

REQUEST FOR PROPOSALS

RFP NUMBER: CSP900211
INDEX NUMBER: MAC061
UNSPSC CATEGORY: 76130000

The state of Ohio, through the Department of Administrative Services, Office of Procurement Services, for the Ohio Environmental Protection Agency (EPA), is requesting proposals for:

INVESTIGATION AND MITIGATION OF HAZARDOUS WASTE SITES

RFP ISSUED: October 1, 2010
INQUIRY PERIOD BEGINS: October 1, 2010
PRE-PROPOSAL CONFERENCE: October 13, 2010, 9:00 a.m.-11:00 a.m.
INQUIRY PERIOD ENDS: October 20, 2010 at 8:00 a.m.
PROPOSAL DUE DATE: October 29, 2010 by 1:00 p.m.

Proposals received after the due date and time will not be evaluated.

OPENING LOCATION: Department of Administrative Services
Office of Procurement Services
ATTN: Bid Desk
4200 Surface Rd.
Columbus, OH 43228-1395

Offerors must note that all proposals and other material submitted will become the property of the state and may be returned only at the state's option. Proprietary information should not be included in a proposal or supporting materials because the state will have the right to use any materials or ideas submitted in any proposal without compensation to the offeror. Additionally, all proposals will be open to the public after the award of the contract has been posted on the State Procurement Web site. Refer to the Ohio Administrative Code, Section 123:5-1-08 (E).

This RFP consists of five (5) parts and ten (10) attachments, four (4) supplements, totaling 116 consecutively numbered pages. Please verify that you have a complete copy.

PART ONE: EXECUTIVE SUMMARY

PURPOSE. This is a Request for Competitive Sealed Proposals (RFP) under Section 125.071 of the Ohio Revised Code (ORC) and Section 123:5-1-08 of the Ohio Administrative Code (OAC). The Department of Administrative Services (DAS), Office of Procurement Services, on behalf of the Ohio Environmental Protection Agency, Division of Emergency and Remedial Response, (the Agency), is soliciting competitive sealed proposals (Proposals) for Investigation and Mitigation of Hazardous Waste Sites, and this RFP is the result of that request. If a suitable offer is made in response to this RFP, the state of Ohio (State), through DAS, may enter into a contract (the Contract) to have the selected Offeror (the Contractor) perform all or part of the Project (the Work). This RFP provides details on what is required to submit a Proposal for the Work, how the State will evaluate the Proposals, and what will be required of the Contractor in performing the Work.

This RFP also gives the estimated dates for the various events in the submission process, selection process, and performance of the Work. While these dates are subject to change, prospective Offerors must be prepared to meet them as they currently stand.

Once awarded, the term of the Contract will be from the award date through November 30, 2012. The State may solely renew this Contract at the discretion of DAS for a period of one month. Any further renewals will be by mutual agreement between the Contractor and DAS for any number of times and for any period of time. The cumulative time of all mutual renewals may not exceed three (3) years and are subject to and contingent upon the discretionary decision of the Ohio General Assembly to appropriate funds for this Contract in each new biennium. DAS may renew all or part of this Contract subject to the satisfactory performance of the Contractor and the needs of the Agency.

Any failure to meet a deadline in the submission or evaluation phases and any objection to the dates for performance of the Project may result in DAS refusing to consider the Proposal of the Offeror.

MULTIPLE AWARD CONTRACT. This proposal is issued to establish a Multiple Award Contract (MAC). A MAC is a Contract with more than one (1) Contractor that is capable of providing the same or similar types of supplies or services at varying prices for delivery within the same geographical area. The State's obligation under a MAC is subject to the Ohio Controlling Board's continuing authorization to use the MAC program, thereby authorizing the use of Multiple Award Contracts.

A Contract may be awarded to not more than two (2) responsive and responsible Offerors. The Ohio EPA may use any of the awarded Contractors, not necessarily the lowest price and may use any, both or none of the Contractors for the Work. The State reserves the right to issue purchase order(s) to the Contractor(s) it determines to be in the best interest of the State based on location, instrumentation, time or other.

BACKGROUND. Ohio EPA must quickly and easily mobilize a contractor to help carry out the statutory mission. Phase 1 and Phase II site assessments, well drilling, sample collection, data validation, remedial investigations (RI) or feasibility studies, (FS) report development, field oversight, expert consultant, document review are examples of work typically requested, but it can be anything required to fulfill the mission for investigation and mitigation of hazardous waste. The Contractor(s), at the direction of the Ohio EPA, will respond as required to provide services necessary to investigate possible sources of contamination, determine the nature and extent of contamination; mitigate conditions, and provide other similar services of an interim nature. The State's past expenditures for this program are listed in Attachment Ten. However, the State provides no guarantees as to the actual amounts that may be spent in total or on individual Contractor(s) awarded as a result of this RFP.

OBJECTIVES. DAS has the following objectives that it wants this Work to fulfill, and it will be the Contractor's obligation to ensure that the personnel the Contractor provides are qualified to perform their portions of the Work.

The State is responsible for protecting human health and the environment. The objective of this RFP is to obtain services to investigate, evaluate, prevent, mitigate threats caused by air and water pollution, soil contamination, and releases, or threats of release, of hazardous wastes and other substances.

CALENDAR OF EVENTS. The schedule for the Project is given below, and is subject to change. DAS may change this schedule at any time. If DAS changes the schedule before the Proposal due date, it will do so through an announcement on the State Procurement Web site area for this RFP. The Web site announcement will be followed by an addendum to this RFP, also available through the State Procurement Web site. After the Proposal due date and before the award of the Contract, DAS will make scheduled changes through the RFP addendum process. DAS will make changes in the Project schedule after the Contract award through the change order provisions located in the general terms and conditions of the Contract. It is each prospective Offeror's responsibility to check the Web site question and answer area for this RFP for current information regarding this RFP and its calendar of events through award of the Contract. No contact shall be made with agency/program staff until contract award is announced.

PRE-PROPOSAL CONFERENCE. A pre-proposal conference will be held on October 13, 2010 at 9:00 AM to 11:00 AM in the Buckeye Room, of the Department of Administrative Services, 4200 Surface Road, Columbus, OH 43228. The purpose of this conference is to discuss the RFP and Project with prospective Offerors and to allow them to ask questions arising from their initial review of this RFP. Attendance at the Pre-Proposal Conference is not a prerequisite to submitting a Proposal. The State will answer questions as best as possible. We reserve the right to take questions under advisement and respond through the inquiry process. Offerors are responsible for any and all information exchanged at the conference or via the Internet inquiry process.

To facilitate access to this site, please provide the names, organization and telephone numbers of representatives that will attend the pre-proposal conference and send this information to: Janice L. Fitzpatrick, Ohio Department of Administrative Services, no later than 4:00 PM, October 8, 2010 by email to: Janice.fitzpatrick@das.state.oh.us or fax 1-614-728-1877.

DATES:

Firm Dates

RFP Issued:	October 1, 2010
Inquiry Period Begins:	October 1, 2010
Pre-Proposal Conference:	October 13, 2010, 9:00 a.m.-11:00 a.m.
Inquiry Period Ends:	October 20, 2010 at 8:00 a.m.
Proposal Due Date:	October 29, 2010, by 1:00 p.m.

Estimated Dates

Contract Award Notification:	December 1, 2010
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NOTE: These dates are subject to change.

There are references in this RFP to the Proposal due date. Prospective Offerors must assume, unless it is clearly stated to the contrary, that any such reference means the date and time (Columbus, OH local time) that the Proposals are due.

Proposals received after 1:00 p.m. on the due date will not be evaluated.

PART TWO: STRUCTURE OF THIS RFP

ORGANIZATION. This RFP is organized into five (5) parts and nine (9) attachments, four (4) supplements. The parts and attachments are listed below.

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PART THREE: GENERAL INSTRUCTIONS

The following sections provide details on how to get more information about this RFP and how to respond to this RFP. All responses must be complete and in the prescribed format.

CONTACTS. The following person will represent DAS:

Janice Fitzpatrick, CPPB
Ohio Department of Administrative Services
Office of Procurement Services
4200 Surface Road
Columbus, OH 43228-1395

During the performance of the Work, a State representative (the "Agency Project Representative") will represent the Agency and be the primary contact for matters relating to the Work. The Agency Project Representative will be designated in writing after the Contract award.

INQUIRIES. Offerors may make inquiries regarding this RFP any time during the inquiry period listed in the Calendar of Events. To make an inquiry, Offerors must use the following process:

1. Access the State Procurement Web site at <http://www.ohio.gov/procure>.
2. From the Navigation Bar on the left, select "Find It Fast".
3. Select "Doc/Bid/Schedule #" as the Type.
4. Enter the RFP Number found on Page 1 of the document. (RFP numbers begin with the letters "CSP")
5. Click "Find It Fast" button.
6. On the document information page, click "Submit Inquiry".
7. On the document inquiry page, complete the required "Personal Information" section by providing:
 - a. First and last name of the prospective Offeror's representative who is responsible for the inquiry.
 - b. Name of the prospective Offeror.
 - c. Representative's business phone number.
 - d. Representative's e-mail address.
8. Type the inquiry in the space provided including:
 - a. A reference to the relevant part of this RFP.
 - b. The heading for the provision under question.
 - c. The page number of the RFP where the provision can be found.
9. Click the "Submit" button.

Offerors submitting inquiries will receive an immediate acknowledgement that their inquiry has been received as well as an e-mail acknowledging receipt of the inquiry. Offerors will not receive a personalized e-mail response to their question, nor will they receive notification when the question has been answered.

Offerors may view inquiries and responses using the following process:

1. Access the State Procurement Web site at <http://www.ohio.gov/procure>.
2. From the Navigation Bar on the left, select "Find It Fast".
3. Select "Doc/Bid/Schedule #" as the Type.
4. Enter the RFP Number found on Page 1 of the document. (RFP numbers begin with the letters "CSP")
5. Click "Find It Fast" button.
6. On the document information page, click the "View Q & A" button to display all inquiries with responses submitted to date.

DAS will try to respond to all inquiries within 48 hours of receipt, excluding weekends and State holidays. DAS will not respond to any inquiries received after 8:00 a.m. on the inquiry end date.

Offerors are to base their RFP responses, and the details and costs of their proposed projects, on the requirements and performance expectations established in this RFP for the future contract, not on details of any other potentially related contract or project. If Offerors ask questions about existing or past contracts using the Internet Q&A process, DAS will use its discretion in deciding whether to provide answers as part of this RFP process.

DAS is under no obligation to acknowledge questions submitted through the Q&A process if those questions are not in accordance with these instructions or deadlines.

PROTESTS. Any Offeror that objects to the award of a Contract resulting from the issuance of this RFP may file a protest of the award of the Contract, or any other matter relating to the process of soliciting the Proposals. Such protest must comply with the following information:

1. The protest must be filed by a prospective or actual bidder objecting to the award of a Contract resulting from the RFP. The protest must be in writing and contain the following information:
 - a. The name, address, and telephone number of the protester;
 - b. The name and number of the RFP being protested;
 - c. A detailed statement of the legal and factual grounds for the protest, including copies of any relevant documents;
 - d. A request for a ruling by DAS;
 - e. A statement as to the form of relief requested from DAS; and
 - f. Any other information the protester believes to be essential to the determination of the factual and legal questions at issue in the written request.
2. A timely protest will be considered by DAS, on behalf of the agency, if it is received by the DAS Office of Procurement Services (OPS) within the following periods:
 - a. A protest based on alleged improprieties in the issuance of the RFP, or any other event preceding the closing date for receipt of proposals which are apparent or should be apparent prior to the closing date for receipt of proposals, must be filed no later than five (5) business days prior to the proposal due date.
 - b. If the protest relates to the recommendation of the evaluation committee for an award of the Contract, the protest must be filed as soon as practicable after the Offeror is notified of the decision by DAS regarding the Offeror's proposal.
3. An untimely protest may be considered by DAS at the discretion of DAS. An untimely protest is one received by the DAS OPS after the time periods set in paragraph 2 above. In addition to the information listed in paragraph 1, untimely protests must include an explanation of why the protest was not made within the required time frame.
4. All protests must be filed at the following location:

Department of Administrative Services
Office of Procurement Services
4200 Surface Road
Columbus, OH 43228-1395

SUBJECT: CSP900211 MAC061

This protest language only pertains to this RFP offering.

ADDENDA TO THE RFP. If DAS decides to revise this RFP before the Proposal due date, an addendum will be announced on the State Procurement Web site.

Offerors may view addenda using the following process:

1. Access the State Procurement Web site at <http://www.ohio.gov/procure>;
2. From the Navigation Bar on the left, select "Find It Fast";
3. Select "Doc/Bid/Schedule #" as the Type;
4. Enter the RFP Number found on Page 1 of the document (RFP numbers begin with the letters "CSP");
5. Click "Find It Fast" button;
6. On the document information page, click on the addendum number to display the addendum.

When an addendum to this RFP is necessary, DAS may extend the Proposal due date through an announcement on State Procurement Web site. Addenda announcements may be provided any time before 5:00 p.m. on the day before the Proposal is due. It is the responsibility of each prospective Offeror to check for announcements and other current information regarding this RFP.

After the submission of Proposals, addenda will be distributed only to those Offerors whose submissions are under active consideration. When DAS issues an addendum to the RFP after Proposals have been submitted, DAS will permit Offerors to withdraw their Proposals.

This withdrawal option will allow any Offeror to remove its Proposal from active consideration should the Offeror feel that the addendum changes the nature of the transaction to the extent that the Offeror's Proposal is no longer in its interests. Alternatively, DAS may allow Offerors that have Proposals under active consideration to modify their Proposals in response to the addendum, as described below.

Whenever DAS issues an addendum after the Proposal due date, DAS will tell all Offerors whose Proposals are under active consideration whether they have the option to modify their Proposals in response to the addendum. Any time DAS amends the RFP after the Proposal due date, an Offeror will have the option to withdraw its Proposal even if DAS permits modifications to the Proposals. If the Offerors are allowed to modify their Proposals, DAS may limit the nature and scope of the modifications. Unless otherwise stated in the notice by DAS, modifications and withdrawals must be made in writing and must be submitted within ten (10) business days after the addendum is issued. If this RFP provides for a negotiation phase, this procedure will not apply to changes negotiated during that phase. Withdrawals and modifications must be made in writing and submitted to DAS at the address and in the same manner required for the submission of the original Proposals. Any modification that is broader in scope than DAS has authorized may be rejected and treated as a withdrawal of the Offeror's Proposal.

PROPOSAL SUBMITTAL. Each Offeror must submit a Technical Proposal and a Cost Proposal as part of its Proposal package. Proposals must be submitted as two (2) separate components (Cost Proposal and Technical Proposal) in separate sealed envelopes/packages. Each Technical Proposal package must be clearly marked "CSP900211 RFP – Technical Proposal" on the outside of each Technical Proposal package's envelope. Each Cost Proposal package must be clearly marked "CSP900211 RFP – Cost Proposal" on the outside of each Cost Proposal package's envelope. Each Offeror must submit one (1) original, completed and signed in blue ink, and six (6) copies for a total of seven (7) Proposal packages.

The Offeror must also submit, in the sealed package, a complete copy of the Proposals on CD-ROM in Microsoft Office (Word, Excel, or Project) 2003 or higher, format and/or PDF format as appropriate. In the event there is a discrepancy between the hard copy and the electronic copy, the hard copy will be the official Proposal. Proposals are due no later than the proposal due date, at 1:00 p.m. Proposals submitted by e-mail or fax are not acceptable and will not be considered. Proposals must be submitted to:

Department of Administrative Services
Office of Procurement Services - Bid Desk
4200 Surface Road
Columbus, OH 43228-1395

DAS will reject any Proposals or unsolicited Proposal addenda that are received after the deadline. An Offeror that mails its Proposal must allow adequate mailing time to ensure its timely receipt. DAS recommends that Offerors submit proposals as early as possible. Proposals received prior to the deadline are stored, unopened, in a secured area until 1:00 p.m. on the due date. Offerors must also allow for potential delays due to increased security. DAS will reject late proposals regardless of the cause for the delay.

Each Offeror must carefully review the requirements of this RFP and the contents of its Proposal. Once opened, Proposals cannot be altered, except as allowed by this RFP.

By submitting a Proposal, the Offeror acknowledges that it has read this RFP, understands it, and agrees to be bound by its requirements. DAS is not responsible for the accuracy of any information regarding this RFP that was gathered through a source different from the inquiry process described in the RFP.

ORC Section 9.24 prohibits DAS from awarding a Contract to any Offeror(s) against whom the Auditor of State has issued a finding for recovery if the finding for recovery is "unresolved" at the time of award. By submitting a Proposal, the Offeror warrants that it is not now, and will not become subject to an "unresolved" finding for recovery under Section 9.24, prior to the award of a Contract arising out of this RFP, without notifying DAS of such finding. ORC Section 9.231 applies to this contract.

DAS may reject any Proposal if the Offeror takes exception to the terms and conditions of this RFP, fails to comply with the procedure for participating in the RFP process, or the Offeror's Proposal fails to meet any requirement of this RFP. Any question asked during the inquiry period will not be viewed as an exception to the Terms and Conditions.

CONFIDENTIAL INFORMATION. DAS procures goods and services through a Request for Proposal (RFP), in a transparent manner. As such, the process to procure goods and services by DAS is open to inspection by the public. DAS makes available prices (offered and accepted), terms of payment, proposal materials, evaluation scores, product information, and other types of information DAS uses in evaluating and/or awarding the Contract. Further, the DAS will open for public inspection all proposals provided to the DAS in response to this RFP.

Therefore, an Offeror should not provide DAS with any information that the Offeror wishes the DAS not to provide to the public pursuant to a public request for such information. (Note: DAS will attempt to redact ancillary personal information such as social security numbers and Tax Identification Numbers from public inspection). Additionally, the Offeror must understand that all Proposals and other material submitted will become the property of the State and may be returned only at the State's option. Proprietary information should not be included in a Proposal or supporting materials because DAS will have the right to use any materials or ideas submitted in any Proposal without compensation to the Offeror.

However, if the Offeror chooses to include information it deems proprietary or trade secret information, the Offeror may designate such information as confidential and request that such information not be considered as public records and open for inspection. DAS shall review such requests provided the following:

1. The Offeror provides both an electronic copy and paper (hard) copies of the Proposal;
2. The Offeror clearly designates such information as confidential, proprietary, or trade secret, as appropriate at the time of Proposal submission;
3. The Offeror submits the designated material in a sealed container clearly marked "Confidential" and such material is readily separable from the Proposal; and
4. The Offeror redacts such information from the electronic copy of the Proposal.

DAS will review such information to determine whether the material is of such nature that confidentiality is warranted.

The decision as to whether such confidentiality is appropriate rests solely with DAS. If DAS determines that the information marked as confidential, trade secret, or proprietary, is not ancillary to the Proposal and that DAS needs such information in the evaluation of the proposal or that the information does not meet a statutory exception to disclosure, DAS will make the information available to the public. DAS will inform the Offeror, in writing, of the information DAS does not consider confidential for purposes of public disclosure.

Upon receipt of DAS' determination that all or some portion of the Offeror's designated information is not confidential, the Offeror may exercise the following options:

1. Withdraw the Offeror's entire Proposal;
2. Request that DAS evaluate the Proposal without certain information DAS deemed "public" (DAS will return such information to the Offeror); or
3. Withdraw the designation of confidentiality, trade secret, or proprietary information for such information and request DAS review the Proposal in its entirety.

Finally, if information submitted in the Proposal is not marked as "Confidential", it will be determined that the Offeror waived any right to assert such confidentiality.

DAS will retain all Proposals, or a copy of them, as part of the Contract file for at least ten (10) years. After the retention period, DAS may return, destroy, or otherwise dispose of the Proposals or the copies.

WAIVER OF DEFECTS. DAS may waive any defects in any Proposal or in the submission process followed by an Offeror. DAS will only do so if it believes that it is in the State's interests and will not cause any material unfairness to other Offerors.

MULTIPLE OR ALTERNATE PROPOSALS. DAS accepts multiple Proposals from a single Offeror, but DAS requires each such Proposal be submitted separately from every other Proposal the Offeror makes. Additionally, the Offeror must treat every Proposal submitted as a separate and distinct submission and include in each Proposal all materials, information, documentation, and other items this RFP requires for a Proposal to be complete and acceptable. No alternate Proposal may incorporate materials by reference from another Proposal made by the Offeror or refer to another Proposal. DAS will judge each alternate Proposal on its own merit.

ADDENDA TO PROPOSALS. Addenda or withdrawals of Proposals will be allowed only if the addendum or withdrawal is received before the Proposal due date. No addenda or withdrawals will be permitted after the due date, except as authorized by this RFP.

PROPOSAL INSTRUCTIONS. Each Proposal must be organized in an indexed binder ordered in the same manner as the response items are ordered in Attachment Two of this RFP.

DAS wants clear and concise Proposals. Offerors should, however, take care to completely answer questions and meet the RFP's requirements thoroughly. All Offerors, including current contract holders, if applicable, must provide detailed and complete responses as Proposal evaluations, and subsequent scores, are based solely on the content of the Proposal.

No assumptions will be made or values assigned for the competency of the Offeror whether or not the Offeror is a current or previous contract holder.

The requirements for the Proposal's contents and formatting are contained in an attachment to this RFP.

DAS will not be liable for any costs incurred by an Offeror in responding to this RFP, regardless of whether DAS awards the Contract through this process, decides not to go forward with the Project, cancels this RFP for any reason, or contracts for the Project through some other process or by issuing another RFP.

PART FOUR: EVALUATION OF PROPOSALS

EVALUATION OF PROPOSALS. The evaluation process consists of, but is not limited to, the following steps:

1. Certification. DAS shall open only those proposals certified as timely by the Auditor of State.
2. Initial Review. DAS will review all certified Proposals for format and completeness. DAS normally rejects any incomplete or incorrectly formatted Proposal, though it may waive any defects or allow an Offeror to submit a correction. If the Offeror meets the formatting and mandatory requirements listed herein, the State will continue to evaluate the proposal.
3. Proposal Evaluation. The procurement representative responsible for this RFP will forward all timely, complete, and properly formatted Proposals to an evaluation committee, which the procurement representative will chair. The evaluation committee will rate the Proposals submitted in response to this RFP based on criteria and weight assigned to each criterion.

The evaluation committee will evaluate and numerically score each Proposal that the procurement representative has determined to be responsive to the requirements of this RFP. The evaluation will be according to the criteria contained in this Part of the RFP. An attachment to this RFP may further refine these criteria, and DAS has a right to break these criteria into components and weight any components of a criterion according to their perceived importance.

The committee may also have the Proposals or portions of them reviewed and evaluated by independent third parties or various State personnel with technical or professional experience that relates to the Work or to a criterion in the evaluation process. The committee may also seek reviews of end users of the Work or the advice or evaluations of various State committees that have subject matter expertise or an interest in the Work. In seeking such reviews, evaluations, and advice, the committee will first decide how to incorporate the results in the scoring of the Proposals. The committee may adopt or reject any recommendations it receives from such reviews and evaluations.

The evaluation will result in a point total being calculated for each Proposal. At the sole discretion of DAS, any Proposal, in which the Offeror received a significant number of zeros for sections in the technical portions of the evaluation, may be rejected.

DAS will document all major decisions in writing and make these a part of the Contract file along with the evaluation results for each Proposal considered.

4. Clarifications & Corrections. During the evaluation process, DAS may request clarifications from any Offeror under active consideration and may give any Offeror the opportunity to correct defects in its Proposal if DAS believes doing so does not result in an unfair advantage for the Offeror and it is in the State's best interests. Any clarification response that is broader in scope than what DAS has requested may result in the Offeror's proposal being disqualified.
5. Interviews, Demonstrations, and Presentations. DAS may require top Offerors to be interviewed. Such presentations, demonstrations, and interviews will provide an Offeror with an opportunity to clarify its Proposal and to ensure a mutual understanding of the Proposal's content. This will also allow DAS an opportunity to test or probe the professionalism, qualifications, skills, and work knowledge of the proposed candidates. The presentations, demonstrations, and interviews will be scheduled at the convenience and discretion of DAS. DAS may record any presentations, demonstrations, and interviews. No more than the top three (3) Proposals may be requested to present an oral presentation of their proposed Work Plan to the committee.
6. Contract Negotiations. Negotiations will be scheduled at the convenience of DAS. The selected Offeror(s) are expected to negotiate in good faith.
 - a. General. Negotiations may be conducted with any Offeror who submits a competitive Proposal, but DAS may limit discussions to specific aspects of the RFP. Any clarifications, corrections, or negotiated revisions that may occur during the negotiations phase will be reduced to writing and incorporated in the RFP, or the Offeror's Proposal, as appropriate. Negotiated changes that are reduced to writing will become a part of the Contract file open to inspection to the public upon award of the Contract. Any Offeror whose response continues to be competitive will be accorded fair and equal treatment with respect to any clarification, correction, or revision of the RFP and will be given the opportunity to negotiate revisions to its Proposal based on the amended RFP.

- b. Top-ranked Offeror. Should the evaluation process have resulted in a top-ranked Proposal, DAS may limit negotiations to only that Offeror and not hold negotiations with any lower-ranking Offeror. If negotiations are unsuccessful with the top-ranked Offeror, DAS may then go down the line of remaining Offerors, according to rank, and negotiate with the next highest-ranking Offeror. Lower-ranking Offerors do not have a right to participate in negotiations conducted in such a manner.
- c. Negotiation with Other Offerors. If DAS decides to negotiate with all the remaining Offerors, or decides that negotiations with the top-ranked Offeror are not satisfactory and negotiates with one or more of the lower-ranking Offerors, DAS will then determine if an adjustment in the ranking of the remaining Offerors is appropriate based on the negotiations. The Contract award, if any, will then be based on the final ranking of Offerors, as adjusted.

Negotiation techniques that reveal one Offeror's price to another or disclose any other material information derived from competing Proposals are prohibited. Any oral modification of a Proposal will be reduced to writing by the Offeror as described below.

- d. Post Negotiation. Following negotiations, DAS may set a date and time for the submission of best and final Proposals by the remaining Offeror(s) with which DAS conducted negotiations. If negotiations were limited and all changes were reduced to signed writings during negotiations, DAS need not require the submissions of best and final Proposals.

It is entirely within the discretion of DAS whether to permit negotiations. An Offeror must not submit a Proposal assuming that there will be an opportunity to negotiate any aspect of the Proposal. DAS is free to limit negotiations to particular aspects of any Proposal, to limit the Offerors with whom DAS wants to negotiate, and to dispense with negotiations entirely.

DAS generally will not rank negotiations. The negotiations will normally be held to correct deficiencies in the preferred Offeror's Proposal. If negotiations fail with the preferred Offeror, DAS may negotiate with the next Offeror in ranking. Alternatively, DAS may decide that it is in the interests of the State to negotiate with all the remaining Offerors to determine if negotiations lead to an adjustment in the ranking of the remaining Offerors.

From the opening of the Proposals to the award of the Contract, everyone working on behalf of the State to evaluate the Proposals will seek to limit access to information contained in the Proposals solely to those people with a need to know the information. They will also seek to keep this information away from other Offerors, and the evaluation committee will not be allowed to tell one Offeror about the contents of another Offeror's Proposal in order to gain a negotiating advantage.

Before the award of the Contract or cancellation of the RFP, any Offeror that seeks to gain access to the contents of another Offeror's Proposal may be disqualified from further consideration.

The written changes will be drafted and signed by the Offeror and submitted to DAS within a reasonable period of time. If DAS accepts the change, DAS will give the Offeror written notice of DAS' acceptance. The negotiated changes to the successful offer will become a part of the Contract.

- e. Failure to Negotiate. If an Offeror fails to provide the necessary information for negotiations in a timely manner, or fails to negotiate in good faith, DAS may terminate negotiations with that Offeror and collect on the Offeror's proposal bond, if a proposal bond was required in order to respond to this RFP.
7. Best and Final Offer. If best and final proposals, or best and final offers (BAFOs), are required, they may be submitted only once; unless DAS makes a determination that it is in the State's interest to conduct additional negotiations. In such cases, DAS may require another submission of best and final proposals. Otherwise, discussion of or changes in the best and final proposals will not be allowed. If an Offeror does not submit a best and final proposal, the Offeror's previous Proposal will be considered the Offeror's best and final proposal.
 8. Determination of Responsibility. DAS may review the highest-ranking Offerors or its key team members to ensure that the Offeror is responsible. The Contract may not be awarded to an Offeror that is determined not to be responsible. DAS' determination of an Offeror's responsibility may include the following factors: the experience of the Offeror and its key team members; past conduct and past performance on previous contracts; ability to execute this contract properly; and management skill. DAS will make such determination of responsibility based on the Offeror's Proposal, reference evaluations, and any other information DAS requests or determines to be relevant.

9. Reference Checks. DAS may conduct reference checks to verify and validate the Offeror's or proposed candidate's past performance. Reference checks indicating poor or failed performance by the Offeror or proposed candidate may be cause for rejection of the proposal. In addition, failure to provide requested reference contact information may result in DAS not including the referenced experience in the evaluation process.

