

STATE TERM CONTRACT

THIS CONTRACT (the "Contract") is between the State of Ohio ("State"), through its Office of Information Technology, IT Governance Division, with offices at 30 East Broad Street, Columbus, Ohio 43215 and: Global Knowledge Training LLC ("Contractor"), with offices at 9000 Regency Parkway, Suite 500, Cary, NC, 27518.

BACKGROUND

The State recognizes that it is sometimes advantageous to do business with some manufacturers under a State term contract rather than through a competitive bidding or proposal process. In such cases, the State may enter into a contract with the manufacturer provided that the manufacturer offers its products and ancillary services at the same prices that the manufacturer offers those products and services to the US Government under the GSA's Multiple Award Schedule program or SmartBuy program. Or if the manufacturer has no contract under the GSA's Multiple Award Schedule program or SmartBuy program, the State will accept the pricing the manufacturer offers to its distributors. Further, if the manufacturer has no GSA Multiple Award Schedule or SmartBuy contract and no distributors, the State may accept the prices that the manufacturer offers to its most favored customers for each product or service.

The State also recognizes that some manufacturers work primarily through dealers for various reasons, including offering customers better support through dealers that have a local presence in a service area. Because of this, the State may sometimes agree to work directly with a manufacturer's dealers.

However, if the Contractor is not the manufacturer of the products or services under this Contract, the Contractor must submit a letter from the manufacturer that assures the State that the Contractor is an authorized dealer in the manufacturer's products or services. The letter also must assure the State that the Contractor will have sufficient quantities of the offered products for the duration of the Contract to meet the State's needs under the Contract during the initial term and any extensions. Further, the letter must identify each of the manufacturer's product and service that the Contractor will supply under this Contract. The letter also must contain an assurance of the availability through the dealer of repair services and spare parts for products covered by this Contract for five years from the date of purchase. It also must contain an assurance that software maintenance will be available under the terms of this Contract either from the dealer or the manufacturer for six years from the date of acceptance. (This assurance is not necessary for PC and PC-based server software with a perpetual license fee of less than \$10,000.00 per copy.) The dealer must submit the letter, signed by an authorized representative of the manufacturer, with the executed copies of this Contract.

This Contract establishes terms and conditions under which State agencies (including any board, instrumentality, commission, or other political body) and Ohio political subdivisions, such as counties, municipalities, and townships, may acquire the Contractor's products or services at the pricing identified below. This Contract, however, only permits such; it is not a requirements contract and does not obligate any State agency or political subdivision to acquire the Contractor's products or services.

TERMS AND CONDITIONS

1 - TERM

- 1.1 TERM.** This Contract is effective on the date the State's duly authorized representative executes it, as evidenced by the date appearing with the representative's signature, below. Unless this Contract is terminated or expires without renewal, it will remain in effect until the end of the State's current fiscal biennium, which is June 30, 2009. Termination or expiration of this Contract will not limit the Contractor's continuing obligations with respect to Deliverables that the State paid for before termination or limit the State's rights in such.
- 1.2 CONTRACT RENEWAL.** In the State's sole discretion, it may renew this Contract for a period of one month at the end of each biennium during which this Contract remains in place. Any further renewals will be only by



written agreement between the State and the Contractor. Such renewals may be for any number of times for any period not to exceed the time remaining in the State's then-current biennium.

2 - PRICING AND PAYMENT

2.1 CERTIFICATION OF ACCURACY. By checking one of the following three items, the Contractor certifies that the Contractor's prices under this Contract are:

- X The prices at which the Contractor currently offers each product and service to the US Government under the GSA's Multiple Award Schedule program;
- The prices at which the Contractor currently offers each product and service to the US Government under the GSA's SmartBuy program; or
- The best prices at which the Contractor has offered each product and service to its most favored customers within one year before the date the Contractor executed this Contract or adds the product or service to this Contract, whichever is later.

If the Contractor is offering prices based on its most favored customer prices, the Contractor represents that it does not have a GSA Multiple Award Schedule or SmartBuy contract.

If the Contractor has submitted a manufacturer's letter to certify that the Contractor is an authorized dealer for the manufacturer, the Contractor represents that the information in the letter is accurate and that a duly authorized representative of the manufacturer signed the letter.

The Contractor further certifies that the above representations will apply and be true with respect to all future pricing information submitted to revise this Contract.

2.2 PRICE ADJUSTMENTS. If the Contractor has relied on its GSA Multiple Award Schedule pricing or its GSA SmartBuy pricing, the State will be entitled to any price decreases that the Contractor offers to the GSA for any of its products and services during the term of this Contract. The Contractor must notify the State of any reduction in its GSA Multiple Award Schedule or SmartBuy pricing within 30 days of its occurrence and immediately reduce the price of the affected products or services to the State under this Contract.

If the Contractor has relied on its best customer pricing, the State will be entitled to a price decrease any time the Contractor or any of its dealers or distributors under this Contract sells a product or a service to any of its customers for less than the price agreed to between the State and the Contractor under this Contract. Any time the Contractor or any of its dealers or distributors under Section 3.1 of this Contract sells a product or provides a service to any customer for less than it is then available to the State under this Contract, the Contractor must notify the State of that event within 30 days of its occurrence and immediately reduce the price of the affected products or services to the State under this Contract.

The Contractor also must notify the State within 30 days of any general reduction in the price of any product or service covered by this Contract, even if the general reduction does not place the price of the product or service below the price available to the State under this Contract. The purpose of this notice of a general reduction in price is to allow the State to assess the value the State believes it is receiving under this Contract in light of the general reduction. If the State believes it is appropriate, the State may ask to renegotiate the Contract price for the products and services affected by the general reduction in price. If the Contractor and the State cannot agree on a renegotiated price, then on written notice to the Contractor, the State may immediately remove the affected products and services from this Contract.

2.3 PRICELIST. The Contractor's pricelist for the products and services that the Contractor may provide to the State under this Contract is attached as Exhibit I. For convenience, those products and services are called "Deliverables" in this Contract. Any custom materials resulting from the Contractor's services also are called "Deliverables" in this Contract. The Contractor may not provide any other Deliverables under this Contract without a prior written amendment to this Contract that both the State and the Contractor have signed. Furthermore, the Contractor may not charge the State greater prices for these Deliverables than the prices on the Exhibit I. If Exhibit I contains or incorporates by reference any terms or conditions other than a description of the scope of license for software, a description of the Contractor's products and

services, and the prices for those products and services, those terms or conditions are excluded from this Contract and are of no effect. Exhibit I is identified as the following pricelist:

Global Knowledge GSA Price list for IT & Program Management Training - including classroom, virtual and self-paced elearning
For pricing information see file labeled (GK price list 7-25-7)

The Contractor will not sell to the State any notebook computers with less than a 1.60 GHz internal clock speed. Additionally, the Contractor will not sell to the State any PCs or servers using CPUs with less than a 3.0 GHz internal clock speed. Additionally, the Contractor will not sell to the State any term software licenses. And except in the case of operating systems licensed in conjunction with desktop PCs, notebook computers, PDAs, and similar personal computing devices that the OEM does not distribute without an operating system, the Contractor will not sell or license any Microsoft software to the State. If any of the foregoing items are listed in the Contractor's pricelist, they are deleted for purposes of this Contract.

2.4 NOTIFICATION OF PRICE INCREASES. If this Contract permits any price increases, the Contractor must notify the State and any affected State agencies of the increase at least 60 days before the effective date of the price increase. The Contractor must notify affected State agencies at their purchase order "bill to" address contained in the applicable purchase orders. This notification must specify, when applicable, the product serial number, location, current price, increased price, and applicable purchase order number.

2.5 PAYMENT DUE DATE. Payments will be due on the 30th day after the later of:

- (a) The date the State actually receives a proper invoice at the office designated in the applicable purchase order to receive it; or
- (b) The date the State accepts the Deliverable.

The date the State issues a warrant (the State's equivalent to a check) in payment of an invoice will be considered the date payment is made. Without diminishing the Contractor's right to timely payment, the payment will be overdue only if it is not received by the 30th day after the payment's due date. If the State has not issued payment by then, interest will begin to accrue under Ohio Revised Code (the "Code") § 126.30.

2.6 INVOICE REQUIREMENTS. The Contractor must submit an original invoice with three copies to the office designated in the purchase order as the "bill to" address. To be a proper invoice, the invoice must include the following information:

- (a) Name and address of the Contractor as designated in this Contract;
- (b) The Contractor's federal tax identification number as designated in this Contract;
- (c) The Contractor's invoice remittance address as designated in this Contract;
- (d) The purchase order number authorizing the delivery of the Deliverables;
- (e) A description of the Deliverables, including, as applicable, the time period, serial number, unit price, quantity, and total price of the Deliverables; and
- (f) If the invoice is for a lease, the Contractor also must include the payment number (e.g., 1 of 36).

If an authorized dealer has fulfilled the purchase order, then the dealer's information should be supplied in lieu of the Contractor's information. If an invoice does not meet this section's requirements, or if the Contractor fails to give proper notice of a price increase (see the next section), the State will send the Contractor written notice. The State will send the notice, along with the improper invoice, to the Contractor's address designated for receipt of purchase orders within 15 days. The notice will contain a description of the defect or impropriety and any additional information the Contractor needs to correct the invoice. If such notification has been sent, the payment due date will be 30 days after the State receives a proper invoice and has accepted the Contractor's Deliverable.

2.7 OHIO PAYMENT CARD. Participating State agencies issuing orders under this Contract may use the Ohio Payment Card. Such purchases may not exceed \$2,500 unless the Office of Budget and Management

("OBM") has authorized the agency to exceed this limit. If OBM increases the dollar limit for payment cards for all State agencies, the State will post notice of that on its Procurement Website. Participating State agencies are required to use the Ohio Payment Card in accordance with OBM's current guidelines for the Ohio Payment Card and the agency's approved plan filed with the OBM. The Contractor may process a payment in the payment card network only upon delivery and acceptance of the applicable Deliverables. For partial deliveries or performance, the Contractor may process a payment for the amount delivered or completed only and not for the entire amount ordered by the ordering agency. Upon completion of the delivery of remaining Deliverables, the Contractor may process a payment request in the payment card network for the remainder of the order. The Contractor should receive payment through its merchant bank within the time agreed upon between the Contractor and its merchant bank. The Contractor should expect normal processing fees from its merchant bank for payment card transactions, which the Contractor may not pass on to the State.

- 2.8 NON-APPROPRIATION OF FUNDS.** The State's funds are contingent on the availability of lawful appropriations by the Ohio General Assembly. If the Ohio General Assembly fails to continue funding for any payments due hereunder, the order or orders under this Contract that are affected by the lack of funding will terminate as of the date that the funding expires, and the State will have no further obligation to make any payments with respect to the affected order or orders.
- 2.9 OBM CERTIFICATION.** This Contract is subject to Code § 126.07. Any orders under this Contract are void until the Director of the OBM certifies that there is a balance in the appropriation available to pay for the order.
- 2.10 CONTROLLING BOARD AUTHORIZATION.** The State's obligations under this Contract are subject to the Ohio Controlling Board continuing to authorize the State's use of its term contracts program. If the Ohio Controlling Board fails to authorize or withdraws its authorization for this program, this Contract will terminate immediately, and the Contractor may not take any more orders under it.
- 2.11 TRAVEL EXPENSES.** Any travel that the Contractor requires to perform its obligations under this Contract will be at the Contractor's expense. The State will pay for any additional travel that it requests only with prior written approval. The State will pay for all additional travel expenses that it requests in accordance with OBM's travel policy in Rule 126-1-02 of the Ohio Administrative Code (the "Administrative Code").
- 2.12 TAXES.** The State is exempt from all sales, use, excise, and property taxes and will not pay any such taxes. To the extent sales, use, excise, or any similar taxes are imposed on the Contractor in connection with any Deliverable, the Contractor must pay those taxes together with any interest and penalties not successfully disputed with the taxing authority.
- 2.13 OFFSET.** The State may set off any amounts the Contractor owes to the State under this or other contracts against any payments due from the State to the Contractor under this or any other contracts with the State.

3 - CONTRACT ADMINISTRATION

- 3.1 DEALERS AND DISTRIBUTORS.** The State authorizes the Contractor to name one or more dealers to work with the State on behalf of the Contractor. But if the Contractor decides to use any dealers, the Contractor must submit the name, principal business address, addresses for purchase orders and for payments, telephone number, and its federal tax identification number. The Contractor also must submit a completed W9 form for each dealer it wishes to name under this section. The Contractor's submission must be on its official letterhead, signed by an authorized representative, and addressed to the Deputy State Chief Information Officer, Office of Information Technology.

In doing so, the Contractor warrants that:

- (a) The Contractor has provided the dealer with a copy of this Contract, and a duly authorized representative of the dealer has agreed, in writing, to be bound by the terms and conditions in this Contract.

- (b) Such agreement specifically provides that it is for the benefit of the State as well as the Contractor.
- (c) The Contractor will remain liable under this Contract for the services of any dealer and will remedy any breach of the dealer under this Contract.
- (d) Payments under this Contract for the services of any dealer may be made directly to that dealer, and the Contractor will look solely to the dealer for any payments due to the Contractor once the State has paid the dealer.
- (e) To the extent that there is any liability to the State arising from doing business with a dealer that has not signed the agreement required under this section with the Contractor, the Contractor will indemnify the State for such liability.

If the Contractor wants to designate a dealer that will not receive payments (a "distributor"), the Contractor may do so by identifying the person or organization as a distributor in the authorizing letter. In such cases, information regarding taxpayer identification and payment addressing may be omitted, as may the distributor's W9 form. All other requirements and obligations for designating a dealer apply to designating a distributor.

The State strongly encourages the participation of small and disadvantaged businesses in its contracting programs and has created a certification program to Encourage Diversity Growth and Equity (EDGE) in State contracting. State agencies are instructed to include in their procurements such participation, including through the use of State Term Schedule contracts that are either held by EDGE businesses or that offer the opportunity to work with EDGE dealers or distributors.

- 3.2 AUDITS.** During the term of this Contract and for three years after termination, on reasonable notice and during customary business hours, the State may audit the Contractor's records and other materials that relate to the Deliverables and to the pricing representations that the Contractor has made to acquire this Contract. This audit right also will apply to the State's duly authorized representatives and any organization providing funding for any Deliverable.

Unless it is impracticable to do so, all records related to this Contract must be kept in a single location, either at the Contractor's principle place of business or the facilities where the Contractor substantially performed under this Contract. If this is not practical, the Contractor must assume the cost of collecting, organizing, and relocating the records, along with any technology needed for accessing the records, to its office nearest Columbus, Ohio whenever the State or any entity with audit rights requests access to the records. The Contractor must do so within 15 days of receiving the State's written notice of its intent to audit the Contractor's records and must notify the State as soon as the records are ready for audit.

If any audit reveals any material misrepresentation or overcharge to the State, the State will be entitled to recover its damages, including the cost of the audit.

- 3.3 INSURANCE.** The Contractor must provide the following insurance coverage at its own expense throughout the term of this Contract:

- (a) Workers' compensation insurance, as required by Ohio law, and if some work will be done outside Ohio, the laws of the appropriate states where work will be done. The Contractor also must maintain employer's liability insurance with at least a \$1,000,000.00 limit.
- (b) Commercial General Liability insurance coverage for bodily injury, personal injury, wrongful death, and property damage. The defense cost must be outside of the policy limits. Such policy must designate the State of Ohio as an additional insured, as its interest may appear. The policy also must be endorsed to include a blanket waiver of subrogation. At a minimum, the limits of the insurance must be:

- \$ 2,000,000 General Aggregate
- \$ 2,000,000 Products/Completed Operations Aggregate
- \$ 1,000,000 Per Occurrence Limit
- \$ 1,000,000 Personal and Advertising Injury Limit

- \$ 100,000 Fire Legal Liability
- \$ 10,000 Medical Payments

The policy must be endorsed to provide the State with 30-days prior written notice of cancellation or material change to the policy. And the Contractor's Commercial General Liability must be primary over any other insurance coverage.

- (c) Commercial Automobile Liability insurance with a combined single limit of \$500,000.
- (d) Professional Liability insurance covering all staff with a minimum limit of \$1,000,000 per incident and \$3,000,000 aggregate. If the Contractor's policy is written on a "claims made" basis, the Contractor must provide the State with proof of continuous coverage at the time the policy is renewed. If for any reason the policy expires, or coverage is terminated, the Contractor must purchase and maintain "tail" coverage through the applicable statute of limitations.

All certificates must be in a form that is reasonably satisfactory to the State as to the contents of the policies and the quality of the insurance carriers. All carriers must have at least an "A-" rating by A.M. Best.

