

# INVITATION TO BID

State of Ohio  
Department of Administrative Services  
General Services Division  
Office of Procurement Services

|   |  |  |                             |
|---|--|--|-----------------------------|
| The Original Signed Bid must be submitted to the Office of Procurement Services to receive consideration for award.   |  | BIDDER NAME  |                             |
| BID NUMBER<br><b>RS900511</b>   | OPENING DATE (1:00 p.m.)<br><b>DECEMBER 29, 2010</b> | STREET ADDRESS <input type="checkbox"/> Check if remit address is different and list on separate sheet |                             |
| General Services Division<br>Office of Procurement Services<br>4200 Surface Road<br>Columbus, OH 43228-1395<br>Attn: Bid Desk   |  | CITY STATE ZIP   |                             |
|   |  | COUNTY   | MBE/EDGE CERTIFICATE NUMBER |
|   |  | TELEPHONE NO.<br>( )   | TOLL FREE NO.<br>1 - ( )    |
|   |  | CONTACT PERSON   | FAX NO.<br>( )              |
| REQ./INDEX NO.<br><b>GDC093</b>   | BID NOTICE DATE<br><b>DECEMBER 7, 2010</b>           | CONTRACTOR'S E-MAIL ADDRESS  |                             |
| SELECT YOUR PREFERRED METHOD OF RECEIVING PURCHASE ORDERS AND ENTER THE E-MAIL OR FAX NUMBER INFORMATION (ONLY SELECT ONE METHOD)   |  |  |                             |
| <input type="checkbox"/> E-Mail <input type="checkbox"/> Fax  |  |  |                             |
| In addition to the standard terms for payment, the payment terms for state agency(ies) will be 2%, 10 Days, Net 30 Days unless otherwise stated in the following space. If no discount is offered, bidder should circle "Net 30 Days". ____%, ____ Days, Net 30 Days  |  |  |                             |
| <b>PARTICIPATING AGENCY(IES):</b> ALL STATE AGENCIES, AND PROPERLY REGISTERED COUNTIES, TOWNSHIPS, MUNICIPAL CORPORATIONS, REGIONAL TRANSIT AUTHORITIES, REGIONAL AIRPORT AUTHORITIES, PORT AUTHORITIES, SCHOOL DISTRICTS, CONSERVANCY DISTRICTS, TOWNSHIP PARK DISTRICTS AND PARK DISTRICTS, PURSUANT TO SECTION 125.04(B) OF THE OHIO REVISED CODE, THE COOPERATIVE PURCHASING ACT. STATE UNIVERSITIES, STATE VOCATIONAL SCHOOLS, STATE COMMUNITY COLLEGES OR OTHER INSTITUTIONS OF HIGHER EDUCATION MAY USE THESE CONTRACTS. SUCH USE, HOWEVER, IS BASED UPON EACH ENTITY'S PROCUREMENT AUTHORITY.   |  |  |                             |
| <b>MINORITY SET-ASIDE BID IN ACCORDANCE WITH ORC CH. 125.081</b>  |  |  |                             |
| <b>THE DEPARTMENT OF ADMINISTRATIVE SERVICES, OFFICE OF PROCUREMENT SERVICES, IS SOLICITING BIDS FOR:</b>   |  |  |                             |
| <b>NEW, MODEL YEAR 2011 TRUCKS, UTILITY VEHICLES AND CARGO VANS</b>   |  |  |                             |
| <b>TERM OF CONTRACT:</b> This Invitation to Bid is to establish a requirements contract to procure the described supplies or services on behalf of the above participating agency(ies). The agency(ies) may place orders against the Contract beginning <u>January 03, 2011</u> or upon the date when DAS signs the Contract, whichever is later in time. The Contract will expire <u>September 30, 2011</u> unless DAS terminates the Contract based upon reasons set forth in Article I-C of the Standard Contract Terms and Conditions. No agencies may place purchase orders against the Contract beyond the expiration date unless DAS renews the Contract by amendment. The Contractor may begin performance under the Contract only upon receipt of a valid order from a participating state agency. |  |  |                             |
| <b>INSTRUCTIONS TO BIDDERS AND CONTRACT TERMS AND CONDITIONS,</b> Revised 10-01-07, are a part of this Invitation to Bid. Copies may be downloaded by clicking on this link: <a href="#">Instructions: Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions</a> . All prior versions of Instructions to Bidders, Contract Terms and Conditions are null and void.   |  |  |                             |
| By submitting this Invitation to Bid, the Contractor certifies that Contractor has truthfully disclosed the location(s) where all services are to be performed; the location(s) where all applicable State contract data is to be maintained or made available; and the principal location of business for the Contractor and all subcontractors. The Contractor further certifies and acknowledges that Contractor will not change the country of the location(s) where services are performed and will not change the country of the location(s) where data is maintained or made available without prior written consent of the State.   |  |  |                             |
| Any questions or clarifications regarding this Invitation to Bid should be directed to the Office of Procurement Services through the Internet at <a href="http://www.ohio.gov/procure">www.ohio.gov/procure</a> . All questions should be submitted a minimum of seven (7) working days prior to the bid opening date.   |  |  |                             |
| PRINTED/TYPED SIGNATURE   |  | AUTHORIZED SIGNATURE (ORIGINAL SIGNATURE ONLY) (Please sign in blue ink)                               | DATE                        |

The ORIGINAL signed Bid must be submitted to the Office of Procurement Services by 1:00 o'clock p.m., on the above listed opening date to receive consideration for award. It is requested that the Bidder NOT sign their bid in BLACK ink. BIDDER CERTIFIES, by signature affixed to its bid, that the information provided by it in its bid including the certified statements, is accurate and complete. Bidder declares to have read and understood and agrees to be bound by all of the instructions, terms, conditions and specifications of this Invitation to Bid and agrees to fulfill the requirements of any awarded contract at the prices bid.

## REQUIRED CERTIFICATION FOR BIDDING

Those bidders claiming preference for Domestic Source End Products and/or the Ohio preference, pursuant to Revised Code Sections 125.09 and 125.11 and Administrative Code Section 123:5-1-06 must complete the following information. Bidders who qualify as an "Ohio" bidder (offer an Ohio product or who have significant Ohio economic presence) or who qualify as a Border State bidder are eligible to receive a five percent (5%) preference over non-Ohio/Border state bidders. The state reserves the right to clarify any information during the evaluation process. **BIDDERS MUST COMPLETE THIS CERTIFICATION TO RECEIVE THE PREFERENCE.**

**A. DOMESTIC PREFERENCE (BUY AMERICA):** [Not applicable to **"Excepted Products"**]

1. Where is each product/services being offered mined, raised, grown, produced or manufactured?  
 United States: \_\_\_\_\_ (State)     Canada     Mexico    (Go to B-1)  
 Other: (Specify Country) \_\_\_\_\_ (Go to A-2)
2. End product is manufactured outside the United States and at least 50% of the cost of its components are produced, mined, raised, grown or manufactured within the United States. The cost of components may include transportation costs to the place of manufacture and, in the case of components of foreign origin, duty whether or not a duty free entry certificate is issued.  
 Yes (Go to Section B-1)     No (Go to Section A-3)
3. The Bidder hereby certifies that each end product, except the products listed below, is a domestic source end product as defined in the Buy America Act and that components of unknown origin have been considered to have been mined, produced, grown or manufactured outside the United States.  
\_\_\_\_\_(Item) \_\_\_\_\_(Country of Origin)  
\_\_\_\_\_(Item) \_\_\_\_\_(Country of Origin)

A domestic end source product is deemed to be excessively priced if it exceeds the cost of the foreign product by more than 6%. Pursuant to FAR, Part 25, the state of Ohio does not acquire supplies or services that cannot be imported lawfully into the United States. The contractor, their subcontractor(s) and any agent of the contractor or subcontractor must not acquire any supplies or services originating from sources within, or that were located in or transported from or through Cuba, Iran, Iraq, Libya, North Korea, Sudan Territory of Afghanistan controlled by the Taliban, or Serbia (excluding the territory of Kosovo).