The reference evaluation will measure the criteria contained in this part of the RFP as it relates to the Offeror's previous contract performance including, but not limited, to its performance with other local, state, and federal entities. DAS reserves the right to check references other than those provided in the Offeror's Proposal. DAS may obtain information relevant to criteria in this part of the RFP, which is deemed critical to not only the successful operation and management of the Project, but also the working relationship between the State and the Offeror.

FINANCIAL ABILITY. Part of the Proposal evaluation criteria is the qualifications of the Offeror which include, as a component, the Offeror's financial ability to perform the Contract. This RFP may expressly require the submission of financial statements from all Offerors in the Proposal contents attachment. If the Proposal contents attachment does not make this an expressed requirement, DAS may still insist that an Offeror submit audited financial statements for up to the past three (3) years if DAS is concerned that an Offeror may not have the financial ability to carry out the Contract.

In evaluating an Offeror's financial ability, the weight DAS assigns, if any, to that financial ability will depend on whether the Offeror's financial position is adequate or inadequate. That is, if the Offeror's financial ability is adequate, the value assigned to the Offeror's relative financial ability in relation to other Offerors may or may not be significant, depending on the nature of the Work. If DAS believes the Offeror's financial ability is not adequate, DAS may reject the Proposal despite its other merits.

DAS will decide which phases are necessary. DAS has the right to eliminate or add phases at any time in the evaluation process.

To maintain fairness in the evaluation process, all information sought by DAS will be obtained in a manner such that no Offeror is provided an unfair competitive advantage.

MANDATORY REQUIREMENTS. The following Table 1 contains items that are considered minimum requirements for this RFP.

Determining the Offeror's ability to meet the minimum requirements is the first step of the DAS evaluation process. The Offeror must demonstrate, to DAS, it meets all minimum requirements listed in the Mandatory Requirements section (Table 1). The Offeror's response to the minimum requirements must be clearly labeled "Mandatory Requirements" and collectively contained in Tab 1 of the Offeror's Proposal in the "Cover Letter and Mandatory Requirements" section. (Refer to Attachment Two of the RFP document for additional instructions.)

DAS will evaluate Tab 1, alone, to determine whether the Proposal meets all Mandatory Requirements. If the information contained in Tab 1 does not clearly meet every Mandatory Requirement, the Proposal may be disqualified by DAS and DAS will not evaluate any other portion of the Proposal.

TABLE 1 - MANDATORY PROPOSAL REQUIREMENTS

Mandatory Requirements – Each named and designated person for the positions listed below must at a minimum meet the requirements in Supplement One (1).	Accept	Reject
1. Contract Project Manager		
2. On-Site Project Manager		
3. Senior Engineer		
4. Senior Hydrologist or Geologist		
5. Project Environmental Scientist		
6. Health & Safety Officer		

If the State receives no Proposals meeting all of the mandatory requirements, the State may elect to cancel this RFP.

PROPOSAL EVALUATION CRITERIA. If the Offeror provides sufficient information to DAS, in Tab 1, of its proposal, demonstrating it meets the Mandatory Requirements, the Offeror's Proposal will be included in the next part of the evaluation process which involves the scoring of the Proposal Technical Requirements, followed by the scoring of the Cost Proposals. In the Proposal evaluation phase, DAS rates the Proposals submitted in response to this RFP based on the following listed criteria and the weight assigned to each criterion. The possible points allowed in this RFP are distributed as indicated in the Table 2 - Scoring Breakdown.

TABLE 2 - SCORING BREAKDOWN

Criteria	Maximum Allowable Points
Proposal Technical Requirements	825 Points
Proposal Cost Multiplier	175 Points
Proposal Cost Mark-Up	100 Points
Total	1100 Points

DAS will score the Proposals by multiplying the score received in each category by its assigned weight and adding all categories together for the Offeror's Total Technical Score in Table 3

TABLE 3 - TECHNICAL PROPOSAL EVALUATION

PART A. Proposal requirements will be evaluated based on the response and demonstration of the criteria in Attachments Five B, 1-29.

Proposal Requirements – Offeror Experience	Criteria	Does Not Meet	Meets	Exceeds	Greatly Exceeds
1. How many CERCLA preliminary investigations, site inspections, and expanded site inspections has the Offeror successfully completed during the past five (5) years?	# of inspections performed	0	1 – 6	7 – 11	12 or more
	Points	0	5	10	20
2. How many CERCLA remedial investigations/feasibility studies has the Offeror successfully completed during the past five (5) years?	# of RI/FS	0	1 – 2	3 – 4	5 or more
	Points	0	5	10	20
3. How many VAP Phase II environmental site assessments (OAC 3745-300-07) has the Offeror successful completed during the past five (5) years?	# of Phase 2 Environmental Site Assessments	0	1	2 – 4	5 or more
	Points	0	5	10	30
4. How many hydrogeologic investigations has the Offeror successfully completed during the past three (3) years?	# of Hydrogeological Investigations	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
5. How many CERCLA removal actions has the Offeror successfully completed during the past five (5) years?	# of removal actions	0	1 – 2	3 – 5	6 or more
	Points	0	3	6	10
6. How many ground water modeling projects has the Offeror successfully completed during the past five (5) years?	# of ground water remodeling projects	0	1 – 2	3 – 5	6 or more
	Points	0	3	6	10
7. How many CERCLA interim remedial actions/engineering evaluations/cost analyses has the Offeror successfully completed over the past five (5) years?	# of actions, evaluations, analyses	0	1	2 – 4	5 or more
	Points	0	3	6	10

TABLE 3 - TECHNICAL PROPOSAL EVALUATION (CONT'D)

Proposal Requirements – Offeror Experience	Criteria	Does Not Meet	Meets	Exceeds	Greatly Exceeds
8. How many Phase I environmental site assessments has the Offeror successfully completed in accordance with ASTM E 1527-05 for all appropriate inquiry landowner liability protections during the past three (3) years?	# of site assessments	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20
9. How many Voluntary Action Program (VAP) Phase I environmental site assessments (OAC 3745-300-06) has the Offeror successfully completed during the past three (3) years?	# of site assessments	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20
10. How many certified asbestos inspections have the Offeror successfully completed during the past three (3) years?	# of asbestos inspections	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20
11. How many Resource Conservation and Recovery Act (RCRA) facility investigations (OAC 3745-54-101) has the Offeror successfully completed during the past five (5) years?	# of facility investigations	0	1 – 2	3 – 6	7 or more
	Points	0	3	6	10
12. How many RCRA interim status assessments (OAC 3745-65-93) has the Offeror successfully completed during the past five (5) years?	# of interim status assessments	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
13. How many Bureau of Underground Storage Tanks (BUSTR) tier 1 delineation notification reports, tier 1 investigation reports, and/or tier 2 evaluation reports (OAC 1301:7-9-13) has the Offeror successfully completed during the past three (3) years?	# of reports	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
14. How many sanitary landfill ground water quality assessments (OAC 3745-27-10) has the Offeror successfully completed during the past five (5) years?	# of assessments	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
15. Excluding the items in Phase II section listed above, how many Phase II environmental site assessments has the Offeror successfully completed during the past five (5) years?	# of site assessments	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
16. How many VAP property specific risk assessments (OAC 3745-300-09) has the Offeror successfully completed during the past five (5) years?	# of risk assessments	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20

TABLE 3 - TECHNICAL PROPOSAL EVALUATION (CONT'D)

Proposal Requirements – Offeror Experience	Criteria	Does Not Meet	Meets	Exceeds	Greatly Exceeds
17. How many VAP remedial activities (OAC 3745-300-11) has the Offeror successfully completed during the past five (5) years?	# of remedial activities	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
18. How many RCRA compliance monitoring programs (OAC 3745-54-99) has the Offeror successfully completed during the past five (5) years?	# of monitoring program plans	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
19. How many RCRA unit specific corrective action program plans (OAC 3745-54-100) has the Offeror successfully completed during the past five (5) years?	# of corrective action plans	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
20. How many RCRA corrective measures studies (CMS), corrective measures implementations (CMI and O&M), and/or corrective action risk assessments (OAC 3745-54-100 and/or -101) has the Offeror successfully completed during the past five (5) years?	# of CMS or risk assessments	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
21. How many BUSTR UST closure reports has the Offeror successfully completed during the past three (3) years?	# of closure reports	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
22. How many sanitary landfill ground water corrective measure plans (OAC 3745-27-10) has the Offeror successfully completed during the past five (5) years?	# of corrective measure plans	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
23. How many soil remediation projects has the Offeror successfully completed during the past three (3) years?	# of remediation projects	0	1 – 2	3 – 6	7 or more
	Points	0	5	10	20
24. How many ground water remediation projects has the Offeror successfully completed during the past five (5) years?	# of remediation projects	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20
25. How many surface water quality assessments, biological assessments, and/or wetlands delineations has the Offeror successfully completed during the past five (5) years?	# of assessments or delineations	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
26. How many geophysical investigations related to environmental assessment and/or remediation projects has the Offeror successfully completed during the past five (5) years?	# of assessments or remediation projects	0	1 – 4	5 – 9	10 or more
	Points	0	3	6	10
27. How many soil vapor intrusion investigations has the Offeror successfully completed during the past three (3) years?	# of investigations	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20
28. How many environmental risk assessments has the Offeror successfully completed during the past three (3) years?	# of assessments	0	1 – 4	5 – 9	10 or more
	Points	0	5	10	20
Maximum Points Available in Part A:					400

TABLE 3 - TECHNICAL PROPOSAL EVALUATION (CONT'D)

PART B. Proposal requirements for Personnel Profile to be evaluated by labor classifications defined in Supplement One and Two. Scoring is based on the personnel qualifications that are demonstrated in the proposal(s) in Attachment 7A, 7B, and 7C.

Proposal Requirements – Personnel Profile	Weight	Does Not Meet	Meets	Exceeds
1. Contract Project Manager	1	Disqualified	10	15
2. On-Site Project Manager	1	Disqualified	10	15
3. Senior Engineer	1	Disqualified	10	15
4. Senior Hydrogeologist or Geologist	1	Disqualified	10	15
5. Project Environmental Scientists	1	Disqualified	10	15
6. Health & Safety Officer	1	Disqualified	10	15
7. Project Engineer	1	0	10	15
8. Project Hydrogeologist or Geologist	1	0	10	15
9. Project Environmental Scientist (1)	1	0	10	15
10. Certified Asbestos Inspector	1	0	10	15
11. Field Technician	1	0	10	15
Maximum Points Available in Part B:			110	165

PART C. Proposal requirements for the Contract Management Plan to be evaluated and scored based on the following and how they are demonstrated in the proposal(s).

Proposal Requirements – Contract Management Plan	Weight	Does Not Meet	Meets	Exceeds
1. How mobilizations will be handled in an expeditious manner and how work plans and subcontracting arrangement will be prepared in relation to the urgency of the proposed work.	1	0	18	30
2. How the determination will be made as to the number of people assigned to projects under this Contract and what provisions will be made for multiple projects going on at the same time.	1	0	18	30
3. What the availability will be of people assigned from the Offeror's Ohio Office and what people and other resources are available within the Offeror's organization other than those in the Ohio Office.	1	0	12	20
4. A monthly report format that provides adequate information for the Contract Representative to be familiar with operations at the sites and understand what activities took place. The report must include a brief summary of work accomplished, problems and delays, corrective measures taken or planned, and a projection of the Work to be performed during the next month.	1	0	6	10
5. The methods for obtaining subcontractors for expected work categories.	1	0	6	10
6. Procedure for changes in personnel	1	0	6	10
7. Assignment of a Project Administrator as Liaison for answering technical questions for the Work. This must include a statement of their qualifications and experience.	1	0	6	10
8. Invoices/Cover must be in a format provided in Supplement Four. A statement must be provided acknowledging and agreeing to comply.	1	0	6	10
9. All charges for each reporting period must be included on the same invoice, including Subcontractor Work. A statement must be provided acknowledging and agreeing to comply.	1	0	6	10
10. Describe how billable hours for personnel working under different job categories will be handled.	1	0	6	10
11. Describe how travel time will be addressed and billed.	1	0	6	10
Maximum Points available in Part C:		0	96	160

TABLE 3 - TECHNICAL PROPOSAL EVALUATION (CONT'D)

PART D. Offeror must provide a copy of the Quality Assurance Project Plan (QAPP) with the proposal on CD in PDF format.

Proposal Requirements – QAPP	Points Available	Points Received
QAPP Review Criteria		
1. Title and approval sheet	1	
2. Table of contents	1	
3. Distribution list	1	
4. Project/task organization	3	
5. Problem definition/background	4	
6. Project/task description	2	
7. Quality objectives and criteria for measurement data (to include Data Quality Objective (DQO) process)	5	
8. Special training and/or Certification	2	
9. Field records	2	
10. Sampling process design (experimental design) (discuss DQO process.	5	
11. Field Sampling methods	2	
12. Sample handling and sample custody procedures	3	
13. Quality control procedures	2	
14. Field Instrument/Equipment testing, inspection and maintenance	2	
15. Field Instrument/Equipment calibration and frequency	2	
16. Inspection/Acceptable of supplies and consumables	1	
17. Non-direct Measurements	1	
18. Data management Procedures	3	
19. Assessments and response actions (describe your Quality management plan for company operations.	3	
20. Reports to management	2	
21. Reconciliation with user requirements (this information should reflect and appropriately designed DQO process)	3	
Sub Total (less than 25 points = 0 scoring points; at least 25 points+=actual score in evaluation points, maximum points=50.		50 maximum points

PART E. Proposal Requirement - Field Standard Operating Procedures (FSOP) Evaluation Criteria

An FSOP must be provided on CD in PDF format for each of the following:

1. Decontamination of Sampling Equipment
2. Well Purging
3. Filtration of Groundwater Samples
4. Bailer Sampling
5. Surficial (0-6") Soil sampling – samples collected for Volatile Organic Contents (VOCs), Soil Volatile Organic Contents (SVOCs), metals, Polychlorinated Biphenyls (PCBs)/Pesticides
6. Soil Sampling below 6" – sampled collected for VOCs, SVOCs, metals, PCBs/Pesticides
7. Sediment Sampling – samples collected for VOCs, SFOCs, metals, PCBs/Pesticides
8. Surface Water Sampling – samples collected for VOCs, SVOCs, metals, PCBs/Pesticides
9. Use of Air Surveillance Equipment (provide for one of the instruments company owns)
10. Use of a GPS (i.e., for memorializing sample location)

If the Offeror has additional FSOPs available, do not provide samples; instead, the Offeror should provide a list of the additional FSOPs.

Scoring:

In order for the Offeror's Proposal to score a "meets" for this requirement, the Offeror must submit samples of at least eight of the above FSOPs, and all FSOPs submitted must contain all of the categories in the table below. The total maximum evaluation points = 50 points.

TABLE 3 - TECHNICAL PROPOSAL EVALUATION (CONT'D)

PART E. Proposal Requirement - Field Standard Operating Procedures (FSOP) Evaluation Criteria (Cont'd)

In order for the Offeror's Proposal to score an "exceeds" for this requirement, the Offeror must submit samples of all ten of the above FSOPs, and all FSOPs submitted must contain all of the categories in the table below. The total maximum evaluation points = 50 points.

Categories for each FSOP
1. Scope and application
2. Health and safety warnings
3. Cautions
4. Personnel qualifications
5. Apparatus and materials
6. Summary of method/procedure
7. Instrument calibration/maintenance
8. Quality assurance/quality control
9. Troubleshooting
10. References

Maximum Points available are 50 for Part E.

Total Technical Score for Parts A, B, C, D, E = maximum points total = 825

In this RFP, DAS asks for responses and submissions from Offerors, most of which represent components of the above criteria. While each criterion represents only a part of the total basis for a decision to award the Contract to an Offeror, a failure by an Offeror to make a required submission or meet a mandatory requirement will normally result in a rejection of that Offeror's Proposal. The value assigned above to each criterion is only a value used to determine which Proposal is the most advantageous to the State in relation to the other Proposals that DAS received.

Once the technical merits of a Proposal are evaluated, the costs of that Proposal will be considered. It is within DAS' discretion to wait to factor in a Proposal's cost until after any interviews, presentations, demonstrations or discussions. Also, before evaluating the technical merits of the Proposals, DAS may do an initial review of costs to determine if any Proposals should be rejected because of excessive cost. DAS may reconsider the excessiveness of any Proposal's cost at any time in the evaluation process.

COST PROPOSAL POINTS. DAS will calculate the Offeror's Cost Proposal points after the Offeror's total technical points are determined, using the following method:

$$\text{Cost points} = (\text{lowest Offeror's Multiplier/Offeror's multiplier}) \times \text{Maximum Allowable Multiplier Points} \\ + (\text{lowest Offer's Markup/Offeror's Markup}) \times (\text{Maximum Allowable Markup Points})$$

As indicated in the "Scoring Breakdown" table. The value is provided in the Scoring Breakdown table. "Cost" = Total Not to Exceed Mark-Up identified in the Cost Summary section, Attachment Ten of Offeror Proposals. In this method, the lowest cost proposed will receive the Maximum Allowable Points.

The number of points assigned to the cost evaluation will be prorated, with the lowest accepted cost proposal in each category given the maximum number of points possible for this criterion. Other acceptable cost proposals will be scored as the ratio of the lowest price proposal to the proposal being scored, multiplied by the maximum number of points possible for this criterion.

An example for calculating cost points, where:

the Maximum Allowable Multiplier Points = 175 points, and
the Maximum Allowable Markup Points = 100 points

Scenario: Offeror X has proposed a multiplier of .99 and a markup of 11%,
Offeror Y has proposed a multiplier of .89 and a markup of 10%, and
Offeror Z has proposed a multiplier of .92 and a markup of 9%.

Offeror X, would score $(.89/.99) \times 175 + (.09/.11) \times 100 = 256.81$
Offeror Y, would score $(.89/.89) \times 175 + (.09/.10) \times 100 = 265$
Offeror Z, would score $(.89/.92) \times 175 + (.09/.09) \times 100 = 269.3$

Cost Score: _____

FINAL STAGES OF EVALUATION. The Offeror with the highest point total from all phases of the evaluation (Technical Points + Cost Points) will be recommended for the next phase of the evaluation.

Technical Score: _____ + Cost Score: _____ = Total Score: _____

If DAS finds that one or more Proposals should be given further consideration, DAS may select one or more of the highest-ranking Proposals to move to the next phase. DAS may alternatively choose to bypass any or all subsequent phases and make an award based solely on the proposal evaluation phase.

REJECTION OF PROPOSALS. DAS may reject any Proposal that is not in the required format, does not address all the requirements of this RFP, or that DAS believes is excessive in price or otherwise not in its interests to consider or to accept. In addition, DAS may cancel this RFP, reject all the Proposals, and seek to do the Project through a new RFP or by other means.

DISCLOSURE OF PROPOSAL CONTENTS. DAS will seek to open the Proposals in a manner that avoids disclosing their contents. Additionally, DAS will seek to keep the contents of all Proposals confidential until the Contract is awarded. DAS will prepare a registry of Proposals containing the name and address of each Offeror. That registry will be open for public inspection after the Proposals are opened.

PART FIVE: AWARD OF THE CONTRACT

CONTRACT AWARD. DAS plans to award the Contract based on the schedule in the RFP, if DAS decides the Project is in the best interests of the State and has not changed the award date.

The signature page for the Contract is included as Attachment Four of this RFP. In order for an Offeror's Proposal to remain under active consideration, the Offeror must sign, the two (2) copies enclosed, in blue ink and return the signed Contracts to DAS with its response. Submittal of a signed Contract does not imply that an Offeror will be awarded the Contract. In awarding the Contract, DAS will issue an award letter to the selected Contractor. The Contract will not be binding on DAS until the duly authorized representative of DAS signs both copies and returns one (1) to the Contractor, the Agency issues a purchase order, and all other prerequisites identified in the Contract have occurred.

DAS expects the Contractor to commence work upon receipt of a state issued purchase order. If DAS awards a Contract pursuant to this RFP and the Contractor is unable or unwilling to commence the work, DAS reserves the right to cancel the Contract and return to the original RFP process and evaluate any remaining Offeror Proposals reasonably susceptible of being selected for award of the Contract. The evaluation process will resume with the next highest ranking, viable Proposal.

CONTRACT. If this RFP results in a Contract award, the Contract will consist of this RFP including all attachments, written addenda to this RFP, the Contractor's accepted Proposal and written authorized addenda to the Contractor's Proposal. It will also include any materials incorporated by reference in the above documents and any purchase orders and change orders issued under the Contract. The general terms and conditions for the Contract are contained in Attachment Three of this RFP. If there are conflicting provisions between the documents that make up the Contract, the order of precedence for the documents is as follows:

1. This RFP, as amended;
2. The documents and materials incorporated by reference in the RFP;
3. The Offeror's proposal, as amended, clarified, and accepted by DAS; and
4. The documents and materials incorporated by reference in the Offeror's Proposal.

Notwithstanding the order listed above, change orders and amendments issued after the Contract is executed may expressly change the provisions of the Contract. If they do so expressly, then the most recent of them will take precedence over anything else that is part of the Contract.

ATTACHMENT ONE: WORK REQUIREMENTS AND SPECIAL PROVISIONS
PART ONE: WORK REQUIREMENTS

This attachment describes the Project and what the Contractor must do to complete the Project satisfactorily. It also describes what the Offeror must deliver as part of the completed Project (the "Deliverables"), and it gives a detailed description of the Project's schedule.

- I. SCOPE OF WORK. During the term of the Contract, the Contractor, at the direction of the State, through the Director of Ohio, or Ohio EPA Contract Representative, or a duly authorized designee, will respond at any time and at any location within the state of Ohio providing the services necessary to investigate possible sources of contamination, determine the nature and extent of the contamination, remediate sites, and provide other similar services that are necessary to investigate, evaluate, prevent, or mitigate threats to human health or the environment caused by soil contamination or air or water pollution, or releases or threats of release of hazardous wastes, petroleum, or other materials or substances.

A. General Nature of Services

1. The Contractor agrees to provide the following general services when requested by the State:

- a. Provide for the sampling, preservation, packaging, transport, and environmental testing (*see note) or analysis of potentially contaminated hazardous media, including air, biota, ground water, landfill gas, sediments, soil, soil vapor, surface water, petroleum, waste materials, or any other materials or substances as requested by Ohio EPA and in accordance with work plans and quality assurance/quality control procedures approved by Ohio EPA and will be performed in accordance with all applicable federal, state, and local laws and regulations.

Radioactive wastes must be evaluated for risk exposure by the Ohio Department of Health (ODH) before a Contractor proceeds with performing the Work under paragraph 1.a.

*Note: Unless otherwise directed, the Contractor(s) must use the DAS Laboratory Services Contract MAC062 for testing of environmental media collected under this Contract. The Contract and pricing schedule for MAC062 will be provided to the Awarded Contractor(s). The Contractor is responsible for obtaining a subcontractor and pricing for any tests not covered by MAC062, subject to approval by Ohio EPA.

- b. Provide for the sampling, packaging, transport, storage, management, treatment, disposal and/or testing or analysis (if required) of potentially contaminated or potentially hazardous biota, ground water, sediments, soil, or surface water, solid wastes, construction and demolition debris, or asbestos-containing materials; hazardous wastes, hazardous materials, or hazardous substances: petroleum or petroleum wastes; and/or investigation-derived wastes or any other materials or substances as requested by Ohio EPA. All work must be approved by Ohio EPA and be performed in compliance with all applicable federal, state, and local laws and regulations.
- c. Provide for security and safety at or near all sites from or at which there is a potential for exposure or which there is or has been a release or threat of release of hazardous wastes, hazardous materials, hazardous substances, petroleum or petroleum wastes that are causing or threatens to cause soil contamination or air or water pollution.
- d. Attend and conduct presentations at internal and public meetings with Ohio EPA or other federal, state, and local government agencies, and provide testimony in administrative and judicial proceedings in matter pertinent to assessment, containment, removal, mitigation, and enforcement actions.
- e. Assist Ohio EPA in identifying, locating, and communicating with persons or entities potentially responsible for releases or threats of release of hazardous wastes, hazardous materials, hazardous substances, petroleum or petroleum wastes, or and persons or entities causing or contributing to soil contamination or air or water pollution.
- f. Provide for other services, as directed, regarding the assessment, control, containment, removal, and mitigation of releases and threats of release of hazardous wastes, hazardous materials, hazardous substances, petroleum or petroleum wastes, causing or contributing to soil contamination or air or water pollution.

Provide for the planning for site investigations, including work plans, health and safety plans, Phase I, Phase II and other investigations into hazardous waste, hazardous substances or petroleum.

Provide for data analysis, contaminate fate and transport, risk analysis, remedy development, feasibility studies for contaminated sites.

- g. The Contractor must have the capability of producing both hard copy and digital maps related to site investigation work. The digital map data must be made available to Ohio EPA in a format that is easily imported into standard geographic information system (GIS) software, such as ArcView or Arcinfo. Examples of acceptable GIS output formats include: Arcinfo coverages, ArcView shapefiles, and Drawing Interchange Files (DXF) exported from CAD software. Additionally, the digital map files must be referenced to a standard coordinate system that is appropriate for the location of the site being investigated. The two most common examples of acceptable coordinate systems in Ohio are Ohio State Plane (North or South) and UTM (Zone 16 or 17). Any questions related to the transfer of the digital site data should be directed to DAS through the inquiry process on the Web site
2. The Contractor will not be required to provide sampling, packaging, transport, testing, analysis, storage, management, treatment, and/or disposal of radioactive wastes unless such waste represents only a negligible risk. The presence of such radioactive wastes at a site will require an evaluation of radiation exposure risk by the Ohio Department of Health before the Contractor proceeds with work.
- B. Work Authorization. The Contractor is obligated to provide services upon receipt of a written Mobilization Order from the Director or Ohio EPA, the Contract Representative, or a duly authorized designee. The Mobilization Order will contain information concerning the nature of the Work to be performed, the location of the Work site, types of reports to be generated by the Contractor, and the name of Ohio EPA's Coordinator for the site.
1. Unless the Contractor has a conflict of interest with respect to a particular project, as described elsewhere in this RFP, the Contractor upon receipt of a Mobilization Order; must do the following:
 - a. Within seven (7) calendar days of receipt of a Mobilization Order, discuss the particulars of the Mobilization Order, the objectives of the project, and the history of the problems at the site with the Ohio EPA Project Coordinator.
 - b. Initiate preparation of a Site-Specific Work Plan (SSWP), which will be submitted to Ohio EPA within thirty (30) calendar days of receipt of a Mobilization Order, unless otherwise agreed upon between the Ohio EPA Project Coordinator and the Contractor.
 - c. As directed by the Ohio EPA Project Coordinator, Phase I Environmental Site Assessments (Phase I ESAs) will be performed in accordance with "All Appropriate Inquiries", 40 CFR Part 312; ASTM E 1527-05, *Standard Practice for Environmental Site Assessments: Phase I Environmental Site Assessment Process*; and/or the Ohio Voluntary Action Program, OAC (Ohio Administrative Code) Rule 3745-300-06.
 - d. Phase II Environmental Site Assessments (Phase II ESAs), removal actions, and any other types of site work activities required that the SSWP include the following documents: (1) a site-specific Health and Safety Plan (HASP); (2) a site-specific Sampling/Removal Plan (SRP); and (3) a site-specific Quality Assurance Project Plan (QAPP).
 - 1) The site-specific HASP must protect the health and safety of personnel involved in the site field work activities and the surrounding community. The site-specific HASP must address all of the potential safety and health hazards that may be present during all field activities proposed in the SSWP. A site-specific HASP will be required for each individual mobilization order issued under the Contract. At the minimum; the site HASP shall address the following:
 - a.) A listing of key personnel who will be involved in the activities specified in the work plan. This must include the names of personnel, and alternates, who are responsible for site safety, communications, response operations, and the protection of public safety and health during the proposed routine site activities as well as emergency situations. An individual, who will be on-site during the proposed SSWP activities, must be identified to act as the site Health and Safety Officer (HSO).
 - b.) A general facility or site description and map. (A separate map need not be included with the HASP if one is included elsewhere in the SSWP.)
 - c.) A safety and health risk or hazard analysis for each site task and operation described in the work plan.

