

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: OHIO PENAL INDUSTRIES FURNITURE SYSTEMS AND MOVEABLE WALLS - UNFINISHED AND UNASSEMBLED

CONTRACT No.: OT905516

EFFECTIVE DATES: 05/05/16 to 04/30/2018

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid (ITB) No. OT905516 that opened on 03/21/16, including the [Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#); \*and ITB OT907216 that opened 06/01/16, including the [Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#). The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to Ohio Department of Rehabilitation and Correction, Ohio Penal Industries, 1221 McKinley Avenue, Columbus, Ohio 43222, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

**SPECIAL NOTE:** State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Signed: \_\_\_\_\_  
Robert Blair, Director Date

\*Indicates the addition of award OT907216, effective June 23, 2016.

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\*Indicates change

**AMENDMENTS TO CONTRACT TERMS AND CONDITIONS:** The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

**DELIVERY AND ACCEPTANCE:** Supplies will be delivered to the participating agency within 45 days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

Chillicothe Correctional Institution  
OPI-Chair Factory  
15802 S. R. 104 North  
Chillicothe, OH 45601  
Ricky Francis (740) 774-0316

Warren Correctional Institution  
OPI Metal Furniture  
5787 S. R. 63  
Lebanon, OH 45036  
Phil Bush: (513) 932-3388, Ext 2107

Marion Correctional Institution  
OPI-Metal Furniture Factory  
940 Mason-Williamsport Road  
Marion, OH 43302  
Joe Forester: (740) 382-6494

Madison Correctional Institution  
1851 State Route 56  
London, OH 43140-0740  
Darrell Hallam: (740) 852-9777, Ext 2420

OPI Modular Warehouse/OPI Furniture Fabrication  
11437 State Route 762  
Orient, OH 43146  
Brent Dennis: (614) 554-4815

Pickaway Correctional Institution / Signage  
11781 State Route 762  
Orient, OH 43146  
Bill Dixon (614) 877-2312

Deliveries: (All locations) Monday-Thursday, 8:00AM-10:30AM and 12:30PM-2:30PM only, there will be no exceptions. Deliveries must be completed by the designated end time (10:30AM and 2:30PM). (No State Holidays).

**BID QUESTIONS OR CLARIFICATION:** Information regarding submission of questions and clarifications for this bid is provided on page one (1) of the bid. Through the indicated inquiry closure date, bidders may visit the State Procurement website to post bid related questions at [www.ohio.gov/procure](http://www.ohio.gov/procure). Answers to all bidder questions will be posted on the State Procurement website and linked to the bid number. The State will make every effort to respond to website inquiries within forty-eight (48) hours of receipt. The State will not respond to any verbal or written questions received through any other medium. No prospective bidder shall respond to any verbal instructions or changes to this bid. Only communications issued by the Department of Administrative Services, State Procurement in the form of an addendum will be considered valid.

**PRODUCT SAMPLES:** The bidder(s) may be required to submit samples of the supplies being offered. The samples will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not included as part of their bid response, the bidder will be required to provide the samples within ten (10) calendar days after notification. Failure to provide the samples within the stated time period will result in the bidder being deemed not responsive. After award of the contract, the samples will be used as a basis of comparison with actual product delivered under contract. Any variation between the samples and product being delivered will be considered as an event of default. Any variations between the samples and actual product being delivered that are due to manufacturer changes may be acceptable and shall require prior written approval from DAS.

**AUTHORIZED DISTRIBUTOR:** All Bid submissions shall include a letter from the manufacturer, on manufacturer's letterhead, that the Bidder is authorized to represent the manufacturer in this Bid effort. The letter must guarantee that all requirements of this Bid will be supported by the manufacturer to include, at least as a minimum: delivery of product within the specified time frame and compliance with all Bid specifications. Failure to submit the letter with the ITB may deem your Bid non responsive.

**MULTIPLE AWARD CONTRACT BY CATEGORY:** This bid is issued to establish a Multiple Award Contract (MAC) with manufacturers within each category. A MAC is a contract made with more than one supplier of the same or similar types of supplies or services at varying prices for delivery within the same geographic area. The state's obligations under a MAC are subject to the Ohio Controlling Board's continuing authorization to use the MAC program authorizing the use of Multiple Award Contracts. By the signature affixed to Page 1, of this Bid, the Bidder certifies that it is currently in compliance and will continue to adhere to the requirements of the Ohio Ethics Law, Ohio Revised Code Section 102.04. The Bidder affirms that, as applicable to the Bidder, no party listed in Ohio Revised Code Section 3517.13 (I) or (J) or spouse of such party has made, as an individual, within the two previous calendar years, one or more contributions totaling in excess of \$1,000.00 to the Governor or to his campaign committees.

**DESCRIPTIVE LITERATURE:** Prior to award of the contract, the Contractor shall furnish the participating agency and DAS Procurement with the exact descriptive literature and, if applicable, to include price lists submitted as part of the bid response. Requested literature and price lists must be provided to the requesting agency within ten (10) calendar days of the request. Furthermore, if a price increase is requested by the Contractor and granted by DAS during the term of the contract, the Contractor must submit the new price list to any participating agency within ten (10) calendar days. Failure to provide the price list and/or descriptive literature to any participating agency as stipulated herein will be considered as an event of default. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio.

