

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: NEW, MODEL YEAR 2016 OR MANUFACTURER'S CURRENT PRODUCTION MODEL, AUTOMOBILES AND PASSENGER VANS

CONTRACT No.: RS901016

EFFECTIVE DATES: 11/13/15 to 9/30/16

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS901016 that opened on 10/14/15 and, RS901316 that opened 11/16/15. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including [the Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#) (Revised 10/2013), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:

<http://www.ohio.gov/procure>

Partial Minority Business Enterprise Award in with ORC CH. 125.081

Signed: _____
Robert Blair, Director Date

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*Indicates update to pages numbers as a result from the award of ITB No. RS901316.

SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within delivery noted on the Pricing Schedule and after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the state will: evaluate the bid based on the total item cost which equals the estimated number of units multiplied by the unit bid price plus the option unit bid cost times the number of units to evaluate (for each option with a quantity) plus the appropriate delivery charge. If estimated usages are unknown a quantity of one (1) will be used for the evaluation. If there is no "delivery charge per mile round trip map mileage rate" supplied or, the calculated value of the delivery charge is less than the minimum delivery charge, the minimum delivery charge will be used for evaluation purposes. The state reserves the right to reject the "per mile" delivery charge or the "minimum" delivery charge if it is determined to be excessive.

Example Calculation:

Total Item Cost = [(vehicle unit bid price) x (estimated number of units)] + [(option 1 unit bid cost) x (number of units to evaluate)] + [(option 2 unit bid cost) x (number of units to evaluate)] + [(delivery charge per mile round trip x 300) x estimated number of vehicles]

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder by vehicle line item.

OPTION PRICING NOTE: Option prices bid are to be less than the manufacturer's suggested retail price(s) (MSRP). Bidder signifies by their signature on page one (1) of the ITB that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from any award. Ordering entities are advised to compare window sticker prices of options, where possible with option charges on invoices. Bidders found to be over charging for options at the time of invoicing will be required to submit corrected invoices reflecting proper pricing.

Bidders must indicate "Included", "Not Available", or a Price for each option specified. Failure to enter a cost for the options with a value in the units to evaluate field may deem your bid response as non-responsive and ineligible for an award for that item. If an option is not available as original factory equipment and is supplied as an aftermarket item, the Dealer Option/Order Code is to include an "AM" designation as a part of the code.

- A. **REQUIRED OPTIONS:** Bidders must provide a unit bid cost for options that are listed in the options table and include unit values in the "Units To Evaluate" column for that option. If the option is included in the base unit, the bidder is to enter "Included" in the space provided and the numerical value of \$0.00 will be used in the evaluation. Failure to enter "included" or a cost for all options with unit values may deem your bid non-responsive and ineligible for an award for that item.
- B. **ADDITIONAL OPTION PACKAGES:** Bidders may elect to supply pricing for popular or common option packages not included in the required option table. Additional option packages quoted will be made available to the ordering entities at the discretion of DAS, as part of the contract.
- C. **UNSPECIFIED OPTION PRICE:** Is the percentage above the manufacturer's invoice cost that is used to calculate unit cost for non-specified optional equipment required by an ordering entity.

FIRM FIXED-PRICE CONTRACT: The contract is a Firm Fixed-Price Contract. The Contractor(s) is required to provide to the using agency supplies or services at the listed price(s) for the duration of the contract, and any extensions thereto.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period. The Contractor is responsible for emailing the Analyst listed on page one of the contract with any company contact changes.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to one of the following addresses,

For same day or overnight deliveries:

Huntington National Bank
ATTN: L-3686
7 Easton Oval
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services
L-3686
Columbus, OH 43260-3686

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may suspend, terminate or cancel this Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report

The Contractor should make the check payable to: Treasurer, State of Ohio.

Use the following address for same day or overnight deliveries:

Huntington National Bank
ATTN: L-3686
7 Easton Oval
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services
L-3686
Columbus, OH 43260-3686

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may suspend, terminate or cancel this Contract.

AUTOMOBILE LIABILITY INSURANCE:

Contractor will indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.): [For Supplies only Bids]:

List names of subcontractors who will be performing work under the Contract.

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

TRANSPORTATION CHARGES: Any items(s) ordered from this contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the State of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the item page. When generating orders, contact the contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the state of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

MINIMUM DELIVERY CHARGE: This charge is to be used when the rate per mile per vehicle, as listed on the item page, times the number of round trip miles is less than the minimum delivery charge. The contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.

PLACEMENT OF ORDERS: Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a contract, awarded pursuant to this bid, will be placed directly with the contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

PURCHASE ORDERS: Purchase Orders for item(s) listed in this contract will be placed directly with the contractor by the ordering agency. All purchases, made by state agencies only, will be placed using either the official state of Ohio Purchase Order or, by a purchase order issued by the State's third party financing administrator. The state will not be obligated to pay for purchases of any supplies or services, made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the contract. A Purchase Order will authorize the contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice, will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the contractor.

ALL purchase orders placed against this contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

TITLE TO:	SHIP TO:	BILL TO:
AGENCY TAX NO. _____		
AGENCY _____	_____	_____
ADDRESS _____	_____	_____
CITY/STATE _____	_____	_____
COUNTY _____	CONTACT _____	TELEPHONE _____

In addition, list on each purchase order an agency contact person with phone number for dealer questions, delivery notification, etc., as shown above.

SUBMISSION OF INVOICES: Refer to the Standard Contract Terms and Conditions; III, Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

PAYMENT: During the term of this contract, a third party financing option will be made available to State agencies only; not to political subdivisions. The contractors (dealers) will be notified by the State to review the order to pay process utilized by the third party administrator. Contractors will continue to receive payment in full; either from the State or the third party administrator. If payment is received from the third party administrator, the title to the vehicle is to (may) be forwarded to the third party administrator. If a third party administrator is used for payment, there could be a delay in receipt of payment.

It is unknown which agencies may purchase through a third party administrator or quantity of vehicles being purchased. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the third party financing administrator and the dealer.

