



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: CONTRACTOR EVALUATION SERVICES FOR OHIO THIRD FRONTIER'S TECHNOLOGY VALIDATION AND START-UP FUND AND OHIO'S NEW ENTREPRENEURS (ONE) FUND

CONTRACT NUMBER: CSP905814

EFFECTIVE DATES: 10/29/13 TO 10/31/15

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP905814 that opened on 10/02/13. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the OHIO DEVELOPMENT SERVICES AGENCY, OFFICE OF STRATEGIC BUSINESS INVESTMENTS as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

David Colopy
david.colopy@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

COST SUMMARY
(TVSF)

CSP905814-1
 Index No. DEV008
 Contractor: YourEncore Inc.
 OAKS Vendor ID# 198666
 UNSPSC Code: 80101500
 OAKS ITEM ID: 25290
 TVSF

Technology Validation and Start-Up Fund Proposal Evaluation Services	Quantity Estimated	Unit Price Each	FY2014	FY2015
FIXED COSTS (not tied to number of Proposals; itemize any/all costs, if applicable)				
Travel Costs for Entire Program (Leverage Ohio-Based or Midwest based resources to minimize travel expenses)			\$14,500	\$14,500
TOTAL FIXED COSTS			\$14,500	\$14,500
PROPOSAL EVALUATION COSTS				
Phase 1				
Total for Single Stage Evaluations = Cost per Proposal x 120 proposals	120	\$1,500	\$180,000	\$180,000
Phase 2				
Total for Stage 1 Evaluations = Cost per Proposal x 60 proposals	60	\$1,500	\$90,000	\$90,000
Total for Phase 2 Evaluations = Cost per Proposal x 40 proposals	40	\$1,257	\$50,267	\$50,267
Total Phase 1 and Phase 2 Proposal Evaluation Costs			\$320,267	\$320,267
DEBRIEFING COSTS				
Total Debriefing Costs = Cost per Debriefing x 10 per Fiscal Year	70	\$433	\$30,917	\$90,917
GRAND TOTAL OF FY2014 and FY2015 COSTS			\$365,684	\$365,684
EVALUATION PERSONNEL INFORMATION				
Number of Evaluators per Proposal			3 to 4	3 to 4
Average Evaluation Hours Per Proposal			8 to 12 hrs	8 to 12 hrs
Evaluator Hourly Rate			\$210/hr	\$210/hr

Technical Assistance Services, Development anticipates requesting up to 200 hours of technical assistance each for the FY2014 and FY2015 Technology Validation and Start-Up Fund. Complete the following table with all requested information:

TECHNICAL ASSISTANCE	FY2014 Total	FY2015 Total
Technology Validation and Start-Up Fund	200 hours	200 hours
Personnel Hourly Rate per FY	\$150/hour	\$150/hour
TOTAL COST PER FISCAL YEAR = HOURLY RATE X 200=	\$30,000	\$30,000

All quantities are estimated and subject to change. Evaluation, Debriefing, and technical assistance costs are "not to exceed" costs. Invoices will reflect the actual resources utilized per project to indicate actual cost.

All costs must be in U.S. Dollars.

Note: Any reimbursement of travel expenses made by Grantee in connection with the Contract shall be subject to the travel reimbursement rates, limitations, restrictions, and exclusions imposed by Ohio Administrative Code 126-1-02 and any other rules imposed by the Ohio Office of Budget and Management, as such rules may be amended from time to time.

Invoices are to be submitted monthly in arrears; as tasks are completed.