**SPECIAL CHARGES:** There shall be no assessment, surcharge, small order charge, broken case charge, minimum order charge, single item charge nor any other unspecified additional charge allowed by the State that is not specifically mentioned in this bid or in any contract awarded pursuant to this bid. The contractor must provide merchandise in unit quantity(s) as indicated in the bid/bid response/contract.

**MINIMUM ORDER:** The minimum dollar value of any order placed against a contract awarded pursuant to this bid for delivery F.O.B. destination, transportation charges prepaid, at any one time to one destination, shall not be less than indicated as Vendor's Minimum Order Quantity in the Bid Price section. No order shall be placed against a contract awarded pursuant to this bid for less than twenty-five (\$25.00) dollars.

**ORDERS TOTALING LESS THAN STATED ITEM MINIMUM:** Shipment is to be made by freight, parcel post, express or commercial package delivery, whichever is the most economical method for proper delivery of the item, F.O.B. destination. The cost of transportation from the vendor's address to the destination on such orders shall be prepaid and added to the invoice. Failure to provide or state a minimum order quantity shall be interpreted as no minimum order applies to any order.

**EVALUATION:** Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the state will evaluate one identified section of volume discount located on the "Pricing Schedule" of this Invitation to Bid.

**CONTRACT AWARD:** A contract will be awarded to one responsive and responsible bidder per manufacturer per category. Where two or more bidders offer the same manufacturer the contract will be awarded to the bidder offering the greatest discount to the manufacturer's price list(s).

**FIXED-PRICE WITH COST ADJUSTMENT:** The Contractor's catalog and/or price list submitted with the bid and included as part of the contract award will remain in effect during the first six (6) months of the Contract. Thereafter, there may be a new catalog and/or price list with additional items published submitted on a quarterly basis. In this case it will be necessary for the Contractor to supply the Office of Procurement Services with one (1) copy of each as applicable. The State reserves the right to accept additional items which benefit the intent of this Contract and accept price increases which can be justified by the cost of finished supplies due to increases in the cost of raw materials, labor, freight, Worker's Compensation and/or Unemployment Insurance, etc. The discount awarded on the original Contract will not change. Detailed documentation to support any proposed price increase must be submitted to the Office of Procurement Services. Pricing contained in the new catalog and/or price list will become effective thirty (30) days after receipt of notice by the Office of Procurement Services. Thereafter, state agencies may obtain the new catalog and/or price list from the Contractor.

## BACKGROUND

Offender Employment: Ohio Penal Industries is a program which operates 23 shops within 15 different prisons providing meaningful inmate training and employment to offenders within the State of Ohio. Inmates work in industrial settings manufacturing, fabricating and assembling different products which are sold within the State to the Department of Corrections, other agencies or private businesses. Inmates who have been involved within industrial programs are statistically less likely to return to prison than those who have not.

The offenders will manufacture the various components at Madison Correctional by stretching the fabric over the panel, cutting the surfaces and assembling the parts. The panels and work surfaces will then be delivered to the customer where an inmate work crew will complete the final assembly and installation.

Case goods, in both laminate and hardwood form such as desks, credenzas and book cases will arrive in "flatpack" form and will be assembled by inmates within an institution or on site, depending on the size of the shipment. The inmates will utilize hand tools and will be trained on reading plans and directions which describe the assembly process. Other work crews are responsible for delivery and setup.

Chairs will arrive at Chillicothe Correctional Institution and Warren Correctional Institution in "kit" form. The chairs will be unboxed and assembled by the inmate within this industry. Chairs will also be upholstered, if this is required, by inmates trained in this vocation. The finished product will then be boxed, packed, and shipped to the OPI warehouse where inmates will unload the shipment and warehouse the item until purchase is made.

## SPECIFICATIONS

- I. Scope: The purpose of this solicitation is to establish a contract for fixed pricing for the exclusive use by the Ohio Department of Rehabilitation and Correction, Ohio Penal Industries (OPI) division for the purchase of free-standing and fixed furniture components and related services for the use by the Ohio Penal Industries (OPI) in the manufacture, assembly and installation of contract furniture throughout the State of Ohio. OPI desires to develop a diverse line of furniture and to market same to its customers. In order to accomplish this goal, OPI intends to develop diverse product lines on which all furniture product line expansion will be based. The successful contractor(s) shall be capable of supplying not only the initial products but matching components for future program expansion. OPI's manufacturing operation are used in the education, employment and training of offenders under the custody of the State of Ohio in support of successful re-entry programming.

Alternative approaches and/or methodologies to accomplish the desired or intended results of this procurement are solicited. However, submissions which depart from or materially alter the terms, requirements or scope of work defined by this request will be rejected as being non-responsive.