- d.) Employee training requirements for work on site. This should address both initial and annual health and safety training, supervisor training, and other training as needed (e.g.; site-specific training or first aid/CPR) for employees performing work under the SSWP.
 - e.) Identify criteria for selection and use of personal protective equipment ensembles (PPE) for each task and operation to be conducted, and action levels for upgrading or downgrading PPE depending on the conditions encountered at the site.
 - f.) Medical monitoring requirements and procedures for employees performing SSWP activities should be specified.
 - g.) Air monitoring techniques that will be used for on-site evaluation of potential exposure to air contaminants or hazardous atmospheres. Monitoring procedures must include methods for initial entry, periodic monitoring, and monitoring during high-risk activities, e.g., drilling or excavation. The air monitoring equipment, monitoring frequency and equipment maintenance and calibration schedule should be discussed.
 - h.) Site control measures specifying procedures used to minimize worker exposure to hazardous substances before and during site operations. A site map should be included showing the proposed delineation of work zones and procedures to control access to the site and work zones.
 - i.) Decontamination procedures for personnel and equipment appropriate to each task, including methods used to minimize contact with hazardous substances.
 - j.) A contingency or emergency response plan that provides procedures for immediately and effectively responding to emergency situations that may occur during work at the site. This plan should address emergency medical availability, hospital locations, and on-site first aid resources.
 - k.) Confined Space entry procedures (if necessary).
 - l.) A spill containment program specific to the site operations for the containment and isolation of hazardous materials spilled during site activities.
 - m.) The site Health and Safety Plan shall be consistent with the following:
 - i. OSHA's Hazardous Waste Operations and Emergency Response standard (29 CFR 1910.120).
 - ii. Other OSHA standards that may be applicable depending of the work activities to be performed at the site, e.g., Occupational Safety and Health Standards (29 CFR 1910) and Safety and Health Regulations for Construction (29 CFR 1926)
 - iii. NIOSH Occupational Safety and Health Guidance Manual for Hazardous Waste Site Activities (1985); <http://www.osha.gov/Publications/complinks/OSHG-HazWaste/4agency.html>.
 - n.) Other site-specific HASP requirements:
 - i. Material Safety Data Sheets (MSDS) for chemicals or products used by the Contractor for site work activities (e.g., decontamination) need to be included in the site-specific HASP. MSDS for known or suspected site contaminants do not need to be included in the HASP.
 - ii. The site-specific HASP must include procedures to protect non-routine site workers (e.g., sub-contractors) and site visitors.
- 2) The Contractor must create a site-specific Sampling/Removal Plan (SRP) that, to the extent practicable, must be consistent with the most recent revision of the Ohio EPA Division of Emergency and Remedial Response Field Standard Operating Procedures, which will be available upon request from the Contract Representative. The SRP must include a detailed description of all of the following:
- a.) A brief statement of the purpose of the work to be performed.
 - b.) General site information and contact information (e.g., site name and any aliases, location description and a site location map, owner, access contact(s), utility clearance, Contractor SRP team personnel, Ohio EPA Project Coordinator).
 - c.) A brief summary of the site history and current conditions, previous Phase I and/or Phase II environmental site assessments, removal actions or other remedial activities, and a description of the site hydro-geologic conditions that are pertinent to the sampling, removal, or other work being performed.
 - d.) A description of the strategy for sampling, removal, and any other work to be performed, including but not necessarily limited to (1) a map showing proposed sampling, monitoring well, soil vapor probe, and/or soil or waste removal locations or locations other work activities, and (2) a tabular summary of the proposed samples and testing or analyses.

- e.) A plan for properly handling and disposing of investigation-derived wastes.
 - f.) An estimated schedule for the project work and deliverables.
 - g.) An itemized cost estimate for the work to be performed in accordance with Attachment Ten, including a complete itemized list of costs for labor, equipment, materials, testing, analyses, and any other expenses the Contractor can justify as necessary to complete the required SRP tasks.
 - h.) Under a separate heading, a list of all items which are not included in the Rate Schedule (Attachment Ten) but are necessary to implement and complete the required SRP tasks.
- 3) The Contractor must prepare a site-specific Quality Assurance Project Plan (QAPP) that will ensure adequate quality assurance and quality control procedures for all work to be performed. The Contractor should refer to the most recent revisions of the following U.S. EPA documents for guidance (<http://www.epa.gov/quality>):

Guidance on Systematic Planning using the Data Quality Objectives Process (QA/G-4), EPA/240/B-06/001

Systematic Planning: A Case Study for Hazardous Waste Site Investigations (QA/CS-1), EPA/240/B-06/004

Guidance for Quality Assurance Project Plans (QA/G-5), EPA/240/R-02/009

Guidance for Geospatial Data Quality Assurance Project Plans (QA/G-5G), EPA/240/R-03/003

Guidance for Choosing a Sampling Design for Environmental Data Collection (QA/G-5S), EPA/240/R-02/005

Guidance for Quality Assurance Project Plans for Modeling (QA/G-5M), EPA/240/R-02/007

Guidance on Environmental Data Verification and Data Validation (QA/G-8), EPA/240/R-02/004

Data Quality Assessment: A Reviewer's Guide (QA/G-9R), EPA/240/B-06/002

Data Quality Assessment: Statistical Tools for Practitioners (QA/G-9S), EPA/240/B-06/003

- e. If the Contractor plans to propose an alternative strategy to address the problem at a site other than that which is called for in the Mobilization Order, the Contractor must contact the Contract Representative and the Ohio EPA Project Coordinator as early as possible in the development of the SSWP to discuss the alternative strategy. The Mobilization Order may be revised as the Ohio EPA deems necessary. If the Mobilization Order is revised, the Contractor will have thirty (30) calendar days from the date of receipt of the revised Mobilization Order to submit the SSWP.
 - f. To the extent that material in the SSWP duplicates provisions in the approved Contract QAPP and HASP, the Contractor may incorporate those provisions by reference.
2. Unless otherwise specified in the Mobilization Order, three (3) copies of the SSWP must be submitted within thirty (30) calendar days of the date of the written Mobilization Order, or revision, as follows: one (1) electronic and one (1) hard copy to the Ohio EPA Project Coordinator designated in the Mobilization Order, and one (1) electronic copy to the Contract Representative.
- a. Within thirty (30) calendar days after receipt of the SSWP, the Contract Representative will provide written approval or disapproval of the SSWP to the Contractor. If a SSWP is disapproved, written comments will be provided with the letter of disapproval. The Contractor must then revise the SSWP, incorporating these comments, and resubmit the SSWP within twenty-one (21) calendar days of receipt of the comment letter.
 - b. If the Contractor has not received approval of the SSWP within forty-five (45) calendar days after its submission, the Contractor must immediately stop any work under the Mobilization Order that the Contractor may have initiated in anticipation of receiving an approval of the SSWP. The Contractor will resume work only upon the Contract Representative's approval of each component of the SSWP. Under no circumstances will the Contractor receive compensation for work performed pursuant to a SSWP that has not been approved by the Contract Representative. However, the Contractor will be entitled to compensation for development of the SSWP.

3. Upon approval of the SSWP by the Contract Representative, the Contractor will begin mobilization of such personnel, equipment, material, and other resources required by the approved SSWP. The Contractor will commence the work specified in the Mobilization Order at the site according to the schedule specified in the approved SSWP.
4. To ensure timely and adequate capability for response to Mobilization Orders, the Contractor must be capable of having available and maintaining an inventory of equipment and other resources within Ohio. The Contractor, or its subcontractors, may draw upon such equipment and resources for responses other than those under this Contract, as long as there is no detriment to Ohio EPA and the inventory is replenished by the Contractor as soon as practicable.

In no event will the Contractor be compensated for any costs incurred as a result of transporting personnel, equipment, materials, or other resources into Ohio from outside Ohio's borders. However, this provision may be waived if the Contractor demonstrates to Ohio EPA in writing that the proposed out of state resource is the only resource capable of providing the required service.

5. The Contractor must comply with all applicable provisions of Federal, state, and local laws, rules, and regulations, including all OSHA and Department of Transportation (DOT) regulations in performing services under this Contract.
6. The Contractor must proceed with the Work at a rate of progress that ensures full completion within the time specified in the work schedules approved in the SSWP, taking into consideration the nature and amount of hazardous wastes, hazardous materials, and/or hazardous substances or other contaminants to be dealt with in the response action, Ohio EPA's interest in abating threats to the public health and safety, or to the environment, and the necessity of undertaking response actions with maximum assurance of safety and security.
7. The Contractor must maintain adequate personnel and other necessary resources committed primarily to the response actions required under this Contract. Nothing in this paragraph prevents the Contractor, or its subcontractors, from undertaking response actions or other activities on behalf of other Federal, state or local agencies, or on behalf of private individuals or entities. However, in the event of a conflict, the Contractor must respond to the needs of Ohio EPA as its first priority.
8. The Contractor is responsible for assuring the efficient management and control of all actions undertaken by it and its subcontractor(s) under this Contract. To this end, the Contractor, as Ohio EPA may require, must make its personnel and those of its subcontractors available to confer with Ohio EPA to review the status of response actions and to review, discuss, and establish administrative and technical procedures and practices for the efficient delivery of services under this Contract. For each response action, the Contractor must provide the Ohio EPA Project Coordinator with an on-site project manager who will be the primary contact for the Ohio EPA Project Coordinator for all issues regarding that response action.

Whenever the Contractor plans to use more than one contact person for the oversight/management of subcontracted work, this must be clearly identified in the SSWP with rates and proper justification.

C. Special Limitations

1. Neither the Contractor; its subcontractor(s), nor any of their employees will supervise or have authority over, directly or indirectly, any employee of the State.
2. The Contractor warrants that it will mobilize to the location of a response action only such personnel, equipment, material, or other resources listed as necessary in the approved SSWP or that Ohio EPA requires to be used on the response action.
3. The State may order the removal or replacement of any employee or subcontractor it deems incompetent, unqualified, careless, ill, or otherwise objectionable, or for violating the site-specific HASP.
4. The State may order the removal, repair, or replacement of any equipment, material, or other resources it determines to be defective, damaged, unnecessary, or otherwise not useful at the site where a response action is being undertaken. In such cases, the State may find that some or all of the costs associated with the mobilization to the site and/or demobilization from the site are not allowable.
5. The State may award other contracts in connection with its duties to assess, contain, remove, and/or remediate releases and threats of release of hazardous wastes, hazardous materials, hazardous substances, petroleum and petroleum wastes, or other materials.

6. Upon the request of the Contract Representative, the Contractor agrees to cooperate with and assist other contractors in the planning, scheduling, and execution of response actions undertaken by Ohio EPA, by other agencies of the State of Ohio, by Federal agencies, or by any private party in compliance with Ohio EPA's requirements.
7. The State may require the Contractor to purchase equipment specifically for a project when the rental of such equipment would equal or exceed the market value of the equipment. Upon completion of that phase of the project in which the equipment is needed, the equipment will become the property of the State.
8. Unless authorized by the Contract Representative, neither the Contractor nor any of its subcontractors will discuss or in any way respond to media inquiries about work being undertaken under a specific Mobilization Order. All such contacts must be referred to the specified Ohio EPA Project Coordinator.

D. General Conditions

1. The Contractor must provide all personnel, equipment, materials, utilities, transportation, sampling, testing and analyses, supervision, construction of any nature, and all other services and facilities necessary to undertake and complete timely, efficient, and effective response actions and to cooperate with Ohio EPA in any subsequent administrative or judicial actions brought under any state or Federal laws or regulations or the common law.
2. The Contractor must keep personnel, equipment, materials, and other resources accessible and available, to accomplish prompt and effective response in accordance with the requirements of this Contract. The Contractor may be required to furnish a list of company personnel and company-owned equipment, including quantities and model identification, to the Contract Representative and the specified Ohio EPA Project Coordinator.
3. The Contractor must store and maintain equipment, materials, and other resources taken to and used in performance of this Contract, in a manner that ensures the preservation of their quality and fitness for work.
4. The Contractor must assure that all equipment, materials, and other resources to be used in connection with this Contract are kept free from liens or other encumbrances or restrictions that would in any way restrict or limit their availability for use in performing services under this Contract.
5. The Contractor must ensure that all personnel involved in the performance of services under this Contract meet the minimum qualifications in Supplement One of this RFP and are properly trained, competent, and medically monitored (if necessary) for the activities undertaken, and that all appropriate safety precautions are followed. Upon request, the Contractor must provide documentation that an employee meets the minimum qualifications for the specific personnel position in which the employee works.
6. The Contractor must ensure that all personnel are charging time at a rate commensurate with the duties that they are performing. Personnel rated at a higher level but acting in a lesser position will be paid pursuant to the level of expertise required of the actual duties they are performing. This includes personnel performing dual roles at the site and/or at the office.
7. For all solid wastes, hazardous wastes, hazardous materials, hazardous substances, petroleum and petroleum wastes, environmental media, materials, products, and/or equipment shipped as a result of work under this Contract, the Contractor bears full responsibility for the proper packaging, transport, storage and/or disposal in accordance with all applicable Federal, state, and local laws, rules, and regulations.
8. For purposes of the manifest reporting and record keeping requirements of the Federal Resource Conservation and Recovery Act (RCRA), 42 U.S.C. §6901 *et. Seq.*, and Chapter 3734 of the Code, and related regulations, the Ohio EPA will be deemed the generator of all wastes removed in compliance with an approved Site-Specific Work Plan for activities performed under this Contract.
9. The Contractor is responsible for the accurate measuring of weights and volumes and for following appropriate protocols for the collection and analysis of all samples that may be required under this Contract.

E. Record Retention and Audit

1. For a minimum of ten (10) years following the final payment under this Contract, the Contractor and its subcontractor(s), if any, must maintain, preserve, and make available for inspection and audit all records pertaining to the performance of this Contract to comply with Federal guidelines and regulations. If any litigation, claim, negotiation, audit, cost recovery, or other action involving the records has been started before the expiration of the ten-year period, the records must be retained until completion of the action and resolution of all issues that arise from it or until the end of the regular ten-year period, whichever is later. Such inspection and audit may be made at reasonable times and upon reasonable notice by the following and officers and/or their duly authorized representatives and designees: the Ohio EPA, the Governor, and the State Auditor. The term "records" means books, records, reports, receipts, photographs, video tapes, computer disks or tapes, correspondence, and other compilations of the Contractor and/or subcontractor(s). The Contractor will notify the current Contract Representative or appropriate District Office Manager at least (30) calendar days before the destruction of any of the above records.
2. Reporting: The Contractor must prepare and submit the following reports as directed below, unless otherwise specified in the Mobilization Order or directed by the Contract Representative:
 - a. Daily Log/Report. For each work day, for each response action, the Contractor must maintain a log of activities indicating, at a minimum, the following:
 - 1.) A detailed description of all work performed.
 - 2.) Units and costs for personnel, equipment, materials, and other resources used and/or expended.
 - 3.) Laboratory reports ordered and/or received.
 - 4.) Log sheet indicating the name of person, the specific level of protection, and the amount of time spent in a particular level of protection for all personnel in levels of protection above Level D.
 - 5.) Site sign-in and sign-out sheet, indicating name and affiliation of each person to enter the site, as well as the time such person entered and left the site.
 - 6.) Volume of material, hazardous or non-hazardous, removed from the site, its destination(s), and the method(s) and estimated cost(s) of transportation, storage, treatment, and/or disposal.
 - 7.) Description of any unusual circumstances at the site, including but not limited to any complaints received regarding the response action; any release of hazardous wastes, hazardous materials, hazardous substances, and/or petroleum and petroleum wastes, to the environment; personal injury; or property damage.

On request, the Contractor must immediately submit photocopies of any daily logs described above to the Ohio EPA Project Coordinator and to the Contract Representative.
 - b. Weekly Reports. On request, the Contractor must submit written weekly reports to the Ohio EPA Project Coordinator and the Contract Representative that summarize any site-related field or office work activities.
 - c. Raw Analytical Data. The Contractor must submit to the Ohio EPA Project Coordinator and the Contract Representative, if requested, copies of all raw analytical data received in connection with any analytical activity conducted under this Contract within seven (7) calendar days after receipt of such data by the Contractor.
 - d. Monthly Reports. The Contractor must submit written Monthly Progress Reports to the Contract Representative by the 10th day of each calendar month. Each Monthly Progress Report must contain two sections: 1) a section that discusses issues regarding the administration of the Contract, and 2) a section that summarizes all activities, both field and office, conducted under each Mobilization Order. At a minimum, the Monthly Progress Report will include the following information:
 - 1.) Administrative Issues Section.
 - a.) A statement of total costs incurred for all work in the current reporting period.
 - b.) A statement of total costs incurred for all work under the contract to date.

- c.) An identification and discussion of any major issues pertaining to the administration of this Contract.
- 2.) Site-Specific Response Action Summary Section (a separate summary for each mobilization) must be submitted.
 - a.) A summary of work completed this period.
 - b.) A description of work yet to be done.
 - c.) A description of any difficulties encountered in the current reporting period.
 - d.) Activities anticipated in the next reporting period.
 - e.) An estimate of time-to-complete the mobilization.
 - f.) A statement of total costs incurred in the current reporting period (an invoice for each mobilization must be submitted by the 15th day of each month).
 - g.) A statement of total costs incurred to date.
 - h.) An estimate of the costs to complete the mobilization.
- e. Final Report. The Contractor must prepare a final report after the conclusion of all field activities if requested in the Mobilization Order. The extent of this report will necessarily vary with the objectives of the response action and may range from a brief description of the activities conducted to a detailed report of a response action and an analysis of data collected. The content of the final report will be specified in the Mobilization Order. The Final Report must be submitted within sixty (60) calendar days of completion of the work, unless otherwise directed by the Ohio EPA Project Coordinator in writing. Copies of all Final Reports must be submitted to the Contract Representative and the Ohio EPA Project Coordinator for that particular effort. The Ohio EPA may require additional copies of the Final Report for particular efforts.
- f. Extraordinary Circumstance Reporting On all Work under this Contract. Immediately upon having or obtaining knowledge, the Contractor must notify the Contract Representative and Ohio EPA Project Coordinator of all changes in circumstances affecting it (and/or any subcontractors) that could materially affect the cost and/or completion of services. Such circumstances include, but are not limited to, the following: labor disputes; changes in its or any of its subcontractor's insurance, bonding and/or financial condition; changes in corporate ownership; and changes in the availability of personnel, equipment, materials, other resources, and/or transportation, storage and disposal capabilities. Accidents that involve a release of contaminants, significant personal injury, or could materially affect work must be orally reported immediately to the Ohio EPA Project Coordinator and Contract Representative. This oral reporting must be followed by a written report of the incident within seven (7) calendar days of the occurrence. Releases/accidents that occur after 5 p.m. or on weekends and holidays must be reported to the Ohio EPA Hotline (1-800-282-9378 or 614-224-0946).
3. Adequacy of Reports. Ohio EPA may determine the adequacy, format, timing, and distribution of all reports required or requested under this Contract. A submitted report will be the Final Report upon approval by the Ohio EPA Project Coordinator.
4. Miscellaneous Information - Deliverables. The Contractor must perform the services and provide the reports required in the Scope of Work and as specified in each Mobilization Order issued under the Contract.

II. Fee Structure.

- A. Not To Exceed Amount. The State will reimburse the Contractor for services that the Ohio EPA determines to have been satisfactorily completed and costs necessarily incurred by the Contractor under this Contract. Such amount will not exceed the total amount of the purchase orders issued, payable on a labor-and-materials basis in accordance with the provisions of this Contract, without the prior written approval of the Ohio EPA Contract Manager.
- B. Payment Terms. The terms upon which the Contractor will be compensated under this Contract will be as follows:
 1. Rate Schedule. Supplements Two and Three, the "Rate Schedule," provides the unit cost of labor, equipment, material, supplies, transportation, and storage, as established by the State. The prices in Supplements Two and Three reflect the State's estimates on the basis of information available. The agreed upon Contract multiplier will be applied to each unit cost for determination of the costs charged to the State. The multiplier must include the Contractor's overhead, profit, and all other cost components. There will be no additional payment for such items. The Offeror's cost proposal must also include a single mark-up rate to sub-contracted services, equipment, and supply costs not listed in Supplements Two and Three. Mark-up of costs may not exceed 12%.

2. Actual Time. The Contractor will be compensated only for actual time spent working on a mobilization under this Contract. The Contractor may charge for reasonable amounts of time spent conducting professional services related to specific response actions (e.g., preparation of Site-Specific Work Plans (SSWP), arranging for purchase and delivery of equipment or material specially ordered for a specific response action, analysis of data for response action reports, arranging for and verification of waste disposal, and participating in subsequent administrative or judicial actions).
3. Travel Related Expenses. Travel expenses will be reimbursed in accordance with Section 126.31 of the Code and Section 126-1-02 of the Administrative Code. All expenses for travel will be limited to the most current mileage reimbursement rate as listed in Section 126-1-02 of the Administrative Code.
4. Sampling and Analysis. All sampling must be done according to the methods specified in the Site-Specific Work Plan and must conform to procedures outlined in the site-specific Quality Assurance Project Plan (QAPP). The Contractor must submit samples to the designated Ohio EPA laboratory contractor for analysis, unless otherwise directed by Ohio EPA. The Contractor must coordinate sampling events with the Ohio EPA Project Coordinator before submitting samples. No markup will be permitted for samples sent to the designated laboratory. All analytical costs will be borne directly by the Ohio EPA unless otherwise detailed in the mobilization order.
5. Compensation for Report Preparation. The Contractor will be reimbursed for time spent in preparation of other reports requested in the Mobilization Order in accordance with the rate schedule.
6. Compensation for Revisions. The State will reimburse the Contractor for all labor and materials at applicable rates up to and through one revision to a document, as directed by Ohio EPA comments. If the designated Ohio EPA Project Coordinator or Contract Representative determines additional information should be supplied, costs resulting from these changes will also be reimbursed. Any costs resulting from revisions to the document due to Contractor negligence or lack of professionalism will not be reimbursed.
7. Disposal Costs. The State will only compensate for the treatment, storage, or disposal costs actually incurred by the Contractor as indicated on the approved manifest and resultant invoice. The Contractor must pass on to the State any discounts allowed by the Transportation, Storage or Disposal Facility (TSDF). (Additional information is contained in the Rate Schedule.)
 - a. While the Contractor will receive payment for the arrangement of treatment, storage, and/or disposal of hazardous wastes, hazardous material, hazardous substances, petroleum or petroleum wastes, or other material that may need to be disposed of during a specific mobilization, no markup will be allowed for the actual treatment, storage, or disposal. The Contractor must submit a copy of subcontractor invoices with its own invoice. Payment will be made only to the Contractor.
 - b. Alternate bids for services or labor must be itemized in the Site-Specific Work Plan (SSWP) with costs that reflect all the adjustments and/or markups of the Contractor.

C. Limitations

1. No reimbursement will be made to the Contractor for penalties, charges, or other costs incurred as a result of a violation of any state or Federal law or regulation.
2. The Contractor will be allowed a mark-up based on the proposed cost summary form for services and/or items that are not listed in the Rate Schedule, unless otherwise indicated herein. The allowable mark-up will be based on the actual cost of the item or service, excluding tax.
3. No mark-up will be allowed on travel related expenses (e.g., lodging, meals, mileage).
4. No mark-up will be allowed for subcontracted utility services (e.g., water, electric, telephone).
5. No reimbursement will be made to the Contractor for charges resulting from errors, mistakes, negligence, poor quality work, acts of misconduct, or similar matters.
6. No reimbursement will be made for labor and expense incurred in assembling documentation for billings.

7. No reimbursement will be made for any costs incurred as a result of transporting personnel, equipment, materials, or other resources into Ohio from outside Ohio's borders. However, this provision may be waived if the Contractor demonstrates to Ohio EPA in writing that the proposed out of state resource is the sole resource capable of providing the required service.
8. No reimbursement for out-of-state travel will be made unless such travel directly relates to a specific mobilization and prior written approval is obtained from the Ohio EPA Contract Representative.

D. Special Notes/Instructions

1. Services and Labor

- a. The Contractor will receive no compensation for overlap of duties, responsibilities, and work with any subcontractor.
- b. If the services of a consultant or laborer not listed in the Rate Schedule are required, the Site-Specific Work Plan (SSWP) will reflect this special need. If the Contractor is unable to provide these services directly, the Contractor must obtain a minimum of three competitive bids for services estimated to exceed \$1,000.00 and include these bids (which should be adjusted for any additional charges by the Contractor) in the Site-Specific Work Plan (SSWP) even if the consultant or laborer is chosen from the approved subcontractor list. The State encourages the use of local subcontractors where appropriate.
- c. Standard Time ("ST") will consist of a standard, 40 hour week. Work performed on a mobilization in excess of 40 hours/week/site is Overtime (OT) and is chargeable at Time-and-one-half (1.5 X ST rate). Work performed on State and National Legal Holidays is chargeable at Double Time (DT) (2.0 X ST rate). All time charged for ST must be related to work at actions under this Contract. Hours counting toward OT must be accumulated at a specific site (for cost recovery purposes). OT and DT must be approved in advance by the Contract Administrator or the Ohio EPA Project Coordinator. Unapproved OT or DT will be reimbursed at ST rates.

2. Equipment and Materials.

- a. Unit costs for items in the Rate Schedule are fixed unless changed by written agreement of the parties.
- b. Items not listed in the Rate Schedule and not similar to any item on that list will be subject to the following provisions and conditions:
 - 1) A determination must be made whether each item in question will be considered a dedicated item or a non-dedicated item for the purposes of this Contract. Dedicated items are those items that are necessary for the completion of the Work that become the property of the State at the completion of the Work. Non-dedicated items are those items necessary for the completion of the work but belong to the Contractor. The Contractor must make a proposal to the State that separately lists those items it wishes to be considered dedicated items and those it wishes to be considered non-dedicated items. This Proposal must be made after consultation with the designated Ohio EPA Project Coordinator and may be part of the Site-Specific Work Plan (SSWP). The Ohio EPA will make the final decision on whether each item will be considered dedicated or non-dedicated.
 - 2) Dedicated and non-dedicated items must be included in a separate list of equipment, materials, and analyses in the Site-Specific Work Plan (SSWP).
 - 3) For dedicated items with a unit cost exceeding \$500.00, a charge per unit of time exceeding \$65.00/hour, \$200.00/day, \$600.00/week, or any item that will exceed \$1,000.00 in total project price, the Contractor must obtain a minimum of three competitive quotes and include these in the Site-Specific Work Plan (SSWP). Dedicated and non-dedicated items with costs less than the above figures need only be itemized in the Site-Specific Work Plan (SSWP). All costs itemized in the Site-Specific Work Plan (SSWP) must reflect all the adjustments and/or markups of the Contractor for each individual item. The lowest of the three competitive quotes meeting the requirement will be selected.

- 4) Under no circumstances will charges for non-dedicated equipment not specified in the Rate Schedule exceed those listed in the current edition of *Rental Rate Blue Book for Construction Equipment* (Dataquest, Inc.) unless justification is submitted to, and approval is obtained from, the Ohio EPA Contract Representative.
- 5) Dedicated items normally stocked by the Contractor, but not listed in the rate schedule, must be listed in the Site-Specific Work Plan (SSWP) at costs no higher than those charged to the Contractor's best customer. Ohio EPA may request the Contractor to provide documentation supporting these rates.
- 6) For a specific project, the charges for dedicated equipment, materials, or other resources not specified in the Rate Schedule will not exceed its purchase price (excluding tax) plus a mark-up as proposed in the Cost Summary.
- 7) The Contractor must submit copies of actual receipts with invoices for all estimated charges and quotations provided in the Site-Specific Work Plan (SSWP).

E. General Comments

- a. When bids or quotes are required under the Contract, bids or quotes may be obtained orally with a written record of the vendor amount, contact, and date the bid or quote was received.
- b. When items or services not listed in the Site-Specific Work Plan (SSWP) are needed for completion of the work that will increase the cost per unit of time, or the total estimated project cost, the Contractor must contact the Contract Representative or designee for approval.

CONTRACTOR RESPONSIBILITIES. The Contractor must meet all RFP requirements and perform Work as defined in the Scope of Work.

ATTACHMENT ONE: WORK REQUIREMENTS AND SPECIAL PROVISIONS
PART TWO: SPECIAL PROVISIONS

THE OFFEROR'S FEE STRUCTURE. The Contractor will be paid as proposed on the Cost Summary Form after the Agency approves the receipt of product(s) and continued completion of all deliverables.

REIMBURSABLE EXPENSES. None, other than those specified in the RFP.

BILL TO ADDRESS.

Ohio EPA –Division of Emergency and Remedial Response
Lazarus Government Center
P.O. Box 1049,
50 West Town Street, Suite 700
Columbus, Ohio 43216-1049

PHYSICAL ADDRESS:

Attn: Division of Emergency and Remedial Response
Ohio Environmental Protection Agency
Lazarus Government Center
50 W Town St
Columbus, Ohio 43215

INVOICE AND PAYMENT.

Source of Funding; Third Party Funding. Some portion of the Work under this Contract may be funded by U. S. Environmental Protection Agency.

Invoices. The Contractor must submit to the Ohio EPA site-specific invoices in a form acceptable to the Ohio EPA, which will identify the hours worked and or goods supplied by the Contractor which are chargeable to this Contract. A proper invoice is one that is free from discrepancies and errors, meets the requirements in Section 126.30 of the Code, and the requirements of this RFP. Ohio EPA may specify the format of all invoices, and the amount, type, and quality of the information necessary. Supplement Four to this RFP is a sample of an invoice cover page designed to expedite review and payment. Should this format prove to be incomplete in some manner, the Contractor may modify or add to the provided format with prior approval of the OEPA Contract Representative. Invoices must be forwarded to the address shown above:

An additional copy of each invoice will also be sent directly to the Ohio EPA District Project Coordinator to one of the following addresses, as appropriate:

Ohio EPA –DERR–Central District Office
PO Box 1049
Columbus, OH 43216-1049

Ohio EPA –DERR–Northeast District Office
2110 East Aurora Road
Twinsburg, OH 44087

Ohio EPA –DERR–Northwest District Office
347 North Dunbridge Road
Bowling Green, OH 43402

Ohio EPA –DERR–Southeast District Office
2195 Front Street
Logan, OH 43138

Ohio EPA –DERR–Southwest District Office
401 E. Fifth Street
Dayton, OH 45402

The Contractor must bear full responsibility for ensuring that all charges on invoices submitted, including those for subcontractor effort, are a true and accurate representation of work performed, and are in accordance with the cost/rate provisions in this RFP.

