

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

REQUIREMENTS CONTRACT: OHIO PENAL INDUSTRIES PANEL SYSTEMS AND MOVEABLE WALLS - UNFINISHED AND UNASSEMBLED

CONTRACT No.: OT903208

EFFECTIVE DATES: 01/01/08 to 12/31/10
Renewal 05/30/12

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. OT903208 that opened on 07/25/07. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the [Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions](#), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to OHIO DEPARTMENT OF REHABILITATION AND CORRECTIONS, OHIO PENAL INDUSTRIES, 1221 MCKINLEY AVENUE COLUMBUS, OHIO 43222, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the Requirements Contract may be directed to:

Cassity Butler
cassity.butler@das.state.oh.us
(614) 466-5108

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:



<http://www.ohio.gov/procure>

Signed: _____
Hugh Quill, Director Date

CONTRACT DATA

A copy of this contract can be printed from the state of Ohio Procurement website at www.procure.ohio.gov

Once at the State Procurement website, use the bid/contract number OT903208 or the index number OPI029P to navigate to the document as follows:

Use the Find It Fast feature of the website:

Click #1: From any page on the Web site, click "FIND IT FAST" on the left navigational bar

Click #2: Specify the type of number (bid/contract number or index number), enter the appropriate number, and click the button labeled "FIND IT FAST"

If you have any questions please contact our office at 614-466-5090.

In addition to the Contract, you will also find links to the following Bid/Contract related documents:

- (1) The original Bid document including Contract Special Terms and Conditions, Item Specifications and any Bid Addenda.
- (2) The link to the Instructions to Bidders and Contract Terms and Conditions
- (3) A reference link to any Contract Amendments

CONTRACT ITEMS

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PRICING SCHEDULE

Contractor: CONTINENTAL OFFICE

Manufacturer: DIRRT

1. Percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled), as follows:

| | | |
|---|-----------------------------|------------------|
| Percent Discount From List Price If The List Price is under | \$50,000.00 | 8 % |
| Percent Discount From List Price If The List Price is between | \$50,000.01 - \$100,000.00 | 9 % |
| Percent Discount From List Price If The List Price is between | \$100,000.01 - \$150,000.00 | 10 % |
| Percent Discount From List Price If The List Price is Over | \$150,000.01 | Refer to MOL** % |
| Percent Discount From List Price For Replacement Parts | | 8 % |

Indicate and Identify the location and date of the manufacturer's most current published price list:

Discounts Are From RCS Price List Dated May, 2006.

2. Design and Consultation Services – contractor provided, auxiliary design, consultation and training services associated with the provision of the products awarded \$ 65.00 / Hour
3. Indicate your minimum order size for FOB Delivered, Freight Prepaid Orders: \$ 10,000.00 / Order
4. All lines, brands, styles, and/or product numbers, covered by this contract.

DIRRT MOVEABLE WALLS AND COMPONENTS.

OAKS Item Identification Number: 12075 for all items awarded.

OAKS Item Identification Number: 12077_ for freight on Minimum Orders Only

**** Maximum Order Limit (MOL):** Any one-purchase order valued at \$150,000 or greater will have net pricing negotiated by Office of State Purchasing (OSP) and Ohio Penal Industries (OPI).

PRICING SCHEDULE

Contractor: M W INTERNATIONAL, INC.

Manufacturer: M W INTERNATIONAL, INC.

1. Percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled), as follows:

| | | |
|---|-----------------------------|------------------|
| Percent Discount From List Price If The List Price is under | \$50,000.00 | 60 % |
| Percent Discount From List Price If The List Price is between | \$50,000.01 - \$100,000.00 | 64 % |
| Percent Discount From List Price If The List Price is between | \$100,000.01 - \$150,000.00 | 68 %* |
| Percent Discount From List Price If The List Price is Over | \$150,000.01 | Refer to MOL** % |
| Percent Discount From List Price For Replacement Parts | | 51 % |

Indicate and Identify the location and date of the manufacturer's most current published price list:

MWINTL.NET / MW Price List-2007.pdf.

2. Design and Consultation Services – contractor provided, auxiliary design, consultation and training services associated with the provision of the products awarded. \$ 89.00 / Hour
3. Minimum order size for FOB Delivered, Freight Prepaid Orders: \$ 2,000.00 / Order
4. All lines, brands, styles, and/or product numbers, covered by this contract

MW INTERNATIONAL DEMOUNTABLE PARTITIONS.

OAKS Item Identification Number: 12084 for all items awarded.

OAKS Item Identification Number: 12089 for freight on Minimum Orders only.

* Changed per amendment #1 published to correct typographical error effective 01/28/08

** Maximum Order Limit (MOL): Any one-purchase order valued at \$150,000 or greater will have net pricing negotiated by Office of State Purchasing (OSP) and Ohio Penal Industries (OPI).

PRICING SCHEDULE

Contractor: M W INTERNATIONAL, INC.

Manufacturer: GENESIS U.S.A., INC.

1. Percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled), as follows:

| | | |
|---|-----------------------------|------------------|
| Percent Discount From List Price If The List Price is under | \$50,000.00 | 60 % |
| Percent Discount From List Price If The List Price is between | \$50,000.01 - \$100,000.00 | 64 % |
| Percent Discount From List Price If The List Price is between | \$100,000.01 - \$150,000.00 | 68 %* |
| Percent Discount From List Price If The List Price is Over | \$150,000.01 | Refer to MOL** % |
| Percent Discount From List Price For Replacement Parts | | 51 % |

Indicate and Identify the location and date of the manufacturer's most current published price list:

MWINTL.NET / MW Price List-2007.pdf.

