



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: COOPERATIVE SERVICES FOR THE OHIO LOTTERY COMMISSION

CONTRACT NUMBER: CSP900410

EFFECTIVE DATES: 07/01/09 TO 06/30/11

* Renewal through 06/30/17

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP900410 that opened on January 21, 2009.. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Lottery Commission as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Therese Gallego, CPPB
therese.gallego@das.state.oh.us

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

*Indicates renewal effective 07/01/15.

COST SUMMARY FORM

Title: Cooperative Services for the Ohio Lottery Commission

RFP Number: CSP900410

Index Number: LOT008K

NIGP Number: 962-95

962-86

961-26

958-66

UNSPSC Number: 78131800

80141700

14111800

1. There is no reimbursement for travel and other related expenses.
2. The State will not be responsible for any expenses not identified.
3. All costs must be in U.S. dollars.

Budget Projection.

*The budget projected for this project is: \$6.5 million dollars per year.

Pricing as a percentage of gross Instant Ticket sales in the format x .ddd percent, where x represents the whole number value and "d" represents decimal digits.

OAKS Number: 15896

FISCAL YEAR JULY 1 TO JUNE 30	PRICING AS A PERCENT OF SALES
Fiscal 2010	0.3997%
Fiscal 2011	0.3997%
Fiscal 2012	0.3997%
Fiscal 2013	0.3997%
Fiscal 2014	0.3997%
Fiscal 2015	0.3997%
Fiscal 2016	0.3997%
Fiscal 2017	0.3997%

Historical figures for instant ticket sales

FY2007 - \$1,364,800,000.00

FY2008 - \$1,353,800,000.00

Included in the cost data above, the following items are to be provided:

1. All requirements related to management of instant tickets and supplies.
2. All warehousing requirements.
3. All requirements related to a telephone based order system.
4. All packaging requirements.
5. All delivery requirements.
6. All returned ticket requirements.
7. All instant ticket destruction requirements.
8. All data processing requirements in support of the Gaming Systems Application.
9. All security and staffing requirements.
10. Optional items accepted by the State will become additional items to the scope of work.
11. Additional offered items:

None

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*Indicates change 07/16/12.

Warehousing and Delivery of certain Point of Sale Items:

Warehouse pricing is dependent upon weight, quantity, size, and other parameters and will be agreed upon by the Contractor and the Ohio Lottery Commission on an individual basis prior to delivery to the warehouse.

Pricing for delivery of the above Point of Sale items:

Weight (in Pounds)	Fiscal 2010	Fiscal 2011	Fiscal 2012	Fiscal 2013
Up to 3	\$ 5.98	\$ 6.22	\$ 6.47	\$ 6.73
3 – 4	\$ 6.08	\$ 6.33	\$ 6.58	\$ 6.84
4 – 5	\$ 6.17	\$ 6.42	\$ 6.68	\$ 6.94
5 – 6	\$ 6.29	\$ 6.55	\$ 6.81	\$ 7.08
6 – 7	\$ 6.40	\$ 6.66	\$ 6.93	\$ 7.20
7 – 8	\$ 6.73	\$ 7.00	\$ 7.28	\$ 7.57
8 – 9	\$ 6.93	\$ 7.21	\$ 7.50	\$ 7.80
9 – 10	\$ 7.06	\$ 7.34	\$ 7.64	\$ 7.94
10 – 11	\$ 7.25	\$ 7.54	\$ 7.84	\$ 8.16
11 – 12	\$ 7.41	\$ 7.70	\$ 8.01	\$ 8.33
12 – 13	\$ 7.45	\$ 7.75	\$ 8.06	\$ 8.38
13 – 14	\$ 7.86	\$ 8.17	\$ 8.50	\$ 8.84
14 – 15	\$ 8.36	\$ 8.70	\$ 9.04	\$ 9.41
15 – 16	\$ 8.50	\$ 8.84	\$ 9.19	\$ 9.56
16 – 17	\$ 8.85	\$ 9.20	\$ 9.57	\$ 9.95
17 – 18	\$ 8.97	\$ 9.33	\$ 9.70	\$ 10.09
18 - 19	\$ 9.15	\$ 9.51	\$ 9.89	\$ 10.29
19 – 20	\$ 9.32	\$ 9.70	\$ 10.08	\$ 10.49

NOTE: For each pound over 20 pounds there shall be an incremental charge of \$0.30 per pound for all fiscal years (for example, a 22 pound shipment in FY2010 would be priced at "the rate" + \$0.30 + \$0.30 = "the rate" + \$0.60.

PICK/PACK OPTION:

Receipt, processing and repacking certain Lottery promotional materials to create sales kits in support of retailer promotions/product launches. This will include the inside packing materials and template to pack:

Pick/Pack Pricing	
Hourly labor rate:	\$ 15.00
Materials per pack:	\$ 0

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

0000153907
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097

BID CONTRACT NO.: CSP900410-1

TERMS: Net 30 Days

Remit To Address
0000153907
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097

*CONTRACTOR'S CONTACT: Toula Argentis

Telephone: (770) 295-2540
Fax: (770) 295-2590
E-Mail: toula.argentis@intralot.us

*Indicates change 07/01/11.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
4	07/01/15	This amendment issued to renew contract for an additional two (2) years.
3	07/01/13	This amendment issued to renew contract for an additional two (2) years.
2	07/0612	This amendment issued to clarify budget amount.
1	07/01/11	This amendment issued to renew contract for an additional two (2) years, update contract analyst and update Contractor contact information.