



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800766

EFFECTIVE DATES: 04/01/2019 TO 03/31/2022

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

The HON Company

STATE TERM SCHEDULE

Index No. STS714

Eff. Date 06/01/2021

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Send Purchase Orders To:

Remit To:

OAKS Contract ID:

0000102763
The HON Company
200 Oak Street
MUSCATINE, IA 52761

0000102763
The HON Company
PO Box 404422
Atlanta, GA 30384

800766

Contractor Contacts:

Ms. Christine McCormick
Telephone: (800) 466-8694 x23954 Fax: (800) 833-3902 Email: contractmanager@honcompany.com

Delivery:

60 Days A.R.O.- F.O.B. Destination

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$1
Maximum: \$250,000

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 125.60, through 125.6012, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health and Addiction Services and Pharmacy Services (MHAS); and Opportunities for Ohioans with Disabilities (OOD). State agencies must obtain a waiver from OPI, CRP, DMHAS, Pharmacy Services, and/or OOD to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR / VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

56101700 - Office furniture

NOTES:

Discount Schedule--Dockside Delivery

Tier	Total Order at List	Systems & Peds.	Verticals & Lateral Files/Storage	HON Branded Seating
1	\$0-\$124,999	73.55%	62.95%	60.95%
2	\$125,000 and above	74.55%	71.55%	64.95%

Tier	Total Order at List	Tables, Desking, Casegoods
1	\$0-\$124,999	60.95%
2	\$125,000 and above	64.95%

Tier	Total Order at List	Education
1	\$0-\$24,999	60.95%
2	\$25,000 and above	61.95%

Discount Schedule--Installed Delivery

Tier	Total Order at List	Systems & Peds.	Verticals & Lateral Files/Storage	HON Branded Seating
1	\$0-\$124,999	67.00%	54.40%	52.00%
2	\$125,000 and above	69.40%	65.80%	58.00%

Tier	Total Order at List	Tables, Desking, Casegoods
1	\$0-\$124,999	52.0%
2	\$125,000 and above	58.0%

Tier	Total Order at List	Education
1	\$0-\$24,999	52.00%
2	\$25,000 and above	54.40%

Systems & Peds.:

Around Systems, Abode Systems, Accelerate Systems, Brigade Pedestals, Flagship Pedestals, Systems Accessories, and Empower

Tables, Desking, Casegoods:

10500 Series, 10700 Series, 34000 Series, 38000 Series, 66000 Series, 94000 Series, Arrange, Between, Build, Centerpiece, Concinnity, Endorse Tables, Flock, Hospitality, Huddle, Laminate Occasional Tables, Mentor, Metro, Motivate, Preside, Utility Tables, Valido, and Voi Laminate

Vertical & Lateral Files/Storage:

210/310/320/510 Series Vertical Files, Brigade Laterals, Brigade Steel Bookcase, Brigade Storage Cabinets, Contain, Flagship Bookcase, Flagship Desk Town Worksurfaces, Flagship End Towers, Flagship Lateral Accessories, Flagship Laterals, Flagship Storage Cabinets, Flamesafe Fire-Resistant Files, Lateral File Accessories, and Vertical File Accessories

HON Branded Seating:

2400 Series, 6540 Series, 6550 Series, 7700 Series, 7800 Series, Accommodate, Adjustable Task/Lab Stools, Boda, Cambria, Ceres, Comfortask, Flock, Gamut, Grove, GuestStacker, High Density Olson Stacker, Ignition, Ignition 2.0, Invitation, Lota, Motivate, Nucleus, Pagoda, Park Avenue, Perpetual, Pillow-Soft, Purpose, Quotient, Riley, Solutions Seating, Solve, Soothe, Versant, and Volt

Education:

SmartLink

Ancillary Services:

Design Services--Not to Exceed \$50/hour

Reconfiguration Services--Not to Exceed \$50/hr

Storage--Negotiated on a project-by-project basis

Dockside Delivery

Tier Total Order at List Systems & Pedestals Vertical & Lateral Files, Storage Tables, Desking, Casegoods HON Branded Seating Education

1 \$0 - \$124,999 73.55% 62.95% 60.95% 60.95% 60.95%

2 \$125,000 & Above 74.55% 71.55% 64.95% 64.95% 61.95%

Installed Delivery

Tier Total Order at List Systems & Pedestals Vertical & Lateral Files, Storage Tables, Desking, Casegoods HON Branded Seating Education

1 \$0 - \$124,999 67.0% 54.4% 52.0% 52.0% 52.0%

2 \$125,000 & Above 69.4% 65.8% 58.0% 58.0% 54.4%

Product Series: Products Series: Product Series: Product Series: Product Series:

