

Product Name	Manufacturer	Manufacturer Part No	Description	Unit of Measure
Administration Specialist IV	Main Sail, LLC	Administration Specialist IV	Sr. Administrative Specialist. Performs secretarial and administrative duties for department or single top other than chief executive. Reports to senior officer in a small organization or to the person responsible for a major activity in a large organization. Performs duties of a highly confidential nature that may require comprehensive knowledge of organizational policies, practices, and procedures. Sets up meetings and may act as proxy for superior.	Hour
Business Analyst I	Main Sail, LLC	Business Analyst I	Under direct supervision, serves as subject matter expert associated with content, processes and procedures associated with enterprise applications or other information systems. Applies functional knowledge to design and customization of workflow systems that provide seamless integration for client/server applications. Writes functional requirements, develops test plans and works with production issues.	Hour
Business Analyst II	Main Sail, LLC	Business Analyst II	Under general supervision, serves as subject matter expert associated with content, processes, and procedures associated with enterprise applications or other information systems. Applies functional knowledge to design and customization of workflow systems that provide seamless integration for client/server applications. Writes functional requirements, develops test plans, and works with production issues.	Hour
Business Analyst III	Main Sail, LLC	Business Analyst III	Under general direction, serves as senior subject matter expert associated with content, processes and procedures associated with enterprise applications or other information systems. Defines the detailed requirements, analyzes the business needs, and validates solutions with the client. Details requirements through the product development and other functions to support the project team. Monitors other business analysts in software development methods and processes and implementation of those methods. Evaluates development projects and assists in tailoring the development process to meet the project needs.	Hour
Database Administrator I	Main Sail, LLC	Database Administrator I	Under general direction, responsible for the design and integrity of data base structures in a multi-user environment. Develops and enforces data base standards and procedures. Analyzes data and process requirements. Leads or participates in logical and physical data base design. Maintains control programs required for accessing a database. Interfaces with operations database support group on production problems and data base management issues. Monitors database performance statistics and recommends improvements. Advises Systems Engineers and updates management on data base concepts and techniques. Researches new database technologies.	Hour
Database Administrator II	Main Sail, LLC	Database Administrator II	Under minimal direction, In addition to Database Administrator I related functions manages the development of database projects. Provides daily supervision and direction to support staff. Performs database backup, restore, granting of user rights and performance improvement tasks. Reviews system and programming designs to ensure efficient use of database resources.	Hour
Database Administrator III	Main Sail, LLC	Database Administrator III	Through self-directed activities, applies knowledge of computer science concepts and techniques in the design, development, installation and maintenance of relational databases to satisfy data acquisition and management challenges. Leads, plans, schedules, and controls complex database administration initiatives with customers, support groups, and vendors on concurrent projects. Plans and budgets staff and database resources. When necessary, reallocates resources to maximize benefits. Prepares and delivers presentations on database management systems (DBMS) concepts.	Hour
Database Analyst/Programmer I	Main Sail, LLC	Database Analyst/Programmer I	Under direct supervision, assists in the implementation and maintenance of databases.	Hour
Database Analyst/Programmer II	Main Sail, LLC	Database Analyst/Programmer II	Under general supervision, designs, implements, and maintains moderately complex databases. Includes maintenance of database dictionaries and integration of systems through database design. Competent to work on most phases of database administration, but may require some instruction and guidance in other phases	Hour
Database Analyst/Programmer III	Main Sail, LLC	Database Analyst/Programmer III	Under general direction, designs, implements and maintains complex databases with respect to JCL, access methods, access time, device allocation, validation checks, organization, protection and security, documentation, and statistical methods. Includes maintenance of database dictionaries, overall monitoring of standards and procedures, and integration of systems through database design. Competent to work at the highest level of all phases of database management.	Hour
Developer I	Main Sail, LLC	Developer I	Under immediate direction, performs assigned portions of design, programming, and documentation for all IT or ADP systems. Participates in assigned phases of software development with emphasis on the programming, testing acceptance phases. Supports the preparation of technical reports and related documentation. Responsible for specific aspects of assigned projects.	Hour
Developer II	Main Sail, LLC	Developer II	Under general direction, performs assigned portions of design, programming, and documentation for all IT or ADP systems. Participates in assigned phases of software development with emphasis on the programming, testing acceptance phases. Supports the preparation of technical reports and related documentation. Responsible for specific aspects of assigned projects.	Hour

