

**D&B State and Local Government Services Pricelist March 2, 2009**

**DNBi Supply  
Management  
Data Value**

Price Inputs		Annual Pricing				
Data Costs		Supply Base	Monitoring	Supplier Locator (as add-on module)	Tracker	Assessments (prices are for existing standard assessments)
\$ 0 -	\$ 7,500	\$9,900	\$5,940	\$7,920	\$4,950	\$4,950
\$ 7,501	\$ 15,000	\$14,850	\$7,920	\$7,920	\$4,950	\$4,950
\$ 15,001	\$ 25,000	\$19,800	\$11,880	\$9,900	\$4,950	\$6,930
\$ 25,001	\$ 40,000	\$22,770	\$13,860	\$9,900	\$6,930	\$6,930
\$ 40,001	\$ 70,000	\$24,750	\$15,840	\$11,880	\$6,930	\$9,900
\$ 70,001	\$ 100,000	\$29,700	\$18,810	\$11,880	\$8,910	\$11,880
\$ 100,001	\$ 140,000	\$34,650	\$18,810	\$13,860	\$8,910	\$14,850
\$ 140,001	\$ 180,000	\$37,620	\$20,790	\$13,860	\$14,850	\$14,850
\$ 180,001	\$ 220,000	\$39,600	\$20,790	\$15,840	\$14,850	\$17,820
\$ 220,001	\$ 260,000	\$44,550	\$22,770	\$15,840	\$17,820	\$19,800
\$ 260,000	\$ 300,000	\$47,520	\$22,770	\$17,820	\$17,820	\$19,800
\$ 300,001	\$ 350,000	\$49,500	\$24,750	\$17,820	\$17,820	\$22,770
\$ 350,001	\$ 400,000*	\$54,450	\$24,750	\$19,800	\$19,800	\$22,770

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### Monitoring Non-US suppliers

If a customer purchases the Monitoring Module, 20% of its total annual DNBI Supply Management contract amount may be applied to monitoring Non-US companies based on a per-record price per region. This price is defined in the table below.

If the customer would like to monitor more than this allotment, it can purchase more on a per-record basis. Again, this additional cost is based on the table below.

Region	Annual Price / Supplier
Canada	\$38.61
Europe	\$49.50
Latin America	\$90.09
All Other Countries	\$132.66

### Bundle Discounts when purchase 3 or more DNBI Supply Management Modules

If a customer purchases 3 or more modules and signed a multi-year contract they will receive a bundle discount applied to the total cost of the DNBI Supply Management modules.

Supply Base	Supply Base + 1 Module	Supply Base + 2 Modules	Supply Base + 3 Modules	Supply Base + 4 Modules
No Discount	No Discount	21% off Total DNBI SM Modules	26% off Total DNBI SM Modules	31% off Total DNBI SM Modules

### Advanced Education Services

Fees for Advanced Education Services (Training)

- 1) \$495 – Single Web session, Normally 2 to 3 hours session (up to 50 users)
- 2) \$2,475 – Per Day per on-site D&B Educator, normally 6 to 7 hours (up to 20 users) (Plus Travel expenses, see below)

## ENTERPRISE PRICING FOR DNBI SUPPLY MANAGEMENT

There are 2 levels of enterprise pricing for DNBI Supply Management, and they are outlined below:

1. 100,000 Unique suppliers loaded into application = \$529,650. This price point would allow all Agencies and Localities in Ohio to have access to the tool.
2. 200,000 Unique suppliers loaded into application= \$769,000. This price point would allow all Agencies and Localities within Ohio access to the tool.

<b>Match Setup Fee</b>	Applied each time a file is submitted for service	
	<b>Standard (per Project)</b>	\$6,930 (per file)

## D&B State and Local Government Services Pricelist March 2, 2009

Access Method Credit (to apply to Setup Fee)	
Email/FTP	(\$1,515)
Physical Media	\$0
Standard Input Layout Credit (to apply to Setup Fee)	
Data provided in standard input layout format	(\$4,040)

**D&B  
Optimizer/DIB  
Powered By  
Acxiom**

Domestic Matching			Pricing
# of Records			
<b>Step- Down Pricing</b>	1 -	10,000	\$129.51
	10,001 -	100,000	\$117.62
	100,001 -	250,000	\$67.51
	250,001 -	1,000,000	\$34.84
	1,000,001 -	2,500,000	\$18.51
	2,500,001 -	5,000,000	\$14.85
	5,000,001 -	10,000,000	\$11.88
	10,000,001 -	25,000,000	\$8.91
<b>Range Pricing</b>	25,000,001 -	50,000,000	\$6.93
	50,000,001 -	75,000,000	\$4.70
	75,000,001 -	125,000,000	\$3.86
	>	125,000,000	\$3.26

