

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800237

EFFECTIVE DATES: 03/20/2012 TO 02/29/2016

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Terri Villavicencio
terri.villavicencio@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

Excel Industries Inc - Hustler Turf Equip

STATE TERM SCHEDULE

Index No: STS515

New Date: 3/20/2012

STATE OF OHIO
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CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Send Purchase Orders To:

Remit To:

OAKS Contract ID:

0000081099
Excel Industries Inc - Hustler Turf Equip
PO Box 7000
Hesston, KS 67062

PO Box 641989
Cincinnati, OH 45264

800237

Contractor Contacts:

Ms. Jane Donahue 216-524-6666 Fax: 866-338-0800 Sales Contact jane.donahue@excelii.com

Delivery:

30 Days A.R.O. - F.O.B. Destination

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$15.00

Maximum: \$100,000.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

21101700 - Agricultural machinery for harvesting
Mowers

NOTES:

Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

CONTRACTOR QUARTERLY SALES REPORT. The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales, to include both state agencies and political subdivisions, under this Contract by calendar quarter (e.g. January-March, April-June, July-September and October-December). The dollar value of the sale is the price paid by the Contract user for the products and/or services listed on the purchase order or other encumbering document, as recorded by the Contractor.

The Contractor will receive an email with a User ID and password and must report the quarterly dollar value of sales to the Department of Administrative Services (DAS) via the Internet using the web form at the Ohio DAS Contract Management Contractor Portal, <https://cm.ohio.gov/>. If no sales occur, the Contractor must show zero. The report must be submitted thirty (30) days following the completion of the reporting period.

The Contractor shall also submit a close-out report within one hundred and twenty (120) days after the expiration of this Contract. The Contract expires upon the physical completion of the last outstanding task or delivery order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero "0" sales in the close-out report.

The Contractor must forward the Quarterly Sales Report to the following address:

Department of Administrative Services
GSD Business Office
4200 Surface Road
Columbus, OH 43228

If the Contractor fails to submit sales reports, falsifies reports or fails to submit sales reports in a timely manner, DAS may terminate or cancel this Contract.

CONTRACTOR REVENUE SHARE. The Contractor must pay the Department of Administrative Services (DAS) a revenue share of the sales transacted under this contract. The Contractor must remit the revenue share in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period. The revenue share equals 0.75% of the total quarterly sales reported. Contractors must include the revenue share in their prices. The revenue share is included in the award price(s) and reflected in the total amount charged to ordering agencies which includes both state agencies and political subdivisions using this Contract.

The contractor must remit any monies due as the result of the close-out report at the time the close-out report is submitted to DAS. The Contractor must pay the revenue share amount due by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the Ohio Contract Management Remittance Report

The Contractor should make the check payable to: Treasurer, State of Ohio and forward the check to the following address:

Department of Administrative Services
GSD Business Office
4200 Surface Road
Columbus, OH 43228

If the full amount of the revenue share is not paid within thirty (30) calendar days after the end of the applicable reporting period, the non-payment constitutes a contract debt to the State. The State may either initiate withholding or setting off payments or employ the remedies available under Ohio law for the non-payment of the revenue share.

If the Contractor fails to pay the revenue share in a timely manner, DAS may terminate or cancel this Contract.

Current pricelist is dated: November 18, 2011.

Dealer Index

Dealer Name & Address

0000053936
Ashland Tractor Sales, Inc
1129 US Highway 250 N
Ashland, OH 44805

Remit to:

0000053936
Ashland Tractor Sales, Inc
1129 US Highway 250 N
Ashland, OH 44805

OAKS Contract ID

800237-1

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Brad Dalton	419-289-9479	419-289-9337	salesats@zoominternet.net

Dealer Name & Address

0000063044
Baker Vehicle Systems Inc
9035 Freeway Dr
Macedonia, OH 44056

Remit to:

0000063044
Baker Vehicle Systems Inc
9035 Freeway Dr
Macedonia, OH 44056

OAKS Contract ID

800237-2

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Richard A Baker	330-467-2250	330-467-8308	ra.baker@bakervehicle.com