**B. OHIO PREFERENCE (BUY OHIO):**

1. The products/services being offered are raised, grown, produced, mined or manufactured in Ohio.  
 Yes (Go to C)     No (Go to B-2) 
2. Bidder has significant economic presence within the state of Ohio.     Yes (Answer a, b, c, d below)     No (Go to B-3)
  - a) Bidder has paid the required taxes due the state of Ohio     Yes     No
  - b) Bidder is registered with the Ohio Secretary of State  
 Yes (Charter/Registration No.: \_\_\_\_\_)     No  
Questions regarding registration should be directed to (614) 466-3910 or visit their web site at:  
<http://www.sos.state.oh.us/>
  - c) Bidder has ten or more employees based in Ohio or border state.     Yes     No (Go to B-2d)
  - d) Bidder has seventy-five percent or more employees based in Ohio or border state.     Yes     No (Go to B-3)
3. Border state bidder:  
 Yes (Specify which state then go to B-2c):  KY     MI     NY     PA     IN     No (Go to B-4)
4. Border state bidder: mined products mined in respective border state     Yes     No     Not Applicable

**C. E.D.G.E. DESIGNATION**

Bidder is certified E.D.G.E. business     Yes     No

For information on E.D.G.E. designation, please visit the DAS Equal Opportunity Division website at:

<http://www.das.ohio.gov/Divisions/EqualOpportunity/tabid/80/Default.aspx>

**D. DECLARATION REGARDING MATERIAL ASSISTANCE/NON-ASSISTANCE TO A TERRORIST ORGANIZATION (DMA)**

The Bidder being awarded this Contract must:

1. review the Terrorist Exclusion List at [http://www.publicsafety.ohio.gov/links/terrorist\\_exclusion\\_list.pdf](http://www.publicsafety.ohio.gov/links/terrorist_exclusion_list.pdf)
2. complete the Declaration Regarding Material Assistance/Non-Assistance to a Terrorist Organization (DMA) form <http://www.publicsafety.ohio.gov/links/HLS0038.pdf> and submit this with your bid response.

Failure to complete the Declaration Regarding Material Assistance/Non-Assistance to a Terrorist Organization (DMA) form may result in the bidder being deemed not responsive and/or may invalidate any Contract award. If not submitted with the bid response, the bidder will have seven (7) calendar days, after notification, to submit the form.

SPECIAL CONTRACT TERMS AND CONDITIONS

Any award made as a result of this bid will become a part of contract RS900411

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within delivery noted on the Pricing Schedule and after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder may be required to submit descriptive literature of the supplies or services being offered. If requested, the literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not provided as part of the bid response, the Bidder must provide said literature within seven (7) calendar days after request/notification by the Office of Procurement Services to do so. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature either as part of their bid response or within the time specified herein will deem the bidder not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the state will evaluate the bid based on the total item cost, including a weighted option value, plus the delivery charge for the evaluation. The total and weighted option costs of the item will be based on the state's historical purchases and are included in the Scope and Classification section and the item bid sheet respectively. In instances where the state has not purchased a particular vehicle, the value of one (1) will be used for the base unit in evaluating the bid. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not To Exceed \$50.00) will be used for evaluation purposes.

For options with weighted values, bidders must include a unit cost for that option. If the weighted option is included in the base unit, the bidder may enter a cost of \$0.00 for the option. Failure to enter a cost or bid all weighted options may deem your bid non responsive and ineligible for an award for that item.

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

Example Total Vehicle Cost Calculations of a Vehicle with Two Weighted Options:

Total Vehicle Cost Using Delivery Charge:

Total Vehicle Cost = (# Units)(Base Unit Price) + [(% Option1 Weight)(# Units)(Option1 Price)] + [(% Option2 Weight) (# Units)(Option2 Price)] + (# Units)(300 Round-trip Miles)(Delivery Charge)

Total Vehicle Cost Using Minimum Delivery Charge:

Total Vehicle Cost = (# Units)(Base Unit Price) + [(% Option1 Weight)(# Units)(Option1 Price)] + [(% Option2 Weight) (# Units)(Option2 Price)] + (# Units)(Minimum Delivery Charge)

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder by line item.

OPTION PRICING NOTE: Option prices bid are to be less than the manufacturer's suggested retail price(s). Bidder signifies by their signature on page one (1) of the ITB, that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from any award. Ordering entities are advised to compare window sticker prices of options, where possible with option charges on invoices. Bidders found to be over charging for options at the time of invoicing will be required to submit corrected invoices reflecting proper pricing.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

NOTICE ON THE USE OF SOCIAL SECURITY NUMBERS AS FEDERAL TAX IDENTIFICATION NUMBERS: The Department of Administrative Services (Department) requires vendors and contractors wishing to do business with the State to provide their Federal Taxpayer Identification Number to the Department. The Department does this so that it can perform statutorily required "responsibility" analyses on those vendors and contractors doing business with the State and, under limited circumstances, for tax reporting purposes. If you are a vendor or contractor using your Social Security Number as your Federal Taxpayer Identification Number, please be aware that the information you submit is a public record, and the Department may be compelled by Ohio law to release Federal Taxpayer Identification Numbers as a public record. If you do not want to have your Social Security Number potentially disclosed as a Federal Taxpayer Identification Number, the Department encourages you to use a separate Employer Identification Number (EIN) obtained from the United States Internal Revenue Service's to serve as your Federal Taxpayer Identification Number.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions and the state's third party financing administrator on behalf of the state agencies, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor shall be required to report the quarterly dollar value of sales to the Department of Administrative Services (DAS) on a form prescribed by DAS. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services  
General Services Division, Term Contract Program  
4200 Surface Road  
Columbus, OH 43228-1395

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may terminate or cancel this Contract.

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the following information with the payment:

Applicable State Term Contract Number, report amount(s) and the reporting period covered.

