



Ohio Contract

Dockside Delivery

Tier	Total Order at List	Systems & Peds.	Vertical & Lateral Files/Storage	Tables, Metal Desking & Computer Support, Veneer & Laminate Casegoods	HON Branded Seating	Tier	Total Order at List	Education
1	\$0 - \$124,999	72.3%	61.7%	59.7%	59.7%	1	\$0 - \$24,999	59.7%
2	\$125,000 and above	74.3%	71.3%	64.7%	64.7%	2	\$25,000 and above	61.7%

Installed Delivery

Tier	Total Order at List	Systems & Peds.	Vertical & Lateral Files/Storage	Tables, Metal Desking & Computer Support, Veneer & Laminate Casegoods	HON Branded Seating	Tier	Total Order at List	Education
1	\$0 - \$124,999	67.0%	54.4%	52.0%	52.0%	1	\$0 - \$24,999	52.0%
2	\$125,000 and above	69.4%	65.8%	58.0%	58.0%	2	\$25,000 and above	54.4%

Design/Reconfiguration Fee: \$50 per hour

Tables, Metal Desking & Computer Support, Veneer/Laminate Casegoods:

10500 Series, 10700 Series, 94000 Series, Laminate Bookcases, Voi, Announce, Arrive, Veneer Bookcases, Park Avenue Veneer, Pennsylvania Avenue Activity Tables, Arrive Tables, Hospitality Tables, Huddle Tables, Occasional Tables (laminated and veneer), Park Avenue, Pennsylvania Avenue Tables Preside Tables, Attune, F23B, Park Avenue Laminate, Valido, Vicinity, 34000 Series, 38000 Series, Mentor, Metro, 66000 Series, Adjustable Height Training Tables Essential Foundations, Utility Tables, Motivate, Flock

Systems & Peds.:

Accelerate System, Initiate System, Abound System, Simplicity II System, Brigade Pedestals, and Flagship Pedestals

HON Branded Seating:

Convera Lounge, Invitation Lounge, Perpetual, Riley, Versant, 7700 Series, 7800 Series, Boda, 4030 Series, 4040 Series, Olson, Stackaways, Ceres, ComfortTask, Convergence F3, Folding Chairs, Gamut, Ignition, Laurus, Mirus, Nucleus, Pagoda, Perpetual Nesting, Pillow-Soft, Proficiency, Pyramid, Resolution, Sensible Seating, Motivate Solutions, Tiempo, Unanimous, Volt 5720, 2300 Series, 2400 Series, 2900 Series, 6540 Series, 6550 Series, Cambia, Meadowbrook, Park Avenue, Alaris, Allure, Flock

Vertical & Lateral Files/Storage:

F22, F23C, F24, Lateral Files, Metal Bookcases, Metal Overfiles, Shelf Files, Vertical Files, Audio Visual Carts, Desk Towers, End Tower with Bookcase, File Towers, Storage Cabinets, Personal Storage, Voi

Education:

Accomplish, Proficiency, SmartLink