- II. Requirements – Furniture: Prices quoted are net prices, FOB Destination, for component parts or completed sub-assemblies, including all foam (seating), hardware and fasteners for complete assembly and installation by OPI's offender workforce. As OPI's furniture business develops and experience with the product, production and marketing improves, OPI desires to purchase components requiring more labor-intensive activities, thereby increasing the number of meaningful work opportunities for the offenders involved in OPI's programs. Bid responses shall clearly state how each offering provides value-added assembly and/or manufacturing opportunities for offenders. This will be a multi awarded contract, based on each area or the contract as a whole. Initial product lines and services covered by this invitation to bid shall include, at a minimum, the following items:

- A. Category I: Seating - Wood (finished) and Non-Wood, Office and Institutional
  1. Executive Chairs
  2. Management Chairs
  3. Conference Room Chairs
  4. Task Chairs
  5. Shell Chairs
  6. Stacking and Ganging Chairs
  7. Lounge and Reception Area Seating
  8. Fixed Seating
  9. Ergonomic Task Seating

SPECIFICATIONS, CONT'D.

- B. Category II: Office Furniture - Laminate-Covered Particle Board and Veneer-Covered Particle Board
1. Executive/Clerical Desks
  2. Executive/Clerical Desks with Returns and/or Bridges
  3. Reception Area Work Stations
  4. Credenzas, Lateral Files, Vertical Files, Pedestals
  5. Bookcases
  6. Display Cases
  7. Conference Tables
  8. Risers/Hutches
  9. Wardrobes
  10. Fixed Counters and Cabinetry
  11. Occasional Tables
  12. Custom projects as requested
- C. Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled
1. Where applicable, OPI may determine to provide laminate work surfaces. Therefore, pricing for laminate, veneer or solid wood panels for horizontal work surfaces, as applicable, are to be supplied by all bidders.
  2. Fixed Bases
  3. Flip-Top Bases
  4. Folding Bases and Aprons, where applicable
  5. Cafeteria Table Bases
  6. Adjustable Height Bases
  7. Economy Tables (steel or plastic)
- D. Category IV: Free-Standing Desking Systems
1. All components, including storage, overheads, electrical and data management systems and ergonomic accessories, associated with a bidder's complete desking system are to be provided finished, but unassembled, except where noted.
  2. Where applicable, OPI reserves the right to provide laminate work surfaces. Pricing for laminate, veneer or solid wood panels, vertical and horizontal, as applicable, are to be supplied by all bidders.
  3. Where applicable, OPI desires pricing for metal bases or frames unpainted and painted.
- E. Category V: Metal Storage Systems, painted and unpainted unassembled
1. Vertical Files
  2. Lateral Files
  3. Multi-purpose Cabinets
  4. Kiosks
  5. Wardrobes
  6. Bookcases
  7. Pedestal Files
  8. Media Cabinets
  9. Library Storage Systems
  10. Design-Your-Own Configurable Storage Systems
- F. Category VI: Modular Office Systems, Moveable Walls and Accessories
1. All components, including but not limited to, storage, overheads and ergonomic accessories, electrical and data management systems, desk accessories and paper management systems, associated with a bidder's complete modular office systems are to be provided finished, but unassembled, except where noted. OPI reserves the right to purchase panel fabrics independently from this contract.
  2. Where applicable, OPI may determine to provide laminate work surfaces. Therefore, pricing for laminate, veneer or solid wood panels, vertical and horizontal, as applicable, are to be supplied by all bidders.
  3. Where applicable, OPI desires pricing for metal items, unpainted and painted.
  4. Any component that will be used in the assembly of the panel systems shall bear the seal of approval of the Underwriters Lab (UL).

SPECIFICATIONS, CONT'D.

- G. Category VII: Ergonomic Accessories
1. Articulating Arms
  2. Keyboard Platforms and Mouse Trays
  3. Monitor Mounts
  4. CPU Holders
  5. Task Lighting (including LED Lighting)
  6. Mobile Workstations
  7. Footrests and Desk Risers
  8. Sit-to-Stand Workstation (including rise surfaces)
- H. Category VIII: Plastic Injection Mold Furnishings
1. Chairs
  2. Dayroom Furniture
  3. Specialty Table Tops
  4. Specialty Beds with roto-molded Vinyl and Foam Filling
- I. Category IX: Signage
1. Interior Signage
    - a. ADA Compliance
    - b. Cost for surveys
    - c. Cost for Trainings
  2. Exterior Signage
    - a. ADA Compliance
    - b. Cost for surveys
    - c. Cost for Trainings
- III. Marketing Requirements: The awarded contractor(s) shall provide OPI, at no cost, comprehensive marketing materials, marketing resources and artwork to assist OPI in marketing these products and creating their own marketing materials.
- A. All finished products may be marketed and sold by OPI as OPI-branded products without any reference to the manufacturer.
  - B. OPI may rename the finished goods to any legal name they may choose. Additionally, OPI may create literature with these products names and advertise the products under these names.
  - C. OPI may sell the finished products, without restriction, to any legal entity in the United States as governed by the Ohio Revised Code.
  - D. Contractor(s) shall provide demo products to OPI.
- IV. Discounts: Volume discounts are to be applied against the price list submitted with the solicitation. All bidders must specify in writing that the prices quoted to OPI are as competitive in comparison to the same products being offered to similar customers.
- V. Quantities: OPI reserves the right to order any quantity necessary to meet the requirements of OPI. No guarantee is made by OPI to purchase any amount of product from any awarded contractor. For bidding purposes, it is estimated that the total amount of volume to be generated as a result of this solicitation is \$3,000,000.00 annually. The State of Ohio shall not be bound by any maximum or minimum quantities.
- VI. Types of Furniture
- A. Bidders shall specify in their response whether products are new or remanufactured. Refurbished items will not be considered. New furniture must be current production, not discontinued items.
  - B. Bidders shall specify all finishes, including fabrics, available to OPI as included in their bid package.
  - C. In the event items are added to the accepted contractor's lines during the life of the contract, said additional will be made available to OPI at the same discounts offered in the original bid package. All lines must be submitted in writing to the State of Ohio for approval.
  - D. In the event awarded contractors have the ability to offer OPI custom designed and manufactured furniture to meet a particular customer's needs, these items will be made available to OPI at the same discounts offered in the original bid submission. Such inclusion shall become the exclusive right of OPI.