SERVICE: The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. This requires that all fluids are filled to their maximum levels unless otherwise defined. Unit shall conform to all current Federal Safety Regulations including OSHA.

SERVICE POLICY: The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the state of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

CERTIFICATE OF TITLE: The contractor must submit application for certificate of title within one (1) business day after delivery of vehicle(s) has been made to the ordering agency. The title shall be delivered within fifteen (15) days after delivery of vehicle(s) to the ordering agency.

AGENCY REGISTRATION: The contractor shall furnish the Title Documents for each new vehicle and deliver same to the Department ordering the vehicle, unless otherwise specified on purchase order. The contractor shall deliver with the necessary papers a \$5.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

ADVERTISEMENT: Dealer name-signs shall not be affixed to any part of the delivered vehicle.

DEALER LICENSE: In reference to ORC [4517.12](#), DAS may ask for proof of a dealers written authority from the manufacturer or distributor to sell new vehicles.

SALES LICENSE: Contractor must be licensed to sell new motor vehicles pursuant to ORC [4517.01](#) and [4517.02](#).

In reference to OAC [4501:1-3-05](#), DAS may ask for proof of a salesperson's license after bid opening if not provided at bid opening. If requested, the dealer will have five (5) business days to respond.

USAGE REPORTS: Every six (6) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Contract Analyst (GDC104).

Contractor is to submit two (2) separate reports, one (1) for state agencies purchases and the other report for political subdivision purchases.

INDEX NUMBER CONTRACT NUMBER CUSTOMER ITEM NUMBER # UNITS SOLD \$ VALUE

NOTE: THE ENERGY POLICY ACT WAS SIGNED INTO LAW IN 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

MINORITY BUSINESS ENTERPRISE (MBE) SET ASIDE: The State is committed to making more State contracts and opportunities available to minority business enterprises (MBE) certified by the Ohio Department of Administrative Services (DAS) pursuant to Section 123.151 of the Ohio Revised Code and Rule 123:2-15-01 of the Ohio Administrative Code. This solicitation is being issued as a minority set aside contract in accordance Section 125.081 of the Ohio Revised Code. All offerors/bidders must be an Ohio certified MBE as of the solicitation due/opening date. For more information regarding Ohio MBE certification requirements, including a list of Ohio certified MBE businesses, please visit the DAS Equal Opportunity Division web site at: <http://das.ohio.gov/Divisions/EqualOpportunity/MBEEDGECertification/tabid/134/default.aspx>.

SPECIFICATIONSI. SCOPE AND CLASSIFICATION:

- A. Scope: - These specifications define the State's requirements for new, never titled, model year 2016 or manufacturer's current production model automobiles and passenger vans to be utilized by state agencies in the operation of state government. This includes political subdivisions that are members of the Department of Administrative Services, Office of Procurement Services Cooperative Purchasing Program.
- B. Vehicle shall be the latest current model, complete with all standard equipment, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed below, must not be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including seat belts and shoulder harness.
- C. Classification: Due to the life cycle of vehicles, usage data will change from year to year. The State makes no representation or guarantee as to the actual number of vehicles that will be purchased by participating agencies.

The estimates listed below are based upon 2015 vehicle purchases and projections for 2016.

Item Number	Estimated # of Units	Classification:
1AA	100	SEDAN-COMPACT-FLEX FUEL
2AA	230	SEDAN-MIDSIZE-GASOLINE
3AA	35	VAN-COMPACT-7 PASSENGER-GASOLINE
4AA	3	VAN-COMPACT-8 PASSENGER-FLEX FUEL
5AA	10	VAN-FULL SIZE-12 PASSENGER-GASOLINE
6AA	30	VAN-FULL SIZE-15 PASSENGER-FLEX FUEL

NOTE: Political subdivision purchases are not included in the figures shown above. The evaluation is based upon these state usage figures. This contract will be available to political subdivisions in addition to the state usage projections above.

II. APPLICABLE DOCUMENTS:

- A. [Ohio Revised Code Section 125](#)
- B. Ohio Revised Code Chapters [4501](#), [4503](#), [4513](#), and [4517](#)
- C. Ohio Administrative Code Sections [4501:1-3-05](#)
- D. Federal Motor Vehicle Safety Standards (FMVSS)
- E. Society of Automotive Engineers (SAE) Automotive Technical Standards
- F. Occupational Safety & Health Administration (OSHA) Regulations
- G. U.S. Environmental Protection Agency (EPA) Laws & Regulations
- H. Model Year 2016 or Manufacturer's most current Model EPA Fuel Economy Guide
- I. Model Year 2016 or manufacturer's current production model, State of Ohio automobile and passenger vans specifications

SPECIFICATIONS (Cont'd)

III. REQUIREMENTS: In addition to the State of Ohio automobile and passenger van specifications the following items of factory-installed equipment shall be required as standard equipment on each vehicle listed in this bid, unless otherwise noted. Optional equipment required to be furnished on the units, is noted on the State's specifications. Options listed herein, are to be factory installed except for any item(s) not available from the factory.

A. REQUIRED STANDARD EQUIPMENT:

1. 12V power point.
2. Rust Proofing: Each vehicle listed in this bid shall have the manufacturer's standard corrosion protection system. A copy of the corrosion protection warranty is to be returned with the bid, certifying compliance to this requirement. NOTE: Failure to provide this warranty may result in disqualification of the bid.
3. Spare wheel and tire to be manufacturers standard for the model bid.
4. All vehicles to be delivered with fuel tank at least one-half (1/2) full.
5. Radio Suppression: Each vehicle listed in this bid shall have the manufacturer's standard ration suppression system.
6. Key FOBS: Two sets of keys with FOBS enabling electronic keyless entry will be included with the delivery of the vehicle.
7. Restrain System and Supplemental Restraint Systems: Restraint Systems refers to lap and shoulder seat belts and Supplemental Restraint Systems refer to air bag systems.
8. Tires: Shall be as recommended by the manufacturer for the vehicle specified, and shall be premium quality of recognized manufacturer, steel belted radials (all season tread; unless otherwise specified).
9. Paint: The entire unit shall be painted in accordance with automotive standards. All colors are to be solid and manufacturer standard and will be specified on the order. Certain items may require specific paint as noted. Bidder to note which colors are standard at no extra cost on each item bid. If no chart is submitted or no notations are made it will assume all colors are standard and no additional compensation will be made for any factory color ordered.
10. Additional Option Package: This has been included on the pricing pages for the bidder to include several of their more popular options. In the event of an order for one (1) or more of these options, it is the responsibility of the contractor to assure that the entire content(s) of the Option Package is made available to the ordering entity and is what the ordering entity is requesting to be included with their purchase.