Product Name	Manufacturer	Manufacturer Part No	Description	Unit of Measure
Developer III	Main Sail, LLC	Developer III	Under limited direction, performs assigned portions of design, programming, and documentation for all IT or ADP systems. Participates in assigned phases of software development with emphasis on the programming, testing acceptance phases. Supports the preparation of technical reports and related documentation. Responsible for specific aspects of assigned projects. Handles more complex coding and development tasks.	Hour
Enterprise Architect	Main Sail, LLC	Enterprise Architect	Expert in leading activities surrounding design, development, execution, and deployment of an Enterprise Architecture Program. Defines and develops baseline architecture models and identifies and recommends appropriate application of enterprise architecture to meet specific business needs.	Hour
ERP Functional Consultant I	Main Sail, LLC	ERP Functional Consultant I	An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas: Defining the current business process, outlining the various options available within the ERP COTS system, configuring the system to achieve the business objective, high level training. Must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise. Experienced in working independently in performing risk assessment & functional analyses to optimize the functionality with ERP	Hour
ERP Functional Consultant II	Main Sail, LLC	ERP Functional Consultant II	An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas: Defining the current business process, outlining the various options available within the ERP COTS system, configuring the system to achieve the business objective, high level training. Must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise. Experience in working independently in performing risk assessment and functional analyses to optimize the functionality with ERP	Hour
ERP Functional Consultant III	Main Sail, LLC	ERP Functional Consultant III	An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural areas of process design and configuration of ERP software. Functional consultants work in the following areas: Defining the current business process, outlining the various options available within the ERP COTS system, configuring the system to achieve the business objective, high level training. Must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise. Experience in working independently in performing risk assessment and functional analyses to optimize the functionality with ERP	Hour
ERP Project Manager III	Main Sail, LLC	ERP Project Manager III	The ERP Project Manager leads a segment of an ERP implementation. The manager is in charge of the overall structure of the ERP team, the timetable daily integration of the consulting team with regular client employees. The project manager utilizes a planning tool such as Microsoft Project to monitor each task or subtask to assure compliance with the project milestones. Must have, at a minimum ERP vendor approved certification in 1 or more areas of expertise. Experienced serving as the focal point between the Contractor and the Gov't; communicate effectively at all organizational levels.	Hour
ERP Systems Analyst I	Main Sail, LLC	ERP Systems Analyst I	Under direct supervision, assists in formulating and defining systems scope and objectives through research and fact-finding combined with a basic understanding of business systems and industry requirements. Includes analysis of business and user needs, documenting requirements, and revising existing system logic difficulties as necessary under direction of experienced Business System Analysts. Competent to consider most business implications of the application of technology to the current business environment.	Hour
ERP Systems Analyst II	Main Sail, LLC	ERP Systems Analyst II	Under general supervision, formulates and defines systems scope and objectives through research and fact-finding combined with an understanding of applicable business systems and industry requirements. With this knowledge, develops or modifies moderately complex information systems. Includes analysis of business and user needs, documenting requirements, and revising existing system logic difficulties as necessary. Guides and advises less experienced Business Systems Analysts. Competent to work in some phases of systems analysis and considers the business implications of the application of technology to the current business environment.	Hour
ERP Systems Analyst III	Main Sail, LLC	ERP Systems Analyst III	Under general direction, formulates and defines systems scope and objectives based on both user needs and a good understanding of applicable business systems and industry requirements. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirement specifications. Guides and advises less experienced Business Systems Analysts. Competent to work at the highest technical level of most phases of systems analysis while considering the business implications of the application of technology to the current and future business environment.	Hour
Information Assurance Engineer II	Main Sail, LLC	Information Assurance Engineer II	Under general supervision, develops information systems assurance programs and control guidelines, assists in resolving technical problems, priorities, and methods.	Hour
Information Assurance Engineer III	Main Sail, LLC	Information Assurance Engineer III	Under general direction, responsible for all activities relating to information assurance procedures and systems. Develops information systems assurance programs and control guidelines. Confers with and advises subordinates on administrative policies and procedures and resolving technical problems, priorities, and methods. Consults with and advises other sections regarding internal controls and security procedures. Prepares activity and progress reports relating to the information systems audit function.	Hour