- 3.4 CONTRACT COMPLIANCE.** Any State agency that uses this Contract will be responsible for the administration of this Contract with respect to the orders that it places and may monitor the Contractor's performance and compliance with this Contract. If an agency becomes aware of any noncompliance with the terms of this Contract or the specifications of an order, the agency may document the noncompliance and give the Contractor written notice of the noncompliance for immediate correction. If the Contractor fails to cure the noncompliance, the agency may notify the State through the Office of Information Technology Contract Management, by executing a Complaint to Vendor form to help resolve the issue. Should the State determine that the form identifies an uncured breach of this Contract, the State may terminate this Contract and seek such other remedies as may be available to it.
- 3.5 POLITICAL SUBDIVISIONS.** Ohio political subdivisions, such as Ohio cities, counties, and townships ("Political Subdivisions"), may rely on this Contract. Whenever a Political Subdivision relies on this Contract to issue a purchase order, the Political Subdivision will step into the shoes of the State under this Contract for purposes of its order, and, as to the Political Subdivision's order, this Contract will be between the Contractor and the Political Subdivision. The Contractor must look solely to the Political Subdivision for performance, including but not limited to payment, and must hold the State harmless with regard to such orders and the Political Subdivision's performance. But the State will have the right to terminate this Contract and seek such remedies on termination as this Contract provides should the Contractor fail to honor its obligations under an order from a Political Subdivision. Nothing in this Contract requires the Contractor to accept an order from a Political Subdivision, if the Contractor reasonably believes that the Political Subdivision is or will be unable to perform its obligations in relation to that order.
- 3.6 RECALLS.** If a Deliverable is recalled, seized, or embargoed, or if the Contractor, a manufacturer, packer, processor, or regulatory body finds that a Deliverable has been misbranded, adulterated, or is unsafe, the Contractor must notify the State, through the Office of Information Technology Contract Management, as well as all agencies that have ordered the Deliverable, within ten business days after the Contractor learns of any of the above events. At the option of the State, the Contractor must either reimburse the State for the purchase price of each affected Deliverable or provide an equal or better replacement for each Deliverable at no additional cost to the State. The Contractor also must remove and replace all affected Deliverables within a reasonable time, as determined by the State. Further, at the option of the State, the Contractor may be required to reimburse the State for storage costs and handling fees, which the State may calculate from the time of delivery of each affected Deliverable to the Deliverable's actual removal. Furthermore, the Contractor must bear all costs associated with the removal and proper disposal of the affected Deliverables. The State will treat any failure to refund the purchase price or provide a suitable replacement within a reasonable time, not to exceed 30 days, as a default.

3.7 TERMINATION. The State may terminate this Contract or any order under this Contract if the Contractor defaults in meeting its obligations and fails to timely cure its default. The State also may terminate this Contract or any order under it if a petition in bankruptcy is filed by or against the Contractor and not dismissed within 60 days. And the State may terminate this Contract or any order under it if the Contractor violates any law or regulation while performing under this Contract or if it appears to the State that the Contractor's performance is substantially endangered through no fault of the State. In all of the foregoing cases, the termination will be for cause.

On written notice, the Contractor will have 30 days to cure any breach of its obligations under this Contract, provided the breach is curable. If the Contractor fails to cure the breach within 30 days after written notice or if the breach is not one that is curable, the State will have the right to terminate this Contract, the applicable orders, or both immediately upon written notice to the Contractor. Some provisions of this Contract may provide for a shorter cure period than 30 days or for no cure period at all. Those provisions will prevail over this one. If a particular section does not state what the cure period will be, this provision will govern.

The State also may terminate this Contract in the case of breaches that are cured within 30 days but are persistent. "Persistent" in this context means that the State has notified the Contractor in writing of the Contractor's failure to meet any of its obligations two times. After the second such notice, the State may terminate this Contract without a cure period if the Contractor again fails to meet any obligation. The three defaults do not have to relate to the same obligation or type of failure.

The State also may terminate this Contract or any order under this Contract for its convenience and without cause. And the State may terminate this Contract or any order under it if the Ohio General Assembly fails to appropriate funds for any order under this Contract. Further, if a third party is providing funding for an order, the State also may terminate this Contract or any order under it should that third party fail to release any funds related to this Contract or an order under it.

Any notice of termination will be effective as soon as the Contractor receives it. On receipt of the notice of termination, the Contractor will immediately cease all work on any Deliverables affected by the termination and take all steps necessary to minimize any costs the Contractor will incur related to the affected orders. The Contractor also must immediately prepare a report and deliver it to the State. The report must detail all open orders at the time of termination.

If the State terminates this Contract or any order for cause, it will be entitled to cover for the affected orders by using another vendor or vendors on such commercially reasonable terms and conditions as it and the covering vendors may agree. The Contractor will be liable to the State for all costs related to covering for the affected orders to the extent that such costs exceed the costs that the State would have incurred under this Contract for those orders. The Contractor also will be liable for any other direct damages resulting from its breach of this Contract or other event leading to termination for cause.

If the termination is for the convenience of the State, the Contractor will be entitled to compensation for any Deliverable that the Contractor has delivered before the termination. Such compensation will be the Contractor's exclusive remedy in the case of termination for convenience and will be available to the Contractor only once the Contractor has submitted a proper invoice for such, with the invoice reflecting the amount the State determines that it owes the Contractor.

3.8 EXCUSABLE DELAY. Neither party will be liable for any delay in its performance under this Contract that arises from causes beyond its reasonable control and without its negligence or fault. The delayed party must notify the other promptly of any material delay in performance and must specify in writing the proposed revised performance date as soon as practicable after notice of delay. For any such excusable delay, the date of performance or delivery will be extended for a period equal to the time lost by reason of the excusable delay. The delayed party also must describe the cause of the delay and what steps it then is taking or will take to remove the cause. The delayed party may not rely on a claim of excusable delay to avoid liability for a delay if the party has not taken commercially reasonable steps to mitigate or avoid the delay.

3.9 INDEPENDENT STATUS. The parties will be acting as independent entities. The partners, employees, officers, directors, and agents of one party may only act in the capacity of representatives of that party and not as employees, officers, directors, or agents of the other party and will not be deemed as such for any purpose. Each party assumes full responsibility for the actions of its partners, employees, officers, directors, and agents while performing under this Contract and will be solely responsible for paying those people. Additionally, each party will be solely responsible for withholding and paying social security and income taxes, making workers' compensation contributions, paying disability benefits, and providing fringe benefits, if any, for its partners, employees, officers, directors, and agents, and neither party may legally bind the other party in any manner.

3.10 LOCATION OF SERVICES AND DATA. As part of this Contract, the Contractor must disclose the following:

- (a) All locations where any services will be performed;
- (b) All locations where any State data applicable to the Contract will be maintained or made available; and
- (c) The principal place of business for the Contractor and all its subcontractors.

The Contractor may not change any location where any services are performed to a location outside the country of the original location or change any location where the data is maintained or made available to any other location outside the country of the original location without prior written approval of the State, which the State will not be obligated to provide.

4 - DELIVERY AND ACCEPTANCE

4.1 ACCEPTANCE. The acceptance procedure for Deliverables will be an informal review by the agency acquiring the Deliverables to ensure that each Deliverable meets the warranties in this Contract. The State will have up to 30 days after installation to do this. The State will not issue a formal letter of acceptance, and passage of 30 days will imply acceptance, though the State will issue a notice of noncompliance if a Deliverable does not meet the warranties in this Contract.

If the State issues a noncompliance letter, the Contractor will have 30 days to correct the problems listed in the letter. If the Contractor fails to do so, the Contractor will be in default without a cure period. If the State has issued a noncompliance letter, the Deliverable will not be accepted until the State issues a letter of acceptance indicating that each problem noted in the noncompliance letter has been cured. If the problems have been fixed during the 30-day period, the State will issue the acceptance letter within 15 days after all defects have been fixed.

4.2 TITLE. Title to any Deliverable will pass to the State only on acceptance of the Deliverable, and all risk of loss will remain with the Contractor until title to the Deliverable passes to the State.

4.3 DELIVERIES. The Contractor must make all deliveries F.O.B. destination.

5 - INTELLECTUAL PROPERTY

5.1 COMMERCIAL MATERIAL. As used in this section, "Commercial Material" means anything that the Contractor or a third party has developed at private expense and that is commercially available in the marketplace, subject to intellectual property rights, and readily susceptible to copying through duplication on magnetic media, paper, or other media. Examples include the written reports, books, pictures, videos, movies, computer programs, source code, and documentation.

Any Commercial Material that the Contractor intends to deliver as a Deliverable must have the scope of the license granted in such material disclosed in an Exhibit to this Contract, if that scope of license is different than the scope of license contained in this section for Commercial Materials.

Except for Commercial Material that is software ("Commercial Software"), if the Commercial Material is copyrighted and published material, then the State will have the rights permitted under the federal copyright laws for each copy of the Commercial Material delivered to it by the Contractor.

Except for Commercial Software, if the Commercial Material is patented, then the State will have the rights permitted under the federal patent laws for each copy of the Commercial Material delivered to it by the Contractor.

For Commercial Software, the State will have the following, perpetual rights, subject to the next paragraph. The State may:

- (1) Use and copy the Commercial Software for use in or with the computer or computers for which it was acquired, including use at any State installation to which such computer or computers may be transferred;
- (2) Use or copy the Commercial Software for use with a backup computer for disaster recovery and disaster recovery testing purposes or if any computer for which it was acquired is inoperative;
- (3) Reproduce the Commercial Software for archival, image management, and backup purposes;
- (4) Modify, adapt, and combine the Commercial Software with other computer software, provided that the modified, combined, and adapted portions of the derivative software incorporating any of the Commercial Software will be subject to same restrictions on use;
- (5) Disclose to and reproduce the Commercial Software for use on behalf of the State by support service contractors or their subcontractors, subject to the same restrictions on use; and
- (6) Use or copy the Commercial Software for use with a replacement computer.

In the case of any other scope of license (e.g., MIPs, tier, concurrent users, enterprise, site, or otherwise), the foregoing will apply except as expressly modified by the applicable license description, which must be incorporated as part of Exhibit I. If the Contractor provides greater license rights in an item included in Exhibit I to its general customer base for the Software's list price, those additional license rights also will be provided to the State without additional cost or obligation. No license description may reduce the rights in items 1 through 6 above; it may only define the extent of use, if the use is other than a CPU license.

The State will treat any Commercial Software as Confidential Information, in accordance with the requirements of the Confidential Information section of this Contract, if the Commercial Software is clearly and conspicuously labeled as confidential or secret.

5.2 CUSTOM DELIVERABLES. All custom work done by the Contractor and covered by this Contract will belong to the State, with all rights, title, and interest in all intellectual property that comes into existence through the Contractor's work under this Contract being assigned to the State. Additionally, the Contractor waives any shop rights, author rights, and similar retained interests in any such custom developed materials. The Contractor must provide the State with all assistance reasonably needed to vest such rights of ownership in the State. However, the Contractor will retain ownership of all tools, methods, techniques, standards, and other development procedures, as well as generic and preexisting shells, subroutines, and similar material incorporated in any custom Deliverable ("Pre-existing Materials").

The Contractor grants the State a worldwide, non-exclusive, royalty-free, perpetual license to use, modify, sell, and otherwise distribute all Pre-existing Materials that are incorporated in any custom-developed Deliverable. The Contractor may not include in any custom Deliverable any intellectual property unless such has been created under this Contract or qualifies as Pre-existing Material. If the Contractor wants to incorporate any Pre-existing materials in a custom Deliverable, the Contractor must disclose that desire to the State and obtain written approval from the State for doing so in advance. On the request of the Contractor, the State will incorporate any proprietary notice that Contractor may reasonably want for any Pre-existing Materials included in a custom Deliverable in all copies the State makes of that Deliverable.

Subject to the limitations and obligations of the State with respect to Pre-existing Materials, the State may make all custom Deliverables available to the general public without any proprietary notices of any kind.

5.3 CONFIDENTIALITY. The State may disclose to the Contractor written material or oral or other information that the State treats as confidential ("Confidential Information"). Title to the Confidential Information and all related materials and documentation the State delivers to the Contractor will remain with the State. The

Contractor must treat such Confidential Information as secret if it is so marked, otherwise identified as such, or when, by its very nature, it deals with matters that, if generally known, would be damaging to the best interests of the public, other contractors or potential contractors with the State, or individuals or organizations about whom the State keeps information. The Contractor may not disclose any Confidential Information to third parties and must use it solely to perform under this Contract.

If any Deliverables contain data, documentation, or other written information that is confidential in nature and properly labeled as such, then it also will be Confidential Information for purposes of this section. The State will keep all such Confidential Information in confidence and will not use it other than as authorized under this Contract. Nor will the State disclose any such Confidential Information to any third party without first obligating the third party to maintain the secrecy of the Confidential Information.

If one party discloses Confidential Information ("Disclosing Party") to the other party to this Contract ("Receiving Party"), the Receiving Party's obligation to maintain the confidentiality of the Confidential Information will not apply where such:

- (1) Was already in the possession of the Receiving Party without an obligation of confidence;
- (2) Is independently developed by the Receiving Party, provided documentary evidence exists to support the independent development;
- (3) Is or becomes publicly available without a breach of this Contract;
- (4) Is rightfully received by the Receiving Party from a third party without an obligation of confidence;
- (5) Is disclosed by the Receiving Party with the written consent of the Disclosing Party; or
- (6) Is released under a valid order of a court or governmental agency, provided that the Receiving Party:
 - (a) Notifies the Disclosing Party of the order immediately upon receipt of it; and
 - (b) Makes a reasonable effort to obtain a protective order from the issuing court or agency limiting the disclosure and use of the Confidential Information solely for the purposes intended to be served by the original order of production.

Except for Confidential Information that the Contractor delivers to the State and that is part of a Deliverable or necessary for the proper use or maintenance of a Deliverable, the Receiving Party must return all originals of any Confidential Information and destroy any copies it has made on termination or expiration of this Contract.

The disclosure of the Confidential Information of the Disclosing Party in a manner inconsistent with the terms of this provision may cause the Disclosing Party irreparable damage for which remedies other than injunctive relief may be inadequate, and each Receiving Party agrees that in the event of a breach of the Receiving Party's obligations hereunder, the Disclosing Party will be entitled to temporary and permanent injunctive relief to enforce the provisions of this Contract without the necessity of proving actual damages. However, provision does not diminish or alter any right to claim and recover damages.

- 5.4 USE OF NAME.** The Contractor may not publicize that it is doing business with the State or use this Contract or the Contractor's relationship with the State as a marketing or sales tool, unless the State agrees otherwise in writing. The State has no obligation to agree to any such advertising, publicity, sales, or marketing activities.

6 – TRANSACTION REPORTING

- 6.1 Contractor's SALES REPORT.** The Contractor must report the quarterly dollar value (in US currency rounded to the nearest whole dollar) of the sales under this Contract each calendar quarter (i.e., January-March, April-June, July-September and October-December). The dollar value of the sales reported must equal the price paid by all State agencies and Political Subdivisions for Deliverables under this Contract during the reporting period.

The Contractor must report the quarterly dollar value of sales to the State on a form prescribed by the Office of Information Technology. If no sales occur, the Contractor must show zero sales on the report. The report must be submitted 30 days after the completion of the reporting period.

The Contractor also must submit a closeout report within 120 days after the expiration of this Contract. The Contract expires on the physical completion of the last, outstanding task or delivery order of the Contract. The closeout report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all Contract sales and reconciled all errors and credits on the final quarterly report, then the Contractor should show zero sales in the closeout report.

The Contractor must forward each sales report to the following address:

Office of Information Technology
Office of Information Technology Business Office
30 East Broad Street, 39th Floor
Columbus, Ohio 43215 - 3414

If the Contractor fails to submit any sales report in a timely manner or falsifies any sales report, the State may terminate this Contract for cause.

6.2 Contractor's REVENUE SHARE. The Contractor must pay the State a share of the sales transacted under this Contract. The Contractor must remit the revenue share in US dollars within 30 days after the end of the quarterly reporting period. The revenue share that the Contractor must pay equals .0075 of the total quarterly sales reported. The revenue share is included in the prices reflected on Exhibit I and reflected in the total amount charged to ordering activities, and the Contractor may not add a surcharge to orders under this Contract to cover the cost of the revenue share.

The Contractor must remit any amount due as the result of a quarterly or closeout report at the time the quarterly or closeout report is submitted to the Office of Information Technology. The Contractor also must pay the revenue share by check. To ensure the payment is credited properly, the Contractor must identify the check as a "Revenue Share" and include the applicable State Term Contract Number, total report amount, and reporting period covered.

The Contractor must make each check payable to "Treasurer, State of Ohio", and forward it to the following address:

Department of Administrative Services
Office of Finance
30 East Broad Street, Suite 4060
Columbus, Ohio 43215 - 3414

If the full amount of the revenue share is not paid within 30 days after the end of the applicable reporting period, the non-payment will constitute a contract debt to the State. The State may setoff any unpaid revenue share from any amount owed to the Contractor under this Contract and employ all other remedies available to it under Ohio law for the non-payment of the revenue share. Additionally, if the Contractor fails to pay the revenue share in a timely manner, the failure will be a breach of this Contract, and the State may terminate this Contract for cause and seek damages for the breach.

7 - WARRANTIES AND LIABILITIES

7.1 WARRANTIES. The Contractor warrants that the recommendations, guidance, and performance of the Contractor and all Deliverables under this Contract will:

- (a) Be in accordance with the sound professional standards and the requirements of this Contract and without any material defects;
- (b) Not infringe on the intellectual property rights of any third party;
- (c) Be the work solely of the Contractor, unless otherwise provided in this Contract; and

- (d) Be merchantable and fit for the particular purpose for which the Deliverables were acquired.

Additionally, with respect to the Contractor's activities under this Contract, the Contractor warrants that:

- (a) The Contractor has the right to enter into this Contract;
- (b) The Contractor has not entered into any other contracts or employment relationships that restrict the Contractor's ability to perform under this Contract;
- (c) The Contractor will observe and abide by all applicable laws and regulations, including those of the State regarding conduct on any premises under the State's control;
- (d) The Contractor has good and marketable title to any products delivered under this Contract and in which title passes to the State; and
- (e) The Contractor has the right and ability to grant the license provided in any Deliverable in which title does not pass to the State.

If any work of the Contractor or any Deliverable fails to comply with these warranties, and the Contractor is so notified in writing, the Contractor must correct such failure with all due speed, not to exceed 30 days, or refund the amount of the compensation paid for the Deliverable. The Contractor also must indemnify the State for any direct damages and any claims by third parties based on any breach of these warranties.

