

## HALCYON STS PRICE LIST 2010-11-01

| Product Name                | Manufacturer | Manufacturer Part No        | Vendor Part No              | Description  | Unit of Measure | State Price |
|-----------------------------|--------------|-----------------------------|-----------------------------|--|-----------------|-------------|
| Business Analyst            | N/A          | Business Analyst            | Business Analyst            | Understand the user requirements and translate or map into functional requirements for the technical team. Co-ordinate various activities between the end user group, development team, testing team etc. Perform Business Process Modeling and suggest better or best practices to the user group. Create User Acceptance criteria including test data, integration tasks and acceptable results.   | Hourly          | \$41        |
| Data Warehousing Specialist | N/A          | Data Warehousing Specialist | Data Warehousing Specialist | Provides highly technical expertise in the use of data warehousing and database tools. Evaluates and recommends available products to support validated user requirements. Defines file organization, indexing methods, metadata, data marts and security procedures for specific user applications.   | Hourly          | \$63        |
| Database Administrator      | N/A          | Database Administrator      | Database Administrator      | Employees in this class may work at either the systems level or the application level and may assist in setting standards for and monitoring the database environment and making recommendations to improve database performance.  | Hourly          | \$58        |
| ERP Functional Analyst I    | N/A          | ERP Functional Analyst I    | ERP Functional Analyst I    | Working under supervision, performs evaluation, customization and implementation tasks for Enterprise Resource Planning (ERP) software by applying functional knowledge. Provides functional knowledge of specific ERP software modules and has the ability to transfer knowledge and skill. Familiar with key business roles and knowledgeable about applying technology to business operations in at least one industry. Applies industry knowledge, knowledge of area of expertise, and product knowledge to gather and document customer business process requirements. Develops or executes basic functional specifications, modifications, enhancements and testing for system, mapping, and reporting. Defines customizations, data conversion, mapping documents, user acceptance criteria and security. Executes project plan tasks and other duties as assigned. Provides regular status on tasks and issues.  | Hourly          | \$73        |
| ERP Functional Analyst II   | N/A          | ERP Functional Analyst II   | ERP Functional Analyst II   | Working under minimal supervision, performs evaluation, customizations and implementation tasks for Enterprise Resource Planning (ERP) software using broad industry experience, including industry best practices and extensive ERP software knowledge. Leads parts of the project and creates project methodology as needed. Provides knowledge of multiple functional areas or other areas of expertise with hands-on experience in multiple ERP software modules and has the ability to transfer knowledge and skill. Accomplished at several functional roles and knowledgeable about applying technology to business operations in multiple industries. Applies industry best practices, ERP software knowledge, and experience to lead overall business requirements gathering sessions and makes overall business process recommendations. Evaluates and recommends available ERP products to support validated user requirements. Develops functional specifications, modifications, enhancements and reporting systems. Executes project plan tasks and other duties as assigned. Provides regular status on tasks and issues. Coordinates resources and occasionally assumes project management responsibilities. | Hourly          | \$93        |
| ERP Functional Analyst III  | N/A          | ERP Functional Analyst III  | ERP Functional Analyst III  | Working independently, performs evaluation, customizations and complex implementation tasks for Enterprise Resource Planning (ERP) software using broad industry experience and broad ERP software experience, including overall industry best practices and extensive ERP software knowledge. Provides knowledge of multiple functional modules and has the ability to transfer knowledge and skill including ERP software selection criteria development and application. Accomplished at high level professional or managerial level roles and knowledgeable about applying technology to business operations in multiple industries. Applies extensive industry best practice experience to develop recommendations, overall application strategy, and cost benefit decisions regarding development/modifications. Evaluates and recommends available ERP products to support validated user requirements. Creates overall system architecture based on business requirements and delivers tested, integrated systems. Responsible for resource usage and project accomplishments along the project path. Acts as the identified point of functional contact for the project.  | Hourly          | \$121       |
| ERP Technical Analyst I     | N/A          | ERP Technical Analyst I     | ERP Technical Analyst I     | Provides technical development involving ERP and CRM applications. Working under supervisions, performs data conversions, implements various processes and customizations, develops test plans, tests and debugs all processes and validates data for specific user applications. Provides technical knowledge of specific ERP software modules or technical tools with hands-on experience and has the ability to transfer knowledge and skill. Develops or executes basic technical specifications, modifications, enhancements and testing for system, mapping, and reporting. Executes project plan tasks and other duties as assigned. Provides regular status on tasks and issues.   | Hourly          | \$51        |