For each mobilization, the minimum frequency for invoicing is monthly.

Payment. All expenses for items not listed in Supplements One, Two, and Three to this RFP must be documented with copies of the receipts. In addition, copies of receipts must be submitted for all travel charges. Copies of all receipts must be attached to the appropriate invoice when submitted for processing.

Items not specifically listed in the Site-Specific Work Plan or Supplements Two and Three must be marked with an asterisk or otherwise denoted separately.

All charges for personnel must be documented by the appropriate field or office time sheets submitted with each invoice. All charges for equipment, material, and other resources used on site must be documented by copies of field logs, etc., submitted with each invoice.

All allowable travel expenses will be documented with the appropriate receipts and must comply with the general provisions outlined in the Section 126-1-02 of the Administrative Code.

Charges for equipment and personnel must terminate upon cessation of use. When personnel or equipment are no longer required for actions under the Scope of Work, they must be removed from the site and dropped from the listing as chargeable items.

Permits. With the issuance of each mobilization order, Ohio EPA will advise the Contractor as to what permits are required to be obtained by either the State or the Contractor.

ATTACHMENT TWO: REQUIREMENTS FOR PROPOSALS

PROPOSAL FORMAT. Each Proposal must include sufficient data to allow the State to verify the total cost for the Project and all of the Offeror's claims of meeting the RFP's requirements. Each Proposal must respond to every request for information in this attachment whether the request requires a simple "yes" or "no" or requires a detailed explanation. Simply repeating the RFP's requirement and agreeing to comply will be an unacceptable response and may cause the Proposal to be rejected.

These instructions describe the required format for a responsive Proposal. The Offeror may include any additional information it believes is relevant. An identifiable tab sheet must precede each section of a Proposal, and each Proposal must follow the format outlined below. All pages, except pre-printed technical inserts, must be sequentially numbered. Any material deviation from the format outlined below may result in a rejection of the non-conforming Proposal.

Each Proposal must contain the following information, chronologically in order, with tabbed sections as listed below:

1. Cover Letter and Mandatory Requirements
2. Certification
3. Signed Contracts
4. Offeror Profile and Prior Projects
5. Offeror References
6. Staffing Plan
7. Personnel Profile Summary
8. Work Plan
9. Contract Management Plan
10. Project Management Methodology
11. Support Requirements
12. Conflict of Interest Statement
13. Assumptions
14. Proof of Insurance
15. Payment Address
16. Contract Performance
17. W-9 Form and Additional Vendor Information Form
18. Declaration Regarding Material Assistance/Non-assistance to a Terrorist Organization (DMA)
19. Affirmative Action Plan
20. Banning the Expenditure of Public Funds on Offshore Services
21. Cost Summary Form

REQUIREMENTS:

1. Cover Letter. The cover letter must be in the form of a standard business letter and must be signed by an individual authorized to legally bind the Offeror. The cover letter will provide an executive summary of the solution the Offeror plans to provide. The letter must also have the following:
 - a. A statement regarding the Offeror's legal structure (e.g., an Ohio corporation), Federal tax identification number, and principal place of business.
 - b. A list of the people who prepared the Proposal, including their titles.
 - c. The name, phone number, fax number, e-mail address, and mailing address of a contact person who has authority to answer questions regarding the Proposal.
 - d. A list of all subcontractors, if any, that the Offeror will use on the Project if the Offeror is selected to do the Work.
 - e. For each proposed subcontractor, the Offeror must attach a letter from the subcontractor, signed by someone authorized to legally bind the subcontractor, with the following included in the letter:
 - 1) The subcontractor's legal status, tax identification number, and principal place of business address.
 - 2) The name, phone number, fax number, e-mail address, and mailing address of a person who is authorized to legally bind the subcontractor to contractual obligations.
 - 3) A description of the work the subcontractor will do.
 - 4) A commitment to do the work if the Offeror is selected.
 - 5) A statement that the subcontractor has read and understood the RFP and will comply with the requirements of the RFP.
 - 6) A statement that the Subcontractor will maintain any permits, licenses, and certifications required to perform work.

- f. A statement that the Offeror's proposed solution for the Project meets all the requirements of this RFP.
- g. A statement that the Offeror has not taken any exception to the Terms and Conditions.
- h. A statement that the Offeror does not assume there will be an opportunity to negotiate any aspect of the proposal.
- i. A statement indicating the Offeror will comply with all Federal and Ohio (Ohio Revised Code) Laws and Rules of the Ohio Administrative Code as those law and rules are currently enacted and promulgated, and as they may subsequently be amended and adopted.
- j. A statement that the Contractor shall not substitute, at Project start-up, different personnel from those evaluated by the State except when a candidate's unavailability is no fault of the Contractor (e.g., Candidate is no longer employed by the Contractor, is deceased, etc.).
- k. A statement that the Offeror is not now, and will not become subject to an "unresolved" finding for recovery under Revised Code Section 9.24, prior to the award of a Contract arising out of this RFP, without notifying DAS of such finding.
- l. A statement that all the Offerors personal and business associates are in compliance with Chapter 3517 of the Revised Code regarding limitations on political contributions and will remain in compliance for the duration of the Contract and with all applicable provisions that extend beyond the expiration of the Contract. Refer to the Political Contributions paragraph in Attachment Three, Part Seven of this RFP document.
- m. All contractors from whom the State or any of its political subdivisions make purchases in excess of \$2500.00 shall have a written affirmative action program for the employment and effective utilization of economically disadvantaged persons, as referred to in division (E)(1) of section 122.71 of the Revised Code. Annually, each such contractor shall file a description of the affirmative action program and a progress report on its implementation with the Equal Employment Opportunity office of the Department of Administrative Services. Provide a statement that the Offeror has been approved through this affirmative action program. Refer to the Affirmative Action paragraph in Attachment Two and to the Equal Employment Opportunity paragraph in Attachment Three, Part Seven of this RFP.
- n. Registration with the Secretary of State. By the signature affixed to this Offer, the Offeror attests that the Offeror is:
 - 1) An Ohio corporation that is properly registered with the Ohio Secretary of State; or
 - 2) A foreign corporation, not incorporated under the laws of the state of Ohio, but is registered with the Ohio Secretary of State pursuant to Ohio Revised Code Sections 1703.01 to 1703.31, as applicable.

Any foreign corporation required to be licensed under Sections 1703.01 to 1703.31 of the Ohio Revised Code, which transacts business in the state of Ohio, without being so licensed, or when its license has expired or been canceled, shall forfeit not less than \$250 nor more than ten thousand dollars. No officer of a foreign corporation shall transact business in the state of Ohio, if such corporation is required by Section 1703.01 to 1703.31 of the Revised Code to procure and maintain a license, but has not done so. Whoever violates this is guilty of a misdemeanor of the fourth degree.

Offeror attests that it is registered with the Ohio Secretary of State.

The Offeror's Charter Number is: _____.

Questions regarding registration should be directed to (614) 466-3910 or visit the Web site at:
<http://www.sos.state.oh.us>

All Offerors who seek to be considered for a contract award must submit a response that contains an affirmative statement using the language in paragraph(s) a. through n. above.

Responses to all Mandatory Requirements from Table 1 must be included in this section (Tab 1).

2. **Certification.** Each Proposal must include the following certification signed by the individual Offeror.

(Insert Company name) affirms they are the prime Offeror.

(Insert Company name) affirms it shall not and shall not allow others to perform work or take data outside the United States without express written authorization from DAS.

(Insert Company name) affirms that all personnel provided for the Project, who are not United States citizens, will have executed a valid I-9 form and presented valid employment authorization documents.

(Insert Company name) affirms that any small business program participants will provide necessary data to ensure program reporting and compliance.

(Insert Company name) agrees that it is a separate and independent enterprise from the state of Ohio, the Agency, and the Department of Administrative Services. *(Insert Company name)* has a full opportunity to find other business and has made an investment in its business. Moreover *(Insert Company name)* will retain sole and absolute discretion in the judgment of the manner and means of carrying out its obligations and activities under the Contract. This Contract is not to be construed as creating any joint employment relationship between *(Insert Company name)* or any of the personnel provided by *(Insert Company name)*, the Agency, or the Department of Administrative Services.

(Insert Company name) affirms that the individuals supplied under the Contract are either: (1) employees of *(Insert Company name)* with *(Insert Company name)* withholding all appropriate taxes, deductions, or contributions required under law; or (2) independent contractors to *(Insert Company name)*.

If the Offeror's personnel are independent Contractors to the Offeror, the certification must also contain the following sentence:

(Insert Company name) affirms that it has obtained a written acknowledgement from its independent Contractors that they are separate and independent enterprises from the state of Ohio and the Department of Administrative Services and the Agency for all purposes including the application of the Fair Labor Standards Act, Social Security Act, Federal Unemployment Tax Act, Federal Insurance Contributions Act, the provisions of the Internal Revenue Code, Ohio tax law, worker's compensation law and unemployment insurance law.

3. Signed Contracts. The Offeror must provide two (2) originally signed, blue ink copies of the included Contract, Attachment Four. Offeror must complete, sign and date both copies of the Contract and include it with their Proposal. (Attachment Four).
4. Offeror Profile and Prior Projects. Each Proposal must include a profile of the Offeror's capability, capacity, and relevant experience working on projects similar to this Work. The profile must also include the Offeror's legal name; address; telephone number; fax number; e-mail address; home office location; date established; ownership (such as public firm, partnership, or subsidiary); firm leadership (such as corporate officers or partners); number of employees; number of employees engaged in tasks directly related to the Work; and any other background information that will help the State gauge the ability of the Offeror to fulfill the obligations of the Contract. The financial stability of the company should also be described and is considered a necessary component of this portion of the Proposal's response. This RFP includes Offeror Profile Summary Form as Attachment Five A which must be completed for the Offeror. The Offeror must use this form and fill it out completely to provide the Offeror requirement information.

The Offeror shall also provide information on the firm's background as well as evidence that it has in place the personnel, internal procedures, and any other resources required under the terms of the Contract to ensure successful performance and contract compliance. Offerors must describe current operational capacity of the organization and the Offeror's ability to absorb the additional workload resulting from this Project. Failure to recreate the form accurately to include all fields, may lead to the rejection of the Offeror's Proposal.

The Offeror must document previous experience and expertise. Attachment Five B must be filled out completely for each of the 28 categories (questions) of projects noted. The Offeror must use these forms and fill them out completely to provide the Offeror requirement information. Failure to recreate the form accurately to include all fields, may lead to the rejection of the Offeror's Proposal.

5. Offeror References. The Offeror must include a minimum of three (3) references for organizations and/or clients for whom the Offeror has successfully provided services on projects that were similar in their nature, size, and scope to the Work. These references must relate to work that was completed within the past five (5) years. This RFP includes an Offeror Reference Form as Attachment Six. Failure to recreate the form accurately may lead to the rejection of the Offeror's Proposal.

The State does not assume that since the experience requirement is provided at the top of the page that all descriptions on that page relate to that requirement. Offerors must reiterate the experience being described, including the capacity in which the experience was performed and the role of the Offeror on the Project. It is the Offeror's responsibility to customize the description to clearly substantiate the qualification. Previous experience must include the conduct, management, and coordination of projects. Incumbents must ensure specifics are addressed. Evaluations will not be based on intrinsic knowledge of evaluation committee members.

The description of the related service shows the Offeror's experience, capability, and capacity to develop this Project's deliverables and/or to achieve this Project's milestones. Details such as the size of the contracting organizations, duration of involvement, level of responsibility, significant accomplishments, as well as a thorough description of the nature of the experience will be required for appropriate evaluation by the committee.

- a. Contact Information. The contact name, title, phone number, e-mail address, company name, and mailing address must be completely filled out. If the primary contact cannot be reached, the same information must be included for an alternate contact in lieu of the primary contact. Failure to provide requested contact information may result in the State not including the reference in the evaluation process.
- b. Project Name. The name of the project where the mandatory experience was obtained and/or service was provided.
- c. Dates of Experience. Must be completed to show the length of time the Offeror performed the experience being described, not the length of time the Offeror was engaged for the reference. The Offeror must complete these dates with a beginning month and year and an ending month and year.
- d. Description of the Related Service Provided. The State does not assume that since the experience requirement is provided at the top of the page that all descriptions on that page relate to that requirement. Offerors must reiterate the experience being described, including the capacity in which the experience was performed and the role of the Offeror on the Project. It is the Offeror's responsibility to customize the description to clearly substantiate the qualification.
- e. Description of how the related service shows the Offeror's experience, capability and capacity to develop this Project's deliverables and/or to achieve this Project's milestones.
- f. The Offeror's project experience must be listed separately and completely every time it is referenced, regardless of whether it is on the same or different pages of the form.

When contacted, each reference must be willing to discuss the Offeror's previous performance on projects that were similar in their nature, size, and scope to the Work.

6. Staffing Plan. The Offeror must provide a staffing plan that identifies all key personnel required to do the Project and their responsibilities on the Project. The State is seeking a staffing plan that matches the proposed Project personnel and qualifications to the activities and tasks that will be completed on the Project. In addition, the plan must have the following information:
 - a. A matrix matching each key team member to the staffing requirements in this RFP.
 - b. A contingency plan that shows the ability to add more staff if needed to ensure meeting the Project's due date(s).
 - c. A discussion of the Offeror's ability to provide qualified replacement personnel.
 - d. The Offeror must submit a statement and chart that clearly indicate the time commitment of the proposed work team, including the Project Manager, to the Project and any other, non-related work during the term of the Contract. The Offeror must also include a statement indicating to what extent, if any, the Project Manager may be used on other projects during the term of the Contract. The Evaluation Committee may reject any Proposal that commits the proposed Project Manager to other work during the term of the Contract if the committee believes that doing so will be detrimental to the Offeror's performance.
7. Personnel Profile Summary. This RFP includes Offeror Candidate Forms as Attachments Seven A, B and C. The Offeror must use these forms and fill them out completely for each of the six named candidates referenced. The forms must be completed using typewritten or electronic means. The forms may be recreated electronically, but all fields and formats must be retained. Failure to recreate the forms accurately may lead to the rejection of the Offeror's Proposal.

All candidate requirements must be provided using the Offeror Candidate Forms (See Attachments Seven A, B and C.) The various sections of the form are described below:

- a. Candidate References. If fewer than three (3) projects are provided, the Offeror must include information as to why fewer than three (3) projects were provided. The State may disqualify the proposal if fewer than three (3) projects are given. (Refer to Attachment Seven A.)

For each reference the following information must be provided:

1. Candidate's Name.
2. Contact Information. The contact name, title, phone number, e-mail address, company name, and mailing address must be completely filled out. If the primary contact can not be reached, the same information must be included for an alternate contact in lieu of the primary contact. Failure to provide requested contact information may result in the State not including the reference experience in the evaluation process.

3. Dates of Experience. Must be completed to show the length of time the candidate performed the technical experience being described, not the length of time the candidate worked for the company. The Offeror must complete these dates with a beginning month and year and an ending month and year.
 4. Description of the Related Service Provided. The State does not assume that since the technical requirement is provided at the top of the page that all descriptions on that page relate to that requirement. Contractors must reiterate the technical experience being described, including the capacity in which the experience was performed and the role of the candidate in the reference project as it relates to this RFP Project. It is the Contractors' responsibility to customize the description to clearly substantiate the candidate's qualification.
- b. Education and Training. This section must be completed to list the education and training of the proposed candidates and will demonstrate, in detail, the proposed candidate's ability to properly execute the Contract based on the relevance of the education and training to the requirements of the RFP. Must include copies of any pertinent licenses and or certificates. (Refer to Attachment Seven B.)
 - c. Required Experience and Qualifications. This section must be completed to show how the candidate meets the required experience requirements. If any candidate does not meet the required requirements for the position the candidate has been proposed to fill, the Offeror's Proposal may be rejected as non-responsive. (Refer to Attachment Seven C.)
 - d. In addition to completed Personnel Profile Summary Forms, the Offeror must provide an OSHA certificate demonstrating that proposed personnel have completed 40-hour OSHA Training and 8-hour OSHA refresher training, (if applicable).

The candidate's project experience must be listed separately and completely every time it is referenced, regardless of whether it is on the same or different pages of the form.

One of the criteria on which the State may base the award of the Contract is the quality of the Offeror's Work Team. Switching personnel after the award will not be accepted without due consideration. The Offeror must propose a Work Team that collectively meets all the requirements in this RFP. Additionally, each team member may have mandatory requirements listed in this RFP that the team member must individually meet. All candidates proposed must meet the technical experience for the candidate's position and be named.

8. Work Plan. Offeror must fully describe its current capacity, approach, methods, and specific work steps for doing the Work on this Project. The State encourages responses that demonstrate a thorough understanding of the nature of the Project and what the Contractor must do to complete the Project satisfactorily. To this end, the Offeror must submit for this section of the Proposal the Project plan that will be used to create a consistent, coherent management plan of action that will be used to guide the Project. The Project plan should include detail sufficient to give the State an understanding of the Offeror's knowledge, approach, and successful completion of the deliverables to complete the Project.

The Work Plan must demonstrate an understanding of the requirements of the project as described in Attachment One Part One Work Requirements. Describe the methodologies, processes and procedures it will utilize in the implementation and production of the Scope of Work. Provide a comprehensive Work Plan that gives ample description and detail as to how it proposes to accomplish this project and what resources are necessary to meet the deliverables.

The State seeks insightful responses that describe proven state-of-the-art methods. Recommended solutions should demonstrate that the Offeror would be prepared to immediately undertake and successfully complete the required tasks. The Offeror's Work Plan should clearly and specifically identify key personnel assignments. (NOTE: The staffing plan should be consistent with the Work plans).

Additionally, the Offeror should address potential problem areas, recommended solutions to the problem areas, and any assumptions used in developing those solutions.

9. Contract Management Plan. Offerors must include a plan outlining the proposed approach to managing the Work. The plan must address the following:
 - a. How mobilizations will be handled in an expeditious manner and how work plans and subcontracting arrangements will be prepared in relation to the urgency of the proposed work.
 - b. How the determination will be made as to the number of people assigned to projects under this Contract and what provisions will be made for multiple projects going on at the same time.
 - c. What the availability will be of people assigned from the offeror's Ohio office and what people and other resources are available within the offeror's organization other than those in the Ohio office.

- d. A monthly report format that provides adequate information for the Contract Representative to be familiar with operations at the sites and understand what activities took place. The report must include a brief summary of work accomplished, problems and delays, corrective measures taken or planned, and a projection of the Work to be performed during the next month.
 - e. The methods for obtaining subcontractors for expected work categories.
 - f. Procedure for changes in personnel.
 - g. Assignment of a Project Administrator as liaison for answering technical questions for the Work. This must include a statement of their qualifications and experience.
 - h. Invoices must be in the format provided in Supplement Four.
 - i. All charges for each reporting period must be included on the same invoice, including subcontractor Work. Please provide a statement acknowledging this.
 - j. Describe how billable hours for personnel working under different job categories will be handled.
 - k. Describe how travel time will be addressed and billed.
10. Project Management Methodology. The Contractor must provide a Site Specific Quality Assurance Project Plan (QAPP) that is representative of field work to be performed under the Contract.
- a. ("Guidance on Systematic Planning using the Data Quality Objectives Process", EPA QA/G-4, <http://www.epa.gov/quality/qs-docs/g4-final.pdf> ; "EPA Guidance for Quality Assurance Project Plans", EPA QA/G-5, <http://www.epa.gov/quality/qs-docs/g5-final.pdf> ; "Guidance for Geospatial Quality Assurance Project Plans", EPA QA/G-5G, <http://www.epa.gov/quality/qs-docs/g5g-final.pdf> ; "Guidance on Choosing a Sampling Design for Environmental Data Collection", EPA QA/G-5S, <http://www.epa.gov/quality/qs-docs/g5s-final.pdf> ; "Guidance for Quality Assurance Project Plans for Modeling", EPA QA/G-5M, <http://www.epa.gov/quality/qs-docs/g5m-final.pdf> ; "Guidance on Environmental Data Verification and Data Validation", EPA QA/G-8, <http://www.epa.gov/quality/qs-docs/g8-final.pdf> ; "Guidance on Quality Assurance for Environmental Technology Design, Construction and Operation", EPA QA/G-11, <http://www.epa.gov/quality/qs-docs/g11-final-05.pdf> ; "Data Quality Assessment: A Reviewer's Guide", EPA QA/G-9R, <http://www.epa.gov/quality/qs-docs/g9r-final.pdf> and ; "Data Quality Assessment: Statistical Methods for Practitioners", EPA QA/G-9S, <http://www.epa.gov/quality/qs-docs/g9s-final.pdf> . See Attachment Seven for requirements and evaluation criteria.
 - b. Field Standard Operating Procedures (FSOP): Offerors must provide as part of their Proposals a copy of all Field Standard Operating Procedures; both administrative and technical applicable to the Work. FSOPs may be submitted in hard copy and electronic in Word saved as a PDF document. See Page 18, Part E for requirements and evaluation criteria.
 - An FSOP must be provided for each of the following:
 1. Decontamination of Sampling Equipment
 2. Well Purging
 3. Filtration of Groundwater Samples
 4. Bailer Sampling
 5. Surficial (0-6") Soil sampling – samples collected for VOCs, SVOCs, metals, PCBs/Pesticides
 6. Soil Sampling below 6" – samples collected for VOCs, SVOCs, metals, PCBs/pesticides
 7. Sediment Sampling – samples collected for VOCs, SVOCs, metals, PCBs/Pesticides
 8. Surface Water Sampling – samples collected for VOCs, SVOCs, metals, PCBs/Pesticides
 9. Use of Air Surveillance Equipment (provide for one of the instruments company owns)
 10. Use of a GPS (i.e. For memorializing sample locations)
- Do not provide additional FSOPs; instead, provide a table that lists all of the FSOPs your company has available.
11. Support Requirements. The Offeror must describe the support it wants from the State other than what the State has offered in this RFP. Specifically, the Offeror should address the following:
- a. Nature and extent of State support required in terms of staff roles, percentage of time available, etc.;
 - b. Assistance from State staff and the experience/qualification level required; and
 - c. Other support requirements.

The State may not be able or willing to provide the additional support the Offeror lists in this part of its Proposal. The Offeror must therefore indicate whether its request for additional support is a requirement for its performance. If any part of the list is a requirement, the State may reject the Offeror's Proposal if the State is unwilling or unable to meet the requirements.

12. Conflict of Interest Statement. Each Proposal must include a statement indicating whether the Offeror or any people that may work on the Project through the Offeror have a possible conflict of interest (e.g., employed by the State of Ohio, etc.) and, if so, the nature of that conflict. The State has the right to reject a Proposal in which a conflict is disclosed or cancel the Contract if any interest is later discovered that could give the appearance of a conflict.
13. Assumptions. The Offeror must provide a comprehensive listing of any and all of the assumptions that were made in preparing the proposal. If any assumption is unacceptable to the State, it may be cause for rejection of the Proposal. No assumptions shall be included regarding negotiation, terms and conditions, and requirements.
14. Proof of Insurance. In this section, the Offeror must provide the certificate of insurance required by the General Terms & Conditions, Attachment Three, Part Two. The policy may be written on an occurrence or claims made basis.
15. Payment Address. The Offeror must provide the address to which payments to the Offeror will be sent.
16. Contract Performance. The Offeror must complete Attachment Eight, Offeror Performance Form.
17. W-9 Form and Vendor Information Form. The Offeror must complete Federal Form W-9, Request for Taxpayer Identification Number and Certification form and the Vendor Information Form (OBM-5657) in their entirety. At least one (1) original of each form (signed in blue ink) must be submitted in the "original" copy of the Proposal. All other copies of the Proposal may contain duplicates of these completed forms. If a subsidiary company is involved, Offerors must have an original W-9 and OBM-5657 for both the parent and subsidiary companies. These documents and directions can be found on the OBM Web site under the heading "Vendor Forms" at <http://www.ohiosharedservices.ohio.gov/Vendors.aspx>

The form requires either a Standard Industrial Classification (SIC) code or a North American Industry Classification System (NAICS) code. These codes can be found at: http://www.osha.gov/pls/imis/sic_manual.html for the SIC codes or <http://www.census.gov/eos/www/naics/> for the NAICS codes. Offeror shall follow instructions to determine the proper code.

18. Declaration Regarding Material Assistance/Non-assistance to a Terrorist Organization (DMA). The Offeror being awarded this Contract must be registered with the Ohio Business Gateway (OBG) at <http://obg.ohio.gov> to file for DMA pre-certification; if you are not already registered you must:
 - a. Register with the Ohio Business Gateway (OBG) at:
<http://obg.ohio.gov>
 - b. Review the Terrorist Exclusion List at:
http://www.publicsafety.ohio.gov/links/terrorist_exclusion_list.pdf
 - c. Complete the Declaration Regarding Material Assistance/Non-Assistance to a Terrorist Organization (DMA) form at:
<http://www.publicsafety.ohio.gov/links/HLS0038.pdf>

Submit a hardcopy of this completed form with your RFP response. You must then return to the OBG and complete the form for online submission under "Electronic Filing." It is important that you submit the DMA form online at OBG and in hardcopy with the Proposal.

Failure to complete the certification may result in the Offeror being deemed not responsive and/or may invalidate any Contract award. If not submitted with the proposal response, the Offeror will have seven (7) calendar days, after notification, to submit the form.

19. Affirmative Action. Before a contract can be awarded or renewed, an Affirmative Action Program Verification Form must be completed using:
<http://das.ohio.gov/Divisions/EqualOpportunity/AffirmativeActionProgramVerification/tabid/133/Default.aspx>.

Approved Affirmative Action Plans can be found by going to the Equal Opportunity Department's Web site:

<http://eodreporting.oit.ohio.gov/searchAffirmativeAction.aspx>

Copies of approved Affirmative Action plans shall be supplied by the Offeror as part of its Proposal or inclusion of an attestation to the fact that the Offeror has completed the process and is pending approval by the EOD office.

20. Banning the Expenditure of Public Funds on Offshore Services. The Offeror must complete the Contractor/Subcontractor Affirmation and Disclosure form (Attachment Nine) to abide with Executive Order 2010-009S issued by the Governor of Ohio, affirming no services of the Contractor or its subcontractors under this Contract will be performed outside the United States.

During the performance of this Contract, the Offeror must not change the location(s) of the country where the services are performed, change the location(s) of the country where the data are maintained, or made available without express written authorization of the Department of Administrative Services.

21. Cost Summary Form. The Cost Summary Form (Attachment Ten) must be submitted with the Offeror's Proposal. The Offeror's cost proposal must consist of two parts; a single multiplier factor to be applied against those unit costs in Supplements Two and Three for billing and payment purposes. The same factor will be used for all unit prices listed. The multiplier, when applied to the unit costs in Supplements Two and Three, will be the total amount payable. A single mark-up rate will be applied to equipment, materials, supplies and subcontracted services not found in the rate schedules as stated below.

Supplement Two and three provide a rate schedule, established by the State, specifying a unit cost for labor, equipment, material, and supplies. The rate schedule will be used as a basis for establishing prices under the Contract. The Offeror's cost proposal must consist of a single multiplier factor to be applied against those unit costs in Supplement Two and Three for billing and payment purposes. The same factor or less will be used for all unit prices listed. The multiplier, when applied to the unit costs in Supplement Two and Three, will be the total amount payable to the Contractor if awarded, for each unit of each item in the schedule and will include the Offeror's overhead, profit and all other cost components.

The mark-up rate will be applied to equipment, materials, supplies and subcontracted services not found in the rate schedules in Supplements Two and Three. The mark-up may not exceed 12%. The actual cost to the Offeror, plus the mark-up, will be the total amount payable to the Offeror for items not in the rate schedule or subcontracted services, and will include the Offeror's overhead, profit, and all other cost components.

All prices, costs, and conditions outlined in the proposal shall remain fixed and valid for acceptance for 120 days, starting on the due date for proposals. The awarded contractor must hold the accepted prices and/or costs for the entire contract period. No price change shall be effective without prior written consent from DAS, OPS.

EXAMPLE:

- Offeror "A" proposes a multiplier of 1.07
- Offeror "B" proposes a multiplier of 1.10
- Offeror "C" proposes a multiplier of 0.97
- Offeror "D" proposes a multiplier of 1.05

For purposes of price comparison, Offeror "C" has the apparent low price. Should that offer prove to be successful upon computation of the price/performance ratio, work performed under the Contract would be billed and paid using the rate schedule X .97, except as otherwise provided in the Section titled "Fee Structure" and Attachment Ten.

