



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: NEW MODEL YEAR 2021 OR NEWER CAB & CHASSIS, CONVENTIONAL CAB WITH 24 FT. VAN BODY & 16FT. VAN BODY, 26,000 & 16,500 GVWR

CONTRACT No.: RS903121

EFFECTIVE DATES: 06/04/21 to 04/30/22

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS903121 that opened on 05/03/21. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the [Instructions to Bidders](#) and [Standard Terms and Conditions](#), special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

CONTRACT RENEWAL. This Contract may be renewed after the ending date of the Contract solely at the discretion of the Contracting Agency for a period of one month. Any further renewals will be by mutual agreement between the Contractor and the Contracting Agency for any number of times and for any period of time. The cumulative time of all mutual renewals may not exceed twenty-four (24) months unless the Contracting Agency determines that additional renewal is necessary.

This Requirements Contract is available to all State agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Signed: _____
Matthew Whatley, Interim Director Date

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SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within noted timeframe on Price Schedule page after receipt of order. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder may be required to submit descriptive literature of the supplies or services being offered. If requested, the literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not provided as part of the bid response, the Bidder must provide said literature within five (5) calendar days after request/notification by the Office of Procurement Services to do so. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the State of Ohio. Failure of the bidder to furnish descriptive literature either as part of their bid response or within the time specified herein will deem the bidder not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the State will evaluate the Bid based on the unit price of the Cab & Chassis, all specified equipment, fully operational and adjusted to factory specifications, plus appropriate delivery charge. If there is no "delivery charge per mile round trip map mileage rate" supplied, or the calculated value of the delivery charge is less than the minimum delivery charge, the minimum delivery charge will be used for evaluation purposes. The state reserves the right to reject the "per mile" delivery charge or the "minimum" delivery charge if it is determined to be excessive.

All bidders are required to submit a factory build/order sheet showing all of the standard and option items for each piece of equipment bid to verify each bid is in conformance with the required bid specifications. If not provided as part of the bid response, the Bidder must provide within five (5) calendar days after request/notification by the Office of Procurement Services to do so. Failure of the bidder to furnish factory build/order sheet either as part of their bid response or within the time specified herein will deem the bidder not responsive.

Example Calculation:

Total Item Cost = [(vehicle unit bid price) x (estimated number of units)] + [(delivery charge per mile round trip x 300) x estimated number of vehicles]

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder by vehicle line item. Additional Options of the low bidder will be evaluated by DAS and may be selected for award.

OPTION PRICING NOTE: Option prices bid are to be less than the manufacturer's suggested retail price(s) (MSRP). Bidder signifies by their signature on page one (1) of the ITB that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from any award. Bidders found to be over charging for options at the time of invoicing will be required to submit corrected invoices reflecting proper pricing.

ADDITIONAL OPTION PACKAGES: Bidders may elect to supply pricing for popular or common option packages not included in the required option table. Additional option packages quoted will be made available to the ordering entities at the discretion of DAS, as part of the Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

FIRM FIXED-PRICE CONTRACT: The contract is a Firm Fixed-Price Contract. The Contractor(s) is required to provide to the using agency supplies or services at the listed price(s) for the duration of the contract, and any extensions thereto.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period. The Contractor is responsible for emailing the Analyst listed on page one of the contract with any company contact changes.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to one of the following addresses,

For same day or overnight deliveries:

Huntington National Bank
ATTN: L-3686
7 Easton Oval
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services
L-3686
Columbus, OH 43260-3686

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may suspend, terminate or cancel this Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report

The Contractor should make the check payable to: Treasurer, State of Ohio.

Use the following address for same day or overnight deliveries:

Huntington National Bank
ATTN: L-3686
7 Easton Oval
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services
L-3686
Columbus, OH 43260-3686

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may suspend, terminate or cancel this Contract.

BID AUTOMOBILE LIABILITY CHECKLIST:

Contractor will indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES:

List names of subcontractors who will be performing work under the Contract.

| | |
|--------------------------------|-------|
| <u>Cenwald Truck Equipment</u> | _____ |
| _____ | _____ |
| _____ | _____ |

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

TRANSPORTATION CHARGES: Any items(s) ordered from this contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the State of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the item page. When generating orders, the ordering entity will contact the Contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the state of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

MINIMUM DELIVERY CHARGE: This charge is to be used when the rate per mile per vehicle, as listed on the item page, times the number of round trip miles is less than the minimum delivery charge. The Contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.

