during, and after processing. In addition, all related output will be given the same level of protection as required for the source material.
- (4) The Contractor certifies that the data processed during the performance of this Contract will be completely purged from all data storage components of his or her computer facility, and no output will be retained by the Contractor at the time the work is completed. If immediate purging of all data storage components is not possible, the Contractor certifies that any IRS data remaining in any storage component will be safeguarded to prevent unauthorized disclosures.
- (5) Any spoilage or any intermediate hard copy printout that may result during the processing of IRS data will be given to the agency or his or her designee. When this is not possible, the Contractor will be responsible for the destruction of the spoilage or any intermediate hard copy printouts, and will provide the agency or his or her designee with a statement containing the date of destruction, description of material destroyed, and the method used.
- (6) All computer systems receiving, processing, storing or transmitting FTI must meet the requirements defined in IRS Publication 1075. To meet functional and assurance requirements, the security features of the environment must provide for the managerial, operations, and technical controls. All security features must be available and activated to protect against unauthorized use of and access to Federal Tax Information.
- (7) No work involving Federal Tax Information furnished under this Contract will be subcontracted without prior written approval of the IRS.
- (8) The Contractor will maintain a list of employees authorized access. Such list will be provided to the agency and, upon request, to the IRS reviewing office.
- (9) The agency will have the right to void the Contract if the Contractor fails to provide the safeguards described above.

II. CRIMINAL SANCTIONS

- (1) Each officer or employee of any person to whom returns or return information is or may be disclosed will be notified in writing by such person that returns or return information disclosed to such officer or employee can be used only for a purpose and to the extent authorized herein, and that further disclosure of any such returns or return information for a purpose or to an extent unauthorized herein constitutes a felony punishable upon conviction by a fine of as much as \$5,000 or imprisonment for as long as 5 years, or both, together with the costs of prosecution. Such person shall also notify each such officer and employee that any such unauthorized further disclosure of returns or return information may also result in an award of civil damages against the officer or employee in an amount not less than \$1,000 with respect to each instance of unauthorized disclosure. These penalties are prescribed by IRCs 7213 and 7431 and set forth at 26 CFR 301.6103(n)-1.
- (2) Each officer or employee of any person to whom returns or return information is or may be disclosed shall be notified in writing by such person that any return or return information made available in any format shall be used only for the purpose of carrying out the provisions of this Contract. Information contained in such material shall be treated as confidential and shall not be divulged or made known in any manner to any person except as may be necessary in the performance of the Contract. Inspection by or disclosure to anyone without an official need-to-know constitutes a criminal misdemeanor punishable upon conviction by a fine of as much as \$1,000 or imprisonment for as long as 1 year, or both, together with the costs of prosecution. Such person shall also notify each such officer and employee that any such unauthorized inspection or disclosure of the officer or employee (United States for Federal employees) in an amount equal to the sum of the greater of \$1,000 for each act of unauthorized inspection or disclosure with respect to which such defendant is found liable or the sum of the actual damages sustained by the plaintiff as a result of such unauthorized inspection or disclosure plus in the case of a willful inspection or disclosure which is the result of gross negligence, punitive damages, plus the costs of the action. These penalties are prescribed by IRC 7213A and 7431.
- (3) Additionally, it is incumbent upon the Contractor to inform its officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a(l)(1), which is made applicable to contractors by 5 U.S.C. 552a(m)(1), provides that any officer or employee of a contractor, who by virtue of his/her employment or official position, has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.
- (4) Granting a contractor access to FTI must be preceded by certifying that each individual understands the agency's security policy and procedures for safeguarding IRS information. Contractors must maintain their authorization to access FTI through annual recertification. The initial certification and recertification must be documented and placed in the agency's files for review. As part of the certification and at least annually afterwards, contractors must be advised of the provisions of IRCs 7431, 7213, and 7213A (See Exhibit 4, *Sanctions for Unauthorized Disclosure*, and Exhibit 5, *Civil Damages for Unauthorized Disclosure*). The training provided before the initial certification and annually thereafter must also cover the incident response policy and procedure for reporting unauthorized disclosures and data breaches. (See Section 10) For both the initial certification and the annual certification, the contractor must sign, either with ink or electronic signature, a confidentiality statement certifying their understanding of the security requirements.

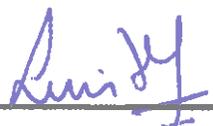
III. INSPECTION

The IRS and the Agency shall have the right to send its officers and employees into the offices and plants of the Contractor for inspection of the facilities and operations provided for the performance of any work under this Contract. On the basis of such inspection, specific measures may be required in cases where the Contractor is found to be noncompliant with contract safeguards.