NOTE: Offeror's should ensure Cost Proposals are submitted separately from the Technical Proposals, as indicated the Proposal Submittal paragraph of this RFP (see Part Three). This information should not be included in the Technical Proposal.

The State shall not be liable for any costs the Offeror does not identify in its Proposal.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART ONE: PERFORMANCE AND PAYMENT

STATEMENT OF WORK. The RFP and the Offeror's Proposal (collectively referred to as the "RFP") are a part of this Contract and describe the Work (the "Project") the Contractor will do and any materials the Contractor will deliver (the "Deliverables") under this Contract. The Contractor will do the Project in a professional, timely, and efficient manner and will provide the Deliverables in a proper fashion. The Contractor will also furnish its own support staff necessary for the satisfactory performance of the Project.

The Contractor will consult with the appropriate State representatives and others necessary to ensure a thorough understanding of the Project and satisfactory performance. The State may give instructions to or make requests of the Contractor relating to the Project. The Contractor will comply with those instructions and fulfill those requests in a timely and professional manner. Those instructions and requests will be for the sole purpose of ensuring satisfactory completion of the Project and will not amend or alter the scope of the Project.

TERM. Unless this Contract is terminated, or expires without renewal, it will remain in effect until the Project is completed to the satisfaction of the State and the Contractor is paid. The current General Assembly cannot commit a future General Assembly to an expenditure. Therefore, this Contract will automatically expire at the end of each biennium. The State however, may renew this Contract in the next biennium by issuing written notice to the Contractor of the decision to do so. This expiration and renewal procedure will also apply to the end of any subsequent biennium during which the Project continues. Termination or expiration of this Contract will not limit the Contractor's continuing obligations with respect to Deliverables that the State paid for before termination or limit the State's rights in such.

It is understood that the State's funds are contingent upon the availability of lawful appropriations by the Ohio General Assembly. If the General Assembly fails at any time to continue funding for the payments and other obligations due as part of this Contract, the State's obligations under this Contract are terminated as of the date that the funding expires without further obligation of the State

The Project has a completion date that is identified in the RFP. The RFP may also have several dates for delivery of Deliverables or reaching certain milestones in the Project. The Contractor must make those deliveries, meet those milestones, and complete the Project within the times the RFP and the mutually agreed to Work Plan requires. If the Contractor does not meet those dates, the Contractor will be in default, and the State may terminate this Contract under the termination provision contained below. The State may also have certain obligations to meet. Those obligations, if any, are also listed in the RFP. If the State agrees that the Contractor's failure to meet the delivery, milestone, or completion dates in the RFP is due to the State's failure to meet its own obligations in a timely fashion, then the Contractor will not be in default, and the delivery, milestone, and completion dates affected by the State's failure to perform will be extended by the same amount of time as the State's delay. The Contractor may not rely on this provision unless the Contractor has in good faith exerted all professional management skill to avoid an extension and has given the State meaningful written notice of the State's failure to meet its obligations within five (5) business days of the Contractor's realization that the State's delay will impact the Project. The notice to the State must be directed at making the State aware of its delay and the impact of its delay. It must be sent to the Agency Project Representative and the State Procurement Representative. Remedies resulting from the State's delay will be at the State's discretion.

ECONOMIC PRICE ADJUSTMENT. The Contract prices(s) will remain firm throughout the initial term of the Contract. Thereafter, prior to Contract renewal, the Contractor may submit a request to adjust their price(s) to be effective on the effective date of the Contract's renewal. No price adjustment will be permitted prior to the effective date; on purchase orders that already being processed; or on purchase orders that have been filled.

Price increases must be supported by a general price increase in the cost of the materials/services rendered due to documented increases in the cost of related materials/services. Detailed documentation, to include a comparison list of the Contract items and proposed price adjustments must be submitted to support the requested adjustment. Supportive documentation should include, but is not limited to: copies of the old and the current price lists or similar documents which indicate the original base cost of the product to the Contractor and the corresponding adjustment, and/or copies of correspondence sent by the Contractor's supplier on the supplier's letterhead, which contain the above price information and explains the source of the adjusted costs in such areas as raw materials, freight, fuel or labor, etc.

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the Contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the Contract pricing will be returned to the pricing in effect prior to the temporary decrease. Failure to comply with this provision will be considered as a default and will be subject to the Suspension and Termination section contained herein.

COMPENSATION. In consideration of the Contractor's promises and satisfactory performance, the State will pay the Contractor the amount(s) identified in the RFP (the "Fee"), plus any other expenses identified as reimbursable in the RFP. In no event will payments under this Contract exceed the proposed multiplier and the "not-to-exceed" mark-up rate in the RFP without the prior, written approval of the State and, when required, the Ohio Controlling Board and any other source of funding. The Contractor's right to the Fee is contingent on the complete and satisfactory performance of the Project or, in the case of milestone payments or periodic payments of an hourly, daily, weekly, monthly, or annual rate, all relevant parts of the Project tied to the applicable milestone or period. Payment of the Fee is also contingent on the Contractor delivering a proper invoice and any other documents required by the RFP.

An invoice must comply with the State's then-current policies regarding invoices and their submission. The State will notify the Contractor in writing within fifteen (15) business days after it receives a defective invoice of any defect and provide the information necessary to correct the defect.

The Contractor will send all invoices under this Contract to the "bill to" address in the RFP or in the applicable purchase order.

The State will pay the Contractor interest on any late payment as provided in Section 126.30 of the Ohio Revised Code (the "Revised Code"). If the State disputes a payment for anything covered by an invoice, within 15 business days after receipt of that invoice, the State will notify the Contractor, in writing, stating the grounds for the dispute. The State may then deduct the disputed amount from its payment as a non-exclusive remedy. If, in the opinion of the State, a material breach has occurred by the Contractor, the State retains the right to withhold payment from the Contractor. Both parties agree that an attempt at resolution of any claims or material breach or disputes will first be made jointly by the Contractor Project Manager, the Contractor Project Principal, the Agency Project Representative and the State Procurement Administrator. If, within 30 calendar days following the above notification, the claim or dispute has not been resolved, only then will it be submitted to non-binding mediation (pursuant to the rules as stipulated by the American Arbitration Association). A claim or dispute must be submitted to non-binding mediation prior to the initiation of any formal legal process. The State will consult with the Contractor as early as reasonably possible about the nature of the claim or dispute and the amount of payment affected. When the Contractor has resolved the matter to the State's satisfaction, the State will pay the disputed amount within 30 business days after the matter is resolved. No payments are required to be made by the State until the matter is resolved.

If the State has already paid the Contractor on an invoice but later disputes the amount covered by the invoice, and if the Contractor fails to correct the problem within 30 calendar days after written notice, the Contractor will reimburse the State for that amount at the end of the 30 calendar days as a non-exclusive remedy for the State. On written request from the Contractor, the State will provide reasonable assistance in determining the nature of the problem by giving the Contractor reasonable access to the State's facilities and any information the State has regarding the problem.

REIMBURSABLE EXPENSES. The State will pay all reimbursable expenses identified in the RFP, if any, in accordance with the terms in the RFP and, where applicable, Section 126.31 of the Revised Code. The Contractor will assume all expenses that it incurs in the performance of this Contract that are not identified as reimbursable in the RFP.

In making any reimbursable expenditure, the Contractor will always comply with the more restrictive of its own, then-current internal policies for making such expenditures or with the State's then-current policies. All reimbursable travel will require the advance written approval of the State's Agency Project Representative. All reimbursable expenses will be billed monthly and paid by the State within 30 business days of receiving the Contractor's invoice.

CERTIFICATION OF FUNDS. None of the rights, duties, or obligations in this Contract will be binding on the State, and the Contractor will not begin its performance, until all the following conditions have been met:

1. All statutory provisions under the Revised Code, including Section 126.07, have been met.
2. All necessary funds are made available by the appropriate state agencies.
3. If required, approval of this Contract is given by the Controlling Board of Ohio.

If the State is relying on Federal or third-party funds for this Contract, the State gives the Contractor written notice that such funds have been made available.

EMPLOYMENT TAXES. Each party will be solely responsible for reporting, withholding, and paying all employment related taxes, payments, and withholdings for its own personnel, including, but not limited to, Federal, state and local income taxes, social security, unemployment or disability deductions, withholdings, and payments (together with any interest and penalties not disputed with the appropriate taxing authority). All people the Contractor provides to the State under this Contract will be deemed employees of the Contractor for purposes of withholdings, taxes, and other deductions or contributions required under the law.

SALES, USE, EXCISE, AND PROPERTY TAXES. The State is exempt from any sales, use, excise, and property tax. To the extent sales, use, excise, or any similar tax is imposed on the Contractor in connection with the Project; such will be the sole and exclusive responsibility of the Contractor. The Contractor will pay such taxes, together with any interest and penalties not disputed with the appropriate taxing authority, whether they are imposed at the time the services are rendered or at a later time.

NOTICE ON THE USE OF SOCIAL SECURITY NUMBERS AS FEDERAL TAX IDENTIFICATION NUMBERS. The Department of Administrative Services (Department) requires vendors and contractors wishing to do business with the State to provide their Federal Taxpayer Identification Number to the Department. The Department does this so that it can perform statutorily required "responsibility" analyses on those vendors and contractors doing business with the State and, under limited circumstances, for tax reporting purposes. If you are a vendor or contractor using your Social Security Number as your Federal Taxpayer Identification Number, please be aware that the information you submit is a public record, and the Department may be compelled by Ohio law to release Federal Taxpayer Identification Numbers as a public record. If you do not want to have your Social Security Number potentially disclosed as a Federal Taxpayer Identification Number, the Department encourages you to use a separate Employer Identification Number (EIN) obtained from the United States Internal Revenue Service's to serve as your Federal Taxpayer Identification Number.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART TWO: WORK & CONTRACT ADMINISTRATION

RELATED CONTRACTS. The Contractor warrants that the Contractor has not and will not enter into any contracts without written approval of the State to perform substantially identical services for the State such that the Project duplicates the work done or to be done under the other contracts.

BANNING THE EXPENDITURE OF PUBLIC FUNDS ON OFFSHORE SERVICES.

1. Executive Order Requirements. The Contractor affirms to have read and understands Executive Order 2010-09S issued by Ohio Governor Ted Strickland and shall abide by those requirements in the performance of this Contract, and shall perform no services required under this Contract outside of the United States. The Executive Order is available at the following Web site: (<http://www.governor.ohio.gov/Default.aspx?tabid=1495>).

The Contractor also affirms, understands, and agrees to immediately notify the State of any change or shift in the location(s) of services performed by the Contractor or its subcontractors under this Contract, and no services shall be changed or shifted to a location(s) that are outside of the United States.

2. Termination, Sanction, Damages. If Contractor or any of its subcontractors perform services under this Contract outside of the United States, the performance of such services shall be treated as a material breach of the Contract. The State is not obligated to pay and shall not pay for such services. If Contractor or any of its subcontractors perform any such services, Contractor shall immediately return to the State all funds paid for those services. The State may also recover from the Contractor all costs associated with any corrective action the State may undertake, including but not limited to an audit or a risk analysis, as a result of the Contractor performing services outside the United States.

The State may, at any time after the breach, terminate the Contract, upon written notice to the Contractor. The State may recover all accounting, administrative, legal and other expenses reasonably necessary for the preparation of the termination of the Contract and costs associated with the acquisition of substitute services from a third party.

If the State determines that actual and direct damages are uncertain or difficult to ascertain, the State in its sole discretion may recover a payment of liquidated damages in the amount of one percent (1.0 %) of the value of the Contract.

The State, in its sole discretion, may provide written notice to Contractor of a breach and permit the Contractor to cure the breach. Such cure period shall be no longer than 21 calendar days. During the cure period, the State may buy substitute services from a third party and recover from the Contractor any costs associated with acquiring those substitute services.

Notwithstanding the State permitting a period of time to cure the breach or the Contractor's cure of the breach, the State does not waive any of its rights and remedies provided the State in this Contract, including but not limited to recovery of funds paid for services the Contractor performed outside of the United States, costs associated with corrective action, or liquidated damages.

3. Assignment / Delegation. The Contractor will not assign any of its rights, nor delegate any of its duties and responsibilities under this Contract, without prior written consent of the State. Any assignment or delegation not consented to may be deemed void by the State.

SUBCONTRACTING. The Contractor may not enter into subcontracts for the Work after award without written approval from the State. The Contractor will not need the State's written approval to subcontract for the purchase of commercial goods that are required for satisfactory completion of the Work. All subcontracts will be at the sole expense of the Contractor unless expressly stated otherwise in the RFP.

The State's approval of the use of subcontractors does not mean that the State will pay for them. The Contractor will be solely responsible for payment of its subcontractor and any claims of subcontractors for any failure of the Contractor or any of its other subcontractors to meet the performance schedule or performance specifications for the Project in a timely and professional manner. The Contractor will hold the State harmless for and will indemnify the State against any such claims.

The Contractor will assume responsibility for all Deliverables whether it, a subcontractor, or third-party manufacturer produces them in whole or in part. Further, the State will consider the Contractor to be the sole point of contact with regard to contractual matters, including payment of all charges resulting from the Contract. The Contractor will be fully responsible for any default by a subcontractor, just as if the Contractor itself had defaulted.

If the Contractor uses any subcontractors, each subcontractor must have a written agreement with the Contractor. That written agreement must incorporate this Contract by reference. The agreement must also pass through to the subcontractor all provisions of this Contract that would be fully effective only if they bind both the subcontractor and the Contractor. Among such provisions are the limitations on the Contractor's remedies, the insurance requirements, record keeping obligations, and audit rights. Some sections of this Contract may limit the need to pass through their requirements to subcontracts to avoid placing cumbersome obligations on minor subcontractors. This exception is applicable only to sections that expressly provide exclusions for small-dollar subcontracts. Should the Contractor fail to pass through any provisions of this Contract to one of its subcontractors and the failure damages the State in any way, the Contractor will indemnify the State for the damage.

RECORD KEEPING. The Contractor will keep all financial records in accordance with generally accepted accounting procedures consistently applied. The Contractor will file documentation to support each action under this Contract in a manner allowing it to be readily located. The Contractor will keep all Project-related records and documents at its principal place of business or at its office where the work was performed.

The Contractor will keep a separate account for the Project (the "Project Account"). All payments made from the Project Account will be only for obligations incurred in the performance of this Contract and will be supported by contracts, invoices, vouchers, and any other data needed to audit and verify the payments. All payments from the Project Account will be for obligations incurred only after the effective date of this Contract unless the State has given specific written authorization for making prior payments from the Project Account.

AUDITS. During the term of this Contract and for three (3) years after the payment of the Contractor's Fee, on reasonable notice and during customary business hours, the State may audit the Contractor's records and other materials that relate to the Project. This audit right will also apply to the State's duly authorized representatives and any person or organization providing financial support for the Project.

Unless it is impracticable to do so, all records related to this Contract must be kept in a single location, either at the Contractor's principle place of business or its place of business where the work was done. If this is not practical, the Contractor will assume the cost of collecting, organizing, and relocating the records and any technology needed to access the records to the Contractor's office nearest Columbus whenever the State or anyone else with audit rights requests access to the Contractor's Project records. The Contractor will do so with all due speed, not to exceed five (5) business days.

If any audit reveals any material deviation from the Project's specifications, any misrepresentation, or any overcharge to the State, the State will be entitled to recover damages, as well as the cost of the audit.

For each subcontract in excess of \$25,000, the Contractor will require its subcontractors to agree to the requirements of this section and of the record-keeping section. Subcontracts with smaller amounts involved need not meet this requirement. The Contractor may not artificially break up contracts with its subcontractors to take advantage of this exclusion.

INSURANCE. The Contractor shall provide the following insurance coverage at its own expense throughout the term of this Contract:

1. Workers' compensation insurance, as required by Ohio law, and, if some of the Project will be done outside Ohio, the laws of the appropriate state(s) where work on the Project will be done. The Contractor shall also maintain employer's liability insurance with at least a \$1,000,000 limit.
2. Commercial General Liability insurance coverage for bodily injury, personal injury, wrongful death, property damage. The defense cost shall be outside of the policy limits. Such policy shall designate the state of Ohio as an additional insured, as its interest may appear. The policy shall also be endorsed to include a blanket waiver of subrogation. At a minimum, the limits of the insurance shall be:

- \$2,000,000 General Aggregate
- \$2,000,000 Products/Completed Operations Aggregate
- \$1,000,000 per Occurrence Limit
- \$1,000,000 Personal and Advertising Injury Limit
- \$100,000 Fire Legal Liability
- \$10,000 Medical Payments

The policy shall also be endorsed to provide the State with 30-day prior written notice of cancellation or material change to the policy. It is agreed upon that the Contractor's Commercial General Liability shall be primary over any other insurance coverage.

3. Commercial Automobile Liability insurance with a combined single limit of \$500,000.

Certificates for Worker's Compensation and proof of insurance must be provided. The certificate(s) must be in a form that is reasonably satisfactory to the State as to the contents of the policies and the quality of the insurance carriers. All carriers must have at least an "A-" rating by A.M. Best.

STATE PERSONNEL. During the term of this Contract and for one (1) year after completion of the Project, the Contractor will not hire or otherwise contract for the services of any state employee involved with the Project.

REPLACEMENT PERSONNEL. If the Offeror's Proposal contains the names of specific people who will work on the Project, then the quality and professional credentials of those people were material factors in the State's decision to enter into this Contract. Therefore, the Contractor will use all commercially reasonable efforts to ensure the continued availability of those people. Also, the Contractor will not remove those people from the Project without the prior, written consent of the State except as provided below.

The Contractor may remove a person listed in its Proposal from the Project if doing so is necessary for legal or disciplinary reasons. The Contractor must make a reasonable effort to give the State 30 calendar days' prior, written notice of the removal.

The Contractor must have qualified replacement people available to replace any people listed by name in its Proposal. When the removal of a listed person is permitted under this Section, or if a person becomes unavailable, the Contractor will submit the resumes for two (2) replacement people for each person removed or who otherwise becomes unavailable. The Contractor will submit the two (2) resumes, along with such other information as the State may reasonably request, within five (5) business days after the decision to remove a person is made or the unavailability of a listed person becomes known to the Contractor.

The State will select one of the two proposed replacements or will reject both of them within ten business days after the Contractor has submitted the proposed replacements to the State. The State may reject the proposed replacements for any legal reason(s). Should the State reject both replacement candidates due to their failure to meet the minimum qualifications identified in the RFP, or should the Contractor fail to provide the notice required under this Section or fail to provide two qualified replacement candidates for each removed or unavailable person, the Contractor will be in default and the cure period for default specified elsewhere in this Contract will not apply. In the event of such a default, the State will have the right to terminate this Contract and to have the damages specified elsewhere in this Contract for termination due to default.

The State may determine that proposed replacement candidates meet the minimum qualifications of this Contract and still substantially reduce the value the State perceived it would receive through the work of the original individual(s) the Contractor proposed and on whose credentials the State decided to enter into this Contract. Therefore, the State will have the right to reject any candidate that the State determines will provide it with diminished value.

Should the State reject both proposed candidates for any legal reason other than their failure to meet the minimum qualifications identified in the RFP, then such rejection may be deemed a termination for convenience.

The State has an interest in providing a healthy and safe environment for its employees and guests at its facilities. The State also has an interest in ensuring, and right to ensure, that its operations are carried out in an efficient, professional, legal, and secure manner. The State, therefore, will have the right to require the Contractor to remove any individual working on the Project if the State determines that any such individual has or may interfere with the State's interests identified above. In such a case, the request for removal will be treated as a case in which an individual providing services under this Contract has become unavailable, and the Contractor will follow the procedures identified above for replacing unavailable people. This provision applies to people engaged by the Contractor's subcontractors if they are listed as key people in the Proposal.

CONTRACT NON-COMPLIANCE. A primary goal of the Agency is to assure that the program receives high quality services from the Contractor. To this end, the Agency will work in partnership with the Contractor(s) to meet this goal. The partnership is defined by the Contract and it is important that communication between the Contractor and state agencies be open and supportive. Should contract non-compliance be an issue, the Agency shall make every effort to resolve the problem.

1. Non-Compliance Issues. Contractor non-compliance with the specifications and terms and conditions outlined in the Contract may result in the imposition of remedies as explained below in paragraph 2.

The Agency must be promptly notified of any procedural changes outside the technical requirements listed herein.

2. Resolution for Contract Non-Compliance. The Agency will be responsible for monitoring the Contractor's performance and compliance with the terms, conditions, and specifications of the contract.
 - a. For any infractions not immediately remedied by the Contractor, the Agency will notify DAS through a Complaint to Vendor (CTV) to help resolve the infraction.
 - b. DAS will impose upon the Contractor remedies for non-compliance regarding contract specifications and terms and conditions. Remedies imposed will be in proportion with the severity of the non-compliance and may be progressive in nature.

SUSPENSION AND TERMINATION. The State may terminate this Contract if the Contractor defaults in meeting its obligations under this Contract and fails to cure its default within the time allowed by this Contract, or if a petition in bankruptcy (or similar proceeding) has been filed by or against the Contractor. The State may also terminate this Contract if the Contractor violates any law or regulation in doing the Project, or if it appears to the State that the Contractor's performance is substantially endangered through no fault of the State. In any such case, the termination will be for cause, and the State's rights and remedies will be those identified below for termination for cause.

On written notice, the Contractor will have 30 calendar days to cure any breach of its obligations under this Contract, provided the breach is curable. If the Contractor fails to cure the breach within 30 calendar days after written notice or if the breach is not one that is curable, the State will have the right to terminate this Contract. The State may also terminate this Contract in the case of breaches that are cured within 30 calendar days but are persistent. "Persistent" in this context means that the State has notified the Contractor in writing of the Contractor's failure to meet any of its obligations three (3) times. After the third notice, the State may terminate this Contract without a cure period if the Contractor again fails to meet any obligation. The three (3) notices do not have to relate to the same obligation or type of failure. Some provisions of this Contract may provide for a shorter cure period than 30 calendar days or for no cure period at all. Those provisions will prevail over this one. If a particular section does not state what the cure period will be, this provision will govern.

The State may also terminate this Contract for its convenience and without cause or if the Ohio General Assembly fails to appropriate funds for any part of the Project. If a third party is providing funding for the Project, the State may also terminate this Contract should that third party fail to release any Project funds. The RFP identifies any third party source of funds for the Project.

The notice of termination, whether for cause or without cause, will be effective as soon as the Contractor receives it. Upon receipt of the notice of termination, the Contractor will immediately cease all work on the Project and take all steps necessary to minimize any costs the Contractor will incur related to this Contract. The Contractor will also immediately prepare a report and deliver it to the State. The report must be all-inclusive; no additional information will be accepted following the initial submission. The report must detail the work completed at the date of termination, the percentage of the Project's completion, any costs incurred in doing the Project to that date and any Deliverables completed or partially completed but not delivered to the State at the time of termination. The Contractor will also deliver all the completed and partially completed Deliverables to the State with its report. If delivery in that manner would not be in the State's interest, then the Contractor will propose a suitable alternative form of delivery.

If the State terminates this Contract for cause, it will be entitled to cover for the Project by using another Contractor on such commercially reasonable terms as it and the covering contractor may agree. The Contractor will be liable to the State for all costs related to covering for the Project to the extent that such costs, when combined with payments already made to the Contractor for the Project before termination, exceed the costs that the State would have incurred under this Contract. The Contractor will also be liable for any other direct damages resulting from its breach of this Contract or other action leading to termination for cause.

If the termination is for the convenience of the State, the Contractor will be entitled to compensation for any work on the Project that the Contractor has performed before the termination. Such compensation will be the Contractor's exclusive remedy in the case of termination for convenience and will be available to the Contractor only once the Contractor has submitted a proper invoice for such, with the invoice reflecting the amount determined to be owing to the Contractor by the State. The State will make that determination based on the lesser of the percentage of the Project completed or the hours of work performed in relation to the estimated total hours required to perform the entire applicable unit(s) of Work.

The State will have the option of suspending rather than terminating the Project where the State believes that doing so would better serve its interests. In the event of a suspension for the convenience of the State, the Contractor will be entitled to receive payment for the work performed before the suspension. In the case of suspension of the Project rather than termination for cause, the Contractor will not be entitled to any compensation for any work performed. If the State reinstates the Project after suspension for cause, rather than terminating this Contract after the suspension, the Contractor may be entitled to compensation for work performed before the suspension, less any damage to the State resulting from the Contractor's breach of this Contract or other fault.

Any amount due for work before or after the suspension for cause will be offset by any damage to the State from the default or other event giving rise to the suspension.

In the case of a suspension for the State's convenience, the amount of compensation due to the Contractor for work performed before the suspension will be determined in the same manner as provided in this section for termination for the State's convenience. The Contractor will not be entitled to compensation for any other costs associated with a suspension for the State's convenience. No payment under this provision will be made to the Contractor until the Contractor submits a proper invoice.

Any notice of suspension, whether with or without cause, will be effective immediately on the Contractor's receipt of the notice. The Contractor will prepare a report concerning the Project just as is required by this Section in the case of termination. After suspension of the Project, the Contractor will perform no work without the consent of the State and will resume work only on written notice from the State to do so. In any case of suspension, the State retains its right to terminate this Contract rather than to continue the suspension or resume the Project. If the suspension is for the convenience of the State, then termination of the Contract will be a termination for convenience. If the suspension is with cause, the termination will also be for cause.

The State will not suspend the Project for its convenience more than once during the term of this Contract, and any suspension for the State's convenience will not continue for more than 30 calendar days. If the Contractor does not receive notice to resume or terminate the Project within the 30-day period, then this Contract will terminate automatically for the State's convenience at the end of the 30 calendar day period.

Any default by the Contractor or one of its subcontractors will be treated as a default by the Contractor and all of its subcontractors. The Contractor will be solely responsible for satisfying any claims of its subcontractors for any suspension or termination and will indemnify the State for any liability to them. Each subcontractor will hold the State harmless for any damage caused to them from a suspension or termination. They will look solely to the Contractor for any compensation to which they may be entitled.

The Contractor may, at its discretion, request termination with a minimum 60 day notice in writing. The State will review the request and respond in writing to the Contractor with its findings.

CONTRACT REMEDIES.

1. Actual Damages. Contractor is liable to the state of Ohio for all actual and direct damages caused by Contractor's default. The State may buy substitute supplies or services, from a third party, for those that were to be provided by Contractor. The State may recover the costs associated with acquiring substitute supplies or services, less any expenses or costs saved by Contractor's default, from Contractor.
2. Liquidated Damages. If actual and direct damages are uncertain or difficult to determine, the State may recover liquidated damages in the amount of 1% of the value of the order, deliverable or milestone that is the subject of the default, for every day the default is not cured by Contractor.
3. Deduction of Damages from Contract Price. The State may deduct all or any part of the damages resulting from Contractor's default from any part of the price still due on the contract, upon prior written notice being issued to the Contractor by the State.

REPRESENTATIVES. The State's representative under this Contract will be the person identified in the RFP or a subsequent notice to the Contractor as the "Agency Project Representative". The Agency Project Representative will review all reports made in the performance of the Project by the Contractor, will conduct all liaison with the Contractor, and will accept or reject the Deliverables and the complete Project. The Agency Project Representative may assign to a manager, responsibilities for individual aspects of the Project to act as the Agency Project Representative for those individual portions of the Project.

The Contractor's Project Manager under this Contract will be the person identified in the Proposal as the "Project Manager." The Project Manager will conduct all liaisons with the State under this Contract. Either party, upon written notice to the other party, may designate another representative. The Project Manager may not be replaced without the approval of the State if that individual is identified in the Proposal as a key individual on the Project.

WORK RESPONSIBILITIES. The State will be responsible for providing only those things expressly identified, if any, in the RFP. If the State has agreed to provide facilities or equipment, the Contractor, by signing this Contract, warrants that the Contractor has either inspected the facilities and/or equipment or has voluntarily waived an inspection and will work with the equipment and/or facilities on an "as is" basis.

The Contractor will assume the lead in the areas of management, design, and development of the Project. The Contractor will coordinate the successful execution of the Project and direct all Project activities on a day-to-day basis, with the advice and consent of the Agency Project Representative. The Contractor will be responsible for all communications regarding the progress of the Project and will discuss with the Agency Project Representative any issues, recommendations, and decisions related to the Project.

If the Project, or parts of it, requires installation on the State's property, the State will provide the Contractor with reasonable access to the installation site for the installation and any site preparation that is needed. After the installation is complete, the Contractor will complete an installation letter and secure the signature of Agency Project Representative certifying that installation is complete and the Project, or applicable portion of it, is operational. The letter will describe the nature, date, and location of the installation, as well as the date it was certified as installed and operational by the Agency Project Representative.

Unless otherwise provided in the RFP, the Contractor will be responsible for obtaining all official permits, approvals, licenses, certifications, and similar authorizations required by any local, state, or Federal agency for the Project and maintaining them throughout the duration of this Contract.

