

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800395

EFFECTIVE DATES: 01/01/2015 TO 12/31/2019

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

STATE TERM SCHEDULE

Index No: STS714
Eff. Date: 04/15/2016

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
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OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Contractor:

Remit To:

OAKS Contract ID:

Contractor does not accept POs
Steelcase Inc.
PO Box 99315
Chicago, IL 60693-9315

0000090977
Steelcase Inc.
PO Box 99315
Chicago, IL 60693-9315

Contractor Contacts:

Mr. Matt Volkerding 513-607-4878 Fax: Contract Contact mvolkerd@steelcase.com

Delivery:

30 Days A.R.O. - F.O.B. Destination

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$15.00

Maximum: \$1,000,000.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 125.60, through 125.6012, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

56101700 - Office furniture

NOTES:

Discount Structure

Answer, Answer Freestanding Desking, Universal Pedestals, Universal System Worksurface, Universal Itc/Otc Bins/Shelves, Universal Tables

\$1 - \$50,000	61%
\$50,001 - \$150,000	62%
Over \$150,001	62% or more

Avenir, Series 9000

\$1 - \$50,000	60%
\$50,001 - \$150,000	62%
Over \$150,001	62% or more

Bottomline Task Light, LED Personal Task Light, LED Shelf Light, Underline Task Light, REED LED Shelf Light

\$1 - \$50,000	49%
\$50,001 - \$150,000	50%
Over \$150,001	50% or more

Cobi, i2i

\$1 - \$50,000	51%
\$50,001 - \$150,000	53%
Over \$150,001	53% or more

Criterion

\$1 - \$50,000	61%
\$50,001 - \$150,000	62%
Over \$150,001	62% or more

c:scape, Frameone, Divisio Screens

\$1 - \$50,000	46%
\$50,001 - \$150,000	48%
Over \$150,001	48% or more

Eno Accessories, Eno Whiteboards

\$1 - \$150,000	46%
Over \$150,001	46% or more

Groupwork, TS Mobile Pedestals, TS Tower Too

\$1 - \$50,000	54%
\$50,001 - \$150,000	57%
Over \$150,001	57% or more

Kick, Kick Freestanding Caseloads, TS Worksurfaces

\$1 - \$50,000	59%
\$50,001 - \$150,000	62%
Over \$150,001	62% or more

Leap, Reply, Cachet Seating, Move, Amina, Gesture, Qivi, Think-Task

\$1 - \$50,000	53%
\$50,001 - \$150,000	54%
Over \$150,001	54% or more

Leap Workounge and Leap Ottoman

\$1 - \$50,000	50%
\$50,001 - \$150,000	52%
Over \$150,001	52% or more

media:scape, media:scape Lounge

\$1 - \$50,000	43%
\$50,001 - \$150,000	44%
Over \$150,001	44% or more

Node

Kick, Kick Freestanding Caseloads, TS Worksurfaces

\$1 - \$50,000	59%
\$50,001 - \$150,000	62%
Over \$150,001	62% or more

Leap, Reply, Cachet Seating, Move, Amina, Gesture, Qivi, Think-Task

\$1 - \$50,000	53%
\$50,001 - \$150,000	54%
Over \$150,001	54% or more

Leap Workounge and Leap Ottoman

\$1 - \$50,000	50%
\$50,001 - \$150,000	52%
Over \$150,001	52% or more

media:scape, media:scape Lounge

\$1 - \$50,000	43%
\$50,001 - \$150,000	44%
Over \$150,001	44% or more

Node

\$1 - \$50,000	51.50%
\$50,001 - \$150,000	53.50%
Over \$150,001	53.50% or more

Premium Whiteboard

\$1 - \$50,000	48%
\$50,001 - \$150,000	50%
Over \$150,001	50% or more

RoomWizard 2.0

\$1 - \$150,000	46.50%
Over \$150,001	46.50% or more

Standard Lighting, Utility Lighting

\$1 - \$50,000	57%
\$50,001 - \$150,000	59%
Over \$150,001	59% or more

TS Underworksurface Laterals, TS Fixed Pedestals, TS Bins & Shelves, 200 Series Bins, Duo Storage for Answer, Universal System Worksurface - Wood, Montage

\$1 - \$50,000	58%
\$50,001 - \$150,000	60%
Over \$150,001	60% or more

Verb
\$1 - \$50,000 52%
\$50,001 - \$150,000 55%
Over \$150,001 55% or more

Currency, Payback, Sawyer
\$1 - \$50,000 54%
\$50,001 - \$150,000 57%
Over \$150,001 57% or more

Elective Elements
\$1 - \$50,000 52%
\$50,001 - \$150,000 55%
Over \$150,001 55% or more

Flexframe
\$1 - \$50,000 50%
\$50,001 - \$150,000 52%
Over \$150,001 52% or more

Balance of Steelcase Steel Products including 200 Series Laterals and Post & Beam System (other than Exceptions Below)
\$1 - \$50,000 57%
\$50,001 - \$150,000 59%
Over \$150,001 59% or more

Turnstone Products (other than Exceptions below)
\$1 - \$50,000 54%
\$50,001 - \$150,000 57%
Over \$150,001 57% or more