IV. DELIVERY:

- A. Upon receipt of an order from an ordering agency, the contractor will confirm receipt of the agency's order by either fax or electronic means. Contractors are required to enter orders with the factory within two (2) days after receipt of purchase order. The contractor is to provide confirmation of the factory orders to the ordering agency by either fax or electronic means. The confirmation document shall confirm the contractor's order number, specific item(s), order quantities, unit price, a copy of the order notification and vehicle order number. The confirmation document may be a copy of the agency's order with the contractor's order number entered thereon. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items (refer to paragraph IV. D, page 10).

Upon receipt of the vehicle from the manufacturer, the dealer is to acknowledge receipt of the vehicle to the ordering agency. The contractor (dealer) is to then schedule delivery with the ordering agency. Delivery may be refused by the ordering agency if delivery was not scheduled.

- B. Any State of Ohio ordering entity and/or political subdivision ordering from this contract must assure that they have included a contact, email address, phone/fax numbers on the purchase order to the dealership.

SPECIFICATIONS (Cont'd)

C. The manufacturer has, upon occasion oversold their productive capability and could not deliver all of the contractor's orders that had been properly entered and acknowledged. When this occurs, the contractor cannot deliver for reasons beyond his control and cannot be held responsible. Usually the manufacturer will complete deliveries with the new model year vehicle at the contractor's bid price.

D. DELAYED DELIVERY:

1. Certain agencies may require delayed delivery on various items within this contract. For any vehicle order that requests delayed delivery, the storage charges per day shall commence seven (7) calendar days after agency contact person notification that vehicle(s) so ordered are serviced and ready for delivery. The rate of such charges shall not exceed 12% annual rate.
2. If ordering entities elect to take delivery at the contractor's place of business; pickup must be within seven (7) calendar days after notification that the vehicle is serviced and ready for pickup. If the vehicle is not picked up within the seven (7) calendar days after notification, the ordering entity is subject to a storage charge. The charge shall not exceed 12% annual rate for delayed pickup.

E. DELIVERY INSTRUCTIONS:

The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be affected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of Procurement Services.

F. MANUFACTURER'S PRODUCTION TERMINATION NOTICE (BUILD-OUT):

1. The contractor is required to notify the Office of Procurement Services when build out dates are released by the manufacturer. A Build Out Schedule is listed in the contract to assist entities in planning vehicle purchases. If an order is accepted by the contractor after the build out date and price protection for the new model year has not been established, the normal delivery timeline for delivery is required.
2. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any contract resulting from this bid, shall be provided to the contractor no later than the manufacturer's build-out date. Agencies will be notified of these dates, but are urged to submit their orders as quickly as possible after receipt of the contract.
3. All orders received and accepted by the contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the contract price.
4. Any order received by the contractor after the build-out date will be subject to availability. The contractor reserves the right to accept or reject these orders. The contractor will be required to notify the ordering agency, within five (5) working days, after the purchase order has been received by the contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted it shall be returned to the ordering agency by the contractor. Once accepted, the contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The contractor will be held liable for any difference in price.

V. NOTES:

- A. WARRANTY: Unless ordered with extended warranty, manufacturer's standard warranty shall apply - Copy of warranty to be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered.
- B. Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with State of Ohio requirements (See "Contract Terms & Conditions"). Any extra accessories delivered on vehicles cannot and will not be paid for.
- C. Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.
- D. ADDITIONAL OPTIONS: Bidders may elect to quote some of their more popular options for the item being bid. The options(s) being offered must be available for the item being bid.
- E. DIFFERENTIAL TYPE/RATIO: For the purposes of this bid the terms limited slip, anti-spin, automatic locking, rear locking, TRAC-LOC, etc. are to have the same meaning. The bidder is to state the standard rear axle ratio being provided and is to quote any additional ratio that may be available when preparing their bid.

SPECIFICATIONS (Cont'd)

Sedan-Compact-Flex Fuel**Item Number 1AA**

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Powertrain				
1.	Engine Type (Liter/ Cylinder)	1.8L, 14		
2.	Horsepower (Net HP)	138-160		
3.	Transmission	Automatic		
4.	Locking Differential	Manufacturer Standard		*N/A
5.	Alternator (amps)	Manufacturer Standard		
6.	Battery (CCA)	Manufacturer Standard		
7.	Cooling System	Heaviest Duty Available		
8.	Alternative Fuel (Type)	Specify		*E85
Exterior				
9.	Body Side Moldings	Manufacturer Standard		
10.	Tires	All Season		
11.	Spare Tires	Compact		
Safety				
12.	Restraint System (Driver & Passenger)	Required		
13.	Supplement Restraint System (Driver & Passenger)	Required		
14.	Power Antilock Brakes (Front and Rear)	Required		
Seating				
15.	Seating Capacity	5		
16.	Front Seat Type	Bucket		
17.	Seat Covering	Cloth		
18.	Floor Covering	Carpet		
Dimensions				
19.	Wheelbase (in.)	103-106.7		
20.	Fuel Capacity (Gal.)	12		
21.	Base Curb Weight (lbs.)	2,800		
22.	Headroom (Front/Rear) (in.)	38/37		
23.	Leg Room (Front/Rear) (in.)	41/33		
24.	Hip Room (Front/Rear) (in.)	52/49		
25.	Shoulder Room (Front/Rear) (in.)	54/53		
26.	Passenger Volume (cu. ft.)	90		
27.	Trunk/Luggage Area (cu. ft.)	12.5		

*Indicates exceptions that have been accepted by the State of Ohio.

