

PRODUCTS AND SERVICES PRICELIST

On-site GSA discount rates. Includes IFF. All rates are fully burdened.

SIN 132-50

Sarcom provides complete customized training education services to ensure that end users are proficient with new systems or tools. Our Training Education service consists of the following areas:

- **Instructional Design** – We document current business processes and how the technology will impact these processes. Once documentation is complete, we create compelling curriculum to educate users based on job role and responsibilities. During Instructional Design, we can develop the following:
 1. *Process Documentation* – Guides end users on the functionality of customized business processes
 2. *Training Education Curriculum* – Used to educate end users on the utilization of new technology
 3. *Courseware* – Serves as a reference to end users during Instructional Delivery and in their individual work environments after implementation
 4. *Job Aids* – Serve as a critical reference to end users once they utilize the new technology within their work environment
- **Instructional Delivery** - We deliver customized Training education to end users through one or several of the following channels:
 1. *Classroom-based* – An experienced Instructional Delivery Consultant delivers training education in a traditional classroom setting
 2. *Demonstration* – End users are educated through a demonstration of functionality or process utilization by an Instructional Delivery Consultant
 3. *One-on-One* – Each end user attends a personalized training education session with a SARCOM Instructional Delivery Consultant
 4. *Distance Learning* – Training education is extended to multiple end users in one or various locations by an offsite Instructional Delivery Consultant through a Web seminar, teleconference, or other technology advances
 5. *eLearning* – End users receive training education through self-paced or auto running Online Reference Tools and Interactive Learning Systems

Benefits of using Instructional Design and Delivery services include:

- Enhanced end user productivity and efficiency through training education
- Decreased costs and a more rapid return on investment
- Improved tool utilization and comprehension
- Decreased downtime troubleshooting utilization of new technology or processes

Course Service	Length	MFC RATE	GSA PRICE	% GSA DISCOUNT
Training Development	Full Day	\$600-\$1,000	\$574.28-\$957.13	5%
Training Development	Half Day	\$300-\$500	\$287.14-\$478.56	5%
E Services (Per hour of seat time)	Low End	\$12,000-\$15,000	\$11,485.50-\$14,356.88	5%
E Services (Per hour of seat time)	Mid Level	\$16,000-\$22,000	\$15,314-\$21,056.75	5%
E Services (Per hour of seat time)	High Level	\$23,000 plus	\$22,013.88 plus	5%

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FPDS	LABOR CATEGORY TITLE	MFC RATE	GSA PRICE	% GSA DISCOUNT
D301	IT Administrative Coordinator	\$35.00	\$33.50	5%
D301	IT Project Administrator	\$45.00	\$43.07	5%
D307	IT Services Team Leader	\$54.08	\$51.77	5%
D301	IT Project Coordinator	\$82.74	\$79.19	5%
D301	IT Project Manager	\$85.00	\$81.36	5%
D301	IT Senior Project Manager	\$150.00	\$143.57	5%
D307	IT Associate Service Technician	\$45.00	\$43.07	5%
D307	IT Services Technician	\$54.08	\$51.77	5%
D307	IT Senior Service Technician	\$65.00	\$62.21	5%
D307	IT Associate Enterprise Engineer	\$75.00	\$71.78	5%
D307	IT Enterprise Engineer	\$100.00	\$95.71	5%
D307	IT Senior Enterprise Engineer	\$150.00	\$143.57	5%
D307	IT Consultant	\$125.00	\$119.64	5%
D307	IT Senior Consultant	\$160.00	\$153.14	5%
D307	IT Enterprise Senior Consultant	\$175.00	\$167.50	5%
D302	IT Training Project Manager	\$125.00	\$119.64	5%
D302	IT Training Performance Consultant	\$140.00	\$134.00	5%
D302	IT Training Senior Consultant Level 2	\$115.00	\$110.07	5%
D302	IT Training Director Communications	\$175.00	\$167.50	5%
D302	IT Training Communicaton Consultant Level 1	\$120.00	\$114.86	5%
D302	IT Training Senior Communication Consultant	\$135.00	\$129.21	5%
D302	IT Training Interactive Developer	\$96.75	\$92.60	5%
D302	IT Training Educational Consultant Level 1	\$79.00	\$75.61	5%
D302	IT Training Educational Consultant Level 2	\$95.00	\$90.93	5%
D302	IT Training Educational Senior Consultant	\$110.00	\$105.28	5%
D302	IT Training Educational Management Constulant	\$55.00	\$52.64	5%