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IT Admin Spec I	Main Sail, LLC	IT Admin Spec I	Under immediate supervision, interpret and compose complex correspondences and presentations to include charts and diagrams directly supporting the DoD Enterprise infrastructure and infostructure IT goals and projects. Apply effective networking skills to carry out job responsibilities. Gather pertinent information from a variety of sources to perform duties. Resolve administrative issues/problems that arise and recommend process improvements. Ensure timely completion of multiple, simultaneous, independent events and projects of moderate complexity. Coordinate multiple work projects and other responsibilities (i.e. Training/ status reporting, etc.). Some duties may be considered special assignments particular to either the department or manager. Prepare reports and correspondence from information gathered to support the entire effort. Interprets and applies standard policies and procedures to respond to complex inquiries, to resolve issues.	Hour
IT Admin Spec II	Main Sail, LLC	IT Admin Spec II	Under general direction, interpret and compose complex correspondences and presentations to include charts and diagrams directly supporting the DoD Enterprise infrastructure and infostructure IT goals and projects. Apply effective networking skills to carry out job responsibilities. Gather pertinent information from a variety of sources to perform duties. Resolve administrative issues/problems that arise and recommend process improvements. Ensure timely completion of multiple, simultaneous, independent events and projects of moderate complexity. Coordinate multiple work projects and other responsibilities (i.e. Training/ status reporting, etc.). Some duties may be considered special assignments particular to either the department or manager. Prepare reports and correspondence from information gathered to support the entire effort. Interprets and applies standard policies and procedures to respond to complex inquiries, to resolve issues.	Hour
Program Manager I	Main Sail, LLC	Program Manager I	Under direct supervision, has duties of instructing, directing, and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support). Does not have formal supervisory responsibilities, although may provide input for (project) team member performance appraisals.	Hour
Program Manager II	Main Sail, LLC	Program Manager II	Under direct supervision, has duties of instructing, directing, and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support). Does not have formal supervisory responsibilities, although may provide input for (project) team member performance appraisals.	Hour
Programmer I	Main Sail, LLC	Programmer I	Under the direct supervision, maintains one of the specific systems and associated sub-systems. Maintains debugs and configures related software systems. Provides operating systems planning and evaluation for performance analysis, capacity planning and hardware upgrades. Interfaces with other client groups to resolve user problems, setting standards and improving overall efficiency of the operating system. Codes, tests and implements tools for operations automation. Assists in the planning and conversion for new hardware/software products.	Hour
Programmer II	Main Sail, LLC	Programmer II	Under minimal direction, provides specialized expertise within multiple systems, software disciplines, as well as general knowledge of related disciplines, applications implications, and customer areas. Responsible for performing in-depth analysis and technical support of systems software products, including complex problem resolution, design, development, testing, operational integration, and user support. Assists other senior Software SE with customization, installation maintenance, setting of standards, and optimizing product performance.	Hour
Programmer III	Main Sail, LLC	Programmer III	Acts independently or under the most general direction, provides top-level technical expertise, including performing in-depth and complex software systems programming and analysis. Main responsibilities include problem resolution and providing technical leadership for the group. Possesses broad knowledge of internal operating systems, applications implications and customer areas. Leads planning and conversions of new software applications.	Hour
Project Engineer II	Main Sail, LLC	Project Engineer II	Under general supervision, has duties of instructing, directing, and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support). Does not have formal supervisory responsibilities, although may provide input for (project) team member performance appraisals.	Hour

