



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: NEW, MODEL YEAR 2021 OR MANUFACTURER'S CURRENT PRODUCTION
MODEL-SPORT UTILITY VEHICLES, CARGO VANS, AND TRUCKS

CONTRACT No.: RS900621

EFFECTIVE DATES: 02/26/21 to 10/31/21

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS900621 that opened on 12/11/20 and Invitation to Bid No. RS900721 that opened on 12/11/20. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the [Instructions to Bidders, Standard Terms and Conditions](#), supplemental terms and conditions, special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

CONTRACT RENEWAL. This Contract may be renewed after the ending date of the Contract solely at the discretion of the Contracting Agency for a period of one month. Any further renewals will be by mutual agreement between the Contractor and the Contracting Agency for any number of times and for any period of time. The cumulative time of all mutual renewals may not exceed 24 months unless the Contracting Agency determines that additional renewal is necessary.

This Requirements Contract is available to all State agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

<http://www.ohio.gov/procure>

Signed: _____
Matthew M. Damschroder, Director Date

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SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within delivery noted on the Pricing Schedule and after receipt of order. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder may be required to submit descriptive literature of the supplies or services being offered. If requested, the literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not provided as part of the bid response, the Bidder must provide said literature within five (5) calendar days after request/notification by the Office of Procurement Services to do so. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the State of Ohio. Failure of the bidder to furnish descriptive literature either as part of their bid response or within the time specified herein will deem the bidder not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the State will evaluate the bid based on the total item cost which equals the estimated number of units multiplied by the unit bid price plus the option unit bid cost times the number of units to evaluate (for each option with a quantity) plus the appropriate delivery charge. If estimated usages are unknown a quantity of one (1) will be used for the evaluation. If there is no "delivery charge per mile round trip map mileage rate" supplied or, the calculated value of the delivery charge is less than the minimum delivery charge, the minimum delivery charge will be used for evaluation purposes. The State reserves the right to reject the "per mile" delivery charge or the "minimum" delivery charge if it is determined to be excessive.

Example Calculation:

Total Item Cost = [(vehicle unit bid price) x (estimated number of units)] + [(option 1 unit bid cost) x (number of units to evaluate)] + [(option 2 unit bid cost) x (number of units to evaluate)] + [(delivery charge per mile round trip x 300) x estimated number of vehicles]

CONTRACT AWARD: The Contract will be awarded to the lowest responsive and responsible bidder by vehicle line item.

OPTION PRICING NOTE: Option prices bid shall be less than the manufacturer's suggested retail price(s) (MSRP). Bidder signifies by their signature on page one (1) of the ITB that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from consideration for award, or be found not responsive for that vehicle.

For each option specified, Bidders must indicate either; that the option is part of the base vehicle submitted; "Not Available"; or provide a Price. If an option is not available as original factory equipment and is supplied as an aftermarket item, the Dealer Option/Order Code is to include an "AM" designation as a part of the code.

- A. REQUIRED OPTIONS: For options with a value of 1 or greater in the Units to Evaluate column, Bidders must provide a unit cost for the option or indicate that the option is part of the cost for the base vehicle. If the option is included in the base vehicle, the bidder is to enter "Included" in the space provided and the numerical value of \$0.00 will be used in the evaluation. Failure to enter "included" or a cost for all options with values of greater may deem your bid not responsive for that vehicle.
- B. SAFETY EQUIPMENT OPTIONS: Bidders shall indicate if Safety Equipment Options are available on vehicles as part of the base vehicle; as an option; or "Not Available". Failure to provide this information will deem your bid not responsive for that vehicle. If available as an option and not standard on the base vehicle, bidders must provide a unit cost. Failure to provide the unit cost if available as an option and not standard on the base vehicle will deem your bid not responsive for that vehicle. If Safety Equipment Option is not standard on the base vehicle or available as an option, DAS may remove that option from evaluation for all responsive bidders on that vehicle.
- C. ADDITIONAL OPTION PACKAGES: Bidders may elect to supply pricing for popular or common option packages not included in the required option table. Additional option packages offered will be made available to the ordering entities at the discretion of DAS, as part of the contract.
- D. UNSPECIFIED OPTION PRICE: Bidders will provide the percentage above the manufacturer's invoice cost that is used to calculate unit cost for non-specified optional equipment required by an ordering entity.

SPECIAL CONTRACT TERMS AND CONDITIONS (CONT'D)

FIRM FIXED-PRICE CONTRACT: The Contract is a Firm Fixed-Price Contract. The Contractor(s) is required to provide to the using agency supplies or services at the listed price(s) for the duration of the contract, and any extensions thereto.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the State of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period. The Contractor is responsible for emailing the Analyst listed on page one of the contract with any company contact changes.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to one of the following addresses,

For same day or overnight deliveries:

Huntington National Bank
ATTN: L-3686
7 Easton Oval
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services
L-3686
Columbus, OH 43260-3686

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may suspend, terminate or cancel this Contract.

SPECIAL CONTRACT TERMS AND CONDITIONS (CONT'D)

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report

The Contractor should make the check payable to: Treasurer, State of Ohio.

Use the following address for same day or overnight deliveries:

Huntington National Bank
ATTN: L-3686
7 Easton Oval
Columbus, OH 43219

All other deliveries may be sent to the following address:

Department of Administrative Services
L-3686
Columbus, OH 43260-3686

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may suspend, terminate or cancel this Contract.

BID AUTOMOBILE LIABILITY CHECKLIST:

Contractor will indicate, by checking the appropriate box(es) below, which mode of transportation will apply to this Contract.

- ☐ Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- ☐ Goods/Services will be delivered via common carrier.
- ☐ No employee or representative of the contractor will have cause to be on state property to make deliveries or to perform services.

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES:

List names of subcontractors who will be performing work under the Contract.

A Better Truck Cap (Ganley Chevrolet)

K.E. Rose (Middletown Ford)

Carl's Stereo (Middletown Ford)

Kaffenbarger (Middletown Ford) (Bob Ross Auto)

Linex (Middletown Ford)

Car Shuttle (Middletown Ford)

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

SPECIAL CONTRACT TERMS AND CONDITIONS (CONT'D)

TRANSPORTATION CHARGES: Any item(s) ordered from this Contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the State of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the item page. When generating orders, contact the contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the State of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

MINIMUM DELIVERY CHARGE: This charge is to be used when the rate per mile per vehicle, as listed on the item page, times the number of round trip miles is less than the minimum delivery charge. The contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.

PLACEMENT OF ORDERS: Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a contract, awarded pursuant to this bid, will be placed directly with the contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

PURCHASE ORDERS: Purchase Orders for item(s) listed in this Contract will be placed directly with the contractor by the ordering agency. All purchases, made by State of Ohio, will be placed using either the official State of Ohio Purchase Order or, by a purchase order issued by the State's third party financing administrator. The State will not be obligated to pay for purchases of any supplies or services, made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the Contract. A Purchase Order will authorize the contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice, will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the contractor.

All purchase orders placed against this contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

| TITLE TO: | SHIP TO: | BILL TO: |
|----------------------|---------------|-----------------|
| AGENCY TAX NO. _____ | | |
| AGENCY _____ | | |
| ADDRESS _____ | | |
| CITY/STATE _____ | | |
| COUNTY _____ | CONTACT _____ | TELEPHONE _____ |

In addition, list on each purchase order an agency contact person with phone number for dealer questions, delivery notification, etc., as shown above.

SUBMISSION OF INVOICES: Refer to the Standard Contract Terms and Conditions; IV, Order and Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

PAYMENT: During the term of this Contract, a third-party financing option will be made available to State agencies only. This option is not available to political subdivisions. The contractors (dealers) will be notified by the State to review the order to pay process utilized by the third-party administrator. Contractors will continue to receive payment in full, either from the State or the third-party administrator. If payment is received from the third-party administrator, the title to the vehicle is to be forwarded to the third-party administrator. If a third-party administrator is used for payment, there may be a delay in receipt of payment.

It is unknown which agencies may purchase through a third-party administrator or the quantity of vehicles being purchased. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the third-party financing administrator and the dealer.

Payment will be issued once full order is completed and vehicles are delivered to ordering agency.

SERVICE: The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. This requires that all fluids are filled to their maximum levels unless otherwise defined. Unit shall conform to all current Federal Safety Regulations including OSHA.

SPECIAL CONTRACT TERMS AND CONDITIONS (CONT'D)

SERVICE POLICY: The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the State of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

CERTIFICATE OF TITLE: The contractor must submit application for certificate of title within one (1) business day after delivery of vehicle(s) has been made to the ordering agency. The title shall be delivered within fifteen (15) days after delivery of vehicle(s) to the ordering agency.

AGENCY REGISTRATION: The contractor shall furnish the Title Documents for each new vehicle and deliver same to the department ordering the vehicle, unless otherwise specified on the purchase order. The contractor shall deliver with the necessary papers a \$5.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

TEMPORARY TAGS: Ordering agencies may request, in writing, the vehicle registered with a temporary tag prior to delivery. The temporary tag shall be provided at the current State of Ohio cost.

ADVERTISEMENT: Dealer name-signs shall not be affixed to any part of the delivered vehicle.

DEALER LICENSE: In reference to ORC [4517.12](#), bidder must provide proof of a dealers written authority from the manufacturer or distributor to sell new vehicles.

SALES LICENSE: Contractor must be licensed to sell new motor vehicles pursuant to ORC [4517.01](#) and [4517.02](#).

DAS may ask for proof of a salesperson's license after bid opening if not provided at bid opening. If requested, the dealer will have five (5) business days to respond.

USAGE REPORTS: Every six (6) months the contractor must submit a report (written or on disk) indicating sales generated by this Contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Contract Analyst (GDC093).

Contractor is to submit two (2) separate reports, one (1) for state agencies purchases and the other report for political subdivision purchases. An example of the report formatting is below:

| INDEX NUMBER | CONTRACT NUMBER | CUSTOMER | ITEM NUMBER | # UNITS SOLD | \$ VALUE |
|--------------|-----------------|----------|-------------|--------------|----------|
|--------------|-----------------|----------|-------------|--------------|----------|

NOTE: THE ENERGY POLICY ACT WAS SIGNED INTO LAW IN 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

SPECIFICATIONS

I. SCOPE AND CLASSIFICATION:

- A. Scope: These specifications define the State's requirements for new, never titled, model year 2021 or manufacturer's current production model trucks and sport utility vehicles to be utilized by state agencies in the operation of state government. This includes political subdivisions that are members of the Department of Administrative Services, Office of Procurement Services' Cooperative Purchasing Program.
- B. Vehicle shall be the latest current model, complete with all standard equipment, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed below, must not be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including seat belts and shoulder harness.
- C. Classification: Due to the life cycle of vehicles, usage data will change from year to year. The State makes no representation or guarantee as to the actual number of vehicles that will be purchased by participating agencies.

The estimates listed below are based upon 2020 vehicle purchases and projections for 2021.

| Item Number | Estimated # of Units | Classification: |
|-------------|----------------------|---|
| 1AT | 17 Units | Sport Utility Vehicle (SUV) - Compact |
| 2AT | 73 Units | Sport Utility Vehicle (SUV) - Midsize |
| 3AT | 29 Units | Sport Utility Vehicle (SUV)- Full Size |
| 4AT | 2 Units | Sport Utility Vehicle (SUV) – Extended Length |
| 5AT | 23 Units | Cargo Van Compact 5,200# GVWR |
| 6AT-130 | 1 Unit | Cargo Van Full Size 7000# GVWR |
| 7AT-130 | 3 Units | Cargo Van Full Size 8,600# GVWR |
| 7AT-148 | 1 Units | Cargo Van Full Size 8,600# GVWR |
| 8AT-148 | 11 Units | Cargo Van Full Size 9,500# GVWR |
| 9AT-148 | 1 Unit | Cargo Van Full Size 10,300# GVWR |
| 14AT | 8 Units | Pickup Full Size 2WD, Regular Cab, Long Bed, 6,100# GVWR |
| 15AT | 5 Units | Pickup Full Size 4WD, Regular Cab, Long Bed, 6,300# GVWR |
| 16AT | 28 Units | Pickup Full Size 2WD, Extended Cab, Short Bed, 6,200# GVWR |
| 17AT | 34 Units | Pickup Full Size 4WD, Extended Cab, Short Bed, 6,400# GVWR |
| 18AT | 18 Units | Pickup Full Size 2WD, Crew Cab, Short Bed, 6,200# GVWR |
| 19AT | 62 Units | Pickup Full Size 4WD, Crew Cab, Short Bed, 6,400# GVWR |
| 20AT | 1 Unit | Pickup Full Size 2WD, Regular Cab, Long Bed, 8,500# GVWR |
| 21AT | 12 Units | Pickup Full Size 4WD, Regular Cab, Long Bed, 8,500# GVWR |
| 22AT | 1 Units | Pickup Full Size 2WD, Extended Cab, Short Bed, 8,500# GVWR |
| 23AT | 29 Units | Pickup Full Size 4WD, Extended Cab, Short Bed, 8,500# GVWR |
| 24AT | 1 Units | Pickup Full Size 2WD, Crew Cab, Short Bed, 8,500# GVWR |
| 25AT | 40 Units | Pickup Full Size 4WD, Crew Cab, Short Bed, 8,500# GVWR |
| 26AT | 1 Unit | Pickup Full Size 2WD, Regular Cab, Long Bed- DRW – 12,800# GVWR |
| 27AT | 3 Units | Pickup Full Size 4WD, Regular Cab, Long Bed – DRW – 12,800# GVWR |
| 28AT | 1 Units | Pickup Full Size 2WD, Extended Cab, Long Bed – DRW – 12,800# GVWR |
| 29AT | 1 Units | Pickup Full Size 4WD, Extended Cab, Long Bed – DRW – 12,800# GVWR |
| 30AT | 18 Units | Pickup Full Size 2WD, Crew Cab, Long Bed – DRW – 12,800# GVWR |
| 31AT | 12 Units | Pickup Full Size 4WD, Crew Cab, Long Bed – DRW – 12,800# GVWR |
| 32AT | 3 Unit | C & C Full Size 2WD, Regular Cab – DRW – 12,800# GVWR |
| 33AT | 9 Units | C & C Full Size 4WD, Regular Cab – DRW – 12,800# GVWR |
| 34AT | 6 Units | C & C Full Size 2WD, Extended Cab – DRW – 12,800# GVWR |
| 35AT | 8 Units | C & C Full Size 4WD, Extended Cab – DRW – 12,800# GVWR |
| 36AT | 11 Units | C & C Full Size 2WD, Crew Cab- DRW – 12,800# GVWR |
| 37AT | 8 Units | C & C Full Size 4WD, Crew Cab – DRW – 12,800# GVWR |
| 38AT | 2 Units | C & C Full Size 2WD, Regular Cab – DRW – 16,000# GVWR |
| 39AT | 1 Units | C & C Full Size 4WD, Regular Cab – DRW – 16,000# GVWR |
| 40AT | 2 Units | C & C Full Size 2WD, Crew Cab – DRW – 16,000# GVWR |
| 41AT | 6 Units | C & C Full Size 4WD, Crew Cab – DRW – 16,000# GVWR |
| 42AT | 1 Units | C & C Full Size 2WD, Regular Cab – DRW – 18,000# GVWR |
| 43AT | 1 Units | C & C Full Size 4WD, Regular Cab – DRW – 18,000# GVWR |
| 44AT | 1 Units | C & C Full Size 2WD, Crew Cab – DRW – 18,000# GVWR |
| 45AT | 2 Units | C & C Full Size 4WD, Crew Cab – DRW – 18,000# GVWR |

SPECIFICATIONS (CONT'D)

II. APPLICABLE DOCUMENTS:

- A. [Ohio Revised Code Section 125](#)
- B. Ohio Revised Code Chapters [4501](#), [4503](#), [4513](#), and [4517](#)
- C. Federal Motor Vehicle Safety Standards (FMVSS)
- D. Society of Automotive Engineers (SAE) Automotive Technical Standards
- E. Occupational Safety & Health Administration (OSHA) Regulations
- F. U.S. Environmental Protection Agency (EPA) Laws & Regulations
- G. Model Year 2020 or manufacturer's most current Model EPA Fuel Economy Guide

III. REQUIREMENTS: In addition to the State of Ohio truck and sport utility vehicle specifications, the following items of factory-installed equipment shall be required as standard equipment on each vehicle listed in this bid, unless otherwise noted. Optional equipment required to be furnished on the units, is noted on the State's specifications. Options listed herein, are to be factory installed except for any item(s) not available from the factory.

A. REQUIRED STANDARD EQUIPMENT:

- 1. Four Speed Automatic Transmission (unless otherwise noted).
- 2. Outside Rearview Mirrors, Left and Right, Low Mount with break-a-way mirror head feature (unless otherwise specified, manufacturers largest standard manually operated left and right mirrors to be bid).
- 3. Inside Rearview Mirrors.
- 4. Spare Wheel and Tire (of same manufacturer style and tread design as Original Equipment) with manufacturers standard spare tire mounting location, unless otherwise specified. Tire and wheels shall be conventional full size, if available. All tires to be radial unless otherwise stated. A tire mending kit can also be used as an alternative where noted.
- 5. Bumpers: Front and Rear, manufacturer's standard with the rear bumper to be a step bumper on all pickup trucks with factory beds or utility beds.
- 6. Standard heater and defroster.
- 7. Heavy duty radiator to include radiator overflow tank.
- 8. Dual armrests.
- 9. Dual visors.
- 10. Dual airbags.
- 11. Gauges on instrument panel, as standard for model being bid.
- 12. 12V power point.
- 13. Lug wrench and tire jack.
- 14. Second row bench seat required on utility vehicles and crew cab trucks unless otherwise specified. Shall be manufacturer's standard seating.
- 15. Passenger seat required on each van. Second row bench seat required on crew cab trucks unless otherwise specified. Shall be manufacturer's standard seating.
- 16. Manufacturer's standard floor covering. Floor covering in cargo vans to include load area.

SPECIFICATIONS (CONT'D)

17. All wiring provided is to be properly sized and installed in accordance with the manufacturer's recommendations. All wiring is to be adequately protected from cargo in the load space.
18. Rust Proofing: Each vehicle listed in this bid shall have the manufacturer's standard corrosion protection system. A copy of the corrosion protection warranty is to be returned with the bid, certifying compliance to this requirement. NOTE: Failure to provide this warranty may result in disqualification of the bid.
19. All vehicles to be delivered with fuel tank at least one-half (1/2) full.
20. Radio Suppression: Each vehicle listed in this bid shall have the manufacturer's standard radio suppression system.
21. Key FOBS: Two sets of keys with FOBS enabling electronic keyless entry will be included with the delivery of the vehicle.
22. Restraint System and Supplemental Restraint Systems: Restraint System refers to lap and shoulder seat belts and Supplemental Restraint Systems refer to air bag systems.
23. Tires: Shall be as recommended by the manufacturer for the vehicle specified, and shall be premium quality of recognized manufacturer, steel belted radials (all season tread; unless otherwise specified).
24. Paint: The entire unit shall be painted in accordance with automotive standards. All colors are to be solid and manufacturer standard and will be specified on the order. Certain items may require specific paint as noted. Bidder shall note which colors are standard at no extra cost on each item bid. If no chart is submitted or no notations are made it will assume all colors are standard and no additional compensation will be made for any factory color ordered.
25. Additional Option Package: This has been included on the pricing pages for the bidder to provide several of their more popular options for the item being bid. In the event of an order for one (1) or more of these options, it is the responsibility of the contractor to assure that the entire content(s) of the Option Package is made available to the ordering entity and is what the ordering entity is requesting to be included with their purchase.

B. BODY SPECIFICATIONS:

1. Frame, Axle, and Springs: Shall be manufacturer's standard for the payload rating, unless otherwise specified.
2. Cab/Vehicle Body: Shall be the manufacturer's standard protection closed type with safety glass throughout. Key type door lock in at least one (1) door.

C. OPTIONAL EQUIPMENT REQUIREMENTS (WHEN ORDERED):

1. SNOW PLOW PACKAGE: Furnish and install a snow plow package that includes the following features:
 - a. Chassis manufacturer's snow plow prep package.
 - b. Blade with quick-disconnect mounting assembly. The blade is to incorporate a replaceable cutting edge.
 - c. Blade to be sized according to the manufacturer's recommendation based on the rear axle track width. Pricing will be established for single rear wheel and dual rear wheel track widths when applicable. Bidder will indicate the price and the blade length for each configuration in their bid response. The State may reject the proposed snow plow if the design is not appropriate for the truck configuration.
 - d. Power and blade.
 - e. Plow lights and markers.
 - f. In cab controls installed in a convenient location for the driver.
2. 2 YARD DUMP BODY: Furnish and install a 2 Yard Dump Body that is appropriately sized for the chassis. The dump body is to include the following features:
 - a. Cab Shield.
 - b. Double acting tailgate.
 - c. 15 GPM Central Hydraulic system w/ 9 Ton double acting hoist.
 - d. All DOT safety items such as cab lights, rubber mounted bed lights, bed props, and mud flaps.
 - e. Finish paint to match the cab.

SPECIFICATIONS (CONT'D)

3. TRAILER TOW PACKAGE: The trailer tow package is to include a Reese type receive tube and trailer receptacle.

4. 7-PIN TRAILER RECEPTACLE WIRING (ODOT WIRING SPECIFICATION): Furnish and install a 7-pin trailer receptacle at the rear of the truck that is wired per Supplement A, see page 185.

IV. DELIVERY:

- A. Upon receipt of an order from an ordering agency, the contractor will confirm receipt of the agency's order by either fax or electronic means. Contractors are required to enter orders with the factory within two (2) days after receipt of purchase order. The contractor is to provide confirmation of the factory orders to the ordering agency by either fax or electronic means. The confirmation document shall confirm the contractor's order number, specific item(s), order quantities, unit price, a copy of the order notification and vehicle order number. The confirmation document may be a copy of the agency's order with the contractor's order number entered thereon. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items (refer to paragraph IV. D, page 11).

Upon receipt of the vehicle from the manufacturer, the dealer is to acknowledge receipt of the vehicle to the ordering agency. The contractor (dealer) is to then schedule delivery with the ordering agency. Delivery may be refused by the ordering agency if delivery was not scheduled.

- B. Any State of Ohio ordering entity and/or political subdivision ordering from this contract must assure that they have included a contact, email address, phone/fax numbers on the purchase order to the dealership.
- C. The manufacturer has, upon occasion, oversold productive capability, resulting in an inability to deliver all of the contractor's properly entered and acknowledged orders. When this occurs, the contractor cannot deliver for reasons beyond his control and cannot be held responsible. Usually, the manufacturer will complete deliveries with the new model year vehicle at the contractor's bid price.

D. DELAYED DELIVERY:

1. Certain agencies may require delayed delivery on various items within this contract. For any vehicle order that requests delayed delivery, the storage charges per day shall commence seven (7) calendar days after agency contact person notification that vehicle(s) so ordered are serviced and ready for delivery. The rate of such charges shall be indicated on the Price Schedule as Delayed Delivery Storage Charge. Failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.
2. If ordering entities elect to take delivery at the contractor's place of business; pickup must be within seven (7) calendar days after notification that the vehicle is serviced and ready for pickup. If the vehicle is not picked up within the seven (7) calendar days after notification, the ordering entity is subject to a storage charge. The rate of such charges shall be indicated on the Price Schedule as Delayed Delivery Storage Charge. Failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.

E. DELIVERY INSTRUCTIONS:

The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be affected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of Procurement Services.

SPECIFICATIONS (CONT'D)

F. MANUFACTURER'S PRODUCTION TERMINATION NOTICE (BUILD-OUT):

1. The contractor is required to notify the Office of Procurement Services when build out dates are released by the manufacturer. A Build Out Schedule is listed in the contract to assist entities in planning vehicle purchases. If an order is accepted by the contractor after the build out date and price protection for the new model year has not been established, the normal delivery timeline for delivery is required.
2. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any contract resulting from this bid, shall be provided to the contractor no later than the manufacturer's build-out date. Agencies will be notified of these dates but are urged to submit their orders as quickly as possible after receipt of the contract.
3. All orders received and accepted by the contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the contract price.
4. Any order received by the contractor after the build-out date will be subject to availability. The contractor reserves the right to accept or reject these orders. The contractor will be required to notify the ordering agency, within five (5) working days, after the purchase order has been received by the contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted, it shall be returned to the ordering agency by the contractor. Once accepted, the contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The contractor will be held liable for any difference in price.

V. NOTES:

- A. **WARRANTY:** Unless ordered with extended warranty, manufacturer's standard warranty shall apply. Copy of warranty to be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered.
- B. Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with State of Ohio requirements (See "Contract Terms & Conditions"). Any extra accessories delivered on vehicles cannot and will not be paid for.
- C. Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.
- E. **DIFFERENTIAL TYPE/RATIO:** For the purposes of this bid the terms limited slip, anti-spin, automatic locking, rear locking, TRAC-LOC, etc. are to have the same meaning. The bidder is to state the standard rear axle ratio being provided and is to quote any additional ratio that may be available when preparing their bid.

SPECIFICATIONS (CONT'D)

Sport Utility Vehicle (SUV) – Compact
Item Number 1AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 1.6L, 4 | |
| 2. | Horsepower (Net HP) | 170 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Manufacturer Standard/ See Options | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD or AWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire/Tire Mending Kit | Bidder to Specify | |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear camera | Required | |
| Seating | | | |
| 17. | Seating Capacity | 5 | |
| 18. | Front Seat Type | Bucket | |
| 19. | Seat Covering | Cloth | |
| 20. | Floor Covering | Carpet | |
| Dimensions | | | |
| 21. | Wheelbase (in.) | Under 106 | |
| 22. | Fuel Capacity (Gal.) | 13.5 | |
| 23. | Headroom (Front/Rear) (in.) | 39/39 | |
| 24. | Leg Room (Front/Rear) (in.) | 40/35 | |
| 25. | Hip Room (Front/Rear) (in.) | 52/47 | |
| 26. | Shoulder Room (Front/Rear) (in.) | 54/54 | |
| 27. | Gross Vehicle Weight Rating (GVWR)(lbs.) | Under 5,000 | |

SPECIFICATIONS (CONT'D)

Sport Utility Vehicle (SUV) – Compact
Item Number 1AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 28. | Air Conditioning | Required | |
| 29. | Tilt Wheel & Cruise Control | Required | |
| 30. | Power Windows & Door Locks | Required | |
| 31. | Keyed Door Locks | Required | |
| 32. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 33. | Intermittent Windshield Wipers | Required | |
| 34. | Rear Window Defroster | Required | |
| 35. | Floor Mats | Front/Rear | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Rear Cargo Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Locking Differential | | |
| 46. | Adaptive Cruise Control | | |
| 47. | Lane-Departure Warning (LDW) | | |
| 48. | Forward-Collision Warning (FCW) | | |
| 49. | Lane-Keeping Assist (LKA) | | |
| 50. | Rear Automatic Emergency Braking (Rear AEB) | | |
| 51. | Lane-Centering Assist | | |
| 52. | Automatic Emergency Braking (AEB) | | |
| 53. | Rear Cross-Traffic Warning | | |
| 54. | Blind-Spot Warning (BSW) | | |

PRICE SCHEDULE

ITEM #1AT – SPORT UTILITY VEHICLE (SUV) – COMPACT

| | | | |
|---------------------------|--------------------------------------|--------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| DAYS A.R.O. (SEE IV.A.) | | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| N/A | N/A | N/A | N/A |
| ITEM ID NO.: N/A | UNIT PRICE: NO AWARD | | |
| E85 Compatible? YES OR NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| N/A | Minimum Delivery Charge | N/A |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 4.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | N/A |
| N/A | N/A | Seat Belt Extender (1 Unit) | N/A |
| N/A | N/A | Locking Differential | N/A |
| N/A | N/A | Additional Option Package: (Bidder to Specify) | N/A |
| N/A | N/A | Additional Option Package: (Bidder to Specify) | N/A |

SAFETY EQUIPMENT OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | INCLUDED IN BASE Y/N | UNIT COST |
|-------------|--------------------------------|---|----------------------------|-----------|
| N/A | N/A | Adaptive cruise control: Adaptive cruise uses lasers, radar, cameras, or a combination of these systems to keep a constant distance between you and the car ahead, automatically maintaining a safe following distance. If highway traffic slows, some systems will bring the car to a complete stop and automatically come back to speed when traffic gets going | N/A | N/A |
| N/A | N/A | Lane-departure warning (LDW): Visual, audible, or haptic warning to alert the driver when they are crossing lane markings. again, allowing the driver to do little more than pay attention and steer. | N/A | N/A |
| N/A | N/A | Forward-collision warning (FCW): Visual and/or audible warning intended alert the driver and prevent a collision. | N/A | N/A |
| N/A | N/A | Lane-keeping assist (LKA): Automatic corrective steering input or braking provided by the vehicle when crossing lane markings. | N/A | N/A |
| N/A | N/A | Rear automatic emergency braking (Rear AEB): Brakes are automatically applied to prevent backing into something behind the vehicle. This could be triggered by the rear cross-traffic system, or other sensors on the vehicle. | N/A | N/A |
| N/A | N/A | Lane-centering assist: Continuous active steering to stay in between lanes (active steer, autosteer, etc.) | N/A | N/A |
| N/A | N/A | Automatic emergency braking (AEB): Brakes are automatically applied to prevent a collision or reduce collision speed. | N/A | N/A |
| N/A | N/A | Rear cross-traffic warning: Visual, audible, or haptic notification of object or vehicle out of rear camera range, but could be moving into it. | N/A | N/A |
| N/A | N/A | Blind-spot warning (BSW): Visual and/or audible notification of vehicle in blind spot. The system may provide an additional warning if you use your turn signal when there is a car next to you in another lane. | N/A | N/A |

PRICE SCHEDULE (CONT'D)

ITEM #1AT – SPORT UTILITY VEHICLE (SUV) – COMPACT

UNSPECIFIED OPTION PRICE: % above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: _____

SPECIFICATIONS

Sport Utility Vehicle (SUV) – Midsize
 Item Number 2AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.0L, V6 | |
| 2. | Horsepower (Net HP) | 225 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Manufacturer Standard/ See Options | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD or AWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear camera | Required | |
| Seating | | | |
| 17. | Seating Capacity | 5 | |
| 18. | Front Seat Type | Bucket | |
| 19. | Seat Covering | Cloth | |
| 20. | Floor Covering | Carpet | |
| Dimensions | | | |
| 21. | Wheelbase (in.) | 106-117 | |
| 22. | Fuel Capacity (Gal.) | 18 | |
| 23. | Headroom (Front/Rear) (in.) | 39/39 | |
| 24. | Leg Room (Front/Rear) (in.) | 40/38 | |
| 25. | Hip Room (Front/Rear) (in.) | 53/49 | |
| 26. | Shoulder Room (Front/Rear) (in.) | 55/55 | |
| 27. | Passenger Volume (cu. ft.) | 150 | |
| 28. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 5,000-6,500 | |

SPECIFICATIONS (CONT'D)

Sport Utility Vehicle (SUV) – Midsize
Item Number 2AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 29. | Air Conditioning | Required | |
| 30. | Tilt Wheel & Cruise Control | Required | |
| 31. | Power Windows & Door Locks | Required | |
| 32. | Keyed Door Locks | Required | |
| 33. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 34. | Intermittent Windshield Wipers | Required | |
| 35. | Rear Window Defroster | Required | |
| 36. | Floor Mats | Front/Rear | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Rear Cargo Light | Automatic | |
| Warranty | | | |
| 40. | Rust Proofing | Min. Factory Warranty | |
| 41. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 42. | Parts Manual(s) | | |
| 43. | Service Manual(s) | | |
| 44. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 45. | Seat Belt Extender | | |
| 46. | Locking Differential | | |
| 47. | Heavy Duty Alternator – Specify Amps: N/A | | |
| 48. | Adaptive Cruise Control | | |
| 49. | Lane-Departure Warning (LDW) | | |
| 50. | Forward-Collision Warning (FCW) | | |
| 51. | Lane-Keeping Assist (LKA) | | |
| 52. | Rear Automatic Emergency Braking (Rear AEB) | | |
| 53. | Lane-Centering Assist | | |
| 54. | Automatic Emergency Braking (AEB) | | |
| 55. | Rear Cross-Traffic Warning | | |
| 56. | Blind-Spot Warning (BSW) | | |

PRICE SCHEDULE

ITEM #2AT – SPORT UTILITY VEHICLE (SUV) – MIDSIZE

| | | | |
|------------------------------------|--------------------------------------|------------------------------|------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 160 DAYS A.R.O. (SEE IV.A.) | Springhill, Tennessee | | |
| CONTRACTOR: Tim Lally Chevrolet | MFG: General Motors | MODEL: Chevrolet Traverse | MODEL NUMBER: 1NV56 |
| ITEM ID NO.: 38681 | UNIT PRICE: \$ 27,000.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.75 |
| 38885 | Minimum Delivery Charge | \$ 50.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 0.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|--------------------------|---|------------|
| 38869 | | Parts Manual: Electronic | \$ 250.00 |
| 38868 | | Service Manual: Electronic | \$ 150.00 |
| 38876 | | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 350.00 |
| Specify on PO | | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | | Locking Differential | \$ 0.00 |
| N/A | N/A | Heavy Duty Alternator (Specify Amps): | N/A |

SAFETY EQUIPMENT OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | INCLUDED IN BASE Y/N | UNIT COST |
|-------------|--------------------------------|---|----------------------------|-----------|
| N/A | N/A | Adaptive cruise control: Adaptive cruise uses lasers, radar, cameras, or a combination of these systems to keep a constant distance between you and the car ahead, automatically maintaining a safe following distance. If highway traffic slows, some systems will bring the car to a complete stop and automatically come back to speed when traffic gets going | N | N/A |
| N/A | N/A | Lane-departure warning (LDW): Visual, audible, or haptic warning to alert the driver when they are crossing lane markings. again, allowing the driver to do little more than pay attention and steer. | N | N/A |
| N/A | N/A | Forward-collision warning (FCW): Visual and/or audible warning intended alert the driver and prevent a collision. | N | N/A |
| N/A | N/A | Lane-keeping assist (LKA): Automatic corrective steering input or braking provided by the vehicle when crossing lane markings. | N | N/A |
| N/A | N/A | Rear automatic emergency braking (Rear AEB): Brakes are automatically applied to prevent backing into something behind the vehicle. This could be triggered by the rear cross-traffic system, or other sensors on the vehicle. | N | N/A |
| N/A | N/A | Lane-centering assist: Continuous active steering to stay in between lanes (active steer, autosteer, etc.) | N | N/A |
| N/A | N/A | Automatic emergency braking (AEB): Brakes are automatically applied to prevent a collision or reduce collision speed. | N | N/A |
| N/A | N/A | Rear cross-traffic warning: Visual, audible, or haptic notification of object or vehicle out of rear camera range, but could be moving into it. | N | N/A |
| N/A | N/A | Blind-spot warning (BSW): Visual and/or audible notification of vehicle in blind spot. The system may provide an additional warning if you use your turn signal when there is a car next to you in another lane. | N | N/A |

PRICE SCHEDULE (CONT'D)

ITEM #2AT – SPORT UTILITY VEHICLE (SUV) – MIDSIZE

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Satin Steel, Silver Ice, Summit White, Mosaic Black

SPECIFICATIONS

Sport Utility Vehicle (SUV) – Full Size
Item Number 3AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|---|---------------------------------------|------------------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.5L, V6 | |
| 2. | Horsepower (Net HP) | 275 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Manufacturer Standard/ See Options | Electronic Stability Control |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD or AWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire/Tire Mending Kit | Bidder to Specify | Compact Spare Tire |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear camera | Required | |
| Seating | | | |
| 17. | Seating Capacity | 6 | |
| 18. | Front Seat Type | Bucket | |
| 19. | Seat Covering | Cloth | |
| 20. | Floor Covering | Carpet | |
| Dimensions | | | |
| 21. | Wheelbase (in.) | 117-124 | |
| 22. | Fuel Capacity (Gal.) | 24 | |
| 23. | Headroom (1 st , 2 nd , 3 rd Row) (in.) | 39/38/37 | |
| 24. | Leg Room (1 st , 2 nd , 3 rd Row) (in.) | 40/38/25 | |
| 25. | Hip Room (1 st , 2 nd , 3 rd Row) (in.) | 57/56/42 | |
| 26. | Shoulder Room (1 st , 2 nd , 3 rd Row) (in.) | 58/58/50 | |
| 27. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,500-7,500 | |

SPECIFICATIONS (CONT'D)

Sport Utility Vehicle (SUV) – Full Size
Item Number 3AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 28. | Air Conditioning | Required | |
| 29. | Tilt Wheel & Cruise Control | Required | |
| 30. | Power Windows & Door Locks | Required | |
| 31. | Keyed Door Locks | Required | |
| 32. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 33. | Intermittent Windshield Wipers | Required | |
| 34. | Rear Window Defroster | Required | |
| 35. | Floor Mats | Front/Rear | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Rear Cargo Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Skid Plate(s): Must Cover Critical Components Including, but not Limited to the Radiator and Fuel Tank. | | |
| 45. | Locking Differential | | |
| 46. | Heavy Duty Alternator – Specify Amps: 180 AMP | | |
| 47. | Seat Belt Extender | | |
| 48. | Adaptive Cruise Control | | |
| 49. | Lane-Departure Warning (LDW) | | |
| 50. | Forward-Collision Warning (FCW) | | |
| 51. | Lane-Keeping Assist (LKA) | | |
| 52. | Rear Automatic Emergency Braking (Rear AEB) | | |
| 53. | Lane-Centering Assist | | |
| 54. | Automatic Emergency Braking (AEB) | | |
| 55. | Rear Cross-Traffic Warning | | |
| 56. | Blind-Spot Warning (BSW) | | |

PRICE SCHEDULE

ITEM #3AT – SPORT UTILITY VEHICLE (SUV) – FULL SIZE

| | | | |
|--|--------------------------------------|-------------------|-------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-180 DAYS A.R.O. (SEE IV.A.) | Detroit, Michigan | | |
| CONTRACTOR: Greve Chrysler Jeep Dodge of Van Wert | MFG: Dodge | MODEL: Durango | MODEL NUMBER: WDEL75 |
| ITEM ID NO.: 38682 | UNIT PRICE: \$ 27,699.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 100.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$10.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38876 | Key | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 175.00 |
| 38895 | SP-AM | Skid Plate(s): Must Cover Critical Components Including, but not Limited to the Radiator and Fuel Tank. | \$ 900.00 |
| N/A | N/A | Locking Differential | N/A |
| Specify on PO | AHX | Heavy Duty Alternator (Specify Amps): 180 AMP, Requires AHX Trailer Tow Package | \$ 0.00 |
| 38894 | SBE | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 38904 | AHX | Additional Option Package: Trailer Tow | \$ 1,194.00 |
| 38978 | MRT | Additional Option Package: Tubular Side Steps | \$ 724.00 |
| 38979 | WDEH752BE | Safety Equipment Options: Adaptive Cruise Control, Lane-Departure Warning, Forward-Collision Warning, Automatic Emergency Braking, Rear Cross-Traffic Warning, Blind-Spot Warning, Adaptive cruise uses lasers, radar, cameras, or a combination of these systems to keep a constant distance between you and the car ahead, automatically maintaining a safe following distance. If highway traffic slows, some systems will bring the car to a complete stop and automatically come back to speed when traffic gets going | \$10,094.00 |

SAFETY EQUIPMENT OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | INCLUDED IN BASE Y/N | UNIT COST |
|-------------|--------------------------------|---|----------------------------|--------------|
| 38979 | WDEH752BE | Adaptive cruise control: Adaptive cruise uses lasers, radar, cameras, or a combination of these systems to keep a constant distance between you and the car ahead, automatically maintaining a safe following distance. If highway traffic slows, some systems will bring the car to a complete stop and automatically come back to speed when traffic gets going | N | \$ 10,094.00 |
| * | * | Lane-departure warning (LDW): Visual, audible, or haptic warning to alert the driver when they are crossing lane markings. again, allowing the driver to do little more than pay attention and steer. | * | * |
| * | * | Forward-collision warning (FCW): Visual and/or audible warning intended alert the driver and prevent a collision. | * | * |
| N/A | N/A | Lane-keeping assist (LKA): Automatic corrective steering input or braking provided by the vehicle when crossing lane markings. | N | N/A |
| N/A | N/A | Rear automatic emergency braking (Rear AEB): Brakes are automatically applied to prevent backing into something behind the vehicle. This could be triggered by the rear cross-traffic system, or other sensors on the vehicle. | N | N/A |
| N/A | N/A | Lane-centering assist: Continuous active steering to stay in between lanes (active steer, autosteer, etc.) | N | N/A |
| * | * | Automatic emergency braking (AEB): Brakes are automatically applied to prevent a collision or reduce collision speed. | N | * |
| * | * | Rear cross-traffic warning: Visual, audible, or haptic notification of object or vehicle out of rear camera range, but could be moving into it. | N | * |
| * | * | Blind-spot warning (BSW): Visual and/or audible notification of vehicle in blind spot. The system may provide an additional warning if you use your turn signal when there is a car next to you in another lane. | N | * |

* Indicates Safety Option is included with Safety Equipment Option Package WDEH752BE

PRICE SCHEDULE (CONT'D)

ITEM #3AT – SPORT UTILITY VEHICLE (SUV) – FULL SIZE

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Billet, DB Black, Destroyer Gray, Granite, In-Violet, Octane Red, White Knuckle, Reactor Blue

SPECIFICATIONS

Sport Utility Vehicle (SUV) – Extended Length
Item Number 4AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|---|---------------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.5L, V6 | |
| 2. | Horsepower (Net HP) | 350 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Manufacturer Standard/ See Options | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD or AWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire/Tire Mending Kit | Bidder to Specify | |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear camera | Required | |
| Seating | | | |
| 17. | Seating Capacity | 7 | |
| 18. | Front Seat Type | Bucket | |
| 19. | Seat Covering | Cloth | |
| 20. | Floor Covering | Carpet | |
| Dimensions | | | |
| 21. | Wheelbase (in.) | 125-135 | |
| 22. | Fuel Capacity (Gal.) | 24 | |
| 23. | Headroom (1 st , 2 nd , 3 rd Row) (in.) | 39/38/37 | |
| 24. | Leg Room (1 st , 2 nd , 3 rd Row) (in.) | 40/38/25 | |
| 25. | Hip Room (1 st , 2 nd , 3 rd Row) (in.) | 57/56/42 | |
| 26. | Shoulder Room (1 st , 2 nd , 3 rd Row) (in.) | 58/58/50 | |
| 27. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 7,500 and above | |

SPECIFICATIONS (CONT'D)

Sport Utility Vehicle (SUV) – Extended Length
 Item Number 4AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 28. | Air Conditioning | Required | |
| 29. | Tilt Wheel & Cruise Control | Required | |
| 30. | Power Windows & Door Locks | Required | |
| 31. | Keyed Door Locks | Required | |
| 32. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 33. | Intermittent Windshield Wipers | Required | |
| 34. | Rear Window Defroster | Required | |
| 35. | Floor Mats | Front/Rear | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Rear Cargo Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| *44. | Skid Plate(s): Must Cover Critical Components Including, but not Limited to the Radiator and Fuel Tank. | | |
| 45. | Locking Differential | | |
| 46. | Seat Belt Extender | | |
| 47. | Rear Seat Delete | | |
| 48. | Adaptive Cruise Control | | |
| 49. | Lane-Departure Warning (LDW) | | |
| 50. | Forward-Collision Warning (FCW) | | |
| 51. | Lane-Keeping Assist (LKA) | | |
| 52. | Rear Automatic Emergency Braking (Rear AEB) | | |
| 53. | Lane-Centering Assist | | |
| 54. | Automatic Emergency Braking (AEB) | | |
| 55. | Rear Cross-Traffic Warning | | |
| 56. | Blind-Spot Warning (BSW) | | |

PRICE SCHEDULE

ITEM #4AT – SPORT UTILITY VEHICLE (SUV) – EXTENDED LENGTH---NO AWARD

| | | | |
|---------------------------|--------------------------------------|---------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| DAYS A.R.O. (SEE IV.A.) | | | |
| CONTRACTOR: N/A | MFG: N/A | MODEL: N/A | MODEL NUMBER: N/A |
| ITEM ID NO.: N/A | UNIT PRICE: NO AWARD | | |
| E85 Compatible? YES or NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| N/A | Minimum Delivery Charge | N/A |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 4.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | N/A |
| N/A | N/A | Skid Plate(s): Must Cover Critical Components Including, but not Limited to the Radiator and Fuel Tank. | N/A |
| N/A | N/A | Locking Differential | N/A |
| N/A | N/A | Seat Belt Extender (1 Unit) | N/A |
| N/A | N/A | Rear Seat Delete | N/A |
| N/A | N/A | Additional Option Package (Bidder to Specify): | N/A |
| N/A | N/A | Additional Option Package (Bidder to Specify): | N/A |

SAFETY EQUIPMENT OPTIONS

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | INCLUDED IN BASE Y/N | UNIT COST |
|-------------|-----------------------------|---|----------------------------|-----------|
| N/A | N/A | Adaptive cruise control: Adaptive cruise uses lasers, radar, cameras, or a combination of these systems to keep a constant distance between you and the car ahead, automatically maintaining a safe following distance. If highway traffic slows, some systems will bring the car to a complete stop and automatically come back to speed when traffic gets going | N/A | N/A |
| N/A | N/A | Lane-departure warning (LDW): Visual, audible, or haptic warning to alert the driver when they are crossing lane markings. again, allowing the driver to do little more than pay attention and steer. | N/A | N/A |
| N/A | N/A | Forward-collision warning (FCW): Visual and/or audible warning intended alert the driver and prevent a collision. | N/A | N/A |
| N/A | N/A | Lane-keeping assist (LKA): Automatic corrective steering input or braking provided by the vehicle when crossing lane markings. | N/A | N/A |
| N/A | N/A | Rear automatic emergency braking (Rear AEB): Brakes are automatically applied to prevent backing into something behind the vehicle. This could be triggered by the rear cross-traffic system, or other sensors on the vehicle. | N/A | N/A |
| N/A | N/A | Lane-centering assist: Continuous active steering to stay in between lanes (active steer, autosteer, etc.) | N/A | N/A |
| N/A | N/A | Automatic emergency braking (AEB): Brakes are automatically applied to prevent a collision or reduce collision speed. | N/A | N/A |
| N/A | N/A | Rear cross-traffic warning: Visual, audible, or haptic notification of object or vehicle out of rear camera range, but could be moving into it. | N/A | N/A |
| N/A | N/A | Blind-spot warning (BSW): Visual and/or audible notification of vehicle in blind spot. The system may provide an additional warning if you use your turn signal when there is a car next to you in another lane. | N/A | N/A |

PRICE SCHEDULE (CONT'D)

ITEM #4AT – SPORT UTILITY VEHICLE (SUV) – EXTENDED LENGTH

UNSPECIFIED OPTION PRICE: _____% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: _____

Contains recycled materials – Y/N: _____ if Yes _____%. (Will not be part of the evaluation)

SPECIFICATIONS (CONT'D)

Cargo Van – Compact – 5,200 lb.
 Item Number 5AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 2.4L, 4 | 2.0 |
| 2. | Horsepower (Net HP) | 160 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Manufacturer Standard | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | FWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Lift Gate | |
| 12. | Side Door Type | Slider | |
| 13. | Dark Tint Privacy Glass | RH Dr & Rear Dr | |
| 14. | Tires | All Season | |
| 15. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Spare Tire |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| Seating | | | |
| 20. | Seating Capacity | 2 | |
| 21. | Front Seat Type | Bucket | |
| 22. | Seat Covering | Cloth | |
| 23. | Floor Covering, Include Load Area | Vinyl | Front Only |
| Dimensions | | | |
| 24. | Wheelbase (in.) | 119 | |
| 25. | Fuel Capacity (Gal.) | 15 | |
| 26. | Headroom (in.) | Specify | |
| 27. | Leg Room (in.) | 40 | |
| 28. | Hip Room (in.) | 58 | |

SPECIFICATIONS (CONT'D)

Cargo Van – Compact – 5,200 lb.
Item Number 5AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|--------------------------|---|------------------------|------------------|
| Dimensions Cont'd | | | |
| 29. | Shoulder Room (in.) | 63 | |
| 30. | Cargo Volume (cu.ft.) | 130 | |
| 31. | Payload (lbs.) | 1,500 | |
| 32. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 5,200 | |
| Accessories | | | |
| 33. | Air Conditioning | Front | |
| 34. | Tilt Wheel & Cruise Control | Required | |
| 35. | Power Windows & Door Locks | Required | |
| 36. | Keyed Door Locks | Required | |
| 37. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 38. | Intermittent Windshield Wipers | Required | |
| 39. | Rear Window Wiper | Required | |
| 40. | Rear Window Defroster | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Lighting | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Metal (Behind Seats) Safety Partition | | |
| 50. | Plexiglas (Behind Seats) Safety Partition | | |
| 51. | Seat Belt Extender | | |
| 52. | Hinged Rear Doors | | |
| 53. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #5AT – CARGO VAN – COMPACT – 5,200 LB.

| | | | |
|---------------------------------|--------------------------------------|---------------------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 154-170 DAYS A.R.O. (SEE IV.A.) | Valencia, Spain | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: Transit Connect | MODEL NUMBER: E7E |
| ITEM ID NO.: 38684 | UNIT PRICE: \$ 25,455.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|--------------------------------|---|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 38876 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 60.00 |
| 38981 | MP | Metal (Behind Seats) Safety Partition | \$ 600.00 |
| 38982 | PP | Plexiglas (Behind Seats) Safety Partition | \$ 1,000.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| 38983 | S7E | Hinged Rear Doors | \$ 250.00 |
| 38880 | BA | Backup Alarm | \$ 100.00 |

PRICE SCHEDULE (CONT'D)

ITEM #5AT – CARGO VAN – COMPACT – 5,200 LB.

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Shadow Black, Race Red, Silver, Dark Blue, Frozen White

SPECIFICATIONS (CONT'D)

Cargo Van – Full Size – 7,000 lb. – 130" WB
Item Number 6AT-130

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-----------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.7L, V6 | 3.5 V6 |
| 2. | Horsepower (Net HP) | 250 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | RWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Swing Out | |
| 12. | Side Door Type | Passenger Side Sliding Door | |
| 13. | Windows | Side and Rear Doors | |
| 14. | Tires | All Season | |
| 15. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| Seating | | | |
| 20. | Seating Capacity | 2 | |
| 21. | Front Seat Type | Bucket | |
| 22. | Seat Covering | Vinyl | |
| 23. | Floor Covering, Include Load Area | Vinyl | |

SPECIFICATIONS (CONT'D)

Cargo Van – Full Size – 7,000 lb. – 130" WB
Item Number 6AT-130

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 24. | Wheelbase (in.) | 130 | |
| 25. | Fuel Capacity (Gal.) | 25 | |
| 26. | Headroom (Front (in.)) | 39 | |
| 27. | Leg Room (Front) (in.) | 39 | |
| 28. | Hip Room (Front) (in.) | 65 | |
| 29. | Shoulder Room (Front) (in.) | 67 | |
| 30. | Cargo Height (in.) | 56 | |
| 31. | Cargo Volume (cu. ft.) | 240 | |
| 32. | Payload (lbs.) | 2,300 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 7,000 | |
| Accessories | | | |
| 34. | Air Conditioning | Front | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Metal (Behind Seats) Safety Partition | | |
| 49. | Plexiglas (Behind Seats) Safety Partition | | |
| 50. | Seat Belt Extender | | |
| 51. | Cloth Seat Covering | | |
| 52. | Rear Step Bumper | | |
| 53. | Privacy Glass All Around | | |
| 54. | No Windows | | |
| 55. | Backup Alarm | | |
| 56. | Medium Roof – OEM Supplied; Cargo Height 72" | | |

PRICE SCHEDULE

ITEM #6AT-130 – CARGO VAN – FULL SIZE – 7,000 LB. – 130" WB

| | | | |
|---------------------------------|--------------------------------------|-------------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Kansas City, MO | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: Transit | MODEL NUMBER: E1Y |
| ITEM ID NO.: 38685 | UNIT PRICE: \$ 27,245.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|--------------------|--------------------------------|---|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 38980 | 86F | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 150.00 |
| 38984 | MP | Metal (Behind Seats) Safety Partition | \$ 700.00 |
| 38982 | PP | Plexiglas (Behind Seats) Safety Partition | \$ 1,000.00 |
| Specify On P.O. | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on P.O. | CK | Cloth Seat Covering | \$ 0.00 |
| STD. | STANDARD | Rear Step Bumper | \$ 0.00 |
| 38985 | 92E | Privacy Glass All Around | \$ 450.00 |

PRICE SCHEDULE (CONT'D)

ITEM #6AT-130 – CARGO VAN – FULL SIZE – 7,000 LB. – 130" WB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|--------------------|--------------------------------|---|-------------|
| Specify On P.O. | -17B | No Windows | \$ 0.00 |
| 38986 | 43B | Backup Alarm | \$ 115.00 |
| 38987 | E1C | Medium Roof: OEM Supplied; Cargo Height 72" | \$ 3,500.00 |
| 38878 | E2Y/E2C | Additional Option Package: ALL WHEEL DRIVE | \$ 5,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Shadow Black, Race Red, Oxford White

SPECIFICATIONS

Cargo Van – Full Size – 8,600 lb. – 130" WB
Item Number 7AT-130

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-----------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.7L, V6 | |
| 2. | Horsepower (Net HP) | 250 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | RWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Swing Out | |
| 12. | Side Door Type | Passenger Side Sliding Door | |
| 13. | Windows | Side and Rear Doors | |
| 14. | Tires | All Season | |
| 15. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| Seating | | | |
| 20. | Seating Capacity | 2 | |
| 21. | Front Seat Type | Bucket | |
| 22. | Seat Covering | Vinyl | |
| 23. | Floor Covering, Include Load Area | Vinyl | |
| Dimensions | | | |
| 24. | Wheelbase (in.) | 130 | |
| 25. | Fuel Capacity (Gal.) | 25 | |
| 26. | Headroom (Front) (in.) | 39 | |

SPECIFICATIONS (CONT'D)

Cargo Van – Full Size – 8,600 lb. – 130" WB
 Item Number 7AT-130

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 27. | Leg Room (Front) (in.) | 39 | |
| 28. | Hip Room (Front) (in.) | 65 | |
| 29. | Shoulder Room (Front) (in.) | 67 | |
| 30. | Cargo Volume (cu. ft.) | 240 | |
| 31. | Cargo Height (in.) | 56 | |
| 32. | Payload (lbs.) | 3,260 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,600 | |
| Accessories | | | |
| 34. | Air Conditioning | Front | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Metal (Behind Seats) Safety Partition | | |
| 49. | Plexiglas (Behind Seats) Safety Partition | | |
| 50. | Seat Belt Extender | | |
| 51. | Cloth Seat Covering | | |
| 52. | Rear Step Bumper | | |
| 53. | Privacy Glass All Around | | |
| 54. | No Windows | | |
| 55. | Backup Alarm | | |
| 56. | Running Boards | | |
| 57. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 58. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 59. | Medium Roof: OEM Supplied; Cargo Height 72" | | |
| 60. | Cargo Area LED Lighting Package | | |
| 61. | Rear Window | | |

PRICE SCHEDULE

ITEM #7AT-130 – CARGO VAN – FULL SIZE – 8,600 LB. – 130" WB

| | | | |
|---------------------------------|--------------------------------------|-------------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Kansas City, MO | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: Transit | MODEL NUMBER: R1Y |
| ITEM ID NO.: 38686 | UNIT PRICE: \$ 28,102.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 38980 | 86F | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 150.00 |
| 38984 | MP | Metal (Behind Seats) Safety Partition | \$ 700.00 |
| 38982 | PP | Plexiglas (Behind Seats) Safety Partition | \$ 1,000.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CK | Cloth Seat Covering | \$ 0.00 |
| STD. | STANDARD | Rear Step Bumper | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #7AT-130 – CARGO VAN – FULL SIZE – 8,600 LB. – 130" WB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 38985 | 92E | Privacy Glass All Around | \$ 450.00 |
| Specify On PO | -17B | No Windows | \$ 0.00 |
| 38986 | 43B | Backup Alarm | \$ 115.00 |
| 38892 | 68J | Running Boards | \$ 600.00 |
| 38901 | 67D-53B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 750.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |
| 38987 | R1C | Medium Roof: OEM Supplied; Cargo Height 72" | \$ 3,500.00 |
| STD | STANDARD | Cargo Area LED Lighting Package | \$ 0.00 |
| STD | STANDARD | Rear Window | \$ 0.00 |
| 38878 | R2Y, R2C | Additional Option Package: ALL WHEEL DRIVE | \$ 5,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Shadow Black, Race Red, Oxford White

SPECIFICATIONS

Cargo Van – Full Size – 8,600 lb. – 148" WB
Item Number 7AT-148

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-----------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.7L, V6 | |
| 2. | Horsepower (Net HP) | 250 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | RWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Swing Out | |
| 12. | Side Door Type | Passenger Side Sliding Door | |
| 13. | Windows | Side and Rear Doors | |
| 14. | Tires | All Season | |
| 15. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| Seating | | | |
| 20. | Seating Capacity | 2 | |
| 21. | Front Seat Type | Bucket | |
| 22. | Seat Covering | Vinyl | |
| 23. | Floor Covering, Include Load Area | Vinyl | |
| Dimensions | | | |
| 24. | Wheelbase (in.) | 148 | |
| 25. | Fuel Capacity (Gal.) | 25 | |
| 26. | Headroom (Front) (in.) | 39 | |

SPECIFICATIONS (CONT'D)

Cargo Van – Full Size – 8,600 lb. – 148" WB
 Item Number 7AT-148

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 27. | Leg Room (Front) (in.) | 39 | |
| 28. | Hip Room (Front) (in.) | 65 | |
| 29. | Shoulder Room (Front) (in.) | 67 | |
| 30. | Cargo Volume (cu. ft.) | 270 | |
| 31. | Cargo Height (in.) | 56 | |
| 32. | Payload (lbs.) | 3,260 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,600 | |
| Accessories | | | |
| 34. | Air Conditioning | Front | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Metal (Behind Seats) Safety Partition | | |
| 49. | Plexiglas (Behind Seats) Safety Partition | | |
| 50. | Seat Belt Extender | | |
| 51. | Cloth Seat Covering | | |
| 52. | Rear Step Bumper | | |
| 53. | Privacy Glass All Around | | |
| 54. | No Windows | | |
| 55. | Backup Alarm | | |
| 56. | Running Boards | | |
| 57. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 58. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 59. | Medium Roof: OEM Supplied; Cargo Height 72" | | |
| 60. | High Roof: OEM Supplied; Cargo Height 81" | | |
| 61. | Cargo Area LED Lighting Package | | |
| 62. | Rear Window | | |

PRICE SCHEDULEITEM #7AT-148 – CARGO VAN – FULL SIZE – 8,600 LB. – 148" WB

| | | | |
|---------------------------------|--------------------------------------|-------------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-110 DAYS A.R.O. (SEE IV.A.) | Kansas City, MO | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: Transit | MODEL NUMBER: R1Y |
| ITEM ID NO.: 38687 | UNIT PRICE: \$ 29,251.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 38980 | 86F | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 150.00 |
| 38984 | MP | Metal (Behind Seats) Safety Partition | \$ 700.00 |
| 38982 | PP | Plexiglas (Behind Seats) Safety Partition | \$ 1,000.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CK | Cloth Seat Covering | \$ 0.00 |
| STD | STANDARD | Rear Step Bumper | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #7AT-148 – CARGO VAN – FULL SIZE – 8,600 LB. – 148" WB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| 38985 | 92E | Privacy Glass All Around | \$ 450.00 |
| Specify on PO | -17B | No Windows | \$ 0.00 |
| 38986 | 43B | Backup Alarm | \$ 115.00 |
| 38892 | 68J | Running Boards | \$ 600.00 |
| 38901 | 67D, 53B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 750.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |
| 38987 | R1C | Medium Roof: OEM Supplied; Cargo Height 72" | \$ 3,500.00 |
| 39000 | R1X | High Roof: OEM Supplied; Cargo Height 81" | \$ 5,500.00 |
| Specify on PO | 57D | Cargo Area LED Lighting Package | \$ 0.00 |
| STD | STANDARD | Rear Window | \$ 0.00 |
| 39001 | R3X/R3U | Additional Option Package: EXTENDED LENGTH (Must Choose High Roof) | \$ 1,500.00 |
| 38878 | R2Y, R2C, R2X | Additional Option Package: ALL WHEEL DRIVE | \$ 5,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Shadow Black, Race Red, Oxford White

SPECIFICATIONS

Cargo Van – Full Size – 9,500 lb. – 148" WB
Item Number 8AT-148

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-----------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.5L, V6 | |
| 2. | Horsepower (Net HP) | 275 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | RWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Swing Out | |
| 12. | Side Door Type | Passenger Side Sliding Door | |
| 13. | Windows | Side and Rear Doors | |
| 14. | Tires | All Season | |
| 15. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| Seating | | | |
| 20. | Seating Capacity | 2 | |
| 21. | Front Seat Type | Bucket | |
| 22. | Seat Covering | Vinyl | |
| 23. | Floor Covering, Include Load Area | Vinyl | |
| Dimensions | | | |
| 24. | Wheelbase (in.) | 148 | |
| 25. | Fuel Capacity (Gal.) | 25 | |
| 26. | Headroom (Front) (in.) | 39 | |
| 27. | Leg Room (Front) (in.) | 39 | |

SPECIFICATIONS (CONT'D)

Cargo Van – Full Size – 9,500 lb. – 148" WB
Item Number 8AT-148

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 28. | Hip Room (Front) (in.) | 65 | |
| 29. | Shoulder Room (Front) (in.) | 67 | |
| 30. | Cargo Volume (cu. ft.) | 270 | |
| 31. | Cargo Height (in.) | 56 | |
| 32. | Payload (lbs.) | 4,110 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 9,500 | |
| Accessories | | | |
| 34. | Air Conditioning | Front | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Metal (Behind Seats) Safety Partition | | |
| 49. | Plexiglas (Behind Seats) Safety Partition | | |
| 50. | Seat Belt Extender | | |
| 51. | Cloth Seat Covering | | |
| 52. | Rear Step Bumper | | |
| 53. | Privacy Glass All-Around | | |
| 54. | No Windows | | |
| 55. | Backup Alarm | | |
| 56. | Running Boards | | |
| 57. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 58. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 59. | Medium Roof: OEM Supplied; Cargo Height 72" | | |
| 60. | High Roof; OEM Supplied; Cargo Height 81" | | |

PRICE SCHEDULE

ITEM #8AT-148 – CARGO VAN – FULL SIZE – 9,500 LB. – 148" WB

| | | | |
|---------------------------------|--------------------------------------|-------------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Kansas City, MO | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: Transit | MODEL NUMBER: W1Y |
| ITEM ID NO.: 38688 | UNIT PRICE: \$ 36,584.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 38980 | 86F | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 150.00 |
| 38984 | MP | Metal (Behind Seats) Safety Partition | \$ 700.00 |
| 38982 | PP | Plexiglas (Behind Seats) Safety Partition | \$ 1,000.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CK | Cloth Seat Covering | \$ 0.00 |
| STD | STANDARD | Rear Step Bumper | \$ 0.00 |
| 38985 | 92E | Privacy Glass All Around | \$ 450.00 |

PRICE SCHEDULE (CONT'D)

ITEM #8AT-148 – CARGO VAN – FULL SIZE – 9,500 LB. – 148" WB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| Specify On PO | -17B | No Windows | \$ 0.00 |
| 38986 | 43B | Backup Alarm | \$ 115.00 |
| 38892 | 68J | Running Boards | \$ 600.00 |
| 38901 | 67D,53B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 750.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |
| 38987 | W9C | Medium Roof: OEM Supplied; Cargo Height 72" | \$ 3,500.00 |
| 39000 | W1X | High Roof; OEM Supplied; Cargo Height 81" | \$ 5,500.00 |
| 38878 | W2Y/W2C/W2X | Additional Option Package: ALL WHEEL DRIVE | \$ 5,500.00 |
| 39001 | W3X/W3U | Additional Option Package: EXTENDED LENGTH (Must Choose High Roof) | \$ 1,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Shadow Black, Race Red, Oxford White

SPECIFICATIONS

Cargo Van – Full Size – 10,300 lb. – 148" WB, DRW
 Item Number 9AT-148

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-----------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.5L, V6 | |
| 2. | Horsepower (Net HP) | 275 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | RWD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Swing Out | |
| 12. | Side Door Type | Passenger Side Sliding Door | |
| 13. | Windows | Side and Rear Doors | |
| 14. | Tires | All Season | |
| 15. | Spare Tire/Tire Mending Kit | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| Seating | | | |
| 20. | Seating Capacity | 2 | |
| 21. | Front Seat Type | Bucket | |
| 22. | Seat Covering | Vinyl | |
| 23. | Floor Covering, Include Load Area | Vinyl | |
| Dimensions | | | |
| 24. | Wheelbase (in.) | 148 | |
| 25. | Fuel Capacity (Gal.) | 25 | |
| 26. | Headroom (Front) (in.) | 39 | |

SPECIFICATIONS (CONT'D)

Cargo Van – Full Size – 10,300 lb. – 148" WB, DRW
Item Number 9AT-148

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 27. | Leg Room (Front) (in.) | 39 | |
| 28. | Hip Room (Front) (in.) | 65 | |
| 29. | Shoulder Room (Front) (in.) | 67 | |
| 30. | Cargo Volume (cu. ft.) | 487 | |
| 31. | Cargo Length (in.) | 172 | |
| 32. | Cargo Height (in.) | 72 | |
| 33. | Payload (lbs.) | 4,110 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 10,300 | |
| Accessories | | | |
| 35. | Air Conditioning | Front | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Metal (Behind Seats) Safety Partition | | |
| 50. | Plexiglas (Behind Seats) Safety Partition | | |
| 51. | Seat Belt Extender | | |
| 52. | Cloth Seat Covering | | |
| 53. | Rear Step Bumper | | |
| 54. | Privacy Glass All-Around | | |
| 55. | No Windows | | |
| 56. | Backup Alarm | | |
| 57. | Running Boards | | |
| 58. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 59. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |

PRICE SCHEDULE

ITEM #9AT-148 – CARGO VAN – FULL SIZE – 10,300 LB. – 148" WB, DRW

| | | | |
|---------------------------------|--------------------------------------|-------------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 110-120 DAYS A.R.O. (SEE IV.A.) | Kansas City, Missouri | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: Transit | MODEL NUMBER: S4X |
| ITEM ID NO.: 38689 | UNIT PRICE: \$ 39,090.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 38980 | 86F | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 150.00 |
| 38984 | MP | Metal (Behind Seats) Safety Partition | \$ 700.00 |
| 38982 | PP | Plexiglas (Behind Seats) Safety Partition | \$ 1,000.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CK | Cloth Seat Covering | \$ 0.00 |
| STD | STANDARD | Rear Step Bumper | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #9AT-148 – CARGO VAN – FULL SIZE – 10,300 LB. – 148" WB, DRW

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 38985 | 92E | Privacy Glass All Around | \$ 450.00 |
| Specify on PO | -17B | No Windows | \$ 0.00 |
| 38986 | 43B | Backup Alarm | \$ 115.00 |
| 38892 | 68J | Running Boards | \$ 600.00 |
| 38901 | 67D, 53B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 750.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |
| 38878 | S4U | Additional Option Package: ALL WHEEL DRIVE | \$ 5,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Shadow Black, Race Red, Oxford White

SPECIFICATIONS

Pickup – 6,100 lb. – 2WD – Reg. Cab – Long Bed
Item Number 14AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.6L, V6 | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | Not Available |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 3 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 133 | |
| 26. | Fuel Capacity (Gal.) | 23 | |
| 27. | Headroom (Front) (in.) | 40 | |
| 28. | Leg Room (Front) (in.) | 41 | |
| 29. | Hip Room (Front) (in.) | 60 | |
| 30. | Shoulder Room (Front) (in.) | 65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 1,790 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,100 | |

SPECIFICATIONS (CONT'D)

Pickup – 6,100 lb. – 2WD – Reg. Cab – Long Bed
 Item Number 14AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Pendeliner Vinyl) | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #14AT PICKUP – 6,100 LB. – 2WD – REG. CAB – LONG BED

| | | | |
|-------------------------------|--------------------------------------|--------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 60-90 DAYS A.R.O. (SEE IV.A.) | Flint, Michigan | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Ganley Chevrolet of Aurora | GM | Silverado 1500 Regular Cab 2WD | CC10903 |
| ITEM ID NO.: 38690 | UNIT PRICE: \$ 21,068.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 25.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 4.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|------------------------------------|--|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 39002 | Dealer Parts Department | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 156.00 |
| Specify on PO | No Charge Specify on PO | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | No Charge Specify on PO H1T | Cloth Seat Covering | \$ 0.00 |
| 38881 | After Market Pendeliner | Bed Liner: Pendeliner Vinyl | \$ 199.00 |
| 38901 | Z82 & JL1 Trailer Brake Controller | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 636.00 |
| Specify on PO | Included with Z82 Trailing Package | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) Included with Tow Hitch/7-Pin Receptacle/ Brake Controller | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #14AT PICKUP – 6,100 LB. – 2WD – REG. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|--|-------------|
| 38877 | QDV | All Terrain Tires | \$ 190.00 |
| 38903 | DPO | Trailer Tow Mirrors | \$ 466.00 |
| 38880 | 8S3 | Backup Alarm | \$ 131.00 |
| 39003 | L82 | Additional Option Package: 5.3L V8 Engine | \$ 1,325.00 |
| 39004 | 9L7 | Additional Option Package: Up Fitter Switches | \$ 143.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: G7C Red Hot, G9K Satin Steel Metallic, GAO Northsky Blue Metallic, GAN Silver Ice Metallic
GAN Silver Ice Metallic, GAZ Summit White, GBA Black, GJI Shadow Gray Metallic, GNK Oxford Brown Metallic

SPECIFICATIONS

Pickup – 6,300 lb. – 4WD – Reg. Cab – Long Bed
Item Number 15AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|-------------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.6L, V6 | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Temporary Use |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 3 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 133 | |
| 26. | Fuel Capacity (Gal.) | 23 | |
| 27. | Headroom (Front) (in.) | 40 | |
| 28. | Leg Room (Front) (in.) | 41 | |
| 29. | Hip Room (Front) (in.) | 60 | |
| 30. | Shoulder Room (Front) (in.) | 65 | |
| 31. | Cargo Volume (cu. ft.) | 74 | |
| 32. | Payload (lbs.) | 1,790 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,300 | |

SPECIFICATIONS (CONT'D)

Pickup – 6,300 lb. – 4WD – Reg. Cab – Long Bed
 Item Number 15AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Spray-In) | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #15AT PICKUP – 6,300 LB. – 4WD – REG. CAB – LONG BED

| | | | |
|--------------------------------|--------------------------------------|--------------------------------|-------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: Sherry Chrysler | MFG: RAM, FCA | MODEL: 1500 Regular Cab 4x4 | MODEL NUMBER: DS6L62 |
| ITEM ID NO.: 38691 | UNIT PRICE: \$ 22,426.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38876 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 200.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 38883 | V9-X9 | Cloth Seat Covering | \$ 91.00 |
| 38881 | XMF | Bed Liner: Spray-In | \$ 565.00 |
| 38882 | XHC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 280.00 |

PRICE SCHEDULE (CONT'D)

ITEM #15AT PICKUP – 6,300 LB. – 4WD – REG. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|--|-------------|
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |
| 38877 | TTB | All Terrain Tires | \$ 238.00 |
| 38903 | GPG | Trailer Tow Mirrors | \$ 170.00 |
| 38880 | BUA | Backup Alarm | \$ 225.00 |
| 38891 | GFD | Additional Option Package: Rear Sliding Window | \$ 186.00 |
| 39041 | AED-MRT | Additional Option Package: Chrome Package | \$ 1,176.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White, Flame Red

SPECIFICATIONS

Pickup – 6,200 lb. – 2WD – Ext. Cab – Short Bed
Item Number 16AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.7L, V6 | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | No Available |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 6.5 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 6 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 140 | |
| 26. | Fuel Capacity (Gal.) | 23 | |
| 27. | Headroom (Front/Rear) (in.) | 41/39 | |
| 28. | Leg Room (Front/Rear) (in.) | 41/33 | |
| 29. | Hip Room (Front/Rear) (in.) | 60/61 | |
| 30. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 31. | Cargo Volume (cu. ft.) | 57 | |
| 32. | Payload (lbs.) | 1,790 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,200 | |

SPECIFICATIONS (CONT'D)

Pickup – 6,200 lb. – 2WD – Ext. Cab – Short Bed
 Item Number 16AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Pendenliner) | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #16AT PICKUP – 6,200 LB. – 2WD – EXT. CAB – SHORT BED

| | | | |
|-------------------------------|--------------------------------------|---------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 60-90 DAYS A.R.O. (SEE IV.A.) | Flint, Michigan | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Ganley Chevrolet of Aurora | GM | Silverado 1500 Double Ca 2WD | CC10753 |
| ITEM ID NO.: 38692 | UNIT PRICE: \$ 21,550.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 25.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 4.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|----------------------------------|--|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 39002 | Dealer Parts Department | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 156.00 |
| Specify on PO | No Charge Specify on PO | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | No Charge Specify on PO | Cloth Seat Covering | \$ 0.00 |
| 38881 | After Market Pendeliner | Bed Liner: Pendenliner | \$ 199.00 |
| 38901 | Z82 & JL1 Brake Controller | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 636.00 |
| Specify on PO | Included with Z82 Trailer Pkg | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #16AT PICKUP – 6,200 LB. – 2WD – EXT. CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|--|-------------|
| 38877 | QDV | All Terrain Tires | \$ 190.00 |
| 38903 | DPO | Trailer Tow Mirrors | \$ 466.00 |
| 38880 | 8S3 | Backup Alarm | \$ 131.00 |
| 39003 | L82 | Additional Option Package: 5.3L V8 Engine | \$ 1,325.00 |
| 39004 | 9L7 | Additional Option Package: Up Fitter Switches | \$ 143.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: G7C Red Hot, G9K Satin Steel Metallic, GAO Northsky Blue Metallic, GAN Silver Ice Metallic,
GAZ Summit White, GBA Black, GJI Shadow Gray Metallic, GNK Oxford Brown Metallic

SPECIFICATIONS

Pickup – 6,400 lb. – 4WD – Ext. Cab – Short Bed
 Item Number 17AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.7L, V6 | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | Not Available |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 6.5 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 6 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 140 | |
| 26. | Fuel Capacity (Gal.) | 23 | |
| 27. | Headroom (Front/Rear) (in.) | 41/39 | |
| 28. | Leg Room (Front/Rear) (in.) | 41/33 | |
| 29. | Hip Room (Front/Rear) (in.) | 60/61 | |
| 30. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 31. | Cargo Volume (cu. ft.) | 57 | |
| 32. | Payload (lbs.) | 1,690 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,400 | |

SPECIFICATIONS (CONT'D)

Pickup – 6,400 lb. – 4WD – Ext. Cab – Short Bed
 Item Number 17AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Pendeliner Vinyl) | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #17AT PICKUP – 6,400 LB. – 4WD – EXT. CAB – SHORT BED

| | | | |
|---|--|------------------------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 60-90 DAYS A.R.O. (SEE IV.A.) | Flint, Michigan, Fort Wayne, IN and Silao Mexico | | |
| CONTRACTOR: Ganley Chevrolet of Aurora | MFG: GM | MODEL: Silverado Double Cab 4WD | MODEL NUMBER: CK10753 |
| ITEM ID NO.: 38693 | UNIT PRICE: \$ 23,845.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 25.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 4.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 39002 | Dealer Parts Department | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 156.00 |
| Specify on PO | No Charge Specify on PO | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | No Charge Specify on PO H1T | Cloth Seat Covering | \$ 0.00 |
| 38881 | After Market Pendeliner | Bed Liner: Pendeliner Vinyl | \$ 199.00 |
| 38901 | Z82 & JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 636.00 |

PRICE SCHEDULE (CONT'D)

ITEM #17AT PICKUP – 6,400 LB. – 4WD – EXT. CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| Specify on PO | Included with Z82 Trailer | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |
| 38877 | QDV | All Terrain Tires | \$ 190.00 |
| 38903 | DPO | Trailer Tow Mirrors | \$ 466.00 |
| 38880 | 8S3 | Backup Alarm | \$ 131.00 |
| 39003 | L82 | Additional Option Package: 5.3l V8 Engine | \$ 1,325.00 |
| 39004 | 9L7 | Additional Option Package: Up Fitter Switches | \$ 143.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: G7C Red Hot, G9K Satin Steel Metallic, GAO Northsky Blue Metallic, GAN Silver Ice Metallic
GAZ Summit White GBA Black, GJI Shadow Gray Metallic, GNK Oxford Brown Metallic

SPECIFICATIONS

Pickup – 6,200 lb. – 2WD – Crew Cab – Short Bed
 Item Number 18AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.6L, V6 | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 6.5 | 5.8' |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Full Size Doors | 4 | |
| 15. | Tires | All Season | |
| 16. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Sized Spare |
| Safety | | | |
| 17. | Restraint System (Driver & Passenger) | Required | |
| 18. | Supplement Restraint System (Driver & Passenger) | Required | |
| 19. | Power Antilock Brakes (Front and Rear) | Required | |
| 20. | Rear Camera | Required | |
| 21. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 22. | Seating Capacity | 6 | |
| 23. | Front Seat Type | Split Bench | |
| 24. | Seat Covering | Vinyl | |
| 25. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 26. | Wheelbase (in.) | 140 | |
| 27. | Fuel Capacity (Gal.) | 23 | |

SPECIFICATIONS (CONT'D)

Pickup – 6,200 lb. – 2WD – Crew Cab – Short Bed
 Item Number 18AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 28. | Headroom (Front/Rear) (in.) | 41/39 | |
| 29. | Leg Room (Front/Rear) (in.) | 41/38 | |
| 30. | Hip Room (Front/Rear) (in.) | 60/63 | |
| 31. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 32. | Cargo Volume (cu. ft.) | 50 | |
| 33. | Payload (lbs.) | 1,700 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,200 | |
| Accessories | | | |
| 35. | Air Conditioning | Required | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Seat Belt Extender | | |
| 50. | Cloth Seat Covering | | |
| 51. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 52. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 53. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 54. | All Terrain Tires | | |
| 55. | Trailer Tow Mirrors | | |
| 56. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #18AT PICKUP – 6,200 LB. – 2WD – CREW CAB – SHORT BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT. Wayne, IN | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: Sierra 1500 | MODEL NUMBER: TC10543 |
| ITEM ID NO.: 38694 | UNIT PRICE: \$ 23,819.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38876 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 140.00 |
| 38894 | SBE | Seat Belt Extender (1 Unit) | \$ 5.00 |
| Specify On PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 38881 | PLASTIC | Bed Liner (Bidder to Specify Type): PLASTIC | \$ 190.00 |
| 38901 | JL1/Z82 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 580.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #18AT PICKUP – 6,200 LB. – 2WD – CREW CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|---------------------|------------|
| 38877 | AT | All Terrain Tires | \$ 179.00 |
| 38903 | DPO | Trailer Tow Mirrors | \$ 435.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 6,400 lb. – 4WD – Crew Cab – Short Bed
 Item Number 19AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 3.6L, V6 | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 5.5 – 6.5 Bidder to Specify: | 6.5' |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Full Size Doors | 4 | |
| 15. | Tires | All Season | |
| 16. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 17. | Restraint System (Driver & Passenger) | Required | |
| 18. | Supplement Restraint System (Driver & Passenger) | Required | |
| 19. | Power Antilock Brakes (Front and Rear) | Required | |
| 20. | Rear Camera | Required | |
| 21. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 22. | Seating Capacity | 6 | |
| 23. | Front Seat Type | Split Bench | |
| 24. | Seat Covering | Vinyl | |
| 25. | Floor Covering | Vinyl | |

SPECIFICATIONS (CONT'D)

Pickup – 6,400 lb. – 4WD – Crew Cab – Short Bed
 Item Number 19AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 26. | Wheelbase (in.) | 140 | |
| 27. | Fuel Capacity (Gal.) | 23 | |
| 28. | Headroom (Front/Rear) (in.) | 41/39 | |
| 29. | Leg Room (Front/Rear) (in.) | 41/38 | |
| 30. | Hip Room (Front/Rear) (in.) | 60/63 | |
| 31. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 32. | Cargo Volume (cu. ft.) | 50 | |
| 33. | Payload (lbs.) | 1,630 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 6,400 | |
| Accessories | | | |
| 35. | Air Conditioning | Required | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Seat Belt Extender | | |
| 50. | Cloth Seat Covering | | |
| 51. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 52. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 53. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 54. | All Terrain Tires | | |
| 55. | Trailer Tow Mirrors | | |
| 56. | Backup Alarm | | |

PRICE SCHEDULE

ITEM #19AT PICKUP – 6,400 LB. – 4WD – CREW CAB – SHORT BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT Wayne, IN | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 1500 | MODEL NUMBER: TK10743 |
| ITEM ID NO.: 38695 | UNIT PRICE: \$ 26,700.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38876 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 140.00 |
| 38894 | SBE | Seat Belt Extender (1 Unit) | \$ 5.00 |
| Specify On PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 38881 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 190.00 |
| 38901 | JL1/Z82 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 580.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #19AT PICKUP – 6,400 LB. – 4WD – CREW CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|--|------------|
| 38877 | AT | All Terrain Tires | \$ 179.00 |
| 38903 | DPO | Trailer Tow Mirrors (Requires Convenience Package) | \$ 435.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 39042 | PCI | Additional Option Package: Convenience Package | \$ 912.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 8,500 lb. – 2WD – Reg. Cab – Long Bed
Item Number 20AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 5.7L, V8 | |
| 2. | Horsepower (Net HP) | 360 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 3 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 133 | |
| 26. | Fuel Capacity (Gal.) | 32 | |
| 27. | Headroom (Front) (in.) | 40 | |

SPECIFICATIONS (CONT'D)

Pickup – 8,500 lb. – 2WD – Reg. Cab – Long Bed
 Item Number 20AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 28. | Leg Room (Front) (in.) | 41 | |
| 29. | Hip Room (Front) (in.) | 60 | |
| 30. | Shoulder Room (Front) (in.) | 65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 3,000 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,500 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Hard | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #20AT PICKUP – 8,500 LB. – 2WD – REG. CAB – LONG BED

| | | | |
|---------------------------------|--------------------------------------|-----------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Louisville, KY | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: F-250 | MODEL NUMBER: F2A |
| ITEM ID NO.: 38696 | UNIT PRICE: \$ 26,822.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 39002 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 250.00 |
| Specify On PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | 1S | Cloth Seat Covering | \$ 0.00 |
| 38881 | BL | Bed Liner (Bidder to Specify Type): Hard | \$ 145.00 |
| 39043 | 52B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 250.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |

PRICE SCHEDULE (CONT'D)

ITEM #20AT PICKUP – 8,500 LB. – 2WD – REG. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|---|-------------|
| 38877 | TBM | All Terrain Tires | \$ 450.00 |
| STD | STD | Trailer Tow Mirrors | \$ 0.00 |
| 39044 | 76C | Backup Alarm | \$ 127.00 |
| 39045 | UTILITY | 6-Door Utility Body (No Camera) | \$ 5,600.00 |
| 39046 | CAM | Additional Option Package: Camera for Utility Body | \$ 300.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Agate Black, Iconic Silver, Oxford White, Race Red, Stone Gray, Velocity Blue

SPECIFICATIONS

Pickup – 8,500 lb. – 4WD – Reg. Cab – Long Bed
 Item Number 21AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 5.7L, V8 | |
| 2. | Horsepower (Net HP) | 360 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 3 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 133 | |
| 26. | Fuel Capacity (Gal.) | 32 | |
| 27. | Headroom (Front) (in.) | 40 | |

SPECIFICATIONS (CONT'D)

Pickup – 8,500 lb. – 4WD – Reg. Cab – Long Bed
 Item Number 21AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Dimensions | | | |
| 28. | Leg Room (Front) (in.) | 41 | |
| 29. | Hip Room (Front) (in.) | 60 | |
| 30. | Shoulder Room (Front) (in.) | 65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 2,600 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,500 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Plastic) | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | 6-Door Utility Body | | |
| 57. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 58. | Snow Plow Package (order w/Snow Plow Prep Package) | | |

PRICE SCHEDULE

ITEM #21AT PICKUP – 8,500 LB. – 4WD – REG. CAB – LONG BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT Wayne, IN | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 2500 | MODEL NUMBER: TK20903 |
| ITEM ID NO.: 38697 | UNIT PRICE: \$ 29,622.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 38881 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 190.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #21AT PICKUP – 8,500 LB. – 4WD – REG. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 39047 | AT | All Terrain Tires | \$ 295.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 39045 | UTB | 6-Door Utility Body | \$ 5,220.00 |
| 38899 | VYU | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 297.00 |
| 38896 | PLOW8 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,950.00 |
| 39048 | HITCH | Additional Option Package: Hitch, if pickup delete for body install | \$ 560.00 |
| 39049 | CAM | Additional Option Package: After Market reposition rear camera | \$ 300.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 8,500 lb. – 2WD – Ext. Cab – Short Bed
 Item Number 22AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 360 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 5.5 – 6.5 Bidder to Specify: | 6.5' |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 6 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 142 | |
| 26. | Fuel Capacity (Gal.) | 32 | |

SPECIFICATIONS (CONT'D)

Pickup – 8,500 lb. – 2WD – Ext. Cab – Short Bed
Item Number 22AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 27. | Headroom (Front/Rear) (in.) | 40/38 | |
| 28. | Leg Room (Front/Rear) (in.) | 41/31 | |
| 29. | Hip Room (Front/Rear) (in.) | 60/61 | |
| 30. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 31. | Cargo Volume (cu. ft.) | 60 | |
| 32. | Payload (lbs.) | 3,400 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,500 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | 8 ft. Bed in Lieu of Short Bed | | |

PRICE SCHEDULE

ITEM #22AT PICKUP – 8,500 LB. – 2WD – EXT. CAB – SHORT BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Flint, MI | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 2500 | MODEL NUMBER: TC20753 |
| ITEM ID NO.: 38698 | UNIT PRICE: \$ 28,355.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 38881 | PLASTIC | Bed Liner (Bidder to Specify Type): PLASTIC | \$ 190.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #22AT PICKUP – 8,500 LB. – 2WD – EXT. CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--------------------------------|------------|
| 39047 | AT | All Terrain Tires | \$ 295.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | DA | Backup Alarm | \$ 136.00 |
| 38874 | LB | 8 ft. Bed in Lieu of Short Bed | \$ 198.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 8,500 lb. – 4WD – Ext. Cab – Short Bed
 Item Number 23AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 360 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 5.5 – 6.5 Bidder to Specify: | 6.5' |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 6 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 142 | |
| 26. | Fuel Capacity (Gal.) | 31 | |

SPECIFICATIONS (CONT'D)

Pickup – 8,500 lb. – 4WD – Ext. Cab – Short Bed
 Item Number 23AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Dimensions | | | |
| 27. | Headroom (Front/Rear) (in.) | 40/38 | |
| 28. | Leg Room (Front/Rear) (in.) | 41/31 | |
| 29. | Hip Room (Front/Rear) (in.) | 60/61 | |
| 30. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 31. | Cargo Volume (cu. ft.) | 60 | |
| 32. | Payload (lbs.) | 3,100 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,500 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | 8 ft. Bed in Lieu of Short Bed | | |
| 57. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 58. | Snow Plow Package (order w/Snow Plow Prep Package) | | |

PRICE SCHEDULE

ITEM #23AT PICKUP – 8,500 LB. – 4WD – EXT. CAB – SHORT BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Flint, MI | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 2500 | MODEL NUMBER: TK20753 |
| ITEM ID NO.: 38699 | UNIT PRICE: \$ 30,265.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 39050 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 140.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #23AT PICKUP – 8,500 LB. – 4WD – EXT. CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 39047 | AT | All Terrain Tires | \$ 295.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 38874 | LB | 8 ft. Bed in Lieu of Short Bed | \$ 198.00 |
| 38899 | VYU | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 297.00 |
| 38896 | PLOW8 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,950.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 8,500 lb. – 2WD – Crew Cab – Short Bed
 Item Number 24AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 5.7L, V8 | |
| 2. | Horsepower (Net HP) | 360 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 5.5 – 6.5 Bidder to Specify: | 6.5' |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Full Size Doors | 4 | |
| 15. | Tires | All Season | |
| 16. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 17. | Restraint System (Driver & Passenger) | Required | |
| 18. | Supplement Restraint System (Driver & Passenger) | Required | |
| 19. | Power Antilock Brakes (Front and Rear) | Required | |
| 20. | Rear Camera | Required | |
| 21. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 22. | Seating Capacity | 6 | |
| 23. | Front Seat Type | Split Bench | |
| 24. | Seat Covering | Vinyl | |
| 25. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 26. | Wheelbase (in.) | 149 | |
| 27. | Fuel Capacity (Gal.) | 31 | |

SPECIFICATIONS (CONT'D)

Pickup – 8,500 lb. – 2WD – Crew Cab – Short Bed
 Item Number 24AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|--------------------------|---|------------------------|------------------|
| Dimensions Cont'd | | | |
| 28. | Headroom (Front/Rear) (in.) | 40/40 | |
| 29. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 30. | Hip Room (Front/Rear) (in.) | 60/65 | |
| 31. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 32. | Cargo Volume (cu. ft.) | 60 | |
| 33. | Payload (lbs.) | 2,600 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,500 | |
| Accessories | | | |
| 35. | Air Conditioning | Required | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Seat Belt Extender | | |
| 50. | Cloth Seat Covering | | |
| 51. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 52. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 53. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 54. | All Terrain Tires | | |
| 55. | Trailer Tow Mirrors | | |
| 56. | Backup Alarm | | |
| 57. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #24AT PICKUP – 8,500 LB. – 2WD – CREW CAB – SHORT BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT Wayne, IN | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 2500 | MODEL NUMBER: TC20743 |
| ITEM ID NO.: 38700 | UNIT PRICE: \$ 30,103.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 39050 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 140.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #24AT PICKUP – 8,500 LB. – 2WD – CREW CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 38877 | AT | All Terrain Tires | \$ 179.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 39045 | UTB | 6-Door Utility Body | \$ 5,220.00 |
| 39048 | HITCH | Additional Option Package: Hitch, if pickup delete for body install | \$ 560.00 |
| 39049 | CAM | Additional Option Package: Reposition rear camera | \$ 300.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 8,500 lb. – 4WD – Crew Cab – Short Bed
Item Number 25AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|---------------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 5.7L, V8 | |
| 2. | Horsepower (Net HP) | 360 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 5.5 – 6.5 Bidder to Specify: | 6.5' |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Full Size Doors | 4 | |
| 15. | Tires | All Season | |
| 16. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 17. | Restraint System (Driver & Passenger) | Required | |
| 18. | Supplement Restraint System (Driver & Passenger) | Required | |
| 19. | Power Antilock Brakes (Front and Rear) | Required | |
| 20. | Rear Camera | Required | |
| 21. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 22. | Seating Capacity | 6 | |
| 23. | Front Seat Type | Split Bench | |
| 24. | Seat Covering | Vinyl | |
| 25. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 26. | Wheelbase (in.) | 149 | |
| 27. | Fuel Capacity (Gal.) | 31 | |

SPECIFICATIONS (CONT'D)

Pickup – 8,500 lb. – 4WD – Crew Cab – Short Bed
 Item Number 25AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|--------------------------|--|------------------------|------------------|
| Dimensions Cont'd | | | |
| 28. | Headroom (Front/Rear) (in.) | 40/40 | |
| 29. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 30. | Hip Room (Front/Rear) (in.) | 60/65 | |
| 31. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 32. | Cargo Volume (cu. ft.) | 60 | |
| 33. | Payload (lbs.) | 2,300 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 8,500 | |
| Accessories | | | |
| 35. | Air Conditioning | Required | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Seat Belt Extender | | |
| 50. | Cloth Seat Covering | | |
| 51. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 52. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 53. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 54. | All Terrain Tires | | |
| 55. | Trailer Tow Mirrors | | |
| 56. | Backup Alarm | | |
| 57. | 6-Door Utility Body | | |
| 58. | 8 ft. Bed in Lieu of Short Bed | | |
| 59. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 60. | Snow Plow Package (order w/Snow Plow Prep Package) | | |

PRICE SCHEDULE

ITEM #25AT PICKUP – 8,500 LB. – 4WD – CREW CAB – SHORT BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Flint, MI | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 2500 | MODEL NUMBER: TK20743 |
| ITEM ID NO.: 38701 | UNIT PRICE: \$ 32,082.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 39050 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 140.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #25AT PICKUP – 8,500 LB. – 4WD – CREW CAB – SHORT BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|--------------------------------|--|-------------|
| 39051 | AT | All Terrain Tires | \$ 430.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 39045 | UTB | 6-Door Utility Body | \$ 5,220.00 |
| 38874 | LB | 8 ft. Bed in Lieu of Short Bed | \$ 198.00 |
| 38899 | VYU | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 297.00 |
| 38896 | PLOW8 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 8'_____ | \$ 3,950.00 |
| 39048 | HITCH | Additional Option Package: Hitch, if pickup delete body install | \$ 560.00 |
| 39049 | CAM | Additional Option Package: Reposition rear camera | \$ 300.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 12,800 lb. – DRW – 2WD – Reg. Cab – Long Bed
Item Number 26AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 3 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 133 | |
| 26. | Fuel Capacity (Gal.) | 32 | |
| 27. | Headroom (Front) (in.) | 39 | |

SPECIFICATIONS (CONT'D)

Pickup – 12,800 lb. – DRW – 2WD – Reg. Cab – Long Bed
 Item Number 26AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 28. | Leg Room (Front) (in.) | 41 | |
| 29. | Hip Room (Front) (in.) | 60 | |
| 30. | Shoulder Room (Front) (in.) | 65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 5,900 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Hard | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | 6-Door Utility Body | | |
| 57. | Single Rear Wheel (SRW) | | |
| 58. | Transmission Power Take-Off Provision | | |
| 59. | Dual Batteries (Specify Amp Hour Rating): | | |
| 60. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #26AT PICKUP – 12,800 LB. – DRW – 2WD – REG. CAB – LONG BED

| | | | |
|---------------------------------|--------------------------------------|-----------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Louisville, KY | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: F-350 | MODEL NUMBER: F3C |
| ITEM ID NO.: 38702 | UNIT PRICE: \$ 29,723.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 39002 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 250.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | 1S | Cloth Seat Covering | \$ 0.00 |
| 38881 | BL | Bed Liner (Bidder to Specify Type): Hard | \$ 145.00 |
| 39043 | 52B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 250.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |

PRICE SCHEDULE (CONT'D)

ITEM #26AT PICKUP – 12,800 LB. – DRW – 2WD – REG. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| 38877 | TBM | All Terrain Tires | \$ 450.00 |
| STD | STD | Trailer Tow Mirrors | \$ 0.00 |
| 39044 | 76C | Backup Alarm | \$ 127.00 |
| 39045 | UTILITY | 6-Door Utility Body: SRW Only, No Camera | \$ 5,600.00 |
| Specify on PO | F3A | Single Rear Wheel (SRW) | \$ -500.00 |
| 39052 | 62R | Transmission Power Take-Off Provision | \$ 400.00 |
| 38887 | 86M | Dual Batteries (Specify Amp Hour Rating): | \$ 350.00 |
| 39053 | 67E | Heavy Duty Alternator (220 Amp Minimum) | \$ 250.00 |
| 39049 | CAM | Additional Option Package: Camera | \$ 300.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Agate Black, Iconic Silver, Oxford White, Race Red, Stone Gray, Velocity Blue

SPECIFICATIONS

Pickup – 12,800 lb. – DRW – 4WD – Reg. Cab – Long Bed
 Item Number 27AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 3 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 133 | |
| 26. | Fuel Capacity (Gal.) | 32 | |

SPECIFICATIONS (CONT'D)

Pickup – 12,800 lb. – DRW – 4WD – Reg. Cab – Long Bed
 Item Number 27AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Dimensions | | | |
| 27. | Headroom (Front) (in.) | 39 | |
| 28. | Leg Room (Front) (in.) | 41 | |
| 29. | Hip Room (Front) (in.) | 60 | |
| 30. | Shoulder Room (Front) (in.) | 65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 6,100 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Hard | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 57. | Snow Plow Package for DRW (order w/Snow Plow Prep Package) | | |
| 58. | Snow Plow Package for SRW (order w/Snow Plow Prep Package) | | |
| 59. | Single Rear Wheel (SRW) | | |
| 60. | Transmission Power Take-Off Provision | | |
| 61. | Dual Batteries (Specify Amp Hour Rating): | | |
| 62. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #27AT PICKUP – 12,800 LB. – DRW – 4WD – REG. CAB – LONG BED

| | | | |
|---------------------------------|--------------------------------------|-----------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Louisville, KY | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: F-350 | MODEL NUMBER: F3D |
| ITEM ID NO.: 39054 | UNIT PRICE: \$ 32,248.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 39002 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 250.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | 1S | Cloth Seat Covering | \$ 0.00 |
| 38881 | BL | Bed Liner (Bidder to Specify Type): Hard | \$ 145.00 |
| 39043 | 52B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 250.00 |
| 38902 | 100.00 | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |

PRICE SCHEDULE (CONT'D)

ITEM #27AT PICKUP – 12,800 LB. – DRW – 4WD – REG. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 38877 | TBM | All Terrain Tires | \$ 450.00 |
| STD. | STD. | Trailer Tow Mirrors | \$ 0.00 |
| 39044 | 76C | Backup Alarm | \$ 127.00 |
| 38899 | 41P/473 | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 320.00 |
| 38897 | PLOW | Snow Plow Package for DRW (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,700.00 |
| 38898 | PLOW | Snow Plow Package for SRW (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,700.00 |
| 39052 | 62R | Transmission Power Take-Off Provision | \$ 400.00 |
| 38887 | 86M | Dual Batteries (Specify Amp Hour Rating): 78AH | \$ 350.00 |
| 39053 | 67E | Heavy Duty Alternator (220 Amp Minimum) | \$ 250.00 |
| Specify on PO | F3B | Additional Option Package: SRW | \$ -500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Agate Black, Iconic Silver, Oxford White, Race Red, Stone Gray, Velocity Blue

SPECIFICATIONS

Pickup – 12,800 lb. – DRW – 2WD – Ext. Cab – Long Bed
Item Number 28AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 6 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 158 | |
| 26. | Fuel Capacity (Gal.) | 32 | |

SPECIFICATIONS (CONT'D)

Pickup – 12,800 lb. – DRW – 2WD – Ext. Cab – Long Bed
Item Number 28AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 27. | Headroom (Front/Rear) (in.) | 40/38 | |
| 28. | Leg Room (Front/Rear) (in.) | 41/31 | |
| 29. | Hip Room (Front/Rear) (in.) | 60/61 | |
| 30. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 6,330 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | Single Rear Wheel (SRW) | | |
| 57. | Transmission Power Take-Off Provision | | |
| 58. | Dual Batteries (Specify Amp Hour Rating): | | |
| 59. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #28AT PICKUP – 12,800 LB. – DRW – 2WD – EXT. CAB – LONG BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT. Wayne, IN | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 3500 | MODEL NUMBER: TC30953 |
| ITEM ID NO.: 39055 | UNIT PRICE: \$ 30,733.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 30.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38896 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38876 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 39050 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 140.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #28AT PICKUP – 12,800 LB. – DRW – 2WD – EXT. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|--------------------------|--|-------------|
| 39051 | AT | All Terrain Tires | \$ 430.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| Specify on PO | SRW | Single Rear Wheel (SRW) | \$ 0.00 |
| 39052 | PTO | Transmission Power Take-Off Provision (Requires Diesel Engine) | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 73C CCA/70 AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |
| 38886 | L5P | Additional Option Package: 6.6L Diesel | \$ 9,889.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 12,800 lb. – DRW – 4WD – Ext. Cab – Long Bed
 Item Number 29AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Tires | All Season | |
| 15. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 16. | Restraint System (Driver & Passenger) | Required | |
| 17. | Supplement Restraint System (Driver & Passenger) | Required | |
| 18. | Power Antilock Brakes (Front and Rear) | Required | |
| 19. | Rear Camera | Required | |
| 20. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 21. | Seating Capacity | 6 | |
| 22. | Front Seat Type | Split Bench | |
| 23. | Seat Covering | Vinyl | |
| 24. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 25. | Wheelbase (in.) | 158 | |
| 26. | Fuel Capacity (Gal.) | 32 | |
| 27. | Headroom (Front/Rear) (in.) | 40/38 | |

SPECIFICATIONS (CONT'D)

Pickup – 12,800 lb. – DRW – 4WD – Ext. Cab – Long Bed
Item Number 29AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Dimensions | | | |
| 28. | Leg Room (Front/Rear) (in.) | 41/31 | |
| 29. | Hip Room (Front/Rear) (in.) | 60/61 | |
| 30. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 31. | Cargo Volume (cu. ft.) | 75 | |
| 32. | Payload (lbs.) | 6,330 | |
| 33. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |
| Accessories | | | |
| 34. | Air Conditioning | Required | |
| 35. | Tilt Wheel & Cruise Control | Required | |
| 36. | Power Windows & Door Locks | Required | |
| 37. | Keyed Door Locks | Required | |
| 38. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 39. | Intermittent Windshield Wipers | Required | |
| 40. | Radio | Standard AM/FM | |
| 41. | Exterior Rear View Mirror | Dual | |
| 42. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 43. | Rust Proofing | Min. Factory Warranty | |
| 44. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 45. | Parts Manual(s) | | |
| 46. | Service Manual(s) | | |
| 47. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 48. | Seat Belt Extender | | |
| 49. | Cloth Seat Covering | | |
| 50. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 51. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 52. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 53. | All Terrain Tires | | |
| 54. | Trailer Tow Mirrors | | |
| 55. | Backup Alarm | | |
| 56. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 57. | Snow Plow Package for DRW (order w/Snow Plow Prep Package) | | |
| 58. | Snow Plow Package for SRW (order w/Snow Plow Prep Package) | | |
| 59. | Single Rear Wheel (SRW) | | |
| 60. | Transmission Power Take-Off Provision | | |
| 61. | Dual Batteries (Specify Amp Hour Rating): | | |
| 62. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #29AT PICKUP – 12,800 LB. – DRW – 4WD – EXT. CAB – LONG BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT. Wayne, IN | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 3500 | MODEL NUMBER: TK30953 |
| ITEM ID NO.: 39056 | UNIT PRICE: \$ 32,613.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 30.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 39050 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 140.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #29AT PICKUP – 12,800 LB. – DRW – 4WD – EXT. CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 39051 | AT | All Terrain Tires | \$ 430.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 38899 | VYU | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 297.00 |
| 38897 | PLOW85 | Snow Plow Package for DRW (order w/Snow Plow Prep Package) Indicate Blade Length: 8.5' | \$ 4,225.00 |
| 38898 | PLOW8 | Snow Plow Package for SRW (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,950.00 |
| Specify on PO | SRW | Single Rear Wheel (SRW) | \$ 0.00 |
| 39052 | PTO | Transmission Power Take-Off Provision (Requires Diesel Engine) | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 730CCA/70AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |
| 38886 | L5P | Additional Option Package: 6.6L Diesel | \$ 9,889.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 12,800 lb. – DRW – 2WD – Crew Cab – Long Bed
Item Number 30AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Full Size Doors | 4 | |
| 15. | Tires | All Season | |
| 16. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 17. | Restraint System (Driver & Passenger) | Required | |
| 18. | Supplement Restraint System (Driver & Passenger) | Required | |
| 19. | Power Antilock Brakes (Front and Rear) | Required | |
| 20. | Rear Camera | Required | |
| 21. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 22. | Seating Capacity | 6 | |
| 23. | Front Seat Type | Split Bench | |
| 24. | Seat Covering | Vinyl | |
| 25. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 26. | Wheelbase (in.) | 167 | |
| 27. | Fuel Capacity (Gal.) | 32 | |

SPECIFICATIONS (CONT'D)

Pickup – 12,800 lb. – DRW – 2WD – Crew Cab – Long Bed
Item Number 30AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Dimensions | | | |
| 28. | Headroom (Front/Rear) (in.) | 40/40 | |
| 29. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 30. | Hip Room (Front/Rear) (in.) | 60/65 | |
| 31. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 32. | Cargo Volume (cu. ft.) | 75 | |
| 33. | Payload (lbs.) | 6,200 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |
| Accessories | | | |
| 35. | Air Conditioning | Required | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Seat Belt Extender | | |
| 50. | Cloth Seat Covering | | |
| 51. | Bed Liner (Bidder to Specify Type: Plastic | | |
| 52. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 53. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 54. | All Terrain Tires | | |
| 55. | Trailer Tow Mirrors | | |
| 56. | Backup Alarm | | |
| 57. | Single Rear Wheel (SRW) | | |
| 58. | Diesel Engine | | |
| 59. | Transmission Power Take-Off Provision | | |
| 60. | Dual Batteries (Specify Amp Hour Rating): | | |
| 61. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #30AT PICKUP – 12,800 LB. – DRW – 2WD – CREW CAB – LONG BED

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Flint, MI | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 3500 | MODEL NUMBER: TC30943 |
| ITEM ID NO.: 39057 | UNIT PRICE: \$ 32,523.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 30.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | CLOTH | Cloth Seat Covering | \$ 0.00 |
| 39050 | PLASTIC | Bed Liner (Bidder to Specify Type): Plastic | \$ 140.00 |
| 39043 | JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #30AT PICKUP – 12,800 LB. – DRW – 2WD – CREW CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|-------------|
| 39051 | AT | All Terrain Tires | \$ 430.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| Specify on PO | SRW | Single Rear Wheel (SRW) | \$ 0.00 |
| 39058 | L5P | Diesel Engine | \$ 9,499.00 |
| 39052 | PTO | Transmission Power Take-Off Provision (requires Diesel) | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 730CCA/70AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Pickup – 12,800 lb. – DRW – 4WD – Crew Cab – Long Bed
Item Number 31AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Rear Door Type | Locking Tailgate | |
| 12. | Bed Length (ft.) | 8 | |
| 13. | Rear Step Bumper | Manufacturer Standard | |
| 14. | Full Size Doors | 4 | |
| 15. | Tires | All Season | |
| 16. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 17. | Restraint System (Driver & Passenger) | Required | |
| 18. | Supplement Restraint System (Driver & Passenger) | Required | |
| 19. | Power Antilock Brakes (Front and Rear) | Required | |
| 20. | Rear Camera | Required | |
| 21. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 22. | Seating Capacity | 6 | |
| 23. | Front Seat Type | Split Bench | |
| 24. | Seat Covering | Vinyl | |
| 25. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 26. | Wheelbase (in.) | 167 | |
| 27. | Fuel Capacity (Gal.) | 32 | |
| 28. | Headroom (Front/Rear) (in.) | 40/40 | |

SPECIFICATIONS (CONT'D)

Pickup – 12,800 lb. – DRW – 4WD – Crew Cab – Long Bed
Item Number 31AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Dimensions | | | |
| 29. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 30. | Hip Room (Front/Rear) (in.) | 60/65 | |
| 31. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 32. | Cargo Volume (cu. ft.) | 75 | |
| 33. | Payload (lbs.) | 5,900 | |
| 34. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |
| Accessories | | | |
| 35. | Air Conditioning | Required | |
| 36. | Tilt Wheel & Cruise Control | Required | |
| 37. | Power Windows & Door Locks | Required | |
| 38. | Keyed Door Locks | Required | |
| 39. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 40. | Intermittent Windshield Wipers | Required | |
| 41. | Radio | Standard AM/FM | |
| 42. | Exterior Rear View Mirror | Dual | |
| 43. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 44. | Rust Proofing | Min. Factory Warranty | |
| 45. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 46. | Parts Manual(s) | | |
| 47. | Service Manual(s) | | |
| 48. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 49. | Seat Belt Extender | | |
| 50. | Cloth Seat Covering | | |
| 51. | Bed Liner (Bidder to Specify Type: Hard | | |
| 52. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 53. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 54. | All Terrain Tires | | |
| 55. | Trailer Tow Mirrors | | |
| 56. | Backup Alarm | | |
| 57. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 58. | Snow Plow Package for DRW(order w/Snow Plow Prep Package) | | |
| 59. | Snow Plow Package for SRW(order w/Snow Plow Prep Package) | | |
| 60. | Single Rear Wheel (SRW) | | |
| 61. | Diesel Engine | | |
| 62. | Transmission Power Take-Off Provision | | |
| 63. | Dual Batteries (Specify Amp Hour Rating): | | |
| 64. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #31AT PICKUP – 12,800 LB. – DRW – 4WD – CREW CAB – LONG BED

| | | | |
|---------------------------------|--------------------------------------|-----------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Louisville, KY | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: F-350 | MODEL NUMBER: W3D |
| ITEM ID NO.: 39059 | UNIT PRICE: \$ 34,838.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 39002 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 250.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| 38883 | 1S | Cloth Seat Covering | \$ 286.00 |
| 38881 | BL | Bed Liner (Bidder to Specify Type): Hard | \$ 145.00 |
| 39043 | 52B | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 250.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |

PRICE SCHEDULE (CONT'D)

ITEM #31AT PICKUP – 12,800 LB. – DRW – 4WD – CREW CAB – LONG BED

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|-------------|
| 38877 | TBM | All Terrain Tires | \$ 450.00 |
| STD | STD | Trailer Tow Mirrors | \$ 0.00 |
| 39044 | 76C | Backup Alarm | \$ 127.00 |
| 38899 | 473/41P | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 320.00 |
| 38897 | PLOW | Snow Plow Package for DRW (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,700.00 |
| 38898 | PLOW | Snow Plow Package for SRW (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,700.00 |
| Specify on PO | SRW | Single Rear Wheel (SRW) | \$ -500.00 |
| 38886 | 99T | Diesel Engine | \$ 9,600.00 |
| 39052 | 62R | Transmission Power Take-Off Provision | \$ 400.00 |
| 38887 | 86M | Dual Batteries (Specify Amp Hour Rating): | \$ 350.00 |
| 39053 | 67E | Heavy Duty Alternator (220 Amp Minimum) | \$ 250.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Agate Black, Iconic Silver, Oxford White, Race Red, Stone Gray, Velocity Blue

SPECIFICATIONS

Cab & Chassis – 12,800 lb. – DRW – 2WD – Reg. Cab
Item Number 32AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 3 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Cloth | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 137 | |
| 23. | Fuel Capacity (Gal.) | 40 | |
| 24. | Headroom (Front) (in.) | 40 | |
| 25. | Leg Room (Front) (in.) | 41 | |
| 26. | Hip Room (Front) (in.) | 60 | |
| 27. | Shoulder Room (Front) (in.) | 65 | |
| 28. | Payload (lbs.) | 6,520 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 12,800 lb. – DRW – 2WD – Reg. Cab
Item Number 32AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Vinyl Seat Covering | | |
| 46. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 47. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 48. | All Terrain Tires | | |
| 49. | Trailer Tow Mirrors | | |
| 50. | Backup Alarm | | |
| 51. | 2 Yard Dump Body | | |
| 52. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 53. | Diesel Engine | | |
| 54. | Transmission Power Take-Off Provision | | |
| 55. | Dual Batteries (Specify Amp Hour Rating): | | |
| 56. | Heavy Duty Alternator (220 Amp Minimum) | | |

PRICE SCHEDULE

ITEM #32AT CAB & CHASSIS – 12,800 LB. – DRW – 2WD – REG. CAB

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT. Wayne, IN. | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: Sierra 3500 | MODEL NUMBER: TC31003 |
| ITEM ID NO.: 39061 | UNIT PRICE: \$ 27,672.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38876 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 140.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | Vinyl | Vinyl Seat Covering | \$ 0.00 |
| 39062 | HITCH/JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 560.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |

PRICE SCHEDULE (CONT'D)

ITEM #32AT CAB & CHASSIS – 12,800 LB. – DRW – 2WD – REG. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|--------------|
| 39063 | AT | All Terrain Tires | \$ 490.00 |
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 38871 | DUMP2 | 2 Yard Dump Body | \$ 10,200.00 |
| 38873 | LCA | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | \$ 196.00 |
| 39058 | L5P | Diesel Engine | \$ 9,499.00 |
| 39052 | PTO | Transmission Power Take-Off Provision, Requires Diesel | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 730CCA/70AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |
| 39060 | CLASS V EXT | Additional Option Package: Extension for hitch if dump body selected | \$ 375.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Cab & Chassis – 12,800 lb. – DRW – 4WD – Reg. Cab
Item Number 33AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 3 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Cloth | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 137 | |
| 23. | Fuel Capacity (Gal.) | 40 | |
| 24. | Headroom (Front) (in.) | 40 | |
| 25. | Leg Room (Front) (in.) | 41 | |
| 26. | Hip Room (Front) (in.) | 60 | |
| 27. | Shoulder Room (Front) (in.) | 65 | |
| 28. | Payload (lbs.) | 6,520 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 12,800 lb. – DRW – 4WD – Reg. Cab
 Item Number 33AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Vinyl Seat Covering | | |
| 46. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 47. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 48. | All Terrain Tires | | |
| 49. | Trailer Tow Mirrors | | |
| 50. | Backup Alarm | | |
| 51. | 2 Yard Dump Body | | |
| 52. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 53. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 54. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 55. | Diesel Engine | | |
| 56. | Transmission Power Take-Off Provision | | |
| 57. | Dual Batteries (Specify Amp Hour Rating): | | |
| 58. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 59. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #33AT CAB & CHASSIS – 12,800 LB. – DRW – 4WD – REG. CAB

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | FT. Wayne, IN. | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 3500 | MODEL NUMBER: TK31003 |
| ITEM ID NO.: 39064 | UNIT PRICE: \$ 29,482.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 30.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38980 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 139.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | VINYL | Vinyl Seat Covering | \$ 0.00 |
| 39043 | HITCH/JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 242.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |
| 39065 | AT | All Terrain Tires | \$ 119.00 |

PRICE SCHEDULE (CONT'D)

ITEM #33AT CAB & CHASSIS – 12,800 LB. – DRW – 4WD – REG. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|--------------|
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 38871 | DUMP2 | 2 Yard Dump Body | \$ 10,200.00 |
| 38873 | LCA | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | \$ 196.00 |
| 38899 | VYU | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 297.00 |
| 39066 | PLOW85 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 8.5' | \$ 4,225.00 |
| 39058 | L5P | Diesel Engine | \$ 9,499.00 |
| 39052 | PTO | Transmission Power Take-Off Provision (requires diesel engine) | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 730CCA/70AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |
| 39067 | UTB9 | 6-Door Utility Body | \$ 7,560.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Cab & Chassis – 12,800 lb. – DRW – 2WD – Ext. Cab
 Item Number 34AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.2L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | E85 |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 6 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Cloth | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 158 | |
| 23. | Fuel Capacity (Gal.) | 35 | |
| 24. | Headroom (Front/Rear) (in.) | 40/38 | |
| 25. | Leg Room (Front/Rear) (in.) | 41/31 | |
| 26. | Hip Room (Front/Rear) (in.) | 67/67 | |
| 27. | Shoulder Room (Front/Rear) (in.) | 68/68 | |
| 28. | Payload (lbs.) | 6,500 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 12,800 lb. – DRW – 2WD – Ext. Cab
 Item Number 34AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Vinyl Seat Covering | | |
| 46. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 47. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 48. | All Terrain Tires | | |
| 49. | Trailer Tow Mirrors | | |
| 50. | Backup Alarm | | |
| 51. | 2 Yard Dump Body | | |
| 52. | Diesel Engine | | |
| 53. | Transmission Power Take-Off Provision | | |
| 54. | Dual Batteries (Specify Amp Hour Rating): | | |
| 55. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 56. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #34AT CAB & CHASSIS – 12,800 LB. – DRW – 2WD – EXT. CAB

| | | | |
|---------------------------------|--------------------------------------|-----------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Louisville, KY | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: F-350 | MODEL NUMBER: X3G |
| ITEM ID NO.: 39068 | UNIT PRICE: \$ 31,560.00 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 39002 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 250.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | AS | Vinyl Seat Covering | \$ 0.00 |
| 38882 | 52B | Brake Controller | \$ 250.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |
| 38877 | TBM | All Terrain Tires | \$ 450.00 |

PRICE SCHEDULE (CONT'D)

ITEM #34AT CAB & CHASSIS – 12,800 LB. – DRW – 2WD – EXT. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|---|--------------|
| STD | STD | Trailer Tow Mirrors | \$ 0.00 |
| 39044 | 76C | Backup Alarm | \$ 127.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 10,600.00 |
| 38886 | 99T | Diesel Engine | \$ 9,600.00 |
| 39052 | 62R | Transmission Power Take-Off Provision | \$ 400.00 |
| 38887 | 86M | Dual Batteries (Specify Amp Hour Rating): | \$ 350.00 |
| 39053 | 67E | Heavy Duty Alternator (220 Amp Minimum) | \$ 250.00 |
| 39067 | UTILITY | 6-Door Utility Body | \$ 6,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Agate Black, Ionic Silver, Oxford White, Race Red, Stone Gray

SPECIFICATIONS

Cab & Chassis – 12,800 lb. – DRW – 4WD – Ext. Cab
Item Number 35AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.2L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 6 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Cloth | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 158 | |
| 23. | Fuel Capacity (Gal.) | 35 | |
| 24. | Headroom (Front/Rear) (in.) | 40/38 | |
| 25. | Leg Room (Front/Rear) (in.) | 41/31 | |
| 26. | Hip Room (Front/Rear) (in.) | 67/67 | |
| 27. | Shoulder Room (Front/Rear) (in.) | 68/68 | |
| 28. | Payload (lbs.) | 6,070 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 12,800 lb. – DRW – 4WD – Ext. Cab
 Item Number 35AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Vinyl Seat Covering | | |
| 46. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 47. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 48. | All Terrain Tires | | |
| 49. | Trailer Tow Mirrors | | |
| 50. | Backup Alarm | | |
| 51. | 2 Yard Dump Body | | |
| 52. | Diesel Engine | | |
| 53. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 54. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 55. | Transmission Power Take-Off Provision | | |
| 56. | Dual Batteries (Specify Amp Hour Rating): | | |
| 57. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 58. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #35AT CAB & CHASSIS – 12,800 LB. – DRW – 4WD – EXT. CAB

| | | | |
|---------------------------------|--------------------------------------|-----------------|----------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 100-120 DAYS A.R.O. (SEE IV.A.) | Louisville, KY | | |
| CONTRACTOR: Middletown Ford | MFG: Ford | MODEL: F-350 | MODEL NUMBER: X3H |
| ITEM ID NO.: 39069 | UNIT PRICE: \$ 34,720.20 | | |
| E85 Compatible? YES | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.40 |
| 38885 | Minimum Delivery Charge | \$ 120.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 50.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|--------------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38868 | SERVICE | Service Manual: Electronic | \$ 400.00 |
| 39002 | KEY | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 250.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | AS | Vinyl Seat Covering | \$ 0.00 |
| 38882 | 52B | Brake Controller | \$ 250.00 |
| 38902 | 7-PIN | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 100.00 |
| 38877 | TBM | All Terrain Tires | \$ 450.00 |

PRICE SCHEDULE (CONT'D)

ITEM #35AT CAB & CHASSIS – 12,800 LB. – DRW – 4WD – EXT. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------------|--|--------------|
| STD | STD | Trailer Tow Mirrors | \$ 0.00 |
| 39044 | 76C | Backup Alarm | \$ 127.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 10,600.00 |
| 38886 | DIESEL | Diesel Engine | \$ 9,600.00 |
| 38899 | 41P/473 | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 320.00 |
| 38896 | PLOW | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 8' | \$ 3,700.00 |
| 39052 | 62R | Transmission Power Take-Off Provision | \$ 400.00 |
| 38887 | 86M | Dual Batteries (Specify Amp Hour Rating): | \$ 350.00 |
| 39053 | 67E | Heavy Duty Alternator (220 Amp Minimum) | \$ 250.00 |
| 39067 | UTILITY | 6-Door Utility Body | \$ 6,500.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Agate Black, Iconic Silver, Oxford White, Race Red, Stone Gray

SPECIFICATIONS

Cab & Chassis – 12,800 lb. – DRW – 2WD – Crew Cab
Item Number 36AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Full Size Doors | 4 | |
| 12. | Tires | All Season | |
| 13. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 14. | Restraint System (Driver & Passenger) | Required | |
| 15. | Supplement Restraint System (Driver & Passenger) | Required | |
| 16. | Power Antilock Brakes (Front and Rear) | Required | |
| 17. | Rear Camera | Required | |
| 18. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 19. | Seating Capacity | 6 | |
| 20. | Front Seat Type | Split Bench | |
| 21. | Seat Covering | Cloth | |
| 22. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 23. | Wheelbase (in.) | 171 | |
| 24. | Fuel Capacity (Gal.) | 35 | |
| 25. | Headroom (Front/Rear) (in.) | 40/40 | |
| 26. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 27. | Hip Room (Front/Rear) (in.) | 60/65 | |
| 28. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 29. | Payload (lbs.) | 6,270 | |
| 30. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 12,800 lb. – DRW – 2WD – Crew Cab
 Item Number 36AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 31. | Air Conditioning | Required | |
| 32. | Tilt Wheel & Cruise Control | Required | |
| 33. | Power Windows & Door Locks | Required | |
| 34. | Keyed Door Locks | Required | |
| 35. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 36. | Intermittent Windshield Wipers | Required | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 40. | Rust Proofing | Min. Factory Warranty | |
| 41. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 42. | Parts Manual(s) | | |
| 43. | Service Manual(s) | | |
| 44. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 45. | Seat Belt Extender | | |
| 46. | Vinyl Seat Covering | | |
| 47. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 48. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 49. | All Terrain Tires | | |
| 50. | Trailer Tow Mirrors | | |
| 51. | Backup Alarm | | |
| 52. | 2 Yard Dump Body | | |
| 53. | Diesel Engine | | |
| 54. | Transmission Power Take-Off Provision | | |
| 55. | Dual Batteries (Specify Amp Hour Rating): | | |
| 56. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 57. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #36AT CAB & CHASSIS – 12,800 LB. – DRW – 2WD – CREW CAB

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Flint, MI | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 3500 | MODEL NUMBER: TC31043 |
| ITEM ID NO.: 39070 | UNIT PRICE: \$ 30,734.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 30.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38876 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 140.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | VINYL | Vinyl Seat Covering | \$ 0.00 |
| 39071 | HITCH/JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 542.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |
| 39063 | AT | All Terrain Tires | \$ 490.00 |

PRICE SCHEDULE (CONT'D)

ITEM #36AT CAB & CHASSIS – 12,800 LB. – DRW – 2WD – CREW CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|---------------|--------------------------------|---|--------------|
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38880 | BA | Backup Alarm | \$ 136.00 |
| 38871 | DUMP2 | 2 Yard Dump Body | \$ 10,200.00 |
| 39058 | L5P | Diesel Engine | \$ 9,499.00 |
| 39052 | PTO | Transmission Power Take-Off Provision (requires Diesel) | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 730CCA/70AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |
| 39067 | UTB9 | 6-Door Utility Body | \$ 7,560.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Cab & Chassis – 12,800 lb. – DRW – 4WD – Crew Cab
 Item Number 37AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.0L, V8 | |
| 2. | Horsepower (Net HP) | 380 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Full Size Doors | 4 | |
| 12. | Tires | All Season | |
| 13. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 14. | Restraint System (Driver & Passenger) | Required | |
| 15. | Supplement Restraint System (Driver & Passenger) | Required | |
| 16. | Power Antilock Brakes (Front and Rear) | Required | |
| 17. | Rear Camera | Required | |
| 18. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 19. | Seating Capacity | 6 | |
| 20. | Front Seat Type | Split Bench | |
| 21. | Seat Covering | Cloth | |
| 22. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 23. | Wheelbase (in.) | 171 | |
| 24. | Fuel Capacity (Gal.) | 40 | |
| 25. | Headroom (Front/Rear) (in.) | 40/40 | |
| 26. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 27. | Hip Room (Front/Rear) (in.) | 60/65 | |
| 28. | Shoulder Room (Front/Rear) (in.) | 65/65 | |
| 29. | Payload (lbs.) | 6,225 | |
| 30. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 12,800 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 12,800 lb. – DRW – 4WD – Crew Cab
 Item Number 37AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 31. | Air Conditioning | Required | |
| 32. | Tilt Wheel & Cruise Control | Required | |
| 33. | Power Windows & Door Locks | Required | |
| 34. | Keyed Door Locks | Required | |
| 35. | 2 Sets of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 36. | Intermittent Windshield Wipers | Required | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Cargo Dome Light | Automatic | |
| 40. | Skid Plate(s) | Required | |
| Warranty | | | |
| 41. | Rust Proofing | Min. Factory Warranty | |
| 42. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 43. | Parts Manual(s) | | |
| 44. | Service Manual(s) | | |
| 45. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 46. | Seat Belt Extender | | |
| 47. | Vinyl Seat Covering | | |
| 48. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 49. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 50. | All Terrain Tires | | |
| 51. | Trailer Tow Mirrors | | |
| 52. | Backup Alarm | | |
| 53. | 2 Yard Dump Body | | |
| 54. | Diesel Engine | | |
| 55. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 56. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 57. | Transmission Power Take-Off Provision | | |
| 58. | Dual Batteries (Specify Amp Hour Rating): | | |
| 59. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 60. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #37AT CAB & CHASSIS – 12,800 LB. – DRW – 4WD – CREW CAB

| | | | |
|-------------------------------------|--------------------------------------|-----------------------|--------------------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Flint, MI | | |
| CONTRACTOR: Bob Ross Buick, Inc. | MFG: GMC | MODEL: SIERRA 3500 | MODEL NUMBER: TK31043 |
| ITEM ID NO.: 39072 | UNIT PRICE: \$ 32,626.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| 38884 | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | \$ 0.38 |
| 38885 | Minimum Delivery Charge | \$ 105.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 30.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|---|------------|
| 38869 | PB | Parts Manual: Paper | \$ 325.00 |
| 38868 | SM | Service Manual: Paper | \$ 325.00 |
| 38876 | KEYS | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 140.00 |
| Specify on PO | SBE | Seat Belt Extender (1 Unit) | \$ 0.00 |
| Specify on PO | VINYL | Vinyl Seat Covering | \$ 0.00 |
| 39071 | HITCH/JL1 | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 542.00 |
| INCL. | INCL. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | \$ 0.00 |
| 39063 | AT | All Terrain Tires | \$ 490.00 |

PRICE SCHEDULE (CONT'D)

ITEM #37AT CAB & CHASSIS – 12,800 LB. – DRW – 4WD – CREW CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|------------------|--------------------------------|--|--------------|
| Specify on PO | DPO | Trailer Tow Mirrors | \$ 0.00 |
| 38986 | BA | Backup Alarm | \$ 140.00 |
| 38871 | DUMP2 | 2 Yard Dump Body | \$ 10,200.00 |
| 39058 | L5P | Diesel Engine | \$ 9,499.00 |
| 38899 | VYU | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 297.00 |
| 39066 | PLOW85 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 8.5' | \$ 4,225.00 |
| 39052 | PTO | Transmission Power Take-Off Provision (requires Diesel) | \$ 994.00 |
| 38887 | K4B | Dual Batteries (Specify Amp Hour Rating): 730CCA/70AMP | \$ 135.00 |
| 39053 | KW5 | Heavy Duty Alternator (220 Amp Minimum) | \$ 130.00 |
| 39067 | UTB9 | 6-Door Utility Body | \$ 7,560.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: Summit White

SPECIFICATIONS

Cab & Chassis – 16,000 lb. – DRW – 2WD – Reg. Cab
Item Number 38AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 3 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Vinyl | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 140 | |
| 23. | Fuel Capacity (Gal.) | 40 | |
| 24. | Headroom (Front) (in.) | 40 | |
| 25. | Leg Room (Front) (in.) | 41 | |
| 26. | Hip Room (Front) (in.) | 67 | 62.9 |
| 27. | Shoulder Room (Front) (in.) | 68 | 65.9 |
| 28. | Payload (lbs.) | 9,000 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 16,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 16,000 lb. – DRW – 2WD – Reg. Cab
 Item Number 38AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Cloth Seat Covering | | |
| 46. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 47. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 48. | All Terrain Tires | | |
| 49. | Trailer Tow Mirrors | | |
| 50. | Backup Alarm | | |
| 51. | 2 Yard Dump Body | | |
| 52. | Diesel Engine | | |
| 53. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 54. | Transmission Power Take-Off Provision | | |
| 55. | Dual Batteries (Specify Amp Hour Rating): | | |
| 56. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 57. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #38AT – CAB & CHASSIS – 16,000 LB. – DRW – 2WD – REG. CAB

| | | | |
|--------------------------------|--------------------------------------|--------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM. FCA | 4500 REG CAB AND CHASSIS | DP4L63 |
| ITEM ID NO.: 39084 | UNIT PRICE: \$ 31,792.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 39086 | XHC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #38AT – CAB & CHASSIS – 16,000 LB. – DRW – 2WD – REG. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 38986 | XAW | Backup Alarm | \$ 137.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 38873 | DP4L64 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 178.00 |
| 38873 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/SB KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3 W/5" DISPLAY | \$ 660.00 |
| 39088 | GRG | Additional Option Package: DIGITAL REARVIEW MIRROR | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 16,000 lb. – DRW – 4WD – Reg. Cab
 Item Number 39AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 3 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Vinyl | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 140 | |
| 23. | Fuel Capacity (Gal.) | 40 | |
| 24. | Headroom (Front) (in.) | 40 | |
| 25. | Leg Room (Front) (in.) | 41 | |
| 26. | Hip Room (Front) (in.) | 67 | 62.9 |
| 27. | Shoulder Room (Front) (in.) | 68 | 65.9 |
| 28. | Payload (lbs.) | 8,700 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 16,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 16,000 lb. – DRW – 4WD – Reg. Cab
Item Number 39AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| 39. | Skid Plate(s) | Required | |
| Warranty | | | |
| 40. | Rust Proofing | Min. Factory Warranty | |
| 41. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 42. | Parts Manual(s) | | |
| 43. | Service Manual(s) | | |
| 44. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 45. | Seat Belt Extender | | |
| 46. | Cloth Seat Covering | | |
| 47. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 48. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 49. | All Terrain Tires | | |
| 50. | Trailer Tow Mirrors | | |
| 51. | Backup Alarm | | |
| 52. | 2 Yard Dump Body | | |
| 53. | Diesel Engine | | |
| 54. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 55. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 56. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 57. | Transmission Power Take-Off Provision | | |
| 58. | Dual Batteries (Specify Amp Hour Rating): | | |
| 59. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 60. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #39AT – CAB & CHASSIS – 16,000 LB. – DRW – 4WD – REG. CAB

| | | | |
|--------------------|--------------------------------------|------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 4500 REG CAB AND CHASSIS 4X4 | DP9L64 |
| ITEM ID NO.: 39089 | UNIT PRICE: \$ 34,973.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 39086 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #39AT – CAB & CHASSIS – 16,000 LB. – DRW – 4WD – REG. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 39090 | DP9L64 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 50.00 |
| 38899 | AHD | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 470.00 |
| 38896 | SNEDG | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 9FT | \$ 4,146.00 |
| 39052 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/ SB KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3W/5" Display | \$ 660.00 |
| 39088 | GRG | Additional Option Package: Digital Rearview Mirror | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 16,000 lb. – DRW – 2WD – Crew Cab
 Item Number 40AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Full Size Doors | 4 | |
| 13. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 14. | Restraint System (Driver & Passenger) | Required | |
| 15. | Supplement Restraint System (Driver & Passenger) | Required | |
| 16. | Power Antilock Brakes (Front and Rear) | Required | |
| 17. | Rear Camera | Required | |
| 18. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 19. | Seating Capacity | 6 | |
| 20. | Front Seat Type | Split Bench | |
| 21. | Seat Covering | Vinyl | |
| 22. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 23. | Wheelbase (in.) | 173 | |
| 24. | Fuel Capacity (Gal.) | 40 | |
| 25. | Headroom (Front/Rear) (in.) | 40/39 | |
| 26. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 27. | Hip Room (Front/Rear) (in.) | 63/35 | |
| 28. | Shoulder Room (Front/Rear) (in.) | 66/65 | |
| 29. | Payload (lbs.) | 8,500 | |
| 30. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 16,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 16,000 lb. – DRW – 2WD – Crew Cab
 Item Number 40AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 31. | Air Conditioning | Required | |
| 32. | Tilt Wheel & Cruise Control | Required | |
| 33. | Power Windows & Door Locks | Required | |
| 34. | Keyed Door Locks | Required | |
| 35. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 36. | Intermittent Windshield Wipers | Required | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 40. | Rust Proofing | Min. Factory Warranty | |
| 41. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 42. | Parts Manual(s) | | |
| 43. | Service Manual(s) | | |
| 44. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 45. | Seat Belt Extender | | |
| 46. | Cloth Seat Covering | | |
| 47. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 48. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 49. | All Terrain Tires | | |
| 50. | Trailer Tow Mirrors | | |
| 51. | Backup Alarm | | |
| 52. | 2 Yard Dump Body | | |
| 53. | Diesel Engine | | |
| 54. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 55. | Transmission Power Take-Off Provision | | |
| 56. | Dual Batteries (Specify Amp Hour Rating): | | |
| 57. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 58. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #40AT – CAB & CHASSIS – 16,000 LB. – DRW – 2WD – CREW CAB

| | | | |
|--------------------|--------------------------------------|-----------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 4500 CAB AND CHASSIS 2WD | DP4L93 |
| ITEM ID NO.: 39092 | UNIT PRICE: \$ 34,220.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | X9-V | Cloth Seat Covering | \$ 280.00 |
| 38901 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #40AT – CAB & CHASSIS – 16,000 LB. – DRW – 2WD – CREW CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 39091 | DP9L64 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 815.00 |
| 39052 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/SB KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3W/5" Display | \$ 660.00 |
| 39088 | GRG | Additional Option Package: Digital Rearview Mirror | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 16,000 lb. – DRW – 4WD – Crew Cab
Item Number 41AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Full Size Doors | 4 | |
| 13. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 14. | Restraint System (Driver & Passenger) | Required | |
| 15. | Supplement Restraint System (Driver & Passenger) | Required | |
| 16. | Power Antilock Brakes (Front and Rear) | Required | |
| 17. | Rear Camera | Required | |
| 18. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 19. | Seating Capacity | 6 | |
| 20. | Front Seat Type | Split Bench | |
| 21. | Seat Covering | Vinyl | |
| 22. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 23. | Wheelbase (in.) | 173 | |
| 24. | Fuel Capacity (Gal.) | 40 | |
| 25. | Headroom (Front/Rear) (in.) | 40/39 | |
| 26. | Leg Room (Front/Rear) (in.) | 41/39 | |
| 27. | Hip Room (Front/Rear) (in.) | 63/35 | |
| 28. | Shoulder Room (Front/Rear) (in.) | 66/65 | |
| 29. | Payload (lbs.) | 8,200 | |
| 30. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 16,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 16,000 lb. – DRW – 4WD – Crew Cab
Item Number 41AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 31. | Air Conditioning | Required | |
| 32. | Tilt Wheel & Cruise Control | Required | |
| 33. | Power Windows & Door Locks | Required | |
| 34. | Keyed Door Locks | Required | |
| 35. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 36. | Intermittent Windshield Wipers | Required | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Cargo Dome Light | Automatic | |
| 40. | Skid Plate(s) | Required | |
| Warranty | | | |
| 41. | Rust Proofing | Min. Factory Warranty | |
| 42. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 43. | Parts Manual(s) | | |
| 44. | Service Manual(s) | | |
| 45. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 46. | Seat Belt Extender | | |
| 47. | Cloth Seat Covering | | |
| 48. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 49. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 50. | All Terrain Tires | | |
| 51. | Trailer Tow Mirrors | | |
| 52. | Backup Alarm | | |
| 53. | 2 Yard Dump Body | | |
| 54. | Diesel Engine | | |
| 55. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 56. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 57. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 58. | Transmission Power Take-Off Provision | | |
| 59. | Dual Batteries (Specify Amp Hour Rating): | | |
| 60. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 61. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #41AT – CAB & CHASSIS – 16,000 LB. – DRW – 4WD – CREW CAB

| | | | |
|--------------------------------|--------------------------------------|-------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 4500 CREW CAB AND CHASSIS 4WD | DP9L93 |
| ITEM ID NO.: 39093 | UNIT PRICE: \$ 37,045.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 38901 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #41AT – CAB & CHASSIS – 16,000 LB. – DRW – 4WD – CREW CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 39094 | DP9L94 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 357.00 |
| 38899 | AHD | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 470.00 |
| 38896 | SNWDGEX90 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 9FT | \$ 4,146.00 |
| 39052 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696S/SB KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3 W/5" DISPLAY | \$ 660.00 |
| 39088 | GRG | Additional Option Package: DIGITAL REARVIEW MIRROR | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 18,000 lb. – DRW – 2WD – Reg. Cab
Item Number 42AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 3 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Vinyl | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 140 | |
| 23. | Fuel Capacity (Gal.) | 40 | |
| 24. | Headroom (Front) (in.) | 40 | |
| 25. | Leg Room (Front) (in.) | 41 | |
| 26. | Hip Room (Front) (in.) | 67 | |
| 27. | Shoulder Room (Front) (in.) | 68 | |
| 28. | Payload (lbs.) | 11,000 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 18,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 18,000 lb. – DRW – 2WD – Reg. Cab
 Item Number 42AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 39. | Rust Proofing | Min. Factory Warranty | |
| 40. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 41. | Parts Manual(s) | | |
| 42. | Service Manual(s) | | |
| 43. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 44. | Seat Belt Extender | | |
| 45. | Cloth Seat Covering | | |
| 46. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 47. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 48. | All Terrain Tires | | |
| 49. | Trailer Tow Mirrors | | |
| 50. | Backup Alarm | | |
| 51. | 2 Yard Dump Body | | |
| 52. | Diesel Engine | | |
| 53. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 54. | Transmission Power Take-Off Provision | | |
| 55. | Dual Batteries (Specify Amp Hour Rating): | | |
| 56. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 57. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #42AT – CAB & CHASSIS – 18,000 LB. – DRW – 2WD – REG. CAB

| | | | |
|--------------------------------|--------------------------------------|------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 5500 REG CAB AND CHASSIS 2WD | DP5L63 |
| ITEM ID NO.: 39095 | UNIT PRICE: \$ 32,751.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 38901 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #42AT – CAB & CHASSIS – 18,000 LB. – DRW – 2WD – REG. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 38873 | DP5L64 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 178.00 |
| 39096 | AHD | Transmission Power Take-Off Provision | \$ 470.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/SB-KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3 W/5" DISPLAY | \$ 660.00 |
| 39088 | GRG | Additional Option Package: DIGITAL REARVIEW MIRROR | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 18,000 lb. – DRW – 4WD – Reg. Cab
Item Number 43AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Tires | All Season | |
| 12. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 13. | Restraint System (Driver & Passenger) | Required | |
| 14. | Supplement Restraint System (Driver & Passenger) | Required | |
| 15. | Power Antilock Brakes (Front and Rear) | Required | |
| 16. | Rear Camera | Required | |
| 17. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 18. | Seating Capacity | 3 | |
| 19. | Front Seat Type | Split Bench | |
| 20. | Seat Covering | Vinyl | |
| 21. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 22. | Wheelbase (in.) | 140 | |
| 23. | Fuel Capacity (Gal.) | 40 | |
| 24. | Headroom (Front) (in.) | 40 | |
| 25. | Leg Room (Front) (in.) | 41 | |
| 26. | Hip Room (Front) (in.) | 67 | |
| 27. | Shoulder Room (Front) (in.) | 68 | |
| 28. | Payload (lbs.) | 10,700 | |
| 29. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 18,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 18,000 lb. – DRW – 4WD – Reg. Cab
Item Number 43AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 30. | Air Conditioning | Required | |
| 31. | Tilt Wheel & Cruise Control | Required | |
| 32. | Power Windows & Door Locks | Required | |
| 33. | Keyed Door Locks | Required | |
| 34. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 35. | Intermittent Windshield Wipers | Required | |
| 36. | Radio | Standard AM/FM | |
| 37. | Exterior Rear View Mirror | Dual | |
| 38. | Cargo Dome Light | Automatic | |
| 39. | Skid Plates(s) | Required | |
| Warranty | | | |
| 40. | Rust Proofing | Min. Factory Warranty | |
| 41. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 42. | Parts Manual(s) | | |
| 43. | Service Manual(s) | | |
| 44. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 45. | Seat Belt Extender | | |
| 46. | Cloth Seat Covering | | |
| 47. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 48. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 49. | All Terrain Tires | | |
| 50. | Trailer Tow Mirrors | | |
| 51. | Backup Alarm | | |
| 52. | 2 Yard Dump Body | | |
| 53. | Diesel Engine | | |
| 54. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 55. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 56. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 57. | Transmission Power Take-Off Provision | | |
| 58. | Dual Batteries (Specify Amp Hour Rating): | | |
| 59. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 60. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #43AT – CAB & CHASSIS – 18,000 LB. – DRW – 4WD – REG. CAB

| | | | |
|--------------------------------|--------------------------------------|------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 5500 REG CAB AND CHASSIS 4WD | DP0L63 |
| ITEM ID NO.: 39097 | UNIT PRICE: \$ 35,935.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------|---|--------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 38901 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 38873 | DP0L64 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 178.00 |

PRICE SCHEDULE (CONT'D)

ITEM #43AT – CAB & CHASSIS – 18,000 LB. – DRW – 4WD – REG. CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|-------------|
| 38899 | AHD | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 470.00 |
| 38896 | SNWDGEX90 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 9 FT. | \$ 4,146.00 |
| 39052 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/SB-KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3 W/5" DISPLAY | \$ 660.00 |
| 39088 | GRG | Additional Option Package: DIGITAL REARVIEW MIRROR | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 18,000 lb. – DRW – 2WD – Crew Cab
Item Number 44AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 2WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Full Size Doors | 4 | |
| 12. | Tires | All Season | |
| 13. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 14. | Restraint System (Driver & Passenger) | Required | |
| 15. | Supplement Restraint System (Driver & Passenger) | Required | |
| 16. | Power Antilock Brakes (Front and Rear) | Required | |
| 17. | Rear Camera | Required | |
| 18. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 19. | Seating Capacity | 6 | |
| 20. | Front Seat Type | Split Bench | |
| 21. | Seat Covering | Vinyl | |
| 22. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 23. | Wheelbase (in.) | 173 | |
| 24. | Fuel Capacity (Gal.) | 40 | |
| 25. | Headroom (Front) (in.) | 40/39 | |
| 26. | Leg Room (Front) (in.) | 41/39 | |
| 27. | Hip Room (Front) (in.) | 63/65 | |
| 28. | Shoulder Room (Front) (in.) | 66/65 | |
| 29. | Payload (lbs.) | 10,800 | |
| 30. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 18,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 18,000 lb. – DRW – 2WD – Crew Cab
 Item Number 44AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|---|------------------------|------------------|
| Accessories | | | |
| 31. | Air Conditioning | Required | |
| 32. | Tilt Wheel & Cruise Control | Required | |
| 33. | Power Windows & Door Locks | Required | |
| 34. | Keyed Door Locks | Required | |
| 35. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 36. | Intermittent Windshield Wipers | Required | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Cargo Dome Light | Automatic | |
| Warranty | | | |
| 40. | Rust Proofing | Min. Factory Warranty | |
| 41. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 42. | Parts Manual(s) | | |
| 43. | Service Manual(s) | | |
| 44. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 45. | Seat Belt Extender | | |
| 46. | Cloth Seat Covering | | |
| 47. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 48. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 49. | All Terrain Tires | | |
| 50. | Trailer Tow Mirrors | | |
| 51. | Backup Alarm | | |
| 52. | 2 Yard Dump Body | | |
| 53. | Diesel Engine | | |
| 54. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 55. | Transmission Power Take-Off Provision | | |
| 56. | Dual Batteries (Specify Amp Hour Rating): | | |
| 57. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 58. | 6-Door Utility Body | | |

PRICE SCHEDULEITEM #44AT – CAB & CHASSIS – 18,000 LB. – DRW – 2WD – CREW CAB

| | | | |
|--------------------------------|--------------------------------------|-------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 5500 CREW CAB AND CHASSIS 2WD | DP5L93 |
| ITEM ID NO.: 39098 | UNIT PRICE: \$ 34,738.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 39086 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #44AT – CAB & CHASSIS – 18,000 LB. – DRW – 2WD – CREW CAB

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 39100 | DP5L94 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 632.00 |
| 39052 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/SB-KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT W/5" DISPLAY | \$ 660.00 |
| 39088 | GRG | Additional Option Package: DIGITAL REARVIEW MIRROR | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SPECIFICATIONS

Cab & Chassis – 18,000 lb. – DRW – 4WD – Crew Cab
 Item Number 45AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|-------------------|--|-------------------------|------------------|
| Powertrain | | | |
| 1. | Engine Type (Liter / Cylinder) | 6.4L, V8, Gasoline | |
| 2. | Horsepower (Net HP) | 280 | |
| 3. | Transmission | Automatic | |
| 4. | Locking Differential | Required | |
| 5. | Alternator (amps) | Manufacturer Standard | |
| 6. | Battery (CCA) | Manufacturer Standard | |
| 7. | Cooling System | Heaviest Duty Available | |
| 8. | Alternative Fuel (Type) | Specify | |
| 9. | Drivetrain | 4WD | |
| Exterior | | | |
| 10. | Body Side Moldings | Manufacturer Standard | |
| 11. | Full Size Doors | 4 | |
| 12. | Tires | All Season | |
| 13. | Spare Tire (No Tire Mending Kit Accepted) | Bidder to Specify | Full Size Spare |
| Safety | | | |
| 14. | Restraint System (Driver & Passenger) | Required | |
| 15. | Supplement Restraint System (Driver & Passenger) | Required | |
| 16. | Power Antilock Brakes (Front and Rear) | Required | |
| 17. | Rear Camera | Required | |
| 18. | Factory Installed Running Boards | Required | |
| Seating | | | |
| 19. | Seating Capacity | 6 | |
| 20. | Front Seat Type | Split Bench | |
| 21. | Seat Covering | Vinyl | |
| 22. | Floor Covering | Vinyl | |
| Dimensions | | | |
| 23. | Wheelbase (in.) | 173 | |
| 24. | Fuel Capacity (Gal.) | 40 | |
| 25. | Headroom (Front) (in.) | 40/39 | |
| 26. | Leg Room (Front) (in.) | 41/39 | |
| 27. | Hip Room (Front) (in.) | 63/65 | |
| 28. | Shoulder Room (Front) (in.) | 66/65 | |
| 29. | Payload (lbs.) | 10,220 | |
| 30. | Gross Vehicle Weight Rating (GVWR)(lbs.) | 18,000 | |

SPECIFICATIONS (CONT'D)

Cab & Chassis – 18,000 lb. – DRW – 4WD – Crew Cab
 Item Number 45AT

| Line No. | Standard Specification Items | Minimum Requirements | Equivalent Offer |
|---------------------------------|--|------------------------|------------------|
| Accessories | | | |
| 31. | Air Conditioning | Required | |
| 32. | Tilt Wheel & Cruise Control | Required | |
| 33. | Power Windows & Door Locks | Required | |
| 34. | Keyed Door Locks | Required | |
| 35. | 2 Set of Keys with FOB Enabling Electronic Keyless Entry | Required | |
| 36. | Intermittent Windshield Wipers | Required | |
| 37. | Radio | Standard AM/FM | |
| 38. | Exterior Rear View Mirror | Dual | |
| 39. | Cargo Dome Light | Automatic | |
| 40. | Skid Plates(s) | Required | |
| Warranty | | | |
| 41. | Rust Proofing | Min. Factory Warranty | |
| 42. | Manufacturer Standard | Min. 3 yr./36,000 Mile | |
| Optional Equipment Items | | | |
| 43. | Parts Manual(s) | | |
| 44. | Service Manual(s) | | |
| 45. | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | | |
| 46. | Seat Belt Extender | | |
| 47. | Cloth Seat Covering | | |
| 48. | Tow Hitch / 7-Pin Receptacle / Brake Controller | | |
| 49. | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | | |
| 50. | All Terrain Tires | | |
| 51. | Trailer Tow Mirrors | | |
| 52. | Backup Alarm | | |
| 53. | 2 Yard Dump Body | | |
| 54. | Diesel Engine | | |
| 55. | 84" CA in lieu of 60" CA (N/A with 2 Yard Dump Body) | | |
| 56. | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | | |
| 57. | Snow Plow Package (order w/Snow Plow Prep Package) | | |
| 58. | Transmission Power Take-Off Provision | | |
| 59. | Dual Batteries (Specify Amp Hour Rating): | | |
| 60. | Heavy Duty Alternator (220 Amp Minimum) | | |
| 61. | 6-Door Utility Body | | |

PRICE SCHEDULE

ITEM #45AT – CAB & CHASSIS – 18,000 LB. – DRW – 4WD – CREW CAB

| | | | |
|--------------------------------|--------------------------------------|-------------------------------|---------------|
| DELIVERY: | INDICATE CITY/STATE OF MANUFACTURER: | | |
| 90-120 DAYS A.R.O. (SEE IV.A.) | Saltillo, Mexico | | |
| CONTRACTOR: | MFG: | MODEL: | MODEL NUMBER: |
| Sherry Chrysler | RAM, FCA | 5500 CREW CAB AND CHASSIS 4WD | DP0L93 |
| ITEM ID NO.: 39099 | UNIT PRICE: \$ 35,490.00 | | |
| E85 Compatible? NO | | | |

| ITEM ID NO. | DELIVERY CHARGE | UNIT PRICE |
|-------------|---|------------|
| N/A | Delivery charge per mile, per vehicle round trip map mileage for delivery by the contractor | N/A |
| 38885 | Minimum Delivery Charge | \$ 180.00 |

Delayed Delivery Daily Storage Charge (see Section IV, D. Delayed Delivery; failure to include a dollar amount at bid submission for the Daily Storage Charge will be interpreted as \$0.00.) (Will not be used for evaluation) : \$ 20.00

| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|--------------------------|---|------------|
| N/A | N/A | Parts Manual (Bidder to Specify Paper or Electronic) | N/A |
| N/A | N/A | Service Manual (Bidder to Specify Paper or Electronic) | N/A |
| 38980 | FOB | Additional Set of Keys with FOB Enabling Electronic Keyless Entry | \$ 185.00 |
| 38894 | SBEAM | Seat Belt Extender (1 Unit) | \$ 40.00 |
| 39085 | V9-X9 | Cloth Seat Covering | \$ 280.00 |
| 38901 | XAC | Tow Hitch / 7-Pin Receptacle / Brake Controller | \$ 352.00 |
| STD | STANDARD | 7-Pin Trailer Receptacle Wiring (See Supplement A, page 185) | STANDARD |
| 38877 | TAJ | All Terrain Tires | \$ 238.00 |

PRICE SCHEDULE (CONT'D)

ITEM #45AT – CAB & CHASSIS – 18,000 LB. – DRW – 4WD – CREW CAB

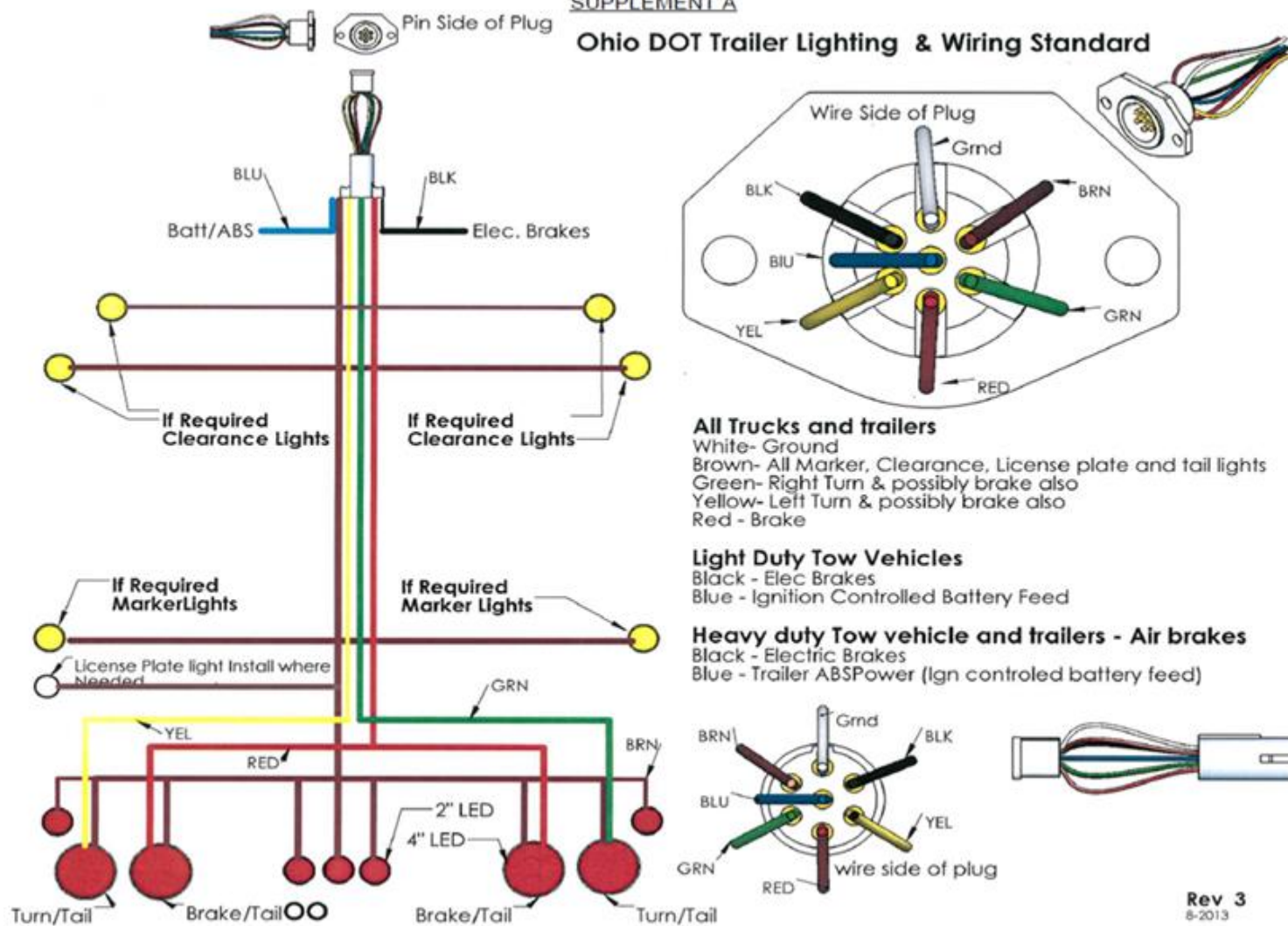
| ITEM ID NO. | DEALER OPTION/ORDER CODE | OPTION | UNIT PRICE |
|-------------|-----------------------------|---|--------------|
| STD | STANDARD | Trailer Tow Mirrors | STANDARD |
| 39044 | XAW | Backup Alarm | \$ 138.00 |
| 38871 | DUMP | 2 Yard Dump Body | \$ 11,340.00 |
| 38886 | 2YA | Diesel Engine | \$ 8,560.00 |
| 39100 | DP0L64 | 84" CA in lieu of 60"CA (N/A with 2 Yard Dump Body) | \$ 632.00 |
| 38899 | AHD | Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow | \$ 470.00 |
| 38896 | SNWDGEX90 | Snow Plow Package (order w/Snow Plow Prep Package) Indicate Blade Length: 9FT | \$ 4,146.00 |
| 39052 | LBN | Transmission Power Take-Off Provision | \$ 280.00 |
| N/A | N/A | Dual Batteries (Specify Amp Hour Rating): | N/A |
| 39053 | BAJ | Heavy Duty Alternator (220 Amp Minimum) | \$ 232.00 |
| 39045 | 696J/SB-KNAP | 6-Door Utility Body | \$ 6,415.00 |
| 39087 | UAA | Additional Option Package: UCONNECT 3 W/5" DISPLAY | \$ 660.00 |
| 39088 | GRG | Additional Option Package: DIGITAL REARVIEW MIRROR | \$ 470.00 |

UNSPECIFIED OPTION PRICE: 3.00% above manufacturer invoice (Not to exceed 3.00%)

Any option not specified in the options table on the pricing pages will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price, Additional Option Packages, Units to Evaluate with a "0" value, and Safety Equipment Options specified by the Bidder, will not be used in the vehicle evaluation.

When an ordering entity requests an unspecified option, the Bidder will be required to submit an invoice displaying invoice pricing and the markup for the unspecified option.

List standard paint colors: White (PW7), Flame Red (PR4), Black (PX8)

SUPPLEMENT A**Ohio DOT Trailer Lighting & Wiring Standard**

BUILD OUT SCHEDULE

| Amend # | Amend Date | OAKS # | Vehicle Description | Make/Model | Requisition Approval Date | Order to Dealer Date | Dealer Order Cut Off Date | Price Protection (Yes/No) |
|---------|------------|--------|---|-------------------------|---------------------------|----------------------|---------------------------|---------------------------|
| N/A | N/A | N/A | 1AT Sport Utility Vehicle (SUV) – Compact | N/A | N/A | N/A | N/A | N/A |
| | | 38681 | 2AT Sport Utility Vehicle (SUV) – Midsize | Chevrolet Traverse | | | | |
| | | 38682 | 3AT Sport Utility Vehicle (SUV) – Full Size | Dodge Durango | | | | |
| N/A | N/A | N/A | 4AT Sport Utility Vehicle (SUV) – Extended Length | N/A | N/A | N/A | N/A | N/A |
| | | 38684 | 5AT Cargo Van Compact 5,200# GVWR | Ford Transit Connect | | | | |
| | | 38685 | 6AT-130 Cargo Van Full Size 7,000# GVWR | Ford Transit | | | | |
| | | 38686 | 7AT-130 Cargo Van Full Size 8,600# GVWR | Ford Transit | | | | |
| | | 38687 | 7AT-148 Cargo Van Full Size 8,600# GVWR | Ford Transit | | | | |
| | | 38688 | 8AT-148 Cargo Van Full Size 9,500# GVWR | Ford Transit | | | | |
| | | 38689 | 9AT-148 Cargo Van Full Size 10,300# GVWR | Ford Transit | | | | |
| | | 38690 | 14AT Pickup Full Size 2WD, Regular Cab, Long Bed, 6,200# GVWR | GM Silverado 1500 | | | | |
| | | 38691 | 15AT Pickup Full Size 4WD, Regular Cab, Long Bed, 6,400# GVWR | Ram 1500 | | | | |
| | | 38692 | 16AT Pickup Full Size 2WD, Extended Cab, Short Bed, 6,200# GVWR | GM Silverado 1500 | | | | |
| | | 38693 | 17AT Pickup Full Size 4WD, Extended Cab, Short Bed, 6,400# GVWR | GM Silverado Double Cab | | | | |
| | | 38694 | 18AT Pickup Full Size 2WD, Crew Cab, Short Bed, 6,200# GVWR | GMC Sierra 1500 | | | | |
| | | 38695 | 19AT Pickup Full Size 4WD, Crew Cab, Short Bed, 6,400# GVWR | GMC Sierra 1500 | | | | |
| | | 38696 | 20AT Pickup Full Size 2WD, Regular Cab, Long Bed, 8,500# GVWR | Ford F-250 | | | | |
| | | 38697 | 21AT Pickup Full Size 4WD, Regular Cab, Long Bed, 8,500# GVWR | GMC Sierra 2500 | | | | |
| | | 38698 | 22AT Pickup Full Size 2WD, Extended Cab, Short Bed, 8,500# GVWR | GMC Sierra 2500 | | | | |
| | | 38699 | 23AT Pickup Full Size 4WD, Extended Cab, Short Bed, 8,500# GVWR | GMC Sierra 2500 | | | | |
| | | 38700 | 24AT Pickup Full Size 2WD, Crew Cab, Short Bed, 8,500# GVWR | GMC Sierra 2500 | | | | |
| | | 38701 | 25AT Pickup Full Size 4WD, Crew Cab, Short Bed, 8,500# GVWR | GMC Sierra 2500 | | | | |

BUILD OUT SCHEDULE (CONT'D)

| Amend # | Amend Date | OAKS # | Vehicle Description | Make/Model | Requisition Approval Date | Order to Dealer Date | Dealer Order Cut Off Date | Price Protection (Yes/No) |
|---------|------------|--------|--|-----------------|---------------------------|----------------------|---------------------------|---------------------------|
| | | 38702 | 26AT Pickup Full Size 2WD, Regular Cab, Long Bed-DRW-12,800# GVWR | Ford F-350 | | | | |
| | | 39054 | 27AT Pickup Full Size 4WD, Regular Cab, Long Bed-DRW-12,800# GVWR | Ford F-350 | | | | |
| | | 39055 | 28AT Pickup Full Size 2WD, Extended Cab, Long Bed-DRW-12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39056 | 29AT Pickup Full Size 4WD, Extended Cab, Long Bed-DRW-12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39057 | 30AT Pickup Full Size 2WD, Crew Cab, Long Bed-DRW-12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39059 | 31AT Pickup Full Size 4WD, Crew Cab Long Bed-DRW- 12,800# GVWR | Ford F-350 | | | | |
| | | 39061 | 32AT C & C Full Size 2WD, Regular Cab - DRW - 12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39064 | 33AT C & C Full Size 4WD, Regular Cab - DRW - 12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39068 | 34AT C & C Full Size 2WD, Extended Cab - DRW - 12,800# GVWR | Ford F-350 | | | | |
| | | 39069 | 35AT C & C Full Size 4WD, Extended Cab - DRW - 12,800# GVWR | Ford F-350 | | | | |
| | | 39070 | 36AT C & C Full Size 2WD, Crew Cab - DRW - 12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39072 | 37AT C & C Full Size 4WD, Crew Cab - DRW - 12,800# GVWR | GMC Sierra 3500 | | | | |
| | | 39084 | 38AT C & C Full Size 2WD, Regular Cab - DRW - 16,000# GVWR | RAM 4500 | | | | |
| | | 39089 | 39AT C & C Full Size 4WD, Regular Cab - DRW - 16,000# GVWR | RAM 4500 | | | | |
| | | 39092 | 40AT C & C Full Size 2WD, Crew Cab - DRW - 16,000# GVWR | RAM 4500 | | | | |
| | | 39093 | 41AT C & C Full Size 4WD, Crew Cab - DRW - 16,000# GVWR | RAM 4500 | | | | |
| | | 39095 | 42AT C & C Full Size 2WD, Regular Cab - DRW - 18,000# GVWR | RAM 5500 | | | | |
| | | 39097 | 43AT C & C Full Size 4WD, Regular Cab - DRW - 18,000# GVWR | RAM 5500 | | | | |
| | | 39098 | 44AT C & C Full Size 2WD, Crew Cab - DRW - 18,000# GVWR | RAM 5500 | | | | |
| | | 39099 | 45AT C & C Full Size 4WD, Crew Cab - DRW - 18,000# GVWR | RAM 5500 | | | | |

BUILD OUT SCHEDULE (CONT'D)

| |
|--|
| Key |
| Requisition Approval Date - Last day to have requisitions submitted, approved by ordering agency, and routed for central approval. |
| Order to Dealer Date - Last day to submit Purchase Orders to the dealer. |
| Dealer Order Cut Off Date - Last day dealer can submit order to manufacturer. |
| *Price Protection - Model Year 2021 is available at Model Year 2020 contract pricing. |

CONTRACTOR INDEX

CONTRACTOR AND TERMS:



257818
Ganley Chevrolet of Aurora
310 W. Garfield Rd.
Aurora, OH 44202

CONTRACT NO.: RS900621-1

DELIVERY: See Price Schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT:

Terry McCafferty

Toll Free: (888) 899-5543
Telephone: (330) 562-8585
FAX: (330) 995-7070
E-Mail: tmccafferty@ganleyauto.com

Preferred Method of receiving Purchase Orders:

E-mail: tmccafferty@ganleyauto.com



71837
Tim Lally Chevrolet Inc.
24999 Miles Road
Warrensville Heights, OH 44128

CONTRACT NO.: RS900621-2

DELIVERY: See Price Schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: John Kuivila

Telephone: (440) 232-2000
FAX: (440) 232-2108
E-mail: jkuivila@timlally.com

Preferred Method of receiving Purchase Orders:

E-mail: jkuivila@timlally.com



65288
Greve Chrysler Jeep Dodge of Van Wert
756 West Ervin Road
Van Wert, OH 45891

CONTRACT NO.: RS900621-3

DELIVERY: See Price Schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT:

Dave Matarese

Toll Free: (855) 246-4052
Telephone: (419) 238-3944
FAX: (866) 248-8919
E-Mail: dave.matarese@grevechrysler.com

Preferred Method of receiving Purchase Orders:

FAX: (866) 248-8919

CONTRACTOR INDEX

CONTRACT NO.: RS900621-4



203631
Sherry Chrysler
8645 N. Co. RD 25-A
Piqua, OH 45356

DELIVERY: See Price Schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Brittney Hirby

Telephone: (937) 778-0830 ext. 1130
FAX: (937) 778-1490
E-mail: brittney.hirby@sherrychrysler.com

Preferred Method of receiving Purchase Orders:

E-mail: brittney.hirby@sherrychrysler.com



Minority Business Enterprise

49874
Middletown Ford
1750 North Verity Parkway
Middletown, OH 45042

CONTRACT NO.: RS900621-5

DELIVERY: See Price Schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT:
Ashley Hillis

Telephone: (513) 420-8700 ext. 136
FAX: (513) 420-8716
E-mail: Fleet.Sales@middletownford.com

Preferred Method of receiving Purchase Orders:

E-mail: Fleet.Sales@middletownford.com



Minority Business Enterprise

82177
Bob Ross Buick GMC, Inc.
85 Loop Road
Centerville, OH 45459

CONTRACT NO.: RS900621-6

DELIVERY: See Price Schedule

TERMS: Net 30 Days

CONTRACTOR'S CONTACT: Vauni Warren Blaut

Toll Free: (866) 674-6730
Telephone: (866) 674-6730
FAX: (513) 732-2868
E-mail: fleet.bobross@fleetsharepro.com

Preferred Method of receiving Purchase Orders:

E-mail: fleet.bobross@fleetsharepro.com