



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: BUSINESS ASSESSMENT OF THE OHIO LOTTERY COMMISSION

CONTRACT NUMBER: CSP902316

EFFECTIVE DATES: 12/21/15 TO 10/31/16

\* Renewal through 10/31/17

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP902316 that opened on September 28, 2015. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Lottery Commission as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

[www.ohio.gov/procure](http://www.ohio.gov/procure)

\*Indicates renewal effective 11/01/16.

RFP Title: Business Assessment  
 CSP902316  
 UNSPSC CATEGORY CODE: 80101500

<b>Deliverable</b>	<b>Cost</b>
A. Business Assessment within 6 months of contract award OAKS Item Number: 29257	\$ 180,500.00
B. Written recommendations, analysis, financial models, within 6 months of contract award OAKS Item Number: 29258	\$ 150,400.00
C. Detailed statement outlining how to maximize revenue and profitability OAKS Item Number: 29259	\$ 90,200.00
D. Alternate Management and Governance Solutions identifying recommended alternatives OAKS Item Number: 29260	\$ 150,400.00
E. Communications and Reports, as requested by OLC or DAS OAKS Item Number: 29261	\$ 30,100.00
Fixed Total Cost for selected Deliverables	\$ 601,600.00

Offeror shall provide an hourly rate for services to complete the Business Plan and Implementation Roadmap. Cost of services for specific recommendations shall be mutually agreed-upon by OLC and the Contractor in advance of the work. Agreement shall include a cost for the specific service involved.

	<b>Cost</b>
Provide an hourly cost for services to complete the above deliverables. A schedule of hourly rates for differing skill sets is acceptable. However, a composite cost must be given for evaluation purposes.  The State may request the Contractor provide a flat rate for these deliverables at time of service. OAKS Item Number: 29262	\$ 369.50

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

189978  
 Spectrum Gaming Group  
 1201 New Road, Suite 308  
 Linwood, NJ 08221

BID CONTRACT NO.: CSP902316-1

TERMS: Net 30

CONTRACTOR'S CONTACT:

Michael Pollock

Telephone: (609) 926-5100  
 E-Mail: pollock@spectrumgaming.com

SUMMARY OF AMENDMENTS

Amendment Number	Effective Date	Description
1	11/01/16	To renew the contract an additional twelve (12) months, effective November 1, 2016 through October 31, 2017.