PLACEMENT OF ORDERS: Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a Contract, awarded pursuant to this Bid, will be placed directly with the Contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

PURCHASE ORDERS: Purchase Orders for item(s) listed in this Contract will be placed directly with the Contractor by the ordering agency. All purchases, made by state agencies only, will be placed using either the official State of Ohio Purchase Order or, by a purchase order issued by the State's third party financing administrator. The State will not be obligated to pay for purchases of any supplies or services made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the Contract. A Purchase Order will authorize the Contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice, will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the Contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the Contractor.

ALL purchase orders placed against this contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

| TITLE TO: | SHIP TO: | BILL TO: |
|----------------------|---------------|-----------------|
| AGENCY TAX NO. _____ | | |
| AGENCY _____ | _____ | _____ |
| ADDRESS _____ | _____ | _____ |
| CITY/STATE/ZIP _____ | _____ | _____ |
| COUNTY _____ | CONTACT _____ | TELEPHONE _____ |

In addition, the ordering entity must list on each purchase order an agency contact person with phone number for dealer questions, delivery notification, etc., as shown above.

SUBMISSION OF INVOICES: Refer to the Standard Contract Terms and Conditions; IV, Order and Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

PAYMENT: During the term of this contract, a third party financing option will be made available to State agencies only; not to political subdivisions. The Contractors (dealers) will be notified by the State to review the order to pay process utilized by the third party administrator. Contractors will continue to receive payment in full; either from the State or the third party administrator. If payment is received from the third party administrator, the title to the vehicle is to (may) be forwarded to the third party administrator. If a third party administrator is used for payment, there could be a delay in receipt of payment.

It is unknown which agencies may purchase through a third party administrator or quantity of vehicles being purchased. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the third party financing administrator and the dealer.

Payment will be issued once full order is completed and vehicles are delivered to ordering agency.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd)

SERVICE: The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. This requires that all fluids are filled to their maximum levels unless otherwise defined. Unit shall conform to all current Federal Safety Regulations including OSHA.

SERVICE POLICY: The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the state of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

CERTIFICATE OF TITLE: The Contractor must submit application for certificate of title within one (1) business day after delivery of vehicle(s) has been made to the ordering agency. The title shall be delivered within fifteen (15) days after delivery of vehicle(s) to the ordering agency.

AGENCY REGISTRATION: The Contractor shall furnish the Title Documents for each new vehicle and deliver same to the Department ordering the vehicle, unless otherwise specified on purchase order. The Contractor shall deliver with the necessary papers a \$5.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

ADVERTISEMENT: Dealer name-signs shall not be affixed to any part of the delivered vehicle.

DEALER LICENSE: In reference to ORC [4517.12](#), bidder must provide proof of a dealers written authority from the manufacturer or distributor to sell new vehicles.

SALES LICENSE: Contractor must be licensed to sell new motor vehicles pursuant to ORC [4517.01](#) and [4517.02](#).

DAS may ask for proof of a salesperson's license after bid opening if not provided at bid opening. If requested, the dealer will have five (5) business days to respond.

USAGE REPORTS: Every six (6) months the Contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Contract Analyst (GDC041).

Contractor is to submit two (2) separate reports, one (1) for state agencies purchases and the other report for political subdivision purchases. An example of the report formatting is below:

| INDEX NUMBER | CONTRACT NUMBER | CUSTOMER | ITEM NUMBER | # UNITS SOLD | \$ VALUE |
|--------------|-----------------|----------|-------------|--------------|----------|
|--------------|-----------------|----------|-------------|--------------|----------|

NOTE: THE ENERGY POLICY ACT WAS SIGNED INTO LAW IN 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

- A. Scope: These specifications define the State's requirements for new, never titled, model year 2021 or manufacturer's current production model trucks to be utilized by state agencies in the operation of state government. This includes political subdivisions that are members of the Department of Administrative Services, Office of Procurement Services Cooperative Purchasing Program.
- B. Vehicle shall be the latest current model, complete with all standard equipment, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed below, must not be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year, and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including seat belts and shoulder harness.
- C. Classification: Due to the life cycle of vehicles, usage data will change from year to year. The State makes no representation or guarantee as to the actual number of vehicles that will be purchased by participating agencies.

