DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

Labor Category 1: Project Manager
Functional Description: The Project Manager ascertains project feasibility; establishes, develops, implements, and controls project plans; supports operations; manages project staff. Formulates strategic plans for capturing and maintaining business information to enable better decision-making and improve communication. Proficient in Agile or Waterfall methodologies. Reviews and analyzes new business requirements, proposals, and impact on existing systems or need for new systems. Performs reviews, audits, and interviews to ensure conformance with principles, standards and generally accepted practices. Promotes conformance with existing Information and Application Architecture Principles and Project Management Principles.
Educational Requirements: A Bachelor's and Master's degree in an appropriate technical or business discipline is required.
Required Experience: Must possess 8 or more years of experience in related field including 4 years of supervisory or management experience.
GSA Hourly Rate with IFF: $123.42

Labor Category 2: Business Analyst
Functional Description: Develops and presents project status updates to leadership, including weekly status reports. Maintains an issues log or other preferred mechanism for project tracking. Assists with developing and maintaining best practice systems-related policies and procedures and promotes usage of appropriate controls throughout the organization. Facilitates business requirements gathering, project coordination, and may coordinate user acceptance testing. Participates in development of business requirements, process documents, training materials, strategy, and systems.
Educational Requirements: A Bachelor's and Master's degree in an appropriate technical or business discipline is required.
Required Experience: Must have 8 or more years of experience in related field.
GSA Hourly Rate with IFF: $75.36

Labor Category 3: Application Architect
Functional Description: Conducts technical research, testing, evaluation and documentation of tools and methodologies to ensure that tools are current and functional. Creates system roadmap and assists with system implementation. Creates application architectures and populates application host/configuration matrices with appropriate strategies, timelines, and cost information to increase cost efficiency and effectiveness. Coordinates with application developers, managers and customer application experts to ensure that required features and modifications are included in the appropriate releases to support cross-product features and to communicate architectural designs and standards. Designs application modules that work together to produce desired product. Ensures that completed modules provide all functionality described by application experts to ensure that performance guidelines are met.
Educational Requirements: A Bachelor's and Master's degree in an appropriate technical or business discipline is required.
Required Experience: Must have 10 or more years of experience in related field.
GSA Hourly Rate with IFF: $123.42

Labor Category 4: Subject Matter Expert
Functional Description: Deals primarily with knowledge-based systems. Focuses upon designing and developing enterprise-wide repositories for all corporate database systems or other specialized decision support or expert systems.
Educational Requirements: BS in Computer Science or related discipline. Master's degree preferred.
Required Experience: Generally knowledgeable and extremely experienced with application domains and data warehousing systems. Must have 7 years of overall experience and 3 years of experience with the specific technology subject.
GSA Hourly Rate with IFF: $172.79

Labor Category 5: Systems Analyst
Functional Description: Analyzes client's end-user requirements and works closely with the development staff and with database and network engineers. Performs data design and mapping. Performs system level testing and involved through final testing and turnover.
Educational Requirements: University degree in software engineering, math or computer science. Master's degree preferred.
Required Experience: Must have 5 or more years of experience as a systems analyst and at least 3 years experience in applications systems design. Generally requires high-level knowledge of databases, object oriented design and programming and multimedia and Internet technology.
GSA Hourly Rate with IFF: $81.95

Labor Category 6: Developer I
Functional Description: Designs, codes, tests and documents application programs for highly complex computer systems. Works with users to define system scope and objectives. Understands the business requirements and translates them into implementation approaches. Technical expertise includes Java/J2EE, Oracle DB, Web Services, Microsoft Technologies, Open Source or Rich Internet Applications. Modifies current programs and procedures. Creates procedural forms and documentation. Provides guidance to more junior developers.
Educational Requirements: Bachelor's or Master's degree in computer science or engineering.
Required Experience: Must have 1- 6 years of experience as a developer and at least 3 years experience in applications development. Generally requires high-level knowledge of databases, object oriented design and programming and multimedia and Internet technology.
GSA Hourly Rate with IFF: $93.80