7.2 SOFTWARE WARRANTY. If Exhibit I includes work to develop custom software as a Deliverable, then on delivery and for one year after the date of acceptance of any Deliverable that includes custom software, the Contractor warrants that:

- (a) The software will operate on the computer(s) for which the software is intended in the manner described in the relevant software documentation;
- (b) The software will be free of material defects;
- (c) The Contractor will deliver and maintain relevant and complete software documentation, commentary, and source code;
- (d) The source code language used to code the software is readily available in the commercial market, widely used and accepted for the type of programming involved, and support programming in the language is reasonably available in the open market; and
- (e) The software and all maintenance will be provided in a professional, timely, and efficient manner.

For Commercial Software developed by the Contractor or licensed from a third party, the Contractor represents and warrants that it either has the right or has obtained a binding commitment from the third party licensor to make the following warranties and commit to the following maintenance obligations. During the warranty period described in the next paragraph, the Contractor must:

- (a) Maintain or cause the third-party licensor to maintain the Commercial Software so that it operates in the manner described in its documentation;
- (b) Supply technical bulletins and updated user guides;
- (c) Supply the State with all updates, improvements, enhancements, and modifications to the Commercial Software and documentation and, if available, the commentary and the source code;
- (d) Correct or replace the software and remedy any material programming error that is attributable to the Contractor or the third-party licensor; and
- (e) Maintain or obtain a commitment from the third-party licensor to maintain the Commercial Software so that it will properly operate in conjunction with changes in the operating environment for which it was designed.

For Commercial Software designed for mainframe platforms and for Commercial Software designed for PC or PC-based servers and costing more than \$10,000.00 per license or per copy, the warranty period will be the longer of one year after acceptance or the licensor's standard warranty period. For Commercial Software designed for PC or PC-based servers and costing less than \$10,000.00 per license or per copy, the warranty period will be the longer of three months after acceptance or the licensor's standard warranty period. For PC and PC-based servers, the warranty will not include updates, improvements,

enhancements, or modifications to the Commercial Software and documentation, if such are not provided as part of the licensor's standard warranty or license fee.

Software documentation means well written, readily understood, clear, and concise instructions for the software's users as well as a system administrator. The software documentation must provide the users of the software with meaningful instructions on how to take full advantage of all of the capabilities designed for end users. It also means installation and system administration documentation for a system administrator to allow proper control, configuration, and management of the software. Source code means the uncompiled operating instructions. The Contractor must provide the source code in the language in which it was written and must include such commentary or annotations as would allow a competent programmer proficient in the source language to readily interpret the source code and understand the purpose of all routines and subroutines contained within the source code.

7.3 EQUIPMENT WARRANTY. If any computer hardware or other type of electrical equipment ("Equipment") will be a part of any Deliverable, the following warranties apply. The Contractor warrants that the Equipment fully complies with all government environmental and safety standards applicable to the Equipment. The Contractor also warrants for the warranty period described in the next paragraph that the Equipment will perform substantially in accordance with its user manuals, technical materials, and related writings published by the manufacturer with respect to such Equipment, and that such Equipment will achieve any function described in such writings. The foregoing warranty will not apply to Equipment that the State modifies or damages after title passes to it. The warranty period for all Equipment will be the longer of one year after the State accepts the Equipment or the Contractor's standard warranty period.

If any Equipment does not meet the above warranties during the applicable warranty period, the Contractor must fix the nonconforming Equipment so it performs substantially in accordance with its user manuals, technical materials, and related publications, replace the Equipment, or grant the State a refund equal to the amount it paid for the Equipment. The Contractor must either fix or replace the Equipment or refund the purchase price to the State with all due speed, not to exceed seven days in the case of a fix or a replacement or 30 days in the case of a refund. The Contractor will be responsible for all shipping costs associate with fixing, replacing, or returning any defective equipment.

7.4 INDEMNITY. The Contractor must indemnify the State against all liability or expense resulting from bodily injury to any person (including injury resulting in death) or damage to property arising out of its performance under this Contract, provided such bodily injury or property damage is due to the negligence of the Contractor, its employees, agents, or subcontractors. The Contractor also must indemnify the State against any claim of infringement of a copyright, patent, trade secret, or other intellectual property rights based on the State's proper use of any Deliverable under this Contract. This obligation of indemnification will not apply where the State has modified the Deliverable and the claim of infringement is based on the modification. The State will give the Contractor notice of any such claim as soon as reasonably practicable. If a successful claim of infringement is made, or if the Contractor reasonably believes that an infringement claim that is pending may actually succeed, the Contractor will do one of the following four things:

- (a) Modify the Deliverable so that is no longer infringing;
- (b) Replace the Deliverable with an equivalent or better item;
- (c) Acquire the right for the State to use the Deliverable as it was intended for the State to use under this Contract; or
- (d) Remove the Deliverable and refund the fee the State paid for the Deliverable and the fee for any other Deliverable that required the availability of the infringing Deliverable for it to be useful to the State.

7.5 LIMITATION OF LIABILITY. NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED IN THIS CONTRACT OR ANYTHING INCORPORATED BY REFERENCE INTO THIS CONTRACT, THE PARTIES AGREE AS FOLLOWS:

- (a) NEITHER PARTY WILL BE LIABLE FOR ANY INDIRECT, INCIDENTAL, OR CONSEQUENTIAL LOSS OR DAMAGE OF ANY KIND, INCLUDING BUT NOT LIMITED TO

- LOST PROFITS, EVEN IF THE PARTIES HAVE BEEN ADVISED, KNEW, OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES.
- (b) THE CONTRACTOR WILL BE LIABLE FOR ALL DIRECT DAMAGES DUE TO THE FAULT OR NEGLIGENCE OF THE CONTRACTOR OR ITS BREACH OF ANY PROVISION OF THIS CONTRACT.

8 - MAINTENANCE

8.1 SOFTWARE MAINTENANCE. If this Contract involves any custom software as a Deliverable, then during the warranty period, the Contractor must correct any material programming errors that are attributable to the Contractor within a reasonable time, provided the State notifies the Contractor, either orally or in writing, of a problem with the software and provides sufficient information to identify the problem. The Contractor's response to a programming error will depend upon the severity of the problem. In the case of programming errors that slow the processing of data by a small degree, render minor and non-critical functions of the System inoperable or unstable, or require users or administrations to employ workarounds to fully use the software, the Contractor must respond to requests for resolution within four business hours and begin working on a proper solution within one business day, dedicating the resources of one qualified programmer full-time to fixing the problem. In the case of any defects with more significant consequences, including those that render key functions of the software inoperable or significantly slow data processing, the Contractor must respond within two business hours of notification and, if requested, provide on-site assistance and dedicate all available resources to resolving the problem.

For Commercial Software other than PC or PC-based server software costing less than \$10,000.00 per copy or license, the Contractor must provide maintenance during the warranty period at no cost to the State. At a minimum, that maintenance must be the standard maintenance program that the licensor, whether the Contractor or a third party, normally provides to its client base. That maintenance program must include all new releases, updates, patches, and fixes to the Commercial Software. It also must include a commitment to keep the software current with the operating environment in which it is designed to function and a commitment to promptly correct all material defects in the software.

Additionally, the Contractor will make (or obtain a commitment from the third-party licensor to make) maintenance available for the software for at least five years after the warranty period. The Contractor will limit or obtain a commitment from the third-party licensor, if applicable, to limit increases in the annual fee for maintenance to no more than five percent annually. If the licensor, whether it is the Contractor or a third-party, is unable to provide maintenance during that period, then the licensor must do one of the following things: (a) give the State a *pro rata* refund of the license fee based on a five-year useful life; or (b) release the source code for the software to the State for use by the State solely for the purpose of maintaining any copies of the software for which the State has a proper license. The State will treat the source code as Confidential Information under the Confidentiality Section of this Contract. In the case of third-party Commercial Software, the Contractor warrants that it has legally bound the third-party licensor to the obligations of this Contract or that the Contractor has the right to make these commitments directly to the State.

For Commercial Software designed for PC or PC-based server platforms and costing less than \$10,000.00 per copy or license, the Contractor must provide the same maintenance and user assistance during the warranty period at no additional cost to the State as the Contractor or the third-party licensor makes generally available at no additional charge to its other customers.

8.2 SOFTWARE UPGRADES. After an initial acquisition of a license in Commercial Software, the State may want to acquire a broader license than the original. Or the State may later want to migrate to another platform for the Commercial Software. When the Contractor or third-party licensor make the broader license generally available to its customer base or makes the version of the Commercial Software that runs on the new platform to which the State wants to migrate, then the State will have a right to upgrade any of its licenses to that broader license or to acquire the version of the Software that is appropriate for the new platform that the State intends to use. In these cases, the Contractor will provide the broader license or other version of the Commercial Software in exchange for a license fee that is based on the lesser of the following:

- (a) The Contractor's (or third party licensor's) standard upgrade or migration fee;
- (b) The upgrade or migration fee in Exhibit I; or
- (c) The difference between the license fee originally paid and the then-current license fee for the license or version of the Commercial Software that the State seeks to acquire.

The foregoing will not apply to Commercial Software for PCs and PC-based server software with a license fee of less than \$10,000.00, unless the Contractor or third-party licensor makes upgrade packages available for the Commercial Software to other customers. If PC or PC-based server software upgrades are available, the State will be entitled to the most favorable license fee on which such are made available to other most favored customers or dealers, as appropriate.

8.3 EQUIPMENT MAINTENANCE. If this Contract involves computer or telecommunications hardware or other mechanical or electrical equipment ("Equipment") as a Deliverable, then, during the warranty period and during any period covered by annual maintenance, the Contractor must provide maintenance to keep the Equipment in or restore the Equipment to good working order. This maintenance must include preventative and remedial maintenance, installation of safety changes, and installation of engineering changes based upon the specific needs of the individual item of Equipment. This maintenance also must include the repair, replacement, or exchange deemed necessary to keep the Equipment in good working order. For purposes of this Contract, Equipment restored to good working order means Equipment that performs in accordance with the manufacturer's published specifications. The Contractor must use its best efforts to perform all fault isolation and problem determination attributed to the Equipment. The following services are outside the scope of this Contract:

- (a) Maintenance to bring the Equipment into compliance with any law, rule, or regulation, if such law, rule, or regulation was not in effect on the acceptance date;
- (b) Repair and replacement work or increase in maintenance time as a result of damage or loss resulting from accident, casualty, neglect, misuse, or abuse, if such is the State's fault (and beyond normal wear and tear), damage resulting from improper packing or failure to follow prescribed shipping instruction (If such is done by the State), failure of electrical power, air conditioning or humidity control, use of supplies not approved by the original manufacturer of the Equipment as describe in the Equipment's documentation, or causes other than ordinary use of Equipment;
- (c) Furnishing platens, supplies, or accessories, making specification changes, or adding or removing approved accessories, attachments, or other devices except as permitted in the Equipment's user documentation;
- (d) Maintenance or increased maintenance time resulting from any improper use, maintenance, or connection to other equipment (not done by the Contractor) that results in damage to the Equipment;
- (e) Repairs needed to restore the Equipment to good operating condition if the Equipment has been damaged by anyone other than the Contractor's authorized service personnel repairing, modifying, or performing maintenance on the Equipment.

8.4 EQUIPMENT MAINTENANCE STANDARDS. Except in the case of excusable delay, remedial Equipment maintenance by the Contractor will be completed within eight business hours after notification by the State that maintenance is required. In the case of preventative maintenance, the Contractor will perform such in accordance with the manufacturer's published schedule and specifications. If maintenance is not completed within eight hours after notification by the State, the Contractor will be in default. Failure of the Contractor to meet or maintain these requirements will provide the State with the same rights and remedies as specified elsewhere in this Contract for default, except that the Contractor will only have eight hours to remedy a default. The Contractor will provide adequate staff to provide the maintenance required by this Contract.

8.5 EQUIPMENT MAINTENANCE CONTINUITY. If the Contractor is unable to provide Equipment maintenance to meet the State's ongoing performance requirements and if, in the State's sole opinion, the Contractor is unlikely to resume providing warranty services that meets the State's ongoing performance requirement, the Contractor will be in default, and the State will be entitled to the remedies in the default section of this Contract. The State will also be entitled to the following items from the Contractor:

- (a) All information necessary for the State to perform the maintenance, including but not limited to logic diagrams, maintenance manuals, and system and unit schematics, with all changes noted;
- (b) A listing of suppliers capable of supplying necessary spare parts;
- (c) Adequate information to permit the State to have spare parts manufactured elsewhere; and
- (d) A listing of spare parts and their recommended replacement schedule to enable the State to create a centralized inventory of spare parts.

The State will treat as Confidential Information in accordance with the Confidentiality Section of this Contract any information in items (a) through (d) above that the Contractor rightfully identifies in writing as confidential. And when disclosure to a third-party is necessary for the State to continue the maintenance, the State will require any third-party to whom disclosure is made to agree to hold the Confidential Information in confidence and to make no further disclosure of it. Further, the State agrees that any such Confidential Information will be used solely to perform maintenance for the State and will be returned to the Contractor or destroyed when such use is no longer needed.

8.6 PRINCIPAL PERIOD OF MAINTENANCE (GENERAL). Software and Equipment maintenance must be available nine working hours per weekday, between 8:00 a.m. and 5:00 p.m. Eastern Standard Time. Travel time and expenses related to remedial and preventative maintenance will not be billable and must be included in the price of the maintenance.

8.7 MAINTENANCE ACCESS (GENERAL). For all Software and Equipment maintenance under this Contract, the State will provide the Contractor with reasonable access to the Deliverable to perform maintenance. All maintenance that requires a Deliverable to be inoperable must be performed outside the State's customary working hours, except when the Deliverable is already inoperable. Preventative or scheduled maintenance must be performed at mutually agreeable times, within the parameters of the manufacturer's published schedule.

9 - ASSIGNMENT AND SUBCONTRACTING

9.1 ASSIGNMENT. The Contractor may not assign this Contract without the written consent of the State, which the State will not be obligated to provide.

9.2 SUBCONTRACTING. The State recognizes that it may be necessary for the Contractor to use subcontractors to perform portions of the work under this Contract. In those circumstances, before the Contractor engages any such subcontractor, the Contractor must submit a list identifying its subcontractors or joint venture partners performing portions of the work under the Contract. If any changes to that list occur during the term of the Contract, the Contractor must immediately provide the State an updated list of subcontractors or joint venture business partners. In addition, all subcontractors and joint venture business partners must agree in writing to be bound by all of the terms and conditions of this Contract and any specifications of any order under this Contract for which they perform work. The State may reject any subcontractor submitted by the Contractor.

10 - CONSTRUCTION

10.1 HEADINGS. The headings used in this Contract are for convenience only and may not be used in interpreting this Contract.

10.2 ENTIRE DOCUMENT. This Contract, which includes the Contractor's pricelist attached as Exhibit I and all documents referred to in this Contract, constitutes the entire agreement between the parties with respect to the subject matter and supersedes any previous agreements, whether oral or written.

10.3 BINDING EFFECT. This Contract will be binding on and benefit the respective successors and assigns of the State and the Contractor.

10.4 AMENDMENTS - WAIVER. No amendment or modification of this Contract will be effective unless it is in writing and signed by both parties. The failure of either party at any time to demand strict performance by

the other party of any of the terms or conditions of this Contract may not be construed as a waiver of any those terms or conditions, and either party may at any time demand strict and complete performance by the other party.

- 10.5 SEVERABILITY.** If a court of competent jurisdiction finds any provision of this Contract to be unenforceable, the remaining provisions of this Contract will remain in full force and affect.
- 10.6 CONSTRUCTION.** This Contract must be construed in accordance with the plain meaning of its language and neither for nor against the drafting party.
- 10.7 NOTICES.** For any notice under this Contract to be effective, the noticing party must make it in writing and sent it to the address of the other party first appearing above, unless that party has notified the other party, in writing and in accordance with the provisions of this section, of a new mailing address for the receipt of notices. This notice requirement will not apply to any notices that this Contract expressly authorizes to be made orally.
- 10.8 CONTINUING OBLIGATIONS.** Any terms, conditions, representations, or warranties contained in this Contract that must survive termination or expiration of this Contract to be fully effective will survive the termination or expiration of the Contract. Additionally, termination or expiration of this Contract will not affect the State's right to continue to use any Deliverable for which it has paid, including licensed material. And no termination or expiration of the Contract will affect the State's right to receive maintenance, warranty work, or other services for which the State has paid.
- 10.9 PRIORITY.** If there is any inconsistency or conflict between this document and any provision of anything incorporated by reference, this document will prevail.
- 10.10 DAYS.** When this Contract refers to days, it means calendar days, unless it expressly provides otherwise.

11 - LAW AND COURTS

- 11.1 EEO.** The Contractor must comply with all Ohio laws regarding equal employment opportunity, including among others Code § 125.111, as well as all related Executive Orders of the Governor of Ohio.
- 11.2 DRUG FREE WORKPLACE.** The Contractor must comply with all Ohio laws regarding maintaining a drug-free workplace and make a good faith effort to ensure that all its employees do not possess and are not under influence of illegal drugs or alcohol or abuse prescription drugs while working on State property.
- 11.3** The Independent Contractor certifies that it is currently in compliance and will continue to adhere to the requirements of the Ohio ethics laws.

In accordance with Executive Order 2007-01S, the Independent Contractor, by signature on this document, certifies: (1) it has reviewed and understands Executive Order 2007-01S, (2) has reviewed and understands the Ohio ethics and conflicts of interest laws, and (3) will take no action inconsistent with those laws and this order. The Independent Contractor understands that failure to comply with Executive Order 2007-01S is, in itself, grounds for termination of this Agreement and may result in the loss of other contracts or grants with the State of Ohio.

The Independent Contractor hereby certifies that all applicable parties listed in Division (I)(3) or (J)(3) of Ohio Revised Code Section 3517.13 are in full compliance with Divisions (I)(1) and (J)(1) of Ohio Revised Code Section 3517.13.

