

ATTACHMENT TWELVE - COST SUMMARY

Cost Summary Schedule

Implementation Services & SWIMS Software and Optional Hardware & Related System Software costs are included in the **Phase 1 Not-to-Exceed Fixed Price**.

Offerors are responsible for the accuracy of all formulas within the worksheet.

SWIMS Implementation Services & Software	
Milestone / Deliverable Payment Schedule (SWIMS Implementation Services) Total	\$ -
Key Commercial Software Worksheet (SWIMS Software) Total	\$ -
Not-to-Exceed Fixed Price for Implementation & Software - Total	\$ -

Recurring Costs	
Key Commercial Software Worksheet (5-Year Support Cost) - Total	\$ -
Total Recurring Cost - Total	\$ -

Rate Card	
Rate Card - Total	\$ -

Performance Bond	
Performance Bond Cost	\$ -

ATTACHMENT TWELVE - COST SUMMARY (continued)

Milestone / Deliverable Payment Schedule

Offerors should document their proposed milestone / deliverable schedule costs for the SWIMS project using the table provided below. The proposed payments are part of the **Not-to Exceed Fixed Price** proposal and the schedule must be in alignment with the successful completion of the Ohio EPA SWIMS Project as defined in this RFP. **Offerors are responsible for the accuracy of all formulas within the worksheet.**

#	Milestone Payment / Deliverable	Cost
Task 1 – Installing and Implementing the SWIMS Solution		
1	Installed Architecture and Infrastructure	\$ -
2	Implementation of a minimum of Three Environments (Production, Development and Test (to include training))	\$ -
3	Backup / Restore Strategies and Processes Documentation Accepted	\$ -
4	Requirement Validation Completed and Requirement Traceability Matrix Documentation	\$ -
5	SWIMS Solution Design Documentation	\$ -
6	Built and Configured SWIMS Solution(s)	\$ -
7	Test Plans and Completed Testing Activities:	
a.	Unit Testing	\$ -
b.	System Testing	\$ -
c.	Integration Testing	\$ -
d.	User Acceptance Testing	\$ -
e.	Performance Testing	\$ -
8	User Training Plan, Curriculum and Delivery of end-user training	\$ -
9	System Administration and Support Training Plan, Curriculum and Delivery of system administration training	\$ -
10	Roll-out and Post Implementation Support Plans	\$ -
11	Live System to meet SWIMS Requirements available in Production Environment and Acceptance	\$ -
12	Knowledge Transfer Plan, Documentation and Delivery of Knowledge Transfer	\$ -
Task 2 – Project Management		
13	Updated Project Management Plan	\$ -
14	Total Cost of Ownership Documentation	\$ -
Task 3 – Change Management		
15	Communications Plan	\$ -
16	Pre-Roll-Out Readiness Assessment	\$ -
17	User Support / On-Going Training Approach and Plan	\$ -
Milestone / Deliverable Payment Schedule Total:		\$ -

ATTACHMENT TWELVE - COST SUMMARY (continued)

Key Commercial Software Worksheet

Offerors must use the table below to document the key Commercial Software proposed for the Ohio EPA SWIMS solution that will meet the requirements of the RFP. Amounts shown under "Extended Total License Cost – Phase 1" are included as part of the **Not-to-Exceed Fixed Price** proposal for Phase 1. "Ext'd 5 Year, Support Costs" are scored separately as part of the Cost Evaluation. Annual support and licensing cost in years 1-5 should include all support and licensing costs necessary to meet all of the Phase 1 requirements identified in the RFP including but not limited to the estimated number of users (200 concurrent users and 10,000 external users) and the SWIMS data volumes identified in the RFP. Offerors may split the license pricing for a given software product over more than one line if the pricing is based on more than one type of unit (e.g. concurrent users, data volumes, etc.) provided the sum of those lines is equal to the total cost. The offeror's annual support costs will be prorated for Year 1 dependent upon the final system acceptance date. This table can be duplicated and rows added as needed. **Offerors are responsible for the accuracy of all formulas within the worksheet.**

Line #	Product Name	Manufacturer Name	Version / Release Number	ECM Component (core system, scan/capture, index, storage, etc.)	Product Description	License Type (user, server, etc.)	Qty	Unit Cost	Extended Total License Cost - Phase 1
1							-	\$ -	\$ -
2							-	\$ -	\$ -
3							-	\$ -	\$ -
4							-	\$ -	\$ -
5							-	\$ -	\$ -
6							-	\$ -	\$ -
7							-	\$ -	\$ -
8							-	\$ -	\$ -
9							-	\$ -	\$ -
10							-	\$ -	\$ -
11							-	\$ -	\$ -
12							-	\$ -	\$ -
13							-	\$ -	\$ -
14							-	\$ -	\$ -
15							-	\$ -	\$ -
16							-	\$ -	\$ -
17							-	\$ -	\$ -
18							-	\$ -	\$ -
19							-	\$ -	\$ -
20							-	\$ -	\$ -
21							-	\$ -	\$ -
22							-	\$ -	\$ -
Total Key Software Cost									\$ -