To SHOW THEIR AGREEMENT, the parties have executed this Contract on the date(s) identified below, and this Contract will be effective as of the date it is signed on behalf of the State.

CONTRACTOR

STATE OF OHIO,
DEPARTMENT OF ADMINISTRATIVE SERVICES
OFFICE OF STATE PURCHASING

BY: 

BY: 
ROBERT BLAIR, DIRECTOR,
DEPARTMENT OF ADMINISTRATIVE SERVICES

DATE: 5/18/2016

DATE: 5/24/16

Exhibit I

[Insert Price list]

Exhibit II

[Insert scope of license]

Exhibit III

**STANDARD AFFIRMATION AND DISCLOSURE FORM
EXECUTIVE ORDER 2011-12K**

Governing the Expenditure of Public Funds on Offshore Services

All of the following provisions must be included in all invitations to bid, requests for proposals, state term schedules, multiple award contracts, requests for quotations, informal quotations, and statements of work. This information is to be submitted as part of the response to any of the procurement methods listed.

By the signature affixed hereto, the Contractor affirms, understands and will abide by the requirements of Executive Order 2011-12K. If awarded a contract, both the Contractor and any of its subcontractors shall perform no services requested under this Contract outside of the United States.

The Contractor shall provide all the name(s) and location(s) where services under this Contract will be performed in the spaces provided below or by attachment. Failure to provide this information may subject the Contractor to sanctions. If the Contractor will not be using subcontractors, indicate "Not Applicable" in the appropriate spaces.

1. Principal location of business of Contractor:

(Address)

(City, State, Zip)

Name/Principal location of business of subcontractor(s):

(Name)

(Address, City, State, Zip)

(Name)

(Address, City, State, Zip)

2. Location where services will be performed by Contractor:

(Address)

(City, State, Zip)

Name/Location where services will be performed by subcontractor(s):

(Name)

(Address, City, State, Zip)

(Name)

(Address, City, State, Zip)

3. Location where state data will be stored, accessed, tested, maintained or backed-up, by Contractor:

(Address)

(Address, City, State, Zip)

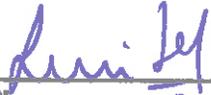
Name/Location(s) where state data will be stored, accessed, tested, maintained or backed-up by subcontractor(s):

(Name)

(Address, City, State, Zip)

Contractor also affirms, understands and agrees that Contractor and its subcontractors are under a duty to disclose to the State any change or shift in location of services performed by Contractor or its subcontractors before, during and after execution of any Contract with the State. Contractor agrees it shall so notify the State immediately of any such change or shift in location of its services. The State has the right to immediately terminate the contract, unless a duly signed waiver from the State has been attained by the Contractor to perform the services outside the United States.

On behalf of the Contractor, I acknowledge that I am duly authorized to execute this Affirmation and Disclosure form and have read and understand that this form is a part of any Contract that Contractor may enter into with the State and is incorporated therein.

By: 
Contractor

Print Name: SUMITHRA JAGANNATH

Title: PRESIDENT

Date: 5/18/2016

SOFTWARE LICENSE AGREEMENT

This Software License Agreement is entered into as of the Effective Date of _____, in Columbus Ohio, by and between:

CloserLook Search Services Inc., doing business as ZED Digital (ZED) incorporated under the laws of the State of Ohio, whose principal business address is 700 Taylor Rd, Suite 290, Columbus OH 43230, represented by Ms. Sumithra Jagannath, President, its President, authorized to make this agreement ; and

_____ and its Affiliates
("LICENSEE"), whose principal business address is at
_____, represented by _____,
authorized to make this agreement ;

(individually the "Party" and collectively the "Parties")

RECITALS

WHEREAS ZED is the developer and owner of a proprietary software system including CloserLook Search ® which is an Website personalization and data delivery engine, and software applications ;

WHEREAS LICENSEE wishes to obtain the right to license such software applications developed or to be developed by ZED subject to the terms and conditions of the state term schedule;

WHEREAS LICENSEE wishes to use and provide such software applications to End Users and wishes to be able to modify the design and format the software applications in order to integrate ZED's software to its own products;

WHEREAS ZED is willing to grant such rights to LICENSEE on the terms and conditions set forth in this Agreement;

WHEREAS LICENSEE desires that ZED provide installation, maintenance and technical support of the software and the software applications;

NOW THEREFORE, the Parties hereto agree as follows:

SECTION 1 DEFINITIONS

1. DEFINITIONS

- 1.1 In this Agreement, unless context indicates a different meaning, words and expressions defined hereafter will have the meaning that is attributed to them.**
- 1.1.1 Reserved- Not applicable**
- 1.1.2 "Agreement" means the state term schedule and Software License Agreement including the Recitals and its Schedules as well as any modification signed by both Parties.**
- 1.1.3 "ZED's Software" means the CloserLook Search® search engine and CloserLook Search® web personalization and data delivery applications and any modifications or enhancements thereto, as supplied to LICENSEE by ZED pursuant to Licenses granted under this Agreement.**
- 1.1.4 "Effective Date" means the date first written above.**
- 1.1.5 "End User" means a customer of LICENSEE, software applications and network of searchable data sources and websites belonging to LICENSEE and or its partners and Affiliates.**
- 1.1.6 See State Term Schedule Sectio 5.1 Intellectual Property**
- 1.1.7 "Licenses" means such licenses granted by ZED to LICENSEE as described in Sections 3.1, 3.2 and 3.3 hereunder.**
- 1.1.8 "Licensed Applications" means those software search & data personalization applications (verticals) developed or to be developed by ZED, derived from the Licensed Software and identified in Schedule "A", including documentation and instructions incorporated therein.**
- 1.1.9 "Licensed Software" means the CloserLook Search® search engine software programs and CloserLook Search® software applications in object code versions and any modifications or enhancements thereto, as supplied to LICENSEE by ZED pursuant to Licenses granted under this Agreement.**
- 1.1.10 "Licensee's Products" means products or services described in Schedule "C".**
- 1.1.11 "Search Query" means data input from LICENSEE and/or End Users requesting ZED, using ZED's search engine, to search and aggregate public information from various public Web sources related to each of the Licensed Applications.**

- 1.1.12 **"Search Results"** means the data set provided to LICENSEE by ZED in response to a Search Query.
- 1.1.13 **"Services"** means the search engine, data personalization, software application and website development services to be provided by ZED for LICENSEE under this Agreement, as more fully described in Section 2 and on-going maintenance, installation and technical support that may be performed by ZED under the terms and conditions of the Agreement.
- 1.1.14 **"Service fees"** means the fees that LICENSEE shall pay to ZED for the Services under section 4.2.
- 1.1.15 **"Site(s)"** means the computer systems of the LICENSEE where the Licensed Software and Licensed Applications shall be installed by LICENSEE and through which an End User may submit a Search Query. The IP addresses of all such computer systems shall be provided to ZED for authentication as detailed in Schedule B.
- 1.1.16 **"Source Code"** means computer programs, instructions and related material written in a human-readable source language in form capable of serving as the input to a compiler or assembler program, and in a form capable of being modified, supported and enhanced by programmers reasonably familiar with the source language.
- 1.1.17 **"Territory"** means world-wide
- 1.1.18 **"Trademarks"** means ZED's trademarks, trade names, domain names, including but not limited to *Closer Look Search*®, and all present and future registrations thereof, and any related logo or trade name.

The following are the Schedules attached to and forming part of this Agreement:

- Schedule "A" – Licensed Applications
- Schedule "B" – List of LICENSEE's Sites
- Schedule "C" – LICENSEE's Products
- Schedule "D" – Pricing Schedule

SECTION 2 DEVELOPMENT AND SERVICES

2.1. In accordance with the terms of this Section 2, ZED shall provide the Licensed Applications which is a website personaliation and data delivery engine. :

2.1.1 Following the delivery of the Licensed Applications, ZED shall provide the on-going maintenance, installation and technical support for the Licensed Software and Licensed Applications in accordance with the terms of this Agreement. On-going maintenance will include the following services:

2.1.1.1 Website maintenance and maintenance of Licensed Applications in the event of format changes to the web pages;

2.1.1.2 Replacement of data sources that cease to exist with an alternative web site to be chosen in consultation with LICENSEE;

2.1.1.3 Bug fixes.

On-going maintenance does not include design or changes to features of the developed Licensed Applications such as adding or removing URLs from completed Licensed Applications, or changing or reconfiguring business rules.

2.1.2 ZED will make available from its website, any upgrades to Licensed Software and Licensed Applications in an installation package with clear and understandable complete instructions and release notes indicating the nature of the upgrades and their installation and operation.