New

- Faster Turnaround
- Higher Capacity
- Data Cleansing Included

**No Enterprise Pricing is available for D&B matching jobs, as these jobs would normally occur as one off endeavors from various Agencies or Localities.**

Data Integration Batch is designed to provide daily, weekly, monthly or quarterly batch D-U-N-S® numbering of customer records for use in other operational systems. In addition, the user has the option of retrieving additional D&B marketing, credit and purchasing data through the Batch process. This solution is recommended for customers preferring an automated solution.

Data Integration Batch takes advantage of one of the oldest and simplest utilities to transfer files back and forth between the customer and D&B over the Internet and TCP/IP enabled networks. The File Transfer Protocol (FTP) provides a cost-effective method of accessing and transferring data files from one computer system to another.

Data Integration Batch is sold as either a stand-alone product or as a component of Integration Manager.

## D&B State and Local Government Services Pricelist March 2, 2009

### Investment

The investment costs for setting up a Data Integration Batch installation consist of a set-up profile/maintenance fee, matching fees, data costs and communications options. No Enterprise Pricing is available on Data Integration Batch as this is not a shared technology between Agencies or Localities.

### Profile Setup Fees\*

<b>Standard:</b>	<b>Profile</b>
First Profile Setup	\$7,425
Each Additional Profile	\$3,465
Year 2 & after maintenance	\$1,980
<i>Based on use of Standard Input Layout</i>	
	\$11,385
<b>Custom:</b>	\$7,425
First Profile Setup	\$5,940
Each Additional Profile	
Year 2 & after maintenance	

*Single Element Pricing, Continued. Enterprise pricing is not available on data appends as ordinarily each Agency or locality would provide its own file for match and append.*

### Pricing – Level A:

#### Selector Pricing:

**\$6/M**

#### Append Pricing:

# of Records	Customer Append Premium Pricing	Standard Append Premium Pricing
1 - 2,500	\$104	\$69
2,501 - 5,000	\$103	\$68
5,001 - 25,000	\$101	\$67
25,001 - 100,000	\$94	\$62
100,001 - 200,000	\$85	\$56
200,001 - 400,000	\$77	\$51
400,001 - 850,000	\$68	\$45
850,001 - 1,499,999	\$59	\$38
1,500,000 - 1,999,999	\$49	\$32
2,000,000 - 2,999,999	\$43	\$28
3,000,000 - 4,999,999	\$38	\$25
5,000,000 - 11,000,000	\$35	\$24
11,000,001 +	\$31	\$20

### Elements in Bucket:

- Company Name and Address
- Corporate Structure (Corp., Partnership etc)
- Employees Here **Selector Only**
- Employees Total **Selector Only**

## D&B State and Local Government Services Pricelist March 2, 2009

- Executive Age
- Owns / Rents site
- Phone # **Append Only**
- Sales Volume Range
- Second NAICS or SIC Code
- Site Status (HQ, Branch, Single Location)
- Women Executive File

### Credit Scores & Indicators

Range	Scores		Credit Indicators					
	Financial Stress Score	BAS or DUG Score	Commercial Credit Score	Bankruptcy	Suit	Lien	Judgment	Foreign Own
<b>Range Pricing</b>								
1 - 2,500	\$1,633	\$1,485	\$1,633	\$99	\$34	\$34	\$34	\$99
2,501 – 5,000	\$1,633	\$1,485	\$1,633	\$99	\$34	\$34	\$34	\$99
5,001 – 25,000	\$1,566	\$1,423	\$1,566	\$99	\$34	\$34	\$34	\$99
25,001 – 100,000	\$1,160	\$1,055	\$1,160	\$83	\$30	\$30	\$30	\$83
100,001 – 200,000	\$729	\$663	\$729	\$64	\$22	\$22	\$22	\$64
200,001 – 400,000	\$490	\$445	\$490	\$39	\$15	\$15	\$15	\$39
400,001 – 850,000	\$337	\$307	\$337	\$33	\$11	\$11	\$11	\$33
850,001 – 2,000,000	\$261	\$238	\$261	\$21	\$7	\$7	\$7	\$21
2,000,000- 11,000,000	\$218	\$198	\$218	\$20	\$7	\$7	\$7	\$20
11,000,001 +	\$145	\$133	\$145	\$19	\$7	\$7	\$7	\$19

