

**INVITATION TO BID BY  
REVERSE  
AUCTION**

State of Ohio  
Department of Administrative Services  
General Services Division  
Office of Procurement Services

**QUALIFICATION  
SUMMARY**

The Original Signed Qualification Summary must be submitted in a sealed envelope to the Office of Procurement Services to receive consideration to participate in the on-line auction.		BIDDER NAME	
QUALIFICATION SUMMARY NUMBER <b>SA904910</b>	QUALIFICATION SUMMARY DUE DATE (1:00 P.M.) <b>MARCH 15, 2010</b>	STREET ADDRESS <input type="checkbox"/> Check if remit address is different and list on separate sheet	
General Services Division Office of Procurement Services 4200 Surface Road Columbus, OH 43228-1395  Attn: Bid Desk		CITY	STATE ZIP
		COUNTY	MBE/EDGE CERTIFICATE NUMBER
		TELEPHONE NO. ( )	TOLL FREE NO. 1 - ( )
		CONTACT PERSON	FAX NO. ( )
REQ./INDEX NO. OPI018	QUALIFICATION SUMMARY NOTICE DATE FEBRUARY 26, 2010	CONTRACTOR'S E-MAIL ADDRESS	

In addition to the standard terms for payment, the payment terms for state agency(ies) will be 2%,10 Days, Net 30 Days unless otherwise stated in the following space. If no discount is offered, bidder should circle "Net 30 Days". \_\_\_\_%, \_\_\_\_Days, Net 30 Days

**PARTICIPATING AGENCY(IES):** DEPARTMENT OF REHABILITATION AND CORRECTIONS, OHIO PENAL INDUSTRIES: ALLEN, GRAFTON, LEBANON, LONDON, MANSFIELD, MARION, PICKAWAY, ROSS, SOUTHEASTERN AND SOUTHERN OHIO CORRECTIONAL INSTITUTION

THE DEPARTMENT OF ADMINISTRATIVE SERVICES, OFFICE OF PROCUREMENT SERVICES, IS SOLICITING BIDS FOR:

**ANIMAL FEED (BEEF AND DAIRY), TRACE MINERALIZED SALT, SODIUM BICARBONATE, WHEAT BRAN, MOLASSES AND OTHER SUPPLEMENT FEEDS**

**TERM OF CONTRACT:** This Invitation to Bid is to establish a requirements contract to procure the described supplies or services on behalf of the above participating agency(ies). The agency(ies) may place orders against the Contract beginning June 01, 2010 or upon the date when DAS signs the Contract, whichever is later in time. The Contract will expire May 31, 2013 unless DAS terminates the Contract based upon reasons set forth in Article I-C of the Contract Terms and Conditions. No agencies may place purchase orders against the Contract beyond the expiration date unless DAS renews the Contract by amendment. The contractor may begin performance under the Contract only upon receipt of a valid order from a participating state agency.

By submitting this Invitation to Bid, the Contractor certifies that Contractor has truthfully disclosed the location(s) where all services are to be performed; the location(s) where all applicable State contract data is to be maintained or made available; and the principal location of business for the Contractor and all subcontractors. The Contractor further certifies and acknowledges that Contractor will not change the country of the location(s) where services are performed and will not change the country of the location(s) where data is maintained or made available without prior written consent of the State.

**INSTRUCTIONS TO BIDDERS AND REVERSE AUCTION CONTRACT TERMS AND CONDITIONS,** Revised 10-01-07, are a part of this Invitation to Bid. Copies may be downloaded by clicking on this link: Instructions: Instructions to Bidders for Reverse Auction, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions. (All prior versions of Instructions to Bidder, Contract Terms and Conditions are null and void.

Any questions or clarifications regarding this Invitation to Bid should be directed to the Office of Procurement Services through the Internet at [www.ohio.gov/procure](http://www.ohio.gov/procure). All questions should be submitted a minimum of three (3) working days prior to the bid opening date.

PRINTED/TYPED SIGNATURE	AUTHORIZED SIGNATURE (ORIGINAL SIGNATURE ONLY) (Please sign in blue ink)	DATE
-------------------------	--	------

The ORIGINAL signed Bid must be received at the Office of Procurement Services by 1:00 p.m. on the above listed due date to receive consideration to participate in the Reverse Auction event. Facsimile or electronic copies are not acceptable. The Qualification Summary must be submitted in a sealed envelope with the Reverse Auction number clearly listed on the exterior of the envelope. It is requested that the Bidder NOT sign Qualification Summary bid in BLACK ink. BIDDER CERTIFIES, by signature affixed to its Qualification Summary, that the information provided by it in its Qualification Summary, including the certified statements, is accurate and complete. Bidder declares to have read and understood and agrees to be bound by all of the instructions, terms, conditions and specifications of this Invitation to Bid by Reverse Auction and agrees to fulfill the requirements of any awarded contract at the prices bid. The sealed Qualification Summary will be publicly opened and certified by a representative of the Auditor of State on the above listed due date. Responses received after the above due date and time will not be considered.

## REQUIRED CERTIFICATION FOR BIDDING

Those bidders claiming preference for Domestic Source End Products and/or the Ohio preference, pursuant to Revised Code Sections 125.09 and 125.11 and Administrative Code Section 123:5-1-06 must complete the following information. Bidders who qualify as an "Ohio" bidder (offer an Ohio product or who have significant Ohio economic presence) or who qualify as a Border State bidder are eligible to receive a five percent (5%) preference over non-Ohio/Border state bidders. The state reserves the right to clarify any information during the evaluation process. **BIDDERS MUST COMPLETE THIS CERTIFICATION TO RECEIVE THE PREFERENCE.**

**A. DOMESTIC PREFERENCE (BUY AMERICA):** [Not applicable to "Excepted Products"]

- Where is each product/services being offered mined, raised, grown, produced or manufactured?  
 United States: \_\_\_\_\_(State)     Canada     Mexico    (Go to B-1)  
 Other: (Specify Country)\_\_\_\_\_ (Go to A-2)
- End product is manufactured outside the United States and at least 50% of the cost of its components are produced, mined, raised, grown or manufactured within the United States. The cost of components may include transportation costs to the place of manufacture and, in the case of components of foreign origin, duty whether or not a duty free entry certificate is issued.  
 Yes (Go to Section B-1)     No (Go to Section A-3)
- The Bidder hereby certifies that each end product, except the products listed below, is a domestic source end product as defined in the Buy America Act and that components of unknown origin have been considered to have been mined, produced, grown or manufactured outside the United States.  
\_\_\_\_\_(Item) \_\_\_\_\_(Country of Origin)  
\_\_\_\_\_(Item) \_\_\_\_\_(Country of Origin)

A domestic end source product is deemed to be excessively priced if it exceeds the cost of the foreign product by more than 6%. Pursuant to FAR, Part 25, the state of Ohio does not acquire supplies or services that cannot be imported lawfully into the United States. The contractor, their subcontractor(s) and any agent of the contractor or subcontractor must not acquire any supplies or services originating from sources within, or that were located in or transported from or through Cuba, Iran, Iraq, Libya, North Korea, Sudan Territory of Afghanistan controlled by the Taliban, or Serbia (excluding the territory of Kosovo).

**B. OHIO PREFERENCE (BUY OHIO):**

- The products/services being offered are raised, grown, produced, mined or manufactured in Ohio.   
 Yes (Go to C)     No (Go to B-2)
- Bidder has significant economic presence within the state of Ohio.     Yes (Answer a, b, c, d below)     No (Go to B-3)
  - Bidder has paid the required taxes due the state of Ohio     Yes     No
  - Bidder is registered with the Ohio Secretary of State  
 Yes (Charter/Registration No.: \_\_\_\_\_)     No  
Questions regarding registration should be directed to (614) 466-3910 or visit their web site at:  
<http://www.sos.state.oh.us/>
  - Bidder has ten or more employees based in Ohio or border state.     Yes     No (Go to B-2d)
  - Bidder has seventy-five percent or more employees based in Ohio or border state.     Yes     No (Go to B-3)
- Border state bidder:  
 Yes (Specify which state then go to B-2c):  KY     MI     NY     PA     IN     No (Go to B-4)
- Border state bidder: mined products mined in respective border state     Yes     No     Not Applicable

**C. E.D.G.E. DESIGNATION**

Bidder is certified E.D.G.E. business     Yes     No

For information on E.D.G.E. designation, please visit the DAS Equal Opportunity Division website at:  
<http://das.ohio.gov/Eod/Edge/Index.htm>

**D. DECLARATION REGARDING MATERIAL ASSISTANCE/NON-ASSISTANCE TO A TERRORIST ORGANIZATION (DMA)**

The Bidder being awarded this Contract must:

- review the Terrorist Exclusion List at [http://www.publicsafety.ohio.gov/links/terrorist\\_exclusion\\_list.pdf](http://www.publicsafety.ohio.gov/links/terrorist_exclusion_list.pdf)
- complete the Declaration Regarding Material Assistance/Non-Assistance to a Terrorist Organization (DMA) form <http://www.publicsafety.ohio.gov/links/HLS0038.pdf> and submit this with your bid response.

Failure to complete the Declaration Regarding Material Assistance/Non-Assistance to a Terrorist Organization (DMA) form may result in the bidder being deemed not responsive and/or may invalidate any Contract award. If not submitted with the bid response, the bidder will have seven (7) calendar days, after notification, to submit the form.

**NOTICE:** This Invitation to Bid will be conducted by Reverse Auction. Bidders should carefully read Instructions to Bidders for Reverse Auction and Contract Terms and Conditions, through the link on page 1 of this Invitation to Bid prior to proceeding. The responses received will be for submission of documentation only, to pre-qualify bidders to participate in a Reverse Auction. The Reverse Auction will tentatively be held on 3/30/2010. Time frames will be determined and stated in the actual invitation to the reverse auction. The reverse auction platform will be available for placeholder bids as stated in the invitation issued by HedgeHog Inc. to qualified bidders. Products offered in this submission will be the same products bid upon during the Reverse Auction and the same products supplied, upon award of any ensuing contract. This pre-qualification does not require submission of pricing at this time. However, prospective bidders shall indicate in the spaces provided on the Item Identification pages, the items they intend to bid on during the ensuing reverse auction by indicating the Manufacturer Name, Brand and Manufacturer Item number that will be bid in the columns so labeled.

