

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800051

EFFECTIVE DATES: 09/04/2009 TO 08/31/2014  
Renewal through 2/28/2017

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

**STATE TERM SCHEDULE**

Index No: STS111  
Eff. Date: 01/01/2017

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
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4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

**Send Purchase Orders To:**

**Remit To:**

**OAKS Contract ID:**

0000005510  
Pitney Bowes Inc.  
325 Cramer Creek Ct.  
Suite #100  
Dublin, OH 43017

0000005510  
Pitney Bowes Inc.  
PO Box 371896  
Pittsburgh, PA 15250-7896

800051

**Contractor Contacts:**

Ms. Lori Rossio (614) 975-4747 Fax:(203) 460-3594 Sales Contact lori.rossio@pb.com

**Delivery:**

30 Days A.R.O.- F.O.B. Destination

**Terms:**

Net 30 Days

**Basic Order Limitations** (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$15.00  
Maximum: \$350,000.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS:All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 125.60, through 125.6012, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health and Addiction Services and Pharmacy Services (MHAS); and Opportunities for Ohioans with Disabilities (OOD). State agencies must obtain a waiver from OPI, CRP, DMHAS, Pharmacy Services, and/or OOD to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

**UNSPSC CODES (OAKS Category ID) and Item Descriptions:**

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

- 44102100 - Mail machines
- 80141800 - Mailing services
- 84121500 - Banking institutions
- Mailing Machine Leasing, all inclusive (Rental)

**NOTES:**

This contract will service all 88 Ohio counties.

**Dealer Index**

**Dealer Name & Address**

0000006643  
Pitney Bowes Global Financial Services LLC  
\*LEASE ONLY\*  
PO Box 371887  
Pittsburgh, PA 15250-7887

**Remit to:**

0000006643  
Pitney Bowes Global Financial Services LLC  
\*LEASE ONLY\*  
PO Box 371887  
Pittsburgh, PA 15250-7887

**OAKS Contract ID**

800051-2

**Dealer's Contact:**

| <b>Name</b>     | <b>Phone</b>   | <b>Fax</b>     | <b>Email Address</b> |
|-----------------|----------------|----------------|----------------------|
| Ms. Lori Rossio | (614) 975-4747 | (203) 460-3594 | lori.rossio@pb.com   |

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**Dealer Name & Address**

0000172471  
The Pitney Bowes Reserve Account  
\*POSTAGE PURCHASES ONLY\*  
PO Box 223648  
Pittsburgh, PA 15250-2648

**Remit to:**

0000172471  
The Pitney Bowes Reserve Account  
\*POSTAGE PURCHASES ONLY\*  
PO Box 223648  
Pittsburgh, PA 15250-2648

**OAKS Contract ID**

800051-3

**Dealer's Contact:**

| <b>Name</b>     | <b>Phone</b>   | <b>Fax</b>     | <b>Email Address</b> |
|-----------------|----------------|----------------|----------------------|
| Ms. Lori Rossio | (614) 975-4747 | (203) 460-3594 | lori.rossio@pb.com   |

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## SUMMARY OF AMENDMENTS

| Amendment Number | Revision Date | Description   |
|------------------|---------------|---|
| 15               | 01/01/2017    | This amendment is issued to renew the subject contract for an additional 60-days, effective 01/01/17 through 02/28/17.  |
| 14               | 12/01/2016    | This amendment is issued to renew the subject contract for an additional 30-days, effective 12/1/16 through 12/31/16.   |
| 13               | 09/01/2016    | This amendment is issued to renew the subject contract for an additional 90 days, effective 09/01/16 through 11/30/16.  |
| 12               | 11/25/2015    | This amendment is issued to update the pricelist with all orders on or after 11/25/15.  |
| 11               | 09/01/2015    | This amendment is issued to renew the contract for twelve (12) months effective 09/01/15 through 08/31/16 and to update the contract analyst.   |
| 10               | 09/01/2014    | This amendment is issued to mutually extend the contract for a period of 1 year through August 31, 2015. Also issued to update the pricelist to reflect a price increase, effective with all orders issued on or after September 1, 2014.                   |
| 9                | 06/19/2013    | This amendment is issued to update the pricelist dated May 8, 2013, effective with all orders issued on or after June 19, 2013.   |
| 8                | 11/16/2012    | This amendment is issued to update the pricelist dated October 2012, effective with all orders issued on or after November 16, 2012.  |
| 7                | 12/15/2011    | This amendment is issued to update the pricelist dated November 23, 2011, effective with all orders on or after December 15, 2011.  |
| 6                | 06/24/2011    | The amendment is issued to indicate a new price list to decrease prices and to add DP40 Printer and W360 Tabber effective with all orders issued on or after June 24, 2011.   |
| 5                | 07/29/2010    | This Amendment is issued to update the Contractor's Remit-to information and also to add pricing for DMT meters.  |
| 4                | 07/13/2010    | This amendment is issued to indicate (1) an updated Product/pricelist dated 06/04/2010, which includes both product additions and deletions, effective with all orders issued on or after 07/13/2010; (2) an updated telephone number for the local office. |
| 3                | 05/18/2010    | This Amendment is issued to update the Contact Person and Local Office information.   |
| 2                | 01/15/2010    | To indicate an update to the pricelist, effective with all orders issued on or after January 15, 2010.  |
| 1                | 10/16/2009    | To indicate an update to the UNSPSC code description.   |