Product	Part #	Description	List Price	State of Ohio Price	Revenue Share Price (.0075)
GeoCue Workstation	GCWRKS	GeoCue Workstation is a subset of GeoCue Enterprise designed for small production environments of less than 5 clients. It includes integrated GeoCue Client/Server software with a personal database in a node-locked configuration. Up to 5 GeoCue Workstations can share the common multi-user database.	$2,995.00	$2,875.20	$2,896.76
GeoCue Enterprise Server	GCES	GeoCue Enterprise Server acts as the central hub for a distributed, multi-user GeoCue process management system. It uses a conventional database (Microsoft SQL Server) for the storage of project *metadata*. GeoCue Enterprise includes advanced productivity features such as the Command Dispatch System for distributed processing. Requires 1 GeoCue Client license per concurrent user.	$7,495.00	$7,195.20	$7,249.16
GeoCue Client for Enterprise Server	GCCES	GeoCue Client provides the user interface component of an Enterprise GeoCue system. The Clients are concurrent (floating) licensed. Requires 1 GeoCue Enterprise Server license per GeoCue constellation.	$1,495.00	$1,435.20	$1445.96

GeoCue Remoting License	GCRL	Remoting is a module that allows a GeoCue constellation to dispatch tasks to remote workstations and servers for parallel processing. It can also be used in a GeoCue Workstation deployment to host the server component on a separate machine from the Client.	$495.00	475.20	$478.76
GeoCue Web Server	GCWS	GeoCue Web Server is an optional component of an Enterprise GeoCue system that is used to dynamically publish elements of projects for viewing by remote clients connected to a web server either via the Internet or Intranets. GeoCue Web Server is a collection of services hosted within Microsoft's Internet Information Server.	$6,495.00	$6,235.20	$6,281.96
GeoCue Software Developers Kit (billed annually)	GCSDK	The GeoCue Software Developer's Kit (SDK) is an annual license that provides access to the Application Programmer's Interface (API) of GeoCue Enterprise Server. The GeoCue SDK allows advanced users to program directly against GeoCue Server using any .NET compliant language.	$7,500.00	$7,200.00	$7,254.00
DEM CuePac	DEMCP	The Digital Elevation Modeling CuePac (DEM CuePac) is a collection of processing modules, GeoCue Entity definitions and Checklist steps that provide a number of functions related to transforming, analyzing and processing digital elevation data in a variety of formats.	$2,995.00	$2,875.20	$2,896.76
LIDAR 1 CuePac	L1CP	LIDAR 1 CuePac is a GeoCue Environment that comprises a collection of LIDAR production workflow definitions, utility tools and analysis applications.	$1,295.00	$1,243.20	$1,252.52

Project Manager CuePac	PMCP	Project Manager (PM) CuePac adds the ability to view project status and to plan production at any level from synoptic process status to an individual checklist step on a single entity. PM CuePac provides an interactive Excel-like window into the history and planning data of project checklists. Through this interface you can set planning data for groups of entities in a fast and efficient way.	$2,995.00	$2,875.20	$2,896.76
TerraScan	Tscan	TerraScan is a versatile software package for processing raw airborne or terrestrial scanned laser data.	$5,700.00	$5,529.00	$5570.47
TerraModeler	Tmod	TerraModeler is a full featured terrain modeling application optimized for MicroStation SE, J, V8, PowerDraft and GeoOutlook from Bentley Systems.	$3,400.00	$3,298.00	$3,322.74
TerraMatch	Tmatch	TerraMatch is a sophisticated application for correcting laser data points optimized for MicroStation SE/J and V8 from Bentley Systems.	$3,400.00	$3,298.00	$3,322.74
TerraPhoto	Tphoto	TerraPhoto is an application used to orthorectify aerial photos and digital high-resolution images.	$3,400.00	$3,298.00	$3,322.74
TerraSlave	Tslave	TerraSlave is an optimized solution to share processing tasks between separate PCs or network servers.	$3,000.00	$2,910.00	$2,931.83
Annual Software Maintenance is 15% of Revenue Share Price					

Consulting Services					
Product	**Part #**	**Description**	**Hourly Rate**	**State of Ohio Hourly Rate**	**Revenue Share Price** (.0075)
Systems Consultant	SYSCON	See Consulting Service Expertise below.	$200.00	$165.00	$166.24
Systems Engineer	SYSENG		$175.00	$140.00	$141.05
Systems Technician	SYSTECH		$150.00	$120.00	$120.90
Prices do not include travel expenses. Travel expenses to be invoiced to the State of Ohio per item 2.11 of the State Term Contract Terms and Conditions.					

Consulting Services Expertise

Lewis Graham, President (Systems Consultant)

Mr. Graham received his Bachelor of Science degree in Physics from the University of West Florida. Subsequently, he received his Master of Science in Engineering in Electrical Engineering from the University of Alabama at Huntsville.

Mr. Graham was the founder and former CEO of Z/I Imaging, now a wholly owned subsidiary of Intergraph Corporation. Prior to the formation of Z/I Imaging, Mr. Graham worked for the Intergraph Corporation as Manager of Federal Imaging Systems, Manager of Commercial Imaging Systems, and Executive Vice President of Mapping and Civil Engineering. Prior to his tenure at Intergraph, Mr. Graham served as an officer in the United States Nave where he was a Physics instructor at the United States Navel Nuclear Power School.

Mr. Graham has over 20 years of experience in leading software and hardware development teams in a variety of development and consulting projects related to government and commercial mapping projects and products.

Kyle Ellison (Systems Consultant)

Mr. Ellison holds both BS and MS Degrees in Electrical Engineering from Auburn University. He is formerly of Z/I Imaging and was a co-designer and developer of ImagePipe, the core image processing engine used in all Z/I Imaging applications. Mr. Ellison has been involved in numerous generations of photogrammetry hardware and software, beginning with the industry standard InterMap Analytic in the early 1980s.