

Product Name	Manufacturer	Vendor Part No	Description	Unit of Measure	State Price
Business Analyst I	AXIA Consulting	BAI	<p>Duties</p> <ul style="list-style-type: none"> • Responsible for collecting, analyzing, and documenting current business processes • Responsible for designing future business processes • Responsible for collecting, analyzing, and documenting application requirements • Possesses working knowledge of project management and implementation methodologies <p>Years of experience – 3 years Educational requirements – Bachelors degree</p>	Hour	120.00
Business Analyst II	AXIA Consulting	BAII	<ul style="list-style-type: none"> • Performs functional requirements analysis of business systems and system modifications using Joint Application Development (JAD) sessions and interviews • Employs process improvement and reengineering methodologies to improve business functions in support of new systems • Documents organization and workflow that will be supported by new system • Documents functional requirements • Defines business processes and develop supporting documentation • Documents system design • Documents system testing process and 	Hour	130.00
Business Analyst III	AXIA Consulting	BAIII	<p>Duties</p> <ul style="list-style-type: none"> • Responsible for collecting, analyzing, and documenting current business processes • Responsible for designing future business processes • Responsible for collecting, analyzing, and documenting application requirements • Possesses working knowledge of project management and implementation methodologies <p>Years of experience – 7 years Educational requirements – Bachelors degree</p>	Hour	150.00

			<ul style="list-style-type: none"> • Develops business case for new business systems or system modifications • Provides task-unique functional expertise as necessary • Develops staffing plans and requirements for execution of new business process • Performs functional requirements analysis of complex business systems and system modifications using Joint Application Development (JAD) sessions and interviews • Employs process improvement and reengineering methodologies to improve business functions in support of new systems • Documents organization and workflow that will be 		
Senior Business Analyst	AXIA Consulting	SBA		Hour	147.50
			<ul style="list-style-type: none"> • Administers project schedules and revises as appropriate • Manages day-to-day operational aspects of a project and scope • Assists in coordinating resources needed and assigns individual responsibilities • Assists with the requirements, design, testing, planning and implementation of projects • Assists with reviewing deliverables prepared by team before passing to customer • Effectively applies Project Management Institute (PMI) methodology and enforces project standards • Assists with preparing for engagement reviews and quality assurance procedures 		
Project Manager I	AXIA Consulting	PMI		Hour	63.65
			<ul style="list-style-type: none"> • Manages the day-to-day operational and tactical aspects of multiple or large scale projects • Creates and executes project work plans and revises as appropriate to meet changing needs and requirements • Identifies resources needed and assigns individual responsibilities • Oversees project managers working on client engagements within enterprise program • Determines appropriate revenue recognition, ensures timely and accurate invoicing, and monitors receivables for project • Analyzes project profitability, revenue, margins, bill rates and utilization • Reviews Statement 		
Project Manager II	AXIA Consulting	PMII		Hour	118.75

			<ul style="list-style-type: none"> • Develops Project timeline and schedules • Provides progress updates to client leadership team • Determines client and consultant staffing requirements • Leads business requirements definition • Develops project change management plan • Determines client user training requirements • Plans and monitors development of interfaces, conversions, and reports • Provides client with insight to implementation best practices for Oracle Financials <p>Years of experience – 6 years Educational requirements –</p>		
Project Manager III	AXIA Consulting	PMIII		Hour	137.75
			<p>Duties</p> <ul style="list-style-type: none"> • Leads complex business transformation and/or technology projects • Leads multiple projects with cross-team integration • Configures and sets direction for project team • Responsible for day-to-day operational and tactical management of project • Responsible for portion of project team budget, staffing, timelines, goals, objectives, scope and quality • Provides input to contractual obligations <p>Years of experience – 8 years Educational requirements – Bachelors degree</p>		
Project Manager IV	AXIA Consulting	PMIV		Hour	150.00
			<p>Duties</p> <ul style="list-style-type: none"> • Leads and manages complex business transformation and/or technology projects • Leads multiple projects with cross-team integration • Configures and sets direction for project team • Responsible for day-to-day operational and tactical management of project • Responsible for portion of project team budget, staffing, timelines, goals, objectives, scope and quality • Provides input to contractual obligations <p>Years of experience – 10 years Educational requirements – Bachelors degree</p>		
Senior Project Manager	AXIA Consulting	SPM		Hour	200.00