2.2 Conditions for providing Licensed Software & Licensed Applications

ZED will provide to LICENSEE the Licensed Software and Licensed Applications as set out in this section 2.1, provided that the following conditions, which LICENSEE agrees to, are met. LICENSEE agrees to:

- a) use the Licensed Software & Licensed Applications for its internal use and/or for its customers.**
- b) not use the Licensed Software & Licensed Applications for any application, or in any form or medium or in any way whatsoever, other than as set forth in this Agreement, without the express written consent of ZED which will not be unreasonable withheld;**
- c) not assign in any way whatsoever, the Agreement, in total or in part, without ZED's consent. For more clarity, a change in ownership or control of LICENSEE or an amalgamation by LICENSEE or a sale of a substantive part of the assets of LICENSEE will not be considered as a transfer provided that the new entity agrees to be bound by this Agreement within 30 days following such change in ownership or control of LICENSEE or an amalgamation by LICENSEE. LICENSEE agrees to notify ZED in writing of any such change as soon as it is brought to its knowledge;**
- d) mention ZED Digital and clearly indicate that the Licensed Applications are powered by the CloserLook Search®, in a visible manner on any applicable digital platform;**

- e) ensure that, except for installation of upgrades provided by ZED, all maintenance on the Closer Look Search® engine and the Licensed Software and the Licensed Applications being performed under this Agreement is to be provided by ZED's personnel only.

Notwithstanding anything to the contrary in this Agreement, ZED Digital agrees that, at no cost to the State, Contractor will permit the transfer of fully paid licenses in the event the State merges or consolidates state entities.

SECTION 3 LICENSE GRANT TO LICENSEE

- 3.1 **LICENSE OF ZED' SOFTWARE.** Subject to the provisions of this Agreement, and payment of all fees mentioned in Section 4, ZED grants to LICENSEE and LICENSEE hereby accepts, the non-exclusive, non-transferable (save as set forth hereinabove), limited irrevocable license in the Territory to install, host and use the Licensed Software and the accompanying documentation for LICENSEE'S own internal business, solely for use with LICENSEE' Products on the Site(s) in connection with the Licensed Applications. This Licence is granted under the restrictions as set forth hereunder. Except as provided for in subsection 9.5.2.a (Escrow), in no event shall the Licensed Software's Source code be released to LICENSEE. In no event shall LICENSEE use the Licensed Software for any commercial purposes in order to compete with ZED other than for the use of the Licensed Software under this Agreement.
- 3.2 **LICENSE OF ZED' APPLICATIONS.** Subject to the provisions of this Agreement, and payment of all fees mentioned in Section 4, ZED grants to LICENSEE and LICENSEE hereby accepts, the non-transferable, (save as set forth hereinabove), non-exclusive, limited irrevocable license in the Territory to i) install, host and use the Licensed Applications and the accompanying documentation, and to ii) market, promote and provide the Licensed Applications to End Users solely for use with LICENSEE's Products on the Site(s). Except as provided for in subsection 9.5.2.a (Escrow), in no event, shall the Licensed Applications's Source code be released to LICENSEE. This Licence is granted under the restrictions as set forth hereunder.
- 3.3 **ZED' TRADEMARKS.** Subject to the terms and conditions of this Agreement, ZED hereby grants LICENSEE a non-exclusive, irrevocable, non-transferable license for the term of this Agreement to display ZED's Trademarks in LICENSEE's marketing of the Licensed Software and Licensed Applications. Such display must reference the Trademarks as being owned by ZED. Nothing in this Agreement grants LICENSEE ownership or any

rights in or to use the ZED Trademarks, except in accordance with this license, and LICENSEE's use of the ZED Trademarks will inure to the benefit of ZED. The rights granted to LICENSEE in this license will terminate upon any termination or expiration of this Agreement. Upon such termination or expiration, LICENSEE will no longer make any use of any ZED Trademarks. ZED will have the exclusive right to own, use, hold, apply for registration for, and register the ZED Trademarks during the term of, and after the expiration or termination of, this Agreement; LICENSEE will neither take nor authorize any activity inconsistent with such exclusive right.