Abode Systems 210, 310, 320, 510 Series Vertical Files 10500 Series 2400 Series Revel

About Systems Brigade Laterals 10700 Series 6540 Series SmartLink

Accelerate Systems Brigade Steel Bookcase 34000 Series 6550 Series

Brigade Pedestals Brigade Storage Cabinets 38000 Series 7700 Series

Flagship Pedestals Contain 66000 Series 7800 Series

Systems Accessories Flagship Bookcases 94000 Series Accommodate

Empower Flagship Desk Tower Worksurfaces Arrange Adjustable Task/Lab Stools

Healthy Workplace Screens & Stackers Flagship End Towers Between Astir Collaborative Work

PET Desktop Screens Flagship Lateral Accessories Birk Tables Boda

Flagship Laterals Build Tables Building Seating

Flagship Storage Cabinets Centerpiece Cambia

FlameSafe Fire-Resistant Files Concinnity Ceres

Fuse Coze Cliq

Lateral File Accessories Flock ComforTask

Vertical File Accessories Gravitation Convergence

Storage Islands Height Adjustable Flock

Hospitality Gamut

HPWRMOB1 Grove

Huddle GuestStacker

Laminate Occasional Tables High Density Olson Stacker

Mentor Ignition

Metro Ignition 2.0

Motivate Invitation

Preside Lota

Scramble Occasional Tables Mav Single Lounge

Utility Tables Merit

Valido Motivate

Voi Laminated Nucleus

Pagoda

Park Avenue

Perpetual

Pillow-Soft

Purpose

Quotient

Riley

Ruck Wood Café

Skip

Solutions Seating

Solve

Soothe (exlcuding High-Back Patient Chair)

Versant

Volt

West Hil

Dealer Index

Dealer Name & Address

Remit To:

OAKS Contract ID:

MBE Participation

0000182505
Green Office Furniture Solutions, LLC
2000 Dividend Drive, Planes Building, Suite 100
Columbus , OH 43228

800766-6



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Haleema Shafeek	(614) 452-7222	(614) 452-7221	haleema@gofslc.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

MBE Participation

0000066207
Williams Interior Designs, Inc.
2168 Citygate Drive
Columbus, OH 43219

800766-19



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Carolyn Williams Francis	(614) 418-7250 x1	(614) 418-9047	carolyn@williamsinteriordesigns.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000134887
American Interiors, Inc.
302 S. Byrne Rd.Bldg 100
Toledo, OH 43615

0000134887
American Interiors, Inc.
302 S. Byrne RdBuilding 100
Toledo, OH 43615



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Jeffrey K Starkey	(419) 535-1808		jstarkey@aminteriors.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000061564
CHARLES RITTER CO
35 West Sixth Street
Mansfield, OH 44902

0000061564
CHARLES RITTER CO
PO Box 215
Mansfield, OH 44901

800766-2



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Gordie Pepper	(419) 522-1911	(419) 522-7799	gpepper@charlesritter.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000203824
Continental Office Furniture Corp.
5061 Freeway Drive E
Columbus, OH 43229

800766-20



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Lisa Welch	(614) 384-4496	(614) 261-1231	lwelch@continentaloffice.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000140730		800766-23
Document Concepts DbA Office Furniture Solutions		
607 A.S. Main Street		
North Canton, OH 44720		



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Bill Breiding	(330) 494-5050		bill.breiding@ofsohio.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000005795		800766-22
Educational Furniture LTD		
620 E. 18th St.		
Muncie, IN 47302		



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Mark Simmons	(740) 404-7818	(765) 286-8553	mark@edfurn.com

Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Matt Simmons	(765) 729-0147	(765) 286-8553	matt@edfurn.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000077032	0000077032	800766-5
Friends Service Co., Inc.	Friends Service Co., Inc.	
2300 Bright Road	PO Box 1645	
Findlay, OH 45840	Findlay, OH 45839-1444	



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Linda Groover	(800) 427-1704 x2019	(937) 274-4089	lgroover@friendsoffice.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000077032	0000077032	
Friends Service Co., Inc.	Friends Service Co., Inc.	
1927 W. Dorothy Ln	PO BOX 1645	
Moraine, OH 45439	FINDLAY, OH 45839-1444	



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Linda Groover	(800) 427-1704 x2019	(937) 274-4089	lgroover@friendsoffice.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000061671

800766-7

Independence Office & Business Supply Co., Inc.
4550 Hinckley Industrial Parkway
Cleveland, OH 44109-6010