### SPECIAL CONTRACT TERMS AND CONDITIONS

**AMENDMENTS TO CONTRACT TERMS AND CONDITIONS:** The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

**BIDDER QUALIFICATIONS:** To participate in the Reverse Auction bidders must pre-qualify. In order to be deemed responsive, responsible and qualified to participate in the reverse auction, bidders must submit the following with their pre-qualification response.

- I. Bidders shall complete and submit with their bid the BID COVER PAGE on page 1 of this Invitation to Bid / Qualification Summary.
- II. Bidders shall complete and submit with their bid the REQUIRED CERTIFICATION FOR BIDDING on page 2 of this Invitation to Bid / Qualification Summary.
- III. Bidders shall complete and submit with their bid the DECLARATION REGARDING MATERIAL ASSISTANCE Form described on page 2 of this Invitation to Bid / Qualification Summary.
- IV. Bidders shall submit a sample of their label for each item bid as described on page 6 of this Invitation to Bid / Qualification Summary.
- V. Bidders shall complete and submit the DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES per the Contract Terms and Conditions page RA 10 of 14, Q.
- VI. Bidders shall supply letter stating ability to show proof of Workers' Compensation Liability Insurance, and Automobile and General Liability Insurance per the Contract Terms and Conditions (Rev. 10/01/07), Articles S-12 and S-13. Insurance must meet the minimum requirements, of the state of Ohio, as stated in these paragraphs.
- VII. Bidders responding to this Invitation to Bid must be authorized dealers or manufacturers of the products they are bidding. Bidders shall submit, with the pre-qualification response, certification attesting that they are the manufacturer or an authorized dealer of the manufacturer of the products being bid. This certification must be on the manufacturer's letterhead, signed by a duly authorized manufacturer's representative.

**HOW, WHEN AND WHERE QUALIFICATION SUMMARY MAY BE DELIVERED:** Each summary must be submitted in a sealed envelope with the bid number clearly marked on the exterior. If the bidder uses an express mail or courier service, the bid number must be clearly marked on the exterior of the express mail or courier envelope or must be enclosed in a sealed envelope inside the express mail or courier service envelope, with the bid number clearly marked on the inside envelope. DAS must receive the qualifications summary no later than 1:00 p.m. the day the summaries are scheduled for opening. DAS receives summaries during the hours of 8:00 a.m. through 4:30 p.m., Monday through Friday, except state observed holidays. DAS does not accept summaries with insufficient postage; collect on delivery, or through electronic means. Summaries must be delivered to the following address: Department of Administrative Services, General Services Division, Office Of Procurement Services, ATTN.: Bid Desk, 4200 Surface Road Columbus, OH 43228-1385.

**DELIVERY AND ACCEPTANCE:** Supplies will be delivered to the participating agency within seven (7) calendar days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

**MINIMUM ORDER:** The minimum order for animal feed (including soybean meal) placed against this contract to one contractor for delivery, F.O.B. destination transportation charges prepaid, at any one time to one destination for single or combined items, shall not be less than four (4) tons. For mineralized supplements and other supplements, single or combined items, no order, for delivery at any one time to one destination, shall be less than one hundred (\$100.00) dollars.

Ordering facilities may elect to pick up at the contractor's place of business.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

**CONTRACT AWARD:** Contracts will be awarded to the lowest responsive and responsible bidder by item. Awards will not be split by individual institution farms. Bidders may bid on more than one item. The same bidder may be awarded a contract for more than one item. Any bid not meeting the specifications of a particular item shall be disqualified for that item only. Separate awards will be made for both Beef Supplement Items (A1 and A2), each Dairy Item (B1 through B11), Soybean Meal (C), Milk Replacer (D), Feed Grade Alpha Tocopherol (E), Trace Mineralized Salt (F), Sodium Bicarbonate (G), Feed Grain Potassium (H), each Rumen Fermentation Items (I and J), Dried Distillers Grains (K), Pelleted Soybeans Hulls (L), Dried Molasses Supplement (M), All Purpose Mineral & Vitamin Supplement (N), IGR Supplement (O), Mineral Blocks W/Rumensin (P), Special Mineral/Vitamin Supplement/Medicated (Q), Calcium Carbonate (R), Magnesium Oxide (S), and Potassium Chloride (T). Any item shown with an unknown quantity will be based upon the quantity of one (1).

**REQUIRED SUBMISSIONS:** As specified, required submissions must be submitted with the bid/qualification summary response. If not submitted with the Bid, the Bidder must provide the said documentation/materials within seven (7) calendar days after notification, to the Office of State Purchasing. Failure to provide required submissions with the bid response or failure to provide the required documentation/materials, as applicable, within the stated time period will result in the Bidder being deemed not responsive and the bid response will be immediately disqualified with no further consideration given for potential awarding of the Contract. For specific submission requirements, Bidders should refer to Specifications, Requirements and the Bid Submission Check-Off List (page 28) for a listing of required submissions due with the bid response and those other submissions that should be submitted with the bid response, but which do not become mandatory until requested during the bid qualification / evaluation period.

**SAMPLES:** DAS may require bidders, by Invitation to Bid or by request during evaluation, to provide sample supplies or equipment or examples of work, at the bidder's expense. Samples must clearly identify the bidder, the bid number, and the item the sample represents in the bid. DAS will return samples that are not destroyed by testing, at the bidder's expense, upon the bidder's timely request. DAS may keep the samples of the bidder awarded the contract until the completion of the contract. Unsolicited samples submitted in response to this Invitation to Bid will not be evaluated and DAS may dispose of them in any way it chooses.

**USAGE REPORTS:** At no cost to the state, the Contractor shall be required to provide quarterly, bi-annual or annual usage reports as requested by the Office of Procurement Services. The reports will include information as to purchase activity under the Contract by all participating agencies and Co-operative Purchasing Program members. Report topics will include, but will not be limited to: customer name, date of purchase, item description, quantity, dollar value, aggregate sales to date for each customer and other such information as requested by the Office of Procurement Services. Electronic media is the preferred method for these reports. Failure to provide the requested reports will be deemed as an event of default.

**ELECTRONIC COMERCE PROGRAM:** The state of Ohio is an active participant in E-Commerce to include Electronic Data Interchange (EDI). This program will benefit both the state and the contractor by reducing time delays in receiving orders and payments that are associated with the existing manual processes. It is the goal of the state of Ohio to eventually conduct all procurement activities through electronic commerce technologies. Contractor is encouraged to move toward compliance with electronic commerce technologies, as this will be the preferred method of doing business with the state of Ohio in the future. The following information is offered to assist all interested businesses in their efforts to move toward becoming a trading partner with the state of Ohio through the electronic commerce technologies. Electronic Data Interchange (EDI) is used for electronic purchase orders, invoicing, and payment of purchases. The program includes sending electronic purchase orders to the Contractor, the receipt of electronic invoices from the Contractor and the transmission of payment and remittance information back to the Contractor. A complete "Implementation Guide", for doing business with the state of Ohio using EDI, can be found on the Internet at: <http://ecedi.ohio.gov/financial/>. This guide contains all of the information necessary for a company to become EDI compliant.

**FIXED-PRICE WITH ECONOMIC ADJUSTMENT:** The contract prices(s) will remain firm for the first six (6) months duration of the contract. Thereafter, the Contractor may submit a request to increase their price(s) to be effective thirty (30) calendar days after acceptance by DAS. No price adjustment will be permitted prior to the effective date of the increase received by the Contractor from his suppliers, or on purchase orders that are already being processed, or on purchase orders that have been filled and are awaiting shipment. If the Contractor receives orders requiring quarterly delivery, the increase will apply to all deliveries made after the effective date of the price increase.

The price increase must be supported by a general price increase in the cost of the finished supplies, due to increases in the cost of raw materials, labor, freight, Workers' Compensation and/or Unemployment Insurance, etc. Detailed documentation, to include a comparison list of the contract items and proposed price increases, must be submitted to support the requested increase. Supportive documentation should include, but is not limited to: copies of the old and the current price lists or similar documents which indicate the original base cost of the product to the Contractor and the corresponding increase, and/or copies of correspondence sent by the Contractor's supplier on the supplier's letterhead, which contain the above price information and explains the source of the increase in such areas as raw materials, freight, fuel or labor, etc.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the contract pricing will be returned to the pricing in effect prior to the temporary decrease. For quarterly deliveries, any decrease will be applied to deliveries made after the effective date of the decrease. Failure to comply with this provision will be considered as a default and will be subject to Provision I.C. "Termination/Suspension" and Provision II. of the "Contract Remedies:" of the "Standard Contract Terms and Conditions".

E.D.G.E Certification: The Office of State Purchasing has identified those Contractors who were E.D.G.E. certified at the time of award of the Contract. It is possible that a Contractor's certification status may change during the term of the Contract. Agencies should refer to the Equal Opportunity Division website at <http://www.das.ohio.gov/eod/mbesearch/edgeindex.asp> to verify E.D.G.E. Certification status of the Contractor.

OPI CONTACT: In the event that any questions are not resolved at the individual farm level, the contractor may contact the Business Administrator at the institution of the respective farm.

SPECIAL NOTE: The state of Ohio, Departments of Administrative Services and Rehabilitation and Corrections reserves the right to add additional sites for shipment.

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

A. SCOPE:

1. The state of Ohio, Department of Rehabilitation and Corrections has requirements for various types of animal feed and feed supplements. These supplements will be used at various Department of Rehabilitation and Corrections farms throughout the state.
2. These specifications state the minimum level of the crude protein and crude fat; maximum level of NPN and crude fiber.
3. Bidders may offer a feed and/or feed supplement with a higher value of crude protein and crude fat and an equal or lower value of NPN and crude fiber. These requirements are delineated into four (4) categories.

