



STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: Ohio Tobacco Quit Line

CONTRACT NUMBER: CSP900617

EFFECTIVE DATES: 07/01/16 TO 06/30/17

The Department of Administrative Services has accepted Proposals submitted in response to Request for Proposal (RFP) No. CSP900716 that opened on 03/04/16. The evaluation of the Proposal responses has been completed. The Offeror listed herein has been determined to be the highest ranking Offeror and has been awarded a Contract for the services listed. The respective Proposal response including, Contract Terms & Conditions, any Proposal amendment, special Contract Terms & Conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Services Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated, or cancelled in accordance with the Contract Terms and Conditions.

This Requirements Contract is available to the Ohio Department of Health as applicable.

The agency is eligible to make purchases of the contracted services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that department will purchase the volume of services as advertised in the Request for Proposal.

This Requirements Contract and any Amendments thereto are available from the DAS Web site at the following address:

www.ohio.gov/procure

ATTACHMENT NINE
COST SUMMARY FORM

RFP Title: Ohio Tobacco Quit Line

Index Number: CSP900617

UNSPSC CATEGORY CODE: 80100000

OAKS ID Number: 16270

Table 1 - Telephonic

	CALLS	BASIC TELEPHONIC INTERVENTION SERVICES	COST PER CALL COMPLETED
1.	REGISTRATION (5-CALL INTAKE CALLS)	Tobacco users who have registered to receive services in the Five-Call Program	\$29.00
5-CALL PROGRAM			
2.	Call 1	Participants who spoke with a Specialist and completed Call 1 (80%)	\$36.00
3.	Call 2	Participants who spoke with a Specialist and completed Call 2 (60%)	\$30.00
4.	Call 3	Participants who spoke with a Specialist and completed Call 3 (40%)	\$30.00
5.	Call 4	Participants who spoke with a Specialist and completed Call 4 (30%)	\$30.00
6.	Call 5	Participants who spoke with a Specialist and completed Call 5 (20%)	\$30.00
OTHER CALLS			
7.	Ad hoc	Unscheduled reactive calls completed. Ad hoc calls are from participants enrolled in the 5-Call Program only.	\$24.65
8.	Calls Evaluation Survey	Participants contacted to determine Quit Rate and satisfaction.	\$11.00
9.	Calls General Information	Any caller that has questions about program or assisting someone in quitting.	\$13.25
10.	Warm Transfer	Transfer of caller to other cessation service provider, through negotiated agreement	\$8.00

Table 2 – Web-Based

	WEB-BASED SERVICES	ANNUAL COST
1.	Text Messaging Package (\$800.00 per month)	\$9,600.00
2.	On-line Cessation Program (\$2,000.00 per month upon new website launch)	(Estimate September through June) \$20,000.00
3.	Mobile Web Application	Provided at No Cost
4.	Social Media	Provided at No Cost
5.	Online Chat: Facilitated (\$600.00 per month beginning 6 months post launch of new website).	(Estimate March through June 2017) \$2,400.00
6.	Online Chat: Non-facilitated	Provided at No Cost

COST SUMMARY FORM - continued

Table 3 - Telephonic

ENHANCED INTERVENTION SERVICES			
Item No.	NICOTINE REPLACEMENT THERAPY	PROGRAM LENGTH	COST PER TWO-WEEK COURSE
1.	Nicotine Patch	Two-Week Course	\$34.00
2.	Nicotine Gum	Two-Week Course	\$35.00
3.	Nicotine Lozenge	Two-Week Course	\$39.00

Table 4 – Telephonic or Web-based

ADDITIONAL SERVICES			
PROGRAMS		OFFEROR'S PROPOSED NUMBER OF HOURS TO COMPLETE WORK	COST PER HOUR
1.	Costs associated with development and/or updating of the third party payer database, and management of OTC Partners, including proposed NRT costs and counseling costs for OTC Partners.	100	\$75.00
2.	Development of protocols or materials for specific populations such as Disabled, Identified as having mental illness, identified as LGBTQIA, low-income, low educational attainment, Appalachians, smokeless tobacco users and others.	100	\$80.00
3.	Cost associated with Outcome Evaluations including contracting for development of survey instruments, administration of surveys, data collection, and producing reports.		Included in Evaluation Survey Costs
4.	Mailing Materials Costs including Quit Line brochures and materials directed at special populations. (Business Envelope with up to four sheets of paper)	PER MAILING (Estimated at 2,000)	Included in Intake Costs

ADDITIONAL SERVICES			
PREGNANCY POSTPARTUM PROGRAM FOR SMOKING CESSATION			
1.	Coaching Call 1	\$ 48.00	each
2.	Coaching Call 2 through 9	\$ 40.00	each
3.	Incentive for calls completed during pregnancy	\$ 5.00	each
4.	Incentive for calls completed in postpartum	\$ 10.00	each
AMERICAN INDIAN COMMERCIAL TOBACCO PROGRAM			
1.	Coaching Call 1	\$48.00	each
2.	Coaching Call 2 through 9	\$40.00	each

All costs are in U.S. Dollars.
 The State is not responsible for any costs not identified.
 There are no additional reimbursement for travel or other related expenses.

ADDITIONAL SERVICES - continued			
eREFERRAL SYSTEM PROGRAM			
1.	eReferral programs with health systems throughout the State of Ohio	\$9,000.00	Each Health System Implementation
QUITLOGIX CHRONIC DISEASE PROGRAM			
1.	THE QuitLogix Chronic Disease Program.	One-time Set-up Fee Serving over 1,000 callers/month Serving 1,000 or less callers/month	\$0 \$600.00 \$400.00 Set-up Fee Per Month Per Month
PROVIDER EDUCATION			
1.	Provider Outreach and Education	Training via Webinars	No Cost As Coordinated

CONTRACTOR INDEX

CONTRACTOR AND TERMS:

CONTRACT NO: CSP901115-1(6/30/17)

155832
National Jewish Health
1400 Jackson Street
Denver, CO 80206

Remit to Address:

TERMS:

Net 30 Days

155832
National Jewish Health
1400 Jackson Street, M216
Denver, CO 80206

CONTRACTOR'S CONTACT: Ms. Cindy Haugland

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