2. Design and Consultation Services – contractor provided, auxiliary design, consultation and training services associated with the provision of the products awarded. \$ 89.00 / Hour
3. Minimum order size for FOB Delivered, Freight Prepaid Orders: \$ 2,000.00 / Order
4. All lines, brands, styles, and/or product numbers, covered by this contract.

GENESIS STACKABLE OFFICE SYSTEMS

OAKS Item Identification Number: 12086 for all items awarded.

OAKS Item Identification Number: 12087 for freight on Minimum Orders only.

* Changed per amendment #1 published to correct typographical error effective 01/28/08

** Maximum Order Limit (MOL): Any one-purchase order valued at \$150,000 or greater will have net pricing negotiated by Office of State Purchasing (OSP) and Ohio Penal Industries (OPI).

PRICING SCHEDULE

Contractor: Loth, Inc. dba Thomas W. Ruff & Company

Manufacturer: MaiSpace

1. Percent discount from list price from the most current manufacturer's published price list, F.O.B. prepaid destination for all categories listed below for full service (assembled). As follows:

| | | |
|---|-----------------------------|------------------|
| Percent Discount From List Price If The List Price is under | \$50,000.00 | 67 % |
| Percent Discount From List Price If The List Price is between | \$50,000.01 - \$100,000.00 | 68 % |
| Percent Discount From List Price If The List Price is between | \$100,000.01 - \$150,000.00 | 70 % |
| Percent Discount From List Price If The List Price is Over | \$150,000.01 | Refer to MOL** % |
| Percent Discount From List Price For Replacement Parts | | 25 % |

Indicate and Identify the location and date of the manufacturer's most current published price list:

MaiSpace Price list Effective July 15, 2006.

2. Design and Consultation Services – Contractor provided auxiliary design, consultation and training services associated with the provision of the products awarded. \$ 65.00 / Hour
3. Minimum order size for FOB Delivered, Freight Prepaid Orders: \$ 25.00 / Order
4. All lines, brands, styles, and/or product numbers, covered by this contract

MAISPACE AND SERIES 100 COMPONENTS.

OAKS Item Identification Number: 12079 for all items awarded.

OAKS Item Identification Number: 12083 for freight on Minimum Orders only.

** Maximum Order Limit (MOL): Any one-purchase order valued at \$150,000 or greater will have net pricing negotiated by Office of State Purchasing (OSP) and Ohio Penal Industries (OPI).

CONTRACTOR'S INDEX

CONTRACTOR, TERMS AND DELIVERY:



0000052725
Continental Office Environments
2601 Silver Drive
Columbus, OH 43211

*CONTRACTOR'S CONTACT: Jimmy Musuraca

CONTRACTOR'S IT/MIS CONTACT: Jimmy Musuraca

BID CONTRACT NO.: OT903208-1 (12/31/10)

DELIVERY: 45 Days A. R. O.

TERMS: Net 30 Days

Toll Free: (800) 828-9482
Telephone: (614) 384-4412
FAX: (614) 261-1231

Email: jmusuraca@continentaloffice.com

Telephone (614) 384-4412

CONTRACTOR, TERMS AND DELIVERY:



0000054344
Loth, Inc.
855 Grandview Ave
Columbus, OH 43215

*CONTRACTOR'S CONTACT: Jeff Brock

CONTRACTOR'S IT/MIS CONTACT: Jim Hall

BID CONTRACT NO.: OT903208-3A* (12/31/10)

DELIVERY: 45 Days A. R. O.

TERMS: Net 30 Days

Telephone: (614) 487-4000
Mobile: (614) 374-5191
FAX: (614) 487-8281
Email: jbrock@lothexperts.com

Telephone (614) 487-4047

CONTRACTOR, TERMS AND DELIVERY:



0000060602
M/W International, Inc.
99 South Seiberling, Suite 10
Akron, OH 44305

*CONTRACTOR'S CONTACT: Joe Bucalo

Website: www.mwintl.net

CONTRACTOR'S IT/MIS CONTACT: Joe Bucalo

BID CONTRACT NO.: OT903208-2 (12/31/10)

DELIVERY: 45 Days A. R. O.

TERMS: Net 30 Days

Toll Free: (888) 566-5400
Telephone: (330) 798-9255
FAX: (888) 566-5415
Email: jbucalo@mwintl.net

Telephone (888) 566-5400

* Indicates changes to contractor's contact person information.

SUMMARY OF AMENDMENTS

| Amendment Number | Revision Date | Description |
|-------------------------|----------------------|--|
| 5 | 10/01/11 | This amendment is issued to extend the contract for eight (8) months effective 10/01/11 through 05/30/12. |
| 4 | 09/01/11 | This amendment is issued for notification of a 30 day unilateral extension effective 09/01/11 through 09/30/11. |
| 3 | 12/29/10 | This amendment is issued to extend the contract for eight (8) months and to update contractor contact information for Continental Office Environments, Loth Inc., and MW International Inc. |
| 2 | 08/18/08 | Issued to change the name and address of the contractor from Loth, Inc. dba Thomas W. Ruff & Company to Loth, Inc., to change the OAKS Contract Number from OT903208-3 to OT903208-3A for Contractor Loth, Inc. and to change Loth, Inc.'s OAKS vendor number to 0000054344. |
| 1 | 01/28/08 | Issued to correct typographical errors on pages 4 & 5 for discounts on orders between \$100,000.01 and \$ 150,000.00 for contractor MW International, Inc. |