

INDEX NO.:DHP006		BID NO.: OT904513		OPENING DATE: 03/20/2013		PRODUCT/SERVICE: FOOD SERVICE MANAGEMENT FOR THE OSHP ACADEMY					
VENDOR NO.				1		2		3		4	
VENDOR NAME				ALADDIN		ACORN		AVI		ARENA	
LOC. BY STATE				Wheeling, WV		Newtown Square, PA		Warren, OH		Springfield, IL	
	Unit	Estimated Qty	Unit Price		Unit Price		Unit Price		Unit Price		
Management Fee	Month	12	\$31,112.00	\$ 373,344.000	\$1,200.00	\$ 14,400.000	\$1,500.00	\$ 18,000.000	\$1,250.00	\$ 15,000.000	
Breakfast	Each	16,667	\$2.35	\$ 39,167.450	\$3.30	\$ 55,001.100	\$2.18	\$ 36,334.060	\$2.80	\$ 46,667.600	
Lunch	Each	26,833	\$2.85	\$ 76,474.050	\$6.55	\$ 175,756.150	\$3.03	\$ 81,303.990	\$3.25	\$ 87,207.250	
Dinner	Each	15,881	\$2.92	\$ 46,372.520	\$6.55	\$ 104,020.550	\$3.23	\$ 51,295.630	\$2.80	\$ 44,466.800	
Meal Break Items	Bulk per Day	429	\$235.00	\$ 100,815.000	\$2.20	\$ 943.800	\$1.91	\$ 819.390	\$2.25	\$ 965.250	
Meal Service for Support of State Fair	Each	7,200	\$8.00	\$ 57,600.000	\$4.75	\$ 34,200.000	\$3.97	\$ 28,584.000	\$4.05	\$ 29,160.000	
Meal Service for Emergency Contingency *	Each	1	no response		\$4.75	\$ 4.750	\$6.49	\$ 6.490	\$7.50	\$ 7.500	
Executive Meetings and Conferences	Each	200	\$14.40	\$ 2,880.000	\$6.95	\$ 1,390.000	\$6.49	\$ 1,298.000	no response		
Extra Inventory Usage	Each	As Used**									
Breakfast-Visitors	Each	2,400	\$2.35	\$ 5,640.000	\$3.30	\$ 7,920.000	\$2.68	\$ 6,432.000	\$2.80	\$ 6,720.000	
Lunch-Visitors	Each	2,400	\$2.85	\$ 6,840.000	\$6.55	\$ 15,720.000	\$3.53	\$ 8,472.000	\$3.25	\$ 7,800.000	
Dinner-Visitors	Each	2,400	\$2.92	\$ 7,008.000	\$2.20	\$ 5,280.000	\$3.73	\$ 8,952.000	\$2.80	\$ 6,720.000	
LOT TOTAL			\$	716,141.020	\$	414,636.350	\$	241,497.560	\$	244,714.400	
				DQ		AWARD		NO AWARD		DQ	

EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders". In addition, the state will multiply the estimated annual usage per meal type for Student/Administrative/Academy Personnel by the unit price per meal type and multiply the estimated annual usage per meal type for Visitors by the unit price per meal type. For "Meal Service for Emergency Contingency", a usage of one (1) shall be used for evaluation.

CONTRACT AWARD: The contract will be awarded to the lowest responsive and responsible bidder by low lot total. Low lot total will be determined by multiplying the unit price by the estimated usage listed in the bid and then adding each of the totals together to arrive at a total for all items. Failure to bid all items may result in the bidder being deemed not responsive.

** Extra Inventory usage pricing will be agreed upon in writing by the Contractor and the Academy Commandant or his/her designee at the OSHP Training Academy quarterly and upon request.

BIDS TABULATED BY: _____ REVIEWED BY: _____ REC. FOR APPROVAL BY: _____ APPROVED BY: _____