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Steve Gordon	(800) 621-6001	(216) 398-6327	steve.gordon@orderibs.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000070707

800766-8

Innovative Office Solutions, Inc.
8016 Industrial Drive
Maria Stein, OH 45860



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Eric Eyink	(419) 925-5433	(419) 925-0311	eeyink@ios-inc.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000064533

800766-21

King Business Interiors, Inc.
1400 Goodale Blvd, Suite 102
Columbus, OH 43204



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Diane Flinders	(614) 430-0020 x109	(614) 430-0022	dflinders@kbiinc.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000139048

0000139048

800766-10

Loth, Inc. - Cincinnati
3574 East Kemper Road
Cincinnati, OH 45241

Loth, Inc. - Cincinnati
PO Box 632942
Cincinnati, OH 45263



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Ed Driscoll	(513) 554-8717		edriscoll@lothinc.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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0000099992

0000099992

800766-26

OFFICE DEPOT, INC.
6600 Military Trail North
Boca Raton, FL 33148

OFFICE DEPOT, INC.
PO Box 633301
Cincinnati, OH 45263-3301



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Mark Moehlenkam	(410) 725-1597		Mark.moehlemp@workspaceinteriorsod.com

<u>Dealer Name & Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
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000069446

800766-11

OFFICE FURNITURE SOURCE

2920 East Kemper Rd.

Cincinnati, OH 45241



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Peter Ellington	(513) 612-6918	(513) 531-2701	pellington@officefurnituresource.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000179473

RJE Business Interiors Cincinnati, Ohio, Inc.

623 Broadway Street

Cincinnati, OH 45202

0000179473

RJE Business Interiors Cincinnati, Ohio, Inc.

621 East Ohio Street

Indianapolis, IN 46202

800766-12



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Dennis Sponzel	(317) 293-4051	(317) 297-8513	dsponzel@rje-bi.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000070229

SeaGate Office Products Inc.

1044 Hamilton Dr

Holland, OH 43528

800766-13



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Steve Hamilton	(419) 861-6161	(419) 861-6060	shamilton@seagateop.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000103307

Tom Sexton & Associates, Inc.

65 Cummings Drive

Walton, KY 41094

800766-17



Dealer's Contact:

Name	Phone	Fax	Email Address
Ms. Lonnie Hill	(614) 402-5458	(740) 587-4391	lbbdhill@adelphia.net

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000136021

Workspace Ohio LLC dba Dupler Office

330 W Spring Street Suite 150

Columbus, OH 43215

0000136021

Workspace Ohio LLC dba Dupler Office

330 W Spring St, Suite 150

Columbus, OH 43215

800766-3



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Randy Dupler	(614) 227-5640	614-5646	Dupleroffice@dupleroffice.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000165167
Environments 4 Business, LLC
3421 Ridgewood Road, Suite 270
Fairlawn, OH 44333

800766-4



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Fred T Chaney	(330) 294-1380	(330) 294-1390	fchaney@thinke4b.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000263276
RJE, Columbus, Ohio, Inc.
240 North 5th Street, Suite 100
Columbus, OH 43215

0000263276
RJE, Columbus, Ohio, Inc.
621 East Ohio Street
Indianapolis, IN 46202

800766-27



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Dennis Sponsel	(317) 293-4051	(317) 297-8513	dsponsel@rje-bi.com

Dealer Name & Address

Remit To:

OAKS Contract ID:

0000226981
W B Mason Co Inc.
12985 Snow Road
Cleveland, OH 44130

0000226981
W B Mason Co Inc.
PO Box 981101
Boston, MA 02298

800766-18



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Jon Deis	(888) 926-2766 x8691	(216) 267-5555	Jon.Deis@WBMason.com

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
6	06/01/2021	This amendment is issued to update the pricelist, dated 06/01/21, and the discount structure, to reflect new products, effective with all orders issued on or after 06/01/21.
5	05/05/2021	This amendment is issued to update the pricelist, dated 01/01/20, effective with all orders issued on or after 05/05/21.
4	04/13/2020	This amendment is issued to advise that the price list that became effective with amendment 3 is dated January 2020 and is effective with all orders issued on or after March 20, 2020.
3	03/20/2020	This amendment is issued to notify of an updated pricelist dated June 2019 and to add pay-direct dealer RJE Business Interior, effective with all orders issued on or after March 20, 2020.
2	08/13/2019	This amendment is issued to update the pricelist, dated 06/01/19, effective with all orders issued on or after 08/13/19.
1	08/01/2019	This amendment is issued to add pay-direct dealer Office Depot, Inc., effective with all orders issued on or after 08/01/19.