Rates Are Per 1,000 Records

D&B State and Local Government Services Pricelist March 2, 2009

Rates per 1,000 records

Range	Strategic Database Marketing Record	
	GMDI	Range Minimum
1 - 2,500	\$1049	\$500
2,501 - 5,000	\$1049	\$2,650
5,001 - 25,000	\$1012	\$5,250
25,001 - 100,000	\$873	\$25,550
100,001 - 200,000	\$647	\$88,200
200,001 - 400,000	\$466	\$130,800
400,001 - 850,000	\$332	\$188,400
850,001 - 1,499,999	\$251	\$285,600
1,500,000 - 1,999,999	\$219	\$381,000
2,000,000 - 2,999,999	\$209	\$442,000
3,000,000 - 4,999,999	\$198	\$633,000
5,000,000 - 11,000,000	\$176	\$1,000,000
11,000,001 +	\$80	\$1,033,000

**Enterprise Pricing for Strategic Database Marketing Records or any other off the shelf record D&B provides is capped at 145% of published cost if at least 5 Agencies or Localities are using the same record. For example if DAS or OIT purchased the data we have on all businesses in Ohio and made it available to at least 5 Agencies the 145% of published cost model would be invoked.**

pasted values only

Named Users	"Up to" Named Users	Relationship Manager (includes Family Tree)			Access		First Research Bundle	Additional Downloads (\$3k per 100k)	Add 25 CM/Seat (max CM qty allowed - 50/seat)	First Research Stand-Alone
		Researcher	Prospector	Family Tree	Hoover's	Family Tree				
Base Level*	3	\$ 1,995	\$ 3,495	\$ 5,195	\$ 1,250	\$ 1,250	\$ 1,950	\$ 3,500	\$ 400	\$ 2,250
2 additional	5	2,995	5,200	7,595	1,750	1,750	3,200	3,500	600	\$3,750
7 additional	10	4,295	7,900	14,495	3,400	3,400	6,500	3,500	1,000	\$7,000
11-15	15	5,925	11,625	20,250	4,950	4,950	9,600	3,500	1,200	\$9,985
16-20	20	7,700	15,100	25,500	6,400	6,400	12,600	3,500	1,500	\$12,950
21-30	30	10,950	21,750	36,000	9,300	9,300	18,840	3,500	2,000	\$19,250
31-50	50	17,750	33,750	57,500	15,000	15,000	31,250	3,500	3,500	\$31,500
51-75	75	23,600	44,800	76,400	19,900	19,900	41,500	3,500	4,600	
76-100	100	28,800	54,800	93,400	24,400	24,400	50,800	3,500	5,700	
101-150	150	35,600	67,700	115,300	29,200	29,200	62,000	3,500	6,800	
151-200	200	41,300	78,600	133,900	33,100	33,100	71,300	3,500	7,700	
201-250	250	46,400	88,200	150,400	36,500	36,500	79,600	3,500	8,500	
251-300	300	51,000	97,000	165,400	39,600	39,600	87,000	3,500	9,200	
301-400	400	59,200	112,700	192,100	44,900	44,900	100,200	3,500	10,500	
401-500	500	67,000	127,000	216,000	50,000	50,000	112,000	3,500	12,000	
501-600	600	73,000	139,000	237,000	54,000	54,000	122,000	3,500	13,000	
601-700	700	79,000	151,000	257,000	57,000	57,000	132,000	3,500	13,000	
701-800	800	87,000	159,000	265,000	59,000	59,000	137,000	3,500	15,000	
801-900	900	95,000	167,000	273,000	60,000	60,000	141,000	3,500	16,000	
901-1000	1,000	103,000	175,000	281,000	62,000	62,000	146,000	3,500	18,000	
1001-1500	1,500	140,000	220,000	320,000	70,000	70,000	170,000	3,500	30,000	
1501-2000	2,000	180,000	260,000	360,000	80,000	80,000	190,000	3,500	30,000	
2001-2500	2,500	220,000	300,000	400,000	80,000	80,000	210,000	3,500	40,000	
2501-3000	3,000	260,000	340,000	440,000	90,000	90,000	240,000	3,500	50,000	
3001-3500	3,500	300,000	380,000	480,000	100,000	100,000	260,000	3,500	60,000	
3501-4000	4,000	340,000	420,000	520,000	110,000	110,000	280,000	3,500	60,000	
4001-4500	4,500	380,000	460,000	560,000	120,000	120,000	300,000	3,500	70,000	
4501-5000	5,000	420,000	500,000	600,000	120,000	120,000	330,000	3,500	80,000	
5001-6000	6,000	500,000	580,000	680,000	140,000	140,000	370,000	3,500	100,000	
6001-7000	7,000	580,000	660,000	760,000	150,000	150,000	420,000	3,500	110,000	
7001-8000	8,000	660,000	740,000	840,000	170,000	170,000	460,000	3,500	130,000	
8001-9000	9,000	740,000	820,000	920,000	190,000	190,000	510,000	3,500	140,000	
9001-10000	10,000	820,000	900,000	1,000,000	200,000	200,000	550,000	3,500	160,000	