SPECIFICATIONS (Cont'd)

Sedan-Compact-Flex Fuel

Item Number 1AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Accessories:				
28.	Air Conditioning	Required		
29.	Tilt Wheel & Cruise Control	Required		
30.	Power Windows & Door Locks	Required		
31.	Keyed Door Locks	Required		
32.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required		
33.	Intermittent Windshield Wipers	Required		
34.	Rear Window Defroster	Required		
35.	Floor Mats	Front/Rear		
36.	Radio	Standard AM/FM		
37.	Exterior Rear View Mirror	Dual		
38.	Trunk/Cargo Light	Automatic		
Warranty:				
39.	Rust Proofing	Min. Factory Warranty		
40.	Manufacturer Standard	Min. 3 yr./36,000 Mile		
Optional Equipment Items:				
41.	45-Day Tags			
42.	Parts Manual(s)			
43.	Service Manual(s)			
44.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry			
45.	Seat Belt Extender			

PRICE SCHEDULE

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM #1AA – SEDAN – COMPACT – FLEX FUEL

DELIVERY: 84-98 DAYS A.R.O. (SEE IV.A.)	INDICATE CITY/STATE OF MANUFACTURER: Wayne, Michigan		
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: Focus SE	MODEL NUMBER: P3F
ITEM ID NO.: 28254	UNIT PRICE: \$ 16,087.11		

ITEM ID NO.	DELIVERY CHARGE	UNIT COST
28326	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ 0.383
28327	Minimum Delivery Charge	\$ 115.00

ITEM ID NO.	DEALER OPTION/ORDER CODE	OPTION	UNIT COST
28255	TAGS	45-Day Tags	\$ 18.50
28256	PARTS	Parts Manual (Bidder to Specify Paper or Electronic)	\$ 225.00
28257	SERVICE	Service Manual (Bidder to Specify Paper or Electronic)	\$ 275.00
28258	KEY	Additional Set of Keys with FOB Enabling Electronic Keyless Entry (1 KEY/1FOB)	\$ 289.95
Note on P.O.	SBE	Seat Belt Extender (1 Unit)	\$ 0.00

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the current contract analyst listed on the contract website overview page, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice.

List standard paint colors: Shadow Black, Tectonic, Magnetic, Ingot Silver, Oxford White

SPECIFICATIONS (Cont'd)**Sedan-Midsize-Gasoline**
Item Number 2AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Powertrain				
1.	Engine Type (Liter/ Cylinder)	2.4L, I4		
2.	Horsepower (Net HP)	170		
3.	Transmission	Automatic		
4.	Locking Differential	Manufacturer Standard		*N/A
5.	Alternator (amps)	Manufacturer Standard		
6.	Battery (CCA)	Manufacturer Standard		
7.	Cooling System	Heaviest Duty Available		
8.	Alternative Fuel (Type)	Specify		*No
Exterior				
9.	Body Side Moldings	Manufacturer Standard		
10.	Tires	All Season		
11.	Spare Tires	Compact		
Safety				
12.	Restraint System (Driver & Passenger)	Required		
13.	Supplement Restraint System (Driver & Passenger)	Required		
14.	Power Antilock Brakes (Front and Rear)	Required		
Seating				
15.	Seating Capacity	5		
16.	Front Seat Type	Bucket		
17.	Seat Covering	Cloth		
18.	Floor Covering	Carpet		
Dimensions				
19.	Wheelbase (in.)	107-113		
20.	Fuel Capacity (Gal.)	15.8		
21.	Base Curb Weight (lbs.)	3,200		
22.	Headroom (Front/Rear) (in.)	39/37		
23.	Leg Room (Front/Rear) (in.)	42/36		
24.	Hip Room (Front/Rear) (in.)	55/52		
25.	Shoulder Room (Front/Rear) (in.)	56/56		
26.	Passenger Volume (cu. ft.)	100		
27.	Trunk/Luggage Area (cu. ft.)	13.4		

*Indicates exceptions that have been accepted by the State of Ohio.

SPECIFICATIONS (Cont'd)

Sedan-Midsize-Gasoline

Item Number 2AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Accessories:				
28.	Air Conditioning	Required		
29.	Tilt Wheel & Cruise Control	Required		
30.	Power Windows & Door Locks	Required		
31.	Keyed Door Locks	Required		
32.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required		
33.	Intermittent Windshield Wipers	Required		
34.	Rear Window Defroster	Required		
35.	Floor Mats	Front/Rear		*Front Only
36.	Radio	Standard AM/FM		
37.	Exterior Rear View Mirror	Dual		
38.	Trunk/Cargo Light	Automatic		
Warranty:				
39.	Rust Proofing	Min. Factory Warranty		
40.	Manufacturer Standard	Min. 3 yr./36,000 Mile		
Optional Equipment Items:				
41.	45-Day Tags			
42.	Parts Manual(s)			
43.	Service Manual(s)			
44.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry			
45.	Seat Belt Extender			

*Indicates exceptions that have been accepted by the State of Ohio.

PRICE SCHEDULE

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM #2AA – SEDAN – MIDSIZE - GASOLINE

DELIVERY: 56-70 DAYS A.R.O. (SEE IV.A.)	INDICATE CITY/STATE OF MANUFACTURER: Flatrock, Michigan		
CONTRACTOR: Middletown Ford	MFG: Ford	MODEL: Fusion	MODEL NUMBER: P0G
ITEM ID NO.: 28263	UNIT PRICE: \$ 17,773.39		

ITEM ID NO.	DELIVERY CHARGE	UNIT COST
28325	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ 0.383
28324	Minimum Delivery Charge	\$ 115.00

ITEM ID NO.	DEALER OPTION/ORDER CODE	OPTION	UNIT COST
28264	TAGS	45-Day Tags	\$ 18.50
28265	PARTS	Parts Manual (Bidder to Specify Paper or Electronic)	\$ 225.00
28266	SERVICE	Service Manual (Bidder to Specify Paper or Electronic)	\$ 275.00
28267	KEY	Additional Set of Keys with FOB Enabling Electronic Keyless Entry (1 KEY/1 FOB)	\$ 289.95
Note on P.O.	SBE	Seat Belt Extender (1 Unit)	\$ 0.00

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the current contract analyst listed on the contract website overview page, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice.