- 11.4 Security & Safety Rules.** When accessing State networks and systems, the Contractor must comply with all applicable policies and regulations regarding data security and integrity. And when on any property owned or controlled by the State, the Contractor must comply with all security and safety rules applicable to people on those premises.

11.5 LAW AND VENUE. This Contract is governed by and will be construed under Ohio law, and venue for all disputes will lie exclusively with the appropriate court in Franklin County, Ohio.

11.6 UNRESOLVED FINDINGS. The Contractor represents that it is not subject to an unresolved finding for recovery under Code § 9.24. If this warranty proves false when the parties sign this Contract, the Contract will be void. Additionally, if this representation proves false on the date of any renewal or extension of the Contract, the renewal or extension will be void.

To SHOW THEIR AGREEMENT, the parties have executed this Contract on the date(s) identified below, and this Contract will be effective as of the date it is signed on behalf of the State.

CONTRACTOR

BY: _____



**STATE OF OHIO,
OFFICE OF INFORMATION TECHNOLOGY**

BY: _____

**R. STEVE EDMONSON
DIRECTOR, OFFICE OF INFORMATION TECHNOLOGY
STATE CHIEF INFORMATION OFFICER**



DATE: _____

2 August 2007

DATE: _____

8-6-07

Exhibit I

Product Name	Vendor Part No	Description	State Price
Cisco - Adding Secured Voice and Data Services for the Business-Ready Branch ISR (5 days)	5431-O	Onsite Class	\$29,450.00
Cisco - Administering Cisco CallManager and Unity (5 days)	5252-O	Onsite Class	\$27,314.40
Cisco - Advanced Implementing and Troubleshooting MPLS VPN Networks (5 days)	5692-O-2	Onsite Class	\$31,350.00
Cisco - Advanced Routing and Switching for Field Engineers (5 days)	5072-O	Onsite Class	\$23,666.40
Cisco - Advanced Security for Field Engineers (5 days)	5069-O	Onsite Class	\$23,666.40
Cisco - Aironet Wireless LAN Advanced Topics v2.0 (4 days)	5990-O	Onsite Class	\$30,723.00
Cisco - Application Control Engine Operations and Configuration (3 days)	5215-O	Onsite Class	\$21,177.40
Cisco - Application Oriented Network Product Essentials Training (5 days)	5437-O	Onsite Class	\$29,450.00
Cisco - Building Cisco Multilayer Switched Networks v3.0 (5 days)	5570-O	Onsite Class	\$27,314.40
Cisco - Building Core Networks with OSPF, BGP & MPLS (5 days)	5910-O-2	Onsite Class	\$31,350.00
Cisco - Building Enhanced Cisco Security Networks Bootcamp (5 days)	5654-O-2	Onsite Class	\$31,350.00
Cisco - Building Highly Available Networks (5 days)	5411-O	Onsite Class	\$20,520.00
Cisco - Building Scalable Cisco Internetworks v3.0 (5 days)	5140-O	Onsite Class	\$27,314.40
Cisco - CallManager 5.0 Bootcamp (5 days)	5626-O	Onsite Class	\$41,906.40
Cisco - CallManager Basic Administration (3 days)	5679-O	Onsite Class	\$20,930.40
Cisco - CCDA Bootcamp (5 days)	5960-O	Onsite Class	\$24,578.40
Cisco - CCIE Bootcamp: Foundations (5 days)	5428-O-2	Onsite Class	\$33,698.40
Cisco - CCIE Bootcamp: Routing and Switching (5 days)	5426-O-2	Onsite Class	\$33,698.40
Cisco - CCIE Bootcamp: Voice (10 days)	5039-O	Onsite Class	\$109,394.40
Cisco - CCIE Routing and Switching Mock Lab Bootcamp (5 days)	5044-O	Onsite Class	\$35,522.40
Cisco - CCIE Routing and Switching Prep Bootcamp (5 days)	5043-O	Onsite Class	\$35,522.40
Cisco - CCNA Boot Camp (5 days)	5030-O	Onsite Class	\$29,138.40
Cisco - CIPT1/CIPT2 Mini Camp (5 days)	5602-O	Onsite Class	\$41,906.40
Cisco - Cisco 7600 Series Essentials (5 days)	5444-O	Onsite Class	\$29,450.00
Cisco - Cisco Advanced Campus Switching (5 days)	5946-O	Onsite Class	\$30,050.40
Cisco - Cisco Advanced QOS (5 days)	5581-O	Onsite Class	\$30,050.40
Cisco - Cisco Advanced Storage Implementation and Troubleshooting (3 days)	5644-O	Onsite Class	\$19,106.40
Cisco - Cisco Advanced Wireless Bridging Lan v4.0 (4 days)	5991-O-2	Onsite Class	\$30,723.00
Cisco - Cisco Aironet Wireless LAN Fundamentals and Site Survey v6.0 (4 days)	5988-O-2	Onsite Class	\$30,723.00
Cisco - Cisco Aironet Wireless LAN Security v3.0 (4 days)	5675-O-2	Onsite Class	\$30,723.00
Cisco - Cisco Application and Content Networking System (ACNS) (4 days)	5582-O-2	Onsite Class	\$26,624.70
Cisco - CISCO Campus ATM Solution (5 days)	5550-O7	Onsite Class	\$24,578.40
Cisco - Cisco Clean Access (NAC Appliance) Deployment/Monitoring, Analysis and Response System (5 days)	5441-O	Onsite Class	\$28,500.00
Cisco - Cisco CRS-1 Essentials (4 days)	5436-O-2	Onsite Class	\$38,950.00
Cisco - Cisco CTI Programming for Cisco ICM and Cisco IPCC (5 days)	5402-O	Onsite Class	\$28,500.00
Cisco - Cisco ICM Product Training Part 1 (5 days)	5781-O	Onsite Class	\$31,874.40
Cisco - Cisco ICM Product Training Part 2 (5 days)	5782-O	Onsite Class	\$31,874.40

Cisco - Cisco IP Contact Center Bootcamp v7.0 (9 days)	5784-O	Onsite Class	\$38,000.00
Cisco - Cisco IP Contact Center Product Training 7.0 (5 days)	5783-O	Onsite Class	\$31,874.40
Cisco - Cisco IP Telephony 2 (3 days)	5637-O	Onsite Class	\$20,930.40
Cisco - Cisco IP Telephony Design (5 days)	5584-O	Onsite Class	\$22,754.40
Cisco - Cisco IP Telephony Express (5 days)	5606-O	Onsite Class	\$27,314.40
Cisco - Cisco IP Telephony Part 1 (5 days)	5635-O	Onsite Class	\$27,314.40
Cisco - Cisco MDS 9000 Configuration and Troubleshooting (5 days)	5047-O	Onsite Class	\$26,402.40
Cisco - Cisco Multicast (4 days)	5695-O	Onsite Class	\$23,666.40
Cisco - Cisco Multi-protocol Storage Essentials (5 days)	5780-O	Onsite Class	\$26,402.40
Cisco - Cisco ONS 15302 and ONS 15305 Provisioning and Operation (3 days)	5669-O	Onsite Class	\$14,257.60
Cisco - Cisco ONS 15310 - MA Turn Up, Test Provisioning and Operation (1 days)	5696-O	Onsite Class	\$9,074.40
Cisco - Cisco ONS 15454 ML - Series Metro Optical Ethernet (4 days)	5681-O	Onsite Class	\$20,485.80
Cisco - Cisco ONS 15454 MSTP Turn Up, Test, Provisioning and Operation (4 days)	5671-O	Onsite Class	\$21,474.75
Cisco - Cisco ONS 15454 MSTP Turn Up, Test, Provisioning and Operation (traveling) (4 days)	5671B-O	Onsite Class	\$29,184.00
Cisco - Cisco ONS 15454 Multi-Service Over SONET or SDH (MSOS) Provisioning and Operation Training (2 days)	5683-O	Onsite Class	\$12,722.40
Cisco - Cisco ONS 15454 SDH Turn Up, Test, Provisioning, and Operation (3 days)	5668-O	Onsite Class	\$14,329.80
Cisco - Cisco ONS 15454 SONET Turn Up, Test Provisioning, Basic ML and Operation Training (5 days)	5682-O	Onsite Class	\$32,786.40
Cisco - Cisco ONS 15454 SONET Turn Up, Test, Provisioning and Operation (4 days)	5646-O	Onsite Class	\$29,138.40
Cisco - Cisco ONS 15454 Sonet/ONS 15310 MA Combo (5 days)	5697-O	Onsite Class	\$32,786.40
Cisco - Cisco ONS 15600 Installation, Turn Up, Test, Provisioning and Operation (3 days)	5663-O-1	Onsite Class	\$19,950.00
Cisco - Cisco ONS 15800 System Maintenance and Provisioning Training (2 days)	5664-O	Onsite Class	\$10,225.80
Cisco - Cisco ONS 15801 System Maintenance and Provisioning Training (2 days)	5665-O	Onsite Class	\$10,225.80
Cisco - Cisco ONS 15808 Extended Long Haul Maintenance and Provisioning Training (2 days)	5666-O	Onsite Class	\$10,225.80
Cisco - Cisco ONS 15808 Long Haul Maintenance and Provisioning Training (2 days)	5667-O	Onsite Class	\$10,225.80
Cisco - Cisco Sales Essentials (2 days)	5015-O	Onsite Class	\$13,634.40
Cisco - Cisco Secure Virtual Private Networks (5 days)	5726-O	Onsite Class	\$27,314.40
Cisco - Cisco Storage Design Essentials (2 days)	5451-O	Onsite Class	\$15,458.40
Cisco - Cisco Unified Communications System Administration (2 days)	5629-O	Onsite Class	\$13,634.40
Cisco - Cisco Unified Communications System Administration/Engineering (5 days)	5630-O27-2	Onsite Class	\$27,314.40
Cisco - Cisco Unified Communications System Engineering (3 days)	5628-O	Onsite Class	\$19,106.40
Cisco - Cisco Unified Wireless Network v4.01 (3 days)	5992-O-2	Onsite Class	\$26,163.00
Cisco - CISCO Voice over IP (5 days)	5610-O	Onsite Class	\$27,314.40
Cisco - Cisco WAN Manager Installation and Operation (5 days)	5228-O	Onsite Class	\$26,402.40
Cisco - Cisco Wireless LAN Advanced Topics (4 days)	5995-O-2	Onsite Class	\$30,723.00
Cisco - Cisco Wireless Mesh Network v2.0 (2 days)	5993-O-2	Onsite Class	\$22,743.00
Cisco - Cisco Wireless LAN Fundamentals (4 days)	5994-O-2	Onsite Class	\$30,723.00
Cisco - Configuring BGP on Cisco Routers (5 days)	5976-O	Onsite Class	\$26,438.50

Cisco - Content Services Switch Operation and Configuration (5 days)	5225-O	Onsite Class	\$27,314.40
Cisco - CVOICE/QoS Mini Camp (5 days)	5601-O	Onsite Class	\$41,906.40
Cisco - Deploying Cisco Call Manager MCS/ICS Bootcamp (5 days)	5054-O-2	Onsite Class	\$27,314.40
Cisco - Designing Cisco Internetwork Solutions (5 days)	5965-O	Onsite Class	\$20,018.40
Cisco - Designing Cisco Network Service Architectures (5 days)	5060-O	Onsite Class	\$22,184.40
Cisco - Foundation Express for Field Engineers (5 days)	5064-O	Onsite Class	\$23,666.40
Cisco - Foundation Express for System Engineers (5 days)	5063-O	Onsite Class	\$23,666.40
Cisco - Implementing CallManager for Command and Control (5 days)	5689-O	Onsite Class	\$24,943.20
Cisco - Implementing Cisco Intrusion Prevention Systems (5 days)	5694-O	Onsite Class	\$27,314.40
Cisco - Implementing Cisco MPLS (5 days)	5691-O	Onsite Class	\$27,314.40
Cisco - Implementing Cisco Voice Gateways and Gatekeepers (5 days)	5609-O	Onsite Class	\$27,314.40
Cisco - Implementing CiscoWorks for LAN/WAN Enterprise Management (5 days)	5467-O	Onsite Class	\$27,314.40
Cisco - Implementing Secure Converged Wide Area Networks (ISCW) (5 days)	5619-O	Onsite Class	\$27,314.40
Cisco - Installation and Maintenance of Cisco Routers (5 days)	5700-O	Onsite Class	\$23,666.40
Cisco - Integrating Wireless Services with Voice and Data Networks (5 days)	5604-O-2	Onsite Class	\$31,350.00
Cisco - Interconnecting CISCO Network Devices (5 days)	5055-O2	Onsite Class	\$24,578.40
Cisco - Introduction to Cisco IOS XR Software (4 days)	5434-O	Onsite Class	\$38,000.00
Cisco - Introduction to Cisco Technologies (4 days)	5025-O-2	Onsite Class	\$20,018.40
Cisco - IP Telephony Troubleshooting (5 days)	5636-O	Onsite Class	\$27,314.40
Cisco - IPTT/GWGK Mini Camp (5 days)	5603-O	Onsite Class	\$41,906.40
Cisco - Metro Ethernet Switching Deployment Bootcamp (12 days)	5410-O-2	Onsite Class	\$31,350.00
Cisco - MGX ATM Concentrator Configuration (5 days)	5227-O	Onsite Class	\$31,874.40
Cisco - MGX ATM Edge Switch Configuration (5 days)	5226-O	Onsite Class	\$31,874.40
Cisco - MGX PNNI Switch Services Configuration (5 days)	5229-O	Onsite Class	\$26,402.40
Cisco - MPLS Traffic Engineering (5 days)	5693-O	Onsite Class	\$27,314.40
Cisco - Network Admission Control Phase 2 (3 days)	5234-O	Onsite Class	\$20,018.40
Cisco - ONS 15216 Provisioning and Operations (2 days)	5647-O	Onsite Class	\$13,634.40
Cisco - ONS 15310 (1 days)	5684-O	Onsite Class	\$9,074.40
Cisco - ONS 15327 Provisioning and Operations (3 days)	5648-O-2	Onsite Class	\$19,106.40
Cisco - Optimizing Converged Cisco Networks (ONT) (5 days)	5624-O	Onsite Class	\$27,314.40
Cisco - Routing and Switching for System Engineers (5 days)	5062-O	Onsite Class	\$23,666.40
Cisco - Securing Cisco Network Devices (5 days)	5480-O	Onsite Class	\$27,314.40
Cisco - Securing Enterprise Data Center Architectures with Catalyst 6500 FWSM, ISM-2, Cisco Guard and Detector (5 days)	5419-O-2	Onsite Class	\$31,350.00
Cisco - Securing Hosts Using Cisco Security Agent (HIPS) (2 days)	5688-O-2	Onsite Class	\$23,750.00
Cisco - Securing Networks with Cisco Routers and Switches (5 days)	5616-O	Onsite Class	\$27,314.40
Cisco - Securing Networks With Pix Firewall and ASA (5 days)	5622-O	Onsite Class	\$27,314.40
Cisco - Security for System Engineers (5 days)	5071-O	Onsite Class	\$23,666.40
Cisco - Service Control Application Suite for Broadband Technical Training (4 days)	5429-O	Onsite Class	\$28,500.00
Cisco - Switches Based on Cisco Infiniband (5 days)	5445-O	Onsite Class	\$29,450.00
Cisco - Unified Contact Center Express (5 days)	5611-O-2	Onsite Class	\$30,050.40
Cisco - Upgrading to Cisco CallManager Release	5253-O	Onsite Class	\$25,490.40

5.0 (4 days)			
Foundstone - Foundstone Building Secure Software (4 days)	9822-O	Onsite Class	\$45,125.00
Foundstone - Foundstone UH: Expert (4 days)	9811-O-2	Onsite Class	\$45,125.00
Foundstone - Foundstone UH: Windows Security (4 days)	9812-O-2	Onsite Class	\$45,125.00
Foundstone - Foundstone Ultimate Hacking (4 days)	9857-O-2	Onsite Class	\$45,125.00
Foundstone - Foundstone Ultimate Web Hacking (4 days)	9810-O-3	Onsite Class	\$45,125.00
Foundstone - Foundstone Writing Secure Code - ASP.NET (C#) (4 days)	9823-O	Onsite Class	\$45,125.00
Foundstone - Foundstone Writing Secure Code - Java (J2EE) (4 days)	9824-O	Onsite Class	\$45,125.00
Microsoft - 2003 MCSE Upgrade (5 days)	6560-O	Onsite Class	\$20,520.00
Microsoft - Configuring Active Directory Services for 2003 (5 days)	6315-O	Onsite Class	\$18,525.00
Microsoft - Deploying Microsoft Windows Vista Business Desktops (3 days)	6058-O	Onsite Class	\$11,115.00
Microsoft - Exchange Server 2003 Administrator Certification Boot Camp (4 days)	6865-O	Onsite Class	\$20,520.00
Microsoft - Hands-On Exchange 2003 (5 days)	6385-O	Onsite Class	\$18,525.00
Microsoft - Hands-On Windows XP (5 days)	6826-O	Onsite Class	\$18,525.00
Microsoft - Implementing and Maintaining Windows Vista (5 days)	6830-O	Onsite Class	\$18,525.00
Microsoft - Implementing VM Ware and Microsoft Virtual Machine Solutions (5 days)	6290-O	Onsite Class	\$18,525.00
Microsoft - Implementing Windows 2000 Networking (5 days)	6530-O3	Onsite Class	\$16,102.50
Microsoft - Implementing Windows SharePoint Services 3.0 and Microsoft Office SharePoint Server 2007 (5 days)	6056-O	Onsite Class	\$20,805.00
Microsoft - Introduction to Exchange 2000 (5 days)	6380-O7	Onsite Class	\$18,525.00
Microsoft - Managing a Virtual Environment (5 days)	6851-O	Onsite Class	\$18,525.00
Microsoft - Managing Microsoft Systems Management Server 2003 (5 days)	6059-O	Onsite Class	\$20,805.00
Microsoft - MCAD Bootcamp (9 days)	6360-O	Onsite Class	\$46,170.00
Microsoft - MCSD Bootcamp (14 days)	6365-O	Onsite Class	\$71,820.00
Microsoft - MCSE: Security on Microsoft Windows Server 2003 Bootcamp (5 days)	6561-O	Onsite Class	\$25,650.00
Microsoft - Microsoft 2003 Desktop Support Bootcamp (MCDST) (4 days)	6610-O	Onsite Class	\$20,520.00
Microsoft - Microsoft Certified IT Professional Bootcamp: Database Administrator Bootcamp (5 days)	6510-O	Onsite Class	\$28,495.25
Microsoft - Microsoft Certified IT Professional: Enterprise Support Technician Bootcamp (5 days)	6515-O	Onsite Class	\$28,495.25
Microsoft - Microsoft Deploying Group Policy for Windows 2000, 2003 and XP Clients (3 days)	6345-O	Onsite Class	\$11,115.00
Microsoft - Microsoft Exchange Server 2007 (5 days)	6388-O	Onsite Class	\$18,525.00
Microsoft - Microsoft Exchange Server 2007 (5 days)	6061-O	Onsite Class	\$20,805.00
Microsoft - Microsoft Hands-On SQL Server 2005 (5 days)	6355-O	Onsite Class	\$18,525.00
Microsoft - Microsoft Internet Information Services 6.0 (4 days)	6350-O	Onsite Class	\$14,820.00
Microsoft - Microsoft SQL 2005 Report Services (5 days)	6357-O	Onsite Class	\$18,525.00
Microsoft - Microsoft Systems Management Server 2003 (5 days)	6390-O	Onsite Class	\$18,525.00
Microsoft - Microsoft Windows 2003 Systems Hardening (5 days)	6140-O	Onsite Class	\$11,115.00
Microsoft - Migrating to Windows Vista (3 days)	6805-O	Onsite Class	\$11,115.00
Microsoft - MS2261 Supporting Users Running Microsoft Windows XP Desktop Operating System (3 days)	6036-P	Onsite Class	\$12,483.00
Microsoft - MS2262 Supporting Users Running Applications on Microsoft Windows XP (2 days)	6037-P	Onsite Class	\$11,552.00