B. CLASSIFICATION:

1. Beef (Items A1- 2; page 8)
2. Dairy (Items B1 – 11; pages 9-17)
3. Supplements (Items C – T; pages 18-28)

II. REQUIREMENTS:

- A. Each classification has a requirement for various types of feed supplement. The dairy classification has a requirement for a milk replacer and an 18% complete calf ration.
- B. Bidder is required to submit a bid on all the items within a species classification (Beef or Dairy) for a particular farm, but need not bid on all classifications or on all farms.
- C. All feeds must be fresh and not over thirty (30) days old on delivery.
- D. Feed must not have moisture content more than 12%.
- E. All feeds must conform to the NRC (National Research Council) requirements and meet the laws and regulations as set forth by The Ohio Department of Agriculture.
- F. The Complete Calf Ration must be supplied in pellet form. All other feeds must be supplied in a meal form as per the standards set up by the industry. In addition, all farms must be offered the feed in a pelleted form for use by individual farms.

The state of Ohio reserves the right to place an order for delivery of pelleted feed only as and when needed during the life of the contract. In the event this clause is exercised, the pelleting cost stated in the contract must be used and stated on the Purchase Order along with the Base Price and Mark Up charge to determine the total delivered cost.

- G. The medication charges listed for various feeds/supplements are to be included with the bid price. For all other items in each classification, a list of medications and/or feed additives, if available, and the cost of each may be furnished with the bid. This charge will not be used for evaluation, but may be ordered by the state. Bidder(s) must quote the charge for the feed additive Monensin for both low and high NPN beef supplement.
- H. All bidders must submit a sample of their label for each item bid (do not submit a typed sheet of contents). The percentage of crude protein, NPN equivalent, crude fat and crude fiber must be specifically stated. Bidder must also include with/on the label, specific feeding direction on mixing supplements with grains and/or roughage for various protein levels in rations so that institutions may correctly formulate said rations. All labels submitted must be properly identified as to item bid, with that item number and attached to the back of the last bid page. Failure to submit labels may deem your bid non-responsive.
- I. In any feed or feed supplement where the state's specification allows Non Protein Nitrogen (NPN), the percentage of crude protein derived from NPN must not exceed the percentage requirement listed as "maximum % of crude protein derived from NPN sources". Bidder must list his manufacturer's analysis on the appropriate blanks and show the percentage of NPN as determined by the formula.
- J. Custom blending: Bidders must offer a single commercial feed manufacturer's line of feeds in each requested species classification. Bidders may not accept any special orders or custom blends from state institutions.

SPECIFICATIONS (Cont'd.)

- K. Bidder assistance: At the request of any state institution farm, the bidder shall furnish without charge, competent nutritional consultation. Such service is to include on-site visitations by a graduate nutritionist to evaluate feeding programs and ration formulations. In the event of specific problems, the bidder shall recommend corrective remedies.
  - L. The Milk Replacer and the 18% Crude Protein Complete Calf Feed will be bid on a straight cost per ton basis.
  - M. Each protein supplement: The base price of this quotation is the cash (spot) average price of soy bean meal, 48% published Monday through Friday in the Wall street Journal under the column "Cash Prices, Grains and Feeds.
- III. PACKAGING: Besides supplying bulk, the successful bidders are also required to supply the feed and feed supplements in suitable bags which are to be standard to the industry.
- IV. ORDERING PROCEDURE: After the contract is awarded the following procedure shall be followed to place the purchase order with the contractor.
- A. The price as indicated for Milk Replacer, Complete Calf Ration, Trace Mineralized Salt, Sodium Bicarbonate and other mineral supplements is a net price and the same is to be stated on the purchase order. However, while ordering other items, the Base Price must be obtained from the contractor and added to the "mark-up", in accordance with the following procedure, to formulate a "Net Price".
  - B. The orders must be placed by authorized persons of the using agencies.
  - C. After the orders are placed, the contractor is to contact the ordering agency(s) on the day of or the day following shipment and provide the "Base price" prevailing on the day the order was placed. After receiving the above "base price" the ordering agency will then process the confirming purchase order.
  - D. A copy of the Wall Street Journal page showing the base price of soy bean meal against every shipment must be enclosed and submitted with every invoice to process the payment, etc. Agency must add the contractual "mark-up" to the base price while processing the confirming purchase order.
  - E. Invoice must include Oaks Item ID Number for each feed delivered. Additional charge for bagging, pelleting, medication and feed additives must be itemized separately.
- V. NOTES:
- A. Bidders should familiarize themselves with the Workers' Compensation (S-12), Automobile and General Liability Requirements (S-13) of the Standard Contract Terms and Conditions. Bidders will be required to meet these requirements when requested.

ITEM IDENTIFICATION PAGES

A. BEEF:

<p>1. <u>BEEF SUPPLEMENT LOW NPN 32 % C.P.: **</u></p> <p>Range of Crude Protein          The Range of Crude Protein equivalent derived from NPN sources shall not exceed 40% of the above TOTAL percentage bid</p> <p>Min. Crude Fat          Max. Crude Fiber</p>	<p>STATE OF OHIO  <u>SPECIFICATION</u></p> <p>32% - 50%</p> <p>2%          10%</p>	<p>YOUR MFG'S  <u>GUARANTEED ANALYSIS</u></p> <p>_____</p> <p>_____</p> <p>_____</p>
---	--	--

For growing and finishing steer calves and yearlings. 441 pounds of weight gaining 1.5 pounds per head per day. To supplement a total ration consisting of 1/4 (U.S. #2 shelled corn) and 3/4 (whole corn silage - mature, well eared, max. 50%, min. 30% dry matter). NRC basis. 2PPM Selenium, 150 PPM Copper.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR PELLETTING	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
12738	London Correctional	157 tons	\$	16952	\$	16953	\$
1893	Mansfield Corr.	30 tons	\$	16954	\$	16955	\$
1894	Ross Correctional	14 tons	\$	16956	\$	16957	\$
6720	Southeastern Ohio Correctional	6 tons	\$	16958	\$	16959	\$
6721	Southern Ohio Corr.	35 tons	\$	16960	\$	16961	\$
16962	Allen Correctional	3.5 tons	\$	16963	\$	16964	\$

<p>2. <u>BEEF SUPPLEMENT HIGH NPN 40% - 84% C.P.: **</u></p> <p>Range of Crude Protein          The Range of Crude Protein equivalent derived from NPN sources shall not exceed 78% of the above TOTAL percentage bid</p> <p>Min. Crude Fat          Max. Crude Fiber</p>	<p>STATE OF OHIO  <u>SPECIFICATION</u></p> <p>40% - 84%</p> <p>2%          10%</p>	<p>YOUR MFG'S  <u>GUARANTEED ANALYSIS</u></p> <p>_____</p> <p>_____</p> <p>_____</p>
---	--	--

For growing and finishing steer calves and yearlings. 772 pounds of weight gaining 2.4 pounds per head per day. To supplement a total ration consisting of 75% (U.S. #2 shelled corn) and 25% (whole corn silage, mature, well eared, max. 50%, min. 30% dry matter), or a total ration consisting of 100% (U.S. #2 shelled corn). NRC basis. 2 PPM Selenium, 150 PPM Copper.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR PELLETTING	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
1897	Allen Correctional	50 tons	\$	16965	\$	16966	\$
16967	Mansfield Corr.	10 tons	\$	16968	\$	16969	\$
6723	Ross Correctional	40 tons	\$	16970	\$	16971	\$
1898	Southeastern Ohio Correctional	15 tons	\$	16972	\$	16973	\$
1899	Southern Ohio Corr.	10 tons	\$	16974	\$	16975	\$

\*Either meal or pelleted

\*\*NOTE: When requested for beef supplements, bidder to add Monensin to beef supplement. No substitute product will be accepted. Essential minerals and vitamins must be present in adequate amounts to supply recommended levels according to the NRC recommendations.

OAKS ID NO.: 16976 additional charge for Monensin per ton of feed: \$ \_\_\_\_\_ /100 grams \_\_\_\_\_

ITEM IDENTIFICATION PAGES (Cont'd.)

B. DAIRY:

1. <u>18% C.P. COMPLETE CALF RATION – PELLETTED: **</u>	<u>STATE OF OHIO SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Min. Crude Protein	18%	_____
Min. Crude Fat	2%	_____
Max. Calcium	1.2%	_____
Min. Phosphorus	0.4%	_____
Max. Crude Fiber	15%	_____
Max. Salt	0.7%	_____
Min. Selenium	0.3%	_____
Min. Vitamin A	2,000 IU/LB.	_____
Min. Vitamin D	500 IU/LB.	_____
Min. Vitamin E	50 IU/LB.	_____

To be fed as a complete feed for growing heifer calves of large breeds (additional roughage may be fed). 120# of weight to approximately 300# gaining 1.4#/day per head. Feed must contain Decoquinatate (Deccox) added at the manufacturer's recommended levels, as regulated by F.D.A., for coccidiosis control.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	PRICE PER TON PELLETTED	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
2086	Lebanon Correctional	4 tons	\$	16977	\$
2087	London Correctional	10 tons	\$	16978	\$
12739	Marion Correctional	10 tons	\$	16979	\$
12740	Pickaway Correctional	10 tons	\$	16980	\$
2084	Ross Correctional	15 tons	\$	16981	\$
12741	Grafton Correctional	10 tons	\$	16982	\$
12742	Mansfield Corr.	10 tons	\$	16983	\$
12743	Southeastern Corr.	10 tons	\$	16984	\$
12744	Southern Ohio Corr.	10 tons	\$	16985	\$

\*Either meal or pelleted  
 \*\*Straight Price Per Ton.

ITEM IDENTIFICATION PAGES (Cont'd.)

2.	<u>18% C.P. COMPLETE CALF RATION – PELLETED: **</u>	<u>STATE OF OHIO SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
	Min. Monensin	40G/Ton	_____
	Min. Crude Protein	18%	_____
	Min. Crude Fat	2%	_____
	Max. Calcium	1.2%	_____
	Min. Phosphorus	0.4%	_____
	Max. Crude Fiber	15%	_____
	Max. Salt	0.7%	_____
	Min. Selenium	0.3%	_____
	Min. Vitamin A	2,000 IU/LB.	_____
	Min. Vitamin D	500 IU/LB.	_____
	Min. Vitamin E	50 IU/LB.	_____

To be fed as a complete feed for growing heifer calves of large breeds (additional roughage may be fed). 120# of weight to approximately 300# gaining 1.4#/day per head. Feed must contain Monensin added at the manufacturer's recommended levels, as regulated by F.D.A., for coccidiosis control.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	PRICE PER TON PELLETED	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
2085	Lebanon Correctional	5 tons	\$	16986	\$
12745	London Correctional	1 tons	\$	16987	\$
12746	Marion Correctional	5 tons	\$	16988	\$
12747	Pickaway Correctional	4 tons	\$	16989	\$
12748	Ross Correctional	5 tons	\$	16990	\$
12749	Grafton Correctional	5 tons	\$	16991	\$
12750	Mansfield Corr.	1 tons	\$	16992	\$
12751	Southeastern Corr.	5 tons	\$	16993	\$
12752	Southern Ohio Corr.	5 tons	\$	16994	\$

\*Either meal or pelleted  
 \*\*Straight Price Per Ton.