SPECIFICATIONS, CONT'D.

- VII. Warranty Requirements: The awarded contractors shall provide a warranty on all parts as received against manufacturing defects for a period of at least five (5) years from the date of final customer's acceptance. Should a defect occur, the contractor shall repair or replace item(s) at no charge to the State of Ohio, Warranties covering a longer period of time are to be listed in the pricing section of the bid.
- VIII. Technical Requirements: All products must be designed and engineered to meet or exceed all current, applicable ANSI-BIFMA standards or any update thereof. Prior to the award of any item in this contract, the State of Ohio may require bidders to provide copies of their ANSI-BIFMA testing reports. The State of Ohio shall bear no cost in obtaining such documentation. Vendor will provide weight ratings to seating options where applicable.
- IX. Manufacturing and Installation Support Requirements
- A. Awarded contractors shall have available at no additional cost to OPI an engineering staff to support operations in relation to manufacturing layout and ongoing manufacturing operations within OPI.
  - B. Awarded contractors shall also have available at no additional cost to OPI a technical staff to help in the design and fabrication of fixtures and tooling necessary to produce subassemblies and finished products.
  - C. Design and development staff shall be available at no additional cost to OPI for any special product applications that OPI's customers shall require.
  - D. Technical support shall be available at no additional cost to OPI for consultation with professional personnel.
  - E. Awarded contractors shall supply at no additional cost to OPI control documents and in-house training to OPI staff and offenders on quality control procedures that will be required to produce and install both the subassemblies and finished products.
  - F. Awarded contractors shall provide at no additional cost to OPI installation training to OPI staff and offenders.
- X. Sales Support Requirements:
- A. Awarded contractors shall provide literature which describes all finished products. At no additional costs a sample of finished literature will be provided as well as a copy and design to be used by OPI to create additional copies.
  - B. Awarded contractors shall provide sales and marketing training on an ongoing basis at no additional cost to OPI.
- XI. Reconfiguration Services: OPI reserves the right to perform any reconfiguration services as requested by the end user for all products associated with this contract.
- XII. Recycled Content/Green Initiatives: The awarded contractor(s) shall be able to supply, upon request, the material origins and recycle content of all purchased components. Awarded contractor(s) shall also be able to assist OPI in achieving GreenGuard Certification for indoor air quality and shall also be able to assist OPI when presenting the finished products to customers seeking LEED-certification on new projects.

SPECIFICATIONS, CONT'D.XIII. Requested Submittals:

- A. Failure to submit the items in this section with the bid will deem the bidder not responsive.
  1. **Manufacturer's Published Descriptive Literature and Price List:** All bidders must provide the most recent manufacturer's line of products. The price list shall include unit list price by component and subassembly for each product and number of components for each product, product identification code for each finished component part, a part-by-part component list showing factory number for each part and identifying multiple stages of completion. Lists of standard colors or finishes for each item shall also be included in this documentation.
- B. If not submitted with the bidders response, the following items shall be received by the Office of Procurement Services within seven (7) calendar days after notification. Failure to submit the items within this time period may result in the bidder being deemed not responsive.
  1. **Letter of Release:** All bidders are requested to provide a letter of release by an authorized official of the furniture manufacturer granting OPI, with the manufacturer's name, the right to assemble, finish, install, market and sell the proposed product under OPI's name, or OPI in conjunction with the manufacturer's name. DAS reserves the right to accept or deny any letter of acceptance. The manufacturer is not subject to royalties or licensing fees.
  2. **Statement of Compliance:** All bidders are requested to provide a notarized statement of compliance from the respective manufacturer for each product line being bid, certifying that the product has been designed and engineered to meet or exceed all appropriate established codes and standards regarding durability, performance and line safety, and to meet or exceed all current, applicable ANSI-BIFMA standards to updates thereof.
  3. **Agreement and Description of Technical Assistance:** All bidders are requested to provide a statement describing the level and extent of technical assistance for the development of the assembly operation at OPI's production facilities, as well as, the marketing and packaging of the bidder's product.
  4. **Manufacturer's Assembly Time Study:** All bidders are requested to include one example of a manufacturer generated time study for the completion of the assembly process with anticipated learning curves for at least one complex product.