List standard paint colors: Shadow Black, Tectonic Silver, Guard Metallic, Deep Impact Blue, Magnetic, Ingot Silver, Oxford White

SPECIFICATIONS (Cont'd)

Van-Compact-7 Passenger-Gasoline
Item Number 3AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Powertrain				
1.	Engine Type (Liter/ Cylinder)	2.5L, I4		
2.	Horsepower (Net HP)	160		
3.	Transmission	Automatic		
4.	Locking Differential	Manufacturer Standard		
5.	Alternator (amps)	Manufacturer Standard		
6.	Battery (CCA)	Manufacturer Standard		
7.	Cooling System	Heaviest Duty Available		
8.	Alternative Fuel (Type)	Specify		*E85
Exterior				
9.	Body Side Moldings	Manufacturer Standard		
10.	Rear Door Type	Lift Up		
11.	Side Door Type	Slider		
12.	Dark Tint Windows All Around	Required		
13.	Tires	All Season		
14.	Spare Tires	Compact		
Safety				
15.	Restraint System (Driver & Passenger)	Required		
16.	Supplement Restraint System (Driver & Passenger)	Required		
17.	Power Antilock Brakes (Front and Rear)	Required		
Seating				
18.	Seating Capacity	7		
19.	Front Seat Type	Bucket		
20.	Seat Covering	Cloth		
21.	Floor Covering	Carpet		
Dimensions				
22.	Wheelbase (in.)	120		
23.	Fuel Capacity (Gal.)	15		
24.	Base Curb Weight (lbs.)	3,900		
25.	Headroom (1 st ,2 nd , 3 rd Row) (in.)	39/39/37		
26.	Leg Room (1 st ,2 nd , 3 rd Row) (in.)	40/36/32		
27.	Hip Room (1 st ,2 nd , 3 rd Row) (in.)	54/58/46		

*Indicates exceptions listed that have been accepted by the State of Ohio.

SPECIFICATIONS (Cont'd)

Van-Compact-7 Passenger-Gasoline
Item Number 3AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Dimensions				
28.	Shoulder Room (1 st , 2 nd , 3 rd Row) (in.)	57/58/56		
29.	Passenger Volume (cu. ft.)	163		
Accessories:				
30.	Air Conditioning	Front and Rear		
31.	Tilt Wheel & Cruise Control	Required		
32.	Power Windows & Door Locks	Required		
33.	Keyed Door Locks	Required		
34.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required		
35.	Intermittent Windshield Wipers	Required		
36.	Rear Window Wiper	Required		
37.	Rear Window Defroster	Required		
38.	Floor Mats	Front/Rear		
39.	Radio	Standard AM/FM		
40.	Exterior Rear View Mirror	Dual		
41.	Trunk/Cargo Light	Automatic		
Warranty:				
42.	Rust Proofing	Min. Factory Warranty		
43.	Manufacturer Standard	Min. 3 yr./36,000 Mile		
Optional Equipment Items:				
44.	45-Day Tags			
45.	Parts Manual(s)			
46.	Service Manual(s)			
47.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry			
48.	Seat Belt Extender			
49.	Vinyl Floor Covering			
50.	Vinyl Seat Covering			

PRICE SCHEDULE

*ITEM #3AA – VAN – COMPACT – 7 PASSENGER - GASOLINE

DELIVERY: 60 – 120 DAYS A.R.O. (SEE IV.A.)	INDICATE CITY/STATE OF MANUFACTURER: Windsor Ontario Canada		
CONTRACTOR: Key Chrysler Jeep Dodge Ram, Inc.	MFG: Dodge	MODEL: Grand Caravan	MODEL NUMBER: RTKH53
ITEM ID NO.: 28272	UNIT PRICE: \$ 21,250.00		

ITEM ID NO.	DELIVERY CHARGE	UNIT COST
28328	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ 0.25
28323	Minimum Delivery Charge	\$ 60.00

ITEM ID NO.	DEALER OPTION/ORDER CODE	OPTION	UNIT COST
28273	TT 45	45-Day Tags	\$ 18.50
28274	PM	Parts Manual (Electronic)	\$1,100.00
28275	SM	Service Manual (Electronic)	\$ 180.00
28276	FOB	Additional Set of Keys with FOB Enabling Electronic Keyless Entry	\$ 200.00
28277	EXTNDER	Seat Belt Extender (1 Unit)	\$ 9.95
28278	V Floor	Vinyl Floor Covering	\$ 200.00
28279	V Seats	Vinyl Seat Covering	\$ 1,050.00
28280	JPR	Power Driver Seat	\$195.00
28281	AWH	Power Vent and Sliding Door Windows	\$ 690.00

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the current contract analyst listed on the contract website overview page, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3.00 % above manufacturer invoice.

List standard paint colors: ****Billet Silver (PSC), Bright White (PW7), Brilliant Black (PXR), Granite (PAU)**

*Indicates results from the award of ITB No. RS901316.

**Indicates Current Available Paint Color Choices.

SPECIFICATIONS (Cont'd)

Van-Full-8 Passenger-Flex Fuel

Item Number 4AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Powertrain				
1.	Engine Type (Liter/ Cylinder)	3.7L, V6		
2.	Horsepower (Net HP)	250		
3.	Transmission	Automatic		
4.	Locking Differential	Manufacturer Standard		
5.	Alternator (amps)	Manufacturer Standard		
6.	Battery (CCA)	Manufacturer Standard		
7.	Cooling System	Heaviest Duty Available		
8.	Alternative Fuel (Type)	Specify		
Exterior				
9.	Body Side Moldings	Manufacturer Standard		
10.	Rear Door Type	Swing Out		
11.	Side Door Type	Swing Out		
12.	Dark Tint Windows All Around	Required		
13.	Tires	All Season		
14.	Spare Tires	Compact		
Safety				
15.	Restraint System (Driver & Passenger)	Required		
16.	Supplement Restraint System (Driver & Passenger)	Required		
17.	Power Antilock Brakes (Front and Rear)	Required		
Seating				
18.	Seating Capacity	8		
19.	Front Seat Type	Bucket		
20.	Seat Covering	Cloth		
21.	Floor Covering	Carpet		
Dimensions				
22.	Wheelbase (in.)	130		
23.	Fuel Capacity (Gal.)	26		
24.	Base Curb Weight (lbs.)	5,400		
25.	Headroom (1 st , 2 nd , 3 rd Row) (in.)	Specify		
26.	Leg Room (1 st , 2 nd , 3 rd Row) (in.)	Specify		
27.	Hip Room (1 st , 2 nd , 3 rd Row) (in.)	Specify		

