



Request for Quotations (RFQ)

RFQ # AGO-ITS-22121

Tenable Software Subscription Renewal

Overview: The Ohio Attorney General's Office ("AGO") is seeking quote submissions in response to this Request for Quotations ("RFQ") to secure goods and/or services as defined below.

Ohio Attorney General Dave Yost is an elected official who is the Chief Law Officer for the State of Ohio and its agencies, boards and commissions. The office consists of about 1600 employees in nearly 30 distinct sections that advocate for consumers and victims of crime, assists the criminal justice community, provide legal counsel for state offices and agencies, and enforce certain state laws.

Purpose: The AGO is soliciting responses for the selection of a vendor for Tenable io Vulnerability Management software subscription renewal for AGO for licenses we currently have. Renewal period will start by August 25, 2021.

- Tenable.io Vulnerability Management
Part# TIOVM
- Standard Tenable.io Vulnerability Management Container
Part# TIOVM-STNDC
- Tenable.io Web Application Scanning
Part# TIO-WAS
- Tenable.sc Agents – Cloud Service
Part# AGT-CSS
- Tenable.sc Agents – On Premise
Part# AGT-OPS

Terms and Conditions: The selected vendor may not report to the AGO or ship any equipment to the AGO, and no work may commence until an AGO contract as well as all other applicable agreements, including end user license agreements (EULA), subscription, and/or other license agreements have been fully executed, background checks are completed and approved for all vendor employees, and a purchase order is issued to the vendor. Note that the contracting, background check, and purchase order processes may take up to six to ten weeks in total to complete.

Additionally, the selected vendor(s) may be required to sign various AGO forms and/or agree to comply with certain requirements prior to commencement of work, including the following:

- An AGO nondisclosure statement.

Once the selected vendor(s) reports to the AGO, all work will be conducted in accordance with AGO policies, procedures, coding standards, and best practices as instructed by the AGO.

The AGO is subject to the requirements of the Ohio Public Records Act, located at Ohio Revised Code Section 149.43. Accordingly, vendors must understand that information and other materials submitted in response to this RFQ or in connection with any contract as a result of this RFQ is subject to disclosure as a public record. Accordingly, responses should not include any confidential or trade secret information.

During the term of any contract resulting from this RFQ, the vendor shall be engaged by the AGO solely on an independent contractor basis, and the vendor shall therefore be responsible for all the vendor's business expenses, including, but not limited to, employees' wages and salaries, insurance of every type and description, and all business and personal taxes, including income and Social Security taxes and contributions for Workers' Compensation and Unemployment Compensation coverage, if any.

Vendor Quote Content: All responses to this RFQ must include the information listed below to ensure the quote submission is considered for this opportunity. Any material deviation from the format or information below may result in rejection of a response.

1. A Quote Cover Letter on company letterhead that includes at a minimum:
 - AGO Request for Quote number.
 - Contact Person, who has the authority to answer questions regarding the quote, including their Name, Title, Address, Phone Number, and E-mail Address.
 - DAS State Term Schedule (STS) Number, if applicable.
 - List price and discounted price for AGO.
 - Quote date expiration (at least 60 days from deadline date).
 - Acknowledgement of the project scope and duration.
 - Name, Title and Signature of an individual authorized to legally bind the company.
2. Total cost and cost breakdown, including DAS contract price list line item description, if applicable.

Quote Submission: All responses must be submitted no later than **May 3, 2021 and 8:00 A.M.** Eastern Time via email to: AGOITS-Procurement@OhioAttorneyGeneral.gov referencing the RFQ: **AGO-ITS-22121**. Any quotation received after the required time and date specified for receipt shall be considered late and non-responsive. Any late quotations will not be evaluated for award.

The AGO has the discretion to select a vendor and to reject responses that are not in the best interest of the AGO, or to rescind this RFQ. The AGO may waive minor defects and/or request clarifications in the responses that do not materially deviate from the specifications or otherwise create an unfair competitive advantage. Any response, revision or amendment to a response received after the date and time specified or improperly marked or submitted may be disqualified.

The AGO will not be liable for any costs incurred by a vendor in responding to this RFQ, regardless of whether the AGO awards any contract(s) through this process, decides to cancel this RFQ for any reason, or issues another RFQ if it is deemed to be in the best interest of the AGO to do so.

The AGO reserves the right to negotiate all terms associated with this RFQ, including price. It is entirely within the discretion of the AGO to permit negotiations. A vendor must not submit a response assuming that there will be an opportunity to negotiate any aspect of the response. The AGO is free to limit the negotiations

to particular aspects of any response. Vendors should not base their pricing on the assumption of long-term financing by the AGO that extends beyond the current biennium, which ends June 30, 2023.

The contract will be awarded to the vendor that offers the lowest price proposal.

Calendar of Events:

- RFQ issued date: April 12, 2021
- Quote due date: May 3, 2021, 8:00 A.M.
- Estimated selection date: May 7, 2021
- Estimated initial contract execution date: August 2021

Communication and Inquiries: Unless the AGO advises differently, any contact is to be in writing using the State of Ohio Procurement website. If an inquiry period is opened, all inquiries and responses will be posted to the same website. The due date for any inquiry within the intent and scope of this request will be listed on the website. Any reference materials related to this RFQ will be also available on website. The State of Ohio Procurement website address is linked from: <https://www.ohioattorneygeneral.gov/Business/Services-for-Business/RFQ>.

Work Locations: All work performed under a contract awarded pursuant to this RFQ must be performed within the territory of the United States. All services provided by the selected contractor must not be performed outside of the United States without AGO's written permission provided in advance. AGO data must not be stored, accessed from or transmitted to outside of the United States without AGO's written permission provided in advance.

Required Specifications: Renewal of licenses and support for:

- Year One: Fiscal Year 2022 (8/25/2021 – 8/24/2022)
- Year Two: Fiscal Year 2023 (8/25/2022 – 8/24/2023)
- Year Three optional renewal term: Fiscal Year 2024 (8/25/2023 – 8/24/2024)
- Year Four optional renewal term: Fiscal Year 2025 (8/25/2024 – 8/24/2025)

Tenable io Vulnerability Management renewal of Ohio Attorney General licenses		
Quantity	Part #	Description
5,120 Assets	TIOVM	Tenable.io Vulnerability Management
N/A	TIOVM-STNDC	Standard Tenable.io Vulnerability Management Container
20 FQDN's	TIO-WAS	Tenable.io Web Application Scanning