PRICING SCHEDULE

Category I: Seating

Bidders Name: Bay Product Development  
(As on front page of bid)

Manufacturer: Ivars USA

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>0%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>0%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

01/01/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 25%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Bay Product Development  
(As on front page of bid)

Manufacturer: Hickory Leather Company (HLC) Signature

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>0%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>0%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

08/01/15

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Bay Product Development  
(As on front page of bid)

Manufacturer: Hickory Leather Company (HLC) HUGG

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>0%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>0%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

08/01/15

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Bay Product Development  
(As on front page of bid)

Manufacturer: Silver Seating

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>0%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>0%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
01/01/14

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Bay Product Development  
(As on front page of bid)

Manufacturer: KFI - Seating

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>Kits – 63%, Finished 57 %</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>Kits – 63%, Finished 57 %</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>Kits – 63%, Finished 57 %</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>Kits – 63%, Finished 57 %</u>
Percent Discount From List Price For Replacement Parts	<u>57%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Bay Product Development  
(As on front page of bid)

Manufacturer: Grand Rapids Chair Company

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>57%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>57%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>57%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>57%</u>
Percent Discount From List Price For Replacement Parts	<u>57%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 30-90%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category I: Seating

Bidders Name: CFS  
(As on front page of bid)

Manufacturer: Open Plan Systems

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>64%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>64%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>64%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>64%</u>
Percent Discount From List Price For Replacement Parts	<u>64%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expenses / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Humanscale – Freedom Task and Freedom Headrest

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>62%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>62%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>62%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>62%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 62 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Humanscale – Liberty Task

5. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>60%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 54 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Humanscale – World Chair

6. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>64%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>64%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>64%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>64%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 8 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Humanscale – Smart Chair

7. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>61%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>61%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>61%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>61%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 19 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Humanscale –Cinto Chair

8. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>43%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>43%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>43%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>43%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 15%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Compel Office Furniture

9. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>60%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[www.compel-furniture.com](http://www.compel-furniture.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: John R. Wald Company, Inc.  
(As on front page of bid)

Manufacturer: Seating Incorporated

10. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>60%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[www.seatinginc.com](http://www.seatinginc.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Krueger International, Inc.  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

11. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24, 2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on product lines %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Nightingale Corp.  
(As on front page of bid)

Manufacturer: Nightingale Corp.

12. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>55%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>58%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>58%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>58%</u>
Percent Discount From List Price For Replacement Parts	<u>50%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

01/01/14

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$0 .00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$16,000.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on products %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

PRICING SCHEDULE

Category I: Seating

Bidders Name: Dutch Design, Limited\*\*\*  
(As on front page of bid)

Manufacturer: Dutch Design, Limited

13. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>3%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>7%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

May 2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$0.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$2500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category I: Seating

Bidders Name: Indiana Chair Frame\*\*\*  
(As on front page of bid)

Manufacturer: Indiana Chair Frame

14. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>0%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>1%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

01/01/14

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: Bay Product Development \*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink Ltd. Metropolis Collaborate, Metropolis\*\*\*

15. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>65%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>65%</u>
Percent Discount From List Price For Replacement Parts	<u>63%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink: Cosmopolitan, Go Table, UP, Concourse, One Touch, Scene & Panelink

16. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>65%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>65%</u>
Percent Discount From List Price For Replacement Parts	<u>63%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink VES

17. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>77%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>77%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: CFS\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

18. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>72%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>72%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>72%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>72%</u>
Percent Discount From List Price For Replacement Parts	<u>72%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expenses / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N:  N .  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: Krueger International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24, 2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on product lines %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: M/W International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Genesis

13. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>65%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>65%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>65%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>65%</u>
Percent Discount From List Price For Replacement Parts	<u>50%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[www.mwintl.net](http://www.mwintl.net)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$95.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$25,000.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 80 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Wisconsin Bench Mfg.

14. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>30%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>30%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>30%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>30%</u>
Percent Discount From List Price For Replacement Parts	<u>30%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

2014

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category II: Office Furniture – Laminate – Covered Particle Board and Veneer – Covered Particle Board

Bidders Name: Dutch Design, Limited\*\*\*  
(As on front page of bid)

Manufacturer: Dutch Design

15. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>3%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>7%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

May 2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Right Angle Products

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>63.2%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>63.2%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>63.2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>63.2%</u>
Percent Discount From List Price For Replacement Parts	<u>63.2%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: ESI Ergonomics

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>79%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>79%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: CFS\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>66.5%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>66.5%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>66.5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>66.5%</u>
Percent Discount From List Price For Replacement Parts	<u>66.5%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expenses / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: ISE-Ergonomics

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>52%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>57%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>57%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>57%</u>
Percent Discount From List Price For Replacement Parts	<u>52%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[www.ise-ergonomics.com](http://www.ise-ergonomics.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Compel Office Furniture

5. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>60%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>60%</u>
Percent Discount From List Price For Replacement Parts	<u>60%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[www.compel-office.com](http://www.compel-office.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: (Refer to Minimum Order Clause, page four (4) of this ITB)\* \$ 50.00 / Order

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: Krueger International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

6. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

\_\_\_\_\_

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO     %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: Unisource Office Furniture Parts, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Jam International

7. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>2%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>5%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 80.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category III: Table Bases & Accessories, where applicable, painted and unpainted and unassembled

Bidders Name: Dutch Designs, Limited\*\*\*  
(As on front page of bid)

Manufacturer: Dutch Designs

8. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>3%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>7%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink Ltd. Metropolis Collaborate, Metropolis

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>58%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>59%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>61%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink Ltd. Cosmopolitan, Go Table, UP, Concourse, One Touch, Scene & Panelink