- 3.4 **MODIFICATIONS TO TRADEMARKS.** ZED may modify the ZED Trademarks from time to time upon notice to LICENSEE and ZED will notify LICENSEE in writing of such modifications. Except as set forth in Sections 3.3, 3.4 and 3.5, nothing in this Agreement shall grant or shall be deemed to grant to one Party any right, title or interest in or to the other Party's Trademarks. All use by one Party of the other Party's Trademarks (including any goodwill associated therewith) shall inure to the benefit of the former Party. At no time during or after the term of this Agreement shall a Party challenge the Trademarks of the other Party (except to the extent such restriction is prohibited by law) or the registration thereof by such Party, nor shall a Party attempt to register any Trademarks (including domain names) that are confusingly similar in any way (including but not limited to, sound, appearance and spelling) to those of the other Party.
- 3.5 **LICENSEE'S TRADEMARKS.** LICENSEE hereby grants to ZED a non-transferable, irrevocable, non-exclusive license during the term of this Agreement to use LICENSEE's Trademarks to advertise that LICENSEE is using the Services, provided ZED has obtained LICENSEE's prior written consent for each use of the LICENSEE's Trademarks.
- 3.6 **LIMITATIONS AND RESERVATION OF RIGHTS.** LICENSEE shall not, and shall not cause or authorize any third party, including subsidiaries or Affiliates or branches of LICENSEE, in the US or elsewhere (hereinafter the "Third Party"), to use, market, provide, assign, sell, lease, transfer, license, sub-license, distribute, or otherwise provide the Licensed Software or the Licensed Applications as stand alone software or components. LICENSEE shall not reverse engineer, nor authorize a Third party to reverse engineer, the Licensed Software and the Licensed Applications to determine the internal functioning of the Licensed Software or the Licensed Applications. LICENSEE may create and own derivative works of the Search Results by informing ZED in writing of such derivative works it intends to create both prior to their creation and prior to their deployment. No license or right is granted, by implication or otherwise to LICENSEE, under any Intellectual Property Right now or hereafter owned or controlled by ZED except for license and rights expressly granted in this Agreement. ZED reserves all rights not expressly granted under subsections 3.1, 3.2, 3.3, 3.4 and 3.5.

3.7 OTHER LIMITATIONS.

3.7.1 Installation shall take place on LICENSEE' Site(s) which shall be disclosed to ZED in Schedule "B".

3.7.2 Services on the Licensed Software' Source code and Licensed Applications' Source code are to be provided only by ZED's personnel, excluding LICENSEE's personnel or any Third Party, and shall be rendered promptly.

3.8 UNDERTAKINGS. LICENSEE agrees to protect the Intellectual property rights of the Licensed Software and the Licensed Applications, agrees not to breach the terms set forth in this Agreement and will take appropriate measures in order to prevent or terminate the non-authorized use, reproduction, publication or distribution of the Licensed Software and/or the Licensed Applications by itself, its employees and its suppliers. LICENSEE shall keep the related documentation, copies and backups at the same physical location as the Licensed Software and Licensed Applications and shall limit access to the Licensed Software and Licensed Applications to authorized personnel designated to use and maintain it.

3.9 HOSTING. The LICENSEE will be responsible for hosting the Licensed Software and Licensed Applications on LICENSEE's computer hardware.

**SECTION 4
LICENSE FEE AND PAYMENTS**

4.1 SOFTWARE LICENSE FEES. In consideration for the Licenses granted by ZED to LICENSEE under this Agreement, LICENSEE agrees to pay to ZED annual license fees as per the fee structure set forth in Schedule D payable upon receipt of a purchase order, and upon each anniversary of the Effective Date for as long as this Agreement shall remain in effect.

4.2 SERVICE FEES. In consideration of maintenance and all services provided by ZED to LICENSEE under this Agreement, LICENSEE agrees to pay to ZED a monthly Service fee as per the fee structure set forth Schedule D:

LICENSEE agrees to pay the Service fees monthly in advance. The Service fees are payable prior to the beginning of each month. The first payment for the is payable upon receipt of a purchase order.

4.3 DIRECT DEPOSIT. LICENSEE shall make all payments by check or direct deposit to a bank account specified by ZED.

**SECTION 6
WARRANTIES AND DISCLAIMER**

SEE STATE TERM SCHEDULE SECTION 7.1 WARRANTIES AND SECTION 7.2 SOFTWARE WARRANTY

5.2

**SECTION 6
INDEMNIFICATION**

SEE STATE TERM SCHEDULE SECTION 7.4 INDEMNITY

**SECTION 7
LIMITATION OF LIABILITY**

SEE STATE TERM SCHEDULE SECTION 7.5 LIMITATION OF LIABILITY

**SECTION 8
CONFIDENTIALITY AND NON-COMPETITION**

8.1 ZED'S CONFIDENTIAL INFORMATION. In order that LICENSEE may effectively use the Licensed Software and the Licensed Applications, it may be necessary or desirable for ZED to disclose to LICENSEE confidential and proprietary information pertaining to ZED's technology and activities, the Licensed Software and the Licensed Applications, its Intellectual Property rights (collectively the ZED's Confidential Information"). LICENSEE agrees to hold the ZED's Confidential Information, in trust and strict confidence for ZED. LICENSEE shall only disclose the ZED's Confidential Information to its employees who have a need to know and only for the purposes contemplated by this Agreement

(collectively the "LICENSEE' Authorized Recipients"). LICENSEE' Authorized Recipients who receive or are given access to any ZED's Confidential Information to hold such ZED's Confidential Information in trust and confidence for ZED. LICENSEE agrees to protect and maintain the confidentiality of this information with the same degree of care LICENSEE uses to protect its own confidential and proprietary information. LICENSEE agrees not to use any ZED's Confidential Information for any purpose other than as contemplated by this Agreement.