SPECIFICATIONS (Cont'd)

Van-Full-8 Passenger-Flex Fuel**Item Number 4AA**

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Dimensions				
28.	Shoulder Room (1 st , 2 nd , 3 rd Row) (in.)	Specify		
29.	Passenger Volume (cu. ft.)	Specify		
Accessories:				
30.	Air Conditioning	Front and Rear		
31.	Tilt Wheel & Cruise Control	Required		
32.	Power Windows & Door Locks	Required		
33.	Keyed Door Locks	Required		
34.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required		
35.	Intermittent Windshield Wipers	Required		
36.	Rear Window Wiper	Required		
37.	Rear Window Defroster	Required		
38.	Floor Mats	Front		
39.	Radio	Standard AM/FM		
40.	Exterior Rear View Mirror	Dual		
41.	Trunk/Cargo Light	Automatic		
Warranty:				
42.	Rust Proofing	Min. Factory Warranty		
43.	Manufacturer Standard	Min. 3 yr./36,000 Mile		
Optional Equipment Items:				
44.	45-Day Tags			
45.	Parts Manual(s)			
46.	Service Manual(s)			
47.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry			
48.	Sliding Side Door			
49.	Rear Step Bumper			
50.	Seat Belt Extender			
51.	High Roof - Specify Height: N/A			
52.	Vinyl Floor Covering			
53.	Vinyl Seat Coverings			

PRICE SCHEDULE

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM #4AA – VAN – FULL – 8 PASSENGER – FLEX FUEL

DELIVERY: _____ DAYS A.R.O. (SEE IV.A.)	INDICATE CITY/STATE OF MANUFACTURER:		
CONTRACTOR:	MFG:	MODEL:	MODEL NUMBER:
ITEM ID NO.:	UNIT PRICE: \$ NO AWARD		

ITEM ID NO.	DELIVERY CHARGE	UNIT COST
	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	
	Minimum Delivery Charge	

ITEM ID NO.	DEALER OPTION/ORDER CODE	OPTION	UNIT COST
TBD		45-Day Tags	
TBD		Parts Manual (Bidder to Specify Paper or Electronic)	
TBD		Service Manual (Bidder to Specify Paper or Electronic)	
TBD		Additional Set of Keys with FOB Enabling Electronic Keyless Entry	
TBD		Sliding Side Door	
TBD		Rear Step Bumper	
TBD		Seat Belt Extender (1 Unit)	
TBD		Vinyl Floor Covering	
TBD		Vinyl Seat Covering	

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the current contract analyst listed on the contract website overview page, for approval;

3. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
4. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: ____% above manufacturer invoice.

List standard paint colors: _____

SPECIFICATIONS (Cont'd)

Van – Full Size-12 Passenger-Gasoline

Item Number 5AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Powertrain				
1.	Engine Type (Liter/ Cylinder)	3.7L, V6		
2.	Horsepower (Net HP)	250		
3.	Transmission	Automatic		
4.	Locking Differential	Manufacturer Standard		
5.	Alternator (amps)	Manufacturer Standard		
6.	Battery (CCA)	Manufacturer Standard		
7.	Cooling System	Heaviest Duty Available		
8.	Alternative Fuel (Type)	Specify		*No
Exterior				
9.	Body Side Moldings	Manufacturer Standard		*Not Available
10.	Rear Door Type	Swing Out		
11.	Side Door Type	Swing Out		
12.	Dark Tint Windows All Around	Required		
13.	Tires	All Season		
14.	Spare Tires	Full		
Safety				
15.	Restraint System (Driver & Passenger)	Required		
16.	Supplement Restraint System (Driver & Passenger)	Required		
17.	Power Antilock Brakes (Front and Rear)	Required		
Seating				
18.	Seating Capacity	12		
19.	Front Seat Type	Bucket		
20.	Seat Covering	Cloth		
21.	Floor Covering	Carpet		
Dimensions				
22.	Wheelbase (in.)	135		
23.	Fuel Capacity (Gal.)	26		
24.	Base Curb Weight (lbs.)	5,800		
25.	Headroom (1 st ,2 nd , 3 rd Row) (in.)	Specify		*39.8" / 38.4" / 38.5"
26.	Leg Room (1 st ,2 nd , 3 rd Row) (in.)	Specify		*41.3" / 36.3" / 36.6"
27.	Hip Room (1 st ,2 nd , 3 rd Row) (in.)	Specify		*65.5" / 68.6" / 63.3"

*Indicates exceptions that have been accepted by the State of Ohio.

SPECIFICATIONS (Cont'd)

Van – Full Size-12 Passenger-Gasoline**Item Number 5AA**

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Dimensions				
28.	Shoulder Room (1 st , 2 nd , 3 rd Row) (in.)	Specify		*68.8" / 68.6" / 65.8"
29.	Passenger Volume (cu. ft.)	Specify		*216.2
Accessories:				
30.	Air Conditioning	Front and Rear		
31.	Tilt Wheel & Cruise Control	Required		
32.	Power Windows & Door Locks	Required		
33.	Keyed Door Locks	Required		
34.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required		
35.	Intermittent Windshield Wipers	Required		
36.	Rear Window Wiper	Required		*Not Available
37.	Rear Window Defroster	Required		
38.	Floor Mats	Front		
39.	Radio	Standard AM/FM		
40.	Exterior Rear View Mirror	Dual		
41.	Trunk/Cargo Light	Automatic		
Warranty:				
42.	Rust Proofing	Min. Factory Warranty		
43.	Manufacturer Standard	Min. 3 yr./36,000 Mile		
Optional Equipment Items:				
44.	45-Day Tags			
45.	Parts Manual(s)			
46.	Service Manual(s)			
47.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry			
48.	Seat Belt Extender			
49.	Sliding Side Door			
50.	Rear Step Bumper			
51.	Vinyl Floor Covering			
52.	Vinyl Seat Covering			
53.	High Roof - Specify Height: N/A			

*Indicates exceptions that have been accepted by the State of Ohio.

