



STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800743

EFFECTIVE DATES: 12/01/2018 TO 11/30/2020  
Renewal through 11/30/2022

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

# Exemplis LLC

## STATE TERM SCHEDULE

Index No. STS714

Eff. Date 07/01/2021

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

### CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

#### Send Purchase Orders To:

0000059774  
Exemplis LLC  
6415 Katella Ave  
Suite 200  
Cypress, CA 90630

#### Remit To:

0000059774  
Exemplis LLC  
25090 Network Place  
Chicago, IL 60673

#### OAKS Contract ID:

800743

#### **Contractor Contacts:**

Mr. Derek Cairo

Telephone: (714) 763-1858

Fax: (714) 995-4855

Email: DCairo@exemplis.com

#### **Delivery:**

30-60 Days A.R.O. - F.O.B. Destination

#### **Terms:**

Net 30 Days

**Basic Order Limitations** ( Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation. )

Minimum: \$0

Maximum: \$50,000

**APPROVED PRODUCTS/SERVICES:** Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

**MANDATORY USE CONTRACTS:** All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

**EXCLUDED ITEMS:** (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 125.60, through 125.6012, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health and Addiction Services and Pharmacy Services (MHAS); and Opportunities for Ohioans with Disabilities (OOD). State agencies must obtain a waiver from OPI, CRP, DMHAS, Pharmacy Services, and/or OOD to procure from this schedule.

**SPECIAL NOTE:** The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

**NOTICE TO CONTRACTOR / VENDOR:** It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

#### **UNSPSC CODES (OAKS Category ID) and Item Descriptions:**

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

56101700 - Office furniture

56112100 - Seating

**NOTES:**

Discount Structure

	Dock Delivery	Delivered & Installed
Tier 1 (\$0-\$30,000)	50%	45%
Tier 2 (\$30,001-\$50,000)	51%	47%
Tier 3 (\$50,001+)	Negotiable	Negotiable

Ancillary Charges

Storage Costs Per Square Foot: \$0.65 per month

Space Layout and Design Services For New Furniture & Reconfiguration Of Existing Furniture: \$55 per hour

Overtime Delivery: 2% of List Price

Overtime Delivery and Installation: 4% of List Price

Normal Business Hours: 8AM-5PM, Monday-Friday, excluding Holidays

**Dealer Index**

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

MBE Participation

0000186906

800743-24

Maraye Design Studio LLC

1293 S. Roosevelt Avenue

Columbus, OH 43209



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lannetta Knotts	(614) 231-3082		info@maraye.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

EDGE

0000042683

0000042683

800743-1

APG Office Furnishings, Inc.

APG Office Furnishings, Inc.

12075 Northwest Blvd, Suite 100

12075 Northwest Blvd, Suite 100, Attn: Accounts Receivable

Cincinnati, OH 45246

Cincinnati, OH 45246



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeff Schultz	(513) 621-9111	(513) 346-3457	jschultz@apgof.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

EDGE

0000180885

800743-15

O'Reilly Office, LLC

300 Spruce St., Suite 150

Columbus, OH 43215



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Thomas F O'Reilly	(614) 754-1895	(614) 754-1524	toreilley@oreillyoffice.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000134887

800743-23

American Interiors

302 S Byrne Rd, Building 100

Toledo, OH 43615



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeff Starkey	(419) 481-9271	(419) 535-1808	JStarkey@AmInteriors.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000203824

800743-3

Continental Office Furniture Corp.

5061 Freeway Drive, E

Columbus, OH 43229



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lisa Welch	(614) 384-4496	(614) 261-1231	lwelch@continentaloffice.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000070583  
 Contract Source Inc.  
 2 Corporation Center  
 Broadview Heights, OH 44147

800743-4



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Jelena Sebastian	(216) 351-7575	(216) 741-4272	jsebastian@contractsource.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000133232  
 Enriching Spaces  
 1360 KEMPER MEADOW DR  
 CINCINNATI, OH 45240

800743-5



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Dawn Schwartzman	(513) 851-0933		dawn@enrichingspaces.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000077032  
 Friends Service Co., Inc.  
 1927 W Dorothy Lane  
 Dayton, OH 45439

0000077032  
 Friends Service Co., Inc.  
 PO BOX 1627  
 FINDLAY, OH 45839

800743-7



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Linda Groover	(800) 427-1704 x2019	(937) 274-4089	lgroover@friendsoffice.com

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000241217  
 GDOT Design LLC  
 2017 E. 9th Street, Suite 200  
 Cleveland, OH 44115

0000241217  
 GDOT Design LLC  
 10020 Aurora-Hudson Road  
 Streetsboro, OH 44241

800743-8



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Sean Regan	(330) 528-3500		seanr@geisco.net

