



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: OHIO DEPARTMENT OF HEALTH (ODH) HEALTHCARE REFORM CONSULTANT

CONTRACT NUMBER: CSP905415

EFFECTIVE DATES: December 17, 2014 TO June 30, 2015

* Renewal through June 30, 2017

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP905415 that opened on November 5, 2014. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health (DOH) as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

* To advise of a twelve (12) month renewal from July 1, 2016 through June 30, 2017.

COST SUMMARY

RFP TITLE: Ohio Department of Health (ODH) Healthcare Reform Consultant

RFP NUMBER: CSP905415

UNSPSC CATEGORY CODE: 810100000, 85100000

OAKS ID #.	Description	Cost
26734	1. Create table matching ODH Tobacco Quit Line performance metrics and CDC performance metrics, including recommendations for alignment.	\$ 150.00 /Hr.
26735	2. Develop monitoring and reporting protocols to facilitate use of measures and quick response options when Ohio Tobacco Quit Line service delivery slips or during anticipated high call volume periods.	\$ 150.00 /Hr.
26736	3. Identify and provide listing of opportunities to increase referrals from the Ohio Quit Line to other eligibility-based resources (e.g. internal health plan programs).	\$ 150.00 /Hr.
26737	4. Facilitate dialogue between health plans serving disparate populations to identify coordination strategies, mechanisms to ensure continuous provider relationships etc.	\$ 150.00 /Hr.
26738	5. Assist ODH in conducting outreach efforts aimed at engaging employers in the Ohio Tobacco Collaborative.	\$ 150.00 /Hr.
26739	6. Assist ODH in the development of outreach material and the creation of tobacco cessation initiatives for Ohio's three employer coalitions.	\$ 150.00 /Hr.
26740	7. Present quarterly ACA update to ODH and Quit Line vendor. Identify potential changes in protocols and services offered as a result of ACA changes.	\$ 150.00 /Hr.
26741	8. Based on Medicaid decision regarding coverage for Ohio Tobacco Quit Line services, support ODH staff in working with managed care plans that are members of the Ohio Tobacco Collaborative to provide education regarding services and support available.	\$ 150.00 /Hr.
26742	9. Providing technical assistance to large health care organizations to implement systems change to prompt providers to identify patients who use tobacco products.	\$ 150.00 /Hr.
26743	10. Provide list of additional vendors from which partners can procure Quit Line services and provide technical assistance as appropriate to encourage greater utilization of private services.	\$ 150.00 /Hr.
26744	11. Launch Asthma Health Plan Collaborative, identify and maintain list of prospective members/participants, develop outreach communications for initial convocation, facilitate quarterly meetings, including development of agenda. Present eValue8 and HEDIS asthma data at initial meeting.	\$ 150.00 /Hr.
26745	12. Facilitate discussion with health plans regarding how to improve identification of asthma and patient engagement in programs.	\$ 150.00 /Hr.
26746	13. Compile detailed list of national health plans operating in Ohio that have innovative cultural disparities initiatives.	\$ 150.00 /Hr.

OAKS ID #.	Description	Cost
26747	14. Research and identify innovative cultural disparities initiatives (with regard to tobacco and/or asthma) being undertaken by regional health plans. Facilitate discussions amongst health plans to feature successful initiatives and identify ways to leverage success stories to improve all efforts.	\$ 150.00 /Hr.
26748	15. Facilitate meeting with CareSource and/or other Managed Care or Commercial Healthcare Exchange plans regarding identification and treatment of low income individuals with asthma.	\$ 150.00 /Hr.
26749	16. Conduct outreach to two FQHCs regarding "churn" population to identify possible interventions to address target population in collaboration with health plans.	\$ 150.00 /Hr.
26750	17. Assist ODH in the creating and distribution of a white paper regarding the business impact of asthma – identified and controlled versus non-controlled.	\$ 150.00 /Hr.
26751	18. Research and identify innovative and evidence-based initiatives that can work in tandem with employer health benefits.	\$ 130.00 /Hr.
26752	19. Evidence of contact made with no fewer than 15 employers via Ohio's three business coalitions to improve effective coverage for and support of asthma treatment and management.	\$ 150.00 /Hr.
26753	20. Assist ODH in the development of data and resource material demonstrating high correlation between asthma and tobacco to increase employer and health plan interest in addressing both.	\$ 150.00 /Hr.
26754	21. Engage in discussion with Ohio Tobacco Quit Line to determine opportunities to leverage information regarding asthma comorbidities acquired during intake to support health plan and employer asthma initiatives.	\$ 150.00 /Hr.
27024	22. Conduct outreach to Ohio Academy of Family Physicians regarding PCMH training/support.	\$ 150.00 /Hr.

All costs are in U.S. Dollars.
 The State is not responsible for any costs not identified.
 There are no additional reimbursements for travel or other related expenses.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

184549
 Segue Consulting
 665 S. Newport St.
 Denver, CO 80224

CONTRACT NO: CSP905415-1

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Claire Brockbank

Telephone: (303) 316-2655
 Fax: (360) 365-7441
 Email: brockbank@segueconsulting.com

* To advise of a twelve (12) month renewal of the contract effective July 1, 2015 through June 30, 2016.

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
3	07/01/16	To advise of a twelve (12) month renewal of the contract effective July 1, 2016 through June 30, 2017.
2	07/01/15	To advise of a twelve (12) month renewal of the contract effective July 1, 2015 through June 30, 2016.
1	2/06/15	To advise of the addition of Item #22, which was not shown on the contract award; and, to add the Summary of Amendments page.