The Contractor should make the check payable to: Ohio Treasurer Kevin L. Boyce and forward the check to the following address:

Department of Administrative Services  
General Services Division – Term Contract Program  
4200 Surface Road  
Columbus, OH 43228-1395

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may terminate or cancel this Contract.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.): [For Supplies only Bids]:

List names of subcontractors who will be performing work under the Contract.

|       |       |
|-------|-------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

TRANSPORTATION CHARGES: Any items(s) ordered from this contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the state of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the item page. When generating orders, contact the contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the state of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

MINIMUM DELIVERY CHARGE: This charge is to be used when the rate per mile per vehicle, as listed on the item page, times the number of round trip miles is less than the minimum delivery charge. The contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.

PURCHASE ORDERS: Purchase Orders for item(s) listed in this contract will be placed directly with the contractor by the ordering agency. All purchases, made by state agencies only, will be placed using either the official state of Ohio Purchase Order or by a purchase order issued by the State's third party financing administrator. The state will not be obligated to pay for purchases of any supplies or services, made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the contract. A Purchase Order will authorize the contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice, will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the contractor.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

PLACEMENT OF ORDERS: Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a contract, awarded pursuant to this bid, will be placed directly with the contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

SUBMISSION OF INVOICES: Refer to the Standard Contract Terms and Conditions; III, Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

PAYMENT: During the term of this contract, a third party financing option will be made available to State agencies only; not to political subdivisions. The contractors (dealers) will be notified by the State to review the order to pay process utilized by the third party administrator. Contractors will continue to receive payment in full; either from the State or the third party administrator. If payment is received from the third party administrator, the title to the vehicle is to (may) be forwarded to the third party administrator. If a third party administrator is used for payment, there could be a delay in receipt of payment.

It is unknown which agencies or the number of vehicles that may be purchased through the third party administrator. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the agency and the dealer.

CONTRACT COMPLIANCE: See Supplemental Contract Terms and Conditions, Article S-14, Contract Compliance.

SERVICE: The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. Unit shall conform to all current Federal Safety Regulations including OSHA.

SERVICE POLICY: The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the state of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

PURCHASE ORDERS: ALL purchase orders placed against this contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

| TITLE TO:            | SHIP TO:      | BILL TO:        |
|----------------------|---------------|-----------------|
| AGENCY TAX NO. _____ |               |                 |
| AGENCY _____         |               |                 |
| ADDRESS _____        |               |                 |
| CITY/STATE _____     |               |                 |
| COUNTY _____         | CONTACT _____ | TELEPHONE _____ |

In addition, list on each purchase order an agency contact person with phone number for dealer questions, delivery notification, etc., as shown above.

CERTIFICATE OF TITLE: The title shall be filed by the contractor and delivered to the ordering agency within fifteen (15) days after delivery of the vehicle. NOTE: Multiple titles may require additional time to process. Payment of invoice is not to be delayed awaiting title (see Standard Contract Terms & Conditions, Article III, B).

AGENCY REGISTRATION: The contractor shall furnish the Title Documents for each new vehicle and deliver same to the Department ordering the vehicle, unless otherwise specified on purchase order. The contractor shall deliver with the necessary papers a \$5.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

ADVERTISEMENT: Dealer name-signs shall not be affixed to any part of the delivered vehicle.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

**NOTE:** THE ENERGY POLICY ACT WAS SIGNED INTO LAW IN 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

**AUTOMOBILE LIABILITY INSURANCE:** Automobile Insurance is required for anyone coming onto State Property to deliver goods or to perform services using a vehicle, which is owned, leased or rented by the Contractor. Any Bidder, Broker or Sub Contractor who will be on State Property, but not delivering goods or performing services, is required to carry Automobile Liability insurance that complies with the State and Federal laws regarding financial responsibility.

**USAGE REPORTS:** Every three (3) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of State Purchasing, 4200 Surface Road, Columbus, Ohio 43228-1395, Attn: Jack Hill II.

Contractor is to submit two (2) separate reports, one (1) for state agencies purchases and the other report for political subdivision purchases.

| INDEX NUMBER | CONTRACT NUMBER | ITEM NUMBER | # UNITS SOLD | \$ VALUE |
|--------------|-----------------|-------------|--------------|----------|
|--------------|-----------------|-------------|--------------|----------|

**E.D.G.E Certification:** The Office of State Purchasing has identified those Contractors who were E.D.G.E. certified at the time of award of the Contract. It is possible that a Contractor's certification status may change during the term of the Contract. Agencies should refer to the Equal Opportunity Division website at <http://www.das.ohio.gov/eod/mbesearch/edgeindex.asp> to verify E.D.G.E. Certification status of the Contractor.

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SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

- A. Scope: - These specifications define the state's requirements for 2010, trucks, utility vehicles and cargo vans to be utilized by state agencies in the operation of state government. This includes political subdivisions that are members of the Department of Administrative Services, Office of Procurement Services Cooperative Purchasing program.
- B. Classification: The information listed below is based upon 2010 state of Ohio vehicle purchases. Items: 1 through 13 and 19 through 34 are part of bid RS900411 for model year 2011.

|     |  |
|-----|--|
| 14B | 48 Units – P. U. – Full Size – 2WD Reg. Cab 6,400 # GVWR FFV |
| 15B | 1 Units – P. U. – Full Size – 4WD Reg. Cab 6,400 # GVWR FFV  |
| 16B | 8 Units – P. U. – Full Size – 2WD Ext. Cab 6,400 # GVWR FFV  |
| 17B | 4 Units – P. U. – Full Size – 4WD Ext. Cab 6,400 # GVWR FFV  |
| 18B | 61 Units – P. U. – Full Size – 4WD Ext. Cab 6,400 # GVWR FFV |

**NOTE:** Political subdivision purchases are not included in the figures shown in B above. Evaluation based upon state usage figures.

II. APPLICABLE DOCUMENTS:

- A. Ohio Revised Code Chapter 125
- B. Ohio Revised Code Chapters 4501, 4503, 4505, 4513, and 4517
- C. State of Ohio Vehicle Specifications as stated herein
- D. Federal Motor Vehicle Safety Standards (FMVSS)
- E. Society of Automotive Engineers (SAE) Automotive Technical Standards
- F. Occupational Safety & Health Administration (OSHA) Regulations
- G. U.S. Environmental Protection Agency (EPA) Laws & Regulations
- H. Model Year 2011 state of Ohio truck, utility vehicle and cargo van specifications:
  - 1. See odd numbered pages: 13 through 21.

SPECIFICATIONS (Cont'd.)

III. **REQUIREMENTS:** In addition to the 2011 state of Ohio truck, utility vehicle and cargo van specifications, the following items of factory-installed equipment shall be required as standard equipment on each vehicle listed in this bid, unless otherwise noted. Optional equipment required (Requirements Section C) to be furnished on the units, is noted on the State's specifications. Options listed herein, are to be factory installed except for any item(s) not available from the factory.