ITEM IDENTIFICATION PAGES (Cont'd.)

	<u>STATE OF OHIO SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
3. <u>CALF SUPPLEMENT NO NPN 32% C.P.:</u> **		
Min. Crude Protein	32%	_____
Min. Crude Fat	2%	_____
Max. Crude Fiber	12%	_____

For growing heifer calves of large breeds. 120# of weight gaining 1.4 pounds per head per day. To be mixed with a concentrate of 1/2 (U.S. #2 shelled corn) and 1/2 20% supplement to be fed with alfalfa hay, sun cured, mature dry matter. NCR basis. Feed must contain Decoquinote (Deccox) added at the manufacturer's recommended levels, as regulated by F.D.A., for coccidiosis control.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR PELLETING	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
12753	Grafton Corr.	10 tons	\$	16995	\$	16996	\$
12754	Lebanon Corr.	15 tons	\$	16997	\$	16998	\$
1902	London Corr.	4 tons	\$	16999	\$	17000	\$
12755	Mansfield Corr.	20 tons	\$	17001	\$	17002	\$
12756	Marion Corr.	4 tons	\$	17003	\$	17004	\$
12757	Pickaway Corr.	10 tons	\$	17005	\$	17006	\$
12758	Ross Corr.	1 tons	\$	17007	\$	17008	\$
6729	Southeastern Corr.	10 tons	\$	17009	\$	17010	\$
12759	Southern Ohio Corr.	10 tons	\$	17011	\$	17012	\$

\* Either meal or pelleted

\*\*Minerals and vitamins must be present in adequate amounts to supply recommended levels according to the NRC recommendations.

ITEM IDENTIFICATION PAGES (Cont'd.)

4. <u>DRY DAIRY COW TRANSITION MIX:</u>	STATE OF OHIO SPECIFICATIONS		YOUR MFG'S GUARANTEED ANALYSIS
	<u>LB./TON</u>	<u>% OF TOTAL MIX</u>	
Min. Crude Protein		24%	_____
Min. Crude Fat		1%	_____
Max. Crude Fiber		8%	_____
Corn Distillers with Solubles	1300 lbs.	65.0%	_____
Ammonium Chloride	200 lbs.	10.0%	_____
Magnesium Sulfate	150 lbs.	7.5%	_____
Calcium Sulfate	150 lbs.	7.5%	_____
Molasses, Cane Dehydrated	125 lbs.	6.3%	_____
Vitamin E, 20,000 IU/lb.	40 lbs.	2.0%	_____
ADE Premix (500K/250K/4000)	25 lbs.	1.3%	_____
Selenium 200	10 lbs.	0.5%	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR PELLETING	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
1951	Pickaway Corr.	2 tons	\$	17013	\$	17014	\$
6925	Marion Corr.	3 tons	\$	17015	\$	17016	\$
6926	Ross Corr.	3 tons	\$	17017	\$	17018	\$
6923	Lebanon Corr.	3 tons	\$	17019	\$	17020	\$
6924	London Corr.	3 tons	\$	17021	\$	17022	\$

\* Either meal or pelleted

ITEM IDENTIFICATION PAGES (Cont'd.)

5. <u>DAIRY COW SUPPLEMENT NO NPN:**</u>	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Range of Crude Protein	38 - 42%	_____
Min. Crude Fat	1%	_____
Max. Crude Fiber	8%	_____
Copper ( <u>Not</u> from Copperoxide)	Min. 167 PPM	_____
Calcium	(CA) MIN 2.50% MAX 3.50%	_____
Phosphorus	(P) 1. - 1.1%	_____
Iodine	(I) Min 4PPM	_____
Salt	(NaCl) MIN 1.5% MAX 3.0%	_____
Magnesium	(Mg) 1. - 1.1%	_____
Manganese	Min. 300 PPM	_____
Potassium	(K) MIN 1.2%	_____
Sulfur	(S) Min. 0.49%	_____
Cobalt	Min. 2.0 PPM	_____
Zinc	Min. 400 PPM	_____
Vitamin A	Min. 40 KIU/KG	_____
Vitamin D3	Min. 15 KIU/KG	_____
Vitamin E	Min. 220 IU/KG	_____
Selenium	(Minimum 3.0 PPM)	_____

Amino Acid based type supplement and provide by-pass protein. For mature lactating dairy cows. 1,320 pounds of weight producing 17,000- 25,000 pounds of (3.5% B.F.) milk annually. To supplement a total ration consisting of 30% (U.S. #2 shelled corn), 35% (alfalfa haylage early bloom, minimum 50% dry matter), and 35% whole corn silage, mature, well eared, min. 30% max. 50% dry matter). 3 PPM Selenium minimum, 167 PPM Copper minimum. Must also be performance proven by University test or proof for rate of gain and feed efficiency for supplement formula.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR PELLETING	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
1907	Pickaway Correctional	72 tons	\$	17023	\$	17024	\$
1906	Marion Correctional	9 tons	\$	17025	\$	17026	\$
12760	Ross Correctional	50 tons	\$	17027	\$	17028	\$
12762	Lebanon Correctional	1 tons	\$	17029	\$	17030	\$
12631	London Correctional	1 tons	\$	17031	\$	17032	\$

\*Either meal or pelleted

\*\*Minerals and vitamins must be present in adequate amounts to supply recommended levels according to the NRC recommendations.

ITEM IDENTIFICATION PAGES (Cont'd.)

6. DAIRY COW SUPPLEMENT MODERATE NPN 32% C.P.: \*\*

	<u>STATE OF OHIO SPECIFICATIONS***</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Range of Crude Protein	38 - 50%	_____
The Max. Crude Protein Equivalent derived from NPN sources shall not exceed 20% of the above TOTAL percentage bid		
Min. Crude Fat	2%	_____
Max. Crude Fiber	10%	_____
Copper (Not from Copperoxide)	Min 167 PPM	_____
Calcium	(CA) MIN 2.75% MAX 3.25%	_____
Phosphorus	(P) 1. - 1.1%	_____
Iodine	(I) MIN 5 PPM	_____
Salt	(NaCl) MIN 1.5% MAX 3.0%	_____
Magnesium	(Mg) 1. - 1.1%	_____
Manganese	Min. 400 PPM	_____
Potassium	(K) MIN 1.2%	_____
Sulfur	(S) MIN 0.7%	_____
Cobalt	Min. 2.0 PPM	_____
Zinc	Min. 500 PPM	_____
Vitamin A	Min. 44 KIU/KG	_____
Vitamin D3	Min. 17.6 KIU/KG	_____
Vitamin E	Min. 220 KIU/KG	_____
Selenium	Min. 3.0 PPM	_____

Use the same feeding ratio as described in #5 on page 16.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR PELLETTING	ITEM ID NO.	ADDITIONAL * CHARGE FOR BAG FEED 50#
12763	Lebanon Correctional	100 tons	\$	17033	\$	17034	\$
1843	London Correctional	268 tons	\$	17035	\$	17036	\$
12764	Marion Correctional	1 ton	\$	17037	\$	17038	\$
12766	Pickaway Correctional	19 tons	\$	17039	\$	17040	\$
12767	Ross Correctional	100 tons	\$	17041	\$	17042	\$

\*Either meal or pelleted

\*\*Minerals and vitamins must be present in adequate amounts to supply recommended levels according to the NRC recommendations.

\*\*\*Values at 89% (min.) air dry basis.

ITEM IDENTIFICATION PAGES (Cont'd.)

7. RUMEN BYPASS FAT:

STATE OF OHIO  
 SPECIFICATIONS

YOUR MFG'S  
 GUARANTEED ANALYSIS

a. Fat source containing inert 50% Linoleic Acid

Min. Fat (as fatty acid)	82.5%	_____
Min. Calcium	8.0%	_____
Max. Calcium	9.6%	_____
I.O.D. (Moisture)	3.0% - 4.0%	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	PRICE PER TON PACKED IN 50# BAGS PELLETTED
7394	Lebanon Correctional	2 tons	\$
2077	London Correctional	3 tons	\$
2078	Marion Correctional	2 tons	\$
2079	Pickaway Correctional	3 tons	\$
2080	Ross Correctional	2 tons	\$

\*Either meal or pelleted

STATE OF OHIO  
 SPECIFICATIONS

YOUR MFG'S  
 GUARANTEED ANALYSIS

b. Fat source containing inert 50% Linoleic Acid with 6% Methionine equivalent

Min. Fat (as fatty acid)	75.0%	_____
Min. Calcium	8.4%	_____
Max. Calcium	10.0%	_____
Min. Methionine Hydroxy Analog	6.8%	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	PRICE PER TON PACKED IN 50# BAGS PELLETTED
2076	Lebanon Correctional	1 ton	\$
7395	London Correctional	4 tons	\$
7396	Marion Correctional	1 ton	\$
7397	Pickaway Correctional	4 tons	\$
2081	Ross Correctional	1 ton	\$

\*Either meal or pelleted

ITEM IDENTIFICATION PAGES (Cont'd.)