CHANGES. The State may make reasonable changes, within the general scope of the Project. The State will do so by issuing a written order under this Contract describing the nature of the change ("Change Order"). Additionally, if the State provides directions or makes requests of the Contractor without a change order, and the Contractor reasonably believes the directions or requests are outside the specifications for the Project, the Contractor will have the right to request a Change Order from the State. Scope of Work changes will be managed as follows: pricing will be provided from the Contractor to the State. The State will execute a Change Order once it and the Contractor have agreed on the description of and specifications for the change as well as any equitable adjustments that need to be made in the Contractor's Fee or the performance schedule for the Work. Within five (5) business days after receiving the Change Order, the Contractor will sign it to signify agreement.

If a change causes an increase in the cost of, or the time required for, the performance of the Project, the Contractor will notify the State in writing and request an equitable adjustment in the Contractor's Fee, the delivery schedule, or both before the Contractor signs the Change Order. If the Contractor claims an adjustment under this section in connection with a change to the Project not described in a written Change Order, the Contractor must notify the State of the claim within five (5) business days after the Contractor is notified of the change and before work on the change begins. Otherwise, the Contractor will have waived the claim. In no event will the State be responsible for any increase in the Fee or revision in any delivery schedule unless the relevant change was specifically ordered in writing by the State and the Contractor has complied with the requirements of this section. Provided the State has complied with the procedure for Change Orders in this section, nothing in this clause will excuse the Contractor from proceeding with performance of the Project, as changed.

Where an equitable adjustment to the Contractor's Fee is appropriate, the State and the Contractor may agree upon such an adjustment. If the State and the Contractor are unable to agree, and the Contractor seeks an equitable adjustment in its Fee, either party may submit the dispute to the senior management of the Contractor and the State for resolution. If, within 30 calendar days following referral to senior management, the claim or dispute has not been resolved, only then will it be submitted to non-binding mediation (pursuant to the rules as stipulated by the American Arbitration Association). A claim or dispute must be submitted to non-binding mediation prior to the initiation of any formal legal process. Costs of mediation will be shared equally. Both parties further agree to use best efforts to resolve any claims or disputes arising during the performance of this Contract within 30 calendar days following the initiation of the dispute process. The resolved amount will

be the not-to-exceed amount of the Change Order. If the change involves removing a requirement from the Project or replacing one part of the Project with the change, the State will get a credit for the work no longer required under the original scope of the Project. The credit will be calculated in the same manner as the Contractor's Fee for the change, and the not-to-exceed amount will be reduced by this credit.

The Contractor will be responsible for coordinating changes with its subcontractors and adjusting their compensation and performance schedule. The State will not pay any subcontractor for the Change Order. If a subcontractor will perform any work under a Change Order, that work must be included in the Contractor's not-to-exceed amount and calculated in the same manner as the Contractor's equitable adjustment for the portion of the work the Contractor will perform. The Contractor will not receive an overhead percentage for work a subcontractor will do under a Change Order.

EXCUSABLE DELAY. Neither party will be liable for any delay in its performance that arises from causes beyond its control and without its negligence or fault. The delayed party will notify the other promptly of any material delay in performance and will specify in writing the proposed revised performance date as soon as practicable after notice of delay. In the event of any such excusable delay, the date of performance or of delivery will be extended for a period equal to the time lost by reason of the excusable delay. The delayed party must also describe the cause of the delay and what steps it is taking to remove the cause. The delayed party may not rely on a claim of excusable delay to avoid liability for a delay if the delayed party has not taken commercially reasonable steps to mitigate or avoid the delay. Things that are controllable by the Contractor's subcontractors will be considered controllable by the Contractor, except for third-party manufacturers supplying commercial items and over whom Contractor has no legal control.

INDEPENDENT STATUS OF THE CONTRACTOR. The parties will be acting as independent contractors. The partners, employees, officers, and agents ("Personnel") of one party, in the performance of this Contract, will act only in the capacity of representatives of that party and not as Personnel of the other party and will not be deemed for any purpose to be Personnel of the other. Each party assumes full responsibility for the actions of its Personnel while they are performing services pursuant to this Contract and will be solely responsible for paying its Personnel (including withholding of and/or paying income taxes and social security, workers' compensation, disability benefits and the like). Neither party will commit, nor be authorized to commit, the other party in any manner. The Contractor's subcontractors will be considered the agents of the Contractor for purposes of this Contract.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART THREE: OWNERSHIP & HANDLING OF INTELLECTUAL PROPERTY & CONFIDENTIAL INFORMATION

CONFIDENTIALITY. The State may disclose to the Contractor written material or oral or other information that the State treats as confidential ("Confidential Information"). Title to the Confidential Information and all related materials and documentation the State delivers to the Contractor will remain with the State. The Contractor must treat such Confidential Information as secret if it is so marked, otherwise identified as such, or when, by its very nature, it deals with matters that, if generally known, would be damaging to the best interests of the public, other contractors or potential contractors with the State, or individuals or organizations about whom the State keeps information. By way of example, information should be treated as confidential if it includes any proprietary documentation, materials, flow charts, codes, software, computer instructions, techniques, models, information, diagrams, know-how, trade secrets, data, business records, or marketing information. By way of further example, the Contractor also must treat as confidential materials such as police and investigative records, files containing personal information about individuals or employees of the State, such as personnel records, tax records, and so on, court and administrative records related to pending actions, any material to which an attorney-client, physician-patient, or similar privilege may apply, and any documents or records expressly excluded by Ohio law from public records disclosure requirements.

The Contractor agrees not to disclose any Confidential Information to third parties and to use it solely to do the Project. The Contractor will restrict circulation of Confidential Information within its organization and then only to people in the Contractor's organization that have a need to know the Confidential Information to do the Project. The Contractor will be liable for the disclosure of such information whether the disclosure is intentional, negligent, or accidental, unless otherwise provided below.

The Contractor will not be liable for any unintentional disclosure of Confidential Information that results despite the Contractor's exercise of at least the same degree of care as it normally takes to safeguard its own secrets, except when the Contractor's procedures are not reasonable given the nature of the Confidential Information or when the disclosure nevertheless results in liability to the State.

The Contractor will not incorporate any portion of any Confidential Information into any work or product, other than a Deliverable, and will have no proprietary interest in any of the Confidential Information. Furthermore, the Contractor will cause all of its employees who have access to any Confidential Information to execute a confidentiality agreement incorporating the obligations in this section.

The Contractor's obligation to maintain the confidentiality of the Confidential Information will not apply where such: (1) Was already in the Contractor's possession before disclosure by the State, and such was received by the Contractor without obligation of confidence; (2) Is independently developed by the Contractor; (3) Is or becomes publicly available without breach of this Contract; (4) Is rightfully received by the Contractor from a third party without an obligation of confidence; (5) Is disclosed by the Contractor with the written consent of the State; or (6) Is released in accordance with a valid order of a court or governmental agency, provided that the Contractor (a) Notifies the State of such order immediately upon receipt of the order and (b) Makes a reasonable effort to obtain a protective order from the issuing court or agency limiting disclosure and use of the Confidential Information solely for the purposes intended to be served by the original order of production. The Contractor will return all originals of any Confidential Information and destroy any copies it has made on termination or expiration of this Contract.

The Contractor may disclose Confidential Information to its subcontractors on a need-to-know basis, but they will be obligated to the requirements of this section.

HANDLING OF THE STATE'S DATA. The Contractor must use due diligence to ensure computer and telecommunications systems and services involved in storing, using, or transmitting State data are secure and to protect that data from unauthorized disclosure, modification, or destruction. To accomplish this, the Contractor must:

1. Apply appropriate risk management techniques to ensure security for all sensitive data, including but not limited to any data identified as Confidential Information elsewhere in this Contract.
2. Ensure that its internal security policies, plans, and procedures address the basic security elements of confidentiality, integrity, and availability.
3. Maintain plans and policies that include methods to protect against security and integrity threats and vulnerabilities, as well as and detect and respond to those threats and vulnerabilities.
4. Maintain appropriate identification and authentication process for information systems and services associated with State data.
5. Maintain appropriate access control and authorization policies, plans, and procedures to protect system assets and other information resources associated with State data.
6. Implement and manage security audit logging on information systems, including computers and network devices.

The Contractor must maintain a robust boundary security capacity that incorporates generally recognized system hardening techniques. This includes determining which ports and services are required to support access to systems that hold State data, limiting access to only these points, and disable all others. To do this, the Contractor must use assets and techniques such as properly configured firewalls, a demilitarized zone for handling public traffic, host-to-host management, Internet protocol specification for source and destination, strong authentication, encryption, packet filtering, activity logging, and implementation of system security fixes and patches as they become available. The Contractor must use two-factor authentication to limit access to systems that contain particularly sensitive State data, such as personally identifiable data.

Unless the State instructs the Contractor otherwise in writing, the Contractor must assume all State data is both confidential and critical for State operations, and the Contractor's security policies, plans, and procedure for the handling, storage, backup, access, and, if appropriate, destruction of that data must be commensurate to this level of sensitivity. As part of the Contractor's protection and control of access to and use of data, the Contractor must employ appropriate intrusion and attack prevention and detection capabilities. Those capabilities must track unauthorized access and attempts to access the State's data, as well as attacks on the Contractor's infrastructure associated with the State's data. Further, the Contractor must monitor and appropriately address information from its system tools used to prevent and detect unauthorized access to and attacks on the infrastructure associated with the State's data.

The Contractor must use appropriate measures to ensure that State's data is secure before transferring control of any systems or media on which State data is stored. The method of securing the data must be appropriate to the situation and may include erasure, destruction, or encryption of the data before transfer of control. The transfer of any such system or media must be reasonably necessary for the performance of the Contractor's obligations under this Contract.

The Contractor must have a business continuity plan in place. The Contractor must test and update the IT disaster recovery portion of its business continuity plan at least annually. The plan must address procedures for response to emergencies and other business interruptions. Part of the plan must address backing up and storing data at a location sufficiently remote from the facilities at which the Contractor maintains the State's data in case of loss of that data at the primary site. The plan also must address the rapid restoration, relocation, or replacement of resources associated with the State's data in the case of a disaster or other business interruption. The Contractor's business continuity plan must address short- and long-term restoration, relocation, or replacement of resources that will ensure the smooth continuation of operations related to the State's data. Such resources may include, among others, communications, supplies, transportation, space, power and environmental controls, documentation, people, data, software, and hardware. The Contractor also must provide for reviewing, testing, and adjusting the plan on an annual basis.

The Contractor may not allow the State's data to be loaded onto portable computing devices or portable storage components or media unless necessary to perform its obligations under this Contract properly. Even then, the Contractor may permit such only if adequate security measures are in place to ensure the integrity and security of the data. Those measures must include a policy on physical security for such devices to minimize the risks of theft and unauthorized access that includes a prohibition against viewing sensitive or confidential data in public or common areas. At a minimum, portable computing devices must have anti-virus software, personal firewalls, and system password protection. In addition, the State's data must be encrypted when stored on any portable computing or storage device or media or when transmitted from them across any data network. The Contractor also must maintain an accurate inventory of all such devices and the individuals to whom they are assigned.

Any encryption requirement identified in this provision must meet the Ohio standard as defined in Ohio IT standard ITS-SEC-01, "Data Encryption and Cryptography".

The Contractor must have reporting requirements for lost or stolen portable computing devices authorized for use with State data and must report any loss or theft of such to the State in writing as quickly as reasonably possible. The Contractor also must maintain an incident response capability for all security breaches involving State data whether involving mobile devices or media or not. The Contractor must detail this capability in a written policy that defines procedures for how the Contractor will detect, evaluate, and respond to adverse events that may indicate a breach or attempt to attack or access State data or the infrastructure associated with State data.

In case of an actual security breach that may have compromised State data, including but not loss or theft of devices or media, the Contractor must notify the State in writing of the breach within 24 hours of the Contractor becoming aware of the breach, and fully cooperate with the State to mitigate the consequences of such a breach. This includes any use or disclosure of the State data that is inconsistent with the terms of this Contract and of which the Contractor becomes aware, including but not limited to, any discovery of a use or disclosure that is not consistent with this Contract by an employee, agent, or subcontractor of the Contractor.

The Contractor must give the State full access to the details of the breach and assist the State in making any notifications to potentially affected people and organizations that the State deems are necessary or appropriate. The Contractor must document all such incidents, including its response to them, and make that documentation available to the State on request. In addition to any other liability under this Contract related to the Contractor's improper disclosure of State data, and regardless of any limitation on liability of any kind in this Contract, the Contractor will be responsible for acquiring one year's identity theft protection service on behalf of any individual or entity whose personally identifiable information is compromised while it is in the Contractor's possession.

OWNERSHIP OF DELIVERABLES. All deliverables produced by the Contractor and covered by this Contract, including any software modifications, and documentation, shall be owned by the State, with all rights, title, and interest in all intellectual property that come into existence through the Contractor's custom work being assigned to the State. Additionally, the Contractor waives any author rights and similar retained interests in custom-developed material. The Contractor will provide the State with all assistance reasonably needed to vest such rights of ownership in the State. The Contractor will retain ownership of all tools, methods, techniques, standards, and other development procedures, as well as generic and preexisting shells, subroutines, and similar material incorporated in any custom Deliverable ("Pre-existing Materials") if the Contractor provides the non-exclusive license described in the next paragraph.

The Contractor may grant the State a worldwide, non-exclusive, royalty free, perpetual license to use, modify, sell, and otherwise distribute all Pre-existing Materials that are incorporated in any custom-developed Deliverable rather than grant the State ownership of the Pre-existing Materials provided however, that the State may distribute such Pre-existing materials to the extent required by governmental funding mandates. The Contractor will not include in any custom Deliverable any intellectual property unless such has been created under this Contract or qualifies as Pre-existing Material. If the Contractor wants to incorporate any Pre-existing Materials in a custom Deliverable, the Contractor must first disclose this and seek the State's approval for doing so in advance. On the request of the Contractor, the State will incorporate any proprietary notice the Contractor may reasonably want for any Pre-existing Materials included in a custom Deliverable in all copies the State makes of that Deliverable.

Subject to the limitations and obligations of the State with respect to Pre-existing Materials, the State may make all custom Deliverables available to the general public without any proprietary notices of any kind.

LICENSE IN COMMERCIAL MATERIAL. As used in this section, "Commercial Material" means anything that has been developed at private expense by the Contractor or a third party, commercially available in the marketplace, subject to intellectual property rights, and readily copied through duplication on magnetic media, paper, or other media. Examples include written reports, books, pictures, videos, movies, computer programs, and computer source code and documentation.

Any Commercial Material that the Contractor intends to deliver as a Deliverable must have the scope of the license granted in such material disclosed in the RFP or as an attachment referenced in the RFP, if that scope of license is different from the scope of license contained in this section for Commercial Materials.

Except for Commercial Material that is software ("Commercial Software"), if the Commercial Material is copyrighted and published material, then the State will have the rights permitted under the Federal copyright laws for each copy of the Commercial Material delivered to it by the Contractor.

Except for Commercial Software, if the Commercial Material is patented, then the State will have the rights permitted under the Federal patent laws for each copy of the Commercial Material delivered to it by the Contractor.

Except for Commercial Software, if the Commercial Material consists of trade secrets, then the State will treat the material as confidential. In this regard, the State will assume all obligations with respect to the Commercial Material that the Contractor assumes under the Confidentiality section of this Contract with respect to State secrets. Otherwise, the State will have the same rights and duties permitted under the Federal copyright laws for each copy of the Commercial Material delivered to it by the Contractor, whether or not the material is copyrighted when delivered to the State.

For Commercial Software, the State will have the rights in items (1) through (8) of this section with respect to the software. The State will not use any Commercial Software except as provided in items (1) through (8) of this section or as expressly stated otherwise in this Contract. The Commercial Software may be:

1. Used or copied for use in or with the computer or computers for which it was acquired, including use at any State installation to which such computer or computers may be transferred.
2. Used or copied for use in or with a backup computer for disaster recovery and disaster recovery testing purposes or if any computer for which it was acquired is inoperative.
3. Reproduced for safekeeping (archives) or backup purposes.

4. Modified, adapted, or combined with other computer software, but the modified, combined, or adapted portions of the derivative software incorporating any of the Commercial Software will be subject to same restrictions set forth in this Contract.
5. Disclosed to and reproduced for use on behalf of the State by support service contractors or their subcontractors, subject to the same restrictions set forth in this Contract.
6. Used or copied for use in or transferred to a replacement computer.

However:

7. If the Commercial Software delivered under this Contract is published and copyrighted, it is licensed to the State without disclosure prohibitions.
8. If any Commercial Software is delivered under this Contract with the copyright notice in 17 U.S.C. 401, it will be presumed to be published, copyrighted, and licensed to the State without disclosure restrictions, unless a statement substantially as follows accompanies such copyright notice: "Unpublished -- rights reserved under the copyright laws of the United States." The State will treat such Commercial Software as Confidential Information to the extent that such is actually the case.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART FOUR: REPRESENTATIONS, WARRANTIES, AND LIABILITIES

GENERAL WARRANTIES. The Contractor warrants that the recommendations, guidance, and performance of the Contractor under this Contract will: (1) Be in accordance with sound professional standards and the requirements of this Contract and without any material defects; (2) Unless otherwise provided in the RFP, be the work solely of the Contractor; and (3) No Deliverable will infringe on the intellectual property rights of any third party.

Additionally, with respect to the Contractor's activities under this Contract, the Contractor warrants that: (1) The Contractor has the right to enter into this Contract; (2) The Contractor has not entered into any other contracts or employment relationships that restrict the Contractor's ability to perform the contemplated services; (3) The Contractor will observe and abide by all applicable laws and regulations, including those of the State regarding conduct on any premises under the State's control; (4) The Contractor has good and marketable title to any goods delivered under this Contract and in which title passes to the State; (5) All hardware, software, firmware, and similar devices and materials provided under this Contract will be designed to operate without regard to the turning of a century and process dates in a manner that takes into account dates occurring before and after the turning of a century; and (6) The Contractor has the right and ability to grant the license granted in any Deliverable in which title does not pass to the State.

The warranty regarding material defects is a 1-year warranty. All other warranties will be continuing warranties. If any portion of the Project fails to comply with these warranties, and the Contractor is so notified in writing, the Contractor will correct such failure with all due speed or will refund the amount of the compensation paid for such portion of the Project. The Contractor will also indemnify the State for any direct damages and claims by third parties based on a breach of these warranties. This obligation of indemnification will not apply where the State has modified or misused the Deliverable and the claim is based on the modification or misuse. The State agrees to give the Contractor notice of any such claim as soon as reasonably practicable. If a successful claim of infringement is made, or if the Contractor reasonably believes that an infringement claim that is pending may actually succeed, the Contractor will do one (1) of the following four (4) things: (1) Modify the Deliverable so that it is no longer infringing; (2) Replace the Deliverable with an equivalent or better item; (3) Acquire the right for the State to use the infringing Deliverable as it was intended for the State to use under this Contract; or (4) Remove the Deliverable and refund the amount the State paid for the Deliverable and the amount of any other Deliverable or item that requires the availability of the infringing Deliverable for it to be useful to the State.

SOFTWARE WARRANTY. If this Contract involves software as a Deliverable, then, on acceptance and for 12 months after the date of acceptance of any Deliverable that includes software, the Contractor warrants as to all software developed under this Contract that: (a) the software will operate on the computer(s) for which the software is intended in the manner described in the relevant software documentation, the Contractor's Proposal, and the RFP; (b) the software will be free of any material defects; (c) the Contractor will deliver and maintain relevant and complete software documentation, commentary, and source code; and (d) the source code language used to code the software is readily available in the commercial market, widely used and accepted for the type of programming involved, and support programming in the language is reasonably available in the open market; and (e) the software and all maintenance will be provided in a professional, timely, and efficient manner.

For Commercial Software licensed from a third party that is incorporated in a Deliverable, the Contractor represents and warrants that it has done 1 of the following 3 things: (a) obtained the right from the third-party licensor to commit to the warranties and maintenance obligations in this Section; (b) obtained a binding commitment from the licensor to make those warranties and maintenance obligations directly to the State; or (c) fully disclosed in the RFP any discrepancies between the requirements of this section and the commitment the third-party licensor has made.

In addition, for Commercial Software that is incorporated in a Deliverable, the Contractor will: (a) maintain or cause the third-party licensor to maintain the Commercial Software so that it operates in the manner described in the RFP (or any attachment referenced in the RFP) and relevant Commercial Software documentation; (b) supply technical bulletins and updated user guides; (c) supply the State with updates, improvements, enhancements, and modifications to the Commercial Software and documentation and, if available, the commentary and the source code; (d) correct or replace the Commercial Software and/or remedy any material programming error that is attributable to the Contractor or the third-party licensee; (e) maintain or cause the third-party licensor to maintain the Commercial Software and documentation to reflect changes in the subject matter the Commercial Software deals with; (f) maintain or obtained a commitment from the third-party licensor to maintain the Commercial Software so that it will properly operate in conjunction with changes in the operating environment in which it is designed to operate.

For purposes of the warranties and the delivery requirements in this Contract, software documentation means well written, readily understood, clear, and concise instructions for the software's users as well as a system administrator. The software documentation will provide the users of the software with meaningful instructions on how to take full advantage of all of the capabilities designed for end users. It also means installation and system administration documentation for a system administrator to allow proper control, configuration, and management of the software. Source code means the uncompiled operating instructions for the entire System. The Contractor will not be obligated to provide source code for Commercial

Software unless it is readily available from the licensor. The source code will be provided in the language in which it was written and will include commentary that will allow a competent programmer proficient in the source language to readily interpret the source code and understand the purpose of all routines and subroutines contained within the source code.

EQUIPMENT WARRANTY. If any electrical equipment, mechanical device, computer hardware, telecommunications hardware, or other type of physical machinery ("Equipment") will be a part of any Deliverable, the following warranties apply. The Contractor warrants that the Equipment fully complies with all government environmental and safety standards applicable to the Equipment. The Contractor also warrants for 1 year from the acceptance date of the Equipment that the Equipment will perform substantially in accordance with specifications described in the RFP, the user manuals, technical materials, and related writings published by the manufacturer for the Equipment. The foregoing warranties will not apply to Equipment that is modified or damaged after title passes to the State.

The Contractor will notify the State in writing immediately upon the discovery of any breach of the warranties given above.

The Contractor's will do the following if any Equipment does not meet the above warranties:

1. Cause the Equipment to perform as required, or, if that is not commercially practicable, then;
2. Grant the State a refund equal to the amount the State paid for the Equipment or, if such has not been individually priced, the manufacturer's suggested retail price for the Equipment.

Except where the Contractor's breach of a warranty makes it not possible for the State to do so, the State will return the affected Equipment to the Contractor in the case of a refund under the previous paragraph.

GENERAL EXCLUSION OF WARRANTIES. The State makes no warranties, express or implied, other than those express warranties contained in this contract. The contractor also makes no warranties of merchantability or fitness for a particular purpose except as follows: If the Contractor has been engaged under the scope of work in the RFP to design something to meet a particular need for the State, then the Contractor does warrant that the contractor's work will meet the stated purpose for that work.

INDEMNITY. The Contractor will indemnify the State for any and all claims, damages, law suits, costs, judgments, expenses, and any other liabilities resulting from bodily injury to any person (including injury resulting in death) or damage to property that may arise out of or are related to Contractor's performance under this Contract, providing such bodily injury or property damage is due to the negligence of the Contractor, its employees, agents, or subcontractors.

The Contractor will also indemnify the State against any claim of infringement of a copyright, patent, trade secret, or similar intellectual property rights based on the State's proper use of any Deliverable under this Contract. This obligation of indemnification will not apply where the State has modified or misused the Deliverable and the claim of infringement, is based on the modification or misuse. The State agrees to give the Contractor notice of any such claim as soon as reasonably practicable and to give the Contractor the authority to settle or otherwise defend any such claim upon consultation with and approval by the Office of the State Attorney General. If a successful claim of infringement is made, or if the Contractor reasonably believes that an infringement claim that is pending may actually succeed, the Contractor will take one (1) of the following four (4) actions:

1. Modify the Deliverable so that is no longer infringing.
2. Replace the Deliverable with an equivalent or better item.
3. Acquire the right for the State to use the infringing Deliverable as it was intended for the State to use under this Contract.
4. Remove the Deliverable and refund the fee the State paid for the Deliverable and the fee for any other Deliverable that required the availability of the infringing Deliverable for it to be useful to the State.

LIMITATION OF LIABILITY. NOTWITHSTANDING ANY LIMITATION PROVISIONS CONTAINED IN THE DOCUMENTS AND MATERIALS INCORPORATED BY REFERENCE INTO THIS AGREEMENT, THE PARTIES AGREE AS FOLLOWS:

1. NEITHER PARTY WILL BE LIABLE FOR ANY INDIRECT, INCIDENTAL OR CONSEQUENTIAL LOSS OR DAMAGE OF ANY KIND, INCLUDING BUT NOT LIMITED TO LOST PROFITS, EVEN IF THE PARTIES HAVE BEEN ADVISED, KNEW, OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES.
2. THE CONTRACTOR FURTHER AGREES THAT THE CONTRACTOR SHALL BE LIABLE FOR ALL DIRECT DAMAGES DUE TO THE FAULT OR NEGLIGENCE OF THE CONTRACTOR.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART FIVE: ACCEPTANCE AND MAINTENANCE

STANDARDS OF PERFORMANCE AND ACCEPTANCE. If the RFP does not provide otherwise, the acceptance procedure will be an informal review by the Agency Project Representative to ensure that each Deliverable and the Project as a whole comply with the requirements of this Contract. The Agency Project Representative will have up to 30 calendar days to do this. No formal letter of acceptance will be issued, and passage of the 30 calendar days will imply acceptance, though the State will issue a notice of noncompliance if a Deliverable or the Project as a whole does not meet the requirements of this Contract. If the Agency Project Representative issues a letter of noncompliance, then the Contractor will have 30 calendar days to correct the problems listed in the noncompliance letter. If the Contractor fails to do so, the Contractor will be in default without a cure period. If the Agency Project Representative has issued a noncompliance letter, the Deliverables or the Project as a whole will not be accepted until the Agency Project Representative issues a letter of acceptance indicating that each problem noted in the noncompliance letter has been cured. If the problems have been fixed during the 30 day period, the Agency Project Representative will issue the acceptance letter within 15 calendar days.

If the Project fails to meet the standard of performance after 90 calendar days from the start of the performance period, the Contractor will be in default and will not have a cure period. In addition to all other remedies the State may have under this Contract, the State will have the right to request correction or replacement of the relevant portion of the Project.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART SIX: CONSTRUCTION

ENTIRE DOCUMENT. This Contract is the entire agreement between the parties with respect to the subject matter and supersedes any previous statements or agreements, whether oral or written.

BINDING EFFECT. This Contract will be binding upon and inure to the benefit of the respective successors and assigns of the State and the Contractor.

AMENDMENTS – WAIVER. No change to any provision of this Contract will be effective unless it is in writing and signed by both parties. The failure of either party at any time to demand strict performance by the other party of any of the terms of this Contract will not be a waiver of those terms. Waivers must be in writing to be effective. Either party may at any later time demand strict performance.

SEVERABILITY. If any provision of this Contract is held by a court of competent jurisdiction to be contrary to law, the remaining provisions of this Contract will remain in full force and effect to the extent that such does not create an absurdity.

CONSTRUCTION. This Contract will be construed in accordance with the plain meaning of its language and neither for nor against the drafting party.

HEADINGS. The headings used herein are for the sole sake of convenience and will not be used to interpret any section.

NOTICES. For any notice under this Contract to be effective it must be made in writing and sent to the address of the appropriate contact provided elsewhere in the Contract, unless such party has notified the other party, in accordance with the provisions of this section, of a new mailing address. This notice requirement will not apply to any notices that this Contract expressly authorized to be made orally.

CONTINUING OBLIGATIONS. The terms of this Contract will survive the termination or expiration of the time for completion of Project and the time for meeting any final payment of compensation, except where such creates an absurdity.

ATTACHMENT THREE: GENERAL TERMS AND CONDITIONS
PART SEVEN: LAW & COURTS

COMPLIANCE WITH LAW. The Contractor agrees to comply with all applicable federal, state, and local laws in the conduct of the Work.

DRUG-FREE WORKPLACE. The Contractor will comply with all applicable state and Federal laws regarding keeping a drug-free workplace. The Contractor will make a good faith effort to ensure that all the Contractor employees, while working on state property, will not have or be under the influence of illegal drugs or alcohol or abuse prescription drugs in any way.

CONFLICTS OF INTEREST. No Personnel of the Contractor may voluntarily acquire any personal interest that conflicts with their responsibilities under this Contract. Additionally, the Contractor will not knowingly permit any public official or public employee who has any responsibilities related to this Contract or the Project to acquire an interest in anything or any entity under the Contractor's control if such an interest would conflict with that official's or employee's duties. The Contractor will disclose to the State knowledge of any such person who acquires an incompatible or conflicting personal interest related to this Contract. The Contractor will take steps to ensure that such a person does not participate in any action affecting the work under this Contract. This will not apply when the State has determined, in light of the personal interest disclosed, that person's participation in any such action would not be contrary to the public interest.