A. **REQUIRED STANDARD EQUIPMENT:**

1. Four Speed Automatic Transmission (unless otherwise noted)
2. Outside Rearview Mirrors, Left and Right, Low Mount with break-a-way mirror head feature - (unless otherwise specified, manufacturers largest standard manually operated left and right mirrors to be bid).
3. Inside Rearview Mirror.
4. Spare Wheel and Tire (of same Mfg. Style and Tread Design as O.E.) with Manufacturers Standard Spare Tire mounting location, unless otherwise specified - Tires and Wheels shall be Conventional Full Size, if available. All tires to be radial unless otherwise stated.
5. Bumpers: Front and Rear, Manufacturer's Standard, with the Rear Bumper to be a Step Bumper on all pickup trucks with factory beds or utility bodies
6. Standard Heater and Defroster
7. Heavy Duty Radiator to include Radiator Overflow Tank
8. Dual Armrests
9. Dual Visors
10. Gauges on Instrument Panel – as standard for model being bid
11. 12V power point(s).
12. Lug Wrench and Tire Jack
13. Passenger Seat required on each van. Second Row Bench Seat required on Utility Vehicles and Crew Cab Trucks unless otherwise specified. Shall be manufacturer's standard seating.
14. Manufacturer's standard floor covering. Floor covering on cargo vans is to include the load area.
15. All wiring provided is to be properly sized and installed in accordance with the manufacturer's recommendations. All wiring is to be adequately protected from cargo in the load space.
16. Rust Proofing: Each vehicle listed in this bid shall have the manufacturer's standard corrosion protection system. A copy of the corrosion protection warranty shall be returned with the bid, certifying compliance to this requirement. NOTE: Failure to provide this warranty may result in disqualification of the bid.
17. All vehicles to be delivered with fuel tank at least one-quarter (1/4) full.
18. Dual air bags – when available for item being offered.
19. Radio Suppression: Each vehicle listed in this bid shall have the manufacturer's standard radio suppression system.
20. Restraint System and Supplemental Restraint Systems: Restraint Systems refers to lap and shoulder seat belts and Supplemental Restraint Systems refers to air bag system.
21. Vehicles shall be the latest current models, complete with all standard equipment, including power steering, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed above, must not to be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including seat belts and shoulder harness.
22. Tires: Shall be as recommended by the manufacturer for the payload rating specified, and shall be premium quality of recognized manufacturer, steel belted radials (all season tread).
23. Paint: The entire unit shall be painted in accordance with automotive standards. All colors are to be solid and mfg. standard and will be specified on the order. Certain items may require specific paint as noted. Bidders to furnish color chart, noting which colors are standard on each item bid. If no chart is submitted or no notations are made, it will be assumed all colors are standard and no additional compensation will be made for any factory color ordered.
24. Additional Option Package: This has been included on the pricing pages for the bidder to include several of their more popular options. In the event of an order for one (1) or more of these options, it is the responsibility of the contractor to make sure that the entire contents of that Option Package is made available to the ordering entity and that is what the ordering entity wants included in their purchase.

SPECIFICATIONS (Cont'd.)

B. BODY SPECIFICATIONS:

1. FRAME, AXLE & SPRINGS: Shall be the manufacturer's standard for the payload rating, unless otherwise specified.
2. CAB/VEHICLE BODY: Shall be the manufacturer's standard production closed type with safety glass throughout. Key type door lock in at least one (1) door.
3. PICKUP BOX: Shall be of the open express wide type with down swinging tailgate. The tailgate shall be fitted with shield drop chains or other means of holding tailgate in a 90° open position. The floor of the box shall be either all steel, all steel with overlaid hardwood flooring or hardwood with steel skid strips or other manufacturer's standard box for model bid. Balance of box shall be of steel construction. Inside box dimensions shall be manufacturer's standard for box specified.
4. PASSENGER VAN: Body shall be manufacturer's standard front and rear door and glass arrangement for the Club Wagon type vehicle and shall have right side standard door unless otherwise noted. Key type door locks shall be provided. Seats and interior are to be manufacturer's standard for custom interior.
5. SCHOOL BUS USE: Per Federal Regulation 571.3, 10 passengers and above vans are not to be utilized for the transportation of pre-primary, primary or secondary school students to or from school sessions or school related events. Awarded contractor(s) may require ordering entities to sign a confirmation to that effect prior to acceptance of an order.

C. OPTIONAL EQUIPMENT REQUIREMENTS (WHEN ORDERED):

1. 6 DOOR UTILITY BODY: Furnish and install a six door utility body that is appropriately sized for the chassis. The quoted price is to include all parts and labor for the installation of the body. If the body is installed on a four wheel drive vehicle an off road installation kit is to be provided. The body is to include the following features:
  - a. Removal of the pickup box if required.
  - b. Finish paint to match the cab.
  - c. All steel construction with a 5 year rust through warranty.
  - d. (4)-vertical compartments and (2)-horizontal compartments with standard shelving. All doors are to be keyed alike.
  - e. 3/16" tread plate floor.
  - f. Rear tailgate with rubber coated chains.
  - g. Rear step bumper with pintle hook recess.
  - h. Lighting package to comply with FMVSS 108.
2. SNOW PLOW PACKAGE: Furnish and install a snow plow package that includes the following features:
  - a. Chassis manufacturer's snow plow prep package.
  - b. 8' wide blade with quick-disconnect mounting assembly. The blade is to incorporate a replaceable cutting edge.
  - c. Power angle blade.
  - d. Plow lights and markers.
  - e. In cab controls installed in a convenient location for the driver.
3. 2 YARD DUMP BODY: Furnish and install a 2 yard dump body that is appropriately sized for the chassis. The dump body is to include the following features:
  - a. Cab shield
  - b. Double acting tailgate
  - c. 15 GPM Central Hydraulic system w/9Ton double acting hoist
  - d. All DOT safety items such as cab lights, rubber mounted bed lights, bed props, and mudflaps.
  - e. Finish paint to match the cab.

SPECIFICATIONS (Cont'd.)

4. SAFETY PARTITION: Furnish and install a metal wire mesh safety partition between the cab and load areas of the van. The partition is not to interfere with the seat travel or the side door opening of the load area.
5. SAFETY PARTITION: Furnish and install a clear plexiglass safety partition between the cab and load areas of the van. The partition is not to interfere with the seat travel or the side door opening of the load area.
6. TRAILER TOW PACKAGE: The trailer tow package is to include a Reese type receiver tube and trailer receptacle.
7. DIFFERENTIAL TYPE/RATIO: For the purposes of this bid the terms limited slip, anti-spin, automatic locking rear, locking, TRAC-LOC, etc. are to have the same meaning. The bidder is to state the standard rear axle ratio being provided and is to quote any additional ratio that may be available when preparing their bid.

IV. DELIVERY:

- A. Upon receipt of an order from an ordering agency, contractors are expected to enter orders with the factory within two (2) days after of receipt of purchase order. The contractor will confirm receipt of the agency's order and projected shipping date to the ordering agency within two (2) working days, by either FAX or electronic means. The confirmation document shall confirm the contractor's order number, specific item(s), order quantities, unit price, a copy of the order notification and vehicle order number. The confirmation document may be a copy of the agency's order with the contractor's order number entered thereon. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items (refer to paragraph IV. D, page 12).

Upon receipt of the vehicle from the manufacturer, the dealer is to acknowledge receipt of the vehicle to the ordering agency. The contractor (dealer) is to then schedule delivery with the ordering agency. Delivery may be refused by the ordering agency if delivery was not scheduled.