8. LCI DAIRY PMX RUM:

	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Active Drug Ingredient: Monensin (minimum)	300/g/T	_____
Analysis:		_____
Calcium (Ca) Min.	5.10%	_____
Calcium (Ca) Max.	6.10%	_____
Salt (NaCl) Min.	4.70%	_____
Salt (NaCl) Max.	5.60%	_____
Magnesium (Mg) Min.	2.90%	_____
Selenium (Se) Min.	17.7 ppm	_____
Vitamin A, Min.	113,720 IU/lb.	_____
Vitamin D, Min.	27,600 IU/lb.	_____
Vitamin E, Min.	550 IU/lb.	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR BAG FEED 50#
17043	London Corr.	50 tons	\$	17044	\$

9. LCI DAIRY LACTATION PPR:

	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Active Drug Ingredient: Monensin Sodium	252/g/T	_____
Analysis:		_____
Crude Protein Min. (Not more than 16.9% equivalent crude protein from non protein nitrogen)	28.10%	_____
Crude Fat, Min.	12.40%	_____
Crude Fiber, Max.	1.50%	_____
Acid Detergent Fiber (ADF), Max.	2.00%	_____
Calcium (ca), Min.	13.5%	_____
Calcium (ca) Max.	16.10%	_____
Phosphorus (P) Max.	0.80%	_____
Salt (NaCl), Min.	5.30%	_____
Salt (NaCl), Max.	6.30%	_____
Sodium (Na) Min.	4.00%	_____
Sodium (Na) Max.	5.00%	_____
Magnesium Min.	3.50%	_____
Potassium (K) Min.	0.20%	_____
Selenium (Se) Min. (ppm)	7.60	_____
Vitamin A Min.	95,300 IU/lb.	_____
Vitamin D Min.	19,100 IU/lb.	_____
Vitamin E Min.	480 IU/lb.	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR BAG FEED 50#
17045	Lebanon Corr.	30 tons	\$	17046	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

10. BIOTIN 640:

	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Active Drug Ingredient: D-Biotin Monensin Sodium	Min. 640 mg/lb. 342.2/6/8???/g/T	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR BAG FEED 50#
17047	Lebanon Corr.	3 tons	\$	17048	\$
17049	London Corr.	3 tons	\$	17050	\$
17051	Marion Corr.	3 tons	\$	17052	\$
17053	Pickaway Corr.	3 tons	\$	17054	\$
17055	Ross Corr.	3 tons	\$	17056	\$

11. CST LACTATION:

	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Active Drug Ingredient: Monensin (as Mon. Sodium Analysis:	342.8/g/T	_____
Crude Protein, Min.	50.00%	_____
Crude Fat, Min.	9.50%	_____
Crude Fiber, Max.	2.50%	_____
Acid Detergent Fiber (ADF) Max	3.50%	_____
Calcium, Min.	10.00%	_____
Calcium, Max.	12.00%	_____
Phosphorus, Min.	1.75%	_____
Salt (NaCl), Min.	7.00%	_____
Salt (NaCl), Max.	8.40%	_____
Sodium (Na), Min.	5.30%	_____
Sodium (Na), Max.	6.40%	_____
Magnesium (Mg) Min.	3.20%	_____
Potassium (K) Min.	0.02%	_____
Selenium (Se) Min. ppm	10.28	_____
Vitamin A, Min (IU /lb)	124,650	_____
Vitamin D3, Min (IU /lb)	24,930	_____
Vitamin E, Min (IU /lb)	620	_____

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR BAG FEED 50#
17057	Lebanon Corr.	6 tons	\$	17058	\$
17059	London Corr.	6 tons	\$	17060	\$
17061	Marion Corr.	6 tons	\$	17062	\$
17063	Pickaway Corr.	6 tons	\$	17064	\$
17065	Ross Corr.	6 tons	\$	17066	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

C. SOLVENT EXTRACTED SOYBEAN MEAL (with added Kaolin):

STATE OF OHIO  
 SPECIFICATIONS

YOUR MFG'S  
 GUARANTEED ANALYSIS

Min. Crude Protein	47.5%	_____
Min. Crude Fat	.5%	_____
Max. Crude Fiber	3.5%	_____

SOYBEAN MEAL (48%):

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	MARK-UP OVER BASE PRICE PER TON MEAL FORM	ITEM ID NO.	ADDITIONAL CHARGE FOR BAG FEED 50#
17067	Allen Corr.	30 tons	\$	17068	\$
6714	Grafton Corr.	25 tons	\$	17069	\$
6259	Lebanon Corr.	33 tons	\$	17070	\$
1888	London Corr.	16 tons	\$	17071	\$
6715	Mansfield Corr.	20 tons	\$	17072	\$
1889	Marion Corr.	50 tons	\$	17073	\$
17074	Pickaway Corr.	20 tons	\$	17075	\$
6716	Ross Corr.	6 tons	\$	17076	\$
6717	Southeastern Ohio Corr.	30 tons	\$	17077	\$
1890	Southern Ohio Corr.	4 tons	\$	17078	\$

Minerals and vitamins must be present in adequate amounts to supply recommended levels according to the NRC recommendations.

ITEM IDENTIFICATION PAGES (Cont'd.)

D. MILK REPLACER - MEDICATED (TO BE FED TWICE DAILY TO WEANING):\*

	<u>SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Min. Crude Protein	20.0%	_____
Min. Crude Fat	20.0%	_____
Max. Crude Fiber	0.15%	_____
Vitamin A Not less than	20,000 I.U./LB.	_____
Vitamin D3 Not less than	5000 I.U./LB.	_____
Vitamin E Not less than	20 I.U./LB.	_____
Decoquinatate Not less than	30.25 grams/ton	_____

For the prevention of coccidiosis in calves. To be fed from 4 days age to weaning. Contains active drug ingredient: Decoquinatate (30.25 grams/ton), dried skim milk, dried whey, dried whey product, dried milk protein, animal fat, and lecithin.

ITEM ID NO.	NAME OF FARM	ESTIMATED ANNUAL USAGE	PRICE PER TON (IN 50 LB. BAGS)
7400	Ross Corr.	4 tons	\$
6255	Lebanon Corr.	6 tons	\$
2082	London Corr.	8 tons	\$
7399	Marion Corr.	4 tons	\$
2083	Pickaway Corr.	9 tons	\$

\* Straight Price Per Ton.

E. FEED GRADE ALPHA TOCOPHEROL: (SOURCE OF VITAMIN E)

YOUR MFG'S  
GUARANTEED ANALYSIS

Suitable for Animal Feed Formulations. Granular Form, 40 lb./bag, 20,000 I.U./LB. Min. \_\_\_\_\_ I.U./LB.

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
1891	ALL	1,000 lbs.	\$	6718	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

F. TRACE MINERALIZED SALT AND REGULAR SALT FOR FEEDING OF RUMINANTS:

TRACE SALT INGREDIENTS: Salt - Manganese Oxide - Ferrous Carbonate - Copper Oxide - Cobalt Oxide - 3, 5-D1 - 10D9 Salicylic Acid Zinc Oxide - Propylene Glycol - Molasses.

TRACE SALT GUARANTEED ANALYSIS:

	<u>SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Salt (NaCl)	Not More Than 99.000%Cl	_____
Salt (NaCl)	Not Less Than 94.00%	_____
Manganese (Mn)	Not Less Than 0.200%	_____
Iron (Fe)	Not Less Than 0.200%	_____
Copper (Cu)	Not Less Than 0.030%	_____
Cobalt (Co)	Not Less Than 0.005%	_____
Iodine (I)	Not Less Than 0.007%	_____
Zinc (Zn)	Not Less Than 0.350%	_____
Selenium	Not Less Than .001%	_____

REGULAR SALT SPECIFICATIONS: Evaporated, 97 - 99% pure.

PACKAGING: Packed 50 lb. multiwall paper bag with polyethylene film vapor barrier liner; 4 -5 pound block; 50 pound block.

LABELING: All bags shall be individually labeled per the Ohio Commercial Feed Law as published by the Ohio Department of Agriculture.

ITEM ID NO.	FARM	PACKAGE	EST. ANN. USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP	UNIT PACK (FILL IN)
17079	All	Trace 50 lb. bag	40 tons	\$	17080	\$	
17081	All	Trace 50 lb. block	3 tons	\$	17082	\$	
17083	All	Regular 50 lb. bag	3 tons	\$	17084	\$	
17085	All	Regular 50 lb. block	3 tons	\$	17086	\$	

ITEM IDENTIFICATION PAGES (Cont'd.)

G. SODIUM BICARBONATE:

The sodium bicarbonate must be white crystalline powder, animal feed grade suitable for dairy, beef, and poultry rations. The product is to be packaged in 50 lb. moisture proof bags and meet the following requirements.

	<u>SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Sodium, Total (Na dry basis)	27.1% min.	_____
Sodium Bicarbonate (NaHCO <sub>3</sub> )	95.7% min.	_____
Arsenic (As)	3 ppm max.	_____
Heavy Metals (as Pb)	5 ppm max.	_____
Molecular Weight	84.01	_____
Specific Gravity @20° C.	2.16 min.	_____
Bulk Density	53 lb./ft <sup>3</sup> min.	_____
pH of 1% solution	8.3 - 8.5	_____

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	PRICE PER POUND DELIVERED	NIGP CODE NO.	PRICE PER POUND PICKED UP	UNIT PACK (FILL IN)
17087	Allen Corr.	3 tons	\$	17088	\$	
17089	Grafton Corr.	3 tons	\$	17090	\$	
17091	Mansfield Corr.	3 tons	\$	17092	\$	
6533	Marion Corr.	3 tons	\$	2134	\$	
6534	Lebanon Corr.	5 tons	\$	2133	\$	
6535	London Corr.	10 tons	\$	2132	\$	
6536	Pickaway Corr.	17 tons	\$	2135	\$	
2136	Ross Corr.	8 tons	\$	6537	\$	
6538	Southeastern Corr.	3 tons	\$	2137	\$	
17093	Southern Ohio Corr.	3 tons	\$	17094	\$	

H. FEED GRADE POTASSIUM CARBONATE (NO POTASSIUM CHLORIDE):

	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Bulk Density	73-84 lbs./cu. ft.	_____
Min. Potassium	48.5%	_____

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP	UNIT PACK (FILL IN)
1952	Lebanon Corr.	1 ton	\$	6927	\$	
1953	London Corr.	2 tons	\$	6928	\$	
12632	Marion Corr.	1 ton	\$	6661	\$	
6712	Pickaway Corr.	2 tons	\$	1885	\$	
6713	Ross Corr.	1 ton	\$	1886	\$	

ITEM IDENTIFICATION PAGES (Cont'd.)