Also Available

Consult FR Specialist

\*No discounts on base level products.

Enterprise-wide Hoover's subscription

Named Users	"Up to" Named Users	Relationship Manager (includes Family Tree)			Access		First Research Bundle	Additional Downloads (\$3k per 100k)	Add 25 CM/Seat (max CM qty allowed - 50/seat)	First Research Stand-Alone
		Researcher	Prospector	Family Tree	Hoover's	Family Tree				
501-600	600	73,000	139,000	237,000	54,000	54,000	122,000	3,500	13,000	
601-700	700	79,000	151,000	257,000	57,000	57,000	132,000	3,500	13,000	
701-800	800	87,000	159,000	265,000	59,000	59,000	137,000	3,500	15,000	
801-900	900	95,000	167,000	273,000	60,000	60,000	141,000	3,500	16,000	
901-1000	1,000	103,000	175,000	281,000	62,000	62,000	146,000	3,500	18,000	
1001-1500	1,500	140,000	220,000	320,000	70,000	70,000	170,000	3,500	30,000	
1501-2000	2,000	180,000	260,000	360,000	80,000	80,000	190,000	3,500	30,000	
2001-2500	2,500	220,000	300,000	400,000	80,000	80,000	210,000	3,500	40,000	
2501-3000	3,000	260,000	340,000	440,000	90,000	90,000	240,000	3,500	50,000	
3001-3500	3,500	300,000	380,000	480,000	100,000	100,000	260,000	3,500	60,000	
3501-4000	4,000	340,000	420,000	520,000	110,000	110,000	280,000	3,500	60,000	
4001-4500	4,500	380,000	460,000	560,000	120,000	120,000	300,000	3,500	70,000	
4501-5000	5,000	420,000	500,000	600,000	120,000	120,000	330,000	3,500	80,000	
5001-6000	6,000	500,000	580,000	680,000	140,000	140,000	370,000	3,500	100,000	
6001-7000	7,000	580,000	660,000	760,000	150,000	150,000	420,000	3,500	110,000	
7001-8000	8,000	660,000	740,000	840,000	170,000	170,000	460,000	3,500	130,000	
8001-9000	9,000	740,000	820,000	920,000	190,000	190,000	510,000	3,500	140,000	
9001-10000	10,000	820,000	900,000	1,000,000	200,000	200,000	550,000	3,500	160,000	

Also Available

Consult FR Specialist

# Data Services Order Form (09-08)



Decide with Confidence

**This is an Order placed pursuant to the Master Agreement between Customer and D&B. This Order is not valid unless a Master Agreement has been executed between the parties. Notwithstanding anything to the contrary contained in the Master Agreement, this Order constitutes Customer's binding commitment for the term of this Order.**

Customer Name: \_\_\_\_\_

Effective Date: \_\_\_\_\_

Contract Term: **BLANK**

Governing MA DUNS # : \_\_\_\_\_

Subscriber # : \_\_\_\_\_

Customer:  New  Existing

Contract Number: *(Internal use only)*

**Type of License**

Applications License: Customer is licensed to use the Information and/or Software solely (i) for the Purpose of Use, if any, provided herein and/or (ii) in the Applications, if any, provided herein which may be commercially available or Customer developed. Unless indicated otherwise herein, each license is for a term of twelve (12) months, beginning on the date of the execution of this Order.