Dealer Name & Address

0000003458
Heil Bros Inc
2218 Wilmington Pike
Kettering, OH 45420

Remit to:

0000003458
Heil Bros Inc
2218 Wilmington Pike
Kettering, OH 45420

OAKS Contract ID

800237-3

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Jerry Heil	937-256-3500	937-256-5715	jerry@heilbrothers.com

Dealer Name & Address

0000046334
J D Equipment, Inc.
1660 US Route 42 NE
London, OH 43140

Remit to:

0000046334
J D Equipment, Inc.
1660 US 42 NE
London, OH 43140

OAKS Contract ID

800237-4

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Roger McKay	614-879-6620	614-879-5767	rogermckay@jdequipment.com

Dealer Name & Address

0000076840
Krystowski Tractor Sales, Inc
47117 Route 18 West
Wellington, OH 44090

Remit to:

0000076840
Krystowski Tractor Sales, Inc
47117 Route 18 West
Wellington, OH 44090

OAKS Contract ID

800237-5

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Larry Krystowski	440-647-2015	440-647-6593	larry@krystowskitractor.com

Dealer Name & Address

0000199552
 Licursi Garden Center
 8265 Chardon Rd
 Kirtland, OH 44094

Remit to:

0000199552
 Licursi Garden Center
 8265 Chardon Rd
 Kirtland, OH 44094

OAKS Contract ID

800237-13

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Anthony Licursi	440-256-1600	440-256-6713	Anthony@licursico.com

Dealer Name & Address

0000008004
 Miners Tractor Sales, Inc
 6941 Tallmadge Rd
 Rootstown, OH 44272

Remit to:

0000008004
 Miners Tractor Sales, Inc
 6941 Tallmadge Rd
 Rootstown, OH 44272

OAKS Contract ID

800237-6

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Steve Miner	330-325-9914	330-325-3247	minersbts@email.com

Dealer Name & Address

0000197140
 North Shore Landscape Contractors, Inc
 6001 Baumhart Rd
 Lorain, OH 44053

Remit to:

0000197140
 North Shore Landscape Contractors, Inc
 6001 Baumhart Rd
 Lorain, OH 44053

OAKS Contract ID

800237-7

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Gary Radca	440-989-9258	440-989-1058	grr6001@hotmail.com

Dealer Name & Address

0000045188
 Steinke Tractor Sales, Inc.
 PO Box 148
 Eaton, OH 45320-0148

Remit to:

0000045188
 Steinke Tractor Sales, Inc.
 PO Box 148
 Eaton, OH 45320-0148

OAKS Contract ID

800237-8

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dale Vonderhaar	937-456-5211	937-456-6161	dale@steinketractor.com

Dealer Name & Address

0000060293
 T & S Mower Service, Inc.

 25438 Sprague Rd
 Olmsted Falls, OH 44138

Remit to:

0000060293
 T & S Mower Service, Inc.
 25438 Sprague Rd
 Olmsted Falls, OH 44138

OAKS Contract ID

800237-9

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Garry Thompson	440-235-4317	440-235-1545	gthompson@tsmower.com

Dealer Name & Address

0000043044
Taylor & Sons Equipment Company
630 W Waterloo St
PO Box 40
Canal Winchester, OH 43110-1021

Remit to:

0000043044
Taylor & Sons Equipment Company
PO Box 40
Canal Winchester, OH 43110

OAKS Contract ID

800237-10



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Larry L Taylor	614-837-5516, ext 12	614-837-8011	taylorandsons@taylorandsons.us

Dealer Name & Address

0000060781
Wagoner Power Equipment, Inc
520 W National Rd
Englewood, OH 45322

Remit to:

0000060781
Wagoner Power Equipment, Inc
520 W National Rd
Englewood, OH 45322

OAKS Contract ID

800237-11



Dealer's Contact:

Name	Phone	Fax	Email Address
Mr. Terry Wagoner	937-836-9611	937-836-4974	wagonersales@donet.com