- B. Any state of Ohio ordering entity and/or political subdivision ordering from this contract needs to be sure that they have included a contact, phone/fax numbers on the purchase order to the dealership.

C. PERFORMANCE AGREEMENT:

1. The State declares that time is of the essence and the delivery of the vehicle(s) ordered by the projected delivery date is crucial to the ordering agency. The state realizes that there are circumstances beyond the control of the contractor that cause delay in delivery. In the event the contractor is unable to meet the projected delivery date referenced above due to circumstances beyond his control, the contractor must contact the ordering agency and inform the agency why there is a delay, setting forth therein the reasons for the delay and there will be an extension to the delivery date. The contractor's plea that insufficient time as specified is not a valid reason for an extension of time. If accord cannot be obtained, a written request by the agency must be made to the Office of State Purchasing, or if a co-operative purchasing order, to the Office of Cooperative Purchasing for review.
2. If the contractor fails to meet the original and/or any revised delivery date, the contractor agrees to pay to the ordering agency liquidated damages according to the following schedule:
  - a. Delivery completed within ten (10) calendar days beyond the original and/or revised scheduled date \$10.00 per vehicle per day beyond the scheduled delivery date.
  - b. Liquidated damages will be deducted from the final invoice submitted by the contractor after delivery and acceptance has occurred.
3. The manufacturer has, upon occasion oversold their productive capability and could not deliver all of the contractor's orders that had been properly entered and acknowledged. When this occurs, the contractor cannot deliver for reasons beyond his control and cannot be held responsible. Usually the manufacturer will complete deliveries with the new model year vehicle at the contractor's bid price.

SPECIFICATIONS (Cont'd.)

D. DELAYED DELIVERY:

1. Certain ordering entities may require delayed delivery on vehicles, items, or services within the Contract. For any vehicle order that requests delayed delivery, the Contractor may assess storage charges. The Contractor must inform the ordering entity, at the time of the request of the delay, of their decision to assess such storage charges. Storage charges can commence seven (7) calendar days after the ordering entity is contacted by the Contractor that the vehicle is serviced and ready for delivery or pick-up. The rate of such charges shall not exceed 12% annual rate.

E. DELIVERY INSTRUCTIONS:

1. The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be effected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of State Purchasing.

F. MANUFACTURER'S PRODUCTION TERMINATION NOTICE (BUILD-OUT):

1. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any contract resulting from this bid, shall be provided to the contractor no later than the manufacturer's build-out date, which in the past is usually around March, but may be much earlier. Agencies will be notified of these dates, but are urged to submit their orders as quickly as possible after receipt of the contract.
2. All orders received and accepted by the contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the contract price.
3. Any order received by the contractor after the build-out date will be subject to availability. The contractor reserves the right to accept or reject these orders. The contractor will be required to notify the ordering agency, within five (5) working days, after the purchase order has been received by the contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted, it shall be returned to the ordering agency by the contractor. Once accepted, the contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The contractor will be held liable for any difference in price.

V. NOTES:

- A. **WARRANTY:** Unless ordered with extended warranty, manufacturer's standard warranty shall apply - Copy of warranty to be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered.
- B. Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with state of Ohio requirements (See "Contract Terms & Conditions"). Any extra accessories delivered on vehicles cannot and will not be paid for.
- C. Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.
- D. **EPA ESTIMATED MILEAGE:** Vehicles bid shall be equipped with an engine that meets the minimum requirements for the EPA Estimated Mileage (if stated) in the state of Ohio specification sheet. In the instance where an EPA Estimated Mileage is not available, the bidder is to supply the manufacturer's estimated mileage for the engine quoted.
- E. **ADDITIONAL OPTIONS:** Bidders may elect to quote some of their more popular options for the item being bid. The options(s) being offered must be available for the item being bid. The additional options being offered must not change the item model being bid.
- F. **UNSPECIFIED OPTIONS:** Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation. Unspecified options requested by the ordering entities must not change the item model.

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Pickup – Full Size, 2WD, Regular Cab, 6,400 lbs. GVWR, 8' Bed - Flex Fuel  
 Item Number 14B

| Standard Specification Items              | Minimum Requirements   |  | Minimum Requirements |
|---|------------------------|--|----------------------|
| Mfg. Make                                 |                        | Battery (CCA)  | 540                  |
| Mfg. Model-Model No.                      |                        | Fuel Capacity (gals.)                                | 26                   |
| Seating Capacity                          | 3                      | Exterior Rear View Mirror                            | Dual                 |
| # of Doors                                | 2                      | Keyed Door Locks                                     | min.                 |
| Wheelbase (.in)                           | 133                    | Intermittent Windshield Wipers                       | min.                 |
| Single Rear Wheels                        | Required               | Cruise Control/Tilt Wheel                            | Required             |
| Bed Length (ft.)                          | 8                      | Air Conditioning                                     | Required             |
| Gross Vehicle Weight Rating (GVWR) (lbs.) | 6,400                  | Seat Covering  | Vinyl                |
| Base Curb Weight (lbs.)                   | 4,200                  | Floor Covering                                       | Vinyl                |
| Payload (lbs.)                            | 1,500                  | Floor Mats   | Front                |
| Drivetrain                                | 2WD                    | Radio  | AM/FM                |
| Engine Type (Cylinder/Liter)              | 8 / 4.6L               | Front Seat Type                                      | Split Bench          |
| Alternative Fuel (FFV)                    | E85 Flex Fuel          | Power Antilock Brakes (Front and Rear)               | Required, 4 Wheel    |
| Horsepower (HP)                           | 230                    | Restraint System (Driver and Passenger)              | Required             |
| Torque (ft-lbs)                           | 290                    | Supplemental Restraint System (Driver and Passenger) | Required             |
| Cooling System                            | h.d.a.                 | Rear Bumper  | Step Type            |
| Automatic Transmission                    | Auto, 4-sp             | Tires  | All Season           |
| Differential Type/Ratio                   | Limited Slip/Mfg. Std. | Spare Tire   | Full Size            |
| Alternator (amps)                         | 105                    | Mfg. Standard Warranty                               | 3yr/36K Mile Min.    |
| <b>Dimensions/Ratings</b>                 |                        | <b>Optional Equipment</b>                            |                      |
| Head Room (Front/Rear)                    | 40                     | Cloth Seat Covering                                  |                      |
| Leg Room (Front/Rear)                     | 41                     | Trailer Tow Package                                  |                      |
| Hip Room (Front/Rear)                     | 60                     | All Terrain Tires                                    |                      |
| Shoulder Room (Front/Rear)                | 65                     | 30-Day Tag   |                      |
| Cargo Volume (cu. ft.)                    | 70                     | Parts Manuals  |                      |
|   |                        | Shop Manuals   |                      |
|   |                        | Trailer Mirrors                                      |                      |
|   |                        | Power Windows, Door Locks<br>Remote Keyless Entry    |                      |

ITEM -14B – Pickup – Full Size, 2WD, Regular Cab, 6,400 lbs. GVWR, 8'Bed, - Flex Fuel

DELIVERY: \_\_\_\_\_ DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_ MFG: \_\_\_\_\_ MODEL: \_\_\_\_\_ MODEL NUMBER: \_\_\_\_\_

