



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Hunter Education Materials and Support for the ODNR, Division of Wildlife

CONTRACT NUMBER: CSP902716

EFFECTIVE DATES: 06/23/16 TO 05/31/19

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP902716 that opened on 03/28/16. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Natural Resources as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

MUTUALLY AGREED UPON CLARIFICATIONS:

Kalkomey will reduce the on-line per student rate to \$15.00 per Ohio DNR's request.

COST SUMMARY

TITLE: COMMUNITY SCHOOLS SPONSOR EVALUATION SERVICES

UNSPSC CODE: 86100000, 60100000, 81000000, 43200000

OAKS ITEM NUMBER	Description: Printed & Audio Visual Materials, Price per copy for Hunter Education Materials per year	Cost (Year 1)	Cost Years 2 & 3
29743	Printed Student Manual - 25,000 per year (price per 1,000)	5,000 copies \$2,560 per 1,000 copies 10,000 copies \$1,750 per 1,000 copies 15,000 copies \$1,450 per 1,000 copies 25,000 copies \$1,240 per 1,000 copies	5,000 copies \$2,560 per 1,000 copies 10,000 copies \$1,750 per 1,000 copies 15,000 copies \$1,450 per 1,000 copies 25,000 copies \$1,240 per 1,000 copies
29744	Printed National Student Workbook (300 copies per year)	\$1.25 per copy (\$375 total)	\$1.25 per copy (\$375 total)
29745	Printed National Instructor Guide- 2,500 year 1 and 200 in subsequent years	2,500 copies —\$1.70 per copy (\$4,250 total)	200 copies per year —\$1.70 per copy (\$340 total)
29746	Printed Student Exam and Answer Key (30,000 exams, 30,000 student answer keys)	\$100 per 1,000 (\$3,000 total)	\$100 per 1,000 (\$3,000 total)
29747	Instructor Answer Key (3,500 copies per year)	\$1.10 per copy (\$3,850 total)	\$1.10 per copy (\$3,850 total)
29748	<i>El Cazador de Hoy</i> Spanish-language National Student Manual (50 copies per year)	\$2.20 per copy (\$110 total)	\$2.20 per copy (\$110 total)
29749	2Classroom Slide Presentation – 1,500 Year 1; 150 per year in subsequent years	1,500 copies — \$1.74 per copy (\$2,610 total)	150 copies per year — \$1.74 per copy (\$261 total)
29750	Hunting Videos - 1,500 Year 1; 150 per year in subsequent years	1,500 copies — \$25.00 per copy (\$37,500 total)	150 copies per year — \$60.00 per copy (\$9,000 total)
29751	Printed Muzzleloader Student Manual – 200 per year	\$1.55 per copy (\$310 total)	\$1.55 per copy (\$310 total)
29752	Printed Waterfowl Identification Handbook - 25,000 per year (price per 1,000)	\$450.00 per 1,000 (\$11,250 total)	\$450.00 per 1,000 (\$11,250 total)
29753	Ohio-specific Printed Wildlife Identification Guide– 20,000 per year	If ordering 20,000 copies — \$740 per 1,000 copies	If ordering 20,000 copies — \$740 per 1,000 copies
29754	Printed Turkey Hunting Handbook – 200 per year	\$0.45 per copy (\$90 total)	\$0.45 per copy (\$90 total)
29755	Printed Hunting Safety Guide – 500 per year	\$0.45 per copy (\$225 total)	\$0.45 per copy (\$225 total)

COST SUMMARY (CONT'D)

OAKS ITEM NUMBER	Description: Printed & Audio Visual Materials, Price per copy for Hunter Education Materials per year	Cost (Year 1)	Cost Years 2 & 3
29756	Printed Hunting Posters – 200 per year	\$65 per copy (\$13,000 total)	\$65 per copy (\$13,000 total)
	E-Book Version of the Wildlife Identification Guide	\$0.00	\$0.00
	Online Course Development, Hosting of the Testing activities, Data Management & Reporting/Analytics, Certificate Distribution & Management, Security, Customer Service, Training	\$0.00	\$0.00
	Consultative Services (such as, including, but not limited to, changes required to update the course materials or changes to online content) – hourly rate	\$0.00	\$0.00
Total Cost		\$122,370	\$175,222

Additional Items available on request

OAKS ITEM NUMBER	Materials	Cost
29757	Supplemental Hunting Brochures are available at the following prices:	\$108 per set (9 types of brochure per set; 100 brochures per type)
29758	An eBook version of the Today's Hunter Student Manual and workbook is available.	\$4.99 for a digital copy of the Student Manual as a PDF, .mobi, or .epub file (total, unlimited download)
29759	An eBook version of the Today's Hunter Student Manual and workbook is available.	\$1.99 for a digital copy of the Student Workbook as a PDF, .mobi, or .epub file (total, unlimited download)

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

236737
Kalkomey Enterprises, LLC
14086 Proton Rd.
Dallas, TX 75244

CONTRACT NO.: CSP902716-1

TERMS: Net 30 Days

CONTRACTOR'S CONTACTS:

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