- 1.) Customer agrees that D&B may, without identifying Customer as the source, use the information provided by Customer on its commercial customers, prospects and/or suppliers ("Customer File") to create, update, merge, analyze, maintain or enhance its database of business records, which business records are used to create, and are included within, the products and services made commercially available by D&B and its affiliates. D&B will not transfer, disclose, sell or otherwise distribute the Customer File in the form supplied by Customer to any third parties without Customer's consent, unless D&B is required by law to do so.
- 2.) At D&B's request, Customer shall provide its complete commercial accounts receivable data ("Customer A/R Data") to D&B on a monthly basis during the term of this Order. Such Customer A/R Data shall constitute Customer's confidential information and shall be treated in accordance with the Master Agreement. However, D&B may, without identifying Customer as the source, use the Customer A/R Data to create, update, merge, analyze, maintain or enhance its database of business records, which business records are used to create, and are included within, the services made commercially available by D&B and its affiliates.
- 3.) In addition, Customer affirms that it has all necessary rights to provide such files to D&B for the foregoing purposes.

Purpose of Use (check all that apply)	Application (Check all that apply)	Description
<input type="checkbox"/>	<b>Sales &amp; Marketing</b>	Sales & Marketing licensed use is limited to lead generation, mailing lists, segmentation analysis, sales channel management, campaign management, sales force automation and call center management, customer acquisition and order entry.
	<input type="checkbox"/> Customer Relationship Management	A Customer Relationship Management application provides the ability to collect, analyze and leverage customer information in order to create organizational efficiencies and improve customer satisfaction.
	<input type="checkbox"/> Sales Force Automation	A Sales Force Automation application is designed to increase sales efficiency and productivity and enable team selling by permitting the electronic sharing of information across sales teams.
	<input type="checkbox"/> Customer Call Center	A Customer Call Center application is designed to provide tele-sales teams with the information needed to manage large inbound and outbound telephone selling efforts.
	<input type="checkbox"/> Customer Service Center	A Customer Service Center application provides customer service agents with Information giving them the ability to: track/profile customer problems, automatically assign requests for service and facilitate prompt problem resolution.
	<input type="checkbox"/> Enterprise Resource Planning	An Enterprise Resource Planning application (which may include a data warehouse) integrates multiple business processes and data sources within an enterprise into a unified system.

	<input type="checkbox"/> Custom Data Packets	Custom data packets are custom identified data elements that are grouped and priced in a transactional environment and used for custom models or proprietary applications.
<b>Purpose of Use (check all that apply)</b>	<b>Application (check all that apply)</b>	<b>Description</b>
<input type="checkbox"/>	<b>Supply Management</b>	Supply Management licensed use is limited to supply chain analytics, supplier evaluation, supplier normalization/rationalization, monitoring, and management, strategic sourcing, e-procurement catalog, trading partner, and bid management, logistics, materials and inventory management, accounts payable, general ledger analysis, and balance of trade analysis.
	<input type="checkbox"/> Supply Chain Management	A Supply Chain Management application provides the ability to strategically manage resources and provide metrics to monitor a supply chain.
	<input type="checkbox"/> Supplier Relationship Management	A Supplier Relationship Management application provides the ability to collect, analyze and leverage procurement and supplier information in order to evaluate and manage a supply base.
	<input type="checkbox"/> Electronic Commerce	An Electronic Commerce application enables Internet or Intranet-based procurement.
	<input type="checkbox"/> Enterprise Resource Planning	An Enterprise Resource Planning application (which may include a data warehouse) integrates multiple business processes and data sources within an enterprise into a unified system.
	<input type="checkbox"/> Custom Data Packets	Custom data packets are custom identified data elements that are grouped and priced in a transactional environment and used for custom models or proprietary applications.
<b>Purpose of Use (check all that apply)</b>	<b>Application (check all that apply)</b>	<b>Description</b>
<input type="checkbox"/>	<b>Risk Management</b>	Risk Management licensed use is limited to credit scoring including online and batch applications, credit evaluation, customer accounts receivable analytics and management.
	<input type="checkbox"/> Credit Approval Management	A Credit Approval Management application uses Information to provide credit approval and monitor accounts for credit application processing, decisioning, A/R management, collections and cash management.
	<input type="checkbox"/> Enterprise Resource Planning	An Enterprise Resource Planning application (which may include a data warehouse) integrates multiple business processes and data sources within an enterprise into a unified system.
	<input type="checkbox"/> Custom Data Packets	Custom data packets are custom identified data elements that are grouped and priced in a transactional environment and used for custom models or proprietary applications.
<input type="checkbox"/>	<b>Enterprise Risk &amp; Compliance</b>	Enterprise Risk & Compliance licensed use is limited to managing enterprise risk across counterparties and securities and complying with government or industry regulations and internal controls. Use of Information for any other purposes (e.g., marketing lists, cross selling, up-selling, campaign management) is not permitted under this license.