PRICE SCHEDULE

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM #5AA – VAN – FULL SIZE – 12 PASSENGER - GASOLINE

DELIVERY: 60-120 DAYS A.R.O. (SEE IV.A.)	INDICATE CITY/STATE OF MANUFACTURER: Wentzville, Missouri		
CONTRACTOR: Buick GMC of Beachwood	MFG: GMC	MODEL: Savana	MODEL NUMBER: TG23406
ITEM ID NO.: 28295	UNIT PRICE: \$ 25,892.00		

ITEM ID NO.	DELIVERY CHARGE	UNIT COST
28330	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ 0.60
28321	Minimum Delivery Charge	\$ 50.00

ITEM ID NO.	DEALER OPTION/ORDER CODE	OPTION	UNIT COST
28296	DEALER	45-Day Tags	\$ 18.50
28299	KEY & FOB	Additional Set of Keys with FOB Enabling Electronic Keyless Entry	\$ 143.00
Note on P.O.	DEALER	Seat Belt Extender (1 Unit)	\$ 0.00
28301	YA2	Sliding Side Door	\$ 134.00
Note on P.O.	INCLUDED	Rear Step Bumper	\$ 0.00
Note on P.O.	INCLUDED	Vinyl Floor Covering	\$ 0.00
Note on P.O.	INCLUDED	Vinyl Seat Covering	\$ 0.00

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the current contract analyst listed on the contract website overview page, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice.

List standard paint colors: Summit White, Onyx Black, Wheatland Yellow

SPECIFICATIONS (Cont'd)

Van – Full Size, 15 Passenger-Flex Fuel

Item Number 6AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Powertrain				
1.	Engine Type (Liter/ Cylinder)	3.7L, V6		
2.	Horsepower (Net HP)	250		
3.	Transmission	Automatic		
4.	Locking Differential	Manufacturer Standard		
5.	Alternator (amps)	Manufacturer Standard		
6.	Battery (CCA)	Manufacturer Standard		
7.	Cooling System	Heaviest Duty Available		
8.	Alternative Fuel (Type)	Specify		*E85/6.0L FFV Gasoline
Exterior				
9.	Body Side Moldings	Manufacturer Standard		
10.	Rear Door Type	Swing Out		
11.	Side Door Type	Swing Out		
12.	Dark Tint Windows All Around	Required		
13.	Tires	All Season		
14.	Spare Tires	Full		
Safety				
15.	Restraint System (Driver & Passenger)	Required		
16.	Supplement Restraint System (Driver & Passenger)	Required		
17.	Power Antilock Brakes (Front and Rear)	Required		
Seating				
18.	Seating Capacity	15		
19.	Front Seat Type	Bucket		
20.	Seat Covering	Cloth		
21.	Floor Covering	Carpet		
Dimensions				
22.	Wheelbase (in.)	148		
23.	Fuel Capacity (Gal.)	26		
24.	Base Curb Weight (lbs.)	6,000		
25.	Headroom (1 st ,2 nd , 3 rd Row) (in.)	Specify		*39.8"/ 38.4"/ 38.5"
26.	Leg Room (1 st ,2 nd , 3 rd Row) (in.)	Specify		*41.3"/ 38.3"/ 41.3"
27.	Hip Room (1 st ,2 nd , 3 rd Row) (in.)	Specify		*65.5"/ 65.6"/ 63.3"

*Indicates exceptions that have been accepted by the State of Ohio.

SPECIFICATIONS (Cont'd)

Van – Full Size, 15 Passenger-Flex Fuel

Item Number 6AA

Line No.	Standard Specification Items	Minimum Requirements	Y/N	EXCEPTIONS:
Dimensions				
28.	Shoulder Room (1 st , 2 nd , 3 rd Row) (in.)	Specify		*68.8"/ 68.6"/ 65.8"
29.	Passenger Volume (cu. ft.)	Specify		*252.8
Accessories:				
30.	Air Conditioning	Front and Rear		
31.	Tilt Wheel & Cruise Control	Required		
32.	Power Windows & Door Locks	Required		
33.	Keyed Door Locks	Required		
34.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required		
35.	Intermittent Windshield Wipers	Required		
36.	Rear Window Wiper	Required		
37.	Rear Window Defroster	Required		
38.	Floor Mats	Front		
39.	Radio	Standard AM/FM		
40.	Exterior Rear View Mirror	Dual		
41.	Trunk/Cargo Light	Automatic		
Warranty:				
42.	Rust Proofing	Min. Factory Warranty		
43.	Manufacturer Standard	Min. 3 yr./36,000 Mile		
Optional Equipment Items:				
44.	45-Day Tags			
45.	Parts Manual(s)			
46.	Service Manual(s)			
47.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry			
48.	Seat Belt Extender			
49.	Sliding Side Door			
50.	Rear Step Bumper			
51.	Vinyl Floor Covering			
52.	Vinyl Seat Covering			
53.	High Roof - Specify Height: N/A			
54.	Extended Length – Specify Dimensions: N/A			

*Indicates exceptions that have been accepted by the State of Ohio.