OHIO ETHICS AND ELECTIONS LAW.

A. Ethics Law

Contractor hereby certifies that all applicable parties listed in Division (I)(3) or (J)(3) of O.R.C. Section 3517.13 are in full compliance with Divisions (I)(1) and (J)(1) of O.R.C. Section 3517.13.

In accordance with Executive Order 2007-01S, Contractor, by signature on this document, certifies: (1) it has reviewed and understands Executive Order 2007-01S, (2) has reviewed and understands the Ohio ethics and conflict of interest laws, and (3) will take no action inconsistent with those laws and this order. The Contractor understands that failure to comply with Executive Order 2007-01S is, in itself, grounds for termination of this contract and may result in the loss of other contracts with the State of Ohio.

Contractor certifies that it is currently in compliance and will continue to adhere to the requirements of Ohio ethics laws.

B. Political Contributions

The Contractor affirms in its cover letter that, as applicable to the Contractor, all personal and business associates are in compliance with Chapter 3517 of the Revised Code regarding limitations on political contributions and will remain in compliance for the duration of the Contract and with all applicable provisions that extend beyond the expiration of the Contract.

DECLARATION OF MATERIAL ASSISTANCE. In accordance with R.C. 2909.33(C), I certify that I meet one of the following conditions:

- A. I have not received, nor will receive as a result of this contract, an aggregate amount greater than one hundred thousand dollars (\$100,000) in business or funding, excluding personal benefits, from the state, instrumentalities, or political subdivisions during the current fiscal year;

Or

- B. 1. I have received, or will receive as a result of this contract, an aggregate amount greater than one hundred thousand dollars (\$100,000) in business or funding, excluding personal benefits, from the state, instrumentalities, or political subdivisions during the current fiscal year.

And

2. I have either pre-certified with the Office of Budget and Management, or have completed the Declaration of Material Assistance form as certifying that I have not provided material assistance to any organization on the Terrorist Exclusion List, as that term is defined in R.C. 2909.21.

EQUAL EMPLOYMENT OPPORTUNITY. The Contractor will comply with all state and federal laws regarding equal employment opportunity, including Ohio Revised Code Section 125.111 and all related Executive Orders.

Before a contract can be awarded or renewed, an Affirmative Action Program Verification Form must be completed using:

<http://das.ohio.gov/Divisions/EqualOpportunity/AffirmativeActionProgramVerification/tabid/1133/Default.aspx>.

Approved Affirmative Action Plans can be found by going to the Equal Opportunity Department's Web site:

<http://eodreporting.oit.ohio.gov/searchAffirmativeAction.aspx>

INJUNCTIVE RELIEF. Nothing in this Contract is intended to limit the State's right to injunctive relief if such is necessary to protect its interests or to keep it whole.

ASSIGNMENT. The Contractor may not assign this Contract or any of its rights or obligations under this Contract without the prior, written consent of the State.

GOVERNING LAW. This Contract will be governed by the laws of Ohio, and venue for any disputes will lie exclusively with the appropriate court in Franklin County, Ohio.

ATTACHMENT FOUR
CONTRACT

This Contract, which results from RFP CSP900211, entitled – Investigation and Mitigation of Hazardous Waste Sites -- is between the state of Ohio, through the Department of Administrative Services, Office of Procurement Services, on behalf of the –Ohio Environmental Protection Agency-- (the "State") and

(the "Contractor").

If this RFP results in a contract award, the Contract will consist of this RFP including all attachments, written addenda to this RFP, the Contractor's proposal, and written, authorized addenda to the Contractor's proposal. It will also include any materials incorporated by reference in the above documents and any purchase orders and change orders issued under the Contract. The form of the Contract is this one (1) page attachment to the RFP, which incorporates by reference all the documents identified above. The general terms and conditions for the Contract are contained in another attachment to the RFP. If there are conflicting provisions between the documents that make up the Contract, the order of precedence for the documents is as follows:

1. This RFP, as amended;
2. The documents and materials incorporated by reference in the RFP;
3. The Contractor's Proposal, as amended, clarified, and accepted by the State; and
4. The documents and materials incorporated by reference in the Contractor's Proposal.

Notwithstanding the order listed above, change orders and amendments issued after the Contract is executed may expressly change the provisions of the Contract. If they do so expressly, then the most recent of them will take precedence over anything else that is part of the Contract.

This Contract has an effective date of the later of November 1, 2010 or the occurrence of all conditions precedent specified in the General Terms and Conditions.

IN WITNESS WHEREOF, the parties have executed this Contract as of the dates below.

_____ (Contractor)	<u>Department of Administrative Services</u> <u>(State of Ohio Agency)</u>
_____ (Signature)	_____ (Signature)
_____ (Printed Name)	<u>Hugh Quill</u> <u>(Printed Name)</u>
_____ (Title)	<u>Director, Department of Administrative Services</u> <u>(Title)</u>
_____ (Date)	_____ (Date)

ATTACHMENT FIVE A
OFFEROR PROFILE FORM

Offeror's Legal Name:	Address:		
Phone Number:	Fax Number:	E-mail Address:	
Home Office Location:	Date Established:	Ownership:	
Firm Leadership:	Number of Employees:	Number of Employees Directly involved in Tasks Directly Related to the Work:	
Additional Background Information:			

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

1. How many CERCLA preliminary investigations, site inspections, and expanded site inspections has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a preliminary investigation, site inspection or an expanded site inspection?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a preliminary investigation, site inspection or an expanded site inspection?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a preliminary investigation, site inspection or an expanded site inspection?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

2. How many CERCLA remedial investigations/feasibility studies has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a remedial investigation or a feasibility study?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a remedial investigation or a feasibility study?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a remedial investigation or a feasibility study?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

3. How many VAP Phase II environmental site assessments (OAC 3745-300-07) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

**4. How many hydrogeologic investigations has the Offeror successfully completed during the past three (3) years?
 Form may be duplicated, as needed.**

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

5. How many CERCLA removal actions has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

**6. How many ground water modeling projects has the Offeror successfully completed during the past five (5) years?
 Form may be duplicated, as needed.**

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

7. How many CERCLA interim remedial actions/reengineering evaluations/cost analyses has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this an interim remedial action or reengineering evaluation or a cost analyses?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this an interim remedial action or reengineering evaluation or a cost analyses?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this an interim remedial action or reengineering evaluation or a cost analyses?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

8. How many Phase I environmental site assessments has the Offeror successfully completed in accordance to ASTM E 1527-05 for all appropriate inquiry landowners liability protections during the past three (3) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

9. How many Phase I environmental site assessments (OAC 3745-300-06) has the Offeror successfully completed during the past three (3) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

10. How many certified asbestos inspections have the Offeror successfully completed during the past three (3) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

11. How many RCRA facility investigations (OAC 3745-54-101) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

12. How many RCRA interim status assessments (OAC 3745-65-93) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

13. How many BUSTR tier 1 delineation notification reports, tier 1 investigation reports, and/or tier 2 evaluation reports (OAC 1301: 7-9-13) has the Offeror successfully completed during the past three (3) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a delineation notification report or an investigation report or an evaluation report?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a delineation notification report or an investigation report or an evaluation report?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this a delineation notification report or an investigation report or an evaluation report?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

14. How many sanitary landfill ground water quality assessments (OAC 3745-27-10) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

15. Excluding items listed in 1 – 15 above, how many Phase II environmental site assessments has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

16. How many VAP property specific risk assessments (OAC 3745-300-09) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

17. How many VAP remedial activities (OAC 3745-300-11) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

18. How many RCRA compliance monitoring program plans (OAC 3745-54-99) have the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

19. How many RCRA unit specific corrective action program plans (OAC 3745-54-100) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

20. How many RCRA corrective measure studies (CMS), corrective measures implementations (CMI) and O&M) and/or corrective action risk assessments (OAC 3745-54-100 and/or -101) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this corrective measure studies or corrective measures implementation or corrective action risk assessment?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this corrective measure studies or corrective measures implementations or corrective action risk assessment?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this corrective measure studies or corrective measures implementations or corrective action risk assessment?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

**21. How many BUSTR UST closure reports has the Offeror successfully completed during the past three (3) years?
 Form may be duplicated, as needed.**

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

22. How many sanitary landfill ground water corrective measure plans (OAC 3745-27-10) has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

**23. How many soil remediation projects has the Offeror successfully completed during the past three (3) years?
 Form may be duplicated, as needed.**

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

24. How many ground water remediation projects has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

25. How many surface water quality assessments, biological assessments, and/or wetlands delineations has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this surface water quality assessment, biological assessments or wetland delineation?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this surface water quality assessment, biological assessments or wetland delineation?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this surface water quality assessment, biological assessments or wetland delineation?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

26. How many geophysical investigations related to environmental assessment and/or remediation projects has the Offeror successfully completed during the past five (5) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this environmental assessment or remediation project?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this environmental assessment or remediation project?		
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Was this environmental assessment or remediation project?		
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

27. How many soil vapor intrusion investigations has the Offeror successfully completed during the past three (3) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number:	
	Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT FIVE B
OFFEROR EXPERIENCE

28. How many environmental risk assessments has the Offeror successfully completed during the past three (3) years? Form may be duplicated, as needed.

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

Customer Company Name:	Contact: E-mail:	
Address:	Phone Number: Value/Contract Amount: \$	
Site Name:	Beginning Date of Project (Month/Year):	Ending Date of Project (Month/Year):
Describe the project and services performed related to this requirement.		

ATTACHMENT SIX
OFFEROR REFERENCES

Three (3) professional references who have received services from the Offeror in the past five (5) years

Company Name:		Contact Name:	
Address:		Phone Number:	
		E-Mail Address:	
Project Name:	Beginning Date of Project: (Month/Year)	Ending Date of Project: (Month/Year)	
Description of project size, complexity and the Offeror's role in this project.			

Company Name:		Contact Name:	
Address:		Phone Number:	
		E-Mail Address:	
Project Name:	Beginning Date of Project: (Month/Year)	Ending Date of Project: (Month/Year)	
Description of project size, complexity and the Offeror's role in this project.			

Company Name:		Contact Name:	
Address:		Phone Number:	
		E-Mail Address:	
Project Name:	Beginning Date of Project: (Month/Year)	Ending Date of Project: (Month/Year)	
Description of project size, complexity and the Offeror's role in this project.			

ATTACHMENT SEVEN A
OFFEROR'S CANDIDATE REFERENCES

The Offeror must submit a list of the key qualified personnel and complete these forms for each; to include, but is not limited to, the (1) Contract Project Manager; (2) On-Site Project Manager; (3) Senior Engineer; (4) Senior Hydrogeologist or Geologist; (5) Project Environmental Scientists, (6) Health & Safety Officer, or similarly titled positions that will be involved in the Work and demonstrate that they are well-qualified for their assignments. The staff must have specific experience in projects and circumstances of a similar nature. DAS will evaluate Attachments Seven A, Seven B, and Seven C for each mandatory position listed above to determine whether the Proposal meets all Mandatory Requirements.

Candidate's Name: _____

Candidate's Proposed Position: _____

Three (3) professional references who have received services from the candidate in the past three (3) years

Company Name:		Contact Name:	
Address:		Phone Number: E-mail:	
Project Name:		Beginning Date of Project: Month/Year	Ending Date of Project: Month/Year
Description of project size, complexity, and the candidate's role in this project.			
Company Name:		Contact Name:	
Address:		Phone Number: E-mail:	
Project Name:		Beginning Date of Project: Month/Year	Ending Date of Project: Month/Year
Description of project size, complexity, and the candidate's role in this project.			
Company Name:		Contact Name:	
Address:		Phone Number: E-mail:	
Project Name:		Beginning Date of Project: Month/Year	Ending Date of Project: Month/Year
Description of project size, complexity, and the candidate's role in this project.			

ATTACHMENT SEVEN B
OFFEROR'S CANDIDATE INFORMATION
EDUCATION AND TRAINING

The Offeror must submit a list of the key qualified personnel and complete these forms for each; to include, but is not limited to, the (1) Contract Project Manager; (2) On-Site Project Manager; (3) Senior Engineer; (4) Senior Hydrogeologist or Geologist; (5) Project Environmental Scientists, (6) Health & Safety Officer, or similarly titled positions that will be involved in the Work and demonstrate that they are well-qualified for their assignments. The staff must have specific experience in projects and circumstances of a similar nature. DAS will evaluate Attachments Seven A, Seven B, and Seven C for each mandatory position listed above to determine whether the Proposal meets all Mandatory Requirements. The personnel for each position must meet or exceed the requirements in Supplement One.

Candidate's Name: _____

Education and Training: This section must be completed to list the education and training of the proposed candidate.

Name and Address	Months/Years	Degree/Major
College		
Technical School		
Licenses		
Certifications		

ATTACHMENT SEVEN C
OFFEROR'S CANDIDATE EXPERIENCE REQUIREMENT

The Offeror must submit a list of the key qualified personnel and complete these forms for each; to include, but is not limited to, the (1) Contract Project Manager; (2) On-Site Project Manager; (3) Senior Engineer; (4) Senior Hydrogeologist or Geologist; (5) Project Environmental Scientists, (6) Health & Safety Officer, or similarly titled positions that will be involved in the Work and demonstrate that they are well-qualified for their assignments. The staff must have specific experience in projects and circumstances of a similar nature. DAS will evaluate Attachments Seven A, Seven B, and Seven C for each mandatory position listed above to determine whether the Proposal meets all Mandatory Requirements. The personnel for each position must meet or exceed the requirements in Supplement One.

Candidate's Name: _____

Candidate's Proposed Position: _____

Client Company Name:		Client's Project Supervisor Contact Name:	
Address:		Phone Number:	
		E-Mail:	
Project Name:	Beginning Date of Project: Month/Year	Ending Date of Project: Month/Year	
Description of the related services provided:			
Client Company Name:		Client's Project Supervisor Contact Name:	
Address:		Phone Number:	
		E-Mail:	
Project Name:	Beginning Date of Project: Month/Year	Ending Date of Project: Month/Year	
Description of the related services provided:			
Client Company Name:		Client's Project Supervisor Contact Name:	
Address:		Phone Number:	
		E-Mail:	
Project Name:	Beginning Date of Project: Month/Year	Ending Date of Project: Month/Year	
Description of the related services provided:			

ATTACHMENT EIGHT
OFFEROR PERFORMANCE FORM

The Offeror must provide the following information for this section for the past seven (7) years. Please indicate yes or no in each column.

Yes/No	Description
	The Offeror has had a contract terminated for default or cause. If so, the Offeror must submit full details, including the other party's name, address, and telephone number.
	The Offeror has been assessed any penalties in excess of five thousand dollars (\$5,000), including liquidated damages, under any of its existing or past contracts with any organization (including any governmental entity). If so, the Offeror must provide complete details, including the name of the other organization, the reason for the penalty, and the penalty amount for each incident.
	The Offeror was the subject of any governmental action limiting the right of the Offeror to do business with that entity or any other governmental entity.
	Has trading in the stock of the company ever been suspended? If so provide the date(s) and explanation(s).
	The Offeror, any officer of the Offeror, or any owner of a twenty percent (20%) interest or greater in the Offeror has filed for bankruptcy, reorganization, a debt arrangement, moratorium, or any proceeding under any bankruptcy or insolvency law, or any dissolution or liquidation proceeding.
	The Offeror, any officer of the Offeror, or any owner with a twenty percent (20%) interest or greater in the Offeror has been convicted of a felony or is currently under indictment on any felony charge.

If the answer to any item above is affirmative, the Offeror must provide complete details about the matter. While an affirmative answer to any of these items will not automatically disqualify an Offeror from consideration, at the sole discretion of the State, such an answer and a review of the background details may result in a rejection of the Offeror's proposal. The State will make this decision based on its determination of the seriousness of the matter, the matter's possible impact on the Offeror's performance on the project, and the best interests of the State.

ATTACHMENT NINE
CONTRACTOR / SUBCONTRACTOR AFFIRMATION AND DISCLOSURE

By the signature affixed to this response, the Offeror affirms, understands and will abide by the requirements of Executive Order 2010-09S issued by Ohio Governor Ted Strickland. If awarded a contract, the Offeror becomes the Contractor and affirms that both the Contractor and any of its subcontractors shall perform no services requested under this Contract outside of the United States. The Executive Order is available at the following Web site:
<http://www.governor.ohio.gov/Default.aspx?tabid=1495>.

The Offeror shall provide all the name(s) and location(s) where services under this Contract will be performed in the spaces provided below or by attachment. Failure to provide this information as part of the response will deem the Offeror not responsive and no further consideration will be given to the response. The Offeror's Proposal will not be considered. If the Offeror will not be using subcontractors, indicate "Not Applicable" in the appropriate spaces.

1. Principal location of business of Contractor:

(Address) (City, State, Zip)

Name/Principal location of business of subcontractor(s):

(Name) (Address, City, State, Zip)

(Name) (Address, City, State, Zip)

2. Location where services will be performed by Contractor:

(Address) (City, State, Zip)

Name/Location where services will be performed by subcontractor(s):

(Name) (Address, City, State, Zip)

(Name) (Address, City, State, Zip)

3. Location where state data will be stored, accessed, tested, maintained or backed-up, by Contractor:

(Address) (Address, City, State, Zip)

Name/Location(s) where state data will be stored, accessed, tested, maintained or backed-up by subcontractor(s):

(Name) (Address, City, State, Zip)

4. Location where services to be performed will be changed or shifted by Contractor:

(Address)

(Address, City, State, Zip)

Name/Location(s) where services will be changed or shifted to be performed by subcontractor(s):

(Name)

(Address, City, State, Zip)

ATTACHMENT TEN
COST SUMMARY FORM

Investigation and Mitigation of Hazardous Waste Sites
CSP900211

UNSPSC CATEGORY CODE: 76130000

Source of Funding: Third party funding, some portion of the Work under this Contract may be funded by the US Environmental Protection Agency.

The State cannot estimate its expenditures for this program; the following is a summary of dollars expended for the past several years. The state of Ohio provides no guarantee as to the actual amounts that may be spent annually in total or with individual Contractors awarded as a result of this RFP.

FY2010	\$133,247.80
FY2009	\$245,300.94
FY2008	\$407,388.91
FY2007	\$140,674.47
FY2006	\$221,237.55
FY2005	\$302,257.92
FY2004	\$351,000.00
FY2003	\$307,992.23
FY2002	\$196,378.52

Supplements Two and Three give rate schedules, established by the State, specifying a "not-to-exceed" unit base cost for labor, equipment, material and supplies. The rate schedule will be used as the basis for establishing prices under the Contract.

The Offeror's cost proposal must consist of a single multiplier factor to be applied against the unit costs in Supplements Two and Three for billing and payment purposes. The same factor will be used for all unit prices listed. The multiplier, when applied to the unit costs in Supplements Two and Three, will be the total amount payable to the Offeror, if awarded a Contract, for each unit of each item in the schedule and will include the Offeror's overhead, profit and all other cost components.

Multiplier Factor for Supplement Two and Three:

*

*The Offeror shall not propose a Multiplier Factor having more than two digits after the decimal point. Digits beyond two placed after the decimal point shall be ignored by the State and will not be used in the Proposal Evaluation and any subsequent Award.

Mark-Up Rate for other Costs not found in Supplements Two and Three:

The Offeror's cost proposal must consist of a single mark-up rate to sub-contracted services, equipment, and supply costs not listed in Supplements Two and Three. Mark-up of costs may not exceed 12%. The Contractor will be allowed a mark-up based on the actual cost for services and/or items that are not listed in the Rate Schedule. The allowable mark-up will be applied to the cost of the item or service, excluding tax. The mark-up is not applied to any costs included in Supplements Two and Three.

*

*The Offeror shall not propose a Multiplier Factor having more than two digits after the decimal point. Digits beyond two placed after the decimal point shall be ignored by the State and will not be used in the Proposal Evaluation and any subsequent Award.

All costs must be in U.S. Dollars.
The State will not be responsible for any costs not identified.

SUPPLEMENT ONE
LABOR CLASSIFICATIONS & PERSONNEL QUALIFICATIONS

In order to invoice under the following classifications, the individual must possess the qualifications and perform the following job duties at a minimum.

1. Contract Project Manager
Must have an MS degree in Engineering, Hydrogeology, Geology, Environmental Science or a related field with a least **five (5) years** of experience as a principal or senior-level project manager responsible for Phase I (ASTM/VAP) and Phase II environmental assessments and remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites, or a BS or BA in Engineering, Hydrogeology, Geology, Environmental Science or a related field with at least **seven (7) years** of experience as a principal or senior-level project manager responsible for Phase I (ASTM/VAP) and Phase II environmental assessments and remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites; in addition this person must specifically have experience with the preparation of proposals/scopes of work, cost estimates, and Contracts. Responsible for managing the entire project, including but not necessarily limited to the following tasks; allocating personnel and resources, schedule coordination, and invoicing Ohio EPA. In addition, the Contract Project Manager will serve as the primary contact for the Ohio EPA Site Coordinator(s) and the Contract Administrator.
2. On-Site Project Manager:
Must have a BS or BA in Engineering, Hydrogeology, Geology, Environmental Science or a science-related field with at least **3 years** of experience as an on-site project manager responsible for supervising Phase II environmental assessment field activities and the field implementation of remedial/corrective measures at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites. Responsible for managing all work activities performed on-site, including but not limited to the following tasks: scheduling and coordination of site work-related activities, ensuring that site work is performed in accordance with the Site-Specific Work Plan (SSWP) by qualified personnel, and ensuring that adequate supplies and materials are available to complete site work in accordance with the SSWP. In addition, the On-Site Project Manager will serve as Ohio EPA's source of technical information with respect to site work activities and associated reports and will serve as the site Health and Safety Officer (HSO) unless another Contractor employee is designated as HSO or if the HSO is not present during site work.
3. Other Project Management:
Responsible for performing management-related tasks as needed to support the Contract Project Manager and On-Site Project Manager and/or providing needed management-level assistance to senior-level project staff to facilitate completion of the project in accordance with the Contract.
4. Senior Engineer:
Must have an MS in Engineering, **an Ohio P.E. license**, and at least **3 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments and remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites with the responsibility of overseeing of project-level engineers and other project-level staff, **or** a BS in Engineering, **an Ohio P.E. license**, and at least **5 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments and remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites with the responsibility of overseeing of project-level engineers and other project-level staff; **in addition**, this person must specifically have experience with the design, construction, installation, operation and maintenance of engineering controls and remediation systems. Responsible for preparing the SSWP and performing the site assessment or removal action/remedial activity in conjunction with a Senior Hydrogeologist/Geologist and/or Senior Environmental Scientist as needed given the technical nature and scope of the project. The Senior Engineer is specifically responsible for supervising project-required soil removal activities and the design, construction, installation, operation and maintenance of project-required engineering controls or remediation systems.
5. Senior Hydrogeologist or Geologist:
Must have an MS in Hydrogeology or Geology with at least **3 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments and remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites including the oversight of project-level Hydrogeologist and/or geologists and other project level staff, **or** a BS or BA in Hydrogeology or Geology with at least **5 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments and remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites including the oversight of project-level Hydrogeologist and/or geologists and other project level staff; **in addition**, this person must specifically have

SUPPLEMENT ONE (CONT'D)
LABOR CLASSIFICATIONS & PERSONNEL QUALIFICATIONS

(1) specialized training in and experience with the hydrogeologic, geologic, and geophysical investigatory techniques required for Phase II site assessments, (2) experience evaluating the associated hydrogeologic, geologic, geochemical/chemical, and geophysical data, (3) experience designing monitoring wells, groundwater extraction wells, and soil vapor probes, and (4) working knowledge of Ohio EPA's technical guidance for hydrogeologic investigations and groundwater monitoring. Responsible for preparing the SSWP and performing the site assessment or removal action/remedial activity in conjunction with a Senior Engineer and/or Senior Environmental Scientist as needed given the technical nature and scope of the project. The Senior Hydrogeologist/Geologist is specifically responsible for developing and supervising hydrogeologic, geologic, or geophysical investigations; designing and installing groundwater monitoring wells or ground water extraction wells; and supervising the evaluation and interpretation of hydrogeologic, geologic, geochemical/chemical and geophysical data, including the preparation of summary tables, graphs, and maps.

6. Senior Environmental Scientist:

Must have an MS in Environmental Science, Engineering, Hydrogeology, Geology or another science-related field with at least **3 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum sites (BUSTR) including the oversight of project-level environmental scientists and/or field technicians and other staff, **or** a BS or BA in Environmental Science, Engineering, Hydrogeology, Geology or another science-related field with at least **5 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites including the oversight of project-level environmental scientists and/or field technicians and other staff; **in addition**, this person must specifically have (1) experience with the various techniques used to sample soil, sediment, groundwater, surface water, indoor air, outdoor air, soil vapor, liquid waste (e.g., leachate, free product), and solid waste for laboratory analysis, (2) working knowledge of U.S. EPA's and Ohio EPA's field investigation and sampling guidance, (3) familiarity with U.S. EPA SW-846 analytical methods, (4) experience developing and writing QA/QC plans and Health and Safety Plans (HASPs), and (5) experience with performing review of laboratory data. Responsible for preparing the SSWP and performing the site assessment or removal action/remedial activity in conjunction with a Senior Engineer and/or Senior Hydrogeologist/Geologist as needed given the technical nature and scope of the project. The Senior Environmental Scientist is specifically responsible for the oversight of project-level environmental scientists or technicians responsible for collecting soil, sediment, groundwater, surface water, indoor air, outdoor air, soil vapor, liquid waste (e.g., leachate, free product), and solid waste for laboratory analyses.

7. Project Engineers.

Must have an MS in Engineering with least **2 years** of experience performing Phase I (ASTM/VAP) environmental assessment tasks, Phase II environmental assessment tasks, and/or remedial/corrective measure activity tasks at hazardous waste (CERCLA and VAP or RCRA and VAP) and petroleum (BUSTR) sites and writing associated reports, **or** a BS in Engineering with at least **3 years** of experience performing Phase I (ASTM/VAP) environmental assessment tasks, Phase II environmental assessment tasks, and remedial/corrective measure activity tasks at hazardous waste (CERCLA and VAP or RCRA and VAP) and petroleum (BUSTR) sites and writing associated reports; **in addition**, this person this person must specifically have (1) experience collecting soil samples for geotechnical testing and (2) experience describing soil samples using the Unified Soil Classification System in accordance with ASTM D 2488, *Standard Practice for Description and Identification of Soils (Visual-Manual Procedure)*.

8. Project Hydrogeologists or Geologists.

Must have an MS in Hydrogeology or Geology with at least **2 years** of experience performing Phase II environmental assessment tasks **and** Phase I (ASTM/VAP) environmental assessment tasks **or** remedial/corrective measure activity tasks at hazardous waste (CERCLA and VAP or RCRA and VAP) and petroleum (BUSTR) sites and writing associated reports, **or** a BS in Hydrogeology or Geology with at least **3 years** of experience performing Phase II environmental assessment tasks **and** Phase I (ASTM/VAP) environmental assessment tasks **or** remedial/corrective measure activity tasks at hazardous waste (CERCLA and VAP or RCRA and VAP) and petroleum (BUSTR) sites and writing associated reports; **in addition**, this person this person must specifically have (1) experience with hollow stem auger, rotary, and direct-push drilling and sampling techniques as applicable for soil and/or bedrock, (2) experience writing geologic boring logs and describing soil samples using the Unified Soil Classification System in accordance with ASTM D 2488, *Standard Practice for Description and Identification of Soils (Visual-Manual Procedure)*, (3) experience performing headspace screening of soil samples using a photoionization detector (PID) or flame-ionization detector (FID), (4) experience collecting and handling soil and groundwater samples for laboratory analysis, (5) experience installing and developing groundwater monitoring wells, ground water extraction wells, and soil vapor probes, and (6) experience using aquifer testing methods (slug and/or pump tests) to evaluate hydraulic conductivity and transmissivity.