The estimates listed below are based upon 2020 vehicle purchases and projections for 2021:

| Item Number | Estimated # of Units | Classification: |
|-------------|----------------------|--|
| 1 | 2 | NEW MODEL YEAR 2021 OR NEWER CAB & CHASSIS, CONVENTIONAL CAB WITH 24 FT. VAN BODY, 26,000 GVWR |
| 2 | 2 | NEW MODEL YEAR 2021 OR NEWER CAB & CHASSIS, CONVENTIONAL CAB WITH 16 FT. VAN BODY, 16,500 GVWR |

NOTE: Political subdivision purchases are not included in the figures shown above. The evaluation is based upon these State usage figures. This Contract will be available to political subdivisions, in addition to the State usage projections above.

II. APPLICABLE DOCUMENTS:

- A. [Ohio Revised Code Section 125](#)
- B. Ohio Revised Code Chapters [4501](#), [4503](#), [4513](#), and [4517](#)
- C. Federal Motor Vehicle Safety Standards (FMVSS)
- D. Society of Automotive Engineers (SAE) Automotive Technical Standards
- E. Occupational Safety & Health Administration (OSHA) Regulations
- F. U.S. Environmental Protection Agency (EPA) Laws & Regulations
- G. Model Year 2021 or Manufacturer's most current Model EPA Fuel Economy Guide

SPECIFICATIONS (CONT'D)

III. DELIVERY:

- A. Upon receipt of an order from an ordering agency, the Contractor will confirm receipt of the agency's order by either fax or electronic means. Contractors are required to enter orders with the factory within two (2) days after receipt of purchase order. The Contractor is to provide confirmation of the factory orders to the ordering agency by either fax or electronic means. The confirmation document shall confirm the Contractor's order number, specific item(s), order quantities, unit price, a copy of the order notification and vehicle order number. The confirmation document may be a copy of the agency's order with the Contractor's order number entered thereon. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items.

Upon receipt of the vehicle from the manufacturer, the dealer is to acknowledge receipt of the vehicle to the ordering agency. The Contractor (dealer) is to then schedule delivery with the ordering agency. Delivery may be refused by the ordering agency if delivery was not scheduled.

- B. Any State of Ohio ordering entity and/or political subdivision ordering from this Contract must assure that they have included a contact, email address, phone/fax numbers on the purchase order to the dealership.

C. DELAYED DELIVERY:

1. Certain agencies may require delayed delivery on various items within this Contract. For any vehicle order that requests delayed delivery, the storage charges per day shall commence seven (7) calendar days after agency contact person notification that vehicle(s) so ordered are serviced and ready for delivery. The rate of such charges shall be indicated on the Price Schedule as Delayed Delivery Storage Charge. Failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.
2. If ordering entities elect to take delivery at the Contractor's place of business, pickup must be within seven (7) calendar days after notification that the vehicle is serviced and ready for pickup. If the vehicle is not picked up within the seven (7) calendar days after notification, the ordering entity is subject to a storage charge. The rate of such charges shall be indicated on the Price Schedule as Delayed Delivery Storage Charge. Failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.

D. DELIVERY INSTRUCTIONS:

The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be affected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of Procurement Services.

F. MANUFACTURER'S PRODUCTION TERMINATION NOTICE (BUILD-OUT):

1. The Contractor is required to notify the Office of Procurement Services when build out dates are released by the manufacturer. A Build Out Schedule is listed in the Contract to assist entities in planning vehicle purchases. If an order is accepted by the Contractor after the build out date and price protection for the new model year has not been established, the normal delivery timeline for delivery is required.
2. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any Contract resulting from this Bid, shall be provided to the Contractor no later than the manufacturer's build-out date. Agencies will be notified of these dates, but are urged to submit their orders as quickly as possible after receipt of the contract.
3. All orders received and accepted by the Contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the Contract price.
4. Any order received by the Contractor after the build-out date will be subject to availability. The Contractor reserves the right to accept or reject these orders. The Contractor will be required to notify the ordering agency, within five (5) working days after the purchase order has been received by the Contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted it shall be returned to the ordering agency by the Contractor. Once accepted, the Contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The Contractor will be held liable for any difference in price.

SPECIFICATIONS (CONT'D)

IV. NOTES:

- A. **WARRANTY:** Unless ordered with extended warranty, manufacturer's standard warranty shall apply. Copy of warranty must be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered.
- B. Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with State of Ohio requirements. Payment will not be made for any extra accessories delivered on vehicles.
- C. Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, Contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.
- D. **DIFFERENTIAL TYPE/RATIO:** For the purposes of this Bid the terms limited slip, anti-spin, automatic locking, rear locking, TRAC-LOC, etc. are to have the same meaning. The bidder is to state the standard rear axle ratio being provided and is to quote any additional ratio that may be available when preparing their bid.