Item ID No.: 11966 UNIT PRICE: \_\_\_\_\_

List any exceptions to the specifications:  
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Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: \$0.\_\_\_\_\_. The maximum delivery charge the state will pay is \$.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed \$50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed \$50.00: \_\_\_\_\_

| <u>CONTRACTOR'S ORDER NO.</u> | <u>OPTIONS</u>   | <u>% WGT.</u> | <u>UNIT COST</u> |
|-------------------------------|--|---------------|------------------|
| _____                         | Cloth Seat Covering  | 90            | \$ _____         |
| _____                         | Trailer Tow Package  | 15            | \$ _____         |
| _____                         | All Terrain Tires  | 15            | \$ _____         |
| _____                         | 30 Day Tag   | 10            | \$ _____         |
| _____                         | Trailer Mirrors  | 10            | \$ _____         |
| _____                         | Power Windows, Locks and Remote Keyless Entry              | 10            | \$ _____         |
| _____                         | Parts Manual (Bidder to Specify Paper or Electronic)       | 5             | \$ _____         |
| _____                         | Shop Manual (Bidder to Specify Paper or Electronic)        | 5             | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |

UNSPECIFIED OPTION PRICE: \_\_\_\_\_% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

List standard paint colors: \_\_\_\_\_  
 \_\_\_\_\_

Pickup – Full Size, 4WD, Regular Cab, 6,400 lbs. GVWR, 8' Bed - Flex Fuel  
 Item Number 15B

| Standard Specification Items              | Minimum Requirements   |  | Minimum Requirements |
|---|------------------------|--|----------------------|
| Mfg. Make                                 |                        | Battery (CCA)  | 540                  |
| Mfg. Model-Model No.                      |                        | Fuel Capacity (gals.)                                | 26                   |
| Seating Capacity                          | 3                      | Exterior Rear View Mirror                            | Required             |
| # of Doors                                | 2                      | Keyed Door Locks                                     | Required             |
| Wheelbase (.in)                           | 133                    | Intermittent Windshield Wipers                       | Required             |
| Single Rear Wheels                        | Required               | Air Conditioning                                     | Required             |
| Bed Length (ft.)                          | 8                      | Seat Covering  | Vinyl                |
| Gross Vehicle Weight Rating (GVWR) (lbs.) | 6,400                  | Floor Covering                                       | Vinyl                |
| Base Curb Weight (lbs.)                   | 4,600                  | Floor Mats   | Required             |
| Payload (lbs.)                            | 1,500                  | Radio  | AM/FM                |
| Engine Type (Cylinder/Liter)              | 8/4.6L                 | Front Seat Type                                      | Split Bench          |
| Alternative Fuel (FFV)                    | E85 Flex Fuel          | Power Antilock Brakes (Front and Rear)               | Required             |
| Horsepower (HP)                           | 230                    | Restraint System (Driver and Passenger)              | Required             |
| Torque (ft-lbs)                           | 290                    | Supplemental Restraint System (Driver and Passenger) | Required             |
| Cooling System                            | h.d.a.                 | Rear Bumper  | Step-Type            |
| Automatic Transmission                    | Auto                   | Tires  | All Terrain          |
| Primary Drive Axle                        | 4WD                    | Spare Tire   | Mfg. Std.            |
| Differential Type/Ratio                   | Limited Slip/Mfg. Std. | Mfg. Standard Warranty                               | 3yr/36K Mile Min.    |
| Alternator (amps)                         | 105                    |  |                      |
| <b>Dimensions/Ratings</b>                 |                        | <b>Optional Equipment</b>                            |                      |
| Head Room (Front/Rear)                    | 40                     | Cloth Seat Covering                                  |                      |
| Leg Room (Front/Rear)                     | 41                     | Trailer Tow Package                                  |                      |
| Hip Room (Front/Rear)                     | 60                     | Cruise Control/Tilt Wheel                            |                      |
| Shoulder Room (Front/Rear)                | 65                     | Cab Steps  |                      |
| Cargo Volume (cu. ft.)                    | 70                     | 30-Day Tag   |                      |
|   |                        | Parts Manuals  |                      |
|   |                        | Shop Manuals   |                      |
|   |                        | Trailer Mirrors                                      |                      |
|   |                        | Power Windows, Door Locks<br>Remote Keyless Entry    |                      |
|   |                        |  |                      |

ITEM -15B – Pickup – Full Size, 4WD, Regular Cab, 6,400 lbs. GVWR, 8'Bed, - Flex Fuel

DELIVERY: \_\_\_\_\_ DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_ MFG: \_\_\_\_\_ MODEL: \_\_\_\_\_ MODEL NUMBER: \_\_\_\_\_

Item ID No.: 11967 UNIT PRICE: \_\_\_\_\_

List any exceptions to the specifications:  
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 \_\_\_\_\_  
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Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: \$0.\_\_\_\_\_. The maximum delivery charge the state will pay is \$.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed \$50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed \$50.00: \_\_\_\_\_

| <u>CONTRACTOR'S ORDER NO.</u> | <u>OPTIONS</u>   | <u>% WGT.</u> | <u>UNIT COST</u> |
|-------------------------------|--|---------------|------------------|
| _____                         | Cloth Seat Covering  | 10            | \$ _____         |
| _____                         | Trailer Tow Package  | 10            | \$ _____         |
| _____                         | Cruise Control/Tilt Wheel                                  | 10            | \$ _____         |
| _____                         | Cab Steps  | 10            | \$ _____         |
| _____                         | 30 Day Tag   | 10            | \$ _____         |
| _____                         | Trailer Mirrors  | 10            | \$ _____         |
| _____                         | Power Windows, Door Locks, Remote Keyless Entry            | 10            | \$ _____         |
| _____                         | Parts Manual (Bidder to Specify Paper or Electronic)       | 10            | \$ _____         |
| _____                         | Shop Manual (Bidder to Specify Paper or Electronic)        | 10            | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |

UNSPECIFIED OPTION PRICE: \_\_\_\_\_% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

List standard paint colors: \_\_\_\_\_  
 \_\_\_\_\_

Pickup – Full Size, 2WD, Extended Cab, 6,400 lbs. GVWR, 8’ Bed - Flex Fuel  
 Item Number 16B