Labor Category 7: Developer II
Functional Description: Designs, codes, tests and documents application programs for highly complex computer systems. Works with users to define system scope and objectives. Understands the business requirements and translates them into implementation approaches. Technical expertise includes Java/J2EE, Oracle DB, Web Services, Microsoft Technologies, Open Source or Rich Internet Applications. Modifies current programs and procedures. Creates procedural forms and documentation. Provides guidance to more junior developers.
Educational Requirements: Bachelor's or Master's degree in computer science or engineering.
Required Experience: Must have over 6 years of experience as a developer and at least 3 years experience in applications development. Generally requires high-level knowledge of databases, object oriented design and programming and multimedia and Internet technology.
GSA Hourly Rate with IFF: $97.75

Labor Category 8: Quality Assurance Specialist

Functional Description: Responsible for development and final approval of all Quality Assurance Plans and processes. Defines test plans and test specifications for functional, unit, integration or performance testing. Ensures that each functional component of the project follows a defined process. Works closely with development staff and client management. Provides an independent assessment of how the project's development is being implemented relative to QA standards and processes. Tools expertise includes testing tools such as Selenium, QTP or Rational.
Educational Requirements: University degree in software engineering, computer science or business administration. Master's degree preferred.
Required Experience: Must have over 5 years experience as a tester and QA Analyst. Must possess strong knowledge of QA testing tools, methodologies and best practices and have good management skills.
GSA Hourly Rate with IFF: $83.92

Labor Category 9: Database Administrator I
Functional Description: Directs and controls activities related to database design, implementation and maintenance. Maintains data base dictionaries and systems integration through data base design. Projects long-range requirements and reviews data base concepts and functional capabilities. Develops policies and procedures pertaining to data base management, security, maintenance and utilization. Must have experience with databases such as Oracle or Microsoft SQL Server database, or with the administration of applications such as Sharepoint.
Educational Requirements: Bachelor's degree in computer science or engineering. Masters degree preferred.
Required Experience: Must have 1 - 7 years experience in data base management systems analysis, design and development. Must possess a demonstrated ability to evaluate and recommend enterprise-level data base technology.
GSA Hourly Rate with IFF: $83.92

Labor Category 10: Database Administrator II
Functional Description: Directs and controls activities related to database design, implementation and maintenance. Maintains data base dictionaries and systems integration through data base design. Projects long-range requirements and reviews data base concepts and functional capabilities. Develops policies and procedures pertaining to data base management, security, maintenance and utilization. Must have experience with databases such as Oracle or Microsoft SQL Server database.
Educational Requirements: Bachelor's degree in computer science or engineering. Masters degree preferred.
Required Experience: Must have over 7 years experience in data base management systems analysis, design and development. Must possess a demonstrated ability to evaluate and recommend enterprise level data base technology.
GSA Hourly Rate with IFF: $123.42

Labor Category 11: Network Engineer
Functional Description: Analyzes network and communications software and recommends equipment procurement, modifications or removal. Adds, deletes and modifies network equipment and devices. Communicates with communications specialists.
Educational Requirements: A Bachelor's degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline.
Required Experience: Must have over 5 years experience with a working knowledge of all aspects of network and computer communications. Must have the ability to work independently. Must

possess experience in developing, testing and installing common network and computer communications equipment, as well as experience in using and implementing network standards.
GSA Hourly Rate with IFF: $78.99

Labor Category 12: Technical Writer
Functional Description: Develops end-user documentation, including online help and printed user guides, for public-sector software modernization projects. Clients are state and local government agencies in such business areas as motor vehicles, elections, unemployment insurance, public retirement and health and human services.
Educational Requirements: Bachelor's degree in a writing field, such as Technical Writing, Communications or Journalism, or equivalent experience.
Required Experience: Must have over 5 years of experience as a Technical Writer.
GSA Hourly Rate with IFF: $57.27

Labor Category 13: Business Intelligence Specialist
Functional Description: Defines, designs and implements logical and physical data models. Designs and implements reporting data sources and complex reports. Knowledge of data, master data and metadata related standards, processes and technology. Identifies opportunities to optimize performance of existing data structures. Experience with Business Intelligence tools such as Cogonos, Microstratgey, Business Objects or SAP BI is required.
Educational Requirements: Bachelor's degree in computer science or engineering. Masters degree preferred.
Required Experience: Must have over 5 years of experience as a Business Intelligence Specialist with ability to architect, design and develop an enterprise business intelligence and data warehousing solution.
GSA Hourly Rate with IFF: $108.61