I. RUMEN FERMENTATION ENHANCER:

	<u>STATE OF OHIO SPECIFICATIONS</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Min. Crude Protein (Includes not more than 28% equivalent crude protein from non-protein nitrogen)	43.0%	_____
Crude Fiber range	5% - 7%	_____
Crude Fat range	1.5% - 2%	_____
NE <sub>L</sub> (Mcal/lb)	0.6% - 0.8%	_____
Sulphur min.	2.04%	_____
Chloride min.	7.31%	_____
Glutamic Acid min.	100 ppm	_____

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP	UNIT PACK (FILL IN)
1846	Lebanon Corr.	1-1/2 tons	\$	6524	\$	
1848	London Corr.	2-1/2 tons	\$	6526	\$	
1850	Marion Corr.	1-1/2 tons	\$	6579	\$	
1852	Pickaway Corr.	2-1/2 tons	\$	6581	\$	
1854	Ross Corr.	1-1/2 tons	\$	6583	\$	

J. RUMEN FERMENTATION ENHANCER (WITHOUT CHLORIDE):

	<u>STATE OF OHIO</u>	<u>YOUR MFG'S</u>
Min. Crude Protein (Includes not more than 28% equivalent crude protein from non-protein nitrogen)	43.0%	_____
Crude Fiber range	7% - 9%	_____
Crude Fat range	1.5% - 2.5%	_____
NE <sub>L</sub> (Mcal/lb)	0.65% - 0.85%	_____

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP	UNIT PACK (FILL IN)
1847	Lebanon Corr.	10 tons	\$	6525	\$	
1849	London Corr.	15 tons	\$	6527	\$	
1852	Marion Corr.	10 tons	\$	6580	\$	
1853	Pickaway Corr.	15 tons	\$	6582	\$	
1854	Ross Corr.	10 tons	\$	6584	\$	

ITEM IDENTIFICATION PAGES (Cont'd.)

K. DRIED DISTILLERS GRAINS:

Min. Crude Protein	STATE OF OHIO	YOUR MFG'S
Crude Fat	26.0%	_____
Crude Fiber	8.0%	_____
	8.5%	_____

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	MARK UP OVER BASE	ITEM ID NO.	ADDITIONAL CHARGE FOR 50# BAG
17095	Allen Corr.	40 tons	\$	17096	\$
17097	Grafton Corr.	20 tons	\$	17098	\$
17099	Lebanon Corr.	100 tons	\$	17100	\$
17101	London Corr.	50 tons	\$	17102	\$
17103	Mansfield Corr.	100 tons	\$	17104	\$
17105	Pickaway Corr.	40 tons	\$	17106	\$
17107	Ross Corr.	45 tons	\$	17108	\$
17109	Southeastern Corr.	20 tons	\$	17110	\$
17111	Southern Ohio Corr.	40 tons	\$	17112	\$

L. PELLETED SOYBEAN HULLS:

Min. Crude Protein	STATE OF OHIO	YOUR MFG'S
Crude Fat	10.0%	_____
Crude Fiber	1.0%	_____
	36.5%	_____

ITEM ID NO.	NAME OF FARM	EST. ANN. USAGE	MARK UP OVER \$/TON	ITEM ID NO.	ADDITIONAL CHARGE FOR 50# BAG
17113	Allen Corr.	40 tons	\$	17114	\$
17115	Grafton Corr.	10 tons	\$	17116	\$
17117	Lebanon Corr.	40 tons	\$	17118	\$
17119	London Corr.	100 tons	\$	17120	\$
17121	Mansfield Corr.	250 tons	\$	17122	\$
17123	Marion Corr.	10 tons	\$	17124	\$
17125	Pickaway Corr.	40 tons	\$	17126	\$
17127	Ross Corr.	100 tons	\$	17128	\$
17129	Southeastern Corr.	10 tons	\$	17130	\$
17131	Southern Ohio Corr.	100 tons	\$	17132	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

M. DRIED MOLASSES SUPPLEMENT:

Product must meet the following analysis:

	<u>SPECIFICATION</u>	<u>MFG'S GUARANTEED ANALYSIS</u>
Crude Protein, not less than	5.0%	_____
Crude Fat, not less than	0.30%	_____
Crude Fiber, not less than	30.0%	_____
Total Sugars, not less than	38.0%	_____
Moisture, not more than	6.0%	_____
<u>Packaging:</u> 50 lb. bags.	<u>State Packing:</u>	_____

Successful bidder(s) will provide mixing instructions on the initial shipment of product to each farm.

ITEM ID NO.	NAME OF FARM	PRICE PER POUND DELIVERED	ESTIMATED ANNUAL USAGE	ITEM ID NO.	PRICE PER POUND PICKED UP
7390	All	\$	35 tons	2070	\$

N. ALL PURPOSE MINERAL AND VITAMIN SUPPLEMENT:

This mineral and supplement must meet the following guaranteed analysis:

	<u>SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Calcium (Ca), minimum	13%	_____
Phosphorus (P), minimum	7%	_____
Salt (NaCl), minimum	15 – 21%%	_____
Potassium (K), minimum	1%	_____
Magnesium (Mg), minimum	1%	_____
Sulfur (S), minimum	1%	_____
Iodine (I), minimum	.00048%	_____

INGREDIENTS: Monocalcium Phosphate, Dicalcium Phosphate, Calcium Carbonate, Salt, Potassium Chloride, Potassium Sulfate, Magnesium Sulfate, Magnesium Oxide, Vitamin A Supplement, Vitamin D-3 Supplement, Vitamin E Supplement, Riboflavin Supplement, d-Calcium Pantothenate, Thiamine Mononitrate, Niacin Supplement, Choline Chloride, Vitamin B-12 Supplement, Menadione Sodium Bisulfite Complex, Iron Carbonate, Iron Sulfate, Zinc Oxide, Manganous Oxide, Manganese Sulfate, Copper Oxide, Copper Sulfate, Calcium Iodate, Ethylene Diamine Dihydriodide, Cobalt Carbonate, Sodium Selenite, Yeast Culture, Corn Distillers Dried Grains with Solubles, Ethoxyquin, Red Iron Oxide, Mineral Oil, Cane Molasses, Natural and Artificial Flavoring.

Packaging: 50 lb. bags.

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID	PRICE PER POUND PICKED UP
6591	All	7 tons	\$	1862	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

O. IGR SUPPLEMENT:

A pesticidally active mineral feed for beef and dairy cattle containing methoprene insect growth regulator for continuous feeding during the fly season.

This mineral and supplement must meet the following guaranteed analysis:

	<u>SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Calcium (Ca), not less than	13.2%	_____
Calcium (Ca), not more than	16.2%	_____
Copper, minimum	1100 ppm	_____
Magnesium, not less than	1.00%	_____
Phosphorus (P), not less than	7.0%	_____
Salt (NaCl), not less than	18.0%	_____
Salt (NaCl), not more than	22.0%	_____
Selenium, minimum	25 ppm	_____
Zinc, minimum	3700 ppm	_____
Vitamin A, not less than	300,000 IU/lb.	_____

INGREDIENTS: Vitamin A Acetate, D-Activated Animal sterol (Source of Vitamin D<sub>3</sub> - Stability Improved), Dicalcium Phosphate, Defluorinated Phosphate, Calcium Carbonate, Soybean Meal, Salt, Ferrous Sulfate, Iron Oxide, Potassium Iodide, Cobalt Carbonate, Silicon Dioxide, Copper Carbonate, Mineral Oil, Petrolatum, Cane Molasses, Ethylenediamine Dihydrodide, Manganous Oxide, Zinc Oxide, Magnesium Oxide, Sodium Selenite.

ACTIVE INGREDIENT:

Methoprene (Isopropyl (E, E)-11-methoxy-3,7,11-trimethyl-2,4-dodecadienoate)

0.01%

INERT INGREDIENT:

99.99%

100.00%

Packaging: 50 lb. bags/50 lb. Blocks (block form may not be available for dairy cattle).

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
17133	All	25 tons	\$	17134	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

P. MINERAL BLOCKS WITH RUMENSIN:

This mineral and supplement must meet the following guaranteed analysis:

	<u>SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Crude Protein, not less than (This includes not more than 12% equivalent protein from NPN)	38.0%	_____
Crude Fat, not less than	1.0%	_____
Crude Fiber, not more than	6.5%	_____
Calcium (Ca), not less than	2.6%	_____
Calcium (Ca), not more than	3.6%	_____
Phosphorus (P), not less than	1.5%	_____
Salt (NaCl), not less than	12.0%	_____
Salt (NaCl), not more than	14.4%	_____
Iodine (I), not less than	0.0015%	_____

INGREDIENTS: Soybean Meal, Cottonseed Meal, Corn Gluten Feed, Dicalcium Phosphate, Cane Molasses, Calcium Carbonate, Salt, Urea, Linseed Meal, Dehulled Soybean Meal, Calcium Sulfate, Hemicellulose Extract, Defluorinated Phosphate, Manganous Oxide, Zinc Oxide, Magnesium Oxide, Ferrous Sulfate, Copper Carbonate, Mineral Oil, Potassium Sulfate, Vitamin A Acetate, Potassium Iodide, Vitamin E supplement, Sodium Selenite, Cobalt Carbonate, D-Activated Animal Serol (Source of Vitamin D<sub>3</sub>).

Vitamin A, not less than 60,000 International Units per pound.

