



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Industrial Hygiene Laboratory Services

CONTRACT NUMBER: CSP901715

EFFECTIVE DATES: 07/03/14 TO 07/31/18

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP901715 that opened on May 9, 2014. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Bureau of Workers Compensation as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

Questions regarding this and/or the Services Contract may be directed to:

Dennis Kapenga
dennis.kapenga@das.ohio.gov

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

MUTUALLY AGREED UPON GALSON PROPOSAL REVISIONS

The following changes to the Galson Laboratories Cost Summary were agreed upon through negotiations.

On page two of the Cost Proposal the surcharges and general discount are changed as follows:

The surcharge for rush analysis will be reduced as follows:

24 Hours: Reduced from 100% to 50%

48 Hours: Reduced from 75% to 25%

72 Hours: Reduced from 50% to 10%

The discount from fee schedule pricing for analytes not listed on the Cost Summary will be increased from 10% to 30%.

COST SUMMARY FORM

CSP901715 - INDUSTRIAL HYGIENE LABORATORY SERVICES

Offerors must not provide a unit cost with more than 3 digits to the right of the decimal point. Any additional digits, beyond 3, will be dropped and not used in the Cost Proposal evaluation or any subsequent order.

OAKS Item number	Analyte	*Analytical Method(s)	Equivalent Method	First Analyte Price	Additional Analyte Price
16281	Elements by ICP	NIOSH 7300 / OSHA ID-125G		\$ 12.00	\$ 11.00
16282	Gravimetric Analysis (weight gain)	NIOSH 500/600		\$ 9.00	N/A
16283	Hydrocarbons; naphthas; esters	NIOSH 1003, 1450, 1500/1501, 1550, OSHA 07, 48		\$ 16.00	\$ 16.00
16284	Glycols	OSHA 83		\$ 22.00	\$ 19.00
16285	Ammonia	OSHA 188		\$ 22.00	\$ 19.00
16286	Crystalline silica (quartz, cristobalite, tridymite)	NIOSH 7500	OSHA ID-142	\$ 38.00	N/A
16287	Ketones	NIOSH 1300/1301, OSHA 07		\$ 16.00	\$ 16.00
16288	Aldehydes	NIOSH 2016	OSHA 1007	\$ 33.00	\$ 27.00
16289	Acids, inorganic	NIOSH 7903		\$ 17.00	\$ 17.00
16290	Isocyanates	OSHA 42 and 47		\$ 42.00	\$ 35.00
16291	Alcohols	NIOSH 1400 to 1403		\$ 22.00	\$ 19.00
16292	Mercury	NIOSH 6009		\$ 30.00	N/A
16293	Phenol	NIOSH 2546		\$ 43.00	\$ 35.00
16294	Hexavalent chromium	OSHA ID-215 (v. 2)		\$ 20.00	N/A
16295	Nitric oxide/ Nitrogen dioxide	NIOSH 6014		\$ 40.00	\$ 30.00
16296	PNA Hydrocarbons	OSHA 58 / NIOSH 5506		\$ 30.00	\$ 28.00
16297	Total Extractable mass	NIOSH 5524		\$ 23.00	N/A
16298	Fiber Count	NIOSH 7400		\$ 9.00	N/A
26197	Triglycidyl isocyanurate (TGIC)	OSHA PV 2055		\$ 90.00	N/A
26198	Analyte not listed on Cost Summary	TBD		TBD	TBD

*The listed Analytical Method is the BWC preferred method. An equivalent method can be listed along with its price.

COST SUMMARY FORM (continued)

Surcharge on pricing for the indicated rush analysis

24 hours: 50 %

48 hours: 25 %

72 hours: 10 %

Typically one blank will be submitted for each ten samples per type of analyte, except where more are required (e.g., OSHA asbestos standard).

How is a multiple analyte blank charged?

As a multiple analyte sample X

Discount from fee schedule price for analytes not listed above 30 %

All costs must be in U.S. Dollars.

The State will not be responsible for any costs not identified.

There will be no additional reimbursement for travel or other related expenses.

CONTRACTOR INDEX

CONTRACTOR, TERMS, AND SHIPMENT:

BID CONTRACT NO.: CSP901715 (07/31/18)

0000134285
Galson Laboratories
PO Box 8000
Buffalo, NY 14267

TERMS: Net 30 Days

DELIVERY: As Specified

CONTRACTOR'S CONTACT: Patty Gregorich

Telephone: (888) 432-5227

FAX: (315) 437-0571

E-mail address: pgregorich@galsonlabs.com

24/7/365 PHONE SERVICE: (315) 569-9027

Contract Contact: Joe Unangst

Telephone: (315) 671-3944

CELL: (315) 243-2345

E-mail address: junangst@galsonlabs.com