SPECIFICATIONS (CONT'D)

SPECIFICATION SHEET: Shown below are the specifications requirements for equipment that the State desires to purchase. Bidder signifies compliance or non-compliance with the specifications by indicating "YES" or "NO" in the Y/N column of this form and returning with the bid response. These specifications are only considered as necessary to establish functional requirements. Proprietary design, exact dimensions, capacities, or restrictive features will not preclude acceptance of other recognized alternates meeting comparable performance requirements as determined by the Department of Administrative Services. List all deviations/equivalent offer to the specifications in the bid response in the "Equivalent Offer" column, if additional space is needed, please use a separate sheet to reference this information with the corresponding line number. Failure to comply may deem the bid non responsive.

APPLICATION: These specifications describe the minimum requirements for a model year 2021 or newer Cab & Chassis with a conventional cab and van body. The Cab & Chassis with Van Body will operate primarily to transport furniture, food carts, etc. within the State or locally.

ITEM #1 – CAB & CHASSIS, 26,000 LB. GVWR, CONVENTIONAL CAB WITH 24 FT. VAN BODY

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|----------|------------------------------|--|-----------------------|
| 1. | Engine | 320 HP @ 3900 RPM. Bidder to specify if Gas or Diesel: Diesel | |
| 2. | Automatic Transmission | Automatic, 5th generation controls; closed ratio, 6 speed, with double overdrive; on/off highway, included park pawl, with PTO provision, less retarder, with 26,000 lb. GVW & GCW | |
| 3. | Torque | 460 ft. – lbs. Torque @ 3000 RPM | |
| 4. | PTO Provision | Required | |
| 5. | Drivetrain | 4 x 2 | |
| 6. | Cooling System | Radiator | |
| 7. | Coolant | - 40 ° F | |
| 8. | Air Flow Restriction Gauge | Bidder to Specify where mounted. | Air filter under hood |
| 9. | Battery Box | Located under the cab | |
| 10. | Circuit Breakers | In lieu of fuses, mechanical reset | |
| 11. | Emissions: | Must meet all federal emissions standards in effect at the time of delivery | |
| 12. | Exhaust | Located under the cab | |
| 13. | Alternator | 100 Amp minimum | |
| 14. | Battery | Bidder to Specify. Must be OEM recommended battery for vehicle. | (2) 750 CCA batteries |
| 15. | Wheelbase (in.) | 190 | |
| 16. | Cab to Axle (CA) (in.) | 186 | |
| 17. | GVWR (lbs.) | 26,000 lbs. maximum, must be non-CDL requirement | |
| 18. | GCWR (lbs.) | Bidder To Specify | 50,000 lbs. |
| 19. | Front Axle (FA) (lbs.) | 10,000 | |
| 20. | Front Springs | Taper Leaf | |

SPECIFICATIONS (CONT'D)

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|----------|-----------------------------------|--|------------------------|
| 21. | Front Spring Capacity (lbs.) | 10,000, minimum | |
| 22. | Front Shock Absorbers | Required | |
| 23. | Rear Axle (RA) (lbs.) | 19,000, single speed | |
| 24. | Rear Axle Ratio | Rear axle ratio shall provide a minimum start ability of 25% at maximum GVWR. Speed must be electronically governed to the mechanically governed speed rating. A variety of available rear axle ratios shall be provided with the bid, the value will be specified at time of order. A performance chart must be provided to show grade ability, road speed, wheel horse power, and RPM in each gear for each rear axle ratio. | |
| 25. | Rear Suspension | Ride Optimized Suspension 19,000 lb. capacity, 9.25" Ride Height, with shock absorbers | |
| 26. | Rear Spring Capacity (lbs.) | 20,000 | |
| 27. | Fuel Tank | Bidder to Specify. Must be OEM recommended Fuel Tank size (gallons) for vehicle. | 50 gallon |
| 28. | Front Wheels | Steel wheels, 10 hole disc type, painted white | |
| 29. | Rear Wheels | Steel wheels, 10 hole disc type, painted white | |
| 30. | Brakes | Hydraulic, with ABS | |
| 31. | Parking Brake | Spring actuated | |
| 32. | Front Tires (Must Exceed FA Cap.) | Tubeless, H, D, radials, all season traction thread | |
| 33. | Rear Tires (Must Exceed RA Cap.) | Tubeless, H, D, radials, all season traction thread | |
| 34. | Spare Tire | Full Size Tire required. Bidder to Specify location of spare tire on the vehicle. | Will be loose in body. |
| 35. | Front Bumper | Steel, Full width | |
| 36. | LED Lighting | Where available | |
| 37. | Doors | 2 | |
| 38. | Grab Handle | One on each side of cab | |
| 39. | Mirrors | 1 convex look down, right side, 6"x 10 1/4" Left and Right, Rectangular integral convex both sides heated, power both sides | |
| 40. | Exhaust | Horizontal muffler and exhaust. Exhaust to point towards side of truck | |
| 41. | Hood | Front Tilting with assist | |
| 42. | Paint | Single color cab, clear coat. BIDDER TO SPECIFY STANDARD PAINT COLORS OFFERED: White, Black, Blue | |
| 43. | Seating Capacity | 3 person | |
| 44. | Driver Seat | High-back with integral headrest, adjustable, air ride | |
| 45. | Passenger Seat | High-back, 2 person, fixed, bench, integrated headrest both positions | |
| 46. | Arm Rests | Required, driver's side. | |
| 47. | Seat Covering | Cloth | |
| 48. | Floor Covering | Rubber | |