Monensin (as monensin sodium) 300 grams per ton (150 milligrams per pound)

Packaging: 33.333 lb. blocks, or equivalent. State Packing: \_\_\_\_\_

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
12769	All	4 tons	\$	12771	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

Q. SPECIAL MINERAL AND VITAMIN SUPPLEMENT:

This mineral and supplement must meet the following guaranteed analysis:

	<u>SPECIFICATION</u>	<u>YOUR MFG'S GUARANTEED ANALYSIS</u>
Calcium (Ca), not less than	21.0%	_____
Phosphorus (P), not less than	7.0%	_____
Salt (NaCl), not less than	15.8%	_____
Salt (NaCl), not more than	16.2%	_____
Magnesium, not less than	8.0%	_____
Potassium, not less than	2.0%	_____
Copper, not less than	1500 PPM	_____
Sulfur, not less than	1.0%	_____
Iron, not less than	5000 PPM	_____
Manganese, not less than	4000 PPM	_____
Iodine (I), not less than	50 PPM	_____
Cobalt, not less than	20 PPM	_____
Selenium, not less than	30 PPM	_____
Zinc, not less than	5000 PPM	_____
Vitamin A, not less than	200,000 IU/lb.	_____
Vitamin D, not less than	80,000 IU/lb.	_____
Vitamin E, not less than	1,000 IU/lb.	_____

INGREDIENTS: Vitamin A Acetate, D-Activated Animal Sterol (Source of Vitamin D<sub>3</sub> - Stability Improved), Dicalcium Phosphate, Defluorinated Phosphate, Calcium Carbonate, Soybean Meal, Salt, Ferrous Sulfate, Iron Oxide, Potassium Iodide, Cobalt Carbonate, Silicon Dioxide, Copper Carbonate, Mineral Oil, Petrolatum, Cane Molasses, Ethylenediamine Dihydrodide, Manganous Oxide, Zinc Oxide, Magnesium Oxide, Sodium Selenite.

Packaging: 50 lb. bags/50 lb. Blocks.

State Packing: \_\_\_\_\_

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
6592	All	22 tons	\$	1863	\$

ITEM IDENTIFICATION PAGES (Cont'd.)

R. CALCIUM CARBONATE:

The calcium carbonate must be feed grade limestone, animal feed grade suitable for dairy, beef, and poultry rations. The product must be packaged in 50 lb. moisture proof bags.

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
6727	All	20 tons	\$	17135	\$

S. MAGNESIUM OXIDE:

The magnesium oxide must be animal feed grade suitable for dairy, beef, and poultry rations. The product must be packaged in 50 lb. moisture proof bags.

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
1860	All	2 tons	\$	6589	\$

T. POTASSIUM CHLORIDE:

The potassium chloride must be animal feed grade suitable for dairy, beef, and poultry rations. The product must be packaged in 50 lb. moisture proof bags.

ITEM ID NO.	NAME OF FARM	EST. ANNUAL USAGE	PRICE PER POUND DELIVERED	ITEM ID NO.	PRICE PER POUND PICKED UP
2071	All	2 tons	\$	2072	\$

BID SUBMISSION CHECK-OFF LIST

The following information is provided for the bidder's convenience. All required documentation should be attached to the bidder's response, however, not all items are required before the reverse auction. This checklist does not guarantee that the bidder is in compliance with all submittal requirements as stated in this bid. It is the bidder's responsibility to thoroughly review and respond to all of the submittal requirements as stated in this bid.

<u>Page Reference</u>	<u>Required With The Reverse Auction Qualification Summary Submission</u>	<u>Submitted</u>
Page 1	Bid Cover Page Submitted And Signed (Blue Ink)	_____
Page 2	Required Certification For Bidding Domestic Preference Buy Ohio Preference Edge Designation	_____
Page 2	Completed Declaration Regarding Material Assistance	_____
Page 6, II - H	Label Sample	_____
Pages 8-28	Item Identification Pages (Pricing Not Required)	_____
Page RA 10 Of 14, Q	Disclosure Of Subcontractor / Joint Ventures	_____
Page 12 Of 14, S-12	Worker's Compensation	_____
Page 12 Of 14, S-13	Automobile And General Liability Insurance	_____
	<u>Required At the Request of DAS</u>	
Pages 8-28	Item Identification Pages With Pricing	_____
Page RA 3 Of 14, RA-11	Product Samples (Upon Request)	_____
Page RA 9 Of 14, I	Affirmative Action Program Verification	_____
Page 11 Of 14, S-3	Federal Taxpayer Identification Form W-9	_____
Page 13 Of 14, S-20	Ohio Ethics	_____

## APPENDIX A – THE REVERSE AUCTION BID QUALIFICATION AND LIVE AUCTION PROCESS

### Section One: General Information:

#### 1.0 Introduction

The state of Ohio Department of Administrative Services (DAS). General Services Division Office of Procurement Services (OPS), is conducting an Invitation to Bid (ITB) by Reverse Auction for Materials and Supplies for the Converting of Sanitary Toilet Tissue. There are Three Steps to Responding to this ITB:

Step One: Bidders respond to this ITB by submitting all information requested in the ITB Reverse Auction Qualification Summary outlined in the BIDDER QUALIFICATION clause on pages 3 and on the Bid Submission Checklist on page 29 of this Invitation to Bid/Qualification Summary. Reverse auction qualification summaries shall be submitted in paper form in a sealed envelope with the bid number clearly marked on the exterior. If the bidder uses an express mail or courier service, the bid number must be clearly marked on the exterior of the express mail or courier envelope or must be enclosed in a sealed envelope inside the express mail or courier service envelope, with the bid number clearly marked on the inside envelope. DAS must receive the qualification summary containing all required submissions no later than 1:00 PM on Monday March 15, 2010. DAS receives summaries during the hours of 8:00 PM through 4:30 PM, Monday through Friday, except state observed holidays. DAS does not accept summaries with insufficient postage, collect on delivery, or through electronic means. Summaries must be delivered to the following address: Department of Administrative Services, General Services Division, Office Of Procurement Services, ATTN.: Bid Desk, 4200 Surface Road Columbus, OH 43228-1385.

Step Two: Upon review of bidders' Reverse Auction Qualification Summary submissions which are timely submitted, DAS Office of Procurement Services will issue invitations to participate in the online Reverse Auction Event to bidders who have submitted specification compliant products and who have completely satisfied all submission requirements. Invitations will be issued by e-mail to the email address furnished on page one (1) of the bidder's Reverse Auction Qualification Summary Response. Bidders deemed qualified who have previously registered at <https://ohiodas.hedgehog.com> will be sent an invitation to participate in the online reverse auction event which will include a user ID and password unique to the online reverse auction event. Bidders who have not previously registered, proceed to Step Three below.

Step Three: After receiving an invitation to participate in the online Reverse Auction Event if a bidder has not previously registered at <https://ohiodas.hedgehog.com> they may follow the registration steps below to obtain a USER ID and PASSWORD. (The application is supported by Microsoft Internet Browser 5.5 or higher). Follow the following registration steps:

- 1) On the main page <https://ohiodas.hedgehog.com>, under the "New Users" section, click on the "Register here" link.
- 2) On the Registration page, complete all the required information.
- 3) There is a field named "Reference Number", input the ITB Reference Number in which you have been invited to participate in this field.
- 4) As a new registrant you will be requested to select all general categories that are applicable to your company under the "Category" section. You can select a category and move it to the selected box by clicking on the arrow buttons.
- 5) Once you complete the form, select SAVE
- 6) Upon successful registration, you will see an onscreen message noting your registration submission.
- 7) Successful registration will permit a bidder's participation in the Online Reverse Auction Event.

#### 1.1 Review of All Posted Documents

All Bidders wishing to respond to the ITB by Reverse Auction should carefully read and comply with all requirements and instructions in the ITB Reverse Auction Qualification Summary.

#### 1.2 Role of HedgeHog Inc.

HedgeHog Inc. has been contracted to host and manage the Online Reverse Auction event via the OhioDAS ProcurePort at <https://ohiodas.hedgehog.com>

APPENDIX A – THE REVERSE AUCTION BID, QUALIFICATION AND LIVE AUCTION PROCESS (CONT'D)

HedgeHog Inc. will manage all services to support this online event including:

- Reception of all Bidders Registering on the OhioDAS ProcurePort (<https://ohiodas.hedgehog.com>) in order to participate in the Online Reverse Auction event.
- Contact qualified bidders regarding their participation in the online bidding event based on specific state of Ohio DAS ProcurePort requirements.
- Answer all questions relating to the online bidding process and bidding platform.
- Train invited bidders, in advance of the scheduled live online Reverse Auction event, on using the bid platform through a demonstration (mock) auction event.
- Conduct the live Online event in accordance with the requirements specified in this document.
- Provide final bid reports to the state of Ohio DAS at the conclusion of the live online reverse auction event.

Section Two: Contact Information

2.1 Communication Before and During Event

HedgeHog, Inc Contact Information	
Live Help Desk Telephone Support Available M-F 8:30 AM to 5:00 PM EST	1-800-208-2335
Email Help Desk Support Available 24/7 with responses within 24 hours or sooner	helpdesk@hedgehog.com

Section Three: Bid Schedule

Online Reverse Auction Event Registration Time Line	March 15 – March 19, 2010
<ol style="list-style-type: none"> <li>1. DAS/HedgeHog issue invitations to qualified Bidders containing a Bid Unit Price Spreadsheet.</li> <li>2. If not already registered, bidders who are invited to participate in the Online Reverse Auction MUST register at <a href="https://ohiodas.hedgehog.com">https://ohiodas.hedgehog.com</a>.</li> <li>3. Bidders must follow the registration instructions posted on Page 30, Section One. General Information 1.0 Introduction, Step Three.</li> <li>4. Bidders who register on the site will receive email notification with a USER ID and PASSWORD</li> <li>5. Bidders who already registered and who are deemed qualified will be sent an invitation including USER ID and PASSWORD and the Unit Price Bid Spreadsheet.</li> </ol>	<p>March 15, 2010</p> <p>4:30 PM (EST), March 19, 2010 Deadline for Invited Bidder Registration:</p>
Online Reverse Auction Training	March 15 – March 22, 2010
<ol style="list-style-type: none"> <li>1. Bidders are invited to schedule Reverse Auction Training with HedgeHog</li> <li>2. A list of available training dates/times and instructions will be sent with the Registration Invitation. All training is on a “first come / first served” basis.</li> <li>3. Bidders may contact the Help Desk Support anytime by email or phone to address questions regarding the Live Bid session as defined in Section Two: Contact Information</li> </ol>	Contact Matt Meighan w/HedgeHog at <a href="mailto:matt.meighan@hedgehog.com">matt.meighan@hedgehog.com</a> or 800-208-2335 to schedule training
Bidder Participation Requirements	March 15 until 11:00 AM (EST) March 23, 2010

APPENDIX A – THE REVERSE AUCTION BID, QUALIFICATION AND LIVE AUCTION PROCESS (CONT'D)