Description of Information		
Product	Price	Delivery Data/Method/Location
Yield		
Price		

<b>Sales &amp; Marketing (Seat License Fee (per Application))</b>			
<b>Application</b>	<b>Seats</b>		
Customer Relationship Management			
Sales Force Automation			
Customer Call Center			
Customer Service Center			
ERP			
Total Annual License Fee	Total Seats	per seat \$ _____	Total Seat License Subtotal \$ _____
<b>Supply Management*</b>			
<b>Application</b>	<b>Fee</b>		
Supply Chain Analysis License	\$		
Supplier Relationship Management	\$		
Electronic Commerce License	\$		
ERP	\$		
Total Annual License Fee	\$		
<p><b>*MWOB Terms</b>  If the Information licensed under this Order includes MWOB information, the following terms shall apply:  Notwithstanding anything to the contrary contained in the applicable Master Agreement between D&amp;B and Customer, D&amp;B may incorporate information with respect to the minority and women-owned status of businesses in Customer's file into D&amp;B's database(s) of information that it makes available to third parties once D&amp;B has independently verified such information in accordance with its own internal standards.</p>			
<b>Risk Management</b>			
<b>Application</b>	<b>Fee</b>		
Credit Approval Management	\$		
ERP	\$		
Total Annual License Fee	\$		

**Payment Terms: Due upon Receipt of Invoice**

**Shipping Methods: BLANK**

**Sales Tax: Customer shall pay all applicable state and local taxes.**

**IMPROTANT:** Customer (1) accepts the above Order; (2) places the above Order pursuant to the Master Agreement referenced above.

**AGREED TO BY:**

DUN & BRADSTREET, INC.

CUSTOMER

Approved:

Company Name: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Name (Please Print): \_\_\_\_\_

Name (Please Print): \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**CUSTOMER SHIPPING INFORMATION:**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip: \_\_\_\_\_

Attention: \_\_\_\_\_

Telephone #: \_\_\_\_\_

Fax #: \_\_\_\_\_

D&B D-U-N-S #: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Purchase Order#: \_\_\_\_\_

SUBSCRIBER #: \_\_\_\_\_

**CUSTOMER BILL TO ADDRESS:**

Company Name: \_\_\_\_\_

SIC: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

ZIP: \_\_\_\_\_

Attention: \_\_\_\_\_

Telephone #: \_\_\_\_\_

Fax #: \_\_\_\_\_

Email: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

Accountable Account Rep Information Only:

RM Name: \_\_\_\_\_

RM #: \_\_\_\_\_

Center #: \_\_\_\_\_

RM Telephone #: \_\_\_\_\_

Ext: \_\_\_\_\_

E-Mail: \_\_\_\_\_

RM Fax: \_\_\_\_\_

# DNBi Supply Management Solutions – Order Form (05-08)



Please check those that apply:

- New D&B Customer     Existing D&B Customer

This is an Order placed pursuant to the Master Agreement between Customer and D&B. This Order is not valid unless a Master Agreement has been executed between the parties.

Order is effective as of: \_\_\_\_\_ **Customer Name:** \_\_\_\_\_

Project Related D-U-N-S® # \_\_\_\_\_ **OR** Project Related Subscriber # \_\_\_\_\_

Governing MSA D-U-N-S®# \_\_\_\_\_ **OR** Governing MSA Subscriber # \_\_\_\_\_  
 (if Existing Customer mandatory field) (if Existing Customer mandatory field)

Contract Number: \_\_\_\_\_ (Order entry use only)

**TYPE OF LICENSE**

**APPLICATIONS LICENSE: Customer is licensed to use the Information and Software solely for the Purpose of Use specified herein and in the Applications checked below, which may be commercially available or Customer developed.**

<b>Application (CHECK ALL THAT APPLY)</b>	<b>Description</b>
<input type="checkbox"/> Supply Chain Management	A Supply Chain Management application provides the ability to strategically manage resources and provide metrics to monitor a supply chain.
<input type="checkbox"/> Supplier Relationship Management	A Supplier Relationship Management application provides the ability to collect, analyze and leverage procurement and supplier information in order to evaluate and manage a supply base.
<input type="checkbox"/> Electronic Commerce	An Electronic Commerce application enables Internet or Intranet-based procurement.
<input type="checkbox"/> Enterprise Resource Planning	An Enterprise Resource Planning Application (which may include a data warehouse) integrates multiple business processes and data sources within an enterprise into a unified system.
<input type="checkbox"/> Custom Data Packets	Custom data packets are custom identified data elements that are grouped and priced in a transactional environment and used for custom models or proprietary applications.