Microsoft - MS2273 Managing and Maintaining a Microsoft Windows Server 2003 (5 days)	6039-P	Onsite Class	\$20,805.00
Microsoft - MS2277 Implementing, Managing, and Maintaining a Microsoft Windows Server 2003 Network Infrastructure: Network Services (5 days)	6043-P	Onsite Class	\$20,805.00
Microsoft - MS2278 Planning and Maintaining a Microsoft Windows 2003 Server 2003 Network (5 days)	6044-P	Onsite Class	\$20,805.00
Microsoft - MS2279 Planning, Implementing, and Maintaining a Microsoft Windows Server 2003 Active Directory Infrastructure (5 days)	6045-P	Onsite Class	\$20,805.00
Microsoft - MS2282 Designing a Microsoft Windows Server 2003 Active Directory and Network Infrastructure (5 days)	6046-P	Onsite Class	\$20,805.00
Microsoft - MS2400 Implementing and Managing Microsoft Exchange Server 2003 (5 days)	6051-P	Onsite Class	\$20,805.00
Microsoft - MS2823 Implementing and Administering Security in a Microsoft Windows Server 2003 Network (5 days)	6047-P	Onsite Class	\$20,805.00
Microsoft - MS2830 Designing Security for Microsoft Networks (2 days)	6048-P	Onsite Class	\$20,805.00
Microsoft - SQL Server 2000 Database Administration (5 days)	6320-O8	Onsite Class	\$18,525.00
Microsoft - SQL Server 2000 Database Design and Implementation (5 days)	6321-O	Onsite Class	\$18,525.00
Microsoft - SQL Server 2005 Administration and Troubleshooting (5 days)	6052-O	Onsite Class	\$20,805.00
Microsoft - Supporting Users Running Microsoft Windows XP Desktop Operating Systems and Applications (5 days)	6072-O	Onsite Class	\$19,950.00
Microsoft - Ultimate Exchange Server 2003: Heighten Security, Consolidation and Availability (5 days)	6387-O	Onsite Class	\$18,525.00
Microsoft - Windows 2000 Client Administration (3 days)	6800-O4	Onsite Class	\$11,115.00
Microsoft - Windows 2000 MCSA Bootcamp (8 days)	6546-O	Onsite Class	\$41,040.00
Microsoft - Windows 2000 MCSE Bootcamp (14 days)	MS750-O1	Onsite Class	\$66,690.00
Microsoft - Windows 2000 NT Troubleshooting (5 days)	6270-O1	Onsite Class	\$16,102.50
Microsoft - Windows 2000 Security (3 days)	6670-O6	Onsite Class	\$11,115.00
Microsoft - Windows 2000 Server (5 days)	6840-O5	Onsite Class	\$16,102.50
Microsoft - Windows 2003 MCSA Bootcamp (8 days)	6570-O	Onsite Class	\$41,040.00
Microsoft - Windows 2003 MCSE Bootcamp (13 days)	6565-O	Onsite Class	\$66,690.00
Microsoft - Windows 2003 Security (3 days)	6655-O	Onsite Class	\$11,115.00
Microsoft - Windows 2003 Server (5 days)	6845-O	Onsite Class	\$18,525.00
Microsoft - Windows 2003 Troubleshooting (5 days)	6265-O	Onsite Class	\$18,525.00
Networking & Telephony - A+ Course for 8570.1 Program (5 days)	2276-O	Onsite Class	\$25,607.25
Networking & Telephony - A+ Prep Course (Core-Hardware Module) (5 days)	2275-O	Onsite Class	\$12,302.50
Networking & Telephony - A+ Prep Course (Essentials + IT Technician) (5 days)	2272-O	Onsite Class	\$13,775.00
Networking & Telephony - A+ Prep Course (OS Technologies) (5 days)	2280-O	Onsite Class	\$12,302.50
Networking & Telephony - Advanced Cellular Technologies (2 days)	3681-O	Onsite Class	\$12,782.25
Networking & Telephony - Advanced Deployment of Voice Over IP (4 days)	3285-O	Onsite Class	\$22,187.25
Networking & Telephony - Advanced Fiber Optic Network Installation (5 days)	7502-O	Onsite Class	\$28,785.00
Networking & Telephony - ATM Essentials (2 days)	2200-O	Onsite Class	\$12,069.75
Networking & Telephony - ATM Internetworking (3 days)	2100-O-2	Onsite Class	\$15,518.25
Networking & Telephony - ATM Troubleshooting (4 days)	2250-O	Onsite Class	\$19,622.25

Networking & Telephony - Bring Your Own Bills Telcom Training (3 days)	3822-O	Onsite Class	\$12,825.00
Networking & Telephony - Certified Telecom Management Administrator (3 days)	3828-O	Onsite Class	\$12,825.00
Networking & Telephony - Certified Telecom Management Executive (3 days)	3829-O	Onsite Class	\$12,825.00
Networking & Telephony - Certified Telecom Management Specialist (5 days)	3827-O	Onsite Class	\$21,375.00
Networking & Telephony - Contract Negotiations and Budgeting (2 days)	3823-O	Onsite Class	\$10,830.00
Networking & Telephony - EMC Storage Technology Foundations (5 days)	1730-O	Onsite Class	\$25,607.25
Networking & Telephony - Fiber Optic Network Design (3 days)	7600-O	Onsite Class	\$14,725.00
Networking & Telephony - Fiber Optic Network Installation (4 days)	7500-O	Onsite Class	\$19,000.00
Networking & Telephony - GPRS Overview (3 days)	3682-O	Onsite Class	\$17,095.25
Networking & Telephony - Internet and Network Communications (2 days)	3700-O-2	Onsite Class	\$11,495.00
Networking & Telephony - Internetworking Routers & Switches (3 days)	5305-O	Onsite Class	\$14,107.50
Networking & Telephony - Introduction to CDMA (2 days)	3683-O	Onsite Class	\$12,749.00
Networking & Telephony - Introduction to Cellular Technologies (2 days)	3655-O	Onsite Class	\$12,782.25
Networking & Telephony - Introduction to GSM - An Overview (2 days)	3686-O	Onsite Class	\$12,749.00
Networking & Telephony - Introduction to TDMA (2 days)	3684-O	Onsite Class	\$12,749.00
Networking & Telephony - Managing Providers and Disputes (2 days)	3284-O-2	Onsite Class	\$10,830.00
Networking & Telephony - Mastering TCP/IP Networks (4 days)	9050-O	Onsite Class	\$17,100.00
Networking & Telephony - MEGACO (H.248) and the IMS (2 days)	3253-O	Onsite Class	\$12,782.25
Networking & Telephony - Migrating to IPv6 (3 days)	9100-O-2	Onsite Class	\$17,057.25
Networking & Telephony - Network + Bootcamp (5 days)	B3300	Onsite Class	\$25,607.25
Networking & Telephony - Network Cabling Systems (3 days)	7000-O-2	Onsite Class	\$12,825.00
Networking & Telephony - Network Management: Design, Tools and Optimization (4 days)	9452-O	Onsite Class	\$18,810.00
Networking & Telephony - Network+ Course for 8570.1 Program (5 days)	3355-O	Onsite Class	\$25,607.25
Networking & Telephony - RFID Implementation Training -Hardware Track (3 days)	3613-O	Onsite Class	\$23,512.50
Networking & Telephony - RFID Made Easy (1 days)	3611-O	Onsite Class	\$6,797.25
Networking & Telephony - RFID Managing the Mandates (1 days)	3612-O	Onsite Class	\$9,362.25
Networking & Telephony - RFID+ - Comptia Certification Training (4 days)	3615-O	Onsite Class	\$38,902.50
Networking & Telephony - SIP and the IMS (5 days)	3255-O	Onsite Class	\$25,607.25
Networking & Telephony - Storage Technologies Bootcamp (5 days)	1710-O	Onsite Class	\$17,057.25
Networking & Telephony - TCP/IP Networking (5 days)	9025-O	Onsite Class	\$25,607.25
Networking & Telephony - Telecom Service Inventory Management and Cost Control (3 days)	3821-O	Onsite Class	\$12,825.00
Networking & Telephony - Telecommunications Fundamentals (4 days)	3760-O	Onsite Class	\$20,477.25
Networking & Telephony - Understanding Networking Fundamentals (4 days)	3150-O	Onsite Class	\$22,187.25
Networking & Telephony - Validating Taxes, Surcharges & Fees (1 days)	3826-O	Onsite Class	\$7,125.00
Networking & Telephony - Voice Over IP Security (4 days)	3290-O	Onsite Class	\$22,187.25
Networking & Telephony - VoIP Foundations (5 days)	3277-O	Onsite Class	\$25,607.25
Networking & Telephony - VoIP Protocol Essentials: MGCP (2 days)	3252-O	Onsite Class	\$12,782.25

Networking & Telephony - VoIP Protocol Essentials: H.323 (2 days)	3254-O	Onsite Class	\$12,782.25
Networking & Telephony - VoIP Protocol Essentials: SIP (5 days)	3251-O	Onsite Class	\$25,607.25
Networking & Telephony - Wireless Networking I: Integration and Troubleshooting (5 days)	3606-O	Onsite Class	\$25,607.25
Networking & Telephony - Wireless Networking II: Security and Analysis (5 days)	3610-O	Onsite Class	\$25,607.25
Nortel - Accelerated Accreditation for Norstar MICS and CallPilot (5 days)	6007-O	Onsite Class	\$25,887.50
Nortel - ACD A-C2 Feature Administration Nortel Communication Server 1000 Release 4.5 (5 days)	0340-O	Onsite Class	\$25,887.50
Nortel - Administering DNS and DHCP with Nortel ADM (4 days)	7173-O	Onsite Class	\$20,710.00
Nortel - Advanced IP Routing (4 days)	7160-O	Onsite Class	\$20,710.00
Nortel - Advanced Network Design for Ethernet Switching (3 days)	7800-O	Onsite Class	\$15,532.50
Nortel - Advanced VoIP Technologies for Design and Support (3 days)	0368-O	Onsite Class	\$15,532.50
Nortel - Basic Alternate Route Selection (BARS) High-Performance Call Routing Communication Server 1000 Release 4.5 (5 days)	0314-O	Onsite Class	\$25,887.50
Nortel - Basic Application Switch Administration and Configuration (3 days)	7951-O	Onsite Class	\$15,532.50
Nortel - BayRS Router Configuration (5 days)	7110-O	Onsite Class	\$25,887.50
Nortel - BCM50 Release 1.0 and BCM200/400 Release 4.0 CallPilot Messaging and Intelligent Contact Center (3 days)	6030-O	Onsite Class	\$15,532.50
Nortel - BCM50 Release 2.0 and BCM200/400 Release 4.0 Configuration and Maintenance (3 days)	6046-O	Onsite Class	\$15,532.50
Nortel - BCM50 Release 2.0 and BCM200/400 Release 4.0 Training Bundle (8 days)	6075-O	Onsite Class	\$41,420.00
Nortel - BCM50 Release 2.0 Installation, Initial Configuration and Messaging (2 days)	6045-O	Onsite Class	\$10,355.00
Nortel - BCM50 RIs 1.0 and BCM200/400 4.0 Core Installation and Maintenance (5 days)	6025-O	Onsite Class	\$25,887.50
Nortel - BCM50 RIs 1.0 and BCM200/400 4.0 Sales Engineering Solutions (3 days)	6027-O	Onsite Class	\$15,532.50
Nortel - BCM50 RIs 1.0 Installation, Maintenance and Messaging (5 days)	6022-O	Onsite Class	\$25,887.50
Nortel - Business Communications Manager 50 Rel 1.0 Sales Engineering Solutions (3 days)	6020-O	Onsite Class	\$15,532.50
Nortel - CallPilot 4.0 System Administration and Applications (5 days)	0327-O	Onsite Class	\$25,887.50
Nortel - CallPilot Release 4.0 Installation and Maintenance (5 days)	0329-O	Onsite Class	\$25,887.50
Nortel - Configuring BayStack and Business Policy Switches (4 days)	7505-O-2	Onsite Class	\$20,710.00
Nortel - Contact Center - Multimedia and Nortel Communication Control Toolkit, Release 6.0 Implementation (5 days)	3007-O	Onsite Class	\$25,887.50
Nortel - Contact Center and Messaging Engineering (5 days)	0378-O	Onsite Class	\$25,887.50
Nortel - Contivity Secure IP Services Gateway - Advanced Configuration and Management (4 days)	0731-O	Onsite Class	\$20,710.00
Nortel - Contivity Secure IP Services Gateway - Configuration and Management (4 days)	0720-O	Onsite Class	\$20,710.00
Nortel - CS1000 BCM Multisite Integration (2 days)	6034-O	Onsite Class	\$10,355.00
Nortel - Database Configuration and Management for Meridian 1 and Communication Server 1000 Systems Release 4.5 (5 days)	0302-O	Onsite Class	\$25,887.50
Nortel - DTI/PRI Installation & Maintenance - Nortel Meridian 1 & Communication Server 1000 Release 4.0 (5 days)	0272-O	Onsite Class	\$25,887.50
Nortel - Ethernet Routing Switch 8600 (Layer 3 Core) Configuration and Troubleshooting (5 days)	7516-O	Onsite Class	\$25,887.50
Nortel - Ethernet Switch Configuration and Management (5 days)	7515-O-2	Onsite Class	\$25,887.50

Nortel - Integrated Solutions: Contact Center, CallPilot, and Communication Server 1000 (3 days)	3014-O	Onsite Class	\$15,532.50
Nortel - IP Line for the Meridian 1 (3 days)	0399-O	Onsite Class	\$15,532.50
Nortel - IP Line for the Nortel Communication Server 1000M (2 days)	6322-O	Onsite Class	\$10,355.00
Nortel - IP Networking for the Communication Server 1000 System - Release 4.5 (5 days)	0784-O	Onsite Class	\$25,887.50
Nortel - IP Trunk for the Meridian 1 (4 days)	0398-O	Onsite Class	\$20,710.00
Nortel - Meridian 1 and Communication Server 1000 Familiarization - Communication Server Release4.0 (2.5 days)	200-O-2	Onsite Class	\$12,943.75
Nortel - Meridian 1 Option 11C Installation, Maintenance, and Database (5 days)	0224-O	Onsite Class	\$25,887.50
Nortel - Multicast on the Passport 8600 (4 days)	7517-O	Onsite Class	\$20,710.00
Nortel - Multimedia Communication Server 5100 Administration Release 3.5 (5 days)	6316-O	Onsite Class	\$25,887.50
Nortel - Multimedia Communication Server 5100 Installation and Commissioning Release 3.5 (5 days)	6313-O	Onsite Class	\$25,887.50
Nortel - Multimedia Communication Server 5100 Release 3.5 Planning and Engineering (4 days)	6314-O	Onsite Class	\$20,710.00
Nortel - Norstar Callpilot Messaging (4 days)	0104-O	Onsite Class	\$19,950.00
Nortel - Norstar Modular ICS (MICS) Hardware Overview, Installation, and Programming (5 days)	0137-O	Onsite Class	\$25,887.50
Nortel - Norstar VoIP Gateway Installation and Configuration Bundle (3 days)	6014-O	Onsite Class	\$15,532.50
Nortel - Nortel Alteon Switched Firewall Series Configuration and Management (5 days)	7959-O	Onsite Class	\$20,710.00
Nortel - Nortel Application Switch Fast Track Training (5 days)	7964-O	Onsite Class	\$25,887.50
Nortel - Nortel Communication Server 1000 and IP Networking Design - Communication Server 1000 Release 4.5 (5 days)	0787-O	Onsite Class	\$25,887.50
Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Common Services and Station Administration (3 days)	0310-O	Onsite Class	\$15,532.50
Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Common Services and Station Administration (5 days)	0317-O	Onsite Class	\$25,887.50
Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Installation and Configuration (3 days)	0319-O	Onsite Class	\$15,532.50
Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Telecom Billing System (4 days)	0318-O	Onsite Class	\$20,710.00
Nortel - Nortel Communication Server 1000E Installation, Maintenance & Configuration - Release 4.5 (3 days)	0932-O	Onsite Class	\$15,532.50
Nortel - Nortel Communication Server 1000E Installation, Maintenance & Configuration - Release 4.5 (5 days)	0788-O	Onsite Class	\$25,887.50
Nortel - Nortel Communication Server 1000S Installation, Maintenance and Configuration - Release 4.0 (5 days)	0780-O	Onsite Class	\$25,887.50
Nortel - Nortel Communications Server 1000 Family of Products (3 days)	0360-O	Onsite Class	\$15,532.50
Nortel - Nortel Contact Center - Manager Installation and Configuration, Release 6.0 (5 days)	3008-O	Onsite Class	\$25,887.50
Nortel - Nortel Contact Center - Manager Scripting 1, Release 6.0 (5 days)	0326-O	Onsite Class	\$25,887.50
Nortel - Nortel Contact Center - Manager Scripting 2, Release 6.0 (5 days)	0351-O	Onsite Class	\$25,887.50
Nortel - Nortel Contact Center Manager Administration, Release 6.0 (5 days)	3009-O	Onsite Class	\$25,887.50
Nortel - Nortel Digital Mobility Solution (2 days)	0118-O	Onsite Class	\$14,962.50
Nortel - Nortel Enterprise VoIP and Integrated Products Engineering (4 days)	0276-O	Onsite Class	\$20,710.00