| Standard Specification Items              | Minimum Requirements       |  | Minimum Requirements |
|---|----------------------------|--|----------------------|
| Mfg. Make                                 |                            | Battery (CCA)  | 540                  |
| Mfg. Model-Model No.                      |                            | Fuel Capacity (gals.)                                | 26                   |
| Seating Capacity                          | 6                          | Exterior Rear View Mirror                            | Required             |
| # of Doors                                | 2 Full Size<br>2 Half Size | Keyed Door Locks                                     | Required             |
| Wheelbase (.in)                           | 157                        | Intermittent Windshield Wipers                       | Required             |
| Single Rear Wheels                        | Required                   | Air Conditioning                                     | Required             |
| Bed Length (ft.)                          | 8                          | Seat Covering  | Vinyl                |
| Gross Vehicle Weight Rating (GVWR) (lbs.) | 6,400                      | Floor Covering                                       | Vinyl                |
| Base Curb Weight (lbs.)                   | 5,000                      | Floor Mats   | Required             |
| Payload (lbs.)                            | 1,200                      | Radio  | AM/FM                |
| Engine Type (Cylinder/Liter)              | 8/4.7L                     | Front Seat Type                                      | Split Bench          |
| Alternative Fuel                          | E85 Flex Fuel              | Power Antilock Brakes (Front and Rear)               | Required             |
| Horsepower (HP)                           | 230                        | Restraint System (Driver and Passenger)              | Required             |
| Torque (ft-lbs)                           | 290                        | Supplemental Restraint System (Driver and Passenger) | Required             |
| Cooling System                            | h.d.a.                     | Rear Bumper  | Step-Type            |
| Automatic Transmission                    | Auto                       | Tires  | All Season           |
| Primary Drive Axle                        | 2WD                        | Spare Tire   | Mfg. Std.            |
| Differential Type/Ratio                   | Limited Slip/Mfg. Std.     | Mfg. Standard Warranty                               | 3yr/36K Mile Min.    |
| Alternator (amps)                         | 105                        |  |                      |
| <b>Dimensions/Ratings</b>                 |                            | <b>Optional Equipment</b>                            |                      |
| Head Room (Front/Rear)                    | 40/38                      | Remote Keyless Entry                                 |                      |
| Leg Room (Front/Rear)                     | 41/32                      | Power Windows and Door Locks                         |                      |
| Hip Room (Front/Rear)                     | 60/61                      | Cruise Control/Tilt Wheel                            |                      |
| Shoulder Room (Front/Rear)                | 65/65                      | 6’ Bed Length  |                      |
| Cargo Volume (cu. ft.)                    | 70                         | Cloth Seat Covering                                  |                      |
|   |                            | Trailer Tow Package                                  |                      |
|   |                            | Trailer Mirrors                                      |                      |
|   |                            | 30-Day Tag   |                      |
|   |                            | Parts Manuals  |                      |
|   |                            | Shop Manuals   |                      |

ITEM -16B – Pickup – Full Size, 2WD, Extended Cab, 6,400 lbs. GVWR, 8'Bed, - Flex Fuel

DELIVERY: \_\_\_\_\_ DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_ MFG: \_\_\_\_\_ MODEL: \_\_\_\_\_ MODEL NUMBER: \_\_\_\_\_

Item ID No.: 11968 UNIT PRICE: \_\_\_\_\_

List any exceptions to the specifications:  
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Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: \$0.\_\_\_\_\_. The maximum delivery charge the state will pay is \$.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed \$50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed \$50.00: \_\_\_\_\_

| <u>CONTRACTOR'S ORDER NO.</u> | <u>OPTIONS</u>   | <u>% WGT.</u> | <u>UNIT COST</u> |
|-------------------------------|--|---------------|------------------|
| _____                         | Remote Keyless Entry                                       | 50            | \$ _____         |
| _____                         | Power Windows and Door Locks                               | 50            | \$ _____         |
| _____                         | Cruise Control/Tilt Wheel                                  | 50            | \$ _____         |
| _____                         | 6' Bed Length  | 100           | \$ _____         |
| _____                         | Cloth Seat Covering  | 100           | \$ _____         |
| _____                         | Trailer Tow Package  | 50            | \$ _____         |
| _____                         | Trailer Mirrors  | 50            | \$ _____         |
| _____                         | 30 Day Tag   | 100           | \$ _____         |
| _____                         | Parts Manual (Bidder to Specify Paper or Electronic)       | 50            | \$ _____         |
| _____                         | Shop Manual (Bidder to Specify Paper or Electronic)        | 50            | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |

UNSPECIFIED OPTION PRICE: \_\_\_\_\_% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

List standard paint colors: \_\_\_\_\_

Pickup – Full Size, 4WD, Extended Cab, 6,400 lbs. GVWR, 8' Bed - Flex Fuel  
 Item Number 17B

| Standard Specification Items              | Minimum Requirements       |  | Minimum Requirements |
|---|----------------------------|--|----------------------|
| Mfg. Make                                 |                            | Battery (CCA)  | 540                  |
| Mfg. Model-Model No.                      |                            | Fuel Capacity (gals.)                                | 26                   |
| Seating Capacity                          | 6                          | Exterior Rear View Mirror                            | Required             |
| # of Doors                                | 2 Full Size<br>2 Half Size | Keyed Door Locks                                     | Required             |
| Wheelbase (.in)                           | 157                        | Intermittent Windshield Wipers                       | Required             |
| Single Rear Wheels                        | Required                   | Air Conditioning                                     | Required             |
| Bed Length (ft.)                          | 8                          | Seat Covering  | Vinyl                |
| Gross Vehicle Weight Rating (GVWR) (lbs.) | 6,400                      | Floor Covering                                       | Vinyl                |
| Base Curb Weight (lbs.)                   | 5,000                      | Floor Mats   | Required             |
| Payload (lbs.)                            | 1,350                      | Radio  | AM/FM                |
| Engine Type (Cylinder/Liter)              | 8/4.7L                     | Front Seat Type                                      | Split Bench          |
| Alternative Fuel                          | E85 Flex Fuel              | Power Antilock Brakes (Front and Rear)               | Required             |
| Horsepower (HP)                           | 230                        | Restraint System (Driver and Passenger)              | Required             |
| Torque (ft-lbs)                           | 290                        | Supplemental Restraint System (Driver and Passenger) | Required             |
| Cooling System                            | h.d.a.                     | Rear Bumper  | Step-Type            |
| Automatic Transmission                    | Auto                       | Tires  | All Terrain          |
| Primary Drive Axle                        | 4WD                        | Spare Tire   | Mfg. Std.            |
| Differential Type/Ratio                   | Limited Slip/Mfg. Std.     | Mfg. Standard Warranty                               | 3yr/36K Mile Min.    |
| Alternator (amps)                         | 105                        | Skid Plates  | Required             |
| <b>Dimensions/Ratings</b>                 |                            | <b>Optional Equipment</b>                            |                      |
| Head Room (Front/Rear)                    | 40/38                      | Remote Keyless Entry                                 |                      |
| Leg Room (Front/Rear)                     | 41/32                      | Power Windows and Door Locks                         |                      |
| Hip Room (Front/Rear)                     | 60/61                      | Cruise Control/Tilt Wheel                            |                      |
| Shoulder Room (Front/Rear)                | 65/65                      | Cab Steps  |                      |
| Cargo Volume (cu. ft.)                    | 70                         | Cloth Seat Covering                                  |                      |
|   |                            | Trailer Tow Package                                  |                      |
|   |                            | Trailer Mirrors                                      |                      |
|   |                            | 30-Day Tag   |                      |
|   |                            | Parts Manuals  |                      |
|   |                            | Shop Manuals   |                      |

ITEM -17B – Pickup – Full Size, 4WD, Extended Cab, 6,400 lbs. GVWR, 8'Bed – Flex Fuel

DELIVERY: \_\_\_\_\_ DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_ MFG: \_\_\_\_\_ MODEL: \_\_\_\_\_ MODEL NUMBER: \_\_\_\_\_