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>65%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>65%</u>
Percent Discount From List Price For Replacement Parts	<u>63%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco VES

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>77%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>77%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Great Openings

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>73%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>73%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>73%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>73%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: CFS\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

5. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>79%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expenses / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: ISE-Ergonomics

6. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>52%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>57%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>57%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>57%</u>
Percent Discount From List Price For Replacement Parts	<u>52%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[www.ise-ergonomics.com](http://www.ise-ergonomics.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 65%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: Krueger International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

7. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24,2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on product lines %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IV: Free-Standing Desking Systems

Bidders Name: Dutch Designs, Limited\*\*\*  
(As on front page of bid)

Manufacturer: Dutch Designs

8. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>3%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>7%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
May 2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Great Openings

9. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>73%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>73%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>73%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>73%</u>
Percent Discount From List Price For Replacement Parts	<u>73%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Aurora Storage Systems

10. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>50%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>50%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>50%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>50%</u>
Percent Discount From List Price For Replacement Parts	<u>50%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/16

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order (Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 40%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Hirsh Industries

11. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>0%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>0%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/15

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2 (QTY) / Order (Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: CFS\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

12. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>79%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expense / Hour
3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: Compatico Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Compatico Inc.

13. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>65%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>69%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>69%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>69%</u>
Percent Discount From List Price For Replacement Parts	<u>65%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 45.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1.00 / Order (Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: Kueger International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

14. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24,2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on product lines %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category V: Metal Storage Systems, painted and unpainted unassembled

Bidders Name: Unisource Office Furniture Parts\*\*\*  
(As on front page of bid)

Manufacturer: Matal Arc Inc.

15. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>2%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>5%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 80.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO 65%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink Ltd. Metropolis Collaborate, Metropolis

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>58%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>59%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>61%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink Cosmopolitan, Go Table, UP, Concourse, One Touch, Scene & Panelink

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>63%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>65%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>65%</u>
Percent Discount From List Price For Replacement Parts	<u>63%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Tayco Panelink VES

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>77%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>77%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order (Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: AIS Products Divi, Matrix, Oxygen, Aloft and Calibrate

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>71% - 80%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>80% - 80.5%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>80.5% - 81%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>81% - 82.25%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: AIS Products Unassembled Divi Panel Kits

5. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>70.5% - 80%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>80.5% - 81.5%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>81% - 82%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>81% - 83%</u>
Percent Discount From List Price For Replacement Parts	<u>65%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: AIS Products Compete Casegoods

6. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>70.5% - 80%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>80% - 80.5%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>80% - 81%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>81% - 82.5%</u>
Percent Discount From List Price For Replacement Parts	<u>65%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Compatico, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Compatico, Inc.

7. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>65%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>69%</u>
Percent Discount From List Price If total order is between \$100,000.01- \$150,000.00**	<u>69%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>69%</u>
Percent Discount From List Price For Replacement Parts	<u>65%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 45.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO 10 %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Dutch Designs, Limited\*\*\*  
(As on front page of bid)

Manufacturer: Dutch Designs

8. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>3%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>7%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
May 2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: CFS, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

9. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>79%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expense / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Krueger International Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International Inc.

10. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24, 2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on product lines %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: M/W International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: M/W International, Inc.

11. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>65%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>65%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>65%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>65%</u>
Percent Discount From List Price For Replacement Parts	<u>50%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
2/24/2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 95.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 25,000.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 80 %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VI: Modular Office Systems, Moveable Walls and Accessories

Bidders Name: Recycled Systems Furniture, Inc., dba RSFi Office Furniture\*\*\*  
(As on front page of bid)

Manufacturer: RSFi Office Furniture

12. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>77%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>77%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

3/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 49.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 75% %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: ESI Ergonomics

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>66.5%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>66.5%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>66.5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>66.5%</u>
Percent Discount From List Price For Replacement Parts	<u>66.5%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Right Angle Products

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>63.2%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>63.2%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>63.2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>63.2%</u>
Percent Discount From List Price For Replacement Parts	<u>63.2%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: CFS\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>79%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>79%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expense / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Humanscale – 2G and 5G Keyboard Systems

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>72%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>72%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>72%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>72%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 30 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Humanscale – M2 and M8 Monitor Arms

5. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>60%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>60%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 8/15 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Humanscale – Mflex Monitor Arms

6. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>64%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>64%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>64%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>64%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order (Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 11 %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Humanscale – Horizon and Vision Task Lights

7. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>57%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>57%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>57%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>57%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 41 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Humanscale – QuickStand and QuickStand Lite

8. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>60%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>60%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>60%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>60%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 1 %.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: John R. Wald Company, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Humanscale – QuickStand with Freestanding Base

9. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>57%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>57%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>57%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>57%</u>
Percent Discount From List Price For Replacement Parts	<u>55%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

April 2016, [www.humanscale.com](http://www.humanscale.com)

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 50.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 50.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 1%.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: Krueger International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

10. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24, 2016

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ \$71.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ \$0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on product lines %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VII: Ergonomic Accessories

Bidders Name: Unisource Office Furniture Parts, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Multiple

11. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00**	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>2%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00	<u>5%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>5%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 80.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VIII: Plastic Injection Mold Furnishings

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Cortech USA

1. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>45%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>45%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>45%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>45%</u>
Percent Discount From List Price For Replacement Parts	<u>45%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 25%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VIII: Plastic Injection Mold Furnishings

Bidders Name: CFS\*\*\*  
(As on front page of bid)

Manufacturer: Open Plan Systems

2. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>79%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>79%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>79%</u>
Percent Discount From List Price For Replacement Parts	<u>79%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

[http://www.openplan.com/wpcontent/uploads/2014/07/Programs\\_Flyer\\_5.12.15.pdf](http://www.openplan.com/wpcontent/uploads/2014/07/Programs_Flyer_5.12.15.pdf)

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 60.00 + Expense / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 2,500.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VIII: Plastic Injection Mold Furnishings

Bidders Name: Krueger International, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Krueger International, Inc.

3. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>0%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>1%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>2%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>3%</u>
Percent Discount From List Price For Replacement Parts	<u>0%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

February 24,2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 71.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO Varies on the product lines %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category VIII: Plastic Injection Mold Furnishings

Bidders Name: Norix Group, Inc.\*\*\*  
(As on front page of bid)

Manufacturer: Norix Group, Inc.

4. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>46%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>47%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>48%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>49%</u>
Percent Discount From List Price For Replacement Parts	<u>46%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2016

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above.\* \$ 100.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 1,000.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IX: Signage

Bidders Name: 3D & A Display, LLC\*\*\*  
(As on front page of bid)

Manufacturer: 3D & A Display

5. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>45%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>45%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>45%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>45%</u>
Percent Discount From List Price For Replacement Parts	<u>45%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

8/11/2015

- 2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above. \$ 90.00 / Hour
- 3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 200.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation  
\*\* To be used as evaluation criteria  
\*\*\* Re-pagination

PRICING SCHEDULE

Category IX: Signage

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: DanSign

6. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>40%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>40%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>40%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>40%</u>
Percent Discount From List Price For Replacement Parts	<u>40%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:  
1/1/2012

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above. \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: Y.  
IF SO 10 %.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Re-pagination

PRICING SCHEDULE

Category IX: Signage

Bidders Name: Bay Product Development\*\*\*  
(As on front page of bid)

Manufacturer: Prolite

7. Indicate the percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). Complete the following:

Percent Discount From List Price If total order is under \$50,000.00	<u>50%</u>
Percent Discount From List Price If total order is between \$50,000.01 - \$100,000.00	<u>50%</u>
Percent Discount From List Price If total order is between \$100,000.01 - \$150,000.00**	<u>50%</u>
Percent Discount From List Price If total order is Over \$150,000.01	<u>50%</u>
Percent Discount From List Price For Replacement Parts	<u>50%</u>

Indicate and Identify the location and date of the manufacturer's most current published price list:

N/A

2. Design and Consultation Services – Indicate an hourly quote for contractor provided auxiliary design, consultation and training services associated with the provision of the products offered above. \$ 0.00 / Hour

3. Indicate your minimum order size for FOB Destination, Freight Prepaid Orders: \$ 0.00 / Order  
(Refer to Minimum Order Clause, page four (4) of this ITB)\*

\*CONTAINS RECYCLED MATERIALS - Y/N: N.  
IF SO \_\_\_\_\_%.

\* Will not be a part of the evaluation

\*\* To be used as evaluation criteria

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

CONTRACTOR INDEX

CONTRACTOR AND TERMS:



0000075966  
Recycled Systems Furniture, Inc. dba RSFI  
401 E. Wilson Bridge Rd.  
Worthington, Ohio 43085

CONTRACTOR'S CONTACT: Ron Morris

BID CONTRACT NO.: OT905516-1

DELIVERY: 45 Days ARO

TERMS:

Toll Free:  
Telephone: (614) 880-9110  
FAX: (614) 880-9110  
Email: [ron@rsfi.com](mailto:ron@rsfi.com)

CONTRACTOR AND TERMS:

0000087609  
Norix Group, Inc.  
1800 W. Hawthorne Lane, Suite N  
West Chicago, IL 60185

CONTRACTOR'S CONTACT: Jan Overstreet

BID CONTRACT NO.: OT905516-2

DELIVERY: 45 Days ARO

TERMS:

Toll Free: (800) 234-4900  
Telephone: (630) 231-1331  
FAX: (630) 231-4343  
Email: [furniture@norix.com](mailto:furniture@norix.com)

CONTRACTOR AND TERMS:



0000060602  
M/W International Inc.  
10260 Brecksville Rd.  
Brecksville, Ohio 44141

CONTRACTOR'S CONTACT: Joseph Bucalo

BID CONTRACT NO.: OT905516-3

DELIVERY: 45 Days ARO

TERMS:

Toll Free: (888) 566-5400  
Telephone: (449) 526-6900  
FAX: (440) 526-6917  
Email: [jbucalo@mwintl.net](mailto:jbucalo@mwintl.net)

CONTRACTOR AND TERMS:

0000009559  
John R. Wald Company, Inc.  
10576 Fairgrounds Rd.  
Huntingdon, PA 16652

CONTRACTOR'S CONTACT: Lynn Conaway

BID CONTRACT NO.: OT905516-4

DELIVERY: 45 Days ARO

TERMS: Net 30 Days

Toll Free: (800) 221-9253  
Telephone: (814) 643-3908  
FAX: (814) 643-5300  
Email: [lconaway@jrwald.com](mailto:lconaway@jrwald.com)

