

State of Ohio Department of Administrative Services  
Office of Procurement Services  
4200 Surface Road  
Columbus, OH 43228-1395  
Date: May 14, 2010

Request for Information (RFI)

Request For Information Number: LDC006-001

Title: Ohio Department of Administrative Services – Information on Influenza Vaccine 2011-2012

The State of Ohio Department of Administrative Services, Office of Procurement Services, requests the following information. Please complete this request as completely as possible using additional sheets if required. If you have questions concerning this request, please utilize the “Submit Inquiry” & “View Q and A” process on the State Procurement web page listing for this RFI. The state will endeavor to answer all questions within 24 hours of posting.

The posting for this RFI will remain active until the end of business on Wednesday, June 9, 2010. In order to reply to this RFI, please return a copy of this document with your comments and information not later than 5:00 PM, Wednesday, June 9, 2010. Please address your response to:

Requester: Terry Spiropoulos  
Address: State of Ohio Office of Procurement Services  
4200 Surface Road  
Columbus, OH 43228  
Email: [terry.spiropoulos@das.state.oh.us](mailto:terry.spiropoulos@das.state.oh.us)  
Fax Number: (614) 644-1785

Information and comment submissions pursuant to this RFI may be sent by Fax, Email (in file formats: doc, xls, xlsx, txt, or pdf), or via U.S. Mail or other document or parcel delivery service.

**BACKGROUND:** The state of Ohio Department of Administrative Services (DAS), Office of Procurement Services administers a contract for the seasonal Influenza Vaccine. The contract provides for the various types, indications, and packages needed by the Ohio Department of Health and the Ohio Dept. of Mental Health, located in Columbus, Ohio. The total purchase amount for items on this contract is in excess of \$ 1.2 million per year. The Index Number of the current contract is LDC006V. You may reference this contract, which contains the text from previous bid opportunities, at the following web site (Click on Revised Contract):

<http://www.procure.ohio.gov/proc/viewContractsAwards.asp?contractID=12513>

Manufacturers and distributors of Influenza Vaccine have historically offered product pre-booking, for the following Flu season, typically in December and continuing through approximately March, or until reservations were depleted. During the most recent pre-booking season, there has been increased market pressure to move the pre-booking period ahead. The state has noticed a decrease in bid interest in the period from January through April, 2010.

The Office of Procurement Services would like to determine the optimal period to procure Influenza Vaccine for the 2011-2012 season, while maximizing the economic advantage to the state and taxpayers of Ohio. Procurement Services would also like to receive supplier input concerning any other factors which would potentially increase interest in bidding for Flu vaccine for the state of Ohio.

The purpose of this Request for Information is to obtain supplier community input on the information and/or data the State would need for a potential solicitation for Influenza Vaccine 2011-2012.

Please answer the following seven (7) questions. Your cooperation is greatly appreciated.



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QUESTIONS (Cont'd.): (Please use additional pages if necessary)

5. What would be the earliest possible date you could submit a response to an ITB or participate in a Live Reverse Auction?

6. Are there any new products which you will be offering this year?

7. Could you offer any suggestions to improve future procurement opportunities for Influenza Vaccine?

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