Product Name	Manufacturer	Manufacturer Part No	Description	Unit of Measure
Project Engineer III	Main Sail, LLC	Project Engineer III	Under general direction, has duties of instructing, directing, and checking the work of other project engineers. Responsible for the completion of assigned engineering projects within budgetary and scheduling guidelines. Leads a group of engineers, analysts, and/or technicians assigned for the duration of a project or may function as ongoing lead within a group of engineers associated with one or more technical areas within the telecom function (such as, but not limited to, network design, engineering, implementation, or operations/user support).	Hour
QA Architect I	Main Sail, LLC	QA Architect I	Perform various tasks associated with IT professional services contract or project. Responsibilities may include, but are not limited to defining requirements, re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Activities are conducted under the oversight of a Senior Consultant, Senior Architect, Architect or Project Manager. Per manager direction is involved within the Software Development Lifecycle to test software applications and ensure that they meet specifications. Involved in design, development and execution of test cases, test reports, test plans, test schedules and procedures. Gathers and analyzes quality statistics and documents findings for management.	Hour
QA Architect II	Main Sail, LLC	QA Architect II	Senior consultant for a contract/order/project. Performs engineering (and/or systems engineering) functions as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Ability to test software applications and ensure that they meet specifications. Involved in design, development and execution of test cases, test reports, test plans, test schedules and procedures. Gathers and analyzes quality statistics and documents findings for management. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills	Hour
QA Architect III	Main Sail, LLC	QA Architect III	Lead consultant for a contract/order/project. May interface to customer and perform some project management functions as well. Performs engineering (and/or systems engineering) functions as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. A leader within the Software Development Lifecycle to test software applications and ensure that they meet specifications. Involved in design, development and execution of test cases, test reports, test plans, test schedules and procedures. Gathers and analyzes quality statistics and documents findings for management. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills	Hour
Quality Assurance Analyst I	Main Sail, LLC	Quality Assurance Analyst I	Under direct supervision, carries out procedures to ensure that all information systems products and services meet organization standards and end-user requirements. Assists in the testing of software to ensure proper operation and freedom from defects. Documents and works to resolve basic problems. Reports progress on problem resolution to management. This position is staffed by beginners who have had sufficient educational background and/or experience to qualify them to start in quality assurance analysis.	Hour
Quality Assurance Analyst II	Main Sail, LLC	Quality Assurance Analyst II	Under general supervision, carries out procedures to ensure that all information systems products and services meet minimum organization standards and end-user requirements. Thoroughly tests software to ensure proper operation and freedom from defects. Documents and works to resolve all problems. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Performs workflow analysis and recommends quality improvements.	Hour
Quality Assurance Analyst III	Main Sail, LLC	Quality Assurance Analyst III	Under general direction, carries out procedures to ensure that all information systems products and services meet organization standards and end-user requirements. Performs and leads tests of software to ensure proper operation and freedom from defects. May create test data for applications. Documents and works to resolve all complex problems. Reports progress on problem resolution to management. Devises improvements to current procedures and develops models of possible future configurations. Acts as information resource about assigned areas to technical writers and other Quality Assurance Analysts. Performs complex workflow analysis and recommends quality improvements.	Hour
Senior ERP Functional Consultant II	Main Sail, LLC	Senior ERP Functional Consultant II	The Senior ERP Functional Consultant II's have at least five (5) years experience in ERP related projects, and five (5) years of experience in functional disciplines associated with their area of expertise. The Senior ERP Functional Consultant II must have demonstrated experience in working independently in performing risk assessment and functional analyses to optimize the functionality with Enterprise Resource Planning. Senior ERP Functional Consultant II's are able to communicate effectively with government personnel who are at the GM-14 level or industry equivalent. Experience in performing risk assessment and functional analyses to optimize the functionality of ERP.	Hour