CONTRACTOR INDEX CONT'D.CONTRACTOR AND TERMS:

0000094496  
Unisource Office Furniture Parts, Inc.  
2882 Northridge Dr. N.W.  
Walker, MI 49544

BID CONTRACT NO.: OT905516- 5DELIVERY: 45 Days AROTERMS: Net 30 DaysCONTRACTOR'S CONTACT: D.J. Fenske

Toll Free: (800) 598-7278  
Telephone: (614) 455-9400  
FAX: (614) 455-9494  
Email: [dfenske@unisourceparts.com](mailto:dfenske@unisourceparts.com)

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CONTRACTOR AND TERMS:

0000237224  
CFS  
25069 Pine Ridge Drive  
Flat Rock, MI 48134

BID CONTRACT NO.: OT905516-6DELIVERY: 45 Days AROTERMS: Net 30 DaysCONTRACTOR'S CONTACT: Robert Spradlin

Toll Free:  
Telephone: (973) 216-1642  
FAX: (734) 941-6177  
Email: [bspradlin@contractfurnitureolutions.com](mailto:bspradlin@contractfurnitureolutions.com)

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CONTRACTOR AND TERMS:

0000218942  
Bay Product Development  
1654 Morrow Street  
Green Bay, WI 54302

BID CONTRACT NO.: OT905516-7DELIVERY: 45 Days AROTERMS: Net 30 DaysCONTRACTOR'S CONTACT: Kyle Schneider

Toll Free:  
Telephone: (303) 962-6770  
FAX: (720) 389-8329  
Email: [kyle@bayproductdevelopment.com](mailto:kyle@bayproductdevelopment.com)

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CONTRACTOR AND TERMS:

0000096015  
Krueger International, Inc.  
1330 Bellevue St.  
Green Bay, WI 54302

BID CONTRACT NO.: OT905516-8DELIVERY: 30 Days AROTERMS: Net 30 DaysCONTRACTOR'S CONTACT: Jeff Tebon

Toll Free:  
Telephone: (920) 468-2173  
FAX: (920) 468-2633  
Email: [jeff.tebon@ki.com](mailto:jeff.tebon@ki.com)

CONTRACTOR INDEX CONT'D.

CONTRACTOR AND TERMS:

0000094448  
Compatico, Inc.  
5005 Kraft Avenue, Suite A  
Grand Rapids, MI 49512

BID CONTRACT NO.: OT905516-9

DELIVERY: 45 Days ARO

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Adam MacDonald

Toll Free: (800) 336-1772  
Telephone: (616) 940-1772  
FAX: (616) 940-1040  
Email: [amacdonald@compatico.com](mailto:amacdonald@compatico.com)

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CONTRACTOR AND TERMS:

000002428  
Nightingale, Corp.  
2301 Dixie Road  
Mississauga, Ontario L4Y1Z9

BID CONTRACT NO.: OT905516-10

DELIVERY: 45 Days ARO

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Gerry Adam

Toll Free: (800) 363-8954  
Telephone: (905) 896-3434  
FAX: (303) 896-7011  
Email: [gadam@nightingalechairs.com](mailto:gadam@nightingalechairs.com)

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CONTRACTOR AND TERMS:

0000235354  
3D & A Display, LLC.  
2882 Northridge Drive, NW  
Walker, MI 49544

BID CONTRACT NO.: OT905516-11

DELIVERY: 30 Days ARO

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: John Bates

Toll Free: (866) 706-3323  
Telephone: (616) 827-3323  
FAX: (616) 827-3323  
Email: [John@3DADisplay.com](mailto:John@3DADisplay.com)

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CONTRACTOR AND TERMS:



0000185713\*\*\*  
Dutch Design, Limited  
8216 State Route 241  
Fredericksburg, OH 44627

BID CONTRACT NO.: OT905516-13

DELIVERY: 45 Days ARO

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Ivan Keim

Telephone: (330) 674-0836  
FAX: (330) 674-2583  
Email: [ivan.k@abnerhenry.com](mailto:ivan.k@abnerhenry.com)

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\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

CONTRACTOR INDEX CONT'D

CONTRACTOR AND TERMS:

BID CONTRACT NO.: OT905516-14



0000136800\*\*\*  
Indiana Chair Frame  
330 North Greensboro Street  
Liberty, OH 27298

DELIVERY: 30 Days ARO

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Jessica Everhart

Toll Free: (800) 294-4423  
Telephone: (336) 622-0121  
FAX: (336) 622-4833  
Email: [jessica.everhart@leggett.com](mailto:jessica.everhart@leggett.com)

\*\*\* Indicates the addition of award OT907216, effective June 23, 2016 and re-pagination

SUMMARY OF AMENDMENTS

<b>Amendment Number</b>	<b>Effective Date</b>	<b>Description</b>
2	06/23/16	This amendment is issued to add the award of OT907216, effective June 23, 2016. Re-pagination and add a Summary of Amendments page.
1	05/17/16	This amendment is issued to correct the percentages on pages 33 and 34 effective with all orders on or after 05/17/16.