Balance of Steelcase Wood Products including Siento Seating (other than Exceptions below)
\$1 - \$50,000 50%
\$50,001 - \$150,000 51%
Over \$150,001 51% or more

Coalesse Products including Lagunitas, Massaud Collection, Hosu Lounge Seating (other than Exceptions below)
\$1 - \$50,000 48%
\$50,001 - \$150,000 50%
Over \$150,001 50% or more

Adjustable Tables - Airtouch	
\$1 - \$50,000	57%
\$50,001 - \$150,000	61%
Over \$150,001	61% or more

Fitwork	
\$1 - \$150,000	43%
Over \$150,001	43% or more

Balance of Details Products including Adjustable Tables - Series 3, Adjustable Tables - Series 5, Adjustable Tables - Series 7, Series Benches (other than Exceptions below)

\$1 - \$50,000	49%
\$50,001 - \$150,000	50%
Over \$150,001	50% or more

Balance of Steelcase Health Products including Cura Seating, Leela, Pocket, Tava, Malibu Tables, Malibu Seating, Sieste Tables, Empath Recliner Seating, Mineral Recliner Seating, Slumber Day Bed, Chart Box, Ainsley, Exchange Tables, Devenport, Folio, Mobile Overbed Tables, Opus, Park, Regard, Senza, Sonata, Sync, Waldorf (other than Exceptions below)

\$1 - \$50,000	45%
\$50,001 - \$150,000	47%
Over \$150,001	47% or more

Architectural Modular Power, Pathways Power & Communication, Low Profile Floor, Privacy Walls, QT Pro

\$1 - \$50,000	49%
\$50,001 - \$150,000	51%
Over \$150,001	51% or more

Thread	
\$1 - \$50,000	43%
\$50,001 - \$150,000	44%
Over \$150,001	44% or more

Brody Lounge Seating	
\$1 - \$50,000	43%
\$50,001 - \$150,000	45%
Over \$150,000	45% or more

Service Parts for all of the above: All Order Sizes	35%
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Ancillary Services:

Design Services: \$55.00 per hour
 Project Management: \$55.00 per hour
 TYGA Boxes: \$3.00 each

Reconfiguration Services:
 \$57.00 per hour regular business hours (7:00 am - 5:00 pm)
 \$78.00 per hour evening hours (after 5:00 pm & Saturday)
 \$110.00 per hour Sunday / Holiday

Move Labor:
 \$60.00 per hour regular business hours (7:00 am - 5:00 pm)
 \$65.00 per hour evenings (after 5:00 pm and Saturday)
 \$80.00 per hour Sunday / Holiday

EXCEPTIONS:

- Steelcase Steel Pricelists: New Products, Other Technology Products, Steelcase Education
- Steelcase Wood Pricelists: New Products
- Turnstone Pricelists: New Products
- Coalesse Pricelists: Arzu, Carl Hensen
- Details Pricelists: New Products
- Steelcase Health Pricelists: New Products

Dealer Index

Dealer Name & Address

0000218874
Business Furniture LLC
8 North Main Street
Dayton, OH 45402

Remit to:

0000218874
Business Furniture LLC
PO Box 638549
Cincinnati, OH 45263

OAKS Contract ID

800395-4

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Mark Fletcher	937-293-1010 x3115	937-293-7501	ohiocontracts@businessfurniture.net

Dealer Name & Address

0000054344
Loth, Inc
3574 East Kemper Road
Cincinnati, OH 45241

Remit to:

0000054344
Loth, Inc
3574 East Kemper Road
Cincinnati, OH 45241

OAKS Contract ID

800395-5

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jeffrey Brock	614-487-4000	614-487-8721	jbrock@lothinc.com

Dealer Name & Address

0000094109
National Business Supply, Inc.
4 North St. Clair Street
Toledo, OH 43604

Remit to:

0000094109
National Business Supply, Inc.
6973 Reliable Parkway
Chicago, IL 60686

OAKS Contract ID

800395-6

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Lori Powe	419-662-2022	419-662-2041	lpowe@yournbs.com

Dealer Name & Address

0000135678
Office City Express
149 Johnson Dr.
DELAWARE, OH 43015

Remit to:

0000135678
Office City Express
149 Johnson Dr.
DELAWARE, OH 43015

OAKS Contract ID

800395-7

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Andrew Ives	(740) 363-1765	(740) 363-2746	aives@officecityexpress.com

Dealer Name & Address

0000063477
The Ohio Desk Company
1122 Prospect Ave E
Cleveland, OH 44115

Remit to:

0000063477
The Ohio Desk Company
1122 Prospect Ave E
Cleveland, OH 44115

OAKS Contract ID

800395-2

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Donald Shepka	216-556-8676	216-623-0611	dshepka@ohiodesk.com

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
4	04/15/2016	This amendment is issued to remove Bobels Office Plus effective with all orders on or after 04/15/16.
3	12/09/2015	This amendment is issued to update the pricelist to include ancillary services to the contract effective with all orders on or after 12/9/15.
2	10/27/2015	This amendment is issued to update the pricelist, now dated August 2015 and to add a discount structure, effective with all orders on or after 10/27/2015.
1	07/22/2015	This amendment is issued to update the pricelist, now dated April 2015, and to add a discount structure, effective with all orders on or after 07/13/2015. Summary of Amendments page has been added.