Nortel - Nortel Meridian 1 Large Systems Installation and Maintenance – Communication Server 1000 Release 4.5 (10 days)	0263-O	Onsite Class	\$51,775.00
Nortel - Nortel Meridian 1 Large Systems Maintenance – Communication Server 1000 Release 4.5 (5 days)	0240-O	Onsite Class	\$25,887.50
Nortel - Nortel Meridian 1 Large Systems Upgrades and Testing - Communication Server 1000 Release 4.0 (3 days)	0253O	Onsite Class	\$15,532.50
Nortel - Nortel Meridian 1 PBX and Engineering Fundamentals - Communication Server 1000 Release 4.5 (3 days)	0275-O	Onsite Class	\$15,532.50
Nortel - Nortel Networks Wireless Mesh Network Solution Planning, Implementation, and Management (3 days)	6850-O	Onsite Class	\$15,532.50
Nortel - Nortel Remote Gateway 9100 Series Configuration, Administration and Troubleshooting - Release 1.5 (3 days)	0391-O	Onsite Class	\$15,532.50
Nortel - Nortel Secure Network Access Switch Configuration and Management (3 days)	6900-O	Onsite Class	\$15,532.50
Nortel - Nortel Secure Router 6200 Configuration and Management (4 days)	6550-O	Onsite Class	\$20,710.00
Nortel - Nortel SSL VPN and SSL Acceleration – Configuration and Management (3 days)	7956-O	Onsite Class	\$15,532.50
Nortel - Nortel WLAN 2300 Installation, Administration and Maintenance (4 days)	6811-O-2	Onsite Class	\$20,710.00
Nortel - Passport 4400 Advanced Services (2 days)	7823-O	Onsite Class	\$10,355.00
Nortel - Passport 4400 Operations and Maintenance (3 days)	7822-O	Onsite Class	\$15,532.50
Nortel - Passport ARN, 2430, and 5430 Router Configuration and Management (4 days)	7286-O	Onsite Class	\$20,710.00
Nortel - Station Moves, Adds, and Changes - Nortel Meridian 1 and Communication Server 1000 Release 4.0 (4 days)	0301-O	Onsite Class	\$20,710.00
Nortel - SurfControl E-mail Filter Administration with Labs (2 days)	0802-O	Onsite Class	\$10,355.00
Nortel - SurfControl Enterprise Threat Shield Administration with Labs (1 days)	0801-O	Onsite Class	\$5,177.50
Nortel - SurfControl Web Filter Administration with Labs (2 days)	0800-O	Onsite Class	\$10,355.00
Nortel - Symposium Call Center Web Client 4.5 with Symposium Call Center Server Installation & Maintenance (5 days)	0339-O	Onsite Class	\$25,887.50
Nortel - Symposium Call Center Web Client Administration and Management Release 4.5 (5 days)	0338-O	Onsite Class	\$25,887.50
Nortel - Symposium Express Call Center Installation, Configuration, & Administration Release 4.2 (5 days)	0383-O	Onsite Class	\$25,887.50
Nortel - Troubleshooting for Nortel Communication Server 1000 Systems - Communication Server 1000 Release 4.5 (3 days)	0701-O	Onsite Class	\$15,532.50
Nortel - VoIP Technologies (2 days)	0365-O	Onsite Class	\$10,355.00
Nortel - WAN Protocols (4 days)	7131-O	Onsite Class	\$20,710.00
Oracle - Oracle 9i Backup and Recovery (4 days)	8391-O-2	Onsite Class	\$17,100.00
Oracle - Oracle 9i DBA I (5 days)	8348-O-2	Onsite Class	\$21,375.00
Oracle - Oracle 9i DBA II (5 days)	8344-O-2	Onsite Class	\$21,375.00
Oracle - Oracle 9i Developer Form Builder (5 days)	8384-O	Onsite Class	\$21,375.00
Oracle - Oracle 9i Developer: Build Reports (5 days)	8385-O	Onsite Class	\$21,375.00
Oracle - Oracle 9i Discoverer Administrator (2 days)	8354-O	Onsite Class	\$9,500.00
Oracle - Oracle 9i Discoverer Desktop for End Users (2 days)	8353-O	Onsite Class	\$9,500.00
Oracle - Oracle 9i Discoverer Plus (2 days)	8355-O	Onsite Class	\$9,500.00
Oracle - Oracle 9i New Features for DBAs (5 days)	8346-O-2	Onsite Class	\$21,375.00
Oracle - Oracle 9i SQL and SQL*Plus (5 days)	8347-O-2	Onsite Class	\$21,375.00
Oracle - Oracle9i Performance and Tuning (5 days)	8345-O-2	Onsite Class	\$21,375.00
Professional Skills - Advanced Management and Leadership Skills (4 days)	2880-O	Onsite Class	\$17,100.00

Professional Skills - Applied Project Management Bootcamp (5 days)	2807-O	Onsite Class	\$25,650.00
Professional Skills - Applied Project Quality Management (3 days)	2808-O	Onsite Class	\$12,825.00
Professional Skills - Business Analysis (4 days)	2818-O	Onsite Class	\$17,100.00
Professional Skills - Business Skills for IT Professionals (3 days)	2805-O	Onsite Class	\$12,825.00
Professional Skills - Certified Business Analyst Exam Prep Boot Camp (4 days)	2922-O	Onsite Class	\$21,375.00
Professional Skills - Communication and Negotiation Skills for IT Professionals (3 days)	2810-O	Onsite Class	\$12,825.00
Professional Skills - Creating Effective Teams (2 days)	2913-O	Onsite Class	\$10,830.00
Professional Skills - Critical Thinking, Problem Solving and Decision Making (2 days)	2895-O	Onsite Class	\$10,830.00
Professional Skills - Customer Support Specialist (CSS) Certification Training (2 days)	1092-O	Onsite Class	\$9,500.00
Professional Skills - Effective Technical Communications (2 days)	2833-O	Onsite Class	\$10,830.00
Professional Skills - Effectively Managing Voip Implementations (4 days)	2827-O	Onsite Class	\$17,100.00
Professional Skills - Enterprise Program Management (4 days)	2813-O	Onsite Class	\$17,100.00
Professional Skills - Establishing and Managing the Project Management Office (3 days)	2814-O	Onsite Class	\$12,825.00
Professional Skills - Federal Project Management (4 days)	2838-O	Onsite Class	\$17,100.00
Professional Skills - Finance for Non Financial Professionals (3 days)	2885-O	Onsite Class	\$12,825.00
Professional Skills - Help Desk Manager (HDM) Certification Training (3 days)	1095-O	Onsite Class	\$12,825.00
Professional Skills - Help Desk Analyst (HAD) Bootcamp Training (3 days)	1094-O	Onsite Class	\$12,825.00
Professional Skills - Help Desk Analyst (HDA) Certification Training (2 days)	1093-O	Onsite Class	\$9,500.00
Professional Skills - Implementing Microsoft 2003 EPM Solution (3 days)	2878-O	Onsite Class	\$12,825.00
Professional Skills - Implementing Microsoft 2003 EPM Solution (5 days)	2879-O	Onsite Class	\$21,375.00
Professional Skills - Introduction to Business Analysis (3 days)	2919-O	Onsite Class	\$12,825.00
Professional Skills - Introduction to Project Management (3 days)	2868-O	Onsite Class	\$12,825.00
Professional Skills - IT for Non IT Professionals (2 days)	3720-O	Onsite Class	\$10,450.00
Professional Skills - IT Project Management (4 days)	2819-O	Onsite Class	\$17,100.00
Professional Skills - IT Project Management for Team Members (2 days)	2914-O	Onsite Class	\$10,830.00
Professional Skills - IT Risk Management (3 days)	2839-O	Onsite Class	\$12,825.00
Professional Skills - ITIL Foundation & Planning to Implement Service Management (5 days)	2897-O	Onsite Class	\$2,137.50
Professional Skills - ITIL Foundations Certification Bootcamp (3 days)	2828-O-2	Onsite Class	\$16,245.00
Professional Skills - ITIL Planning to Implement Service Management (2 days)	2898-O	Onsite Class	\$10,830.00
Professional Skills - ITIL Practioner Certification Bootcamp (5 days)	2831-O-2	Onsite Class	\$27,075.00
Professional Skills - ITIL Service Manager Certification Bootcamp (10 days)	2832-O	Onsite Class	\$78,660.00
Professional Skills - Management and Leadership Skills for New Managers (4 days)	2820-O	Onsite Class	\$17,100.00
Professional Skills - Managing Project Schedules and Budgets (3 days)	2809-O	Onsite Class	\$12,825.00
Professional Skills - MBA Bootcamp (5 days)	2917-O	Onsite Class	\$21,375.00
Professional Skills - Microsoft Project 2002 (2 days)	2876-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project 2003 (2 days)	2877-O	Onsite Class	\$10,830.00

Professional Skills - Microsoft Project Server 2002 - Project Managers (2 days)	2889-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project Server 2002 - Team Member (0.5 days)	2894-O	Onsite Class	\$6,688.00
Professional Skills - Microsoft Project Server 2002 - Technical Readiness (2 days)	2896-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project Server 2002 Administration (2 days)	2888-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project Server 2003 Administration (2 days)	2881-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project Server 2003 Business Analyst (2 days)	2882-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project Server 2003 Project Managers (2 days)	2883-O	Onsite Class	\$10,830.00
Professional Skills - Microsoft Project Server 2003-Team Member (0.5 days)	2886-O	Onsite Class	\$6,688.00
Professional Skills - Microsoft Project Server 2003 Technical Overview (2 days)	2887-O	Onsite Class	\$10,830.00
Professional Skills - Mission Critical Risk Management (3 days)	2811-O	Onsite Class	\$12,825.00
Professional Skills - People Skills for Project Managers (5 days)	2824-O	Onsite Class	\$21,375.00
Professional Skills - Phamaceutical Project Management (4 days)	2834-O	Onsite Class	\$17,100.00
Professional Skills - PMP Prep Bootcamp (4 days)	2860-O	Onsite Class	\$21,375.00
Professional Skills - Project Management Essentials (4 days)	2806-O	Onsite Class	\$17,100.00
Professional Skills - Project Management Executive Overview (1 days)	2916-O	Onsite Class	\$7,600.00
Professional Skills - Project Management Fundamentals for Team Members (2 days)	2915-O	Onsite Class	\$10,830.00
Professional Skills - Project Management Procurement (3 days)	2841-O	Onsite Class	\$12,825.00
Professional Skills - Project Portfolio Management (4 days)	2817-O	Onsite Class	\$17,100.00
Professional Skills - Requirements Development and Management (4 days)	6956-O	Onsite Class	\$17,100.00
Professional Skills - Security for Non-Security Professionals (2 days)	9854-O	Onsite Class	\$11,495.00
Professional Skills - Successful Workplace Communications (3 days)	2918-O	Onsite Class	\$12,825.00
Professional Skills - Triple Constraints of Project Management (5 days)	2812-O	Onsite Class	\$21,375.00
Professional Skills - Troubleshooting and Recovery of Difficult Projects (3 days)	2816-O	Onsite Class	\$12,825.00
Professional Skills - Understanding Internet Commerce (2 days)	3710-O	Onsite Class	\$10,450.00
Professional Skills - Writing Effective Requirements (2 days)	2920-O	Onsite Class	\$10,830.00
Red Hat - HRD267 Jboss Advanced Hibernate (4 days)	1222-O	Onsite Class	\$23,369.05
Red Hat - RH033 Red Hat Linux Essentials (4 days)	1205-O	Onsite Class	\$23,369.05
Red Hat - RH035 Red Hat Linux Essentials for Windows Professionals (5 days)	1206-O	Onsite Class	\$27,074.05
Red Hat - RH131 Red Hat Linux System Administration (no exam) (4 days)	1215-O	Onsite Class	\$23,369.05
Red Hat - RH133 Red Hat Linux System Administration (5 days)	1210-O	Onsite Class	\$27,074.05
Red Hat - RH202 RHCT Certification Lab Exam (0.5 days)	1230-O	Onsite Class	\$11,969.05
Red Hat - RH253 Red Hat Linux Networking & Security Admin. (4 days)	1235-O	Onsite Class	\$23,369.05
Red Hat - RH300 RHCE Rapid Track Certification Course (5 days)	1240-O	Onsite Class	\$27,074.05
Red Hat - RH301 Rapid Track Course (no exam) (4 days)	1245-O	Onsite Class	\$23,369.05
Red Hat - RH302 RHCE Certification Lab Exam	1250-O	Onsite Class	\$11,931.05

(0.5 days)			
Red Hat - RH320 Red Hat® Apache and Secure Web Server Administration (4 days)	1228-O	Onsite Class	\$23,369.05
Red Hat - RH336 Jboss for Administrators (4 days)	1214-O	Onsite Class	\$23,369.05
Red Hat - RH401 Red Hat Enterprise Deployment & Systems Mgmt. (4 days)	1255-O	Onsite Class	\$11,069.55
Red Hat - RH423 Red Hat Enterprise Directory Services and Autentication (4 days)	1285-O	Onsite Class	\$23,369.05
Red Hat - RH436 Red Hat Enterprise Storage Management (4 days)	1290-O	Onsite Class	\$23,369.05
Red Hat - RH442 Red Hat Enterprise System Monitoring and Perf Tun (4 days)	1295-O	Onsite Class	\$23,705.10
Red Hat - RHD143 Red Hat Linux Programming Essentials (5 days)	1260-O	Onsite Class	\$27,074.05
Red Hat - RHD221 Red Hat Linux Device Drivers (5 days)	1265-O	Onsite Class	\$27,074.05
Red Hat - RHD236 Red Hat Linux Kernel Internals (5 days)	1270-O	Onsite Class	\$27,074.05
Red Hat - RHD248 Red Hat Embedded Systems Engineering (5 days)	1275-O	Onsite Class	\$29,924.05
Red Hat - RHD256 Red Hat Linux Application Development & Porting (4 days)	1280-O	Onsite Class	\$23,369.05
Red Hat - RHDB1147 Red Hat Linux Database Essentials (5 days)	1213-O	Onsite Class	\$27,074.05
Red Hat - RHS333 Red Hat Enterprise Security: Network Services (4 days)	1220-O	Onsite Class	\$23,369.05
Red Hat - RHS342 Developing Red Hat Firewall Solutions (4 days)	1225-O	Onsite Class	\$23,369.05
Red Hat - RHS427 Red Hat Introduction to SELinux and Red Hat Targeted Policy (1 days)	1207-O	Onsite Class	\$12,129.60
Red Hat - RHS429 SE Linux Policy Administration (4 days)	1208-O	Onsite Class	\$23,369.05
Security - Certified Ethical Hacker (5 days)	9841-O	Onsite Class	\$23,897.25
Security - Checkpoint NGX CCSA/CCSE (5 days)	9826-O	Onsite Class	\$25,607.25
Security - CISA Prep Course (5 days)	9870-O	Onsite Class	\$21,332.25
Security - CISM Prep Course (5 days)	9871-O	Onsite Class	\$21,332.25
Security - CISSP Prep Course (5 days)	9840-O	Onsite Class	\$20,795.50
Security - Common Criteria for the Information Security Professional (4 days)	9855-O	Onsite Class	\$19,622.25
Security - Computer Hacking Forensics Investigator (5 days)	9842-O	Onsite Class	\$23,897.25
Security - Essentials of Information Security (Security +) (5 days)	9808-O	Onsite Class	\$29,655.00
Security - Essentials of Network Security (5 days)	9805-O	Onsite Class	\$25,607.25
Security - Information Security In the Federal Government (2 days)	9856-O	Onsite Class	\$12,782.25
Security - Mandiant Incident Response (3 days)	9806-O	Onsite Class	\$33,725.00
Security - Mandiant Network Monitoring (3 days)	9807-O	Onsite Class	\$33,725.00
Security - Security Professional Skills Bootcamp (4 days)	9845-O	Onsite Class	\$19,622.25
Security - Security+ Course for 8570.1 Program (5 days)	9846-O	Onsite Class	\$25,607.25
Security - SSCP Prep Course (3 days)	9843-O	Onsite Class	\$17,057.25
Security - VPN's and Data Privacy (3 days)	9880-O-2	Onsite Class	\$14,577.75
Unix - Unix I: Introduction to the Command Line (2 days)	6400-O	Onsite Class	\$10,830.00
Unix - Unix II: Advanced Command Line Concepts (3 days)	6701-O	Onsite Class	\$12,825.00
Unix - Unix Level III: Introduction to Unix Administration (3 days)	6703-O	Onsite Class	\$12,825.00
Unix - Unix Level IV: Advanced Unix Network Services & Security (2 days)	6704-O	Onsite Class	\$10,830.00
Web Development and Programming - Building J2EE Web Applications using Servlets and Java Server Pages (JSPs) (Optional, Custom Tags) (TT450) (3 days)	1060-O	Onsite Class	\$12,825.00