8.2 LICENSEE'S CONFIDENTIAL INFORMATION. In order that ZED may effectively make the development of the Licensed Applications and provide the Services to LICENSEE, it may be necessary or desirable for LICENSEE to disclose to ZED confidential and proprietary information pertaining to LICENSEE' Products and activities which is not part of the Intellectual Property rights (collectively the LICENSEE's Confidential Information"). ZED agrees to hold the LICENSEE's Confidential Information, in trust and strict confidence for LICENSEE. ZED shall only disclose the LICENSEE's Confidential Information to its responsible employees who have a need to know and only for the purposes contemplated by this Agreement (collectively the "ZED' Authorized Recipients"). ZED shall cause the ZED' Authorized Recipients who receive or are given access to any LICENSEE's Confidential Information to hold such LICENSEE's Confidential Information in trust and confidence for LICENSEE. ZED agrees to protect and maintain the confidentiality of this information with the same degree of care ZED uses to protect its own confidential and proprietary information. ZED agrees not to use any LICENSEE's Confidential Information for any purpose other than as contemplated by this Agreement.

8.3 EXCLUSIONS. Excluded from any obligation of confidence under this Section is information which:

- a) is or becomes generally available to the public other than through disclosure by the recipient party; or
- b) is developed by a Party independently of knowledge or information disclosed by the other Party; or
- c) is required by law to be disclosed .

SECTION 9 PROPRIETARY RIGHTS

9.1 ZED'S OWNERSHIP. As between LICENSEE and ZED, LICENSEE agrees not to contest ZED' ownership of all right, title and interest, including without limitation all Intellectual Property Rights, in and to the ZED' Licensed Software and Licensed Applications, Sources codes of the Licensed Software and Licensed Applications (including Closer Look Search®' search engine technology and ZED Trademarks), whether the Licensed Software and Licensed Applications are separate or combined with any other softwares or software applications, LICENSEE shall not acquire any right, title, or interest in or to the Licensed Software and Licensed Applications (including Closer Look Search®' search engine technology and ZED Trademarks), except as expressly set forth in this Agreement. LICENSEE shall not copy, modify, adapt, translate, decompile, reverse engineer, disassemble or otherwise attempt to derive Source code from ZED' Softwares or ZED' Software Applications including Closer Look Search®' search engine, softwares or any documentation provided to LICENSEE by ZED. LICENSEE will not remove, obscure, or alter ZED copyright notice, trademarks, or other proprietary rights notices affixed to or contained within any Closer Look Search®' search engine, content personalization and data delivery technology and ZED Trademarks, Services, software, or documentation. Closer Look Search®' and ZED Trademarks and the data and information contained therein shall not be copied, reproduced or duplicated or used in any manner or form or on any other service or site except as granted herein. ZED

9.2 NOTICES. LICENSEE will not delete or in any manner alter the Intellectual Property Rights notices of ZED and its suppliers, if any, appearing on the Licensed Software and Licensed Applications as delivered to LICENSEE. As a condition of the license rights granted to LICENSEE in this Agreement, LICENSEE will reproduce and display such notices on each copy it makes of any Licensed Software and Licensed Applications.

9.3 LICENSEE'S DUTIES. LICENSEE will take customary measures in the marketing and distribution of the Licensed Software and Licensed Applications to protect ZED's Intellectual Property Rights in the Licensed Software and Licensed Applications, no less than the extent to which LICENSEE protects its Intellectual Property Rights in LICENSEE's Products, and will, to the extent lawful, report promptly to ZED any confirmed infringement of such rights of which LICENSEE becomes aware.

9.4 THIRD PARTY INFRINGEMENT. ZED reserves the sole and exclusive right at its discretion to assert claims against third parties for infringement or misappropriation of its Intellectual Property Rights in the Licensed Software and Licensed Applications.