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Senior ERP Functional Consultant III	Main Sail, LLC	Senior ERP Functional Consultnat III	An ERP Functional Consultant provides evaluation, analysis, and guidance on the procedural ares of process design and configuration of ERP software. Functional consultants work in the following areas: Defining the current business process, Outlining the various options available within the ERP COTS system, Configuring the system to achieve the business objective, High Level training. Works independently performing risk assessment and functional analyses to optimize the functionality of ERP; communicate effectively with all organizational levels.	Hour
Senior ERP Technical Consultant I	Main Sail, LLC	Senior ERP Technical Consultant I	An ERP Technical Consultant provides evaluation, analysis, and guidance on the technical aspects of working with ERP software. Technical consultants are generally from information systems (IS) backgrounds and have acquired a detailed knowledge of ERP systems. Each of the four major ERP systems interact and operate on a variety of hardware and operating systems. The technical ERP consultants understand the details of the ERP systems infrastructure and work with the hardware team to assure the system is optimally configured. Technical consultants work in the following areas: Analyzing the business processes established by the functional team and testing the performance of the systems configuration, Outlining the various options available within the ERP COTS system, Configuring interfaces to legacy systems outside the ERP system, databases or the internet. Works independently in performing risk assessment and technical analyses to optimize technicality with ERP systems.	Hour
Senior ERP Technical Consultant II	Main Sail, LLC	Senior ERP Technical Consultant II	An ERP Technical Consultant II provides evaluation, analysis, and guidance on the technical aspects of working with ERP software. Technical consultants are generally from information systems (IS) backgrounds and have acquired a detailed knowledge of ERP systems. Each of the four major ERP systems interact and operate on a variety of hardware and operating systems. The technical ERP consultants understand the details of the ERP systems infrastructure and work with the hardware team to assure the system is optimally configured. Technical consultants work in the following areas: Analyzing the business processes established by the functional team and testing the performance of the systems configuration, Outlining the various options available within the ERP COTS system, Configuring interfaces to legacy systems outside the ERP system, databases or the internet. Worked independently in performing risk assesment and technical analyses to optimize technicality with ERP systems.	Hour
Software Consultant	Main Sail, LLC	Software Consultant	The Software Consultant of the ERP implementation team performs a variety of tasks as assigned by the functional or technical consultants. A software consultant does not have vendor approved certification, they work under the supervision of ERP functional and technical consultants in the following areas: Preparation of documentation, Development of training materials, Analysis of reports and data to assure compliance with the goals of configuration, Conduct user surveys. The Software Consultant is familiar with doing analysis work and utilizing computer tools to present graphic representations of solutions	Hour
Software Engineer III	Main Sail, LLC	Software Engineer III	Under general direction, conducts or participates in multidisciplinary research and collaborates with equipment designers and/or hardware engineers in the planning, design, development, and utilization of electronic data processing systems software. Determines computer user needs; advises hardware designers on machine characteristics that affect software systems such as storage capacity, processing speed, and input/output requirements; designs and develops compilers and assemblers, utility programs, and operating systems.	Hour
Solutions Architect II	Main Sail, LLC	Solutions Architect II	Under general supervision, can manage activities surrounding the technical design of initiatives that solve specific business needs, specializes in component-based architecture and reuse, defines and recommends initiative blueprints and validates system architectures to ensure they leverage deployment of technologies that are proven, stable, interoperable, portable, secure, and scalable.	Hour
Solutions Architect III	Main Sail, LLC	Solutions Architect III	Expert in leading activities surrounding the technical design of initiatives that solve specific business needs, specializes in component-based architecture and reuse, defines and recommends initiative blueprints and validates system architectures to ensure they leverage deployment of technologies that are proven, stable, interoperable, portable, secure, and scalable.	Hour
Sr Enterprise Architect	Main Sail, LLC	Sr Enterprise Architect	Top-level expert in leading activities surrounding design, development, execution, and deployment of an Enterprise Architecture Program. Directs requirements analysis, develops project plans, schedules, and budgets in consultation with the customer, provides guidance to the business team, and works closely with the customer to finalize the project and ensure that customer needs have been accomplished.	Hour
Sr Solutions Architect	Main Sail, LLC	Sr Solutions Architect	Top-level expert in leading activities surrounding technical design of initiatives that solve specific business solution, specializes in component-based architecture, defines conceptualization, recommends and validates solutions to leverage current technologies. Performs highly complex assignments with considerable latitude and interfaces with customer to proVide high level recommendation and guidance.	Hour
Subject Matter Expert II	Main Sail, LLC	Subject Matter Expert II	Under general supervision, provides strategic vision and leadership for the implementation of technology across the division, and at times the corporation. Has oversight of the infrastructure and knowledge of the processes required to produce products. Performs high level and complex advisory consulting work as the authority in the Information Systems area. Coordinates with corporate and divisional management on a regular basis to define business objectives, generate, and implement plans to meet those objectives. Coordinates with other division's staff as required, and provide regular status to top management.	Hour