Web Development and Programming - Building J2EE Web Applications using Servlets and Java Server Pages and Custom Tags (TT451) (1 days)	1059-O	Onsite Class	\$8,075.00
Web Development and Programming - Core EJB with Websphere/WSAD (TT400) (3 days)	1056-O	Onsite Class	\$12,825.00
Web Development and Programming - Core Java Programming for Server Side (J2EE) Developers (TT211) (5 days)	1055-O	Onsite Class	\$21,375.00
Web Development and Programming - Designing J2EE Enterprise Web Applications (TT481) (5 days)	1064-O	Onsite Class	\$21,375.00
Web Development and Programming - Fast Track to EJB Programming Developers Workshop (TT410) (5 days)	1057-O	Onsite Class	\$21,375.00
Web Development and Programming - Fast Track to Using Struts with WSAD (TT480) (5 days)	1065-O	Onsite Class	\$21,375.00
Web Development and Programming - Introduction to WSAD for Managers (TT900) (1 days)	1058-O	Onsite Class	\$8,075.00
Web Development and Programming - JavaJumpStart for Non-OO Programmers (TT205) (3 days)	1069-O	Onsite Class	\$12,825.00
Web Development and Programming - Mastering Struts Using Servlets/JSPs, Custom Tags and Struts (TT483) (5 days)	1063-O	Onsite Class	\$21,375.00
Web Development and Programming - Mastering Struts with WSAD (TT484) (5 days)	1062-O	Onsite Class	\$21,375.00
Web Development and Programming - Object Oriented Design Patterns and Frameworks for C++ and/or Java Programmers (TT115) (5 days)	1054-O	Onsite Class	\$21,375.00
Web Development and Programming - Writing EJB 2.1 Apps with WSAD (TT 420) (5 days)	1052-O	Onsite Class	\$21,375.00
Web Development and Programming - Adv J2EE Design Patterns w/ WebSphere (TT520) (5 days)	1077-O	Onsite Class	\$21,375.00
Web Development and Programming - Enterprise Development using Eclipse (TT490) (3 days)	1074-O	Onsite Class	\$12,825.00
Web Development and Programming - Essential J2EE & WSAD (TT917) (5 days)	1072-O	Onsite Class	\$21,375.00
Web Development and Programming - Essential Java for Non-OO Programmers (TT201) (5 days)	1070-O	Onsite Class	\$21,375.00
Web Development and Programming - Essential Java Overview With Demo of WSAD / Java Concepts (TT203) (1 days)	1066-O	Onsite Class	\$8,075.00
Web Development and Programming - Fast Track to J2EE with WSAD (TT505) (5 days)	1073-O	Onsite Class	\$21,375.00
Web Development and Programming - Fast Track to WSAD 5.x (TT906) (3 days)	1068-O	Onsite Class	\$12,825.00
Web Development and Programming - Introduction to Java with WSAD 5.x (TT900) (5 days)	1071-O	Onsite Class	\$21,375.00
Web Development and Programming - WebSphere Administration (TT95x) (4 days)	1075-O	Onsite Class	\$17,100.00
Web Development and Programming - .NET Essentials (4 days)	6588-O	Onsite Class	\$17,100.00
Web Development and Programming - .NET Fundamentals (2 days)	6583-O	Onsite Class	\$10,830.00
Web Development and Programming - ColdFusion MX Bootcamp (5 days)	1835-O	Onsite Class	\$21,375.00
Web Development and Programming - Core Java Design Patterns (TT110) (3 days)	1053-O	Onsite Class	\$12,825.00
Web Development and Programming - Core Web Services and Java (3 days)	6323-O	Onsite Class	\$12,825.00
Web Development and Programming - Developing Portlets for Websphere Portal (3 days)	1091-O	Onsite Class	\$12,825.00
Web Development and Programming - Dreamweaver MX (4 days)	6592-O	Onsite Class	\$17,100.00

Web Development and Programming - Dreamweaver MX 2004 Bootcamp (5 days)	1838-O	Onsite Class	\$17,100.00
Web Development and Programming - Flash MX 2004 Bootcamp (5 days)	1829-O	Onsite Class	\$21,375.00
Web Development and Programming - HTML WebBuilder Bootcamp (5 days)	1825-O	Onsite Class	\$21,375.00
Web Development and Programming - Introduction to Websphere Portal Server (2 days)	1090-O	Onsite Class	\$10,830.00
Web Development and Programming - J2EE Design Patterns (3 days)	6316-O	Onsite Class	\$12,825.00
Web Development and Programming - J2EE Development Using WebLogic (5 days)	6314-O	Onsite Class	\$21,375.00
Web Development and Programming - JAVA Database Connectivity (2 days)	6330-O-2	Onsite Class	\$10,830.00
Web Development and Programming - JAVA Programming Essentials (5 days)	6370-O	Onsite Class	\$21,375.00
Web Development and Programming - Mastering Java Struts (5 days)	6322-O	Onsite Class	\$21,375.00
Web Development and Programming - Mastering Web Databases (4 days)	9751-O	Onsite Class	\$17,100.00
Web Development and Programming - Mastering Web Development (4 days)	9526-O	Onsite Class	\$17,100.00
Web Development and Programming - Object Oriented Analysis and Design with UML (4 days)	6375-P	Onsite Class	\$17,100.00
Web Development and Programming - Object Oriented Essentials (TT101) (1 days)	1067-O	Onsite Class	\$8,075.00
Web Development and Programming - Object Oriented Patterns Using C++ (5 days)	6377-O	Onsite Class	\$21,375.00
Web Development and Programming - Object Oriented Patterns Using C++ or Java (5 days)	6378-O	Onsite Class	\$21,375.00
Web Development and Programming - PERL Scripting (2 days)	6960-O	Onsite Class	\$10,450.00
Web Development and Programming - PERL With CGI for the WEB (2 days)	6990-O-2	Onsite Class	\$10,450.00
Web Development and Programming - Power XML (4 days)	6475-O	Onsite Class	\$17,100.00
Web Development and Programming - Transforming XML with XSLT (2 days)	9265-O-2	Onsite Class	\$10,830.00
Web Development and Programming - Writing Graphical Interface Using Swing (3 days)	6319-O	Onsite Class	\$12,825.00
Web Development and Programming - XML Developer Bootcamp (5 days)	1832-O	Onsite Class	\$21,375.00
Web Development and Programming - XML For Java Programmers (3 days)	9251-O	Onsite Class	\$12,825.00
.NET - ASP.NET Web Programming	6585-P	Public Class	\$2,180.25
Application & Web Programming - .NET Essentials	6588-P	Public Class	\$2,180.25
Application & Web Programming - .NET Web Developer	1888-P	Public Class	\$2,683.75
Application & Web Programming - Advanced .NET Programming	1868-P	Public Class	\$1,111.50
Application & Web Programming - Advanced Java Web Developer	1805-P	Public Class	\$2,683.75
Application & Web Programming - Advanced Java2 Programming	1893-P	Public Class	\$2,778.75
Application & Web Programming - Applications Development Technology Overview for Managers	1804-P	Public Class	\$1,667.25
Application & Web Programming - Coldfusion MX Web Developer	1835-P-2	Public Class	\$2,683.75
Application & Web Programming - Fundamentals of Relational Databases	1889-P	Public Class	\$2,683.75
Application & Web Programming - Intermediate .NET Programming	1867-P	Public Class	\$1,667.25
Application & Web Programming - Introduction to JavaScript for New Programmers	1839-P-2	Public Class	\$1,667.25
Application & Web Programming - Introduction to	1849-P	Public Class	\$1,111.50

PHP			
Application & Web Programming - Introduction to Visual Studio .NET	1887-P	Public Class	\$555.75
Application & Web Programming - Java Web Developer	1890-P	Public Class	\$2,683.75
Application & Web Programming - Macromedia Dreamweaver 8	1838-P-2	Public Class	\$2,683.75
Application & Web Programming - Macromedia Flash 8 Developer	1829-P-2	Public Class	\$2,683.75
Application & Web Programming - Object Oriented Analysis & Design in Depth 2-day	1862-P	Public Class	\$1,111.50
Application & Web Programming - Practical Applications: Dynamic, Data Driven Websites	1897-P	Public Class	\$2,683.75
Application & Web Programming - Web Fundamentals and Design	1825-P	Public Class	\$2,398.75
Application & Web Programming - Web Services with ASP.NET	1870-P	Public Class	\$1,111.50
Application & Web Programming - XML Developer	1832-P	Public Class	\$2,683.75
CA - AllFusion Erwin Data Modeler: Effective Data Modeling Practices (EM115)	1351-P	Public Class	\$2,280.00
CA - BrightStor ARCserve Backup for Windows: Implementation and Administration (BR)	1354-P	Public Class	\$2,850.00
CA - Clarity Boot Camp Technical Track (CL310)	1364-P	Public Class	\$9,975.00
CA - eTrust SiteMinder Administration (ETB700)	1357-P	Public Class	\$2,280.00
CA - Unicenter AutoSys: Advanced Job Scheduling (UA200)	1359-P	Public Class	\$1,710.00
CA - Unicenter AutoSys: Core Components (UA100)	1360-P	Public Class	\$1,140.00
CA - Unicenter Service Desk: Administration (URV386)	1361-P	Public Class	\$2,850.00
CA - Unicenter Service Desk: Analyst Operations (UR376)	1636-P	Public Class	\$627.00
Cisco - Adding Secured Voice and Data Services for the Business-Ready Branch ISR	5431-P	Public Class	\$2,945.00
Cisco - Administering Cisco CallManager and Unity	5252-P	Public Class	\$3,035.25
Cisco - Administering Cisco IP Telephony Solutions	5638-P	Public Class	\$1,990.25
Cisco - Advanced AVVID Troubleshooting and PBX Integration Bootcamp	5580-P	Public Class	\$2,845.25
Cisco - Advanced Cisco Campus Switching	5946-P	Public Class	\$3,130.25
Cisco - Advanced Cisco Quality of Service	5581-P	Public Class	\$3,130.25
Cisco - Advanced Implementing and Troubleshooting MPLS VPN Networks	5692-P	Public Class	\$3,135.00
Cisco - Advanced Routing and Switching for Field Engineers	5072-P	Public Class	\$2,465.25
Cisco - Advanced Security for System Engineers	5069-P	Public Class	\$2,465.25
Cisco - Application Control Engine Operations and Configuration	5215-P	Public Class	\$2,370.25
Cisco - Application Oriented Network Product Essentials Training	5437-P	Public Class	\$2,945.00
Cisco - Building Business Ready Data Center Infrastructures Using Cisco Catalyst 6500, MDS900 and ONS 15454 Devices	5432-P	Public Class	\$3,135.00
Cisco - Building Cisco Multilayer Switched Networks v3.0 (BCMSN)	5570-P	Public Class	\$2,845.25
Cisco - Building Core Networks with OSPF, BGP and MPLS	5910-P	Public Class	\$3,135.00
Cisco - Building Enhanced Cisco Security Networks Bootcamp	5654-P	Public Class	\$3,135.00
Cisco - Building Highly Available Networks	5411-P	Public Class	\$2,850.00
Cisco - Building Unified Compute Fabrics with Server Fabric Switches Based on Cisco InfiniBand	5445-P	Public Class	\$2,945.00
Cisco - Building Scalable Cisco Internetworks v3.0 (BSCI)	5140-P	Public Class	\$2,845.25
Cisco - CallManager 5.0 Bootcamp	5626-P	Public Class	\$4,365.25
Cisco - CallManager Basic Administration	5679-P	Public Class	\$2,275.25
Cisco - CCDA Bootcamp	5960-P	Public Class	\$2,560.25
Cisco - CCIE Bootcamp: Foundations	5428-P	Public Class	\$3,510.25
Cisco - CCIE Bootcamp: Routing and Switching	5426-P	Public Class	\$3,510.25

Cisco - CCIE Bootcamp: Voice	5039-P	Public Class	\$11,395.25
Cisco - CCIE Routing and Switching Mock Lab Bootcamp	5044-P	Public Class	\$3,700.25
Cisco - CCIE Routing and Switching Prep Bootcamp	5043-P	Public Class	\$3,700.25
Cisco - CCNA Boot Camp	5030-P	Public Class	\$3,035.25
Cisco - CCVP Boot Camp	CCVPBoot-O	Public Class	\$11,395.25
Cisco - CIPT1/CIPT2 Mini Camp	5602-P	Public Class	\$4,365.25
Cisco - Cisco 7600 Series Essentials	5444-P	Public Class	\$3,135.00
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Cisco - Cisco Advanced Wireless Bridging Lab v4.0	5991-P	Public Class	\$2,560.25
Cisco - Cisco Airespace Installation, Administration and Maintenance	5989-O	Public Class	\$1,610.25
Cisco - Cisco Airespace Installation, Administration and Maintenance	5989-P	Public Class	\$1,990.25
Cisco - Cisco Aironet Advanced Wireless Bridging	5984-P	Public Class	\$1,092.50
Cisco - Cisco Aironet Essentials of Wireless Bridging	5983-P	Public Class	\$1,092.50
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Cisco - Cisco Aironet Wireless LAN Advanced Topics	5990-P	Public Class	\$2,397.80
Cisco - Cisco Aironet Wireless LAN Fundamentals and Site Survey 5.0	5988-P	Public Class	\$2,502.78
Cisco - Cisco Aironet Wireless LAN Security	5675-P-3	Public Class	\$2,470.95
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Cisco - Cisco CTI Programming for Cisco ICM and Cisco IPCC	5402-P	Public Class	\$2,375.00
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Cisco - Cisco IP Telephony Express	5606-P	Public Class	\$3,035.25
Cisco - Cisco IP Telephony Part 1	5635-P-2	Public Class	\$3,035.25
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Cisco - Cisco ONS 15454 MSTP Turn Up, Test Provisioning and Operation	5671-P	Public Class	\$2,711.30
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Cisco - Cisco Secure Virtual Private Networks	5726-P	Public Class	\$2,940.25
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Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Common Services and Station Administration	0317C	Public Class	\$2,607.75
Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Installation and Configuration	0319C	Public Class	\$1,562.75
Nortel - Nortel Communication Server 1000 Telephony Manager Release 3.0 Telecom Billing System	0318C	Public Class	\$2,082.40
Nortel - Nortel Communication Server 1000E Installation and Configuration Essentials for Experienced Technicians in VoIP, Meridian 1 CP PII, and CS 1000S - Release 4.0	0932C	Public Class	\$1,566.55
Nortel - Nortel Communication Server 1000S Installation, Maintenance and Configuration - Release 4.0	0780C	Public Class	\$2,607.75
Nortel - Nortel Communication Server 1000S Installation, Maintenance and Configuration - Release 4.5	0784C-3	Public Class	\$2,605.85
Nortel - Nortel Contact Center - Manager Installation and Configuration, Release 6.0	3008C	Public Class	\$2,612.50
Nortel - Nortel Contact Center - Manager Scripting 2, Release 6.0	0351C	Public Class	\$2,374.05
Nortel - Nortel Contact Center Manager Administration, Release 6.0	3009C	Public Class	\$2,612.50
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Nortel - Nortel Contact Recording and Quality Monitoring Application Administration and Management	3012C	Public Class	\$2,612.50
Nortel - Nortel Contact Recording and Quality Monitoring System Installation and Configuration	3010C	Public Class	\$2,612.50
Nortel - Nortel Digital Mobility Solution	0118C	Public Class	\$1,045.00