SPECIFICATIONS (CONT'D)

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|-------------------|----------------------------------|--|--|
| 49. | Sun Visor (Interior) | Required | |
| 50. | Restraint System | Driver and Passenger | |
| 51. | Radio | AM/FM | |
| 52. | Air Conditioning | Factory Installed | |
| 53. | Throttle | Electronic | |
| 54. | Cruise Control | Required | |
| 55. | Steering Wheel | Adjustable Tilt | |
| 56. | Turn Signal System | Self-Cancelling | |
| 57. | Intermittent Windshield Wipers | 2 Speed electric with intermittent and washer feature | |
| 58. | Horn | Dual Electric | |
| 59. | Vocational Switches | Bidder to Specify. Must be OEM recommended location for switches on vehicle. | DASH |
| 60. | Power Windows and Door Locks | Required | |
| 61. | Power Point | 12 Volt Round | |
| 62. | Gauge Cluster | Oil pressure, air pressure, engine coolant temperature, ammeter, hour meter, and tachometer | |
| 63. | Back Up Alarm | Required | |
| 64. | Dome light | Required | |
| 65. | Tinted Glass | Required, must allow 70% light transmission | |
| 66. | Battery Shut-off Switch | Required | |
| Cargo Box: | | | |
| 67. | Internal Box Length (ft.) | 24' | |
| 68. | Internal Box Height (in.) | 102, minimum, inside dimension | |
| 69. | Internal Box Width (in.) | 96, minimum, inside dimension | |
| 70. | Rear Door | Roll-up type, constructed of plywood covered with aluminum | |
| 71. | Rear Door Opening (in.) | Bidder to Specify. | 93.28 W x 96.31 H |
| 72. | Grab Handle | One each side at the rear of the body positioned above the tail lights. | |
| 73. | Rear Bumper | 11" tail extension, flush with van body floor, steel | |
| 74. | Steps | Side access steps mounted to side of bumper, step height 24" and 38" from ground | |
| 75. | Interior walls and nose covering | To be covered with 3/8" thick, minimum, plywood to a height of 60". 3 wooden slats are to be evenly spaced between the top of the plywood and the ceiling | |
| 76. | Scuff Plate | A 12" steel scuff plate is to be installed, over the plywood, at the base of the walls and nose | |
| 77. | E Track | Two rows to be installed, horizontally, on each side wall at 30" and 60" above the floor and shall include four shoring beams of heavy duty aluminum with a horizontal rating of 2,500 lbs. each | |
| 78. | D Rings | Sixteen (16) D Rings evenly spaced on floor, eight (8) per side along walls. Flush mounted. Bidder to specify type of metal for D Rings and capacity (lbs) for D rings. | Steel construction/zinc finish and rated at 1200 lbs break strength. |

SPECIFICATIONS (CONT'D)