SUPPLEMENT ONE (CONT'D)
LABOR CLASSIFICATIONS & PERSONNEL QUALIFICATIONS

9. Project Environmental Scientists:
Must have an MS in Environmental Science, Engineering, Hydrogeology, Geology or another science-related field with at least **1 year** of experience performing Phase I (ASTM/VAP) and Phase II environmental assessment tasks at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum sites (BUSTR) **or** a BS or BA in Environmental Science, Engineering, Hydrogeology, Geology or another science-related field with at least **2 years** of experience performing Phase I (ASTM/VAP) and Phase II environmental assessment tasks at hazardous waste (CERCLA and VAP or RCRA and VAP) sites and petroleum (BUSTR) sites; **in addition**, this person must specifically have **(1)** the knowledge and ability to sample soil, sediment, groundwater, surface water, indoor air, outdoor air, soil vapor, liquid waste (e.g., leachate, free product), and solid waste samples for laboratory analysis in accordance with U.S. EPA's and Ohio EPA's field investigation and sampling guidance, and **(2)** the knowledge and ability to perform other basic field tasks required for environmental assessments, including but not necessarily limited to Phase I site walkovers, measuring and recording static groundwater levels for the evaluation of groundwater flow, monitoring well development, operating air monitoring and water quality field monitoring equipment and properly documenting calibration and field monitoring data, and properly completing chain-of-custody forms. Responsible for completing specific SSWP project tasks as assigned and directed by senior professionals or managers, and if applicable, overseeing and/or coordinating work performed by technicians, surveyors, drillers, heavy equipment operators, other non-management personnel, or subcontractors.
10. Health and Safety Officer:
Must have an MS in Occupational Health, Occupational Safety, or Industrial Hygiene with at least **6 months** of experience writing site-specific Health and Safety Plans (HASPs) and serving as a Health and Safety Officer (HSO) for investigatory or remedial activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites, **or** an MS in Environmental Science, Engineering, Hydrogeology, Geology or a science-related field with at least **2 years** of experience writing HASPs and serving as an HSO for investigatory or remedial activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites, **or** a BS or BA in Occupational Health, Occupational Safety, or Industrial Hygiene with at least **1 year** of experience writing HASPs and serving as an HSO for investigatory or remedial activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites, **or** a BS or BA in Environmental Science, Engineering, Hydrogeology, Geology or a science-related field with at least **3 years** of experience writing HASPs and serving as an HSO for investigatory or remedial activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites; **in addition**, this person must have completed OSHA 40-Hour HAZWOPER Training, OSHA Site Supervisor Initial Training, and OSHA 8-Hour Refresher Trainings in accordance with 29 CFR 1920.120(e), and First Aid/CPR Training. Responsible for assuring that the Contractor and any subcontractors comply with the site-specific Health and Safety Plan (HASP) during site work. This person must have the authority to stop any work activities in order to comply with the HASP or to respond to emergency situations, and serves as the primary Contractor contact for the Ohio EPA Site Coordinator(s) and the Contract Administrator with respect to on-site health and safety concerns and/or emergency situations.
11. Certified Asbestos Inspector:
Must have BS or BA in Environmental Science, Engineering, Hydrogeology, Geology or another science-related field, be certified by the Ohio Department of Health as an Asbestos Hazard Evaluation Specialist, and have at least **1 year** of experience performing asbestos inspections. Responsible for completing Certified Asbestos Inspections in accordance with all applicable local, state, and federal laws and regulations
12. Cartographer/GIS Technician
Must have formal Computer-Aided Design (CAD) and Geographic Information System (GIS) training and at least one year of experience using CAD and GIS to prepare maps, figures, cross sections, and other supporting documentation for Phase I and Phase II environmental assessment reports and remedial action/corrective measure plans.
13. Other Management Personnel:
Must have an MS in Engineering, Hydrogeology, Geology, Environmental Science or a science-related field with at least **1 year** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments or remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites, **or** a BS or BA in Engineering, Hydrogeology, Geology, Environmental Science or a related field with at least **2 years** of experience managing Phase I (ASTM/VAP) and Phase II environmental assessments or remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites.

SUPPLEMENT ONE (CONT'D)
LABOR CLASSIFICATIONS & PERSONNEL QUALIFICATIONS

14. Other Non-Management Professional Personnel
Must have an MS in Engineering, Hydrogeology, Geology, Environmental Science or a science-related field with at least **6 months** of experience performing Phase I (ASTM/VAP) and Phase II environmental assessments or remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites, **or** a BS or BA in Engineering, Hydrogeology, Geology, Environmental Science or a related field with at least **1 year** of experience performing Phase I (ASTM/VAP) and Phase II environmental assessments or remedial/corrective measure activities at hazardous waste (CERCLA and VAP or RCRA and VAP) sites.
15. Field Technician:
Must have at least six months of experience with the investigation and/or remediation of hazardous waste (CERCLA, VAP, or RCRA) sites or petroleum (BUSTR) sites and the knowledge and ability to performing basic tasks required to support environmental assessments and remedial activities.
16. Drilling Rig Operator & Driller's Helper
The drilling rig operator must have at least **2 years** of experience with the operation, maintenance, and safety of the specific drilling equipment being used for the project and possess a valid Certified Drivers License (CDL) if required to transport the drilling equipment being used for the project; the driller's helper must have at least **1 year** of drilling experience; in addition, both driller and helper must participate in an employer mandated drug-screening program.
17. Heavy Equipment Operator
Must have at least **2 years** of experience with the operation, maintenance, and safety of the specific equipment being used for the project and possess a valid Certified Drivers License (CDL) if required to transport the equipment being used for the project; in addition, must participate in an employer mandated drug-screening program.
18. Truck Driver
Must possess a valid Certified Drivers License (CDL) and participate in an employer mandated drug-screening program.
19. Other Non-Management Non-Professional Personnel
Must have at least **six months** of experience with field or office work activities related to investigatory or remedial activities at hazardous waste (CERCLA, VAP, or RCRA) sites or petroleum (BUSTR) sites.
20. All On-Site Personnel
Must have completed OSHA 40-Hour HAZWOPER Training or OSHA 24-Hour HAZWOPER Training as appropriate for the assigned work tasks and OSHA 8-Hour Refresher Trainings in accordance with 29 CFR 1920.120(e).

(Note: additional years of experience with a BS degree are appropriate substitutes for an MS degree.)

SUPPLEMENT TWO
LABOR RATE TABLE
 (Straight Time Hourly Rates)

Labor Category	Straight Time Hourly Rate
Contract Project Manager (MANDATORY)	\$105.00
On-Site Project Manager (MANDATORY)	\$80.00
Other Project Management	\$70.00
Senior Engineer (MANDATORY)	\$110.00
Senior Hydrogeologist or Geologist (MANDATORY)	\$100.00
Senior Environmental Scientist	\$90.00
Project Engineer	\$80.00
Project Hydrogeologist or Geologist	\$70.00
Project Environmental Scientist (MANDATORY)	\$65.00
Health and Safety Officer (MANDATORY)	\$65.00
Certified Asbestos Inspector	\$65.00
Cartographer/GIS Technician	\$65.00
Other Management Personnel	\$50.00
Other Non-Management Professional Personnel	\$45.00
Field Technician	\$45.00
Drilling Rig Operator	\$40.00
Drilling Helper	\$30.00
Heavy Equipment Operator	\$40.00
Truck Driver	\$40.00
Other Non-Management Non-Professional Personnel	\$30.00

SUPPLEMENT TWO (CONT'D)
LABOR RATE TABLE
(Straight Time Hourly Rates)

Labor Rate Notes:

1. Standard Time (ST) will consist of a standard, 40 hour week. Work performed on a mobilization in excess of 40 hours/week/site if Overtime (OT) and is chargeable at Time-and-one-half (1.5 X ST rate). Work performed on State and National Legal Holidays is chargeable at Double Time (DT) (2.0 X ST rate). All time charged for ST must be related to work at actions under this Contract. Hours counting toward OT must be accumulated at a specific site (for cost recovery purposes). OT and DT must be approved in advance by the Contract Administrator or the Ohio EPA Project Coordinator. Unapproved OT or DT will be reimbursed at ST rates.
2. All travel related expenses will be reimbursed in accordance with the Office of Budget and Management's travel rules as set forth in Ohio Administrative Code Rule 126-1-02. Copies of receipts for expenses are required for reimbursement. When an overnight stay is necessary there will be no mileage charge or travel time charged prior to arriving on-site or beginning site related activities, e.g. errands necessary for site work.
3. Mobilization/demobilization costs for personnel shall be at Standard Time rates as listed above. No charge shall be made for personnel travel time or mileage while commuting to and from a job site.
4. No portion of an equipment operator's time or subsistence allowance may be charged for that portion of a day during which the operator's equipment is inoperable due to mechanical failure.
5. Attendance at public meetings, testimony, etc. will be reimbursed at rates consistent with labor categories as listed above.

ENVIRONMENTAL DRILLING AND SAMPLING

Charges associated with drilling and other intrusive activities not listed in this rate schedule will be billed to the Ohio EPA at a rate as the charge accrued by the Contractor for the service rendered. This includes but is not limited to the use of Cable Tool, Hollow-Stem, Roto-sonic, and Direct push type drill rigs for the purpose of but not limited to the installation of monitoring wells, subsurface sampling, geological profiling, and etc. The allowable charge shall be the subcontractor's invoice for the completed task, inclusive of all applicable time and material, plus the applicable markup as proposed on the Cost Summary Form, Attachment Ten.

WASTE PICKUP/TRANSPORTATION

Charges associated with waste pickup and waste transportation, not listed in this rate schedule will be billed to the Ohio EPA at a rate as proposed on the Cost Summary Form, Attachment Ten, not greater than 12% of the charge accrued by the Contractor for the service rendered. The allowable charge shall be the subcontractor's invoice for the completed task, inclusive of all applicable time and material, plus the applicable markup.

WASTE DISPOSAL

Charges associated with the disposal, treatment and/or storage of waste material generated resulting from work under this contract not listed in this rate schedule will be billed to the Ohio EPA at the charge accrued by the Contractor for the service rendered. The allowable charge shall be the subcontractor's invoice for the completed task, inclusive of all applicable time and material. . All waste must be managed, accumulated and stored in accordance with all federal, state and local laws and regulations.

Vendors that own or operate a treatment, storage or disposal facility shall provide a separate rate schedule listing the unit cost for treatment, storage, and disposal for materials that the facility is permitted to accept.

Notes for Waste Disposal:

1. Charges for disposal will not be paid until actual disposal is confirmed by a manifest showing location and invoice cost of disposal.
2. The proper selection of a disposal facility shall be documented in the response action final report.

Notes for Waste Storage:

1. Containers smaller than thirty (30) gallons containing compatible wastes must be consolidated in fifty-five (55) gallon overpack drums.
2. All other details (e.g. quantity, duration, non-permitted waste) shall be addressed in the Site-Specific Work Plan.

SUPPLEMENT TWO (CONT'D)
LABOR RATE TABLE
(Straight Time Hourly Rates)

CHEMICAL TESTING AND ANALYSIS

All analytical costs shall be borne directly by the Ohio EPA. All chemical sampling shall be done via the methods specified in the Site-Specific Work Plan and shall conform to procedures outlined in the Site-Specific Quality Assurance Plan. Vendor will submit samples to the designated Laboratory approved by Ohio EPA.

Vendor will coordinate sampling events with the Ohio EPA designated Project Coordinator prior to submitting samples. No markup will be permitted for samples sent to the Ohio EPA Laboratory.

All chemical testing and analysis not performed by the Ohio EPA contract laboratory shall be done via the methods and the detection limits specified in the Site-Specific Work Plan and shall conform to procedures outlined in the Site-Specific Quality Assurance Plan. Turn-Around-Time (TAT) shall be calculated from the date of receipt of the samples by the laboratory to the postmark date on the results. Normal TAT is considered 28 days, however faster TAT may be requested with approval of the Contract Administrator.

SPECIAL PROVISIONS

For all work under this contract requiring less than two (2) hours working time at the location of the response action, the Vendor shall be compensated for all personnel and equipment mobilized as if said working time had been two (2) hours. Items billable as daily rates, only, will be billed at the daily rate.

The State of Ohio is exempt from federal excise and all Ohio state and local taxes. The State does not agree to pay any taxes on commodities or services acquired from any Vendor. However, the State may reimburse the Vendor for taxes incurred from a third party.

Brand names, trade names, manufacturer's names, and/or catalog numbers listed in this Rate Schedule are used only for the purpose of description and to establish a base level of quality. Items considered to be of equal or better quality may be offered and/or utilized.

SUPPLEMENT THREE
EQUIPMENT RATE TABLE

Equipment Table: Air Monitoring and Sampling Screening

No.	Description	Rental Rates		
		Day	Week	Month
501	Aerosol or Particulate Monitor	\$165.00	\$495.00	\$1,485.00
502	Air Grab Sample Pump (Electric)	\$40.00	\$105.00	\$315.00
503	Air Grab Sample Pump (Manual)	\$20.00	\$40.00	\$85.00
504	CO, CO2, or CO+CO2 Meter	\$75.00	\$220.00	\$660.00
505	Colorimetric Indicator Tube Hand Pump	\$30.00	\$90.00	\$220.00
506	Flame Ionization Detector (FID)	\$185.00	\$570.00	\$1,650.00
507	Flame Ionization Detector (FID) with Photo-ionization Detector (PID)	\$205.00	\$560.00	\$1,725.00
508	Fourier Transform Infrared Spectrophotometer (FTIR)	\$440.00	\$1,320.00	\$3,960.00
509	Helium - Hydrogen Gas Detector	\$135.00	\$530.00	\$1,585.00
510	Hydrogen Sulfide Analyzer	\$245.00	\$695.00	\$1,980.00
511	Landfill Gas Meter (CH4, LEL, O2, CO2, BTU and CFM)	\$185.00	\$545.00	\$1,405.00
512	Landfill Gas Meter (CH4, LEL, O2, CO2, SP or DP, T + CO and/or H2S)	\$210.00	\$580.00	\$1,440.00
513	LEL/O2 Meter or Combustible Gas Indicator (CGI)	\$70.00	\$180.00	\$530.00
514	Manometer (Pressure Meter)	\$75.00	\$175.00	\$465.00
515	Mercury Vapor Analyzer	\$605.00	\$1,735.00	\$4,620.00
516	Multi-Gas Meter (LEL, O2, CO, and H2S)	\$85.00	\$200.00	\$595.00
517	Multi-Gas Meter with PID (PID, LEL, and O2 + CO, CO2, H2S, N02 and/or S02)	\$135.00	\$415.00	\$1,230.00

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Air Monitoring and Sampling Screening (Cont'd)

No.	Description	Rental Rates		
		Day	Week	Month
518	Photo-ionization Detector (PID) with calibration kit (parts-per-billion)	\$140.00	\$440.00	\$1,320.00
519	Photo-ionization Detector (PID) with calibration kit (parts-per-million)	\$110.00	\$375.00	\$1,125.00
520	Portable Gas Chromatograph	\$385.00	\$935.00	\$3,025.00
521	Portable XRF Analyzer	\$660.00	\$1,870.00	\$5,610.00
522	Radiation Survey Meter or Dosimeter	\$55.00	\$165.00	\$495.00
523	Single Gas Meter	\$65.00	\$130.00	\$380.00

Equipment Table: Geophysical, GPS, & Surveying

No.	Description	Rental Rates		
		Day	Week	Month
524	Auto Level (with tripod and rod)	\$65.00	\$235.00	\$695.00
525	Camera, Downhole	\$275.00	NA	\$3,300.00
526	Camera, Thermal Imaging	\$140.00	\$415.00	\$1,240.00
527	Downhole Logging System, Gamma Ray - Resistivity - Temp (winch & probe)	\$370.00	N/A	\$3,810.00
528	Downhole Logging System, Borehole Caliper (winch & probe)	\$370.00	N/A	\$3,700.00
529	Downhole Logging System, Spontaneous Potential - Resistance (winch & probe)	\$420.00	N/A	\$3,750.00
530	Electromagnetic Survey System (Ground Conductivity Meter)	\$250.00	N/A	\$2,090.00
531	Geographical Position System Unit	\$220.00	\$745.00	\$2,230.00
532	Ground Penetrating Radar Unit	\$550.00	N/A	\$4,475.00
533	Ground Resistivity Meter	\$55.00	N/A	\$1,320.00

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Geophysical, GPS, & Surveying (Cont'd)

No.	Description	Rental Rates		
		Day	Week	Month
534	Ground Resistivity System	\$925.00	N/A	\$11,195.00
535	Locator, Magnetic	\$65.00	\$180.00	\$495.00
536	Locator, Pipe/Cable	\$50.00	\$180.00	\$495.00
537	Magnetometer (Magnetic Gradiometer)	\$100.00	N/A	\$2,365.00
538	Measuring Wheel	\$25.00	\$90.00	\$265.00
539	Total Station	\$305.00	\$1,155.00	\$3,465.00

Equipment Table: Power Equipment

No.	Description	Rental Rates		
		Day	Week	Month
540	Air Compressor, < or = 10 CFM	\$35.00	\$105.00	\$220.00
541	Air Compressor, > 10 to 100 CFM	\$85.00	\$325.00	\$805.00
542	Blower System	\$85.00	\$165.00	\$465.00
543	Core Drilling Machine	\$90.00	\$355.00	\$705.00
544	Generator, < or = 5 KW	\$75.00	\$200.00	\$495.00
545	Generator, > 5 to 20 KW	\$415.00	\$1,320.00	\$2,970.00
546	Grout Pump	\$220.00	\$715.00	\$2,200.00
547	Hammer Drill	\$85.00	\$245.00	\$580.00
548	Jackhammer	\$65.00	\$215.00	\$530.00
549	Pneumatic Vac	\$220.00	\$770.00	\$1,540.00

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Power Equipment (Cont'd)

No.	Description	Rental Rates		
		Day	Week	Month
550	Power Washer	\$45.00	\$135.00	\$330.00
551	Remote Lighting System	\$25.00	\$70.00	\$200.00
552	Shop-Vac	\$30.00	\$105.00	\$260.00
553	Steam Cleaner	\$85.00	\$300.00	\$605.00
554	Ventilation Fan (4 ft x 4 ft)	\$20.00	\$85.00	\$165.00

Equipment Table: Project Support, Health & Safety

No.	Description	Rental Rates		
		Day	Week	Month
555	Breathing Air Compressor	\$275.00	\$550.00	\$1,100.00
556	Drum Lifter & Drum Cart	\$30.00	\$80.00	\$200.00
557	Heat Stress Monitor	\$50.00	\$150.00	\$440.00
558	Noise Dosimeter	\$85.00	\$220.00	\$660.00
559	Personnel Decontamination Trailer (with temp control, power source, water storage, and all applicable OSHA equipment)	\$880.00	\$880.00	\$2,640.00
560	Portable Eyewash Station (15 minute unit)	\$15.00	\$35.00	\$100.00
561	Safety Cones	\$5.00	\$10.00	\$15.00
562	Supplied Air System (with 100 ft extension hose)	\$55.00	\$135.00	\$330.00
563	Traffic Barricades (with lights)	\$10.00	\$20.00	\$45.00
564	Two-Way Radio (set of 2)	\$40.00	\$85.00	\$250.00
565	Water Storage Tank (1,000 gal)	\$50.00	\$150.00	\$375.00
566	Water Tank Trailer (500 gallon)	\$55.00	\$185.00	\$470.00

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Pumps

No.	Description	Rental Rates		
		Day	Week	Month
567	Centrifugal Pump (10 HP)	\$85.00	\$275.00	\$655.00
568	Centrifugal Pump (1-2 HP)	\$20.00	\$65.00	\$165.00
569	Diaphragm Pump	\$40.00	\$120.00	\$285.00
570	Electric Ground Water Purge Pump, (rated for 100 ft less)	\$125.00	\$350.00	\$780.00
571	Electric Ground Water Purge Pump, (rated for 120 ft less)	\$155.00	\$380.00	\$1,130.00
572	Electric Ground Water Purge Pump, (rated for 200 ft or less)	\$185.00	\$465.00	\$1,275.00
573	Electric Submersible Pump, 10 HP (with control box and riser)	\$135.00	\$520.00	\$1,100.00
574	Electric submersible Pump, 20 HP (with control box and riser)	\$210.00	\$690.00	\$1,595.00
575	Electric Submersible Pump, 40 HP (with control box and riser)	\$250.00	\$855.00	\$1,870.00
576	Electric Submersible Pump, 60 HP (with control box and riser)	\$305.00	\$990.00	\$3,395.00
577	Ground Water Sampling Bladder Pump System (with controller and air compressor)	\$300.00	\$625.00	\$1,815.00
578	Ground Water Sampling Electric Submersible with Controller	\$215.00	\$495.00	\$1,540.00
579	Ground Water Sampling Peristaltic Pump	\$55.00	\$155.00	\$465.00
580	Lift (Inertial) Pump	\$110.00	\$330.00	\$990.00
581	Low Flow Ground Water Sampling System	\$185.00	\$550.00	\$1,650.00
582	Sump Pump	\$45.00	\$180.00	\$530.00
583	Transfer (Trash) Pump, 2-inch	\$35.00	\$110.00	\$265.00
584	Transfer (Trash) Pump, 4-inch	\$55.00	\$220.00	\$770.00

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Soil & Sediment Sampling

No.	Description	Rental Rates		
		Day	Week	Month
585	Drive Hammer or Slide Hammer	\$25.00	\$90.00	\$265.00
586	Eckman Dredge Sampler	\$50.00	\$475.00	\$465.00
587	Hand Auger	\$50.00	\$135.00	\$300.00
588	Hand Auger Kit	\$95.00	\$220.00	\$660.00
589	Powered Flighted Auger Kit	\$90.00	\$420.00	\$1,430.00
590	Side Wall Sampler	\$25.00	\$90.00	\$265.00
591	Sludge Sampler	\$55.00	\$165.00	\$495.00
592	Soil Core Sampler	\$25.00	\$90.00	\$265.00
593	Soil Core Sampler Kit	\$95.00	\$175.00	\$385.00
594	Soil Vapor Probe Kit	\$220.00	\$660.00	\$1,980.00

Equipment Table: Water Monitoring & Sampling

No.	Description	Rental Rates		
		Day	Week	Month
595	Barometric Pressure Logger	\$55.00	\$165.00	\$495.00
596	Composite Sampler	\$90.00	\$330.00	\$825.00
597	Dissolved Oxygen Meter	\$70.00	\$220.00	\$660.00
598	Kemmerer Sampler	\$55.00	\$220.00	\$660.00
599	Multi-Meter, pH-ORP + Cond or DO	\$95.00	\$285.00	\$750.00
600	Multi-Meter, pH-Temp-Cond	\$45.00	\$110.00	\$300.00

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Water Monitoring & Sampling (Cont'd)

No.	Description	Rental Rates		
		Day	Week	Month
601	Multi-Meter, pH-Temp-Cond-Salinity (4 parameters)	\$70.00	\$200.00	\$645.00
602	Multi-Meter/Flow-Through Cell with pH-Temp-Cond + 3 of Salinity, ORP, DO, Turbidity, TDS, Resistivity (6 parameters total)	\$125.00	\$350.00	\$1,040.00
603	Multi-Meter/Flow-Through Cell with pH-Temp-Cond + 5 of Salinity, ORP, DO, Turbidity, TDS, Resistivity (8 parameters total)	\$195.00	\$460.00	\$1,210.00
604	Multi-Parameter Water Level Datalogger (single connection; transducer, reader, and 500 ft cable)	\$220.00	\$660.00	\$1,980.00
605	Oil/Water Interface Meter, <200 ft	\$85.00	\$220.00	\$660.00
606	Pressure Transducer Cable (up to 500 ft)	\$45.00	\$135.00	\$400.00
607	Surge Block or Slug	\$25.00	\$90.00	\$265.00
608	Turbidity Meter	\$40.00	\$135.00	\$400.00
609	Water Level (or Lever-Temp) Datalogger (single connection; transducer, reader, and 500 ft cable)	\$165.00	\$495.00	\$1,485.00
610	Water Level Datalogger (8 transducer cable connections)	\$130.00	\$365.00	\$1,090.00
611	Water Level Datalogger (single transducer cable connection or PDA unit)	\$85.00	\$250.00	\$745.00
612	Water Level Indicator, < 200 ft	\$35.00	\$135.00	\$400.00
613	Water Level Pressure Transducer (10-500 psig)	\$55.00	\$165.00	\$495.00
614	Water Level Pressure Transducer with Temp, Cond (10-500 psig)	\$80.00	\$235.00	\$695.00
615	Water Level-Temp -Cond Meter	\$85.00	\$330.00	\$990.00
616	Water Level-Temp-Cond Datalogger (single connection; transducer, reader, and 500 ft cable)	\$165.00	\$495.00	\$1,485.00
617	Water Meter or Flowmeter	\$140.00	\$265.00	\$795.00

SUPPLEMENT THREE CONT'D)
EQUIPMENT RATE TABLE

Equipment Table: Weather Monitoring

No.	Description	Rental Rates		
		Day	Week	Month
618	Anemometer	\$45.00	\$155.00	\$465.00
619	Digital Thermometer	\$15.00	\$45.00	\$135.00
620	Rain Gauge	\$10.00	\$20.00	\$35.00
621	Weather Station	\$330.00	\$470.00	\$1,045.00

Equipment Table: Remediation Equipment

No.	Description	Rental Rates		
		Day	Week	Month
622	Air Sparge Pilot Unit (< or = 15 HP)	\$495.00	\$990.00	\$1,980.00
623	Carbon Vessel, < or = 2000 lbs.	\$185.00	\$730.00	\$2,180.00
624	Dual Phase Extraction (DPE) Pilot Unit	\$1,760.00	\$3,520.00	\$7,040.00
625	Oil/Water Separator, < or = 25 gpm	\$110.00	\$275.00	\$550.00
626	Oil/Water Separator, 26 to 50 gpm	\$220.00	\$550.00	\$1,100.00
627	Soil Vapor Extraction (SVE) Pilot Unit (Explosion Proof; < or = 40 HP)	\$880.00	\$1,760.00	\$3,520.00

Notes for Equipment:

1. For items noted above by hour/day unit costs, the maximum charge for a piece of equipment in any day of operation or use shall be the daily rate.
2. For items noted above by day/week unit costs, the maximum charge for a piece of equipment in any calendar week of operation or use shall be the weekly rate.
3. A period following a full calendar week will be billed at the daily rate until the maximum weekly rate is exceeded.
4. Mobilization/demobilization costs for equipment shall be at the rates listed above.
5. Items denoted above by hour/day unit costs may be billed only when in actual operation or use. Equipment operation time must be referenced in the daily log.
6. For items not listed above, total charges for a specific item on a specific response action shall not exceed the item's purchase price.

SUPPLEMENT THREE (CONT'D)
EQUIPMENT RATE TABLE

Notes for Equipment (Cont'd):

7. Charges for non-site-specific travel (e.g. meetings with Ohio EPA staff, etc.) shall use current mileage rates, as stated in Ohio Administrative code 126-1-02, instead of the hourly/daily rate listed in the rate schedule.
8. All vehicle rates (e.g. trucks, backhoe, support vehicles, etc.) are inclusive of, and no separate charges shall be made for: all fuel, lubricants, operating fluids or repair parts.
9. All equipment rates are inclusive of, and no separate charges shall be made for ancillary equipment, (e.g., fittings, hoses, fuel, batteries, auxiliary attachments and other similar items).
10. Outside of mobilization/demobilization activities no equipment time shall be charged except when the equipment is on location at a response action or when the equipment is used for the transport of waste or other material from such a location to a treatment, storage, or disposal facility.
11. All equipment operators shall be fully licensed to operate equipment.
12. No portion of equipment time may be charged for that portion of a day during which the equipment is inoperable due to mechanical failure.
13. The Vendor shall be responsible for maintaining security of its equipment.
14. Rental of equipment not listed in the above schedule shall be billed at the rate specified in the current edition of: Rental Rate Blue Book for Construction Equipment, unless justification which substantiates a higher rate is submitted to, and approval received from, the Contract Administrator.
15. The rates shown for items listed above also indicate the rates chargeable for such items when made available for use by Ohio EPA personnel.
16. Equipment owned by Ohio EPA and used by the Vendor shall be returned in working condition with all parts and appurtenances intact. Broken or missing equipment must be replaced at Contractor's expense without such costs being billed to Ohio EPA.
17. Charges for equipment and personnel shall terminate upon cessation of use. When personnel or equipment are no longer required for actions under the Scope of Work they shall be removed from the site or dropped from listing as chargeable items. Items required are to remain on site because of regulation or foreseeable use under the Scope of Work may retain an active charge status.
18. A piece of equipment required to perform a subcontracted task shall not have the applicable unit price applied. Subcontracted work will be inclusive of all costs and all equipment utilized by a subcontractor shall be incorporated into their respective price quote and/or invoice.
19. All expendable/disposable material which includes but is not limited to tape, absorbent, bailers, drums, padlocks, monitoring well casing, monitoring well screen, well pack, grout, etc. that is purchased and used by the Contractor while executing a mobilization order under this contract will be billed at a rate of cost plus a markup of not more than 12% as proposed on the Cost Summary Form, Attachment Nine. Copies of all applicable receipts and/or invoices shall be included with the applicable invoice.
20. Non-disposable/non-expendable materials not listed above but which are kept in stock by the Vendor shall be billed to the Ohio EPA at rates no higher than that charged to the Vendor's best customer.

SUPPLEMENT FOUR
INVOICE AND COVER PAGE FORMAT

The Offeror must use the Web link that follows to obtain a copy of the Invoice Sample file. Ohio EPA desires the Invoice/Cover to be in a format provided in this sample. A statement must be provided acknowledging and agreeing to comply.

This is a sample of an invoice and cover page designed to expedite review and payment. Should this format prove to be incomplete in some manner, the Contractor may modify or add to the provided format with prior approval of the OEPA Contract Representative.

<http://procure.ohio.gov/pdf/Invoice Sample.doc>