Nortel - Nortel Enterprise VoIP and Integrated Products Engineering	0276C	Public Class	\$2,089.05
Nortel - Nortel Meridian 1 and Communication Server 1000 Familiarization - Communication Server 1000 Release 4.0	0200C	Public Class	\$1,261.60
Nortel - Nortel meridian 1 Large systems Installation and Maintenance - Communications Server 1000 Release 4.0	0263C	Public Class	\$4,701.55
Nortel - Nortel Meridian 1 Large Systems Maintenance - Communication Server 1000 Release 4.0	0240C	Public Class	\$2,507.05
Nortel - Nortel Meridian 1 PBX and Engineering Fundamentals - Communication Server 1000 Release 4.5	0275C	Public Class	\$1,316.70
Nortel - Nortel Meridian Large Systems Upgrades and Testing - Communication Server 1000 Release 4.0	0253C	Public Class	\$1,353.75
Nortel - Nortel Networks Communication Server 1000E Installation, Maintenance & Configuration	0788C	Public Class	\$2,607.75
Nortel - Nortel Remote Gateway 9100 Series Configuration, Administration and Troubleshooting - Release 1.5	0391C	Public Class	\$2,171.70
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Nortel - Nortel Secure Router 1000/3120 Installation, Configuration & Management	6560C	Public Class	\$1,824.00
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Nortel - Nortel Threat Protection System (TPS) Intrusion Sensor and Defense Center	S001C	Public Class	\$1,425.00
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Nortel - Station Moves, Adds, and Changes - Communication Server 1000 Release 4.5	0301C	Public Class	\$1,562.75
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Security - Network Security I: Policy Administration and Firewalls , Title 4: Authentication, Detection, & Auditing	283121	SPEL	\$280.25
Security - Network Security I: Policy Administration and Firewalls, Title 2: Security Policy Design & Implementation	283119	SPEL	\$280.25
Security - Network Security I: Policy Administration and Firewalls, Title 3: Firewalls, Proxies, & Packet Filters	283120	SPEL	\$375.25
Security - Network Security I: Policy Administration and Firewalls, Title 5: Cryptographic Functions and Applications	283122	SPEL	\$280.25
Security - Network Security II: Implementation and Integration	283123	SPEL	\$945.25
Security - Network Security II: Implementation and Integration, Title 3: Architecture Integration	283126	SPEL	\$280.25
Security - Network Security II: Implementation and Integration, Title 1: Routers as Security Devices	283124	SPEL	\$280.25
Security - Network Security II: Implementation and Integration, Title 2: Bastion Hosts	283125	SPEL	\$280.25
Security - Network Security II: Implementation and Integration, Title 4: Virtual Private Networks Using IPSec	283127	SPEL	\$280.25
Security - Secure Communications and Virtual Private Networks	282107	SPEL	\$1,040.25
Security - Secure Communications and Virtual Private Networks Title 1: Introduction to Secure Communications	282103	SPEL	\$280.25
Security - Secure Communications and Virtual Private Networks Title 2: Cryptography Primer	282104	SPEL	\$470.25
Security - Secure Communications and Virtual Private Networks Title 3: Secure Communication Protocols	282105	SPEL	\$470.25
Security - Secure Communications and Virtual Private Networks Title 4: Introduction to Tunneling Protocols	282106	SPEL	\$280.25
Unix - Unix Level I	282203	SPEL	\$860.25

Unix - Unix Level I Title 1: Unix/Linux File System Design and Navigation	282199	SPEL	\$185.25
Unix - Unix Level I Title 2: File Commands and File System	282200	SPEL	\$280.25
Unix - Unix Level I Title 3: Security, I/O and Customization	282201	SPEL	\$280.25
Unix - Unix Level I Title 4: UNIX Utilities	282202	SPEL	\$185.25
Unix - Unix Level II	282209	SPEL	\$755.25
Unix - Unix Level II Title 1: Introduction to Unix Refresher	282204	SPEL	\$185.25
Unix - Unix Level II Title 2: Regular Expression Tutorial	282205	SPEL	\$280.25
Unix - Unix Level II Title 3: Shell Scripting	282206	SPEL	\$280.25
Unix - Unix Level II Title 4: Unix Tools	282207	SPEL	\$185.25
Unix - Unix Level II Title 5: The X Window System	282208	SPEL	\$185.25
Web - Introduction to Javascript Title 1: Javascript Basics	282185	SPEL	\$280.25
Web - Building a Website	282163	SPEL	\$850.25
Web - Building a Website Title 1: Introduction to Web Design	282159	SPEL	\$375.25
Web - Building a Website Title 2: Intermediate HTML and Graphics	282160	SPEL	\$470.25
Web - Building a Website Title 3: Advanced HTML and Server	282161	SPEL	\$375.25
Web - Building a Website Title 4: Building a Dynamic Website	282162	SPEL	\$375.25
Web - Introduction to Javascript	282189	SPEL	\$755.25
Web - Introduction to Javascript Title 2: Discover Scripts and Dynamically Customized Content	282186	SPEL	\$280.25
Web - Introduction to Javascript Title 3: Site Navigation and Frames	282187	SPEL	\$280.25
Web - Introduction to Javascript Title 4: Working with Forms, Navigation Bars, and Cookies	282188	SPEL	\$280.25
Web - Mastering Microsoft FrontPage 2000	282170	SPEL	\$1,040.25
Web - Mastering Microsoft FrontPage 2000 Mastering Microsoft FrontPage 2000 Title 2: Advanced Topics in FrontPage	282168	SPEL	\$470.25
Web - Mastering Microsoft FrontPage 2000 Title 1: Microsoft FrontPage Basics	282167	SPEL	\$470.25
Web - Mastering Microsoft FrontPage 2000 Title 3: Building Dynamic Websites with MS FrontPage	282169	SPEL	\$470.25
Web - Web Graphics Construction	282175	SPEL	\$755.25
Web - Web Graphics Construction Title 1: Fundamentals of Web Graphics	282172	SPEL	\$375.25
Web - Web Graphics Construction Title 2: Photographic Image Manipulation	282173	SPEL	\$375.25
Web - Web Graphics Construction Title 3: Navigation, Background Images, Type, and Animation	282174	SPEL	\$375.25
Nortel - Nortel Secure Router 1000/3120 Solution Installation & Maintenance Overview (4 hours)	6562F	Virtual Class	
Cisco - Building Cisco Multilayer Switched Networks (6,3 HR SESSIONS)	5576-E	Virtual Class	\$399.00
Cisco - Building Cisco Remote Access Networks (6, 3 HR SESSIONS)	5500-E	Virtual Class	\$2,295.00
Cisco - Building Scalable Cisco Internetworks (6, 3 HR SESSIONS)	5135-E	Virtual Class	\$2,295.00
Cisco - CCNA Bootcamp (5, 5 HR SESSIONS)	5030-E	Virtual Class	\$2,745.00
Cisco - Cisco Enterprise Voice over Data Design (5, 4 HR SESSIONS)	5735-E	Virtual Class	\$1,795.00
Cisco - Cisco Internetwork Troubleshooting (6, 3 HR SESSIONS)	5200-E	Virtual Class	\$2,295.00
Cisco - Cisco QoS Plus (5, 8 HR SESSIONS)	5641-E	Virtual Class	\$1,595.00
Cisco - Cisco Sales Essentials v 3.0 (3, 5HR session)	5015-E	Virtual Class	\$1,295.00
Cisco - Foundation Express Slaes (4 hours)	5065-E	Virtual Class	\$395.00
Cisco - Implementing Cisco IP Video Conference Rich Media Communication Part 1 (4 hours)	5074-E	Virtual Class	\$395.00
Cisco - Implementing Cisco IP Video Conference Rich Media Communication Part 2 (4 hours)	5075-E	Virtual Class	\$395.00
Cisco - Interconnecting CISCO Network Devices (6, 3 HR SESSIONS)	5055-E	Virtual Class	\$2,495.00

Cisco - IP Communications Advanced Sales (4 hours)	5073-E	Virtual Class	\$395.00
Cisco - IP Communications Express Sales (4 hours)	5067-E	Virtual Class	\$395.00
Cisco - Lifecycle Services Advanced IP Communications (4 hours)	5009-E	Virtual Class	\$395.00
Cisco - Lifecycle Services Advanced Routing & Switching (4 hours)	5008-E	Virtual Class	\$395.00
Cisco - Lifecycle Services Advanced Security (4 hours)	5011-E	Virtual Class	\$395.00
Cisco - Lifecycle Services Advanced Wireless (4 hours)	5010-E	Virtual Class	\$395.00
Cisco - Lifecycle Services Express (4 hours)	5007-E	Virtual Class	\$395.00
Cisco - Routing and Switching Advanced Sales (4 hours)	5061-E	Virtual Class	\$395.00
Cisco - Security Advanced Sales (4 hours)	5070-E	Virtual Class	\$395.00
Cisco - Wireless LAN Advanced Sales (4 hours)	5076-E	Virtual Class	\$395.00
Microsoft - .NET Essentials (5, 8 HR SESSIONS)	6588-E	Virtual Class	\$1,995.00
Microsoft - Configuring Active Directory Services for Windows 2003 (5, 8 HR SESSIONS)	6315-E	Virtual Class	\$2,395.00
Microsoft - Deploying Group Policy for Windows 2000, 2003 & XP (5, 8 HR SESSIONS)	6345-E	Virtual Class	\$1,685.00
Microsoft - Hands On Exchange 2003 (5, 8 HR SESSIONS)	6385-E	Virtual Class	\$2,395.00
Microsoft - Implementing and Maintaining Windows Vista (5, 8 HR SESSIONS)	6830-E	Virtual Class	\$2,095.00
Microsoft - Microsoft Exchange Server 2007 (5, 8HR SESSIONS)	6388-E	Virtual Class	\$2,395.00
Microsoft - Microsoft Implementing Windows Networking (5, 8 HR SESSIONS)	6530-E	Virtual Class	\$2,095.00
Microsoft - Microsoft SQL 2005 Reporting Services (5, 8HR SESSIONS)	6357-E	Virtual Class	\$2,095.00
Microsoft - Microsoft SQL Server 2000 Database Administration (5, 8 HR SESSIONS)	6320-E	Virtual Class	\$2,395.00
Microsoft - Microsoft SQL Server 2005 (5, 8 HR SESSIONS)	6355-E	Virtual Class	\$2,095.00
Microsoft - Microsoft Windows XP (5, 8HR SESSIONS)	6826-E	Virtual Class	\$2,395.00
Microsoft - Migrating to Windows Vista (4, 4HR SESSIONS)	6805-E	Virtual Class	\$1,695.00
Microsoft - Windows 2003 Security (5, 8 HR SESSIONS)	6655-E	Virtual Class	\$2,395.00
Microsoft - Windows 2003 Server (5, 8 HR SESSION)	6845-E	Virtual Class	\$2,395.00
Networking - CISA Prep Course (10, 4HR SESSIONS)	9870-O	Virtual Class	\$2,095.00
Networking - CISSP Prep Course (10, 4HR SESSIONS)	9840-E	Virtual Class	\$2,095.00
Networking - Essentials of Network Security (5, 5 HR SESSIONS)	9805-E	Virtual Class	\$2,295.00
Networking - Internet and Network Communications (5, 3 HR SESSIONS)	3700-E	Virtual Class	\$1,195.00
Networking - Introduction to Cellular Technologies (4, 4 HR SESSIONS)	3655-E	Virtual Class	\$1,095.00
Networking - Network+ Bootcamp (4, 4 hr SESSIONS)	3300-E	Virtual Class	\$2,089.74
Networking - Storage Technology Foundations (5, 8 HR SESSIONS)	1730-E	Virtual Class	\$2,395.00
Networking - TCP/IP Networking (5, 5 HR SESSIONS)	9025-E	Virtual Class	\$1,995.00
Networking - Telecommunication Fundamentals (5, 4 HR SESSIONS)	3760-E	Virtual Class	\$1,645.00
Networking - Understanding Networking Fundamentals (5, 4 HR SESSIONS)	3150-E	Virtual Class	\$1,995.00
Networking - Voice Over IP Foundations (5, 5 HR SESSIONS)	3277-E-2	Virtual Class	\$1,995.00
Networking - VPN's and Data Privacy (5, 4 HR SESSIONS)	9876-E	Virtual Class	\$1,395.00
Networking - Wireless Networking I: Integration and Troubleshooting (5, 4HR SESSION)	3606-E	Virtual Class	\$1,695.00
Networking - Wireless Networking II: Security and Analysis (5, 4 HR SESSIONS)	3810-E	Virtual Class	\$1,695.00

Nortel - BCM 3.6 to BCM50 Delta (4 hours)	6021F	Virtual Class	\$399.00
Nortel - BCM 3.7 to BCM 4.0 Delta (4 hours)	6026F	Virtual Class	\$399.00
Nortel - BCM50 Rls 2.0 and BCM200/400 Rls. 4.0 Sales Engineering Solutions (7 hours)	6027F	Virtual Class	\$699.00
Nortel - BCM50 Rls. 1.0 to BCM50 Rls. 2.0 Delta (3 hours)	6028F	Virtual Class	\$299.00
Nortel - Fundamentals of Nortel Application Gateway 1000 (6 hours)	8100F	Virtual Class	\$599.00
Nortel - Getting Started with Converged Office (6 hours)	6360F	Virtual Class	\$599.00
Nortel - Network Configuration Manager (NCM) for Business Communications Manager (BCM) (3 hours)	6029F	Virtual Class	\$299.00
Nortel - Network Configuration Manager for Business Communications Manager (BCM) 3.6 (3 hours)	0642F	Virtual Class	\$299.00
Nortel - Norstar CallPilot 1.5 to 3.0 Delta (4 hours)	0899F	Virtual Class	\$399.00
Nortel - Nortel Contact Center - Manager Reports, Release 6.0 (6 hours)	0389F	Virtual Class	\$1,350.00
Nortel - Nortel Ethernet Routing Switch 8600 4.1 Delta (9 hours)	7519F	Virtual Class	\$899.00
Nortel - Secure Multimedia Controller Implementation (4 hours)	6432F	Virtual Class	\$399.00
Nortel - Succession 3.0 Essentials on the Meridian 1 and Succession 1000/1000M Systems (6 hours)	6321F	Virtual Class	\$599.00
Nortel - Succession Enterprise Release 3.0; Engineering Converged Platforms (6 hours)	6323F	Virtual Class	\$599.00
Nortel - SurfControl Advanced Web Filter Administration (4 hours)	0804F	Virtual Class	\$395.00
Nortel - SurfControl Basic Web Filter Administration (4 hours)	0803F	Virtual Class	\$395.00
Nortel - SurfControl E-mail Filter Advanced Administration (4 hours)	0807F	Virtual Class	\$395.00
Nortel - SurfControl E-mail Filter Basic Administration (4 hours)	0806F	Virtual Class	\$395.00
Nortel - SurfControl Enterprise Threat Shield Administration (4 hours)	0805F	Virtual Class	\$395.00
Nortel - Symposium Express Call Center Upgrades and Conversions (6 hours)	0379F	Virtual Class	\$599.00
Nortel - VoIP Technologies (2 days)	0365F	Virtual Class	\$899.00
Nortel - What's New for Engineering for Nortel Networks Communication Server 1000 Release 4.0 Portfolio (12 hours)	6336F	Virtual Class	\$1,199.00
Nortel - What's new for MCS 5100 3.0 (4 hours)	6337F	Virtual Class	\$399.00
Nortel - What's New for MCS 5100 3.5 (4 hours)	6336F	Virtual Class	\$399.00
Nortel - What's New for Nortel Communication Server 1000 Telephony Manager Release 3.0 (6 hours)	6339F	Virtual Class	\$599.00
Nortel - What's New for Nortel Networks Communication Server 1000 Rls. 4.0 Portfolio (6 hours)	6335F	Virtual Class	\$799.00
Nortel - What's New for the Nortel Communication Server 1000 Release 4.5 and More (6 hours)	6300F	Virtual Class	\$599.00
Nortel - What's New with CallPilot 4.0 (6 hours)	0306F	Virtual Class	\$599.00
Professional Skills - Business Process Analysis (4, 7 HR SESSIONS)	2818-E	Virtual Class	\$1,695.00
Professional Skills - Business Skills for IT Professionals (3, 5 HR SESSIONS)	2805-E	Virtual Class	\$1,695.00
Professional Skills - Communication and Negotiation Skills (4, 7HR SESSIONS)	2810-E	Virtual Class	\$1,695.00
Professional Skills - Critical Thinking, Problem Solving and Decision Making (4,4 HR SESSIONS)	2895-E	Virtual Class	\$1,195.00
Professional Skills - Finance for Non-Financial Professionals (3, 8HR SESSIONS)	2885-E	Virtual Class	\$1,695.00
Professional Skills - Introduction to Project Management (4, 7 HR SESSIONS)	2868-E	Virtual Class	\$1,695.00
Professional Skills - IT for Non-IT Professionals (4,4 HR SESSIONS)	3720-E	Virtual Class	\$1,195.00

Professional Skills - IT Project Management (5, 4 HR SESSIONS)	2819-E	Virtual Class	\$1,795.00
Professional Skills - IT Risk Management (4, 7HR SESSIONS)	2839-E	Virtual Class	\$1,695.00
Professional Skills - ITIL Foundations Certification Boot Camp (5, 4 HR SESSIONS)	2828-E	Virtual Class	\$1,595.00
Professional Skills - Management and Leadership Skills for New Managers (5, 7HR SESSIONS)	2820-E	Virtual Class	\$1,995.00
Professional Skills - Managing Project Schedules and Budgets (4, 7HR SESSIONS)	2809-E	Virtual Class	\$1,695.00
Professional Skills - PMP Exam Review Guided Program (evening sessions, 14 weeks)	2525-E	Virtual Class	\$3,195.00
Professional Skills - PMP Prep Bootcamp (4, 7 HR SESSIONS)	2860-E	Virtual Class	\$1,995.00
Professional Skills - PMP Renewal Program (Annual Subscription) (1 year subscription)	2900-E	Virtual Class	\$4,995.00
Professional Skills - Requirements Development and Management (5, 4 HR SESSIONS)	6956-E	Virtual Class	\$1,795.00
Unix - Unix Level I: Introduction to the Unix Command Line (5, 4 HR SESSIONS)	6400-E	Virtual Class	\$1,315.00
Unix - Unix Level II: Advanced Commands, Tools and Utilities (5, 4 HR SESSIONS)	6701-E	Virtual Class	\$1,695.00
Web Basics - ASP.NET Web Programming (4, 8 HR SESSIONS)	6585-E	Virtual Class	\$1,995.00
Web Basics - Hands-on JAVA Programming Essentials (10, 4 HR SESSIONS)	6470-E	Virtual Class	\$2,095.00
Web Basics - Mastering Web Databases (4, 8 HR SESSIONS)	9751-E	Virtual Class	\$1,795.00
Web Basics - Mastering Web Development (4, 8 HR SESSIONS)	9526-E-2	Virtual Class	\$2,095.00
Web Basics - Power XML (4, 4 HR SESSIONS)	6480-E	Virtual Class	\$1,795.00
Web Basics - Transforming XML with XSLT (5, 4 HR SESSIONS)	9265-E	Virtual Class	\$1,095.00
Web Basics - VB.NET Programming (5, 6 HR SESSIONS)	6584-E	Virtual Class	\$2,395.00