

STATE OF OHIO
DEPARTMENT OF ADMINISTRATIVE SERVICES
GENERAL SERVICES DIVISION
OFFICE OF PROCUREMENT SERVICES
4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

S & L GOVERNMENT PRICING SCHEDULE

SCHEDULE NUMBER: 800112

EFFECTIVE DATES: 05/01/2010 TO 04/30/2014
Renewal through 4/30/2016

The Department of Administrative Services has completed the evaluation and analysis of the State Term Schedule (STS) offering submitted by the Contractor as listed herein. The Contractor listed herein has been determined to provide competitive, economical and reasonable pricing for the items contained in their offer. The respective offer, including the Standard Contract Terms & Conditions, any proposal amendment, special contract terms & conditions, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this State Term Schedule.

This State Term Schedule is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Schedule is renewed, terminated, or cancelled in accordance with the Standard Contract Terms and Conditions.

This State Term Schedule is available to all state agencies, state institutions of higher education and political subdivisions properly registered as members of the Cooperative Purchasing Program of the Department of Administration Services, as applicable.

Agencies are eligible to make purchases of the supplies and/or services in any amount and at any time as determined by the agency (see maximum order limit). The State makes no representation or guarantee that agencies will purchase the supplies and/or services approved in the State Term Schedule.

State agencies may make purchases under this State Term Schedule up to \$2500.00 using the state of Ohio payment card. Any purchases that exceed \$2500.00 will be made using the official state of Ohio purchase order (ADM-0523). Any non-state agency, institution of higher education or Cooperative Purchasing member will use forms applicable to their respective agency.

Questions regarding this and/or the State Term Schedule may be directed to:

Walter Schneider, CPPB
Walter.Schneider@das.ohio.gov

This State Term Schedule and any Amendments thereto are available from the DAS website at the following address: <http://procure.ohio.gov>.

Vance Outdoors Inc

STATE TERM SCHEDULE

Index No: STS847
Eff. Date: 05/01/2014

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CONTRACTOR, PRICES, TERM SCHEDULE, ETC.

Send Purchase Orders To:

Remit To:

OAKS Contract ID:

0000091252
Vance Outdoors Inc
3723 Cleveland Ave
Columbus, OH 43224

Same

800112

Contractor Contacts:

Mr. Doug Vance (614) 471-7000 ext 115 Fax: (614) 471-2134 Sales Contact dvance@vancesle.com

Delivery:

See Notes Section

Terms:

Net 30 Days

Basic Order Limitations (Agencies should contact Procurement Services when they expect to exceed the Maximum Order Limitation.)

Minimum: See NOTES Section, Page # 2

Maximum: \$60,000.00

APPROVED PRODUCTS/SERVICES: Only those vendors, products, or services as listed in the price pages, approved by the Office of Procurement Services, may be purchased from this State Term Schedule. Any vendors, prices, terms, conditions, products or services not listed in the approve price sheets are outside the scope of this schedule.

MANDATORY USE CONTRACTS: All General Distribution Contracts (GDC), Limited Distribution Contracts (LDC), Multiple Award Contracts (MAC), and Request for Proposals (RFP) take precedence over this State Term Schedule (STS). This STS is only for governmental entities without a mandatory use contract.

EXCLUDED ITEMS: (State Agencies Only) in accordance with the Ohio Revised Code Section 5147.07, 125.60, through 125.6012, 5119.16 and 3304.28 through 3304.33 state agencies are required to purchase through Ohio Penal Industries (OPI); Community Rehabilitation Programs (CRP); Department of Mental Health (DMH) Office of Support Services (Central Warehouse, and Pharmacy Services); and Rehabilitation Services Commission (RSC). State agencies must obtain a waiver from OPI, CRP, DMH Central Warehouse or Pharmacy Services, and/or RSC to procure from this schedule.

SPECIAL NOTE: The state of Ohio including but not limited to its agencies, boards, commissions, departments, state universities, state vocational schools, state community colleges of Ohio, and any entity authorized by law to use this State Term Schedule (STS) is not obligated to procure any products or services from this STS. This STS shall not be construed to prevent the state from purchasing products or services using other procurement methods as authorized by law.

NOTICE TO CONTRACTOR/VENDOR: It is the responsibility of the contractor's contact to maintain this State Term Schedule with current information. All updates i.e., telephone numbers, contact names, email addresses, tax identification number, prices, and catalogs etc., are required to be processed through the formal amendment authorization process which is initiated by way of a written request from the contractor's contact.

UNSPSC CODES (OAKS Category ID) and Item Descriptions:

All purchase orders placed against this contract shall use the following UNSPSC Codes when completing requisitions.

46101600 - Ammunition

Defense or Law Enforcement Ammunition

NOTES:

Current Price List dated: January 1, 2013

Please Note: Unless expressly stated within the body of the Contract, all Contract Terms and Conditions shall prevail over any terms stated in the contractor catalogs and pricelists.

This contract can service all 88 Ohio counties.

FREIGHT AND DELIVERY INFORMATION BY BRAND:

ASP: (Price List Dated August, 2012)
Minimum Order Amount: None
Minimum requirement for free freight: \$500.00 purchase at full retail price
Delivery time after receipt of an order: Within 30 days.

ASP PRODUCTS COMPANY QUANTITY DISCOUNTS OFF PRICE LIST PRICES

Total Purchase at Retail	% Discount from ASP Retail Price Schedule
Less Than \$ 500.00	17.0%
GT or Equal \$ 500.00	26.0%
GT or Equal \$ 2,500.00	35.5%
GT or Equal \$ 5,000.00	37.5%
GT or Equal \$ 7,500.00	38.5%

Combined Tactical Systems (CTS):
Minimum Order Amount: \$300.00
Minimum requirement for free freight: \$2,900.00
Delivery time after receipt of an order: 7 - 90* days

Some munitions have a minimum order quantity requirements different from above as indicated in the price list.

*Some products are considered Destructive Devices by the ATF and require ATF approval prior to shipping.

FOX LABS:
Minimum Order Amount: None
Minimum requirement for free freight: \$250.00
Delivery time after receipt of an order: Within 21 days

Hornady Ammunition:
Minimum Order Amount: 1 Case
Minimum requirement for free freight: \$2,200.00 (any combination of products)
Delivery time after receipt of an order: 7 - 120 days

Simunition:
Minimum Order Amount: 1 Case
Minimum requirement for free freight on ammunition: 6 cases (any combination)
Minimum requirement for free freight on kits/protective gear: 6 units (any combination)
Delivery time after receipt of an order: 7 - 90 days

Winchester Ammunition:
Minimum Order Amount: 1 Case
Minimum requirement for free freight drop shipment: 5 cases (any combination)
Delivery time after receipt of an order: 7 - 180* days

*A small number of low-volume products may have a delivery time beyond 180 days. Confirm when placing an order.

SUMMARY OF AMENDMENTS

Amendment Number	Revision Date	Description
3	05/01/2014	This amendment is issued to renew this contract for two years from May 1, 2014 through April 30, 2016 by mutual agreement of the parties.
2	01/01/2013	This amendment is issued to indicate an update to the contract price list dated January 1, 2013 effective with all orders issued on or after January 1, 2012.
1	12/28/2011	This amendment is issued to indicate an update to the pricelist dated December 2011; effective with all orders issued on or after December 28, 2011 and to indicate an update to the assigned contract analyst.