Product Description

**Offer and Pricing Expires:**

**DNBi Supply Management Service Includes:**

- DNBi SM Supply Base Module
- DNBi SM Monitoring Module
- DNBi SM Locator Module
- DNBi SM Tracker Module
- DNBi SM Assessments Module
- DNBi SM Scorecard Module

Term License Fee includes costs of hosting, future enhancements and customer support.

**Deliverables:**

Software (DNBi Supply Management), to be hosted by D&B. See attached Statement of Work (Exhibit A).

**Professional Services Fees and Charges:**

**End User and Administrator Training:**

During Contract Year 1 only, D&B will provide \_\_\_\_\_ day(s) end user and administrator training at a mutually accepted site limited to \_\_\_\_\_ total participants.

# DNBi Supply Management Solutions – Order Form (05-08)

**Purpose of Use:**

All Software, Information and Services licensed hereunder are for Customer's internal use solely in connection with Customer's procurement of goods and services in support of Customer's internal business operations.

Licensed use is limited to supply chain analytics, supplier evaluation, supplier normalization/rationalization, monitoring, and management, strategic sourcing, e-procurement catalog, trading partner, and bid management, logistics, materials and inventory management, accounts payable, general ledger analysis, and balance of trade analysis.

**Initial Term:**

The initial term of this License shall commence on the effective date of this Order and continue for the period checked below. Each 12-month period beginning on the Effective Date is referred to herein as a "Contract Year."

Notwithstanding anything to the contrary contained in the Master Agreement, this Order constitutes Customer's binding commitment for the term of this Order.

**Additional Terms:**

Work and expenses incurred outside of the scope of this Order and attached SOW will be agreed upon and invoiced separately.

**Term:** (check one)

- 1 Year
- 2 Year
- 3 Year

**License Fee:**

Contract Year 1:	\$
Contract Year 2:	\$
Contract Year 3:	\$ _____
Total License Fee	\$

**Invoicing:** For Contract Year 1, Customer will be invoiced upon execution of this Order. For subsequent Contract Years Customer will be invoiced on or about the anniversary date of such Contract Year.

**SHIPPING and SALES TAX:**

Will be billed to Customer.

**PAYMENT TERMS:**

Due upon receipt unless stated otherwise herein.

# DNBi Supply Management Solutions – Order Form (05-08)



AGREED TO BY:	
<b>DUN &amp; BRADSTREET, INC.</b> <b>AUTHORIZED SIGNATURE:</b> BY: _____  NAME (PLEASE PRINT): _____ TITLE: _____ DATE: _____	COMPANY NAME: _____ <b>AUTHORIZED SIGNATURE</b> BY: _____  NAME (PLEASE PRINT): _____ TITLE: _____ DATE: _____
CUSTOMER BILLING INFORMATION:	
COMPANY NAME: _____ ADDRESS: _____ CITY: _____ STATE: _____ ZIP: _____ ATTENTION: _____ CUSTOMER NUMBER: _____ TELEPHONE #: _____ FAX #: _____ E-MAIL: _____ P.O. No: _____	
CUSTOMER SHIPPING INFORMATION:	
COMPANY NAME: _____ ADDRESS: _____ CITY: _____ STATE: _____ ZIP: _____ ATTENTION: _____ CUSTOMER NUMBER: _____	
RM/AE NAME#: _____	RM/AE #: _____ CENTER #: _____
RM/AE TELEPHONE #: _____	EXT: _____ E-MAIL: _____
RM/AE FAX #: _____	

## Terms and Conditions

1. Customer will cooperate with and provide all necessary information and resources to assist D&B in providing the Service to Customer. Customer agrees that it will upgrade its hardware and/or software, at its own expense, in order to maintain compatibility with Service modifications which are made from time to time.
2. Customer may provide a link to the Information and Software on Customer's Intranet or Internet services, or through other means of internal electronic distribution.
3. Use of the Service applies to Customer as it exists on the Effective Date. Any change to Customer via merger or acquisition shall require a written addendum to reflect such change, which addendum shall include the applicable revised fee.
4. Customer agrees that D&B may, without identifying Customer as the source, use the information provided by Customer on its commercial customers, prospects and/or suppliers ("Customer File") to create, update, merge, analyze, maintain or enhance its database of business records, which business records are used to create, and are included within, the products and Services made commercially available by D&B and its affiliates. D&B will not transfer, disclose, sell or otherwise distribute the Customer File in the form supplied by Customer to any third parties without Customer's consent, unless D&B is required by law to do so. Customer affirms that it has all necessary rights to provide such file to D&B for the foregoing purpose.
5. D&B shall own all work product resulting from the implementation of the Service and shall have the unrestricted right to use such work product in connection with the Service or other products or services of D&B or its affiliates.