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|---------------------------|---------------------------------------|--|---|
| 79. | Flooring | 1-1/8" thick, minimum, laminated hardwood, floor is to be flat | |
| 80. | Dome Light | 2 Dome lights, minimum | |
| 81. | Mud Flaps | Behind rear wheels with anti-sail bracket, plain, no advertisement | |
| 82. | Undercoat | Under structure of body to be undercoated | |
| 83. | Van Body Color | White exterior | |
| 84. | Type | Electric/Hydraulic Lift Gate, Conventional, tuckunder | |
| 85. | Load Capacity | 3,000 lbs. | |
| 86. | Steel Platform | To be a minimum of 40" deep and a maximum of 86" wide, Wedge Type. | |
| 87. | Switch | Push button or toggle switch controls inside of van body to raise and lower platform. Additional outside switch mounted facing outside or inside so that it is protected from the elements | |
| 88. | Safety Power cut-off switch | To be located inside cab of truck | |
| 89. | Lift Gate Painted | Black | |
| Optional Equipment Items: | | Provide Pricing on Pricing Schedule | |
| 90. | Parts Manual(s) & Service Manual(s) | See page 15 | |
| 91. | 45-Day Tag | See page 15 | |
| 92. | Additional Set of Keys | See page 15 | |
| Dimensions/Capacities: | | Provide Dimensions/Capacities | Bidder to Specify |
| 93. | Base Curb Weight (lbs.) | Bidder to Specify | 10,553 lbs. |
| 94. | Total Truck Available Capacity (lbs.) | Bidder to Specify | 50,000 lbs |
| 95. | Payload Capacity (lbs.) estimated | Bidder to Specify | 15,446 lbs. |
| Warranty: | | Provide Warranty Information | Bidder to Specify |
| 96. | Mft. Standard Warranty (Min.) | Bidder to Specify | Mft. Standard, plus 1 year equipment warranty |

PRICE SCHEDULE:

ITEM #1 – CAB & CHASSIS, 26,000 LB. GVWR, CONVENTIONAL CAB WITH 24 FT. VAN BODY

| ITEM ID NO. | DESCRIPTION | UNIT OF MEASURE | UNIT PRICE |
|-------------|---|-----------------|-------------|
| 39386 | NEW, MODEL YEAR 2021 OR NEWER CAB & CHASSIS, 26,000 LB. GVWR, CONVENTIONAL CAB WITH 24 FT. VAN BODY | EACH | \$86,733.00 |

CAB AND CHASSIS OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION DESCRIPTION | UNIT OF MEASURE | UNIT PRICE |
|-------------|--------------------------|------------------------|-----------------|------------|
| 39387 | TAG | 45 DAY TAG | EACH | \$18.00 |
| 39388 | PM | PARTS MANUAL | EACH | \$300.00 |
| 39389 | SM | SERVICE MANUAL | EACH | \$300.00 |
| 39390 | 1K | ADDITIONAL SET OF KEYS | EACH | \$375.00 |

ADDITIONAL OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTIONS | UNIT OF MEASURE | UNIT PRICE |
|-------------|--------------------------|--|-----------------|------------|
| 39391 | 68E | ADDITIONAL OPTION PACKAGE: AIR SUSPENSION | EACH | \$2,990.00 |

| ITEM ID NO. | DELIVERY CHARGE | UNIT OF MEASURE | UNIT PRICE |
|-------------|---|-----------------|------------|
| 39392 | DELIVERY CHARGE PER MILE, PER VEHICLE ROUND TRIP MILEAGE FOR DELIVERY BY THE CONTRACTOR | MILE | \$ 0.99 |
| 39393 | MINIMUM DELIVERY CHARGE | PER DELIVERY | \$275.00 |

Delayed Delivery Daily Storage Charge (see Section III, C. Delayed Delivery): \$15.00 per day

PRICE SCHEDULE (CON'TD)

CHASSIS INFORMATION

| | |
|------------------------------|--|
| | ITEM #1 NEW, MODEL YEAR 2021 OR NEWER CAB & CHASSIS, 26,000 LB. GVWR, CONVENTIONAL CAB WITH 24 FT. VAN BODY |
| MANUFACTURER CAB/CHASSIS | FORD |
| MODEL NO. & YEAR CAB/CHASSIS | F-650 DIESEL 2022 (F6D) |
| MANUFACTURER OF TIRES | GOODYEAR BUT SUBJECT TO CHANGE AT DISCRETION OF FORD |

SPECIFICATIONS (CONT'D)

SPECIFICATION SHEET: Shown below are the specifications requirements for equipment that the State desires to purchase. Bidder signifies compliance or non-compliance with the specifications by indicating "YES" or "NO" in the Y/N column of this form and returning with the bid response. These specifications are only considered as necessary to establish functional requirements. Proprietary design, exact dimensions, capacities, or restrictive features will not preclude acceptance of other recognized alternates meeting comparable performance requirements as determined by the Department of Administrative Services. List all deviations/equivalent offer to the specifications in the bid response in the "Equivalent Offer" column, if additional space is needed, please use a separate sheet to reference this information with the corresponding line number. Failure to comply may deem the bid non responsive.

