



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Implementation of STEADI (Stopping Elderly Accidents, Deaths and Injuries) in Ohio Health Care

CONTRACT NUMBER: CSP906915

EFFECTIVE DATES: 05/08/15 TO 09/30/15

\* Renewal through 09/30/16

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP906915 that opened on 03/23/15. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Ross Leider, CPPB  
ross.leider@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

Minority Business Enterprise Award in accordance with ORC CH. 125.081

\*Indicates revision to Contract expiration date.

COST SUMMARY FORM

RFP Title: Implementation of STEADI (Stopping Elderly Accidents, Deaths and Injuries) in Ohio Health Care Providers

Contract Number: CSP906915 UNSPSC CATEGORY CODE: 85100000

Description	Cost
OAKS ID Number: 27281 1. Provide ODH with a list of recruitment strategies and an invitation contact list for the STEADI workgroup based on existing Falls Coalition and other needed stakeholders from primary health care settings. Due Date: 30 Days after Award	\$ 0 Each
OAKS ID Number: 27287 2. Provide meeting agendas as evidence of four (4) meetings of the STEADI working group by September 30, 2015. Due Date: September 30, 2015	\$ 0 Each
OAKS ID Number: 27288 3. Provide four (4) STEADI workgroup meeting minutes. Due Dates: Within two (2) weeks of meeting date.	\$ 0 Each
OAKS ID Number: 27294 4. With workgroup input, identify best practices in STEADI implementation from three (3) CDC-funded states and the CDC, and provide a brief summary report with recommendations for pilot sites. Due Date: May 30, 2015	\$ 0 LOT
OAKS ID Number: 27419 *5. Identify and recruit five (5) health care settings (e.g., a primary care practice) where STEADI may be piloted. Identify site coordinator who will serve as primary point of contact and STEADI champion for each site. Sites must have electronic health records and the ability to make minor changes (i.e., include falls risk assessment screening questions). Due Date: September 30, 2016	\$ 8,585.00 Each
OAKS ID Number: 27289 6. Update ODH STEADI introductory video and promotional (e.g., reimbursement factsheet) materials. ODH will continue to be a resource for dissemination of the hard copy STEADI toolkits. Due Date: July 31, 2015	\$ 0 LOT
OAKS ID Number: 27290 *7. Provide an evaluation plan with measureable outcomes for pilot sites and collect relevant data. Due Date: September 30, 2016	\$ 10,752.00 Each
OAKS ID Number: 27291 *8. Provide updated factsheet related to falls risk assessment reimbursement through Medicare and private insurance. Conduct one (1) training (may be in webinar format) for pilot sites and other stakeholders related to reimbursement and coding to ensure sustainability of practice changes. Due Date: September 30, 2016	\$ 2,184.00 LOT
OAKS ID Number: 27292 *9. Provide a monthly summary report of activities to implement STEADI pilot sites to include coordination of learning collaborative, continuing education credits, MOC quality improvement efforts/data collection, technical assistance/incentives and lessons learned to date. Due Dates: Twelve (12) Reports- Due monthly through September 30, 2016	\$ 1,232.00 Each
OAKS ID Number: 27293 10. Assist ODH in promoting STEADI for the 2015 National Fall Prevention Awareness Day by collaborating with workgroup and other stakeholders to promote STEADI and the toolkits. Due Date: September 24, 2015	\$ 0 LOT
OAKS ID Number: 27421 11. Conduct five (5) trainings of health care providers promoting the use of STEADI. Due Date: September 30, 2015	\$ 0 Each
OAKS ID Number: 27296 12. Assist in planning STEADI sessions at the statewide falls prevention conference by representing ODH, offering training and highlighting the pilot projects. Due Date: September 30, 2015	\$ 0 LOT
OAKS ID Number: 27297 13. Represent ODH at three (3) statewide venues in addition to nine (9) trainings and workgroup meetings. Venues might include health care conferences or meetings in an effort to broadly promote the STEADI toolkit. Due Date: September 30, 2015	\$ 0 LOT
OAKS ID Number: 27298 *14. Provide an annual report of accomplishments and updates to date. Due Date: September 30, 2016	\$ 3,500.00 Each

All costs are in U.S. Dollars.  
 The State is not responsible for any costs not identified.  
 There are no additional reimbursements for travel or other related expenses.

\*Due dates changed on line items 5, 7, 8, 9, 14

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

CONTRACT NO: CSP906915-1

Minority Business Enterprise

159685  
RAMA Consulting Group, Inc.  
897 E. 11<sup>th</sup> Avenue  
Suite 100  
Columbus, OH 43211

Remit to Address:

TERMS: Net 30 Days

159685  
RAMA Consulting Group, Inc.  
897 E. 11<sup>th</sup> Avenue  
Suite 100  
Columbus, OH 43211

CONTRACTOR'S CONTACT: Mr. Mataryun (MO) Wright

Phone: (614) 245-0451  
Fax: (614) 725-2055  
Email: mowright@rama-consulting.net

SUMMARY OF ADMENDMENTS  
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ADMENDMENT NUMBER	EFFECTIVE DATE	DESCRIPTION
*2	09/30/16	Acknowledge Contract will not renewed after the 09/30/16 expiration date.
1	10/01/15	Acknowledge Contract renewal 10/01/15 through 09/30/16. Change deliverable due dates on line items 5, 7, 8, 9 and 14.

\*Add amendment number 2.