HOOVER'S ONLINE SUBSCRIPTION ORDER FORM

This is an order placed pursuant to a D&B Master Agreement between the parties. If the "New" box is checked, this Order is not valid until a D&B Master Agreement has been executed between the parties. If the "Existing" box is checked, such D&B Master Agreement means the existing D&B Master Agreement between the parties. Notwithstanding anything to the contrary contained in the D&B Master Agreement, this Order constitutes a binding commitment for the term of this Order, and neither party may terminate this Order for convenience.

Form fields for NEW/EXISTING, GOVERNING MA DUNS #, EFFECTIVE DATE, SUBSCRIBER #, and ACCOUNT #.

ONLINE SUBSCRIPTION ACCESS LEVEL

Check all that apply:

Form field for HOOVER'S ONLINE OPTION #1 with users, dataset I.D., and add'l DL.

Table with columns for REGIONS (APAC, EUROPE, TOP GLOBAL, UK, US/CANADA) and TARGETS (TARGET 1-4).

Form field for HOOVER'S ONLINE OPTION #2 with users.

Form field for REGIONS: APAC, EUROPE, TOP GLOBAL, UK, US/CANADA.

Form field for HOOVER'S ONLINE OPTION #3 with users.

Additional Notes:

D&B reserves the right to monitor Customer's use of the service to ensure compliance with the Access Level licensed. If D&B has reason to believe Customer is not in compliance with this Access Level, D&B reserves the right to take such action as is deemed necessary, including, but not limited to, assessing additional charges for users in excess of the number authorized or suspension or termination of this Order.

Any change to Customer via merger or acquisition shall require a written addendum between D&B and Customer to reflect such change, which addendum shall include the applicable revised fees. Future acquisitions by Customer of, or future acquisitions of Customer by, companies with a Hoover's Data Subscription contract ("Acquired/Acquiring Companies") shall not be included in this Agreement.

**LICENSE TERM AND LICENSE FEE** **ANNUAL LICENSE****License Term:** 12 months from the Effective Date

The annual license shall renew for an additional one (1) year term with mutual agreement, in writing.

**Annual License Fee:** \$ \_\_\_\_\_**Invoicing:** Customer will be invoiced upon execution of this Order.**This license will not be invoiced against Customer's ADP Order****Notes:** \_\_\_\_\_ **MULTI-YEAR LICENSE****License Term:** \_\_\_\_\_ years from Effective Date. Each year of the Order commencing on the Effective Date or the anniversary of the Effective Date, as the case may be (each, a "Contract Year").**Total License Fee:** \$ \_\_\_\_\_**Billed as follows:**

Year One: \$ \_\_\_\_\_

Year Two: \$ \_\_\_\_\_

Year Three: \$ \_\_\_\_\_

**Invoicing:** For Contract Year 1, Customer will be invoiced upon execution of this Order. For subsequent Contract Years Customer will be invoiced on the applicable anniversary of the Effective Date.**This license will not be invoiced against Customer's ADP Order.****SALES TAX:** Will be billed to Customer.**PAYMENT TERMS:**  Due upon receipt of invoice Credit Card\*

\* Complete D&amp;B Credit Card Payment Form

**IMPORTANT:** Customer places this Order pursuant to the Master Agreement referenced above.**AGREED TO BY:****CUSTOMER**

Company Name:

Authorized Signature: \_\_\_\_\_

Name (Please Print):

Title:

Date:

**DUN & BRADSTREET, INC.****Approved:**

Authorized Signature: \_\_\_\_\_

Name (Please Print):

Title:

Date:

**CUSTOMER BILLING INFORMATION:**

Company Name:

Address:

City:

State:

Zip:

Attention:

E-Mail:

Telephone #:

Fax #:

P.O. No:

**CUSTOMER NOTIFICATION INFORMATION:**

Company Name:

Address:

City:

State:

Zip:

Attention:

E-Mail:

Telephone #:

Title:

Department:

**D&B/HOOVER'S INFORMATION**

RM/AE Name:

RM/AE #:

Center #:

RM/AE Telephone #:

Ext:

RM/AE Fax #:

E-Mail:

Hoover's Rep Name:

Hoover's Rep #:

Hoover's Rep Telephone #:

Ext:

Hoover's Rep Fax #:

E-Mail: