

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: SALT: TABLE, WATER SOFTENING, ICE REMOVAL AND CALCIUM CHLORIDE AS SPECIFIED HEREIN

CONTRACT No.: RS900414

EFFECTIVE DATES: 8/6/13 to 6/30/16

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. RS900414 and RS900314 that opened on 06/03/13. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the Terms and Conditions for Bidding, Standard Contract Terms and Conditions, and Supplemental Contract Terms and Conditions, special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

SPECIAL NOTE: State agencies may make purchases under this Requirements Contract up to \$2500.00 using the state of Ohio payment card. Any purchase that exceeds \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the Requirements Contract may be directed to:

David Colopy
david.colopy@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS website at the following address:

<http://www.ohio.gov/procure>

Signed: _____
Robert Blair, Director Date

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SPECIAL CONTRACT TERMS AND CONDITIONS

AMENDMENTS TO CONTRACT TERMS AND CONDITIONS: The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

DELIVERY AND ACCEPTANCE: Supplies will be delivered to the participating agency within seven (7) days after receipt of order and, in accordance with paragraphs S-8, S-9, and S-10 of the SUPPLEMENTAL CONTRACT TERMS AND CONDITIONS. The delivery location will be noted on the purchase order issued by the participating agency. Acceptance (transfer of title) will occur upon the inspection and written confirmation by the ordering agency that the supplies delivered conform to the requirements set forth in the Contract. Unless otherwise provided in the Contract, acceptance shall be conclusive except as regards to latent defects, fraud, or such gross mistakes as amount to fraud.

DESCRIPTIVE LITERATURE: The Bidder should submit descriptive literature of the supplies or services being offered as part of their bid submission. The literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. Any references, that may appear in the descriptive literature, that may alter the terms and conditions and specifications of the bid (e.g. F.O.B. Shipping Point or Prices Subject to Change), will not be part of any contract and will be disregarded by the state of Ohio. Failure of the bidder to furnish descriptive literature as part of their bid response may deem the bidder not responsive.

The Bidder should include, with the bid, a page indicating the type of salt or ice removal being bid with the product data number and/or the product description number of the salt or ice removal: ex. Classification Rock Salt (product data/description # XXXXXX), Southern Rock Salt, location(s) of the salt or ice removal, by type, being offered in the bid. In addition, where indicated in the specification pages of this bid, bidders should submit published data sheets for each product bid. The data sheet should list a general description of the item and a typical chemical and sieve analysis of the product.

PRODUCT SAMPLES: The bidder(s) may be required to submit samples of the supplies being offered. The samples will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not included as part of their bid response, the bidder will be required to provide the samples within ten (10) calendar days after notification. Failure to provide the samples within the stated time period will result in the Bidder being deemed not responsive. After award of the contract, the samples will be used as a basis of comparison with actual product delivered under contract. Any variation between the samples and product being delivered will be considered as an event of default. Any variations between the samples and actual product being delivered that are due to manufacturer changes may be acceptable and shall require prior written approval from DAS.

One sample, no less than 1/4 pound, and sealed in a poly bag or other appropriate container may be requested for each type of water softening salt and ice removal salt bid. Samples shall be properly labeled (showing the product data or product description number), and sent to State Purchasing, 4200 Surface Rd., Columbus, OH 43228-1395. Mark Samples: - GDC040E.

COOPERATIVE PURCHASING CONTRACT: This Contract may be relied upon by Ohio institutions of higher education and Ohio political subdivisions. Ohio political subdivisions include any county, township, municipal corporation, school district, conservancy district, township park district, park district created under Chapter 1545 of the Revised Code, regional transit authority, regional airport authority, regional water and sewer district, port authority or any other political subdivision as described in the Ohio Revised Code. To qualify to use this Contract the political subdivision must be currently enrolled in the State's Cooperative Purchasing Program. Purchases made from this Contract by a political subdivision that is not properly registered with the State's Cooperative Purchasing Program will be a violation of law and may be contrary to the political subdivision's competitive bidding requirements. If a political subdivision or institution of higher education relies upon this Contract to issue a purchase order or other ordering document, the political subdivision or institution of higher education "steps into the shoes" of the State under this Contract. The political division's or institution of higher education's order and this Contract are between the Contractor and the political subdivision or institution of higher education. The Contractor must look solely to the political subdivision or institution of higher education for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to political subdivisions and institution of higher education's orders and political subdivision's and institution of higher education's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a political subdivision or institution of higher education.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

CONTRACTOR QUARTERLY SALES REPORT: The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period. The Contractor is responsible for emailing the Analyst listed on page one of the contract with any company contact changes.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
GSD Business Office
4200 Surface Road
Columbus, OH 43228

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may suspend, terminate or cancel this Contract.

CONTRACTOR REVENUE SHARE: The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report

The Contractor should make the check payable to: Treasurer, State of Ohio and forward the check to the following address:

Department of Administrative Services
GSD Business Office
4200 Surface Road
Columbus, OH 43228

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may suspend, terminate or cancel this Contract.

BANNING THE EXPENDITURE OF PUBLIC FUNDS ON OFFSHORE SERVICES: The Bidder must complete and return with the bid submittal the Contractor/Subcontractor Affirmation and Disclosure form (Attachment One) to abide with Executive Order 2011-12K issued by the Governor of Ohio, affirming no services of the Contractor or its subcontractors under this Contract will be performed outside the United States.

During the performance of this Contract, the Bidder must not change the location(s) of the country where the services are performed, change the location(s) of the country where the data are maintained, or made available without express written authorization of the Department of Administrative Services.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

DISCLOSURE OF SUBCONTRACTORS / JOINT VENTURES: (See Standard Contract Terms and Conditions, Section (roman numeral) V. General Provisions:, Paragraph Q.):

List names of subcontractors who will be performing work under the Contract.

_____	_____
_____	_____
_____	_____

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate. The Bidder agrees that no changes will be made to this list of subcontractors or locations where work will be performed or data will be stored without prior written approval of DAS. Any attempt by the Bidder/Contractor to change or otherwise alter subcontractors or locations where work will be performed or locations where data will be stored, without prior written approval of DAS, will be deemed as a default. If a default should occur, DAS will seek all legal remedies as set forth in the Terms and Conditions which may include immediate cancellation of the Contract. Failure to complete this page may deem your bid not responsive.

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". For the participating agencies listed on pages eleven (11) through nineteen (19) there will be separate line item awards made. Bidders are eligible to receive awards of multiple line items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the line items. In addition, the State will: multiply the "Price Per Ton / Bag" price by the "Estimated Annual Usage" listed in the bid to arrive at a total for the line item.

For the participating agencies not listed on pages eleven (11) through nineteen (19) there will be separate awards for each packaging size for each type of salt listed. Although there will be separate item awards made, bidders are eligible to receive awards of multiple items providing he/she is the lowest responsive and responsible bidder meeting all bid specifications and requirements listed within the items. In addition, the State will: multiply the "Price Per Ton / Bag" price by the "Estimated Annual Usage" listed in the bid to arrive at a total for the line item.

CONTRACT AWARD: The Contract will be awarded to the lowest responsive and responsible bidder by line item for the participating agencies listed on pages eleven (11) through nineteen (19). The participating agencies not listed on pages eleven (11) through nineteen (19) will purchase through the pricing on page twenty (20).

MINIMUM ORDERS: The minimum order for participating agencies listed on pages eleven (11) through nineteen (19) is to be one (1) pallet or one (1) ton. Orders between one (1) pallet and two (2) pallets and or less than twenty-five (25) tons are to be freight prepaid and added to the invoice. A copy of the freight invoice is to be provided upon request. Orders greater than or equal to twenty five (25) tons and or two (2) pallets are to be FOB destination prepaid.

Your bid price "Price Per Ton / Bag" for these items listed on pages eleven (11) through nineteen (19) shall include freight.

The minimum order for participating agencies not listed on pages twelve (12) through twenty (20) will be one (1) pallet or one (1) ton. On all orders over one (1) pallet and or one (1) ton, shipping will be FOB destination prepaid and freight added to the invoice.

FIXED-PRICE WITH ECONOMIC ADJUSTMENT: The contract prices(s) will remain firm for the first six (6) months duration of the contract. Thereafter, the Contractor may submit a request to increase their price(s) to be effective thirty (30) calendar days after acceptance by DAS. No price adjustment will be permitted prior to the effective date of the increase received by the Contractor from his suppliers, or on purchase orders that are already being processed, or on purchase orders that have been filled and are awaiting shipment. If the Contractor receives orders requiring quarterly delivery, the increase will apply to all deliveries made after the effective date of the price increase.

The price increase must be supported by a general price increase in the cost of the finished supplies, due to increases in the cost of raw materials, labor, freight, Workers' Compensation and/or Unemployment Insurance, etc. Detailed documentation, to include a comparison list of the contract items and proposed price increases, must be submitted to support the requested increase. Supportive documentation should include, but is not limited to: copies of the old and the current price lists or similar documents which indicate the original base cost of the product to the Contractor and the corresponding increase, and/or copies of correspondence sent by the Contractor's supplier on the supplier's letterhead, which contain the above price information and explains the source of the increase in such areas as raw materials, freight, fuel or labor, etc.

SPECIAL CONTRACT TERMS AND CONDITIONS (Cont'd.)

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the contract pricing will be returned to the pricing in effect prior to the temporary decrease. For quarterly deliveries, any decrease will be applied to deliveries made after the effective date of the decrease. Failure to comply with this provision will be considered as a default and will be subject to Provision I.C. "Termination/Suspension" and Provision II. of the "Contract Remedies:" of the "Standard Contract Terms and Conditions".

TEMPORARY FUEL ADJUSTMENT: No request for a temporary fuel adjustment may be requested for the first six (6) months duration of the Contract. Thereafter, should a statewide or national increase in the cost of fuel occur, that is greater than 20% of the cost for fuel in place at the time of Contract award, the Contractor may petition DAS to increase the Contract price(s). The Contractor will be required to provide a cost breakdown of each item to indicate the portion of their product cost that is attributed to fuel. If approved, the Contractor will be permitted to adjust the price(s) by the exact amount of the fuel increase. The increase will be effective seven (7) calendar days after approval. Future requests for fuel cost adjustment will be considered in six (6) month intervals, for the duration of the Contract, under the above conditions. Should a statewide or national decrease in the cost of fuel occur, that is greater than 20% of the cost of fuel at the time of Contract award or approved increase, the Contractor will advise Procurement Services of said decrease and the Contract will be adjusted accordingly. Said decrease will become effective seven (7) calendar days after notification. Failure of the Contractor to notify Procurement Services of a decrease will be considered as a default and the Contractor will be responsible to reimburse the state for any overpayments. Said increases or decreases will be effective on all orders placed on or after the approval date of the adjustment.

USAGE REPORTS: Every six (6) months the contractor must submit a report (written or on disk) indicating sales generated by this contract. The report shall list usage by customer, by line item, showing the quantities/dollars generated by this contract. The report shall be forwarded to the Office of Procurement Services, 4200 Surface Road, Columbus, OH 43228-1395, Attn: Tim Riley

AUTOMOBILE LIABILITY INSURANCE: Contractor will indicate, by checking the appropriate box(es) below, the mode of transportation applicable to this contract.

- Bidder/Broker ("The Contractor") or their Sub Contractor will make delivery or be performing services using a vehicle that is owned, leased, or rented. Provide Certificate of Insurance documenting automobile liability with a Combined Single Limit of \$500,000.00.
- Goods/Services will be delivered via common carrier.
- No employee or representative of the Contractor will have cause to be on State property to make deliveries or to perform services.

By the signature affixed to Page 1 of this Bid, Bidder hereby certifies that the above information is true and accurate.

This completed form should be returned as part of the Bid response. Failure to complete this page may deem your Bid not responsive.

NOTICE ON THE USE OF SOCIAL SECURITY NUMBERS AS FEDERAL TAX IDENTIFICATION NUMBERS: The Department of Administrative Services (Department) requires vendors and contractors wishing to do business with the State to provide their Federal Taxpayer Identification Number to the Department. The Department does this so that it can perform statutorily required "responsibility" analyses on those vendors and contractors doing business with the State and, under limited circumstances, for tax reporting purposes. If you are a vendor or contractor using your Social Security Number as your Federal Taxpayer Identification Number, please be aware that the information you submit is a public record, and the Department may be compelled by Ohio law to release Federal Taxpayer Identification Numbers as a public record. If you do not want to have your Social Security Number potentially disclosed as a Federal Taxpayer Identification Number, the Department encourages you to use a separate Employer Identification Number (EIN) obtained from the United States Internal Revenue Service's to serve as your Federal Taxpayer Identification Number.

SPECIFICATIONSI. SCOPE AND CLASSIFICATION:A. SCOPE:

The state of Ohio has requirements for various types and uses of salt. These requirements are delineated into three (3) classifications.

B. CLASSIFICATION:

1. Water Softening
 - a. Southern Rock Salt
 - b. Vacuum Evaporated Crystal Salt
 - c. Compressed Evaporated Salt (Cubes or Pellets)
 - d. Dried Solar Salt
2. Ice Removal
 - a. Rock Salt
3. Ice Removal Compounds
 - a. Calcium Chloride

II. APPLICABLE DOCUMENTS:

- A. The following documents within the scope of this contract and latest revisions thereof, apply to this contract, for testing of these products.
 1. American Water Works Association (AWWA) B200-07 Sodium Chloride
 2. Federal Specifications O-S-1926
 3. Standard Specification for Sodium Chloride, ASTM D 632-01
 4. Standard Specification for Wire Cloth and Sieves for Test Purposes, ASTM E 11-04, Table 1
 5. Standard Specifications for Calcium Chloride, ASTM D-98-05

III. GENERAL REQUIREMENTS:

- A. If requested by The Office of State Purchasing prior to award, bidders are to submit a "Material Safety Data Sheet" designed to meet OSHA requirements pursuant to any hazardous effect, which may be caused due to any chemical compound and/or formulation of the item being bid.
- B. "Material Safety Data Sheets" must also be sent, by the successful contractor(s), with all initial shipments going to various destinations as ordered after contract award.
- C. If the chemical composition of the compound being bid does not contain any hazardous effect, the contractor must so indicate on the "Material Safety Data Sheet".

IV. REQUIREMENTS:

A. Water Softening Salt:

1. General: The salt must be free from foreign material and must not impair equipment operation or cause the water being treated to fail to meet the requirements of the U.S.E.P.A. Drinking Water Regulation. The salt must meet or exceed the requirements of Federal Specification O-S-1926, AWWA Standard B200-07, NSF/ANSI Standard 60 Drinking Water Treatment Chemicals and the requirements stated herein. (Sieve sizes are U.S. Standard Sieve Series.)

SPECIFICATIONS (Cont'd.)

2. Sizing: Table 1 contains the minimum and maximum size requirements for all classes of water softening salt.

TABLE 1:

Classification of Water Softening Salt	Maximum Size		Minimum Size	
	Sieve Size	Minimum % Pass Through	Sieve Size	Maximum % Pass Through
Southern Rock Salt	3/4"	100%	No. 60	5%
Vacuum Evaporated Crystals	No. 10	100%	No. 100	5%
Compressed Evaporated (Tablets or Pellets)	1"	100%	No. 30	10%
Dried Solar Salt	1-1/4"	100%	No. 100	5%

3. Chemical Requirements: The water softening salt must meet or exceed the requirements stated in Table 2. Water softening salt shall include resin protection. Contractor must have available water softening salt pellets or cubes with iron removal compound and must state up charge, to be added to the base price, for rust removal additive.

TABLE 2:

	Southern Rock	Evaporated Crystals	Evap. Tablets or Pellets	Dried Solar Salt
Moisture - Percent Maximum	.05 %	.20 %	.50 %	3.00%
Insolubles - Percent Maximum	.05 %	.05 %	.15 %	.15%
Calcium & Magnesium % Maximum	.50 %	.15 %	.60 %	.60%
Sulfate - % Maximum	.85 %	.35 %	1.40 %	1.40%
Grease, Fat & Oil - % Maximum	.01 %	01 %	.01 %	.01%
Sodium Chloride - % Minimum	99.00 %	99.5 %	98.0 %	98.0 %
pH Value*	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5	5.0 - 8.5

* When salt contains iron-removal compounds, the salt may have a lower pH value (2.0 instead of 5.0)

B. Ice Removal Compound:

1. Rock Salt - This salt, to be used for ice removal must meet or exceed the requirements of ASTM Standard D-632-01, Type I, Grade 1.
 - a. Rock Salt must contain a minimum of 95.0% Sodium Chloride.
 - b. Rock Salt must meet the sieve analysis in Table 3.
 - c. Rock Salt must contain Prussiate of Soda, anti-caking agent for bulk shipments.

Table 3:

Sieve Size	Amount Passing
1/2"	100 %
3/8"	95 - 100 %
No. 4	20 - 90 %
No. 8	10 - 60 %
No. 30	0 - 15 %

C. Ice Melt Compound

1. Calcium Chloride Ice Melt Compound
 - a. The product offered must meet or exceed the requirements of: ASTM Standard D-98-05 Type S, Grade 2, Class B.

SPECIFICATIONS (Cont'd.)

2. Bidders must submit typical chemical and sieve analysis with their bid.

CHEMICAL REQUIREMENTS:

Substance	% Allowable
Calcium Chloride	Minimum 90%
Alkali Chloride (NaCl)	Maximum 8.0 %
Magnesium (as MgCl ₂)	Maximum 0.5 %
Other Impurities (except water)	Maximum 1.00 %

SIEVE REQUIREMENTS:

Sieve Size	Amount Passing
3/8"	100%
No. 4	80 %
No. 20	0-10 %
No. 30	0-5 %

V. INSPECTION AND TESTING:

Any shipment may be examined by the agency for evidence of foreign materials, prior to acceptance of delivery. If the shipment is unacceptable, the Contractor must remove the shipment from the institution and replace the shipment within twenty-four (24) hours, at no additional cost to the State.

VI. PACKAGING, PACKING, LABELING, AND DELIVERY:

A. Packaging:

1. Water Softening and Snow Removal Salt are to be packaged in 50lb., 80 lb. bags or in bulk containers, as listed on the Price Schedule pricing pages.
 - a. Packaging is to be standard to the industry.
 - b. Containers must be of sufficient strength to permit coarse crushing of the product if it becomes caked during storage.
2. Ice Melt Compound (Calcium Chloride) shall be packaged in fifty (50) lb. multi-wall (or any moisture proof) bags as standard to the industry.

B. Labeling and Marking: All shipments must be properly labeled and identified as to contents, net weight, agency name, purchase order numbers and any additional information requested by the agency.

C. Shipment and Delivery:

1. All bulk shipments of salt must be accompanied by certified weight certificates, listing both the gross and tare weights.
2. The maximum allowable percent of under or over shipment is 10% of the amount shown on the purchase order.
3. The net weight of the packaged product must not deviate, from the recorded weight, by more than 2.5% plus or minus.
4. No up charge will be permitted for loading. The contract price must be the delivered price, irrespective of any off loading requirements.

SPECIFICATIONS (Cont'd.)

5. Verification of Weight: The State reserves the right to check any bulk shipment of salt at any nearest certified weighing scale. It is the sole responsibility of the institution to weigh the shipment of salt at the nearest certified scale to verify the accuracy of the weight stated on the delivery ticket as and when deemed necessary.
 - a. In case the weight is determined to be short when compared to the delivery ticket, the institution may refuse the shipment or use the accurate weight as basis of payment. If load weight is determined to be short, the Contractor will pay any labor and re-weighing cost.

D. Notes:

1. Pricing on tonnage will be by "short ton" = 2,000 lbs.
2. Product Identification: Bidders are to list brand names and the product data product description number(s) of each type of salt or ice removal compound being bid. Successful contractors will be required to furnish items as offered in the bid. Any substitutions are subject to the written approval of State Purchasing.
3. Rust Removal Additives: Bidders must state an up charge on the table on page nineteen (19) to be added to the base price for the Rust Removal Additive for compressed cube or pellets.
4. The State will consider 44,000 lbs. as a truckload shipment.
5. Bidders should identify a contact and telephone number for questions concerning shipment and delivery, if different than the information provided on page one (1) of the bid. If purchase orders are to be mailed to a different location than listed on page one (1) of the bid, bidder is to include this information with bid response.
6. The locations listed on pages eleven (11) through nineteen (19) provided annual usage data for this Bid, Contract. Other locations listed on these pages did not provide annual usage data for this Bid Contract, the usage information provided for these locations listed below is based upon history, and may or may not be purchased.

Water Softening Salt and Ice Removal:

Chillicothe Correctional Institution
Hocking Correctional Institution
North Central Correctional Institution
Northeastern Ohio College Of Medicine
Ohio University (Athens)

Ohio Veteran's Home
Scioto Juvenile Correctional Facility
Sinclair Community College
Southeastern Correctional Institution

Calcium Chloride:

Hocking Correctional Institution
Southeastern Correctional Institution

Note: The ship to addresses for all locations is listed at the end of the Price Schedules.

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24894	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	\$59.89	North American Salt
4579	Allen / Oakwood Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	98	Bags	\$4.97	Robinson Salt Supply
11636	Appalachian Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$4.97	Robinson Salt Supply
24869	Appalachian Behavioral Healthcare	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	No forklift required	147	Bags	\$5.22	Robinson Salt Supply
NA	Beaver Creek, Jefferson Lake, Guilford Lake	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	98	Bags	\$5.90	Dart Seasonal Products
24895	Belmont Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
24919	Belmont Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	Forklift required	60	Bags	\$7.75	Dart Seasonal Products
16404	Cambridge Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD
16405	Cambridge Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	no Forklift required	588	Bags	\$3.95	Robinson Salt Supply
9901	Cambridge Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	1176	Bags	\$5.88	Robinson Salt Supply
11868	Chillicothe Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	tons	TBD	TBD
5241	Chillicothe Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	600	tons	TBD	TBD
16479	Chillicothe Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	50# bags	Forklift may be required	4,800	bags	\$5.80	Robinson Salt Supply

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24914	Circleville Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	980	Bags	\$3.95	Robinson Salt Supply
24870	Circleville Juvenile Correctional Facility	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	588	bags	\$4.26	Robinson Salt Supply
NA	City of Marysville	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1400	Tons	TBD	TBD
NA	Clark State Community College	Ice Removal Rock Salt	Bulk	Straight Dump truck / open tailgate	100	Tons	TBD	TBD
NA	Cleveland State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	500	Tons	TBD	TBD
16410	Columbus Development Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
NA	Columbus State Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	Tons	\$70.35	North American Salt
NA	Columbus State Community College	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	200	Bags	\$4.72	Robinson Salt Supply
16411	Correctional Reception Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	\$81.11	North American Salt
16412	Correctional Reception Center	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	480	Bags	\$6.41	Robinson Salt Supply
16480	Correctional Reception Center	Water Softener Salt – Dried Solar Salt	80# Bags	Forklift required	2880	Bags	\$7.34	Robinson Salt Supply
24910	Cuyahoga Hills Juvenile Correctional	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24871	Deer Creek Wildlife Area	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No forklift required	49	Bags	\$5.22	Robinson Salt Supply
16417	Gallipolis Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
16418	Gallipolis Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.36	Robinson Salt Supply
16477	Gallipolis Developmental Center	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	88	Tons	\$120.00	Robinson Salt Supply
10942	Heartland Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	TBD	TBD
24920	Heartland Behavioral Healthcare	Water Softener Rock Salt w/pallets-Southern Rock	50# Bags	Forklift required	750	Bags	\$6.25	Dart Seasonal Products
9903	Hocking Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift may be required	260	bags	\$9.05	Robinson Salt Supply
NA	Kent State University - Kent	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1200	Tons	TBD	TBD
NA	Kent State University - Stark	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	175	Tons	TBD	TBD
24874	Lebanon Correctional Institution	Water Softener Rock Salt w/pallets-Southern Rock	80# Bags	Forklift required	1080	Bags	\$7.69	Robinson Salt Supply
4964	Lebanon Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Pneumatic	800	Tons	TBD	TBD
16514	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	200	Tons	TBD	TBD
	London Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck With Piler (200 ton min)	200	Tons	TBD	TBD
4881	Lorain Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	441	Bags	\$5.90	Dart Seasonal Products
9970	Madison Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	120	Tons	TBD	TBD
24907	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	400	Tons	TBD	TBD
N/A	Mansfield Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	400	Tons	\$63.37	TBD
16423	Mansfield Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	588	Bags	\$4.13	Robinson Salt Supply

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
24876	Mansfield Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	No forklift required	98	Bags	\$7.69	Robinson Salt Supply
4882	Marion Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	150	Tons	TBD	TBD
10027	Marion Correctional Institution	Water Softener Rock Salt-Southern Rock	Bulk	Dump truck / slotted tailgate	175	Bulk	TBD	TBD
16424	Miami University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	700	Tons	TBD	TBD
16473	Miami University	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	Forklift required	22,050	Bags	\$4.35	Dart Seasonal Products
24916	Montgomery Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	392	Bags	\$3.95	Robinson Salt Supply
24880	Montgomery Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	600	Bags	\$6.55	Robinson Salt Supply
16426	Mt. Vernon Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
16427	Noble Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.04	Robinson Salt Supply
9975	Noble Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	No forklift required	900	Bags	\$7.39	Robinson Salt Supply
5243	North Central Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - pellets w/pallets	80# Bags	Forklift may be required	1,080	bags	\$7.86	Dart Seasonal Products
11597	Northcoast Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	300	Tons	TBD	TBD
16428	Northcoast Behavioral Healthcare	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	882	Bags	\$4.90	Dart Seasonal Products
8505	Northeast Pre-Release Center	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	784	Bags	\$5.90	Dart Seasonal Products

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
4879	Northeastern Ohio College Of Medicine	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	80	tons	TBD	TBD
16429	Northwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	294	Bags	\$5.90	Dart Seasonal Products
24911	Northwest Ohio Psychiatric Hospital	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1000	Bags	\$5.90	Dart Seasonal Products
24887	ODNR - Deer Creek State Park	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	50	Tons	\$156.00	Robinson Salt Supply
11870	Ohio Reformatory for Women	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	75	Tons	TBD	TBD
24882	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt	Bulk	Pneumatic	19	tons	\$154.00	Robinson Salt Supply
24883	Ohio Reformatory for Women	Water Softener Salt – Dried Solar Salt w/pallets	50# bags	No forklift required	750	Bags	\$4.42	Robinson Salt Supply
24892	Ohio State Penitentiary	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	2300	Tons	TBD	TBD
16431	Ohio State School for the Blind	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
11640	Ohio State School for the Deaf	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.14	Robinson Salt Supply
NA	Ohio State University	Ice Removal Rock Salt w/pallets sodium/calcium blend	50# Bags	Forklift required	2800	Bags	\$6.20	Dart Seasonal Products
NA	Ohio State University	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	Forklift required	800	Bags	\$4.26	Robinson Salt Supply

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
NA	Ohio University (Athens)	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	300	bags	\$6.17	Robinson Salt Supply
NA	Ohio University (Athens)	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Pneumatic	300	tons	TBD	TBD
9966	Ohio Veteran's Home	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	tons	TBD	TBD
4884	Pickaway Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	200	Tons	TBD	TBD
9902	Pickaway Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift required	2160	Bags	\$7.86	Dart Seasonal Products
16471	Pickaway Correctional Institution	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	Dump truck / slotted tailgate	200	Tons	TBD	TBD
4848	Richland Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	50	Tons	TBD	TBD
16436	Richland Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	Forklift required	150	Bags	\$6.39	Robinson Salt Supply
24886	Richland Correctional Institution	Water Softener Salt – Dried Solar Salt w/pallets	80# bags	Forklift required	540	Bags	\$7.39	Robinson Salt Supply
24889	Ross Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD
5165	Ross Correctional Institution	Water Softener Salt – Compressed Evaporated Crystals 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	12,348	Bags	TBD	TBD
11641	Scioto Juvenile Correctional Facility	Ice Removal Rock Salt w/pallets	50# Bags	Forklift may be required	400	bags	\$4.14	Robinson Salt Supply

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
11643	Scioto Juvenile Correctional Facility	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	Forklift may be required	400	bags	\$5.79	Robinson Salt Supply
24890	Shawnee State Park	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	8	Tons	\$85.62	Robinson Salt Supply
NA	Shawnee State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	25	Tons	TBD	TBD
NA	Shawnee State University	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# bags	No Forklift required	49	Bags	\$8.60	Dart Seasonal Products
NA	Sinclair Community College	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	250	tons	TBD	TBD
4963	Southeastern Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	125	tons	TBD	TBD
5159	Southeastern Correctional Institution	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	80# Bags	Forklift may be required	375	bags	\$7.75	Dart Seasonal Products
16469	Southern Ohio Correctional Facility	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt without YPS NO YPS	Bulk	pneumatic	50	Tons	\$157.00	Robinson Salt Supply
16438	Southwest Ohio Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	450	Bags	\$4.14	Robinson Salt Supply
16439	Tar Hollow State Park	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	196	Bags	\$4.37	Robinson Salt Supply
11873	Tiffin Developmental Center	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	30	Tons	TBD	TBD
24875	Tiffin Developmental Center	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	Forklift required	1000	Bags	\$7.60	Robinson Salt Supply

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
16441	Toledo Correctional Institution	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	100	Tons	TBD	TBD
11865	Toledo Correctional Institution	Ice Removal Rock Salt w/pallets	80# Bags	No Forklift required	25	Bags	\$10.40	Dart Seasonal Products
9968	Trumbull Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	Forklift required	1400	Bags	\$4.97	Robinson Salt Supply
24893	Twin Valley Behavioral Healthcare	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	44	Tons	TBD	TBD
24878	Twin Valley Behavioral Healthcare	Water Softener Salt - Compressed Evaporated Crystals - 50# bags water softener rust removal cube or pellets w/pallets	50# Bags	No forklift required	10	Bags	\$8.50	Robinson Salt Supply
24884	Twin Valley Behavioral Healthcare	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No forklift required	392	Bags	\$5.50	Robinson Salt Supply
NA	University of Toledo	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1,000	Tons	\$66.00	Robinson Salt Supply
16445	Warren Correctional Institution	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	540	Bags	\$3.95	Robinson Salt Supply
24877	Warren Correctional Institution	Water Softener Rock Salt w/pallets- Southern Rock	80# Bags	No forklift required	2700	Bags	\$4.25	Robinson Salt Supply
24906	Warrensville Developmental Center	Ice Removal Rock Salt	Bulk	PICK-UP (1 ton per pick-up)	1000	Tons	\$81.38	Robinson Salt Supply
24908	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck (200 ton min)	6	Tons	\$87.67	Robinson Salt Supply
NA	Wildlife D3 headquarters	Ice Removal Rock Salt	Bulk	Dump truck / With Piler (200 ton min)	6	Tons	\$87.67	Robinson Salt Supply
24873	Wildlife D3 headquarters	Water Softener Rock Salt w/pallets- Southern Rock	50# Bags	No Forklift required	12	Bags	\$11.90	Dart Seasonal Products

PRICE SCHEDULES (Cont'd.)

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

ITEM ID NO.:	Facility	Description	Required Packing	Off-loading Requirements	Est. Annual Usage	UOM	Price Per Ton / Bag	Contractor
NA	Wright State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	1000	Tons	\$83.00	Robinson Salt Supply
NA	Wright State University	Ice Removal Rock Salt w/pallets	50# Bags	No Forklift required	880	Bags	\$3.95	Robinson Salt Supply
NA	Wright State University	Water Softener Salt – Dried Solar Salt w/pallets	50# Bags	No Forklift required	1,029	Bags	\$4.42	Robinson Salt Supply
NA	Wright State University	Water Softener Salt – Vacuum Evaporated Crystals - granulated water softener salt w/YPS	Bulk	pneumatic	300	Tons	\$152.00	Robinson Salt Supply
16446	Youngstown Developmental Center	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	245	Bags	\$5.90	Dart Seasonal Products
24881	Youngstown Developmental Center	Water Softener Salt - Compressed Evaporated Crystals - cube or pellets w/pallets	50# Bags	No forklift required	343	Bags	\$6.75	Dart Seasonal Products
NA	Youngstown State University	Ice Removal Rock Salt	Bulk	Dump truck / open tailgate	400	Tons	\$62.45	North American Salt
NA	Youngstown State University	Ice Removal Rock Salt w/pallets	50# Bags	No forklift required	1764	Bags	\$4.50	Dart Seasonal Products

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PRICE SCHEDULES (Cont'd.)

This section is for Salt to be purchased by participating agencies not listed on pages eleven (11) through nineteen (19). Minimum shipment for these participating agencies will be one (1) pallet or one (1) ton. On all orders over (1) pallet or one (1) ton, shipping will be F.O.B. destination prepaid and freight added to invoice.

BAGGED SALT (50 Lb. Bag)

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER 50 LB. BAG	CONTRACTOR
5158	Water Softening Salt Southern Rock	0	\$4.11	Robinson Salt Supply
16466	Water Softening Salt Vacuum Evaporated Crystals	49	\$5.28	Robinson Salt Supply
5239	Water Softening Salt Compressed Evaporated (tablets or pellets)	294	\$4.86	Robinson Salt Supply
10028	Water Softening Salt Dried Solar Salt	49	\$4.23	Robinson Salt Supply
4959	Ice Removal Rock Salt	2450	\$3.86	Robinson Salt Supply

BAGGED SALT (80 Lb. Bag)

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER 80 LB. BAG	CONTRACTOR
5242	Water Softening Salt Southern Rock	0	\$6.62	Robinson Salt Supply
5151	Water Softening Salt Vacuum Evaporated Crystals	0	\$8.24	Robinson Salt Supply
9904	Water Softening Salt Compressed Evaporated (tablets or pellets)	0	\$7.73	Robinson Salt Supply
9906	Water Softening Salt Dried Solar Salt	75	\$6.54	Robinson Salt Supply
9716	Ice Removal Rock Salt	0	\$6.16	Robinson Salt Supply

BULK SALT

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER TON	CONTRACTOR
10029	Water Softening Salt Southern Rock	485	\$88.00	Robinson Salt Supply
9898	Water Softening Salt Vacuum Evaporated Crystal	0	\$99.00	Robinson Salt Supply
10024	Water Softening Salt Dried Solar Salt	0	\$120.00	Robinson Salt Supply
4960	Ice Removal Rock Salt	75	\$75.00	Robinson Salt Supply

RUST REMOVAL ADDITIVE

ITEM NO.	CLASSIFICATION	ESTIMATED ANNUAL USAGE	PRICE PER POUND	CONTRACTOR
	Rust Removable Additive Water Softening Salt Compressed Evaporated	0	\$.02	Robinson Salt Supply

Up charge to be added to the base price for the rust removal additive

PRICE SCHEDULES**MINORITY BUSINESS ENTERPRISE AWARDED IN ACCORDANCE WITH OHIO REVISED CODE CHAPTER 125.081**

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

OAKS ID No.	Facility	Description	Required Packing	Forklift Required	Est. Annual Usage	Unit of Measure	Price per bag	Contractor
	Allen / Oakwood Correctional Institution	Ice Melter w/pallets	50# Bags	yes	112	Bags	\$14.18	Net PAC Inter.
	Cambridge Developmental Center	Ice Melter w/pallets	50# Bags	yes	112	Bags	\$14.18	Net PAC Inter.
	Columbus State Community College	Ice Melter w/pallets	50# Bags	no	504	Bags	\$11.08	Net PAC Inter.
	Cuyahoga Hills Juvenile Correctional	Ice Melter w/pallets	50# Bags	yes	56	Bags	\$14.18	Net PAC Inter.
16453	Franklin Medical Center	Ice Melter w/pallets	50# Bags	yes	224	Bags	\$11.08	Net PAC Inter.
16454	Gallipolis Developmental Center	Ice Melter w/pallets	50# Bags	no	196	Bags	\$14.61	Net PAC Inter.
	Grafton Correctional Institution	Ice Melter w/pallets	50# Bags	yes	980	Bags	\$12.57	Net PAC Inter.
	Heartland Behavioral Healthcare	Ice Melter w/pallets	50# Bags	yes	50	Bags	\$12.57	Net PAC Inter.
	Hocking Correctional Institution	Ice Melter w/pallets	50# Bags	may be	400	Bags	\$13.57	Net PAC Inter.
	Hocking Hills State Park	Ice Melter w/pallets	50# Bags	yes	56	Bags	\$14.18	Net PAC Inter.
NA	Kent State University_Ashtabula	Ice Melter w/pallets	50# Bags	yes	400	Bags	\$14.18	Net PAC Inter.
	London Correctional Institution	Ice Melter w/pallets	50# Bags	yes	1750	Bags	\$13.57	Net PAC Inter.
	Madison Correctional Institution	Ice Melter w/pallets	50# Bags	no	100	Bags	\$13.57	Net PAC Inter.
	Montgomery Developmental Center	Ice Melter w/pallets	50# Bags	no	448	Bags	\$14.18	Net PAC Inter.
	Mt. Vernon Developmental Center	Ice Melter w/pallets	50# Bags	yes	300	Bags	\$13.57	Net PAC Inter.
	Noble Correctional Institution	Ice Melter w/pallets	50# Bags	no	112	Bags	\$14.61	Net PAC Inter.
12677	Northcoast Behavioral Healthcare	Ice Melter w/pallets	50# Bags	yes	900	Bags	\$13.57	Net PAC Inter.
	Northeast Pre-Release Center	Ice Melter w/pallets	50# Bags	yes	56	Bags	\$14.18	Net PAC Inter.
	Northwest Ohio Developmental Center	Ice Melter w/pallets	50# Bags	no	112	Bags	\$14.18	Net PAC Inter.
	ODNR Wildlife / OLWRS	Ice Melter w/pallets	50# Bags	no	56	Bags	\$13.57	Net PAC Inter.
	Ohio Reformatory for Women	Ice Melter w/pallets	50# Bags	no	250	Bags	\$13.57	Net PAC Inter.
	Ohio State Penitentiary	Ice Melter w/pallets	50# Bags	yes	35	Bags	\$13.57	Net PAC Inter.
16459	Ohio State School for the Blind	Ice Melter w/pallets	50# Bags	no	224	Bags	\$11.08	Net PAC Inter.

PRICE SCHEDULES (Cont'd.)**MINORITY BUSINESS ENTERPRISE AWARDED IN ACCORDANCE WITH OHIO REVISED CODE CHAPTER 125.081**

INSTITUTIONAL BIDS (F.O.B. DESTINATION, FREIGHT PREPAID)

OAKS ID No.	Facility	Description	Required Packing	Forklift Required	Est. Annual Usage	Unit of Measure	Price per bag	Contractor
16460	Ohio State School for the Deaf	Ice Melter w/pallets	50# Bags	no	224	Bags	\$11.08	Net PAC Inter.
16462	Ohio State University	Ice Melter w/pallets	50# Bags	yes	1800	Bags	\$11.08	Net PAC Inter.
	Richland Correctional Institution	Ice Melter w/pallets	50# Bags	yes	250	Bags	\$11.08	Net PAC Inter.
NA	Shawnee State University	Ice Melter w/pallets	50# Bags	no	224	Bags	\$14.18	Net PAC Inter.
	Southeastern Correctional Inst.	Ice Melter w/pallets	50# Bags	may be	896	bags	\$12.57	Net PAC Inter.
	Southwest Ohio Developmental Center	Ice Melter w/pallets	50# Bags	yes	125	Bags	\$14.18	Net PAC Inter.
5569	State Fire Marshals	Ice Melter w/pallets	50# Bags	yes	400	Bags	\$11.08	Net PAC Inter.
	Trumbull Correctional Institution	Ice Melter w/pallets	50# Bags	yes	300	Bags	\$13.57	Net PAC Inter.
	Twin Valley Behavioral Healthcare	Ice Melter w/pallets	50# bags	no	588	Bags	\$11.08	Net PAC Inter.
	Warren Correctional Institution	Ice Melter w/pallets	50# Bags	no	540	Bags	\$14.18	Net PAC Inter.
	Warrensville Developmental Center	Ice Melter w/pallets	50# Bags	25 bags per pallet / no fork lift required	1,000	Bags	\$14.18	Net PAC Inter.
	Wildlife D3 headquarters	Ice Melter w/pallets	50# Bags	yes	8	Bags	\$14.61	Net PAC Inter.

Minimum Shipment Sizes: Bidders shall indicate minimum shipment sizes bag deliveries. This section is for Ice Melt Compound to be purchased by agencies listed on pages ten (10) and eleven (11). Freight is F.O.B. destination, prepaid.

MINORITY BUSINESS ENTERPRISE AWARDED IN ACCORDANCE WITH OHIO REVISED CODE CHAPTER 125.081

This section is for Ice Melt Compound to be purchased by agencies not listed on pages twenty one (21) and nineteen (22). This section is based upon pick up by the ordering agency, location, institution or cooperative member not listed on pages twenty one (21) and nineteen (22). If the ordering location elects not to pick up, then shipping will be F.O.B. destination prepaid and freight added to the invoice.

Item ID No.:			8504
Classification	Estimated Annual Usage 50lb. Bags	Minimum Pick up Quantity 50 lb. Bags	Price Per 50 lb. Bag
Ice Removal Compounds Calcium Chloride	1960	49	\$8.50

Brand Name Bidding: Morgro Inc. Minimum Shipment 50 lb. bags: 49

Manufacturing Location: Murray, VT Product Data/Description Number: 14800

Mine Location: Murray, VT

* The minimum shipment sizes shall be no larger than fifty-six (56) fifty (50) pound bags.

APPENDIX OF SHIP TO LOCATIONS

Facility	Street	City	State	Zip Code
Allen / Oakwood Correctional Institution	2338 N. West Street	Lima	OH	45805
Appalachian Behavioral Healthcare	100 Hospital Dr	Athens	OH	45701
Beaver Creek, Jefferson Lake, Guilford Lake	6835 E. Lake Rd	Lisbon	OH	44432
Belmont Correctional Institution	68518 Bannock Rd	St. Clairsville	OH	43950
Cambridge Developmental Center	66737 Old Twenty-One Rd	Cambridge	OH	43725
Chillicothe Correctional Institution	15802 Ohio 104	Chillicothe	OH	45601
Circleville Juvenile Correctional Facility	640 Island Rd	Circleville	OH	43113
City of Marysville	125 East 6th Street	Marysville	OH	43040
Clark State Community College	570 E. Leffel Lane	Springfield	OH	45501
Cleveland State University	2121 Euclid Avenue	Cleveland	OH	44115
COLUMBUS DEVELOPMENTAL CENTER	1601 W. BROAD	Columbus	OH	43222
Columbus State Community College	550 East Spring Street	Columbus	OH	43215
Correctional Reception Center	11271 State Route 762	Orient	OH	43146
Cuyahoga Hills Juvenile Correctional	4321 Green Rd	Highland Hills	OH	44128
Deer Creek Wildlife Area	12552 Post Rd	Mt. Sterling	OH	43143
Franklin Medical Center	1990 & 1800 Harmon Ave	Columbus	OH	43223
Gallipolis Developmental Center	2500 Ohio Avenue	Gallipolis	OH	45631
Grafton Correctional Institution	2500 S Avon Belden	Grafton	OH	44044
Heartland Behavioral Healthcare	3000 Erie Street South	Massillon	OH	44646
Hocking Correctional Institution	16759 Snake Hollow Rd	Nelsonville	OH	45764
Hocking Hills State Park	19852 ST RT 664 S	Logan	OH	43138
Kent State University-Ashtabula	3300 Lake Road West	Ashtabula	OH	44004
Kent State University - Kent	1781 Summit Street	Kent	OH	44242
Kent State University - Stark	6000 Frank Avenue	North Canton	OH	44720
Lebanon Correctional Institution	3791 State Route 63	Lebanon	OH	45036
London Correctional Institution	1580 St Rt 56	London	OH	43140
Lorain Correctional Institution	2075 S Avon-Belden Rd	Grafton	OH	44044
Madison Correctional Institution	1851 State Route 56 SW	London	OH	43140
Mansfield Correctional Institution	1150 N Main	Mansfield	OH	44901
Marion Correctional Institution	940 Marion Williamsport Rd	Marion	OH	43302
Miami University	351 E. Spring St.	Oxford	OH	45056
Montgomery Developmental Center	7650 Timbercrest Drive	Huber Heights	OH	45424
Mt. Vernon Developmental Center	1250 Vernonview Drive	Mount Vernon	OH	43050
Noble Correctional Institution	15708 McConnellsville Rd	Caldwell	OH	43724
North Central Correctional Institution	670 Marion Williamsport Rd E	Marion	OH	43302
Northcoast Behavioral Healthcare	1756 Sagamore Road	Northfield	OH	44067
Northeast Pre-Release Center	2675 East 30 th Street	Cleveland	OH	44115
Northeastern Ohio College Of Medicine	4209 Ohio 44	Rootstown	OH	44272
Northwest Ohio Developmental Center	1130 S Detroit Ave	Toledo	OH	43614
Northwest Ohio Psychiatric Hospital	930 S. Detroit Ave.	Toledo	OH	43614-2701
ODNR Deer Creek State Park	20635 ST PK RD.	Mt Sterling	OH	43143
ODNR Wildlife / OLWRS	8589 Horseshoe Rd.	Ashley	OH	43003
Ohio Reformatory for Women	1479 Collins ave	Marysville	OH	43040
Ohio School for the Blind	5220 N. HIGH ST	Columbus	OH	43214