PRICE SCHEDULE

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

ITEM #6AA – VAN – FULL SIZE – 15 PASSENGER –FLEX FUEL

DELIVERY: 120 DAYS A.R.O. (SEE IV.A.)	INDICATE CITY/STATE OF MANUFACTURER: Wentzville, Missouri		
CONTRACTOR: Bob Ross Buick, Inc.	MFG: GMC	MODEL: Savana	MODEL NUMBER: TG33706
ITEM ID NO.: 28307	UNIT PRICE: \$ 28,564.00		

ITEM ID NO.	DELIVERY CHARGE	UNIT COST
28331	Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor:	\$ 0.40
28320	Minimum Delivery Charge	\$ 50.00

ITEM ID NO.	DEALER OPTION/ORDER CODE	OPTION	UNIT COST
28308	TEMP	45-Day Tags	\$ 18.50
28309	PART	Parts Manual (Bidder to Specify Paper or Electronic)	\$ 450.00
28310	SHOP	Service Manual (Bidder to Specify Paper or Electronic)	\$ 450.00
28311	5H1	Additional Set of Keys with FOB Enabling Electronic Keyless Entry	\$ 179.00
Note on P.O.	N/C	Seat Belt Extender (1 Unit)	\$ 0.00
28313	YA2	Sliding Side Door	\$ 149.00
Note on P.O.	STD	Rear Step Bumper	\$ 0.00
Note on P.O.	N/C	Vinyl Floor Covering	\$ 0.00
Note on P.O.	LS	Vinyl Seat Covering	\$ 0.00

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the current contract analyst listed on the contract website overview page, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice.

List standard paint colors: Onyx Black, Summit White, Wheatland Yellow

BUILD OUT SCHEDULE

Amend #	Amend Date	OAKS #	Vehicle Description	Make/Model	Requisition Approval Date	Order to Dealer Date	Dealer Order Cut Off Date	Price Protection (Yes/No)
6	05/13/16	28254	1AA – Sedan – Compact – Flex Fuel	Ford Focus	07/22/16	08/01/16	08/05/16	
		28263	2AA – Sedan – Midsize – Gasoline	Ford Fusion	12/21/15	12/29/15	01/04/16	Yes
*5	04/11/16	28272	3AA – Van – Compact – 7 Passenger - Gasoline	Dodge Grand Caravan	05/09/16	05/16/16	05/20/16	*Yes
		N/A	4AA – Van – Full Size – 8 Passenger – Flex Fuel					
7	05/24/16	28295	5AA – Van – Full Size – 12 Passenger – Gasoline	GMC Savana	03/09/16	03/09/16	03/10/16	Yes
3	03/08/16	28307	6AA – Van – Full Size – 15 Passenger – Flex Fuel	GMC Savana	03/09/16	03/09/16	03/10/16	

Key
Requisition Approval Date - Last day to have requisitions submitted, approved by ordering agency, and routed for central approval.
Order to Dealer Date - Last day to submit Purchase Orders to the dealer.
Dealer Order Cut Off Date - Last day dealer can submit order to manufacturer.
Price Protection - Model year 16 is available at Model Year 17 contract pricing.

* Indicates price protection approval.

CONTRACTOR'S INDEX

CONTRACTOR AND TERMS:



Minority Business Enterprise

82177
Bob Ross Buick, Inc.
85 Loop Rd.
Centerville, OH 45459

CONTRACTOR'S CONTACT: Vauni Warren Blaut

CONTRACT NO.: RS901016 - 1

DELIVERY: See Price Schedule

TERMS: Net 30 Days

Toll Free: (866) 674-6730
Telephone: (937) 433-0990 ext. 3139
FAX: (513) 732-2868
E-mail: fleet@bobrossauto.com

Preferred Method of receiving Purchase Orders:

E-mail: fleet@bobrossauto.com



Minority Business Enterprise

224141
Buick GMC of Beachwood
25975 Central Parkway
Beachwood, OH 44122

*CONTRACTOR'S CONTACT: Rich Pavick

CONTRACT NO.: RS901016 - 2

DELIVERY: See Price Schedule

TERMS: Net 30 Days

Telephone: (216) 514-2700
*FAX: (216) 514-5822
*E-mail: rpavick@bernimoreno.com

Preferred Method of receiving Purchase Orders:

*E-mail: rpavick@bernimoreno.com



Minority Business Enterprise

49874
Middletown Ford Inc.
1750 North Verity Parkway
Middletown, OH 45042

CONTRACTOR'S CONTACTS:

Darco Murphy
Ashley Hillis

CONTRACT NO.: RS901016 - 3

DELIVERY: See Price Schedule

TERMS: Net 30 Days

Telephone: (513) 420-8700
FAX: (513) 420-8716
E-mail: fleet.sales@middletownford.com

Preferred Method of receiving Purchase Orders:

E-mail: fleet.sales@middletownford.com

*Indicates updates to Contractor information.

CONTRACTOR'S INDEX (Con'td)

CONTRACTOR AND TERMS:



43022
Key Chrysler Jeep Dodge Ram, Inc.
2020 N. Detroit St.
Xenia, OH 45385

CONTRACTOR'S CONTACTS: Jim Collins

Preferred Method of receiving Purchase Orders:

*CONTRACT NO.: RS901016 - 4

DELIVERY: See Price Schedule

TERMS: Net 30 Days

Toll Free: (800) 539-3325
Telephone: (937) 372-4451
FAX: (937) 502-4202
E-mail: jcollins@keychrysler.com

E-mail: jcollins@keychrysler.com

*Indicates addition of new Contractor as a result from the award of ITB No. RS901316.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
8	06/15/15	This amendment is being issued to update Price Protection Information for Item 3AA (Dodge Grand Caravan).
7	05/24/16	This amendment is being issued to update Price Protection Information for Item 5AA (GMC Savana Passenger Van).
6	5/13/16	This amendment is issued to update Build Out Schedule dates for Item Number 1AA (Ford Focus).
5	04/11/16	This amendment is issued to update Build Out Schedule dates for Item Number 3AA (Dodge Grand Caravan).
4	04/04/16	This amendment is issued to update Buick GMC of Beachwood contact information.
3	03/08/16	This amendment is issued to update Build Out Schedule dates for Item Number 5AA, 6AA (GMC Savana).
2	02/01/16	This amendment is issued to remove the paint choices available for Item #3AA Compact 7 Passenger Van.
1	12/09/15	This amendment is issued to add the summary of Amendments page, notify of award of ITB Number RS901316; and, other changes as indicated herein.