

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800155

EFFECTIVE DATES: 05/01/2011 TO 04/30/2016

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Terri Villavicencio  
terri.villavicencio@das.state.oh.us

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

**STATE TERM SCHEDULE**

**Index No:** STS515

**New Date:** 5/1/2011

STATE OF OHIO  
DEPARTMENT OF ADMINISTRATIVE SERVICES  
GENERAL SERVICES DIVISION  
OFFICE OF PROCUREMENT SERVICES  
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

**CONTRACTOR, PRICES, TERM SCHEDULE, ETC.**

**Send Purchase Orders To:**

**Remit To:**

**OAKS Contract ID:**

0000132030  
BobCat Company  
250 E BEATON DR  
WEST FARGO, ND 58078-6000

Same

800155

**Contractor Contacts:**

Mr. Mike Kotzbacher (701) 241-8746 Fax: (701) 280-7860 Sales Contact Mike.Kotzbacher@Doosan.com

**Delivery:**

30-60 Days A.R.O. - F.O.B. Destination Freight Prepaid and Add

**Terms:**

Net 30 Days

**Basic Order Limitations** (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: \$250.00

Maximum: \$250,000.00

**APPROVED PRODUCTS/SERVICES:** Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approved price sheets are outside the scope of this schedule.

**MANDATORY USE CONTRACTS:** All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

**EXCLUDED ITEMS:** (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 4115.31, through 4115.35, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

**SPECIAL NOTE:** The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

**NOTICE TO CONTRACTOR/VENDOR:** It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

**UNSPSC CODES (OAKS Category ID) and Item Descriptions:**

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

22101500 - Earth moving machinery

Excavators; Loaders; Utility Vehicles; Farm Equipment and Construction Equipment

22101700 - Heavy equipment components

**NOTES:**

Current price list is dated November, 2010.

Discount Schedule: % Discount off Suggested List Price

Skid Steer Loaders

30%

Including factory installed options and attachments

Track Loaders

30%

Including factory installed options and attachments

AWS (All Wheel Steer Loaders)

24%

Including factory installed options and attachments

Mini Track Loaders

24%

Including factory installed options and attachments

Excavators (excluding E60 and E80)

30%

Including factory installed options and attachments

Excavators E60/E80 only

24%

Including factory installed options and attachments

Toolcat

15%

Including factory installed options and attachments

Versahandlers

24%

Including factory installed options and attachments

Utility Vehicles

20%

Including factory installed options and attachments

Compact Tractors

20%

Including factory installed options and attachments

All Attachments/Implements for the above referenced machines

24%

## Dealer Index

**Dealer Name & Address**

This Dealer does not accept POs  
0000046803  
Bobcat Enterprises Inc.  
225 Hughes Blvd  
Mt. Orab, OH 45154

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Kimberly Trapp	513-645-1459	513-645-1489	ktrapp@bobcat-ent.com

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**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat Enterprises, Inc. - Hamilton  
9605 Princeton-Glendale Road  
Hamilton, OH 45011

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Kimberly Trapp	513-645-1459	513-645-1489	ktrapp@bobcat-ent.com

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**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat Enterprises, Inc. - Hilliard  
3666 Lacon Road  
Hilliard, OH 43026

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Kimberly Trapp	513-645-1459	513-645-1489	ktrapp@bobcat-ent.com

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**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat Enterprises, Inc. - Reynoldsburg  
8670 East Main Street  
Reynoldsburg, OH 43068

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Kimberly Trapp	513-645-1459	513-645-1489	ktrapp@bobcat-ent.com

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**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat of Akron  
176 West Avenue  
P.O. Box 154  
Tallmadge, OH 44278

**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dan Lebeau`	800-453-7767	330-633-5085	bobcatdanny@lepos.com

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**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat of Canton  
176 West Avenue  
PO Box 154  
Tallmadge, OH 44278



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dan Lebeau`	800-453-7767	330-633-5085	bobcatdanny@lepos.com

**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat of Cleveland  
176 West Avenue  
PO Box 154  
Tallmadge, OH 44278



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dan Lebeau`	800-453-7767	330-633-5085	bobcatdanny@lepos.com

**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat of Cleveland West  
176 West Avenue  
PO Box 154  
Tallmadge, OH 44278



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dan Lebeau`	800-453-7767	330-633-5085	bobcatdanny@lepos.com

**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat of Dayton, Inc.  
2850 East River Road  
Dayton, OH 45439

0000046737



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Ms. Jeanne Ray	937-293-3176	937-293-7392	jray@bobcatofdayton.com

**Dealer Name & Address**

This Dealer does not accept POs  
Bobcat of Lima, Inc.  
1420 Elida Road  
Lima, OH 45805

0000157531



**Dealer's Contact:**

Name	Phone	Fax	Email Address
Mr. Dave Shepard	419-228-5807	419-222-6178	dshep@bobcatoffima.com

**Dealer Name & Address**

This Dealer does not accept POs  
 Bobcat of Toledo, Ltd.  
 6763 Commodore Drive  
 Walbridge, OH 43465

0000083965

**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Guy Page	440-365-8311	440-366-1456	guy@pageequipment.com

**Dealer Name & Address**

This Dealer does not accept POs  
 Bobcat of Troy  
 1230 Archer Drive  
 Troy, OH 45373

**Dealer's Contact:**

Name		Phone	Fax	Email Address
Ms.	Jeanne Ray	937-293-3176	937-293-7392	jray@bobcatofdayton.com

**Dealer Name & Address**

This Dealer does not accept POs  
 Bobcat of Wooster  
 176 West Avenue  
 PO Box 154  
 Tallmadge, OH 44278

**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Dan Lebeau`	800-453-7767	330-633-5085	bobcatdanny@lepos.com

**Dealer Name & Address**

This Dealer does not accept POs  
 Bobcat of Youngstown  
 176 West Avenue  
 PO Box 154  
 Tallmadge, OH 44278

**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Dan Lebeau`	800-453-7767	330-633-5085	bobcatdanny@lepos.com

**Dealer Name & Address**

This Dealer does not accept POs  
 RECO Equipment, Inc.  
 66420 Belmont Morristown Road  
 Morristown, OH 43759

0000046289

**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Dale Totterdale	740-782-1314	740-782-1020	dtotterdale@recoequip.com

**Dealer Name & Address**

This Dealer does not accept POs  
Streacker Tractor Sales, Inc. - Findlay & Fremont  
1218 Trenton Ave  
Findlay, OH 45840

0000066473



**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Karl Streacker	419-422-6973	419-422-5084	karl@streackertractor.com

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**Dealer Name & Address**

This Dealer does not accept POs  
Streacker Tractor Sales, Inc. - Findlay & Fremont  
1400 North Fifth Street  
Fremont, OH 43420-9573

0000066473



**Dealer's Contact:**

Name		Phone	Fax	Email Address
Mr.	Greg Streacker	419-334-9775	419-334-9778	greg@streackertractor.com

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