APPENDIX OF SHIP TO LOCATIONS (Cont'd.)

Facility	Street	City	State	Zip Code
Ohio School for the Deaf	500 Morse RD	Columbus	OH	43214
Ohio State Penitentiary	878 Coitsville Hubbard Rd	Youngstown	OH	44505
Ohio State University	2650 Kenny Road	Columbus	OH	43210
Ohio University (Athens)	1 University Terrace	Athens	OH	45701
Ohio Veteran's Home	3416 Columbus Ave	Sandusky	OH	44870
Pickaway Correctional Institution	11271 State Route 762	Orient	OH	43146
Richland Correctional Institution	1001 Olivesburg Rd	Mansfield	OH	44903
Ross Correctional Institution	16149 SR 104	Chillicothe	OH	45601
Scioto Juvenile Correctional Facility	5993 Home Rd	Delaware	OH	43015
Shawnee State Park	4404 S. R. 125	Portsmouth	OH	45663
Shawnee State University	940 Second Street	Portsmouth	OH	45662
Sinclair Community College	444 W 3rd St	Dayton	OH	45402
Southeastern Correctional Institution	5900 Bis Rd SW	Lancaster	OH	43130
Southern Ohio Correctional Facility	1724 St. Rt. 738	Lucasville	OH	45648
Southwest Ohio Developmental Center	4399 East Bauman Ln	Batavia	OH	45103
State Fire Marshals	8895 E. MAIN ST	Reynoldsburg	OH	43068
Tar Hollow State Park	16396 Tar Hollow Road	Laurelville	OH	43135
Tiffin Developmental Center	600 N River Road	Tiffin	OH	44883
Toledo Correctional Institution	2001 East Central Ave	Toledo	OH	43608
Trumbull Correctional Institution	5701 Burnet Road	Leavittsburg	OH	44430
Twin Valley Behavioral Healthcare	2200 W. Broad St	Columbus	OH	43223
University of Toledo	2801 W. Bancroft St	Toledo	OH	43606
Warren Correctional Institution	5787 St Rte 63	Lebanon	OH	45036
Warrensville Developmental Center	4325 Green Rd.	Highland Hills,	OH	44128
Wildlife D3 headquarters	912 Portage lake	Akron	OH	44319
Wright State University	3640 Col Glenn Hwy	Dayton	OH	45435
Youngstown Developmental Center	4891 East County Line Rd	Mineral Ridge	OH	44440
Youngstown State University	One University Plaza	Youngstown	OH	44555

CONTRACTOR'S INDEXCONTRACTOR, TERMS AND DELIVERY:

161312
 Dart Seasonal Products, Inc.
 2 Basile Ct.
 Woodmere, NY 11598

BID CONTRACT NO.: RS900414-1 (06/30/16)

DELIVERY: 7 Days ARO

TERMS: Net 30

CONTRACTOR'S CONTACT: Barry Wachsler

Telephone: (516) 569-4669
 Toll Free: (800) 207-1234
 Fax: (516) 569-3270
 E-mail: barry@dartsp.com

Preferred Method of Receiving Purchase Orders:

E-mail: barry@dartsp.com

ITEM ID NO: 4869 For freight charges for participating agencies not listed on pages 11-19, but purchasing through this contract on page 20.



174282
 Net PAC International, LLC (MBE)
 71 Glengary Court
 Pickerington, OH 43147

BID CONTRACT NO.: RS900414-3 (06/30/16)

DELIVERY: 7 Days ARO

TERMS: Net 30

REMIT PAYMENT TO:

174282
 Net Pac International, LLC
 P. O. Box 32015
 Columbus, OH 43232

CONTRACTOR'S CONTACT: Colette Williams

Telephone: (412) 607-3908
 Fax: (614) 834-3229
 E-mail: colette@netpacintl.com

Preferred Method of Receiving Purchase Orders:

E-mail: colette@netpacintl.com

ITEM ID NO: 4869 For freight charges for participating agencies not listed on pages 11-19, but purchasing through this contract on page 20.

CONTRACTOR'S INDEX (Cont'd.)

81157
 North American Salt Co.
 9900 W. 109, Ste. 100
 Overland Park, KS 66210

BID CONTRACT NO.: RS900414-4 (06/30/16)

DELIVERY: 7 Days ARO

TERMS: Net 30

CONTRACTOR'S CONTACT: Monica Lloyd

Telephone: (913) 344-9360

Toll Free: (800) 323-1641

Fax: (913) 338-7945

E-mail: lloydm@compassminerals.com

Preferred Method of Receiving Purchase Orders:

Fax: (913) 338-7945

ITEM ID NO: 4869 For freight charges for participating agencies not listed on pages 11-19, but purchasing through this contract on page 20.



49357
 Robinson Salt Supply
 1202 Pine Knoll Court
 Miamisburg, OH 45342

BID CONTRACT NO.: RS900414-5 (06/30/16)

DELIVERY: 7 Days ARO

TERMS: Net 30

CONTRACTOR'S CONTACT: Monica Lloyd

Telephone: (937) 866-7272

Toll Free: (800) 898-7258

Fax: (937) 866-3071

E-mail: todd@robinsonsaltsupply.com

Preferred Method of Receiving Purchase Orders:

Fax: (937) 866-3071

ITEM ID NO: 4869 For freight charges for participating agencies not listed on pages 11-19, but purchasing through this contract on page 20.