

BID NO.: OT9000717		INDEX NO.: DOH018		OPENING DATE: 06/29/16		PRODUCT/SERVICE: WIC INFANT FORMULA REBATE											
		Buy Ohio is not applicable - Federal Funds		1 Abbott Laboratories, Inc.													
Loc. By State		A		B		OH		K		H		I		L		M	
Physical Form	Product Name Being Bid	UPC Code	Unit Size (in ounces)	Reconstituted Oz. Per Unit	Lowest Wholesale Full Truckload Price Per Unit	Rebate Bid Per Unit	Total Monthly Reconstituted Ounces to Bid	Total Monthly Units	Net Cost Per Unit	Percent Rebate	Total Net Cost						
Powdered	Similac Advance	070074559582	12.4	90.00	\$14.380	\$14.380	38,643,996	429,378	\$ -	100.000%	\$ -						
Liquid Concentrate	Similac Advance	070074569741	13.0	26.00	\$4.430	\$4.430	2,092,623	80,486	\$ -	100.000%	\$ -						
Ready-To-Feed	Similac Advance	070074533643	32.0	32.00	\$6.230	\$6.230	176,910	5,528	\$ -	100.000%	\$ -						
Total Net Cost Per Month											\$ -						
				2 Mead Johnson & Company													
Loc. By State				IN													
Physical Form	Product Name Being Bid	UPC Code	Unit Size (in ounces)	Reconstituted Oz. Per Unit	Lowest Wholesale Full Truckload Price Per Unit	Rebate Bid Per Unit	Total Monthly Reconstituted Ounces to Bid	Total Monthly Units	Net Cost Per Unit	Percent Rebate	Total Net Cost						
Powdered	Enfamil Infant	300871365421	12.5	90.0	\$15.380	\$13.641	38,643,996	429,378	\$ 1.739	88.693%	\$ 746,688.342						
Liquid Concentrate	Enfamil Infant	300871367418	13.0	26.0	\$4.330	\$3.897	2,092,623	80,486	\$ 0.433	90.000%	\$ 34,850.438						
Ready-To-Feed	Enfamil Infant	300875115602	32.0	32.0	\$6.530	\$1.959	176,910	5,528	\$ 4.571	30.000%	\$ 25,268.488						
Total Net Cost Per Month											\$ 806,807.268						
				3 Gerber Products Company d/b/a Nestle Infant Nutrition													
Loc. By State				NJ						AWARD							
Physical Form	Product Name Being Bid	UPC Code	Unit Size (in ounces)	Reconstituted Oz. Per Unit	Lowest Wholesale Full Truckload Price Per Unit	Rebate Bid Per Unit	Total Monthly Reconstituted Ounces to Bid	Total Monthly Units	Net Cost Per Unit	Percent Rebate	Total Net Cost						
Powdered	Gerber Good Start Gentle	000 50000 21667 3	12.7	90.00	\$14.800	\$14.860	38,643,996	429,378	\$ (0.060)	100.405%	\$ (25,762.680)						
Liquid Concentrate	Gerber Good Start Gentle	000 50000 21671 0	12.1	24.20	\$4.430	\$4.430	2,092,623	86,472	\$ -	100.000%	\$ -						
Ready-To-Feed	Gerber Good Start Gentle	000 50000 56871 0	33.8	33.80	\$6.230	\$6.230	176,910	5,234	\$ -	100.000%	\$ -						
Total Net Cost Per Month											\$ (25,762.680)						
<p>Evaluation: EVALUATION: Bids will be evaluated in accordance with Article I-17 of the "Instructions to Bidders." In addition, the state will evaluate in accordance with WIC Program Regulations (7CFR section 246.16a). The Bidder must submit a rebate on milk-based concentrated liquid, ready-to-feed/use and powder infant formula and supply a soy-based infant formula in each of the three forms (concentrated liquid, ready-to-feed/use, and powder) at a rebate proportionate to each of the respective forms of milk-based infant formula. The Contract shall be awarded to the responsive bidder offering the lowest total monthly net price for all milk-based infant formula (concentrated liquid, ready-to-feed/use, and powder).</p> <p>On "TAB 1" (page 15), the bidder shall enter product name of each physical form of formula in Column B, the UPC Code in Column C, and the standard size container for its powder formula product in Column D. The bidder will enter the Reconstituted Ounces per Unit for each formula type in Column E, the lowest Wholesale Price per Unit in Column F and the Rebate Bid per Unit in Column G. Subtracting Column G from Column F yields the Net Cost per Unit (Column H). Dividing Column F by Column G yields the percentage discount as shown in Column I. These numbers will be used in the Infant Formula Rebate Information and Bid Evaluation Worksheet found on "TAB 2" (page 16). The bid will be awarded to the bidder with lowest monthly total cost listed in Column M on "TAB 2" (page 16). The lowest monthly cost is calculated by multiplying the Total Monthly Units (Column I) for each formula type times the Net Cost per Unit (Column L). The Total Monthly Units is calculated by dividing the Total Reconstituted Monthly Ounces (Column H) by Reconstituted Ounces per Unit (Column B). If awarded the contract, the prices submitted in the Contractor's bid for milk-based infant formula shall serve as the basis in calculating the percentage discount to be used for all other contract brand infant formulas. The evaluation will be based on the lowest total monthly net price for the primary contract infant formula. The contract covers all other infant formula including milk- and soy-based formulas as indicated in the specifications and the requirements.</p> <p>Contract Award: A contract will be awarded to the lowest responsive and responsible bidder meeting all bid specifications and requirements listed herein offering the lowest Monthly Net Price of infant formula to the state of Ohio as determined on Infant Formula Rebate Information and Bid Evaluation Worksheet found on "TAB 2" (page 16) under Column M. Only those bids meeting the requirements specified in this bid will be considered for award. Any bidder deviating from the intent of this bid will be considered not responsive.</p> <p>For purposes of this contract, the State will issue the "Primary contract infant formula" (by physical form), as defined in the definitions section under "Primary Contract Brand Infant Formula," as the infant formula of first choice. Ohio only issues primary contract infant formula and exempt infant formula; it does not issue non-contract infant formula (see Definitions Section for contract and exempt formulas). The State WIC Agency provides no guarantee of the quantity, type, or physical forms that will be used under a contract awarded pursuant to this bid.</p>																	