

Product Name	Manufacturer Part No	Vendor Part No	Description	Unit of Measure	State Price
IDC Government Insights: Global Technology Advantage Program [GTAP]	IDC_P22264	N/A - Direct sales only	IDC Government Insights: Global Technology Advantage Program (US) - up to 5 users, unlimited top of mind inquiry & 5 hrs custom inquiry.	Each	\$21,159
IDC Government Insights: Industry Technology Advantage Program [ITAP]	IDC_P22268	N/A - Direct sales only	IDC Government Insights: Industry Technology Advantage Program (US) - up to 5 users, unlimited top of mind inquiry & 10 hrs custom inquiry, Access to all IDC technology research outside of IDC databases and special report series.	Each	\$42,317
IDC Government Insights: United States Federal Government IT Spending Guide	IDC_P12839	N/A - Direct sales only	This <i>United States Federal Government IT Spending Guide</i> is designed to help IT vendors understand the federal government procurement process and leverage potential IT opportunities. This easy-to-use pivot table offers extensive details and five-year growth projections for nine categories of IT hardware, seven categories of software, and four categories of IT services spending at the federal civilian and federal defense department levels.	Each	\$30,227.00
IDC Government Insights: United States State and Local Government IT Spending Guide	IDC_P12843	N/A - Direct sales only	This <i>United States Federal Government IT Spending Guide</i> is designed to help IT vendors understand the federal government procurement process and leverage potential IT opportunities. This easy-to-use pivot table offers extensive details and five-year growth projections for nine categories of IT hardware, seven categories of software, and four categories of IT services spending at the federal civilian and federal defense department levels.	Each	\$30,227.00
IDC Government Insights: United States Government Performance Improvement Strategies	IDC_P15372	N/A - Direct sales only	Research to help US Federal and State Government Focus on Big Data and analytics, and Cloud computing technologies strategies to transform government services and improve mission outcomes.	Each	\$30,227.00

<p>IDC Government Insights: Smart Cities Strategies</p>	<p>IDC_P23432</p>	<p>N/A - Direct sales only</p>	<p>IDC Government Insights: Smart Cities for a 12 month Period. Unlimited analyst inquiry in increments of 30 minute - up to 18 months of historical research from the IDC Government Insights: Smart Cities research program advisory service analyzes cities and vendors that are successfully partnering to deliver these services.</p>	<p>Each</p>	<p>\$30,227.00</p>
<p>IDC Government Insights: United States IT Opportunity: Government</p>	<p>IDC_P6040</p>	<p>N/A - Direct sales only</p>	<p>The <i>United States IT Opportunity: Government</i> program provides a selective, targeted body of research reports based on the most relevant business issues and technology areas for government, with essential guidance from a government perspective. Each specific report from the identified technology areas (listed below) details the impact of the technology on government users, government budgets, and our future outlook within these segmented areas</p>	<p>Each</p>	<p>\$27,456.00</p>
<p>IDC Government Insights: Asia/Pacific IT Opportunity: Government</p>	<p>IDC_P7187</p>	<p>N/A - Direct sales only</p>	<p>This advisory service provides the IT community with an understanding of how IT products and services are utilized in the market, highlight relevant government organizations and regulatory issues that are affecting IT consumption, and provide government IT spending forecast for key technology segments.</p>	<p>Each</p>	<p>\$27,456.00</p>
<p>IDC Government Insights: Canadian IT Opportunity: Government</p>	<p>IDC_P7189</p>	<p>N/A - Direct sales only</p>	<p>This advisory service provides the IT community with an understanding of how IT products and services are utilized in the market, highlight relevant government organizations and regulatory issues that are affecting IT consumption, and provide government IT spending forecast for key technology segments.</p>	<p>Each</p>	<p>\$27,456.00</p>
<p>IDC Government Insights: European IT Opportunity: Government</p>	<p>IDC_P7216</p>	<p>N/A - Direct sales only</p>	<p>This advisory service provides the IT community with an understanding of how IT products and services are utilized in the market, highlight relevant government organizations and regulatory issues that are affecting IT consumption, and provide government IT spending forecast for key technology segments.</p>	<p>Each</p>	<p>\$31,738.00</p>

<p>IDC Government Insights: European Government Technology Strategies</p>	<p>IDC_P14995</p>	<p>N/A - Direct sales only</p>	<p>This advisory service provides the IT community with an understanding of how IT products and services are utilized in the market, highlight relevant government organizations and regulatory issues that are affecting IT consumption, and provide government IT spending forecast for key technology segments.</p>	<p>Each</p>	<p>\$25,189.00</p>
<p>IDC Government Insights: Middle East and Africa IT Opportunity: Government</p>	<p>IDC_P18073</p>	<p>N/A - Direct sales only</p>	<p>This advisory service provides the IT community with an understanding of how IT products and services are utilized in the market, highlight relevant government organizations and regulatory issues that are affecting IT consumption, and provide government IT spending forecast for key technology segments.</p>	<p>Each</p>	<p>\$18,640.00</p>
<p>IDC Government Insights: SmartBuy</p>	<p>IDC_P16687</p>	<p>N/A - Direct sales only</p>	<p>IDC's SmartBuy is the sure way for IT professionals to save time and money when acquiring IT hardware. SmartBuy dramatically simplifies the pricing and acquisition process. This one-stop online resource provides consistent, accurate, and timely pricing and specifications on thousands of systems and accessories, giving IT professionals a benchmark to chart price position and the ability to make more informed decisions.</p>	<p>Each</p>	<p>Sold by country then by licenses for a 1 year subscription. 13 countries available, \$4,300/country, \$1,100 per license,\$5,500 for 5 hours of inquiry support (pricing analysts only), \$10,700 minimum bundle. <b>State price is 22% off of commercial price list pricing above. Exact price is dependent on options selected.</b></p>
<p>IDC Government Insights: SmartIndex</p>	<p>IDC_P17174</p>	<p>N/A - Direct sales only</p>	<p>IDC Government Insights: SmartIndex (price varies depending upon volume of unique IT analyzed, frequency of updates, geographies, and complexity of IT and length of time)</p>	<p>Each</p>	<p>\$2,100 per SmartIndex per product distributed computing (PC's, laptops, PC servers etc). \$5,500 per Smartindex per product infrastructure computing (storage, midrange servers, UNIX/LINUX, blade servers). \$5,500 for 5 hours of inquiry support and dedicated pricing analyst contact. \$21,500 minimum bundle <b>State price is 22% off of commercial price list pricing above. Exact price is dependent on options selected.</b></p>
<p>HPC User Forum: Government User Organization Custom Market Intelligence</p>	<p>IDC_P772</p>	<p>N/A - Direct sales only</p>	<p>High Performance Computing User Forum: Government User Organization - participate in the forum twice a year, up to 5 attendees and have access to the User Forum research</p>	<p>Each</p>	<p>\$25,441.00</p>