



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Flex Rural Community Emergency Medical Services (EMS) Needs Assessment

CONTRACT NUMBER: CSP904117

EFFECTIVE DATES: 07/07/16 TO 08/31/18

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP909216 that opened on 04/27/16. That contract number has been changed to CSP904117. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

COST SUMMARY FORM

RFP Title: Flex Rural Community Emergency Medical Services (EMS) Needs Assessment

UNSPSC CATEGORY CODE: 80100000

OAKS ID No.	Description	Cost
29842	1. Correspond with The Ohio Department of Health, State Office of Rural Health Flex Coordinator and the Ohio Department of Public Safety, Division of EMS on at least a once per month basis in regards to assignments and related progress. Contractor will respond to inquiries from either entity on project progress upon request.	\$ 680.00 per month
29843	2. Conduct a statewide assessment of rural EMS agencies on a higher level view, collecting data elements to be outlined here, but to be ultimately decided and subject to change up to execution of contract to successful Offeror by The Ohio Department of Health and The Ohio Department of Public Safety. The Contractor will use various mediums to collect data, email and mail surveys, phone call solicitation, and the use of already existing data to avoid duplication. A minimum response rate will be determined. Data elements to be collected include; <ul style="list-style-type: none"> <li>a. Overall population health</li> <li>b. Demographic study <ul style="list-style-type: none"> <li>i. Population served</li> <li>ii. Square miles of primary jurisdiction</li> <li>iii. Transporting calls per year</li> <li>iv. Non-transport responses</li> <li>v. Uninsured community members</li> <li>vi. Medicare population</li> </ul> </li> </ul> * The preliminary report is required not later than August 31 <sup>st</sup> , 2017.	\$ 93,000.00 Each
29844	3. a. Within the first year, contact each of the 33 critical access hospitals (CAHs) in Ohio and assess their need to update their community health needs assessment (CHNA). <ul style="list-style-type: none"> <li>* Work delivered by August 31, 2017</li> </ul>	\$ 3,000.00 LOT
29845	b. The Contractor will then, within year two, work with CAHs who are found to be in need of updating (expired or within two (2) years of expiration) and conduct an assessment based on Federal guidelines for CHNA elements. CHNAs will be done on a per hospital basis, unless a grouping of hospitals in need is discovered, in which case a CHNA could be done regionally as a group. <ul style="list-style-type: none"> <li>* Work is required by August 31, 2018.</li> </ul>	\$ 95,500.00 LOT
29846	4. The Contractor will conduct a needs assessment at the community level of the EMS agencies in rural areas of Ohio transporting to each of the 33 critical access hospitals. Data elements will be outlined here but are subject to change up to the execution of the project contract. Data elements listed below are to be collected through an individual response survey and assessment tool/method developed by the Contractor. The Contractor will also utilize an already existing assessment to be provided by ODH, "Attributes of A Model Rural Ambulance Service".(Up to 33 CAHs) <p>The report is required not later than August 31<sup>st</sup>, 2018</p>	\$ 35,950.00 LOT

\*Indicates changes effective 08/26/16.

COST SUMMARY FORM - continued

OAKS ID No.	Description	Cost
29847	<p>5. The Offeror will conduct in person meetings in each region of Ohio for EMS agencies and community stakeholders in years two and three. At least one regional meeting will be required in person, in order to assess needs, take comments, and gather information. Contractor must be conscious of the uniqueness of the EMS industry and schedule any meetings with consideration of the lack of normal working hours within EMS. Locations for each meeting will be determined at a later date but must be central to the region/community. There are five (5) regions:</p> <ul style="list-style-type: none"> <li>a. Northwest Region: Central to Henry County.</li> <li>b. North Central Region: Central to Crawford County.</li> <li>c. Northeastern Region: Central to Geauga County.</li> <li>d. Southern Region: Central to Pike County.</li> <li>e. Eastern Region: Central to Guernsey County.</li> </ul> <p>Meetings to be held at one of the hospitals or EMS facilities with approximately 30 to 40 stakeholders. Minimal expenses expected. The report is required not later than August 31<sup>st</sup>, 2018.</p>	\$ 56,650.00 LOT (includes all five (5) regions in one single trip)
29848	*6. Deliver all survey tools developed and work plans not later than August 31, 2017 to ODH.	\$ 500.00 LOT
29849	<p>7. ODH may require the Contractor to conduct a formal, final presentations of project work, data, and findings in Columbus, OH either at ODH or Department of Public Safety (DPS). There will be no location cost and presentation AV equipment is available for use if needed. The Report is required not later than August 31<sup>st</sup>, 2018.</p>	\$ 14,500.00 Each
29850	<p>8. Deliver to The ODH, State Office of Rural Health two (2) Final Reports. 1<sup>st</sup> Final Report of the expanded state wide assessment and completed CHNA (s) no later than August 31<sup>st</sup>, 2017. The 2<sup>nd</sup> Final Report of community level EMS needs, of activities in years two and three no later than August 31<sup>st</sup>, 2018. Final Reports shall include all contacts, summarized findings, details of services provided, and recommendations for the future. Final Reports shall be delivered along with the raw data. Final Reports will be delivered both digitally and paper. (Two final reports – 2017 and 2018)</p>	\$ 28,750.00 Each

\*Indicates changes effective 08/26/16.

All costs are in U.S. Dollars.  
 The State is not responsible for any costs not identified.  
 There are no additional reimbursement for travel or other related expenses.

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

CONTRACT NO: CSP904117-1

238356  
The Paramedic Foundation.  
2800 7<sup>th</sup> Street North  
St. Cloud, MN 56303

Remit to Address:

TERMS:

Net 30 Days

238356  
The Paramedic Foundation.  
2800 7<sup>th</sup> Street North  
St. Cloud, MN 56303

CONTRACTOR'S CONTACT: Mr. Nick Nudell

Telephone: (760) 405-6869  
Fax: (320) 251-8154  
Email: [nnudell@paramedicfoundation.org](mailto:nnudell@paramedicfoundation.org)

SUMMARY OF ADMENDMENTS

ADMENDMENT NUMBER	EFFECTIVE DATE	DESCRIPTION
*1	08/26/16	Issued to change deliverable due dates for line items 2, 3a, 3b and 6 and, to add the Summary of Amendments page.

\*Add amendment number 1.