COST SUMMARY
(ONE Fund)

CSP905814-2
 Index No. DEV008
 Contractor: Urban Venture Group
 OAKS Vendor ID# 195383
 UNSPSC Code: 80101500
 OAKS ITEM ID: 25292
 ONE Fund

Ohio's New Entrepreneurs (ONE) Fund Proposal Evaluation Services	Quantity Estimated	Unit Price Each	FY2014	FY2015
FIXED COSTS (not tied to number of Proposals; itemize any/all costs, if applicable)				
Design and Document Evaluation Methodology	1/year	Varied	\$1,350	\$1,000
Train 3 rd party reviewers, in case of identified conflict	1/year	\$450	\$450	\$450
Participate in Bidders' Conference	1/year	\$900	\$900	\$900
Maintain Communication with Development Regarding status of reviews	1/year	\$1,130	\$1,130	\$1,130
Development Briefing, interview recommendations	1/year	\$1,350	\$1,350	\$1,350
Development Briefing, Funding recommendations	1/year	\$900	\$900	\$900
Prepare Final Report	1/year	\$4,050	\$4,050	\$4,050
Prepare high-quality Presentaion and Handout Material	1/year	\$1,350	\$1,350	\$1,350
Participate and present at OTF Commission and other meetings	1/year	\$1,800	\$1,800	\$1,800
TOTAL FIXED COSTS			\$13,280	\$12,930
PROPOSAL EVALUATION COSTS				
Total for Stage 1 Evaluations = Cost per Proposal x 15 proposals	15	\$750	\$11,250	\$11,250
Total for Stage 2 Evaluations = Cost per Proposal x 8 proposals	8	\$3,075	\$24,600	\$24,600
DEBRIEFING COSTS				
Total Debriefing Costs = Cost per Debriefing x 4 per Fiscal Year	4	\$175	\$700	\$700
GRAND TOTAL OF FY2014 and FY2015 COSTS			\$49,830	\$49,480
EVALUATION PERSONNEL INFORMATION				
Number of Evaluators per Proposal			2	2
Average Evaluation Hours Per Proposal			8.6	8.6
Evaluator Hourly Rate			\$150	\$150

Technical Assistance Services, Development anticipates requesting up to 200 hours of technical assistance each for the FY2014 and FY2015 Ohio's New Entrepreneurs (ONE) Fund. Complete the following table with all requested information:

TECHNICAL ASSISTANCE	FY2014 Total	FY2015 Total
Ohio's New Entrepreneurs (ONE) Fund	200 hours	200 hours
Personnel Hourly Rate per FY	\$175	\$175
TOTAL COST PER FISCAL YEAR = HOURLY RATE X 200 =	\$35,000	\$35,000

All quantities are estimated and subject to change. Evaluation, Debriefing, and technical assistance costs are "not to exceed" costs. Invoices will reflect the actual resources utilized per project to indicate actual cost.

All costs must be in U.S. Dollars.

Note: Any reimbursement of travel expenses made by Grantee in connection with the Contract shall be subject to the travel reimbursement rates, limitations, restrictions, and exclusions imposed by Ohio Administrative Code 126-1-02 and any other rules imposed by the Ohio Office of Budget and Management, as such rules may be amended from time to time.

Invoices are to be submitted monthly in arrears; as tasks are completed.

CONTRACTOR INDEX
(TVSF)

CONTRACTOR AND TERMS:

198666
YourEncore, Inc.
20 N. Meridian St., Suite 800
Indianapolis, IN 46204

BID CONTRACT NO.: CSP905814-1 (10/31/15)

TERMS: Net 30

CONTRACTOR'S CONTACT(S):

Robert Worden
Account Director

Office: (317) 489-0624
E-mail: robert.worden@yourencore.com

David Young
Engagement Manager

Office: (513) 322-4254
E-mail: david.young@yourencore.com

CONTRACTOR INDEX
(ONE Fund)

CONTRACTOR AND TERMS:



195383
Urban Venture Group, Inc.
dba, UVG, Ltd.
2463 Bexley Park Road
Bexley, OH 43209-2122

BID CONTRACT NO.: CSP905814-3 (10/31/15)

TERMS: Net 30

CONTRACTOR'S CONTACT(S):

David Brownstein
Account Director

Office: (614) 352-7557
E-mail: dave@uvgltd.com