APPLICATION: These specifications describe the minimum requirements for a model year 2021 or newer Cab & Chassis with a conventional cab and van body. The Cab & Chassis with Van Body will operate primarily to transport furniture, food carts, etc. within the State or locally.

ITEM #2 – CAB & CHASSIS, 16,500 LB. GVWR, DRW, 2WD, REGULAR CAB WITH 16 FT. VAN BODY

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|----------|--|---|---|
| 1. | Engine Type (Liter/ Cylinder) | 6.4L, V8 Bidder to specify if Gas or Diesel: Gas | |
| 2. | Horsepower (Net HP) | 350 | |
| 3. | Transmission | Automatic | |
| 4. | Limited Slip Differential | 4.1 Axle Ratio | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Drivetrain | 2WD | |
| 9. | Body Side Moldings | Manufacturer Standard | |
| 10. | Tires | All Season | |
| 11. | Spare Tire | Full Size Tire required. Bidder to Specify location of spare tire on the vehicle. | Spare tire/wheel will be loose in body. |
| 12. | Restraint System (Driver & Passenger) | Required | |
| 13. | Supplement Restraint System (Driver & Passenger) | Required | |
| 14. | Power Antilock Brakes (Front and Rear) | Required | |
| 15. | Seating Capacity | 3 | |
| 16. | Front Seat Type | Split Bench | |
| 17. | Seat Covering | Vinyl | |
| 18. | Floor Covering | Vinyl | |
| 19. | Wheelbase (in.) | 138 | |
| 20. | Cab to Axle (CA) (in.) | 108 | |

SPECIFICATIONS (CONT'D)

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|----------|--|--|-------------------|
| 21. | Fuel Tank | Bidder to Specify. Must be OEM recommended Fuel Tank size (gallons) for vehicle. | 40 gallons |
| 22. | Headroom (Front) (in.) | 40 | |
| 23. | Leg Room (Front) (in.) | 41 | |
| 24. | Hip Room (Front) (in.) | 67 | |
| 25. | Shoulder Room (Front) (in.) | 68 | |
| 26. | Payload (lbs.) | 9,500 | |
| 27. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 16,500 | |
| 28. | Air Conditioning | Required | |
| 29. | Tilt Wheel & Cruise Control | Required | |
| 30. | Power Windows & Door Locks | Required | |
| 31. | Keyed Door Locks | Required | |
| 32. | Intermittent Windshield Wipers | Required | |
| 33. | Radio | Standard AM/FM | |
| 34. | Exterior Rear View Mirror | Dual | |
| 35. | Cargo Dome Light | Automatic | |
| 36. | Internal Box Length (ft.) | 16' | |
| 37. | Internal Box Height (in.) | 90, minimum, inside dimension | |
| 38. | Internal Box Width (in.) | 92, minimum, inside dimension | |
| 39. | Rear Door | Roll-up type, constructed of plywood covered with aluminum | |
| 40. | Rear Door Opening (in.) | 86" wide x 83" high, minimum | |
| 41. | Grab Handle | One each side at the rear of the body positioned above the tail lights. | |
| 42. | Rear Bumper | 11" tail extension, flush with van body floor, steel | |
| 43. | Steps | Side access steps mounted to side of bumper, step height 24" and 38" from ground | |
| 44. | Interior walls and nose covering | To be covered with 3/8" thick, minimum, plywood to a height of 60". 3 wooden slats are to be evenly spaced between the top of the plywood and the ceiling | |
| 45. | Scuff Plate | A 12" steel scuff plate is to be installed, over the plywood, at the base of the walls and nose | |
| 46. | E Track | Two rows to be installed, horizontally, on each side wall at 30" and 60" above the floor and shall include four shoring beams of heavy duty aluminum with a horizontal rating of 2,500 lbs. each | |