Item ID No.: 11969 UNIT PRICE: \_\_\_\_\_

List any exceptions to the specifications:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: \$0.\_\_\_\_\_. The maximum delivery charge the state will pay is \$.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed \$50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed \$50.00: \_\_\_\_\_

| <u>CONTRACTOR'S ORDER NO.</u> | <u>OPTIONS</u>   | <u>% WGT.</u> | <u>UNIT COST</u> |
|-------------------------------|--|---------------|------------------|
| _____                         | Remote Keyless Entry                                       | 25            | \$ _____         |
| _____                         | Power Windows and Door Locks                               | 25            | \$ _____         |
| _____                         | Cruise Control/Tilt Wheel                                  | 100           | \$ _____         |
| _____                         | Cab Steps  | 40            | \$ _____         |
| _____                         | Cloth Seat Covering  | 40            | \$ _____         |
| _____                         | Trailer Tow Package  | 40            | \$ _____         |
| _____                         | Trailer Mirrors  | 40            | \$ _____         |
| _____                         | 30 Day Tag   | 25            | \$ _____         |
| _____                         | Parts Manual (Bidder to Specify Paper or Electronic)       | 25            | \$ _____         |
| _____                         | Shop Manual (Bidder to Specify Paper or Electronic)        | 25            | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |

UNSPECIFIED OPTION PRICE: \_\_\_\_\_% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

List standard paint colors: \_\_\_\_\_

Pickup – Full Size, 4WD, Extended Cab, 6400 lbs. GVWR, 5.5' Bed - Flex Fuel  
 Item Number 18B

| Standard Specification Items              | Minimum Requirements       |  | Minimum Requirements |
|---|----------------------------|--|----------------------|
| Mfg. Make                                 |                            | Alternator (amps)                                    | 105                  |
| Mfg. Model-Model No.                      |                            | Battery (CCA)  | 540                  |
| Seating Capacity                          | 6                          | Fuel Capacity (gals.)                                | 26                   |
| # of Doors                                | 2 Full Size<br>2 Half Size | Exterior Rear View Mirror                            | Yes                  |
| Wheelbase (.in)                           | 134                        | Keyed Door Locks                                     | Yes                  |
| Single Rear Wheels                        | Required                   | Intermittent Windshield Wipers                       | Yes                  |
| Bed Length (ft.)                          | 5.5                        | Air Conditioning                                     | Yes                  |
| Gross Vehicle Weight Rating (GVWR) (lbs.) | 6,400                      | Seat Covering  | Vinyl                |
| Base Curb Weight (lbs.)                   | 5,000                      | Floor Covering                                       | Vinyl                |
| Payload (lbs.)                            | 1,300                      | Floor Mats   | Required             |
| Engine Type (Cylinder/Liter)              | 8/4.6L                     | Radio  | AM/FM                |
| Alternative Fuel (Type)                   | E85 Flex Fuel              | Front Seat Type                                      | Split Bench          |
| Horsepower (HP)                           | 230                        | Power Antilock Brakes (Front and Rear)               | Required             |
| Torque (ft-lbs)                           | 290                        | Restraint System (Driver and Passenger)              | Required             |
| Cooling System                            | h.d.a.                     | Supplemental Restraint System (Driver and Passenger) | Required             |
| Automatic Transmission                    | Automatic                  | Rear Bumper  | Step-Type            |
| Skid Plates                               | Required                   | Tires  | All Season           |
| Drivetrain                                | 4WD                        | Spare Tire   | Mfg. Std.            |
| Differential Type/Ratio                   | Limited Slip/Mfg. Std.     | Mfg. Standard Warranty                               | 3yr/36K Mile Min.    |
| <b>Dimensions/Ratings</b>                 |                            | <b>Optional Equipment</b>                            |                      |
| Head Room (Front/Rear)                    | 40/38                      | Remote Keyless Entry                                 |                      |
| Leg Room (Front/Rear)                     | 41/32                      | Power Windows and Door Locks                         |                      |
| Hip Room (Front/Rear)                     | 60/61                      | Towing Pkg.  |                      |
| Shoulder Room (Front/Rear)                | 65/65                      | Front Bucket Seats                                   |                      |
| Cargo Volume (cu. ft.)                    | 49                         | Cloth Seat Covering                                  |                      |
|   |                            | Cruise Control/Tilt Wheel                            |                      |
|   |                            | Cab Steps  |                      |
|   |                            | Trailer Mirrors                                      |                      |
|   |                            | 30-Day Tag   |                      |
|   |                            | Parts Manual   |                      |
|   |                            | Shop Manual  |                      |
|   |                            |  |                      |

ITEM -18B – Pickup – Full Size, 4WD, Extended Cab, 6,400 lbs. GVWR, 5.5' Bed - Flex Fuel

DELIVERY: \_\_\_\_\_ DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: \_\_\_\_\_

CONTRACTOR: \_\_\_\_\_ MFG: \_\_\_\_\_ MODEL: \_\_\_\_\_ MODEL NUMBER: \_\_\_\_\_

Item ID No.: 80936 UNIT PRICE: \_\_\_\_\_

List any exceptions to the specifications:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor: \$0.\_\_\_\_\_. The maximum delivery charge the state will pay is \$.60 or less per mile. The round trip map mileage figure will be multiplied by an estimated figure of 300 miles and added to the base cost of the vehicle for bid evaluation purposes only. If there is no delivery charge per mile round trip map mileage rate supplied or the calculated value of the delivery charge is less than the minimum delivery charge; the minimum delivery charge (Not to exceed \$50.00) will be used for evaluation purposes.

Minimum Delivery Charge, Not to Exceed \$50.00: \_\_\_\_\_

| <u>CONTRACTOR'S ORDER NO.</u> | <u>OPTIONS</u>   | <u>% WGT.</u> | <u>UNIT COST</u> |
|-------------------------------|--|---------------|------------------|
| _____                         | Remote Keyless Entry                                       | 90            | \$ _____         |
| _____                         | Power Windows and Door Locks                               | 80            | \$ _____         |
| _____                         | Towing Package, State Rating: _____                        | 66            | \$ _____         |
| _____                         | Front Bucket Seats   | 60            | \$ _____         |
| _____                         | Cruise Control/Tilt Wheel                                  | 100           | \$ _____         |
| _____                         | Cloth Seat Covering  | 40            | \$ _____         |
| _____                         | Cab Steps  | 33            | \$ _____         |
| _____                         | Trailer Mirrors  | 33            | \$ _____         |
| _____                         | 30 Day Tag   | 33            | \$ _____         |
| _____                         | Parts Manual (Bidder to Specify Paper or Electronic)       | 20            | \$ _____         |
| _____                         | Shop Manual (Bidder to Specify Paper or Electronic)        | 20            | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |
| _____                         | Additional Option Package (Bidder to specify type: _____). |               | \$ _____         |

UNSPECIFIED OPTION PRICE: \_\_\_\_\_% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price and Additional Option Packages specified by the Bidder, will not be used in the vehicle evaluation.

List standard paint colors: \_\_\_\_\_