<ol style="list-style-type: none"> <li>1. Bidders are <u>Required</u> to accept the Online Participation Agreement and Terms in advance to participate in the Live Online Reverse Auction Event. Access to the Participation Agreement can be found on the “Welcome to OhioDAS ProcurePort Online Bid Event” invitation.</li> <li>2. Bidder acceptance is completed by entering the USER ID and PASSWORD assigned with the Invitation email.</li> <li>3. Proxy Bids: Bidders who need to submit Proxy Bids must contact the Auction Administrator as soon as possible by email. Proxy Bids will only be submitted with a signed agreement between the Bidder and the Online Bid Host, Hedgehog, Inc.</li> </ol>	<p>Due date for submission of invited qualified bidder acceptance of Reverse Auction terms and conditions:</p> <p>Deadline March 23, 2010 11:00 AM (EST) to logon and acceptance of Online Participation Agreement and Terms</p> <p>Auction Administrator email:  <a href="mailto:matt.meighan@hedgehog.com">matt.meighan@hedgehog.com</a></p>
<p>Online Reverse Auction Pre-Bid – Submission of completed Bid Unit Price Spreadsheet.</p>	<p>March 15 until 11:00 AM (EST) March 23, 2010</p>
<ol style="list-style-type: none"> <li>1. Bidders enter their initial group pricing from the Unit Price Bid Spreadsheet.</li> <li>2. Prior to the pre-bid closing, bidders <u>MUST</u> upload the Unit Price Bid Spreadsheet containing their placeholder bids.</li> <li>3. Failure to submit the Unit Price Bid Spreadsheet as outlined above may be cause to reject the bid as non-responsive</li> </ol>	<p>March 23, 2010: Pre-Bid period opens.</p> <p>11:00 AM (EST), March 23, 2010 time ends for Bidder acceptance of Reverse Auction terms and conditions and submission of Bid Unit Price Spreadsheet.</p> <p>Blackout period from 11:00 AM to 1:00 PM EST March 23, 2010.</p>
<p>Live Ohio DAS ProcurePort Reverse Auction</p>	<p>March 23, 2010</p>
<ol style="list-style-type: none"> <li>1. Live Auction: Bidders should log onto the Bid Site up to 15 minutes before the event opens live.</li> <li>2. Bidders access the Bid Page by selecting the Live “Bid” Button on the Auction events list.</li> <li>3. Bidders will submit bids on the Bid page and select “Place Bid” to view their current ranking.</li> <li>4. Bidders can view updates to their bid page instantly.</li> <li>5. Bidders may submit questions during the Live Event via email or contact the Help Desk immediately if they need assistance with placing bids. See Section Two for contact information.</li> </ol>	<p>1:00 PM (EST) Live Bidding Opens</p> <p>Estimated duration 45 minutes with Extension periods as indicated by the Bid.</p>
<p>Post-Bid Reverse Auction Requirements</p>	<p>March 23-24, 2010</p>
<ol style="list-style-type: none"> <li>1. Bidders are <u>REQUIRED</u> to submit a completed and signed Unit Price Bid Spreadsheet.</li> <li>2. Spreadsheet must reflect exactly the bids submitted during the Live Auction Event.</li> <li>3. Unit prices are in US currency and must be given for all items.</li> <li>4. Failure to submit the Unit Price Bid Spreadsheet as outlined above may be cause to reject the bid as non-responsive.</li> </ol>	<p>Within 24 hours after close of Live Reverse Auction – Low Bidder(s) submit completed Bid Unit Price Spreadsheet to:  <a href="mailto:Cyrus.Carter@das.state.oh.us">Cyrus.Carter@das.state.oh.us</a></p>
<p>State of Ohio DAS Final Bid Validation &amp; Award Process</p>	<p>March 23 30, 2010</p>
<p>State of Ohio Contract Inception</p>	<p>April 1, 2010</p>

APPENDIX A – THE REVERSE AUCTION BID, QUALIFICATION AND LIVE AUCTION PROCESS (CONT'D)

Section Four: Bid Process

FREQUENTLY ASKED QUESTIONS

1. HOW ARE INVITATIONS ISSUED?

The state of Ohio, in conjunction with HedgeHog Inc., grants access of this event to the qualified bidders via email followed by written notification via U. S. Mail.

2. HOW DOES THE STATE OF OHIO DAS MAINTAIN MARKET INTEGRITY AND BEST PRACTICES USING THE OHIODAS PROCUREPORT?

The Ohio DAS ProcurePort operates a fair and competitive online bid platform. Best practices have been established to govern the participants in this online event. The state of Ohio DAS has the right to accept or reject any and all bids or proposals. Any proposal and bid that does not address all requirements outlined in this ITB by Reverse Auction will be considered not responsive and subject to rejection. No bids will be accepted outside of the Online Bid platform or once the event is closed, without prior provisions granted.

3. HOW ARE BIDS TO BE PLACED DURING LIVE EVENT?

The bidding direction of this On Line Bid event will be downward. A lower bid is more competitive. A bidder cannot raise their bid once they have submitted a bid.

4. HOW IS A LOWEST BID TIE MANAGED?

There will be no lowest bid "ties". If a bidder submits a price that ties, as the lowest bid; it will be rejected by the system and require the bidder to re-submit a price for acceptance.

5. HOW DOES THE BIDDER VIEW THEIR BIDS RANK?

The bidder may see immediate feedback from the competitive bids once a price is placed. The bidder may see how the newly submitted price ranks against the field through a bid rank. This rank will appear in parenthesis alongside the bidder bid price.

6. HOW DOES A BID EVENT TIME BECOME EXTENDED BEYOND THE PROJECTED AUCTION DURATION?

A new valid bid on any item in the list received during the yellow warning final minutes of the On Line Bid event will trigger an extension period designated on the Bid Platform Screen. The extension will add the designated time to the event in order for all participating bidders the opportunity to respond to the market price change. If no additional price changes take place during the new yellow warning period, the On Line Bid event will automatically close. If bidders continue to adjust bids during the extension, additional extensions will continue to roll until all valid bid activity has ceased to close the event for each. The state of Ohio DAS may elect to limit the number of extensions but will not reveal the time line for closure.

7. HOW ARE AWARDED BIDS TO BE DETERMINED?

The state of Ohio DAS will award a contract to the lowest responsive and responsible bidder by category. Bids will be evaluated in accordance with the EVALUATION clause on page 7 of this bid/qualification summary.

APPENDIX A – THE REVERSE AUCTION BID, QUALIFICATION AND LIVE AUCTION PROCESS (CONT'D)

8. HOW IS THE BIDDER'S IDENTITY PROTECTED FROM OTHER BIDDERS PARTICIPATING IN THE EVENT?

Respect for the bidder is extremely important. No competing bidder will have access to specific knowledge about the other competing bidders during this On Line Bid event.

9. HOW WILL BIDDERS BE NOTIFIED OF CHANGES IN THE BID SPECIFICATIONS OR ITEMS FOR BID?

If in preparation for this event, it is necessary for the state of Ohio DAS Office of Procurement Services to issue an amended bid/qualification summary, an Addendum to the bid will be issued by the state of Ohio DAS Office of Procurement Services. All registered bidders will be notified of the issuance of the Addendum via e-mail. The e-mail notification will include a link to the Addendum on the state of Ohio DAS Office of Procurement Services website. It will be the responsibility of each bidder to access the Bid Addendum and make any changes to his/her bid dictated by the Addendum. Bid Addenda may detail either a change in the layout of the bid platform or details in the bid/qualification summary. All participants receiving a notification of bid addenda are encouraged to immediately access the bid addenda and review the documents for potential changes.

10. WHAT ARE THE HARDWARE REQUIREMENTS TO ACCESS THE BID SITE ON THE INTERNET?

The state of Ohio DAS ProcurePort recommends the following minimums:

- A Pentium ® class personal computer
- A minimum of 64 MB of RAM
- 40 MB available disk space
- Direct internet connect with a 28.8 K modem or faster

11. WHAT ARE THE SOFTWARE REQUIREMENTS TO ACCESS THE BID SITE ON THE INTERNET?

The state of Ohio DAS ProcurePort recommends the following minimums:

- Microsoft Windows 95, 98, NT, 2000, XP.
- Microsoft Internet Explorer 5.5 or higher
- Or, Netscape version 4.8 or lower
- HedgeHog, Inc. cannot guarantee full system functionality using other browsers such as Firefox, Safari, Opera, or Google Chrome.

12. HOW CAN A BIDDER SUBMIT A SURROGATE OR PROXY BID?

Bidders who do not have access to the above hardware and software requirements should contact the HedgeHog Help Desk Support as soon as possible to discuss bidding alternatives, See Section Two Contact Information.

APPENDIX A – THE REVERSE AUCTION BID, QUALIFICATION AND LIVE AUCTION PROCESS (CONT'D)

Section Five Qualification Summary and Reverse Auction Timeline

TASK	DEADLINE
Reverse Auction Qualification Summary Posted	February 26, 2010
RAQS Submission Deadline / Opening	1:00 PM (EST) March 15, 2010
Qualification Summary Evaluation & Selection of Invited Bidders	March 16 -19, 2010
DAS/HedgeHog to issue invitations to qualified Bidders	March 22, 2010
Bidder registration at: <a href="https://ohiodas.hedgehog.com">https://ohiodas.hedgehog.com</a> . HedgeHog, Inc. issues USER ID, PASSWORD and pre-bid unit price spreadsheet.	March 22-26, 2010
Cut-Off for Bidder Registration	4:30 PM (EST) March 19, 2010
Bidder training conducted by HedgeHog, Inc.	March 22 -29, 2010
Pre-Bid (After Bidder training, Bidder uploads completed pre-bid unit price spreadsheet)	March 22 until 11:00 AM (EST) March 30, 2010
Blackout Period - DAS validation of pre-bids	11:00 AM – 1:00 PM (EST) March 30, 2010
Live Reverse Auction Event	March 30, 2010 1:00 – 1:45 PM (EST) w/extensions
Low Bidders for each category submit final unit priced spreadsheet to DAS for verification of final bids and award of contract.	March 30 – March 31, 2010 (Due 24 hours following Live Auction close)
Final unit priced spreadsheet evaluation and contract award	March 30- April 7, 2010
Contract inception	June 1, 2010