SPECIFICATIONS (CONT'D)

| Line No. | Standard Specification Items | Minimum Requirements | EQUIVALENT OFFER: |
|---------------------------|---------------------------------------|--|---|
| 47. | D Rings | Sixteen (16) D Rings evenly spaced on floor, eight (8) per side along walls. Flush mounted. Bidder to specify type of metal for D Rings and capacity (lbs) for D rings. | D Rings are steel construction with zinc finish and rated at 1,200 lbs. break strength. |
| 48. | Flooring | 1-1/8" thick, minimum, laminated hardwood, floor is to be flat | |
| 49. | Dome Light | 2 Dome lights, minimum | |
| 50. | Mud Flaps | Behind rear wheels with anti-sail bracket, plain, no advertisement | |
| 51. | Undercoat | Under structure of body to be undercoated | |
| 52. | Van Body Color | White exterior | |
| 53. | Type | Electric/Hydraulic Lift Gate, Conventional, tuckunder gate | |
| 54. | Load Capacity | 1,600 lbs. | |
| 55. | Steel Platform | To be a minimum of 40" deep and a maximum of 86" wide, Wedge Type. | |
| 56. | Switch | Push button or toggle switch controls inside of van body to raise and lower platform. Additional outside switch mounted facing outside or inside so that it is protected from the elements | |
| 57. | Safety Power cut-off switch | To be located inside cab of truck | |
| 58. | Lift Gate Painted | Black | |
| Optional Equipment Items: | | Provide Pricing on Pricing Schedule | |
| 59. | Parts Manual(s) & Service Manual(s) | See page 20 | |
| 60. | 45-Day Tag | See page 20 | |
| 61. | Additional Set of Keys | See page 20 | |
| Dimensions/Capacities: | | Provide Dimensions/Capacities | |
| 62. | Base Curb Weight (lbs.) | Bidder to Specify | 7,039 lbs. |
| 63. | Total Truck Available Capacity (lbs.) | Bidder to Specify | 28,000 lbs. |
| 64. | Payload Capacity (lbs.) estimated | Bidder to Specify | 9,610 lbs. |
| Warranty: | | Provide Warranty Information | |
| 65. | Mft.. Standard Warranty (Min.) | Bidder to Specify | Mft. Standard, plus 1 year equipment warranty |

PRICE SCHEDULE: (CON'TD)

ITEM #2 – CAB & CHASSIS, 16,500 LB. GVWR, DRW, 2WD, REGULAR CAB WITH 16 FT. VAN BODY

| ITEM ID NO. | DESCRIPTION | UNIT OF MEASURE | UNIT PRICE |
|-------------|--|-----------------|-------------|
| 39394 | NEW, MODEL YEAR 2021 OR NEWER CAB & CHASSIS, 16,500 LB. GVWR, DRW, 2WD, REGULAR CAB WITH 16 FT. VAN BODY | EACH | \$54,194.00 |

CAB AND CHASSIS OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTIONS | UNIT OF MEASURE | UNIT PRICE |
|-------------|--------------------------|------------------------|-----------------|------------|
| 39387 | TAG | 45 DAY TAG | EACH | \$18.00 |
| 39388 | PM | PARTS MANUAL | EACH | \$300.00 |
| 39389 | SM | SERVICE MANUAL | EACH | \$300.00 |
| 39390 | 1K | ADDITIONAL SET OF KEYS | EACH | \$375.00 |

| ITEM ID NO. | DELIVERY CHARGE | UNIT OF MEASURE | UNIT PRICE |
|-------------|---|-----------------|------------|
| 39392 | DELIVERY CHARGE PER MILE, PER VEHICLE ROUND TRIP MAP MILEAGE FOR DELIVERY BY THE CONTRACTOR | EACH | \$ 0.99 |
| 39393 | MINIMUM DELIVERY CHARGE | EACH | \$275.00 |

Delayed Delivery Daily Storage Charge (see Section III, C. Delayed Delivery): \$15.00

PRICE SCHEDULE (CON'TD)

CHASSIS INFORMATION:

| | |
|---------------------------------|--|
| | ITEM #2 NEW, MODEL YEAR 2021 OR NEWER CAB & CHASSIS, 16,500 LB. GVWR, DRW, 2WD, REGULAR CAB WITH 16 FT. VAN BODY |
| MANUFACTURER CAB/CHASSIS | FORD |
| MODEL NO. & YEAR CAB/CHASSIS | F-450 CHASSIS 4X2 SD REGULAR CAB 193" WB DRW XL 2022 (F4G) |
| MANUFACTURER OF TIRES | AT DISCRETION OF FORD |

CONTRACTOR INDEX

CONTRACTOR AND TERMS:



000008224
Valley Ford Truck Inc.
5715 Canal Road
Cleveland, OH 44125

CONTRACTOR'S CONTACT:
Jenny Loveland

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS903121

DELIVERY: 190 Days A.R.O.

TERMS: Net 30 Days

Toll Free: (800) 533-2400
Telephone: (216) 524-2400
FAX: (216) 520-0486
E-Mail: jenny@valley2.com

E-mail: jenny@valley2.com