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Subject Matter Expert III	Main Sail, LLC	Subject Matter Expert III	Under general direction, provides strategic vision and leadership for the implementation of technology across the division, and at times the corporation. Has oversight of the infrastructure and knowledge of the processes required to produce products. Performs high level and complex advisory consulting work as the authority in the Information Systems area. Coordinates with corporate and divisional management on a regular basis to define business objectives, generate, and implement plans to meet those objectives. Coordinates with other division's staff as required, and provide regular status to top management.	Hour
System Test Analyst I	Main Sail, LLC	System Test Analyst I	Perform various testing tasks associated with IT professional services contract or project. Responsibilities may include, but are not limited to defining requirements, re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Activities are conducted under the oversight of a Senior Consultant, Senior Architect, Architect or Project Manager	Hour
System Test Analyst II	Main Sail, LLC	System Test Analyst II	Senior consultant for testing all aspects of a project. Performs engineering (and/or systems engineering) function testing as required for the defined project. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills	Hour
System Test Analyst III	Main Sail, LLC	System Test Analyst III	Lead testing consultant for a contract/order/project. May interface to customer and perform some project management functions as well as leading the testing efforts of the project. Performs engineering (and/or systems engineering) functions as required for the defined project and testing efforts for the project life cycle. These may include producing requirements, possibly including use cases; re-engineering business processes and/or defining and implementing operational procedures in the domain of the project. Experience in multiple aspects of the business process and the system development life cycle. Must have demonstrated verbal/written communication skills	Hour
Systems Administrator I	Main Sail, LLC	Systems Administrator I	Under direct supervision, maintains integrity of the operating system environment. Performs system software upgrades including planning and scheduling, testing, and coordination. Performs workstation and server administration setup. Coordinates disk space planning and management. Maintains growth statistics, space forecasts, tape libraries, and software and hardware inventories. Performs data backups and recoveries. Monitors and maintains continuity with system software licensing and maintenance agreements. Provides recommendations regarding hardware and system software planning and budgeting. Maintains production change control schedule and participates in change control.	Hour
Systems Administrator II	Main Sail, LLC	Systems Administrator II	Under general supervision, responsible for installing, configuring, and maintaining operating system workstations and servers, including web servers, in support of business processing requirements. Performs software installations and upgrades to operating systems and layered software packages. Schedules installations and upgrades and maintains them in accordance with established IT policies and procedures. Monitors and tunes the system to achieve optimum performance levels. Ensures workstation/server data integrity by evaluating, implementing, and managing appropriate software and hardware solutions. Ensures data/media recoverability by implementing a schedule of system backups and database archive operations. Supports media management through internal methods and procedures or through offsite storage and retrieval services. Develops and promotes standard operating procedures. Conducts routine hardware and software audits of workstations and servers to ensure compliance with established standards, policies, and configuration guidelines. Develops and maintains a comprehensive operating system hardware and software configuration database/library of all supporting documentation..	Hour
Systems Administrator III	Main Sail, LLC	Systems Administrator III	Under general direction, responsible for activities related to system administration. Assigns personnel to various projects, directs their activities, and evaluates their work. Ensures long-term requirements of systems operations and administration are included in the overall information systems planning of the organization. Responsible for the installation, maintenance, configuration, and integrity of computer software. Implements operating system enhancements that will improve the reliability and performance of the system.	Hour
Systems Analyst I	Main Sail, LLC	Systems Analyst I	Under immediate supervision, assists in research and fact-finding to develop or modify information systems. Assists in preparing detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. May use CASE tools.	Hour
Systems Analyst II	Main Sail, LLC	Systems Analyst II	Under general supervision, formulates and defines system scope and objectives through research and fact-finding to develop or modify moderately complex information systems. Prepares detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. Competent to work on most phases of applications systems analysis activities, but requires instruction and guidance in other phases. May use CASE tools.	Hour