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| ERP Technical Analyst II      | N/A          | ERP Technical Analyst II      | ERP Technical Analyst II      | Working with minimal supervision, performs evaluation, customizations and implementation tasks for Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) software using broad industry experience, including industry best practices and extensive ERP/CRM software knowledge. Leads parts of the project and creates project methodology as needed. Accomplished at several technical roles and knowledgeable about applying technology to business operations in multiple industries. Develops or executes technical specifications, modifications, enhancements and testing for complex interfaces, module integration, system extensions, and reporting systems. Executes data conversions, implements various processes and customizations, develops test plans, tests and debugs all processes and validates data for specific user applications. Executes advanced technical specifications, modifications, enhancements and testing for system, mapping, and reporting. Executes project plan tasks and other duties as assigned. Provides regular status on tasks and issues. Coordinates resources and assumes project management responsibilities.  | Hourly          | \$88        |
| ERP Technical Analyst III     | N/A          | ERP Technical Analyst III     | ERP Technical Analyst III     | Working independently, performs evaluation, customizations and complex implementation tasks for Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) software using broad industry experience and broad ERP/CRM software experience, including overall industry best practices and extensive ERP/CRM software knowledge. May lead the overall project, lead the technical portion of the project, or create the overall technical solution. Provides knowledge of multiple technical areas or other areas of expertise with hands-on experience in multiple modules and has the ability to transfer knowledge and skill including ERP software selection criteria development and application. Accomplished at high level professional or managerial level roles and knowledgeable about applying technology to business operations in multiple industries. Applies extensive industry best practice experience to develop recommendations, overall application strategy, and cost benefit decisions regarding development/modifications. Creates overall system architecture based on business requirements and delivers tested, integrated systems. Responsible for resource usage and project accomplishments along the project path. Acts as the identified technical point of contact for the project. | Hourly          | \$107       |
| Infrastructure Analyst        | N/A          | Infrastructure Analyst        | Infrastructure Analyst        | Provides expertise in analysis of Infrastructure requirements for Data Centers, Development Environment, and Network or web based Systems. Handle Networks, Directory Setup, Virtualization, VoIP, Telephony, and Information Security tasks as well as integration between mainframe and desktop environments.  | Hourly          | \$73        |
| Programmer Analyst            | N/A          | Programmer Analyst            | Programmer Analyst            | Code, modify and debug complex application programs working from basic instructions, and perform systems analysis. Develops or executes basic functional specifications, modifications, enhancements and testing for system, mapping, and reporting. Defines customizations, data conversion, mapping documents, user acceptance criteria and security. Executes project plan tasks and other duties as assigned. Provides regular status on tasks and issues.   | Hourly          | \$58        |
| Quality Assurance Analyst     | N/A          | Quality Assurance Analyst     | Quality Assurance Analyst     | Provides technical and administrative direction for personnel performing the required tasks to ensure work products for correctness; adherence to the design concept and to user standards; review of program documentation to assure company/agency standards/requirements are adhered to; and for progress in accordance with schedules. Coordinates with the senior team members to ensure proper testing and integration. Prepares required test cases, documentation and status reports.  | Hourly          | \$44        |
| Sr. Business Analyst          | N/A          | Sr. Business Analyst          | Sr. Business Analyst          | Serves as the primary liaison between the end user group and the technical team. Understand the user requirements and translate or map into functional requirements for the technical team. Perform Business Process Modeling and suggest better or best practices to the user group. Create User Acceptance criteria including test data, integration tasks and acceptable results.   | Hourly          | \$61        |
| Sr. Programmer Analyst        | N/A          | Sr. Programmer Analyst        | Sr. Programmer Analyst        | Analyzes and studies complex system requirements. Designs software tools and subsystems to support software reuse and domain analyses and manages their implementation. Manages software development and support using formal specifications, data flow diagrams, other accepted design techniques and Modeling or CASE tools. Designs various tools, utilities and libraries that will assist in faster application development or usage of applications. Estimates software development costs and schedule. Coordinates software configuration management as required.   | Hourly          | \$83        |