9.5 ESCROW

9.5.1 The Source code of the Licensed Software and the Licensed Applications provided under this Agreement will be held in an Escrow account by an escrow agent agreed upon

by both parties. The escrow agreement to be drafted by ZED and presented to the LICENSEE and both parties agree to work together to ensure that the escrow agreement will be signed within thirty (30) days after the date of signature of this Agreement.

9.5.2 The escrow agreement will provide, amongst others, that:

- a) in the event that ZED discontinues maintenance of the Licensed Software and/or the Licensed Applications as stipulated under this Agreement, the Source code shall be made available to LICENSEE for the ongoing maintenance of the Licensed Software and the Licensed Applications;
- b) LICENSEE shall not sell, divulge, commercialize or distribute the Source code and related technological know-how and documentation to any other individuals or entities, directly or indirectly, whether related or unrelated to LICENSEE;
- c) Source Code shall be only available for ensuring the ongoing maintenance and enhancement of the Licensed Software and the Licensed Applications.

SECTION 10 TERM AND TERMINATION

- 10.1 **TERM.** The term of this Agreement shall commence upon the receipt of a purchase order and shall continue in full force and effect for a minimum period of twelve (12) months thereafter (the "Initial Term"). The term may be renewed for the same period on the same conditions (unless the Parties agree otherwise in writing) at each anniversary date of this Agreement unless terminated as provided herein.
- 10.2 **TERMINATION.** A) LICENSEE or ZED may terminate this Agreement at any time after the Initial Term by sending a written notice 90 days before the end of the then current term. B) ZED may terminate this Agreement immediately if LICENSEE breaches its payment obligations under Section 4 and fails to cure that breach within thirty (30) calendar days after receiving notice of the breach. C) ZED may also terminate this Agreement upon thirty (30) days written notice if LICENSEE engages in any action that violates the terms of this Agreement, or if ZED reasonably determines that it is impracticable to continue providing the Services in light of applicable laws.
- 10.3 **TERMINATION FOR BREACH.** This Agreement may be terminated by either party for cause immediately by written notice upon the occurrence of any of the following events:
 - a) If the other Party breaches any material provision of this Agreement and fails to fully cure such breach within thirty (30) calendar days after receiving written notice of the breach;
 - b) if the other Party becomes insolvent or makes any assignment for the benefit of creditors or similar transfer evidencing insolvency, or suffers or permits the commencement of any form of insolvency or receivership proceeding, or has any

petition under bankruptcy law filed against it, which petition is not dismissed within sixty (60) days of such filing, or has a trustee or receiver appointed for its business or assets or any Party thereof;

- c) If the other Party ceases to do business, or otherwise terminates its business operations;
- d) notwithstanding paragraphs b) and c) above and subject to the escrow agreement indicated in Section 9.5, in the event indicated in b) and c), LICENSEE shall have the option to use the Source code of the Licensed Software and the Licensed Applications during the term of this Agreement by paying to the Trustee (where applicable) all License fees and Service fees.

10.4 **EFFECT OF TERMINATION.** Due payments at the time of any termination are not affected by a termination and payments must be made to ZED in accordance with the terms of this Agreement, notwithstanding its termination. Upon termination of this Agreement for any reason (i) all license rights granted herein shall terminate, and (ii) each Party shall immediately delete any and all Trademarks of the other Party from their respective sites (iii) LICENSEE shall, except as specified in subsection 10.8 (Continuity of Services to End Users) below, immediately return to ZED or (at ZED's request) destroy all copies of the Licensed Software and Licensed Applications and other Confidential Information in its possession or control, and an officer of LICENSEE will certify to ZED in writing that LICENSEE has done so. LICENSEE shall immediately pay to ZED all amounts due and outstanding as of the date of such termination

10.5 **NON-EXCLUSIVE REMEDY.** The exercise by either Party of any remedy under this Agreement will be without prejudice to its other remedies under this Agreement or otherwise.

10.6 **SURVIVAL.** In the event of any termination or expiration of this Agreement for any reason, the rights and obligations of the Parties contained in Sections 8 (Confidentiality), 9 (Proprietary Rights), 5 (Warranty), 6 (Indemnification), 9 (Limitations of Liability), 10 (Termination) and 11 (General) shall survive termination or expiration of this Agreement.

10.7 **REMEDIES.** LICENSEE acknowledges that its breach of restrictions contained herein may cause irreparable harm to ZED, the extent of which would be difficult to ascertain. Accordingly, LICENSEE agrees that, in addition to any other remedies to which ZED may be legally entitled, ZED shall have the right to seek immediate injunctive relief in the event of a breach of such sections by LICENSEE or any of its officers, employees, consultants or other agents.