**Dealer Name & Address**

**Remit To:**

**OAKS Contract ID:**

0000070707  
 Innovative Office Solutions, Inc.  
 8016 INDUSTRIAL DR  
 MARIA STEIN, OH 45860-9546

800743-9



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Eric Eyink	(419) 925-5433	(419) 925-0311	eeyink@ios-inc.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
----------------------------------	------------------	--------------------------

0000064533 King Business Interiors, Inc. 1400 Goodale Blvd, Suite 102 Columbus, OH 43212		800743-10
---	--	-----------



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Diane Flinders	(614) 430-0020 x109	(614) 430-0022	dflinders@kbiinc.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
----------------------------------	------------------	--------------------------

0000139048 Loth, Inc. - Cincinnati 3574 East Kemper Rd. Cincinnati, OH 45241		800743-12
---	--	-----------



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Hoon Nam	(513) 554-8793	(513) 672-9731	hnam@lothinc.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
----------------------------------	------------------	--------------------------

0000076998 MARTIN PUBLIC SEATING INC 5085 Park Ave West, Suite 150 Seville, OH 44273	0000076998 MARTIN PUBLIC SEATING INC PO Box 469 Chardon, OH 44024	800743-13
---	--	-----------



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Mark C. Lewis	(440) 285-9175 x114	(330) 769-4761	m.lewis@UnitedForGrowthInc.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
----------------------------------	------------------	--------------------------

0000069883 National Office Services Inc 15655 BROOKPARK RD CLEVELAND, OH 44142		800743-14
---	--	-----------



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Gregory Schneider	(216) 898-0080	(216) 898-8388	grs@natoffice.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
----------------------------------	------------------	--------------------------

0000069446 OFFICE FURNITURE SOURCE 2920 East Kemper Rd. CINCINNATI, OH 45241		800743-16
---	--	-----------



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Peter Ellington	(513) 612-6918	(513) 531-2701	pellington@officefurnituresource.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
0000060791 OstermanCron, Inc. 10830 Millington Ct Cincinnati, OH 45242		800743-18



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Keith J. Cron	(513) 771-3377 x113	(513) 771-3380	acctspay@ostermancron.com


<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
0000084811 River City Furniture, LLC 6454 Centre Park Drive West Chester, OH 45069		800743-19



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Bryan Lindholz	(513) 612-7313	(513) 612-7313	bryan@thercfgroup.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
0000179473 RJE Business Interiors Cincinnati, Ohio, Inc. 621 East Ohio Street Indianapolis, IN 46202		800743-22



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dennis Sponsel	(317) 293-4051	(317) 297-8513	dsponsel@rje-bi.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
0000070229 SeaGate Office Products Inc. 1044 Hamilton Dr Holland, OH 43528		800743-20



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Karen Slawinski	(419) 861-6161 x32	(419) 861-6060	kslawinski@seagateop.com

<u>Dealer Name &amp; Address</u>	<u>Remit To:</u>	<u>OAKS Contract ID:</u>
0000063477 The Ohio Desk Company 1122 Prospect Ave E Cleveland, OH 44115		800743-17



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Donald Shepka	(216) 623-0600	(216) 556-8988	dshepka@ohiodesk.com

---

**Dealer Name & Address****Remit To:****OAKS Contract ID:**

0000103307

800743-21

Tom Sexton & Associates, Inc.  
65 Cummings Dr  
Walton, KY 41094

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Mark Edwards	(859) 485-7065 x24	(859) 485-7085	tsa@tomsextontfurniture.com

---

**Dealer Name & Address****Remit To:****OAKS Contract ID:**

0000165167

800743-6

Environments 4 Business, LLC  
3421 RIDGEWOOD ROAD, SUITE 270  
FAIRLAWN, OH 44333

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Fred T Chaney	(330) 294-1380	(330) 294-1390	fchaney@thinke4b.com



## SUMMARY OF AMENDMENTS

<b>Amendment Number</b>	<b>Revision Date</b>	<b>Description</b>
7	07/01/2021	This amendment is issued to update the pricelist, dated 06/01/21, effective with all orders issued on or after 07/01/21.
6	01/20/2021	This amendment is issued to add the Baja Seating Product Line to the contract pricelist, effective with all orders issued on or after 01/20/21.
5	12/01/2020	This amendment is issued to notify that as a result of mutual agreement between the State of Ohio and the Contractor, this contract is renewed for an additional 24 months, effective 12/01/20 through 11/30/22.
4	01/17/2020	This amendment is issued to update the pricelist, dated 09/16/19, effective with all orders issued on or after 01/17/20. Additionally, this amendment is issued to update the contract discount structure.
3	06/21/2019	This amendment is issued to add pay-direct dealer Maraye Design Studio, LLC, effective with all orders issued on or after 06/21/19. Additionally, this amendment is issued to update the pricelist effective with all orders issued on or after 06/21/19.
2	01/15/2019	This amendment is issued to update the pricelist, dated November 5, 2018, effective with all orders issued on or after 01/15/19.
1	12/07/2018	This amendment is issued to update the OAKS Supplier ID for American Interiors.