| Sr. Quality Assurance Analyst | N/A          | Sr. Quality Assurance Analyst | Sr. Quality Assurance Analyst | Provides technical and administrative direction for personnel performing software development tasks. This includes review of work products for correctness; adherence to the design concept and to user standards; review of program documentation to assure company/agency standards/requirements are adhered to; and for progress in accordance with schedules. Coordinates with the Project Manager to ensure problem solution and user satisfaction. Makes recommendations, if needed, for approval of major systems installations. Prepares status reports and deliveries/presentations on the system concept to colleagues, subordinates and end users.  | Hourly          | \$63        |

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| Systems Architect               | N/A          | Systems Architect               | Systems Architect               | Establishes system information requirements using analysis of the information engineer(s) in the development of enterprise-wide or large-scale information systems. Designs architecture to include the software, hardware, and communications to support the total requirements, as well as provide for present and future cross-functional requirements and interfaces. Ensures these systems are compatible and in compliance with industry standards. Evaluates analytically and systematically problems of work flows, organization and planning and develops appropriate corrective action   | Hourly          | \$75        |
| SharePoint Developer            | N/A          | SharePoint Developer            | SharePoint Developer            | The SharePoint/.NET Developer will support all web development efforts including SharePoint. Participates in the design, development and implementation of multiple applications. Develops .NET applications, web sites, web parts, and web services. Participate with development team in design/code reviews to ensure consistency in architecture and design/code practices. Creates MOSS sites, sub-sites with ability to apply proper authorization and authentication rights. Master page creation and maintenance experience along with SharePoint CSS modifications.   | Hourly          | \$95        |
| Business Intelligence Developer | N/A          | Business Intelligence Developer | Business Intelligence Developer | Designs, develops, and tests ETL, cube and reporting solutions. Collaborates with analysts and internal customers to understand and analyze requirements and develop BI solutions. Possesses a thorough understanding of best practices for development. Demonstrates a clear understanding of BI and Data Warehouse operating environments and related technologies. Creates ad-hoc queries and reports as requested and provides on-going analytical support for these requests. Determine testing needed to assure the functionality and integrity of reporting solutions, build test plans, and evaluate testing results taking corrective action as necessary. Identify data quality issues and support the data governance initiative by participating in necessary activities including data profiling.   | Hourly          | \$105       |
| Project Manager                 | N/A          | Project Manager                 | Project Manager                 | Runs complex projects/programs from design and development to production. Defines requirements and plan project lifecycle deployment. Defines resources and schedule for project/program implementation. Create strategies for risk mitigation and contingency planning. Plans and schedule project deliverables, goals, milestones. Directs and oversees project engineering team and manages conflicts within group. Performs team assessments and evaluations. Efficiently identifies and solves project issues. Demonstrates leadership to define requirements for project risk. Designs and maintain technical and project documentation.   | Hourly          | \$110       |
| Project Director                | N/A          | Project Director                | Project Director                | Project manager Plans, directs, and coordinates activities of designated project to ensure that goals or objectives of project are accomplished within prescribed time frame and funding parameters. Reviews project proposal or plan to determine time frame, funding limitations, procedures for accomplishing project, staffing requirements, and allotment of available resources to various phases of project. Establishes work plan and staffing for each phase of project, and arranges for recruitment or assignment of project personnel. Confers with project staff to outline work plan and to assign duties, responsibilities, and scope of authority. Directs and coordinates activities of project personnel to ensure project progresses on schedule and within prescribed budget. Reviews status reports prepared by project personnel and modifies schedules or plans as required. Prepares project reports for management, client, or others. Confers with project personnel to provide technical advice and to resolve problems. Responsible for overall quality and management of major projects or programs. Oversee budget and ensure financial accountability. Hire personnel for program/project implementation. Devise Training Programs for training program staff. Supervise program delivery, assess client needs. Recognize and solve potential problems and evaluate project/program effectiveness. ablished operating procedures for project/program. Ensure procedures meet program goals. | Hourly          | \$150       |