ATTACHMENT TWELVE - COST SUMMARY (continued)

Key Commercial Software Worksheet

Offerors must use the table below to document the key Commercial Software proposed for the Ohio EPA SWIMS solution that will meet the requirements of the RFP. Amounts shown under "Extended Total License Cost – Phase 1" are included as part of the **Not-to-Exceed Fixed Price** proposal for Phase 1. "Ext'd 5 Year, Support Costs" are scored separately as part of the Cost Evaluation. Annual support and licensing cost in years 1-5 should include all support and licensing costs necessary to meet all of the Phase 1 requirements identified in the RFP including but not limited to the estimated number of users (200 concurrent users and 10,000 external users) and the SWIMS data volumes identified in the RFP. Offerors may split the license pricing for a given software product over more than one line if the pricing is based on more than one type of unit (e.g. concurrent users, data volumes, etc.) provided the sum of those lines is equal to the total cost. The offeror's annual support costs will be prorated for Year 1 dependent upon the final system acceptance date. This table can be duplicated and rows added as needed. **Offerors are responsible for the accuracy of all formulas within the worksheet.**

Line #	Product Name	Manufacturer Name	Version / Release Number	ECM Component (core system, scan/capture, index, storage, etc.)	Annual Support Costs for Key Commercial Software Products					Ext'd 5-Year Commercial Software Support Cost - Phase 1
					Year 1	Year 2	Year 3	Year 4	Year 5	
1					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
8					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
13					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
14					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
16					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
19					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
20					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
22					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Key Software Cost					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

ATTACHMENT TWELVE - COST SUMMARY (continued)

Rate Card

The following table lists the positions that may be used in for SWIMS Change Control Requests. The amounts under "Total Cost for Evaluation" are scored as part of the RFP Cost Evaluation. The rate card contains different columns for commitment or actual spending levels that will be identified by Deliverables in Change Control Requests. The offeror shall provide its most competitive rates for the identified positions. The hourly rate will be multiplied by the "Weight Value" to determine the Rate Card evaluation cost total. **Offerors are responsible for the accuracy of all formulas within the worksheet.**

The State expects that the hourly rates provided in the 3 month and 6 month columns will reflect the longer commitment with a lower cost than the straight hourly rate.

Position Title	Hourly Rate		Weight Value	Total Cost for Evaluation	>3 Months (or spend <\$1M)	>6 Months (or spend >\$1M)	(or)
Project / Advisory Positions							
Program Manager	\$ -	x	1	\$ -	\$ -	\$ -	-
Project Manager	\$ -	x	5	\$ -	\$ -	\$ -	-
SWIMS Functional / Configuration Lead (SME)	\$ -	x	5	\$ -	\$ -	\$ -	-
SWIMS Technical Lead (SME)	\$ -	x	5	\$ -	\$ -	\$ -	-
SWIMS Training Lead	\$ -	x	5	\$ -	\$ -	\$ -	-
Technical / Specialist Positions							
SWIMS Trainer, End User	\$ -	x	5	\$ -	\$ -	\$ -	-
SWIMS Trainer, Technology	\$ -	x	5	\$ -	\$ -	\$ -	-
Senior Analyst (Business, Process or System)	\$ -	x	3	\$ -	\$ -	\$ -	-
Analyst (Business, Process or System)	\$ -	x	1	\$ -	\$ -	\$ -	-
Senior Developer	\$ -	x	3	\$ -	\$ -	\$ -	-
Developer	\$ -	x	1	\$ -	\$ -	\$ -	-
Technical Integration Specialist	\$ -	x	3	\$ -	\$ -	\$ -	-
Network Engineer	\$ -	x	3	\$ -	\$ -	\$ -	-
System Administrator	\$ -	x	1	\$ -	\$ -	\$ -	-
Database Administrator	\$ -	x	1	\$ -	\$ -	\$ -	-
Quality Assurance & Testing	\$ -	x	3	\$ -	\$ -	\$ -	-
Security Specialist	\$ -	x	1	\$ -	\$ -	\$ -	-
Technical Writer	\$ -	x	1	\$ -	\$ -	\$ -	-
Rate Card - Evaluation Total				\$ -			