			<p>Duties</p> <ul style="list-style-type: none"> Leads and manages complex business transformation and/or technology projects Leads multiple projects with cross-team integration Prepares and delivers messages to project steering committee/sponsors Configures and sets direction for project team Responsible for project budget, staffing, timelines, goals, objectives, scope and quality Accountable for project delivery Oversees project managers Handles contractual obligations <p>Years of experience – 12 years Educational requirements – Bachelors degree</p>		
Project Director	AXIA Consulting	PD		Hour	230.00
			<ul style="list-style-type: none"> Directs the development of short-range, intermediate-range and long-range planning related to customer's business needs Develops, manages and leads program's staff in periodically reviewing and revising organization vision, mission, values, goals, and objectives Sets objectives and priorities across multiple initiatives based on customer's business needs and goals Develops strategies and work plans for accomplishing goals Coordinates and assumes accountability for the acquisition and use of enterprise program's resources at various levels; financial, personal services, 		
Enterprise Program Manager	AXIA Consulting	EPM		Hour	133.00
			<ul style="list-style-type: none"> Works with users in designing moderately complex application systems or portions of complex application systems Prepares cost/benefit analysis of alternative solutions Specifies alternate program design approaches Installs or maintains complex applications systems or complex software packages, which require knowledge of interfaces and of the impact on users Installs and maintains operating systems software in a medium or large computing or networking organization; operating systems, database software, communication/network software, and utility 		
Systems Integrator	AXIA Consulting	SI		Hour	133.00

			<ul style="list-style-type: none"> • Leads software selection projects • Develops IT Strategies that align IT organizations to the mission of the business • Works with senior level thru lowest level end-users in gathering business requirements, then designing simple to complex applications systems • Creates, manages and executes simple to complex test plans • Creates, manages and executes simple to complex conversion plans • Prepares and manages cost/benefit analysis of applications solutions • Creates, uses and enforces implementation and business process methodologies • Designs interface 	Hour	150.00
Senior Systems Integrat	AXIA Consulting	SSI			
			<p>Duties</p> <ul style="list-style-type: none"> • Possesses a progressive experience in a variety of ADP development environments • Performs application development, database maintenance and enhancements, and production support <p>Years of experience – 3 years Educational requirements – High School diploma</p>	Hour	90.00
Computer Programmer	AXIA Consulting	CP			
			<p>Duties</p> <ul style="list-style-type: none"> • Designs and develops conversion programs to transform client legacy data into Oracle Financials interface formats • Codes and tests conversion programs • Transitions conversion knowledge to client support staff <p>Years of experience – 3 years Educational requirements – High School diploma</p>	Hour	95.00
Data Conversion Special	AXIA Consulting	DCS			
			<p>Duties</p> <ul style="list-style-type: none"> • Leads requirements gathering and configuration planning • Configures and financials modules • Leads system testing of conversion processes • Leads conference room pilot testing with users • Plans cutover activities and timeline • Provides training to client users and knowledge transfer to client support staff <p>Years of experience – 4 years Educational requirements – Bachelors degree</p>	Hour	137.75
Implementation Lead	AXIA Consulting	IL			

			<p>Duties</p> <ul style="list-style-type: none"> • Possesses business reengineering and application consulting and/or equivalent business experience • Specific experience in processes including financial, supply chain, human capital management, change management, or risk management • Skills include requirements analysis and GAP analysis <p>Years of experience – 4 years</p> <p>Educational requirements – Bachelors degree</p>		
Process Consultant	AXIA Consulting	PC		Hour	150.00
			<ul style="list-style-type: none"> • Experience in public sector processes including finance, supply chain, human capital management, change management and/or risk management • Experience in development of policies and procedures • Experience with business process improvement projects • Possesses excellent communication, negotiation and problem-solving skills • Works with a diverse set of individuals • Runs effective meetings and workshops • Possesses exceptional listening, understanding and team building skills • Comfortable working in a fast-paced changing 		
Process Specialist	AXIA Consulting	PS		Hour	175.00
			<p>Duties</p> <ul style="list-style-type: none"> • Reviews and assesses clients technical architecture, related to performance and supportability • Provides suggestions for infrastructure improvements and suggest best practices for implementing those improvements • Transfers knowledge to client technical staff <p>Years of experience – 4 years</p> <p>Educational requirements – Bachelors degree</p>		
Senior Technical Special	AXIA Consulting	STS		Hour	137.75

			<p>Duties</p> <ul style="list-style-type: none"> • Possesses application and business reengineering consulting and/or equivalent business experience • Specific experience in an area such as content management, workflow or the electronic forms management <p>Years of experience – 4 years</p> <p>Educational requirements – Bachelors degree</p>		
Subject Matter Expert	AXIA Consulting	SME		Hour	145.00
			<ul style="list-style-type: none"> • Assists in collecting and organizing information required for preparation of user's manuals, training materials, installation guides, proposals, and reports • Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents • Prepares and edits IT/ADP documentation incorporating information provided by user, specialist, analyst, programmer, and operations personnel • Must have a substantial knowledge of the capabilities of computer systems • Duties include writing, editing, and graphic presentation 		
Technical Writer	AXIA Consulting	TW		Hour	100.00