SIGNATURE PAGE TO FOLLOW

IN WITNESS WHEREOF, the duly authorized representatives of the Parties have executed this Agreement on the dates set forth below.

(LICENSEE)

CLOSERLOOK SEARCH SERVICES (DBA ZEL
DIGITAL)

Per: Robert Blair/seo

Per: Sumithra Jagannath

SCHEDULE "A"
Pricing Schedule

SCHEDULE "B"

List of Sites

The URL of the "Site" on which the Licensed Applications shall be installed is _____. The following is a complete list of IP addresses and physical locations in the Territory of the computer systems (computer servers and related hardware) on which the Licenced Software and Licensed Applications shall be installed.

Physical Location	IP Address

SCHEDULE "C"

Description of Licensee's Products

SCHEDULE "D"

Pricing Schedule

Product Name	Manufacturer	Manufacturer Part Number	Vendor Part Number	Product Description	Unit of Measure	State Price
Product Customization	ZED Digital	CLSRLK-1	CLSRLK-1	Product Manager	Hour	\$300.00
Product Customization	ZED Digital	CLSRLK-2	CLSRLK-2	Big Data Architect	Hour	\$275.00
Product Customization	ZED Digital	CLSRLK-3	CLSRLK-3	Subject Matter Expert	Hour	\$250.00
Product Customization	ZED Digital	CLSRLK-4	CLSRLK-4	Product Architect	Hour	\$300.00
Product Customization	ZED Digital	CLSRLK-5	CLSRLK-5	Product Implementation Engineer	Hour	\$95.00
Product Customization	ZED Digital	CLSRLK-6	CLSRLK-6	Data Aggregation Specialist	Hour	\$125.00
Product Customization	ZED Digital	CLSRLK-7	CLSRLK-7	Personalization & Usability Engineer	Hour	\$125.00
Website Design	ZED Digital	CLSRLK-8	CLSRLK-8	Visual Architect	Hour	\$95.00
Website Development	ZED Digital	CLSRLK-9	CLSRLK-9	Web Developer	Hour	\$95.00
Requirements Analysis, Usability Assessment	ZED Digital	CLSRLK-10	CLSRLK-10	Requirements Gathering, Identify applications and business drivers that define product requirements. End User Usability Assessment, Usability Testing, Review technical requirements; Develop Project Roadmap	One Time	\$22,950.00
Pilot Development	ZED Digital	CLSRLK-11	CLSRLK-11	Proof of concept: Develop operational proof of concept for requirements	One Time	\$9,500.00
ADA Compliance	ZED Digital	CLSRLK-12	CLSRLK-12	Section 508, WCAG 2.0 A & AA Rating	Hourly	\$135.00
Adaptive Content Personalization License Fee - Silver	ZED Digital	CLSRLK-13	CLSRLK-13	Personalization Module: Software License/ website	Yearly/website	\$16,999.00
Adaptive Content Personalization License Fee - Gold	ZED Digital	CLSRLK-14	CLSRLK-14	Personalization Module: Software License/ website	Yearly/website	\$29,950.00
Adaptive Content Personalization License Fee - Platinum	ZED Digital	CLSRLK-15	CLSRLK-15	Personalization Module: Software License/ website	Yearly/website	\$44,950.00
ClearLook Search® License Fee	ZED Digital	CLSRLK-16	CLSRLK-16	Data Aggregation: Public Web Use Software License	Yearly/web server	\$18,500.00
ClearLook Search® License Fee	ZED Digital	CLSRLK-17	CLSRLK-17	Data Aggregation Module: Public Use Web Only Monthly maintenance	Monthly after year 1	\$1,200.00
ClearLook Search® License Fee Silver Level upto 5000 queries/month	ZED Digital	CLSRLK-18	CLSRLK-18	Usage & Maintenance	Monthly	\$2,699.00
ClearLook Search® Engine Usage Fee - Gold Level 10000 queries/month	ZED Digital	CLSRLK-19	CLSRLK-19	Usage & Maintenance	Monthly	\$4,500.00
ClearLook Search® Usage Fee - Platinum Level 25000 queries/month	ZED Digital	CLSRLK-20	CLSRLK-20	Usage & Maintenance	Monthly	\$7,899.00
Support	ZED Digital	CLSRLK-21	CLSRLK-21	24x7 Software proactive care service	Hour	\$150.00
Support	ZED Digital	CLSRLK-22	CLSRLK-22	Next Business Day Service	Hour	\$95.00
Hosting	ZED Digital	CLSRLK-23	CLSRLK-23	Hosting with Support	Monthly/server	\$450.00