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Systems Analyst III	Main Sail, LLC	Systems Analyst III	Under general direction, formulates/defines system scope and objectives based on user needs. Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time and form of desired results. Prepares detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. Competent to work at the highest technical level of all phases of applications systems analysis activities. May use CASE tools.	Hour
Systems Engineer I	Main Sail, LLC	Systems Engineer I	Under direct supervision assists in performing systems analysis, evaluation, design, integration, documentation, and implementation of applications that require comprehensive knowledge and technical skills	Hour
Systems Engineer II	Main Sail, LLC	Systems Engineer II	Under general supervision, performs high-level systems analysis, evaluation, design, integration, documentation, and implementation of very complex application that require a thorough knowledge of administrative and technical skills. Directs and participates in all phases of system development with emphasis on planning, analysis, evaluation, integration, testing and acceptance phases (IV&V and DT&E). Applies higher-level business or technical principles and methods to very difficult technical problems to arrive at automated engineering solution.	Hour
Systems Engineer III	Main Sail, LLC	Systems Engineer III	Under general direction, performs high-level systems analysis, evaluation, design, integration, documentation, and implementation of very complex application that require a thorough knowledge of administrative, and technical skills. Directs and participates in all phases of system development with emphasis on planning, analysis, evaluation, integration, testing and acceptance phases (IV&V and DT&E). Applies higher-level business or technical principles and methods to very difficult technical problems to arrive at automated engineering solution. Designs and prepares technical reports and related documentation, and makes charts and graphs to record results. Prepare and deliver presentations and briefings as required by the Task Order. May be required to serve as Task Leader. Responsible for ensuring the quality and services delivered for particular task(s) for which this skill is performing the Task Leader position.	Hour
Training Manager	Main Sail, LLC	Training Manager	Responsible for all activities associated with education programs. Advises on administrative policies and procedures, technical problems, priorities, and methods. Assigns personnel to the various training tasks and directs their activities, reviews and evaluates their work, conducts performance appraisals and makes decisions on personnel.	Hour
Training Spec I	Main Sail, LLC	Training Spec I	Under direct supervision, organizes and conducts basic training and educational programs. Maintains record of training activities, employee progress, and program effectiveness.	Hour
Training Spec II	Main Sail, LLC	Training Spec II	Under general supervision, organizes and conducts moderately complex training and educational programs. Maintains records of training activities, employee progress, and program effectiveness. Competent to work on most phases of information systems training.	Hour
Training Spec III	Main Sail, LLC	Training Spec III	Under general direction, organizes, prepares, and conducts complex training and educational programs. May design and develop in-house programs. Maintains records of training activities, employee progress, and program effectiveness. Competent to work at the highest level of all phases of information systems training.	Hour

State Price
\$ 93.34
\$ 91.44
\$ 110.08
\$ 140.71
\$ 72.27
\$ 95.20
\$ 100.50
\$ 90.93
\$ 111.99
\$ 141.84
\$ 64.45
\$ 67.00

State Price
\$ 79.54
\$ 180.91
151.13
141.05
125.94
171.28
\$ 99.97
\$ 143.58
\$ 177.08
\$ 113.71
\$ 151.03

State Price	
\$	45.20
\$	67.30
\$	114.86
\$	155.86
\$	75.10
\$	81.36
\$	90.93
\$	106.44

State Price
\$ 148.00
\$ 103.94
\$ 113.90
\$ 129.83
\$ 67.00
\$ 95.58
\$ 134.01
171.28

State Price	
	161.2
	151.13
	130.97
	60.45
\$	156.85
\$	149.86
\$	196.22
\$	196.22
\$	176.71
\$	180.91

State Price
\$ 273.97
\$ 70.60
\$ 85.47
\$ 87.88
\$ 84.61
\$ 95.20
\$ 119.65
\$ 84.72
\$ 129.83

State Price
\$ 157.19
\$ 108.75
\$ 113.14
\$ 137.41
\$ 119.65
\$ 89.02
\$ 105.29
\$ 114.93